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Appeal No. 2017-2145

United States Court of Appeals

for the

Federal Circuit

CISCO SYSTEMS, INC.,

Plaintiff-Appellant,

-v.-

ARISTA NETWORKS, INC.,

Defendant-Appellee.

ON APPEAL FROM THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA IN CASE NO. 5:14-CV-05344-BLF, JUDGE BETH LABSON FREEMAN

NON-CONFIDENTIAL JOINT APPENDIX

ROBERT A. VAN NEST BRIAN L. FERRALL DAVID J. SILBERT STEVEN A. HIRSCH MICHAEL KWUN RYAN WONG ELIZABETH K. McCloskey KEKER, VAN NEST & PETERS LLP 633 Battery Street San Francisco, CA 94111 (415) 391-5400

Attorneys for Defendant-Appellee

TODD ANTEN

OWEN ROBERTS

QUINN EMANUEL URQUHART & SULLIVAN, LLP 51 Madison Avenue, 22nd Floor New York, New York 10010 (212) 849-7000 - and -

KATHLEEN M. SULLIVAN

SEAN S. PAK **QUINN EMANUEL URQUHART** & SULLIVAN, LLP 50 California Street, 22nd Floor San Francisco, California 94111 (415) 875-6600

Attorneys for Plaintiff-Appellant

February 12, 2018

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CONFIDENTIAL MATERIAL OMITTED

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CAN YOU EXPLAIN WHAT THE HELP DESCRIPTIONS ARE? 1 03:00:50 Α. 2 SURE. 03:00:52 3 HELP DESCRIPTIONS ARE AT THE COMMAND LINE BEING ABLE TO 03:00:53 03:01:00 4 TYPE A COMMAND OR A PORTION OF A COMMAND FOLLOWED BY A QUESTION 03:01:04 MARK AND THEN YOU CAN GET A STRING OF TEXT THAT MIGHT REMIND THE PERSON WHAT THEY NEED OR SOME ADDITIONAL INFORMATION. 03:01:07 CLEARLY, THERE ARE OUITE A FEW COMMANDS. IT'S COMPLEX 03:01:12 8 PIECE OF HARDWARE THAT REQUIRES CONFIGURATION. SO SOMETIMES A 03:01:18 9 LITTLE INFORMATION TO THE OPERATOR IS HELPFUL. 03:01:22 SO THERE'S AN EXAMPLE HERE, SNMP, SERVER, HOST VERSION, 03:01:25 10 03:01:30 11 QUESTION MARK. AND IT PROVIDES THE RESPONSE, SNMP VERSION TO 03:01:35 12 USE FOR NOTIFICATION MESSAGES. 03:01:39 13 AND THEN I WANT TO MOVE FORWARD TO THE NEXT ONE WHICH IS Ο. THE MODES AND PROMPTS. 03:01:42 14 NOW CAN YOU JUST BRIEFLY EXPLAIN TO US THE ARRANGEMENT OF 03:01:45 15 THE MODES AND PROMPTS THAT WE ARE TALKING ABOUT HERE IN THIS 03:01:50 16 CASE? 03:01:52 17 THE DIFFERENT MODES, I THINK MR. LOUGHEED TESTIFIED 03:01:52 18 SURE. 03:01:57 19 AND DESCRIBED THIS ON THE FIRST DAY. BUT WITHIN A ROUTER, 03:02:02 20 THERE IS THE ABILITY TO HAVE DIFFERENT MODES. YOU START OFF IN 03:02:07 21 AN EXECUTION MODE WHERE THE PROTECTION IS FAIRLY MINIMAL. 03:02:12 22 AND SO THE KINDS OF THINGS THAT YOU CAN DO ARE CHANGE 03:02:16 23 TERMINAL SETTINGS, PERFORM BASIC TESTING AND DISPLAYING 03:02:20 24 INFORMATION. 03:02:21 25 THERE'S A FURTHER KIND OF PRIVILEGED MODE, KIND OF AN

1 03:02:25 2 03:02:28 3 03:02:32 03:02:34 4 03:02:38 6 03:02:43 03:02:46 8 03:02:48 9 03:02:52 03:02:55 10 03:02:57 11 03:03:01 12 03:03:04 13 03:03:08 14 03:03:11 15 03:03:16 16 03:03:19 17 03:03:23 18 03:03:24 19 03:03:28 20 03:03:31 21 03:03:34 22 03:03:38 23 03:03:41 24 03:03:45 25

ADDITIONAL LEVEL OF SECURITY, THAT'S CALLED PRIVILEGED EXEC.

AND THAT'S WHERE YOU'RE ABLE TO DO MORE OF THE CONFIGURATION OF THE DEVICE.

THERE'S TWO DIFFERENT MODES, AND THE WAY THAT THESE MODES

ARE ORGANIZED IS YOU START OFF AT USER, YOU CAN THEN GO INTO

THE PRIVILEGED MODE AND THEN THE NEXT STEP IS GLOBAL

CONFIGURATION, WHERE YOU CAN CHANGE THINGS ABOUT THE WAY THE

ENTIRE DEVICE WORKS.

OR THEN THERE'S A FOURTH MODE INSIDE OF THAT CALLED THE INTERFACE CONFIGURATION MODE, AND THAT'S WHERE YOU CAN CONFIGURE THINGS FOR A PARTICULAR INTERFACE.

AT SOME POINT WE WILL HAVE THE DEMONSTRATIVES OF THE CISCO AND ARISTA SWITCHES AND ROUTERS AND EACH OF THE PLACES YOU CAN PLUG IN A CABLE THAT'S CALLED AN INTERFACE. AND THE REASON FOR THAT IS YOU CAN CONFIGURE INTERFACES ON A ROUTER OR SWITCH TO DO THINGS DIFFERENTLY THAN OTHER INTERFACES.

AND IT GIVES YOU SOME NICE FLEXIBILITY IN HOW THE ROUTER AND SWITCH WORKS.

SO THERE'S REALLY THOSE FOUR MODES AND THEN ASSOCIATED WITH EACH ONE IS A CORRESPONDING PROMPT. AND THE PROMPT PROVIDING AN INDICATION TO THE USER AS TO WHAT MODE THEY'RE IN SO THEY HAVE AN UNDERSTANDING OF WHAT THEIR CAPABILITIES ARE IN THAT MODE.

Q. AND THEN FINALLY THE LAST THING YOU MENTIONED WERE THE USER MANUALS.

CRITERIA AND ANOTHER ONE USED SOMETHING ELSE. 1 03:05:18 AND ALL OF THIS INFORMATION GOES TO HELPING ME FORM AN 2 03:05:21 OPINION WHETHER IT'S PART OF THE PROCESS OF CISCO COMING UP 3 03:05:26 WITH THESE COMMANDS, WHETHER THERE WAS CREATIVITY IN WHAT THOSE 03:05:30 4 03:05:34 COMMANDS IT WERE THAT WERE ULTIMATELY SELECTED. 6 AND THE ANALYSIS THAT YOU JUST DESCRIBED OF THE PROCESS, 03:05:38 0. WHAT CONCLUSION DID THAT LEAD YOU TO? 03:05:42 8 ULTIMATELY, I REACHED THE CONCLUSION THAT FOR THE 03:05:45 9 MULTIWORD COMMANDS, THE HELP DESCRIPTIONS, THE COMMAND PROMPTS, 03:05:50 THE OUTPUTS, THE MANUALS, IT WAS ALL A CREATIVE PROCESS AND THE 03:05:55 10 RESULT OF THAT WAS A CREATIVE OUTPUT. 03:06:01 11 03:06:04 12 NOW, I WANT TO TALK ABOUT SOME OF THE THINGS THAT YOU 03:06:11 13 RELIED ON TO FORM LATE THAT OPINION. AND IF WE CAN PULL UP EXHIBIT 851 WHICH IS IN EVIDENCE, 03:06:13 14 03:06:23 15 MR. FISHER. AND YOU SHOULD HAVE THAT, DR. ALMEROTH, IN YOUR 03:06:26 16 BINDER. YES, SIR. 03:06:27 17 Α. AND CAN YOU REMIND US WHAT EXHIBIT 851 IS, PLEASE? 03:06:28 18 Q. 03:06:33 19 851 IS THE PARSER-POLICE DOCUMENT. I BELIEVE THAT MR. REMAKER TESTIFIED ABOUT IT, BUT IT'S ONE OF THE DOCUMENTS 03:06:37 20 03:06:40 21 THAT I RELIED ON IN REACHING MY CONCLUSIONS. 03:06:44 22 AND HOW DID THIS DOCUMENT FORM YOUR OPINIONS OR INFORM 03:06:49 23 YOUR OPINIONS? IT HELPED ME UNDERSTAND WHAT THE PROCESS WAS AND SOME OF 03:06:50 24 Α. WHAT WAS HAPPENING AS PART OF THE PROCESS. 03:06:57 25

PRONOUNCE THE LETTERS, IT'S NOT A REAL WORD. 1 03:16:22 BUT IT'S VERY COMMON FOR ENGINEERS TO TALK ABOUT ACL'S. 2 03:16:25 AFTER A WHILE, THEY USE ENOUGH OF THESE, IT STARTS TO SOUND 03:16:31 3 03:16:35 4 LIKE A FOREIGN LANGUAGE, BUT IT DOES MAKE SENSE TO THE 03:16:37 ENGINEERS WHO SEE THESE COMMANDS. AND ACL, WHAT DOES THAT STAND FOR? 03:16:39 6 0. ACCESS CONTROL LISTS, ACL. Α. 03:16:42 NOW IF WE MOVE FORWARD, IN TERMS OF YOUR ANALYSIS, DID YOU 8 0. 03:16:44 9 DECIDE WHETHER THE ARRANGEMENT PLAYS INTO THE CREATIVITY PART? 03:16:51 I DO. OR I DID. AND IT DOES PLAY A ROLE. 03:16:54 10 Α. 03:17:03 11 IN FACT, IF YOU REMEMBER TO JUST TWO MINUTES AGO WHERE I 03:17:07 12 TALKED ABOUT THE PARSER-POLICE MANIFESTO THAT BOX NUMBER ONE 03:17:11 13 WAS ABOUT EXTENSIBLE. AND PART OF THAT HAS TO DO WITH THE WORD ORDER THAT YOU CAN USE. 03:17:15 14 AND SO YOU CAN USE SOMETHING LIKE SHOW IP ACCESS LISTS, 03:17:16 15 03:17:22 16 AGAIN IS OUR EXAMPLE. AND REALLY YOU CAN ORGANIZE THOSE IN ANY WAY. 03:17:26 17 AND ONE ENGINEER MIGHT SAY THE EMPHASIS HERE IS ON 03:17:27 18 03:17:30 19 DISPLAYING INFORMATION. ANOTHER ONE MIGHT SAY, WELL THE 03:17:33 20 EMPHASIS REALLY IS ON ACCESS LISTS, SOY I COULD CREATE A 03:17:38 21 HIERARCHY CALLED ACCESS LISTS, I COULD IDENTIFY WHAT THE 03:17:42 22 PROTOCOL IS NEXT, IP OR OTHER KINDS OF ACCESS LISTS, AND THEN A 03:17:46 23 VERB TO SHOW WHAT THE CONFIGURATION IS, CONFIG TO CONFIGURE THEM. 03:17:52 24 SO THE WORD CHOICE AND THE ORDERING HERE IS SOMETHING 03:17:53 25

03:17:56	1	THAT'S A I'M SORRY, THE WORD ORDER IS A CREATIVE ENDEAVOR.
03:18:00	2	Q. SO THEN IN TERMS OF THE ARRANGEMENT OF THE WORDS, HOW DOES
03:18:05	3	THAT PLAY INTO THE ORGANIZATION OF THESE MULTIWORD COMMANDS?
03:18:09	4	A. SURE. ON THIS DEMONSTRATIVE, IT'S BACK TO THE
03:18:12	5	REPRESENTATION OF SHOW IP ACCESS LISTS BECAUSE "SHOW" IS FIRST,
03:18:20	6	IT GOES INTO THE "SHOW HIERARCHY."
03:18:24	7	THE NEXT DEMONSTRATIVE SHOWS YOU COULD HAVE ACTUALLY PUT
03:18:26	8	IT INTO A DIFFERENT HIERARCHY. YOU COULD HAVE PUT IT INTO THE
03:18:30	9	IP HIERARCHY SO THEN THE COMMAND WOULD BE IP SHOW ACCESS LIST.
03:18:34	10	EITHER WOULD BE POSSIBLE. EITHER WOULD BE AN OPTION.
03:18:37	11	THERE'S NO CONSTRAINT OR LIMITATION THAT IT'S ONE VERSUS THE
03:18:40	12	OTHER.
03:18:41	13	AND SO THE FACT THAT WE HAVE IT NOW, WAS BASED ON A
03:18:47	14	CREATIVE CHOICE BY THE ENGINEER WHO DEVELOPED IT AT THAT TIME.
03:18:52	15	Q. NOW BASED UPON YOUR REVIEW IN THIS CASE, DID YOU BECOME
03:18:55	16	FAMILIAR WITH SOME OF THE CONSIDERATIONS FOR DECIDING TO
03:18:59	17	STRUCTURE A COMMAND ONE WAY VERSUS ANOTHER WAY?
03:19:02	18	A. YES.
03:19:02	19	Q. AND CAN YOU EXPLAIN TO US WHAT THAT IS?
03:19:05	20	A. SURE.
03:19:06	21	SO FIRST OF ALL, THERE ARE LOTS OF DIFFERENT
03:19:08	22	CONSIDERATIONS AND SOME PEOPLE WILL CONSIDER DIFFERENT
03:19:12	23	CONSIDERATIONS DIFFERENTLY.
03:19:14	24	I THINK THE ONE THAT I'VE HIGHLIGHTED SO FAR IS THE USE OF
03:19:18	25	THE HYPHEN, SOME PEOPLE SAY IT'S GOOD, SOME PEOPLE SAY IT'S

1 03:19:21 2 03:19:29 3 03:19:35 03:19:40 4 03:19:42 03:19:45 03:19:50 8 03:19:52 9 03:19:57 03:20:03 10 03:20:07 11 03:20:11 12 03:20:15 13 03:20:19 14 03:20:24 15 03:20:25 16 03:20:27 17 03:20:31 18 03:20:35 19 03:20:38 20 03:20:43 21 03:20:48 22 03:20:50 23 03:20:51 24

03:20:57 25

BAD. THE MANIFESTO SAID NOT TO USE HYPHENS.

BUT IF YOU GO BACK TO SLIDE 11, FOR EXAMPLE, THE FIGURE
THAT DISPLAYED ALL THE COMMANDS, THE 506 AT ISSUE, THERE'S LOTS
OF COMMANDS THAT HAVE HYPHENS.

SO IN SOME INSTANCES IT'S A DESIGN CONSIDERATION WHETHER TOO USE A HYPHEN OR NOT. IT'S A CONSIDERATION WHETHER TO USE ONE WORD VERSUS ANOTHER OR NOT.

IN SOME CASES THE RECOMMENDATIONS AS DESCRIBED IN THE MANIFESTO ARE ADHERED TO, SOMETIMES THERE'S EXCEPTIONS, BUT ULTIMATELY WHAT YOU HOPE TO HAVE IS A CONSISTENT MEMORABLE COMMAND-LINE INTERFACE INSTEAD OF MULTIWORD COMMANDS.

Q. IF WE COULD GO TO SLIDE 26, MR. FISHER.

SO NOW I WANT TO TALK ABOUT THE COMMAND OUTPUTS THAT YOU DESCRIBED A BIT AGO AND TALK ABOUT YOUR ANALYSIS OF THE CREDIT ACTIVITY THERE, OKAY.

- A. CERTAINLY.
- Q. SO WHAT DID YOU DO TO DO THAT ANALYSIS?
- A. SO FOR THE SCREEN OUTPUTS, WHAT I WAS ABLE TO DO WAS ALSO LOOK AT THE USER MANUALS, LOOK AT THE SAME KINDS OF E-MAIL EXCHANGES WHERE THERE WERE DISCUSSIONS ABOUT WHAT SOME OF THE OUTPUTS SHOULD BE, THE SAME KINDS OF MATERIALS THAT I HAD DISCUSSED PREVIOUSLY THAT I HAD CONSIDERED AS PART OF THIS QUESTION.
- Q. AND SO YOU TALKED ABOUT THIS EXAMPLE BEFORE WHERE YOU TYPE IN A COMMAND AND THEN YOU GET AN OUTPUT BACK.

CAN YOU EXPLAIN TO US WHAT YOU BELIEVE TO BE THE 1 03:21:00 2 CREATIVITY IN THE OUTPUT? 03:21:06 THE CREATIVITY HERE, IF YOU CAN SEE THE WORDS ON 3 03:21:08 SURE. 03:21:13 4 THE SCREEN HERE, THERE REALLY IS A LOT OF VARIABILITY IN HOW 03:21:19 YOU CAN ORGANIZE THIS INFORMATION. THIS IS FOR THE COMMAND "SHOW SPANNING-TREE," AND IT PROVIDES SOME INFORMATION ABOUT 03:21:23 WHAT PROTOCOL IS ENABLED. 03:21:28 AND THEN THERE ARE DIFFERENT FIELDS, AND THEN AFTER THE 8 03:21:31 9 FIELDS ARE INFORMATION ABOUT THE STATUS OF THE ROUTER. 03:21:33 NOW THE FIELDS THEMSELVES AND THE NAMES OF THE FIELDS 03:21:37 10 03:21:41 11 DON'T CHANGE FROM ONE INSTANCE TO THE NEXT IF YOU WERE 03:21:51 12 EXECUTING THESE COMMANDS ON AN OPERATING ROUTER, BUT THE VALUES 03:21:54 13 THAT GO INTO THOSE FIELDS. NOW IN AND INSTANCE THE VALUES HAVE THE SAME UNITS. 03:21:56 14 MIGHT MEGABITS PER SECOND IN THE COUNTER OF PACKETS THAT WERE 03:22:00 15 03:22:03 16 LOST. SO ALL OF THE INFORMATION THAT'S DISPLAYED CAN BE REALLY 03:22:03 17 ORGANIZED IN ANY FASHION. YOU COULD DO IT IN TABLES, YOU COULD 03:22:06 18 03:22:09 19 DO IT IN LINES. THERE REALLY IS A LOT OF CREATIVITY INVOLVED IN DECIDING AND ORGANIZING THE INFORMATION HERE. 03:22:13 20 NOW IN CONNECTION WITH YOUR ANALYSIS OF THE OUTPUTS, DID 03:22:18 21 0. 03:22:21 22 YOU DETERMINE WHETHER THERE WERE ANY SIGNIFICANT CONSTRAINTS ON 03:22:25 23 HOW YOU COULD CONSTRUCT THESE OUTPUTS? I DID. AND THERE REALLY AREN'T. YOU CAN INCLUDE ANY 03:22:27 24 Α. 03:22:33 25 INFORMATION, YOU CAN ORGANIZE IT IN ANY WAY.

03:22:37	1	THERE MIGHT BE CONSTRAINTS LIKE YOU HAVE TO USE ENGLISH OR
03:22:41	2	SOMETHING LIKE THAT, BUT THAT'S NOT REALLY A SIGNIFICANT
03:22:44	3	CONSTRAINT THAT IMPINGES ON THE ABILITY OF THE PERSON DESIGNING
03:22:49	4	THIS OUTPUT TO EXERCISE CREATIVITY IN WHAT THOSE CHOICES MIGHT
03:22:57	5	BE.
03:22:57	6	Q. NOW I WANT TO GO FORWARD TO THE HELP DESCRIPTIONS. YOU
03:23:00	7	DESCRIBED THOSE FOR US.
03:23:02	8	WHAT DID YOU DO IN CONNECTION WITH YOUR ANALYSIS OF THE
03:23:07	9	HELP DESCRIPTIONS AND THE CREATIVITY THERE.
03:23:10	10	A. THE ANALYSIS AGAIN, WAS VERY SIMILAR, I CAN LOOK AT THE
03:23:14	11	USER MANUALS.
03:23:15	12	I CAN LOOK AT THE SWITCHES THEMSELVES IN SOME INSTANCES.
03:23:21	13	AND I CAN LOOK AT THE HELP DESCRIPTIONS THAT ARE EXPECTED TO BE
03:23:24	14	PRODUCED ON THE SWITCHES WHEN THEY'RE RUNNING THE OPERATING
03:23:29	15	SYSTEM.
03:23:30	16	AND SO THERE'S AN ANIMATION HERE THAT SHOWS FOR THE
03:23:33	17	COMMAND "SNMP-SERVER HOST VERSION?" AND THEN IT RETURNS THE
03:23:40	18	RESPONSE, "SNMP VERSION TO USE FOR NOTIFICATION MESSAGES."
03:23:46	19	AND MY UNDERSTANDING OF THE PROCESS BY WHICH THOSE ARE
03:23:50	20	CREATED IS CREATIVE. THERE AREN'T REALLY CONSTRAINTS ON WHAT
03:23:56	21	THE USER OR THE PERSON DESIGNING THOSE COMMANDS IS ALLOWED TO
03:24:00	22	INCLUDE IN TERMS OF THE HELP INFORMATION.
03:24:03	23	Q. NOW I WANT TO MOVE FORWARD TO THE NEXT ELEMENT OF THE USER
03:24:10	24	INTERFACE THAT YOU DESCRIBED WHICH IS THE MODES AND PROMPTS AND
03:24:14	25	THE ARRANGEMENT OF THE MODES AND PROMPTS?

0	3	:	2	4	:	1	6	1
0	3	:	2	4	:	1	7	2
0	3	:	2	4	:	2	0	3
0	3	:	2	4	:	2	0	4
0	3	:	2	4	:	2	5	5
0	3	:	2	4	:	3	0	6
0	3	:	2	4	:	3	5	7
0	3	:	2	4	:	3	8	8
0	3	:	2	4	:	4	3	9
0	3	:	2	4	:	5	0	10
0	3	:	2	4	:	5	3	11
0	3	:	2	4	:	5	7	12
0	3	:	2	5	:	0	1	13
0	3	:	2	5	:	0	5	14
0	3	:	2	5	:	1	2	15
0	3	:	2	5	:	1	3	16
0	3	:	2	5	:	1	9	17
0	3	:	2	5	:	2	1	18
0	3	:	2	5	:	2	5	19
0	3	:	2	5	:	2	8	20
0	3	:	2	5	:	2	9	21
0	3	:	2	5	:	3	5	22
0	3	:	2	5	:	4	3	23
0	3	:	2	5	:	4	3	24
0	3	:	2	5	:	4	5	25

- A. YES.
- Q. WHAT DID YOU DO IN CONNECTION WITH YOUR ANALYSIS OF THE CREATIVITY THERE?
- A. IT'S A SIMILAR KIND OF METHODOLOGY. I LOOKED AT WHAT THE DOCUMENTS WOULD SAY ABOUT MODES AND PROMPTS AND ALSO WHAT THE DOCUMENTS SAY ABOUT THE PROCESS BY WHICH THESE WERE DESIGNED.

 I REVIEWED DEPOSITION TESTIMONY. I BELIEVE MR. LOUGHEED TESTIFIED ABOUT THIS ON MONDAY.

AND SO THE IDEA THAT YOU HAVE THE EXECUTIVE, THE EXEC INTERFACE AND THEN THE PRIVILEGE AND THEN THE GLOBAL CONFIGURATION AND THEN THE INTERFACE CONFIGURATION MODES AND THEN THE CORRESPONDING PROMPTS, THERE'S OTHER WAYS THAT THAT COULD HAVE BEEN ORGANIZED, OTHER NAMES THAT COULD HAVE BEEN USED, AND SO IT'S CLEAR THAT THERE WAS A CREATIVE PROCESS IN THE MODES AND PROMPTS AS WELL.

- Q. IN CONNECTION WITH YOUR ANALYSIS OF THE CASE, HAD YOU SEEN ANYTHING TO INDICATE THAT SOMEBODY ELSE BEFORE CISCO HAD THE ARRANGEMENT THAT YOU JUST DESCRIBED OF MODES AND PROMPTS?
- A. NO, NOT THOSE FOUR MODES AND PROMPTS THAT ARE AT ISSUE HERE.
- Q. NOW JUST SO I UNDERSTAND, SO IS IT POSSIBLE, CAN YOU JUST JUMP FROM THE TOP LEVEL MODE ALL THE WAY DOWN TO THE INTERFACE MODE?
- A. NO AS PART OF THE STRUCTURE OF THE MODES AND PROMPTS, THEY
 ARE NESTED, MEANING YOU HAVE TO BE IN THE FIRST MODE, THE EXEC

MODE, AND FROM THERE YOU CAN ONLY GET TO THE PRIVILEGED MODE. 1 03:25:52 THEN ONCE YOU ARE IN THE PRIVILEGED MODE, YOU HAVE TO GO 2 03:25:56 TO THE GLOBAL CONFIGURATION AND THEN TO THE INTERFACE 03:25:58 3 03:26:01 4 CONFIGURATION MODE. 03:26:01 SO THEY ARE NESTED THAT WAY. AND THAT WAS A CREATIVE 6 DECISION. THEY DIDN'T HAVE TO BE NESTED, YOU COULD GO TO ANY 03:26:06 MODE AS AN ALTERNATIVE. 03:26:10 AND SO THAT WAS SOMETHING THAT WAS DESIGNED AND SPECIFIED 8 03:26:11 9 THAT WAY ON PURPOSE. 03:26:15 NOW, I WANT TO GO FORWARD TO SLIDE 29, PLEASE, AND TALK 03:26:17 10 Q. 03:26:27 11 ABOUT THE USER MANUALS; DO YOU SEE THAT? 03:26:29 12 Α. YES. NOW, IN YOUR -- WHAT DID YOU DO FOR YOUR ANALYSIS OF THE 03:26:30 13 Ο. POTENTIAL CREATIVITY OF THE USER MANUALS? 03:26:35 14 HERE AGAIN, I RELIED ON SIMILAR KINDS OF INFORMATION. 03:26:36 15 CLEARLY WHEN YOU HAVE A MULTI HUNDRED PAGE MANUAL THAT'S 03:26:41 16 ESSENTIALLY LIKE A BOOK, THERE'S ALL SORTS OF WAYS IN WHICH THE 03:26:44 17 INFORMATION CAN BE ORGANIZED WITHIN THAT MANUAL, WHAT THE 03:26:48 18 03:26:53 19 INFORMATION SAYS EXACTLY, THE WORD CHOICES THAT ARE USED TO DESCRIBE ASPECTS OF THE SWITCH OR ROUTER. 03:26:57 20 03:27:01 21 IT REALLY IS ON PAR WITH A BOOK. AND YOUR ABILITY TO PUT 03:27:08 22 INTO INFORMATION IN THAT MANUAL THAT YOU WANT. 03:27:10 23 SO THEN IN TERMS OF THE FOUR ELEMENTS OF THE USER Ο. INTERFACE, LET'S TAKE THAT, THOSE FIRST. DID YOU REACH ANY 03:27:14 24 CONCLUSION AS TO THE ORIGINALITY AND CREATIVITY OF THOSE 03:27:18 25

03:27:23	1	ELEMENTS?
03:27:23	2	A. YES. FOR THE USER INTERFACE, THAT INCLUDED THE FOUR
03:27:27	3	COMPONENTS, THE MULTIWORD COMMANDS, THE OUTPUTS, THE HELP
03:27:32	4	DESCRIPTIONS, THE MODES AND PROMPTS, AND THAT WAS THE USER
03:27:36	5	INTERFACE FOR EACH OF IOS, IOS XR, IOS XE, AND NX-OS, I HAD
03:27:43	6	FOUND THAT THERE WAS CREATIVITY IN THE WAY THAT ALL FOUR OF
03:27:49	7	THOSE COMPONENTS WERE DETERMINED.
03:27:51	8	Q. AND DID YOU ANALYZE, IN TERMS OF WHAT WE JUST WALKED
03:27:55	9	THROUGH IN DESCRIBING YOUR ANALYSIS, DID YOU DO THAT FOR EACH
03:27:58	10	OF THE USER INTERFACES AT ISSUE IN THIS CASE?
03:28:00	11	A. YES, I DID.
03:28:02	12	Q. AND THEN WITH RESPECT TO THE USER DOCUMENTATION, THE
03:28:07	13	MANUALS THAT ARE AT ISSUE THEMSELVES, DID YOU REACH A
03:28:10	14	CONCLUSION ABOUT THE ORIGINALITY AND CREATIVITY THERE?
03:28:13	15	A. YES, I DID.
03:28:14	16	FOR THE USER MANUALS THAT HAVE BEEN IDENTIFIED, I ALSO
03:28:18	17	DETERMINED THAT THEY WERE THE PROCESS BY WHICH THEY WERE
03:28:25	18	DEVELOPED WAS A CREATIVE PROCESS AND THAT ULTIMATELY THE
03:28:31	19	PRODUCTS THEMSELVES WERE CREATED.
03:28:33	20	Q. AND WAS THAT TRUE WITH RESPECT TO ALL THE MANUALS THAT YOU
03:28:35	21	LOOKED AT?
03:28:36	22	A. YES, IT IS.
03:28:37	23	Q. NOW, I WANT TO GO FORWARD TO SLIDE 32, MR. FISHER. THANK
03:28:45	24	YOU, SIR.
03:28:46	25	SO LET'S TALK ABOUT WHAT YOU DESCRIBED AS THE SECOND

03:31:41	1	COMPLAINT, THE INTERROGATORY RESPONSES, THE DOCUMENTS,
03:31:45	2	DEPOSITION TESTIMONY, INFORMATION AVAILABLE LOOKING AT THE
03:31:50	3	SWITCHES THEMSELVES, TO SEE WHETHER OR NOT THERE WAS EVIDENCE
03:31:55	4	OF COPYING.
03:31:57	5	Q. NOW CAN YOU GO TO EXHIBIT 295 IN YOUR BINDER?
03:32:19	6	A. I'VE GOT TEN BINDERS OF EXHIBITS.
03:32:23	7	MR. NELSON: SORRY ABOUT THAT.
03:32:28	8	THE WITNESS: OKAY. I'M THERE.
03:32:30	9	Q. AND CAN YOU TELL US WHAT EXHIBIT 295 IS?
03:32:33	10	A. IT'S THE EOS CLI CONVENTIONS AND STYLE GUIDELINES THAT
03:32:38	11	COMES FROM ARISTA.
03:32:39	12	Q. AND IS THIS SOMETHING THAT YOU CONSIDERED IN FORMING YOUR
03:32:43	13	OPINIONS?
03:32:44	14	A. IT IS.
03:32:44	15	Q. AND HOW IS IT THAT THIS INFORMED YOUR OPINION?
03:32:48	16	A. IT INFORMS MY OPINION, IT'S AS THE TITLE INDICATES, IT'S
03:32:53	17	THE STYLE GUIDE THAT'S TO BE USED WITHIN ARISTA FOR ITS
03:32:58	18	DEVELOPMENT OF COMMANDS.
03:33:04	19	MR. NELSON: AND AT THIS POINT, I MOVE EXHIBIT 295
03:33:06	20	INTO EVIDENCE YOUR HONOR.
03:33:06	21	MR. VAN NEST: NO OBJECTION YOUR HONOR.
03:33:07	22	THE COURT: IT WILL BE ADMITTED.
03:33:10	23	(PLAINTIFF'S EXHIBIT 295, WAS ADMITTED INTO EVIDENCE.)
03:33:10	24	BY MR. NELSON:
03:33:13	25	Q. SO CAN YOU TELL US WHAT PART OF THIS WAS RELEVANT TO YOUR

03:33:18	1	OPINIONS ON THE SIMILARITY IN ACCESS?
03:33:23	2	A. SURE. IF YOU GO TO THE SECOND PAGE
03:33:27	3	Q. OKAY.
03:33:28	4	A AND ABOUT THIS SECTION HERE. UNDER FOLLOWING THE
03:33:34	5	INDUSTRY STANDARD. THERE'S A PORTION THAT SAYS, IN LOOKING FOR
03:33:41	6	INDUSTRY STANDARD MODELS TO FOLLOW, PLEASE LOOK IN THE
03:33:43	7	FOLLOWING ORDER OF PREFERENCE: IOS, NX-OS, IOS XR, AND JUNOS.
03:33:52	8	AND WHAT THIS IS SAYING IS IN THE CONTEXT OF THE FIRST
03:33:56	9	PARAGRAPH, I THINK IT'S PROBABLY IMPORTANT THAT I READ THAT AS
03:33:58	10	WELL. IT SAYS, "THE FIRST AND PROBABLY MOST IMPORTANT
03:34:03	11	CONVENTION IN OUR CLI IS TO FOLLOW THE INDUSTRY STANDARD. IF
03:34:07	12	THE COMMANDS FOR A GIVEN FEATURE ARE ALREADY OUT THERE IN THE
03:34:11	13	INDUSTRY, WE DON'T ADD VALUE BY COMING UP WITH ANOTHER COMMAND
03:34:16	14	MODEL THAT IS SIMILAR BUT DIFFERENT. ALL WE ACCOMPLISH IN
03:34:20	15	DOING THAT IS TO MAKE IT HARDER FOR OUR CUSTOMERS TO LEARN HOW
03:34:24	16	TO USE OUR SWITCHES AND ROUTERS."
03:34:26	17	AND SO THE DIRECTION IS TO LOOK AT COMMANDS IN IOS, NX-OS,
03:34:34	18	IOS XR AND JUNOS, IN THAT ORDER.
03:34:37	19	Q. NOW THE FIRST THREE, IOS, NX-OS, AND IOS XR, CAN YOU
03:34:42	20	REMIND US WHAT THOSE ARE?
03:34:44	21	A. THOSE ARE CISCO'S USER INTERFACES.
03:34:46	22	Q. AND ARE THEY AT ISSUE IN THE CASE HERE?
03:34:48	23	A. YES, SIR.
03:34:48	24	Q. SO THEN HOW DID WHAT YOU LOOKED AT HERE IN EXHIBIT 295
03:34:54	25	INFORM YOUR OPINION ABOUT ACCESS AND SIMILARITY?

MR. NELSON: THANK YOU, YOUR HONOR. 1 03:41:46 SO DR. ALMEROTH, STAYING ON THIS IDEA OF CONFIGURATION, I 2 Q. 03:41:47 MEAN, ARE THERE CONFIGURATION FILES, IS THAT SOMETHING THAT YOU 03:41:54 3 03:41:58 4 HEARD OF OR CONFIGURATION STRUCTURES FOR THESE SWITCHES? 03:42:04 AND HERE'S WHERE THAT COMES INTO PLAY AND BECOMES 6 RELEVANT. 03:42:08 AS I HOPE I HAVE CONVEYED THAT A SWITCH IS A VERY COMPLEX 03:42:08 PIECE OF HARDWARE, THERE'S LOTS OF CONFIGURATION THAT HAS TO 8 03:42:12 9 HAPPEN TO THAT SWITCH. 03:42:16 AND THE CONFIGURATION, WHAT THE COMMANDS ARE, IS STORED IN 03:42:18 10 A CONFIGURATION FILE. IT'S NOT STORED IN RAM. 03:42:21 11 SO IT'S STORED 03:42:26 12 IN WHAT'S CALLED NONVOLATILE MEMORY. SO IF THE SWITCH LOSES 03:42:32 13 POWER AND THEN COMES BACK UP, IT CAN REDUCE THAT SAME CONFIGURATION. 03:42:37 14 SO IT ALMOST GIVES THE SWITCH ITS PARTICULAR IDENTITY. 03:42:37 15 AND WHAT'S RELEVANT ABOUT THE CONFIGURATION OF A SWITCH IS 03:42:41 16 IT'S BASICALLY A FILE OF DATA, AND YOU CAN TAKE THAT FILE FROM 03:42:45 17 ONE SWITCH AND THEN RUN THAT SAME CONFIGURATION ON ANOTHER 03:42:48 18 03:42:53 19 SWITCH. AND IT USES THE SAME COMMAND STRUCTURE, THEN YOU CAN 03:42:59 20 USE THE SAME CONFIGURATION COMMAND ON A DIFFERENT SWITCH. 03:43:03 21 NOW, A REAL TEST FOR WHETHER OR NOT YOU ARE COPYING IS IF 03:43:08 22 YOU CAN TAKE A CONFIGURATION FROM CISCO AND RUN IT ON AN ARISTA 03:43:14 23 SWITCH, AND WHETHER THAT ARISTA SWITCH UNDERSTANDS THE CONFIGURATION AND ALL OF THE COMMANDS THAT ARE IN THAT 03:43:17 24 CONFIGURATION. AND VICE VERSA, IF YOU HAVE A CONFIGURATION ON 03:43:20 25

04:17:57	1	THE COURT: AND THE FULL VERSION IS BEING ADMITTED?
04:17:59	2	MR. NELSON: CORRECT.
04:18:00	3	THE COURT: BEING OFFERED?
04:18:01	4	MR. NELSON: YEAH. WE WILL DO IT ELECTRICALLY.
04:18:04	5	THE COURT: THANK YOU.
04:18:04	6	BY MR. NELSON:
04:18:06	7	Q. THE IF YOU JUST LOOK AT EXHIBIT 2, THE EXCERPT YOU HAVE,
04:18:13	8	DID ONE OF THE THINGS YOU MENTIONED WAS THE COMMANDS?
04:18:16	9	A. YES.
04:18:16	10	Q. SO WHERE WOULD THOSE BE SHOWN IN THE USER MANUALS?
04:18:21	11	A. THEY SHOW UP ON PAGE 3 OF THE DOCUMENT IS WHERE THEY
04:18:27	12	START. BATES NUMBER ENDING IN 7246.
04:18:32	13	Q. SO THEN IF YOU LOOK AT, BACK TO SLIDE 44, YOU WILL SEE
04:18:40	14	THERE'S LISTED THERE SEVERAL MANUALS FOR VARIOUS VERSIONS OF
04:18:46	15	THE EOS OPERATING SYSTEM THAT IS RIGHT?
04:18:48	16	A. YES, SIR.
04:18:48	17	Q. NOW DID YOU CONSIDER ALL OF THOSE WHEN YOU FORMED YOUR
04:18:52	18	OPINIONS?
04:18:53	19	A. I DID. THERE'S A USER MANUAL FOR EACH OF THE VERSIONS
04:18:57	20	IDENTIFIED. AND JUST TO START WITH THE FIRST COUPLE, 4.0.1,
04:19:04	21	4.10.0, AND THE LIST CONTINUES ON THROUGH THOSE RANGE OF
04:19:09	22	EXHIBITS AND THEY ARE ALL FOR DIFFERENT VERSIONS OF ARISTA'S
04:19:13	23	EOS. AND I LOOKED AT EACH ONE OF THEM.
04:19:15	24	Q. OKAY?
04:19:16	25	MR. NELSON: YOUR HONOR, AT THIS POINT, AND I WILL

04:19:18	1	READ THEM INTO THE RECORD. I WOULD MOVE IN EXHIBIT NUMBER 2,
04:19:24	2	4, 5, 6, 7, 14, 8, 9, 10, 11, 13, 12, 15, 1 AND NUMBER 3.
04:19:47	3	MR. VAN NEST: NO OBJECTION, YOUR HONOR.
04:19:48	4	THE COURT: WHAT WAS THE LAST NUMBER?
04:19:50	5	MR. NELSON: 3.
04:19:50	6	THE COURT: 3?
04:19:51	7	MR. NELSON: YES.
04:19:52	8	THE COURT: AND NO OBJECTION?
04:19:53	9	MR. VAN NEST: NO OBJECTION, YOUR HONOR.
04:19:54	10	THE COURT: THANK YOU. THEY WILL ALL BE ADMITTED.
04:19:54	11	(PLAINTIFF'S EXHIBIT 1 THROUGH 15, WERE ADMITTED INTO
04:19:56	12	EVIDENCE.)
04:19:56	13	BY MR. NELSON:
04:19:57	14	Q. SO IF WE, LET'S JUST LOOK AT THE FIRST 1, EXHIBIT
04:20:03	15	NUMBER 2, AND IT WILL PROBABLY BE EASIER IF WE PULL IT UP ON
04:20:06	16	THE SCREEN.
04:20:09	17	SO THE DATE ON THIS IS WHAT?
04:20:12	18	A. APRIL 8TH, 2009.
04:20:15	19	Q. AND IN TERMS OF THE VERSIONS OF OPERATING SYSTEMS THAT YOU
04:20:21	20	LOOKED AT IN THE CASE, WERE THERE ALSO LATER VERSIONS?
04:20:24	21	A. YES, THIS IS 4.0.1. AND THERE ARE ADDITIONAL VERSIONS.
04:20:30	22	USUALLY THAT SECOND NUMBER IS INDICATIVE OF WHAT THE VERSION
04:20:36	23	IS. SO THERE'S FOUR MOST OF THEM SORRY, CAN YOU GO BACK
04:20:42	24	TO SLIDE 44.
04:20:43	25	Q. SURE.

04:54:27	1	Q. I THINK YOU SAID EARLIER THAT YOU PUT UP A BOARD WITH ALL
04:54:30		SORTS OF ABBREVIATIONS AND ACRONYMS AND YOU TELL YOUR STUDENTS
04:54:30	۷	SORIS OF ADDREVIATIONS AND ACRONIMS AND TOO TELL TOOK STUDENTS
04:54:34	3	BY THE END OF THE CLASS YOU WILL KNOW ALL OF THOSE, RIGHT?
04:54:37	4	A. YES, SIR, THAT'S WHAT I TESTIFIED TO.
04:54:39	5	Q. AND THOSE ACRONYMS AND ABBREVIATIONS, MANY OF THEM COME
04:54:43	6	RIGHT FROM THESE INDUSTRY STANDARDS AND PROTOCOLS, RIGHT?
04:54:46	7	A. SOME CERTAINLY DO. I DON'T KNOW IF IT'S A KIND OF CAUSE
04:54:49	8	AND EFFECT, WHETHER THOSE ACRONYMS EXIST BEFORE THE STANDARD OR
04:54:53	9	VICE VERSA.
04:54:54	10	Q. AND THE ONES THAT DON'T, THEY'RE COMMON IN THE NETWORKING
04:54:59	11	FIELD GENERALLY, RIGHT?
04:55:00	12	A. ESPECIALLY FOR AN UNDERGRADUATE CLASS. I'M NOT GOING TO
04:55:03	13	TEACH THEM THINGS THAT I CAN'T GET THROUGH IN TEN WEEKS.
04:55:06	14	Q. OKAY. AND WHAT YOU ARE TEACHING THEM IS THAT THERE'S A
04:55:09	15	STANDARD BODY OF ACRONYMS AND ABBREVIATIONS THAT ARE ALSO
04:55:15	16	FAMILIAR TO NETWORK ENGINEERS, RIGHT?
04:55:17	17	A. NO. THAT'S VERY WRONG. THERE'S NOT A STANDARD BODY OF
04:55:21	18	ACRONYMS. THERE MIGHT BE STANDARD PROTOCOLS BUT THERE ISN'T
04:55:25	19	SOME STANDARD SET OF PROTOCOLS THAT'S REQUIRED.
04:55:31	20	Q. MAYBE YOU MISUNDERSTOOD OR MAYBE I MISSPOKE, DR. ALMEROTH.
04:55:35	21	BUT WHAT I MEANT TO SAY WAS THAT THERE ARE ACRONYMS AND
04:55:38	22	ABBREVIATIONS AND TERMS THAT ARE COMMON AND COMMONLY UNDERSTOOD
04:55:45	23	BY FOLKS IN NETWORKING, THAT'S WHAT YOU ARE TEACHING IN CLASS?
04:55:50	24	A. THAT'S CLOSE.
04:55:53	25	Q. AND IN FACT, MANY OF THE TERMS IN CISCO'S CLI COMMANDS

04:55:58	1	WERE TAKEN DIRECTLY FROM VARIOUS NETWORKING INDUSTRY PROTOCOLS,
04:56:03	2	RIGHT?
04:56:04	3	A. I THINK SO, I THINK THAT'S A CHOICE THAT THE THAT THE
04:56:09	4	AUTHORS MADE, YES.
04:56:10	5	Q. AS A MATTER OF FACT, THE VAST MAJORITY OF THE TERMS IN
04:56:16	6	THESE 506 COMMANDS WE ARE TALKING ABOUT COME FROM INDUSTRY
04:56:22	7	STANDARD PROTOCOLS WHERE THEY'RE USED IN A DEFINED WAY, RIGHT?
04:56:30	8	A. NO, I DON'T THINK I WOULD AGREE WITH THAT.
04:56:32	9	Q. NOW WE LOOKED A LITTLE BIT EARLIER IN THE WEEK AT THE IP
04:56:42	10	PROTOCOL. AND YOU WERE HERE WHEN MR. LOUGHEED TESTIFIED ABOUT
04:56:45	11	THAT?
04:56:45	12	A. YES, SIR.
04:56:46	13	Q. THAT'S THE INTERNET PROTOCOL, RIGHT?
04:56:50	14	A. YES.
04:56:50	15	Q. COMMONLY KNOWN AS IT IS IP PROTOCOL?
04:56:53	16	A. YES.
04:56:53	17	Q. AND YOU'VE USED THE TERM IP TO REPRESENT THAT PROTOCOL?
04:56:57	18	A. YES.
04:56:58	19	Q. STUDENTS USE IT?
04:56:58	20	A. YES.
04:56:59	21	Q. INDUSTRY NETWORK FOLKS USE IT?
04:57:01	22	A. YES.
04:57:01	23	Q. AND SOMETHING LIKE 148 OF THE COMMANDS THAT ARE AT ISSUE
04:57:04	24	IN THIS LAWSUIT, THEY ALSO USE IP?
04:57:07	25	A. I BELIEVE THAT'S CORRECT.

04:57:08	1	Q. AND WHEN THEY USE IP THEY ARE REFERRING TO THE INTERNET
04:57:13	2	PROTOCOL, RIGHT?
04:57:13	3	A. I BELIEVE THAT THEY ARE AND THAT WAS A DESIGN CHOICE THAT
04:57:18	4	THE AUTHORS MADE.
04:57:19	5	Q. AND THAT PROTOCOL WAS STANDARDIZED IN 1981 BEFORE CISCO
04:57:25	6	EVEN EXISTED, RIGHT?
04:57:27	7	A. THE FIRST VERSION OF THAT, YES.
04:57:29	8	Q. THE FIRST VERSION OF IP PROTOCOL WAS STANDARDIZED BY THE
04:57:35	9	IETF BACK IN 1981, RIGHT?
04:57:37	10	A. RFC791.
04:57:43	11	Q. AND THAT'S LONG BEFORE MR. LOUGHEED GOT TO CISCO?
04:57:45	12	A. I BELIEVE THAT'S CORRECT.
04:57:46	13	Q. LONG BEFORE THERE WAS ANY COMMAND AT CISCO IN EXISTENCE AT
04:57:50	14	ALL?
04:57:50	15	A. THAT WOULD STAND TO REASON.
04:57:52	16	Q. AND THERE ARE SUBSEQUENT VERSIONS OF THE INTERNET PROTOCOL
04:57:59	17	AS WELL?
04:57:59	18	A. YES.
04:58:00	19	Q. IPV6 IS THE VERSION 6 OF THE SAME PROTOCOL?
04:58:07	20	A. IT IS. THE ONE THAT WAS STANDARDIZED IN 1981 IS TYPICALLY
04:58:12	21	CALLED VERSION FOUR.
04:58:13	22	Q. THAT'S RIGHT. THE ORIGINAL ONE WE HAVE BEEN TALKING
04:58:16	23	ABOUT, THAT'S VERSION FOUR. VERSION 6 WAS STANDARDIZED A FEW
04:58:21	24	YEARS LATER, CORRECT?
04:58:22	25	A. YES, SIR.

04:58:22	1	Q. AND THAT'S IN TRIAL EXHIBIT 5040, IF YOU WOULDN'T MIND
04:58:31	2	TAKING A LOOK AT YOUR BINDERS THERE THAT WE'VE GOT THEM LABELED
04:58:36	3	5040. AND THE ARE YOU GENERALLY FAMILIAR WITH THE VERSION 6
04:58:44	4	PROTOCOLS?
04:58:45	5	A. YES, I AM.
04:58:46	6	MR. VAN NEST: YOUR HONOR, I WOULD MOVE 5040 INTO
04:58:50	7	EVIDENCE.
04:58:50	8	THE COURT: ANY OBJECTION.
04:58:51	9	MR. NELSON: I DON'T HAVE ANY OBJECTION.
04:58:52	10	THE COURT: IT WILL BE ADMITTED.
04:59:00	11	(DEFENDANT'S EXHIBIT 5040 WAS ADMITTED INTO EVIDENCE.)
04:59:00	12	BY MR. VAN NEST:
04:59:02	13	Q. COULD WE HIGHLIGHT THE TITLE, INTERNET PROTOCOL VERSION 6.
04:59:06	14	IPV6, THAT'S THE ACRONYM OR ABBREVIATION THAT'S COMMONLY
04:59:09	15	USED TO DESCRIBE IP VERSION 6, RIGHT?
04:59:14	16	A. IT'S ONE OF THEM.
04:59:15	17	Q. OKAY. AND THERE ARE A NUMBER OF COMMANDS AT ISSUE IN THIS
04:59:21	18	LAWSUIT THAT USE IPV6, RIGHT?
04:59:24	19	A. YES.
04:59:25	20	Q. NOW THESE PROTOCOLS ALSO HAVE DEFINED TERMS WITHIN THEM,
04:59:32	21	RIGHT?
04:59:36	22	A. COULD YOU RESTATE I'M NOT SURE I UNDERSTAND WHAT YOU
04:59:39	23	ARE ASKING.
04:59:39	24	Q. WELL, THIS EXHIBIT THIS IS A PROTOCOL WE ARE LOOKING AT
04:59:43	25	HERE THAT'S SEVERAL PAGES LONG?

05:08:46	1	WAS A SEPARATE DOCUMENT.
05:08:47	2	AND THEN THERE WAS A THUMB DRIVE AND IT WAS UNCLEAR TO ME
05:08:51	3	WHAT YOU WERE SUBMITTING IN EVIDENCE.
05:08:52	4	MR. PAK: YOUR HONOR, JUST TO BE CLEAR, 4803 AS AN
05:08:55	5	EXHIBIT IS THE INDEX THAT WE HAVE BEEN DISCUSSING PLUS ALL OF
05:09:00	6	THE REGISTRATION MATERIALS IN ONE.
05:09:02	7	THE COURT: HUNDREDS OF THOUSANDS OF PAGES.
05:09:04	8	MR. PAK: YES. BECAUSE IT WOULD LITERALLY BE TO THE
05:09:09	9	WALL.
05:09:09	10	THE COURT: SO THAT'S WHY I WAS CONFUSED BECAUSE IT
05:09:12	11	REFERENCED SEPARATE EXHIBIT NUMBERS.
05:09:13	12	MR. PAK: THEN SEPARATELY WE ALSO HAD IN OUR TRIAL
05:09:17	13	EXHIBIT LIST EACH OF THESE REGISTERED
05:09:17	14	THE COURT: YOU DIDN'T INTRODUCE THEM?
05:09:17	15	MR. PAK: NO, WE DIDN'T INTRODUCE THEM BECAUSE THE
05:09:20	16	MOST EFFICIENT MECHANISM TO GET THEM IN
05:09:20	17	THE COURT: YOU HAVE NOW COMBINED THEM AS A SINGLE
05:09:24	18	EXHIBIT INCLUDING MANY THINGS.
05:09:25	19	MR. PAK: A SINGLE EXHIBIT. AND THAT'S WHAT WE
05:09:26	20	DISCUSSED WITH ARISTA.
05:09:28	21	THE COURT: THAT'S WHAT I COULDN'T TELL BECAUSE
05:09:33	22	OBVIOUSLY I WAS NOT ABOUT TO OPEN UP A THUMB DRIVE. EVER.
05:09:39	23	SO THANK YOU. I JUST DIDN'T UNDERSTAND THAT. AND I
05:09:42	24	PRESUME THAT THE WITNESS BINDER HAD IT BECAUSE MR. LANG COULD
05:09:47	25	TESTIFY TO IT.

09:12:48	1	THE USER INTERFACE.
09:12:51	2	Q. SO GOING FROM CAPITALS TO LOWER CASE, WHAT WAS THE CHOICE
09:12:54	3	THAT WAS MADE IN THIS INSTANCE?
09:12:56	4	A. NO. THAT WAS ONLY ONE OF THE CHOICES. AS I TESTIFIED TO,
09:12:59	5	THERE WERE DIFFERENT WAYS OF REFERRING TO IPV6 USING DIFFERENT
09:13:02	6	LETTERS AND NAMES, AND THIS IS ONE THAT'S USED.
09:13:06	7	BUT WHAT I'M POINTING OUT HERE IS THAT THE CAPITALIZATION
09:13:09	8	IS, IN FACT, DIFFERENT.
09:13:10	9	Q. I SEE. BUT, IN FACT, WHAT WAS USED WAS THE SAME PHRASE,
09:13:15	10	IPV6, THAT'S IN THE TITLE OF THE PROTOCOL; RIGHT?
09:13:19	11	A. I DON'T REALLY WANT TO QUIBBLE WITH YOU ABOUT WHAT A
09:13:23	12	PHRASE IS.
09:13:23	13	I THINK IT'S CLEAR THAT IN ONE INSTANCE THERE WAS
09:13:27	14	CAPITALIZATION AND THEN IN ANOTHER INSTANCE THERE WASN'T, AND
09:13:30	15	IN OTHER INSTANCES THERE'S DIFFERENT REFERENCES AND USE OF
09:13:32	16	DIFFERENT TERMS TO REFER TO IPV6.
09:13:34	17	Q. NOW, THERE ARE ROUGHLY 45 OF THE COMMANDS AT ISSUE IN THIS
09:13:38	18	LAWSUIT THAT USE THIS IPV6 PHRASE. RIGHT?
09:13:42	19	A. THAT SOUNDS RIGHT.
09:13:43	20	Q. OKAY. NOW, THE TERM OSPF ALSO APPEARS IN THE DISPUTED
09:13:48	21	COMMANDS; RIGHT?
09:13:49	22	A. YES.
09:13:50	23	Q. THERE ARE ROUGHLY 35, 36 COMMANDS WITH THE PHRASE OSPF;
09:13:57	24	RIGHT?
09:13:57	25	A. I BELIEVE THAT'S CORRECT.

09:13:59	1	Q. AND OSPF, THAT'S ANOTHER INDUSTRY STANDARD?
09:14:03	2	A. IT IS. IT STANDS FOR THE OPEN SHORTEST PATH FIRST
09:14:06	3	PROTOCOL.
09:14:06	4	Q. OPEN SHORTEST PATH FIRST. AND NETWORK ENGINEERS
09:14:10	5	UNDERSTAND THAT THAT'S WHAT OSPF REFERS TO; RIGHT?
09:14:13	6	A. GENERALLY, YES.
09:14:17	7	Q. ARE YOU GENERALLY FAMILIAR WITH THE OSPF PROTOCOL?
09:14:22	8	A. YES, SIR.
09:14:23	9	Q. IT'S IN YOUR BINDER THERE AT TX 5038. WOULD YOU TAKE A
09:14:30	10	LOOK AT IT AND TELL ME WHETHER YOU RECOGNIZE IT.
09:14:46	11	A. OKAY. I FOUND IT.
09:14:48	12	Q. THAT'S THE OSPF PROTOCOL?
09:14:54	13	A. WELL, TO BE CLEAR, THERE'S THREE VERSIONS OF OSPF. THIS
09:14:58	14	IS THE EARLIEST ONE. THERE'S A VERSION 2 AND A VERSION 3 AS
09:15:03	15	WELL.
09:15:03	16	Q. FAIR ENOUGH.
09:15:05	17	MR. VAN NEST: I WOULD MOVE 503 INTO EVIDENCE,
09:15:07	18	YOUR HONOR.
09:15:07	19	THE COURT: ANY OBJECTION?
09:15:08	20	MR. PAK: NO OBJECTION, YOUR HONOR.
09:15:09	21	THE COURT: IT WILL BE ADMITTED.
09:15:18	22	(DEFENDANT'S EXHIBIT 503 WAS ADMITTED INTO EVIDENCE.)
09:15:18	23	BY MR. VAN NEST:
09:15:18	24	Q. SO IN THIS CASE, IN THIS EARLY VERSION, OSPF, THAT WAS
09:15:22	25	USED RIGHT IN THE TITLE OF THE SPECIFICATION; RIGHT?

CHOICE THAT THE AUTHORS OF THOSE COMMANDS MADE. 1 09:17:53 LET'S TAKE A LOOK AT SLIDE 3, IF WE COULD. 2 Q. 09:17:55 OKAY. THIS IS JUST SOME OF THE OSPF COMMANDS AT ISSUE, 3 09:18:04 09:18:06 4 DR. ALMEROTH; CORRECT? 09:18:08 THAT'S CORRECT, IT LOOKS LIKE IT. AND WE SEE -- WE SEE AT THE BOTTOM, LET'S WORK OUR WAY UP, 09:18:09 0. ROUTER ID -- COULD WE DO THE SPLIT SCREEN, PLEASE. ROUTER ID, 09:18:15 THAT'S ONE OF THE PHRASES ACTUALLY DEFINED HERE IN THE PROTOCOL 8 09:18:20 9 RIGHT THERE ABOUT FOUR NOTES DOWN; RIGHT? 09:18:25 THERE IS A ROUTER I DEFINED. YOU WILL NOTICE THAT IT'S 09:18:28 10 Α. 09:18:32 11 LOWER CASE AND THE HYPHEN IS ADDED. AGAIN, WHETHER TO HAVE THE 09:18:36 12 HYPHEN, WHETHER TO NAME IT THE ROUTER ID OR ANY OF THE OTHER 09:18:40 13 COMMANDS THAT USE OTHER TERMS WERE ALL CREATIVE DECISIONS. ACTUALLY, MY OUESTION, DR. ALMEROTH WAS SIMPLY ROUTER ID 09:18:44 14 0. AS DEPICTED IN THE COMMAND. IT'S ALSO DEFINED IN THE PROTOCOL? 09:18:49 15 09:18:53 16 WELL, I THINK I ANSWERED THAT, AND I THINK THAT THERE ARE DIFFERENCES THERE, ESPECIALLY SIGNIFICANT TO THE WAY THAT THE 09:18:56 17 COMMANDS ARE ORGANIZED IN THE HIERARCHY. 09:19:00 18 09:19:03 19 SO EVEN THOUGH THE CONCEPT IS THE SAME, THE WORD CHOICE 09:19:06 20 AND THE LETTER CHOICE, THE FORMATTING, THOSE ARE ALL THINGS 09:19:10 21 THAT MAKE A DIFFERENCE TO A PARSER, FOR EXAMPLE. MAKE A 09:19:14 22 DIFFERENCE TO AN ENGINEER, AND, THEREFORE, ARE PART OF THE 09:19:17 23 CREATIVE CHOICE. BUT THERE'S NO DOUBT THAT THE ROUTER ID CONCEPT THAT'S IN 09:19:17 24 Q.

THIS COMMAND COMES FROM THE PROTOCOL; RIGHT?

09:19:21 25

09:22:27	1	Q. BUT, IN FACT, THE TERM IS USED BOTH IN THE PROTOCOL AND
09:22:30	2	IT'S USED IN THE COMMAND; CORRECT?
09:22:32	3	A. YES, I THINK THAT THE FACT THAT YOU HAVE THE SAME LETTERS
09:22:35	4	OF THE SAME WORD, THOUGH THE CAPITALIZATION IS DIFFERENT, AS IT
09:22:44	5	IS FOR THE HELLO INTERVAL DEMONSTRATES THERE ARE DIFFERENCES
09:22:47	6	BETWEEN THE WORDS, AND JUST BECAUSE THE WORD APPEARS IN THE
09:22:51	7	STANDARD DOESN'T MEAN THERE'S A CHOICE MADE BY THE PERSON.
09:22:54	8	Q. OKAY. BUT ONE CHOICE THAT WAS MADE WAS TO USE THE TERM
09:22:57	9	THAT'S IN THE STANDARD; RIGHT?
09:22:58	10	A. THAT COULD HAVE BEEN A CHOICE. AND JUST BECAUSE A WORD
09:23:04	11	APPEARS IN THE STANDARD DOESN'T MEAN THAT THE INVERSE IS TRUE.
09:23:09	12	IF THE WORD WAS CHOSEN BECAUSE IT IS IN THE STANDARD.
09:23:12	13	Q. I SEE. ARE YOU TELLING US THIS IS JUST A COINCIDENCE?
09:23:16	14	A. NO, I'M NOT SAYING IT'S A COINCIDENCE BUT JUST BECAUSE THE
09:23:19	15	WORD IS IN THE STANDARD DOESN'T MEAN THAT'S WHY IT WAS CHOSEN
09:23:21	16	TO GO INTO THE COMMAND.
09:23:23	17	Q. NOW, HELLO INTERVAL IS THE LAST ONE ON THIS SLIDE. HELLO
09:23:27	18	INTERVAL IS ALSO A DEFINED TERM IN THIS PROTOCOL; CORRECT?
09:23:31	19	A. YES. AND YOU WILL NOTE THAT THERE ARE SUBTLE BUT
09:23:36	20	IMPORTANT DIFFERENCES BETWEEN WHAT THE COMMAND IS AND HOW IT'S
09:23:39	21	DESCRIBED IN THIS RFC.
09:23:41	22	Q. NOW, THE TERM SNMP, THAT ALSO APPEARS IN MANY DISPUTED
09:23:45	23	COMMANDS; RIGHT?
09:23:47	24	A. I'M NOT SURE OF THE COUNT.
09:23:49	25	Q. IT'S APPROXIMATELY 27.

09:23:51	1	A. OKAY.
09:23:52	2	Q. DOES THAT SEEM ABOUT RIGHT?
09:23:53	3	A. IT IS. YOU HAVE THE NOTES. I DON'T HAVE THEM ALL
09:23:57	4	MEMORIZED.
09:23:57	5	Q. AND SNMP, THAT'S ANOTHER INDUSTRY STANDARD PROTOCOL,
09:24:01	6	RIGHT?
09:24:01	7	A. IT IS. THE SIMPLE NETWORK MANAGEMENT PROTOCOL.
09:24:03	8	Q. AND NETWORKING ENGINEERS ARE ACCUSTOMED AND FAMILIAR WITH
09:24:07	9	THAT PHRASE?
09:24:08	10	A. WITH THAT PHRASE, AGAIN, THERE ARE MULTIPLE VERSIONS OF
09:24:11	11	SNMP, AS THERE ARE WITH OSPF AND IP.
09:24:16	12	Q. BUT SNMP IS USED TO REFER TO THIS PROTOCOL, SIMPLE NETWORK
09:24:21	13	MANAGEMENT PROTOCOL?
09:24:22	14	A. GENERALLY, THAT'S TRUE. TECHNICALLY USUALLY THE WAY
09:24:26	15	THAT IT IS, IS, FOR EXAMPLE, IF YOU ARE REFERRING TO IP, IT
09:24:29	16	INCLUDES BOTH IP V4 AND IP V6. IF YOU WANT TO DISTINGUISH
09:24:36	17	BETWEEN THE VERSIONS, THEN YOU WILL ADD SOMETHING LIKE V6 OR
09:24:39	18	VERSION 6.
09:24:41	19	Q. SURE.
09:24:41	20	A. THE SAME THING APPLIES TO SNMP.
09:24:43	21	Q. AND WOULD YOU OPEN YOUR BINDER ARE YOU GENERALLY
09:24:45	22	FAMILIAR WITH THIS PROTOCOL?
09:24:46	23	A. YES.
09:24:47	24	Q. WOULD YOU OPEN YOUR BINDER TO TX 5131, PLEASE.
09:24:55	25	IS THAT THE PROTOCOL, OR A VERSION OF IT?

09:24:57	1	A. THIS IS. IT'S BOTH WITH OSPF AND SNMP, THESE WERE LATER
09:25:07	2	OBSOLETED BY UPDATED STANDARDS.
09:25:09	3	Q. RIGHT. BUT THIS IS THE EARLIEST ONE BACK IN 1988; RIGHT?
09:25:12	4	A. IT'S A VERY RUDIMENTARY VERSION BUT, YES, IT'S THE SIMPLE
09:25:21	5	NETWORK MANAGEMENT PROTOCOL AS ORIGINALLY DEFINED.
09:25:24	6	MR. VAN NEST: I MOVE 5131 INTO EVIDENCE YOUR HONOR.
09:25:26	7	THE COURT: ANY OBJECTION?
09:25:27	8	MR. NELSON: NO OBJECTION YOUR HONOR.
09:25:28	9	THE COURT: OKAY. IT WILL BE ADMITTED.
09:25:30	10	(DEFENDANT'S EXHIBIT 5131 WAS ADMITTED INTO EVIDENCE.)
09:25:30	11	MR. VAN NEST: LET'S DISPLAY FOR THE JURY OURS
09:25:34	12	BRIEFLY. SNMP, SIMPLE NETWORK MANAGEMENT PROTOCOL. THAT'S THE
09:25:37	13	TITLE.
09:25:38	14	Q. AND YOU WILL SEE ON LINE 3 THERE THE SNMP ARCHITECTURE,
09:25:42	15	THOSE INITIALS ARE COMMONLY USED TO REFER TO THIS PROTOCOL;
09:25:45	16	RIGHT?
09:25:45	17	A. THAT'S TRUE.
09:25:46	18	Q. AND WHOEVER CREATED THE COMMAND AT CISCO USED THOSE SAME
09:25:53	19	INITIALS TO REFER TO THE SAME PROTOCOL; RIGHT?
09:25:55	20	A. THEY DID MAKE THAT CHOICE.
09:25:57	21	Q. AND ONE REASON TO MAKE THAT CHOICE IS THAT THAT ACRONYM,
09:26:02	22	THAT PHRASE, THAT WAS FAMILIAR TO AND KNOWN BY NETWORK
09:26:05	23	ENGINEERS; RIGHT?
09:26:06	24	A. THAT'S ONE OF THE CRITERION THAT COULD HAVE GONE INTO THE
09:26:09	25	SELECTION OF THAT ACRONYM FOR THE COMMAND.

09:26:11	1	Q. NOW, WE HEARD EARLIER ABOUT BGP, THAT'S ANOTHER PROTOCOL;
09:26:16	2	RIGHT?
09:26:16	3	A. YES, SIR.
09:26:16	4	Q. BORDER GATEWAY PROTOCOL?
09:26:18	5	A. YES.
09:26:18	6	Q. WE HEARD SOME DISCUSSION ABOUT THAT FROM MR. LOUGHEED?
09:26:21	7	A. YES.
09:26:22	8	Q. RIGHT? AND THE BGP IS ANOTHER TERM THAT'S USED IN MANY
09:26:26	9	OF THE COMMANDS AT ISSUE IN THE CASE; RIGHT?
09:26:28	10	A. AGAIN, I DON'T HAVE THE COUNT. I'M SURE YOU HAVE IT RIGHT
09:26:32	11	IN FRONT OF YOU.
09:26:33	12	Q. I THINK THE COUNT IS ABOUT 24. DOES THAT SOUND ABOUT
09:26:36	13	RIGHT?
09:26:36	14	A. THAT SOUNDS ABOUT RIGHT.
09:26:37	15	Q. OKAY. THE TERM SPANNING-TREE APPEARS IN A NUMBER OF
09:26:42	16	DISPUTED COMMANDS; CORRECT?
09:26:43	17	A. IT DOES.
09:26:44	18	Q. I HAVE AS COUNT THERE 23 OF THE COMMANDS AT ISSUE ARE
09:26:49	19	SPANNING-TREE?
09:26:49	20	A. OKAY.
09:26:50	21	Q. NOW SPANNING-TREE, THAT'S ANOTHER INDUSTRY STANDARD
09:26:55	22	PROTOCOL; RIGHT?
09:26:55	23	A. NO. SPANNING-TREE BY ITSELF, USUALLY THERE'S AN ACRONYM,
09:27:03	24	STP, FOR THE SPANNING-TREE PROTOCOL. YOU CAN REFER TO IT AS
09:27:09	25	STP TO REFERENCE THE PROTOCOL SPECIFICALLY.

09:30:11	1	Q. FAIR ENOUGH.
09:30:12	2	NOW, THE TERM IGMP
09:30:15	3	A. OH, I'M SORRY. ONE ADDITIONAL NOTE ABOUT THAT. THAT WAS
09:30:18	4	NOT I DON'T BELIEVE THAT WAS AN IMPLEMENTATION OF THE
09:30:22	5	SPANNING-TREE PROTOCOL.
09:30:22	6	Q. OKAY. FAIR ENOUGH.
09:30:24	7	THE TERM IGMP, THAT ALSO APPEARS IN MANY DISPUTED
09:30:30	8	COMMANDS?
09:30:30	9	A. AGAIN, I DON'T HAVE THE COUNT.
09:30:32	10	Q. I HAVE THE COUNT AT 21. DOES THAT SEEM RIGHT?
09:30:34	11	A. OKAY. I THINK 21 OUT OF 50 VERSION 6 IS PROBABLY NOT
09:30:39	12	MANY.
09:30:39	13	Q. WELL, IT IS WHAT IT IS.
09:30:41	14	A. I AGREE, YOUR CHARACTERIZATION WAS MANY
09:30:44	15	Q. FAIR ENOUGH. FAIR ENOUGH. 21.
09:30:47	16	AND THAT'S ANOTHER INDUSTRY STANDARD PROTOCOL, IGMP;
09:30:51	17	RIGHT.
09:30:51	18	A. YES. THERE'S, AGAIN, VERSION 1, VERSION 2, AND VERSION 3.
09:30:56	19	Q. AND IT MEANS INTERNET GROUP MANAGEMENT PROTOCOL; RIGHT?
09:30:59	20	A. YES, SIR.
09:31:00	21	Q. NETWORK ENGINEERS WOULD UNDERSTAND THAT?
09:31:02	22	A. GENERALLY, YES.
09:31:03	23	Q. AND IT'S A FAMILIAR TERM TO THEM?
09:31:05	24	A. YES.
09:31:06	25	Q. THERE ARE VARIOUS VERSIONS OF IT?

09:31:08	1	A. YES.
09:31:08	2	Q. AND LET'S TAKE A LOOK AT VERSION 2 IN YOUR NOTEBOOK, 6877,
09:31:20	3	TX 6877. AND TELL ME WHETHER YOU RECOGNIZE THAT.
09:31:25	4	A. SORRY, I DIDN'T REALIZE IT WAS IN VOLUME II.
09:31:47	5	Q. SORRY.
09:31:55	6	DO YOU RECOGNIZE 6877 AS VERSION 2?
09:31:58	7	A. YES.
09:31:59	8	MR. VAN NEST: I WOULD OFFER 6877 IN EVIDENCE,
09:32:01	9	YOUR HONOR.
09:32:02	10	MR. NELSON: NO OBJECTION, YOUR HONOR.
09:32:03	11	THE COURT: IT WILL BE ADMITTED.
09:32:05	12	(DEFENDANT'S EXHIBIT 6877 WAS ADMITTED INTO EVIDENCE.)
09:32:05	13	MR. VAN NEST: COULD WE DISPLAY IT, PLEASE, MR. DAHM.
09:32:10	14	Q. OKAY. THIS IS THE INTERNET GROUP MANAGEMENT PROTOCOL.
09:32:13	15	AND YOU SEE DOWN THERE IN THE ABSTRACT, IT'S REFERRED TO JUST
09:32:16	16	THE WAY YOU DID AS IGMP V2?
09:32:20	17	A. YES.
09:32:22	18	Q. NOW, THIS DOCUMENT ALSO HAS SOME DEFINITIONS IN IT, DOES
09:32:26	19	IT NOT?
09:32:36	20	MR. VAN NEST: LET'S GO TO CAN WE PULL UP THE
09:32:38	21	DEFINITIONS, MR. DAHM.
09:32:41	22	Q. THEY ARE ON A COUPLE OF PAGES. LET'S START WITH THIS ONE.
09:32:47	23	QUERY INTERVAL, I'VE GOT THEM ON THE SCREEN BECAUSE IT MAY BE A
09:32:50	24	LITTLE BIT EASIER.
09:32:51	25	A. I WAS JUST CONFUSED BECAUSE SECTION 1 IS ENTITLED

09:32:54	1	DEFINITIONS. THIS IS NOT A SECTION ENTITLED DEFINITIONS.
09:32:58	2	Q. WELL, LET'S GO BACK TO PAGE 48, OR WHICHEVER PAGE WE ARE
09:33:08	3	ON HERE, I HAVE IT ON THE SCREEN. QUERY INTERVAL IS A CONCEPT
09:33:11	4	DISCUSSED IN THE PROTOCOL?
09:33:13	5	A. IT IS, IT'S ONE OF THE TIMERS.
09:33:16	6	Q. AND THERE ARE A NUMBER OF OTHER TERMS DEFINED HERE AS
09:33:19	7	WELL; RIGHT?
09:33:20	8	A. WELL, AGAIN, I DON'T THINK THIS IS A DEFINITION OF TERMS.
09:33:23	9	I THINK IT'S, AS SECTION 8 DESCRIBES, IT'S A LIST OF TIMERS AND
09:33:28	10	DEFAULT VALUES.
09:33:29	11	Q. OKAY. BUT THEY'RE CERTAINLY DISCUSSED. AT THE BOTTOM OF
09:33:35	12	THE PAGE, STARTUP-QUERY-INTERVAL, IT'S A DISCUSSED TERM?
09:33:39	13	A. IT'S IT IS.
09:33:41	14	Q. STARTUP-QUERY-COUNT, THAT'S A DISCUSSED TERM?
09:33:46	15	A. IT IS LISTED THERE.
09:33:48	16	Q. AND ON THE NEXT PAGE WE'VE GOT SOME MORE THAT ARE
09:33:51	17	DISCUSSED IN THIS PROTOCOL. LAST MEMBER QUERY INTERVAL, LAST
09:33:55	18	MEMBER QUERY COUNT. AND SEVERAL OTHERS AS WELL?
09:33:59	19	A. I SEE THOSE.
09:34:00	20	Q. AND THESE ARE ALL PHRASES THAT ARE INCLUDED IN SOME OF THE
09:34:06	21	COMMANDS AT ISSUE IN THIS LAWSUIT; RIGHT?
09:34:11	22	A. I DON'T BELIEVE THEY ARE.
09:34:16	23	MR. VAN NEST: COULD WE PUT UP SLIDE 4, PLEASE.
09:34:18	24	Q. I WILL REPRESENT TO YOU, DR. ALMEROTH, THAT THESE LONG
09:34:26	25	FOUR- OR FIVE-WORD PHRASES ARE ALL AMONG THE 506 THAT YOU

09:34:32	1	IDENTIFIED YESTERDAY. DO YOU THINK THAT'S RIGHT?
09:34:34	2	A. I DO. AND YOU WILL NOTE THE DIFFERENCE BETWEEN THE WAY
09:34:37	3	THAT THEY ARE REPRESENTED IN THE IGMP V2 STANDARD AND THE WAY
09:34:43	4	THAT THEY ARE DESCRIBED HERE.
09:34:44	5	Q. WELL, LET'S START AT THE TOP THERE. NOW, AGAIN, THE IGMP
09:34:49	6	STANDARD, IT RUNS IN CONNECTION WITH THE IP STANDARD; RIGHT?
09:34:55	7	A. GENERALLY, IT DOES.
09:34:56	8	Q. OKAY. SO IP, WE'VE TALKED ABOUT THAT, IGMP, QUERY
09:35:02	9	INTERVAL, THAT'S ONE OF THE TERMS WE JUST LOOKED AT THAT'S
09:35:05	10	DISCUSSED IN THE PROTOCOL ITSELF; RIGHT?
09:35:07	11	A. NO, IT'S NOT. IT'S DIFFERENT. IT USES A DIFFERENT
09:35:12	12	SYNTAX, IT USES A HYPHEN, IT USES LOWER CASE, JUST LIKE JUST
09:35:17	13	LIKE IN SECTION 8.2 THAT LISTS QUERY INTERVAL, THE PERSON WHO
09:35:21	14	DESIGNED THIS COMMAND HAD A CHOICE WHETHER TO INCLUDE THE
09:35:24	15	HYPHEN, WHETHER TO INCLUDE THE CAPITALIZATION. YOU CAN USE
09:35:27	16	OTHER WORDS OTHER THAN QUERY INTERVAL.
09:35:30	17	Q. MY QUESTION WAS A LITTLE MORE SIMPLE, DR. ALMEROTH.
09:35:34	18	DOESN'T THE TERM QUERY INTERVAL, ISN'T THAT DISCUSSED IN THE
09:35:37	19	PROTOCOL AS WE JUST SAW?
09:35:39	20	A. THE TERM, THERE'S A SECTION WELL, YOUR TERM IS
09:35:42	21	AMBIGUOUS, WHETHER YOU ARE TALKING ABOUT THE COMMAND OR WHETHER
09:35:45	22	YOU ARE TALKING ABOUT WHAT'S DESCRIBED IN THE MANUAL. THOSE
09:35:49	23	TWO ARE DIFFERENT THINGS.
09:35:51	24	Q. I DON'T WANT TO TALK ABOUT HYPHENS FOR NOW, WE WILL GET TO
09:35:53	25	THAT.

09:35:55	1	A. OKAY.
09:35:55	2	Q. I WANT TO TALK ABOUT WORDS.
09:35:57	3	THE WORDS QUERY INTERVAL, THEY ARE DISCUSSED IN THE
09:36:00	4	STANDARD ITSELF; RIGHT?
09:36:02	5	A. THOSE WORDS ARE DISCUSSED IN THE STANDARD.
09:36:04	6	Q. WE JUST SAW THAT.
09:36:06	7	AND SO IS LAST MEMBER QUERY COUNT; RIGHT?
09:36:13	8	A. THERE IS A DISCUSSION OF THAT TIMER, DIFFERENT WORDS, BUT
09:36:18	9	OKAY.
09:36:18	10	Q. AND LAST MEMBER QUERY INTERVAL, IT'S DISCUSSED IN THE
09:36:21	11	PROTOCOL?
09:36:21	12	A. IT'S THE SAME THING.
09:36:24	13	Q. AND STARTUP-QUERY-COUNT, THAT'S DISCUSSED IN THE PROTOCOL?
09:36:29	14	A. IT'S VERY SIMILAR, BUT NOT THE SAME.
09:36:32	15	Q. AND STARTUP-QUERY-INTERVAL, THAT'S DISCUSSED IN THE
09:36:35	16	PROTOCOL?
09:36:36	17	A. VERY SIMILAR BUT NOT THE SAME.
09:36:37	18	Q. AND INTERFACE, GROUP AND GROUPS, THOSE ARE ALL DISCUSSED
09:36:40	19	IN THE PROTOCOL TOO?
09:36:41	20	A. AGAIN, THOSE GENERAL CONCEPTS, THOSE PARTICULAR WORDS
09:36:45	21	MIGHT APPEAR. I DON'T KNOW IF THOSE PARTICULAR WORDS IN THAT
09:36:49	22	ORDER APPEAR. BUT, AGAIN, REGARDLESS OF WHETHER THEY APPEAR IN
09:36:53	23	THE STANDARD DOESN'T MEAN THAT THE PERSON WHO WROTE THESE
09:36:56	24	COMMANDS DIDN'T HAVE A CHOICE.
09:36:58	25	Q. NOW, COULD WE PUT UP THE SIDE BY SIDE PLEASE, MR. DAHM.

09:37:08	1	SO IT'S CLEAR FROM THIS THAT WHOEVER DESIGNED THESE
09:37:12	2	COMMANDS WAS MAKING REFERENCE, AT MINIMUM, TO CONCEPTS THAT
09:37:20	3	WERE DISCUSSED IN THE PROTOCOL ITSELF; RIGHT?
09:37:22	4	A. I THINK THAT'S GENERALLY TRUE. I THINK WHOEVER WAS
09:37:25	5	IMPLEMENTING THESE COMMANDS FOR CISCO WAS AWARE OF WHAT WAS IN
09:37:31	6	THE STANDARD AND HOW THE PROTOCOL OPERATES.
09:37:33	7	Q. AND, THEREFORE, CHOSE TERMS FROM THE STANDARD THAT WOULD
09:37:38	8	BE FAMILIAR TO NETWORK ENGINEERS; RIGHT?
09:37:40	9	A. I THINK THAT COULD HAVE BEEN ONE OF THE DESIGN
09:37:42	10	CONSIDERATIONS, SINCE THERE ARE DIFFERENCES HERE, CLEARLY THERE
09:37:46	11	WERE OTHER FACTORS AT PLAY, AND HOW THESE WERE ORGANIZED AND
09:37:53	12	WHAT HIERARCHY WAS SELECTED ALL COME INTO PLAY.
09:37:55	13	Q. NOW, THERE WERE MANY, MANY OTHER PROTOCOLS THAT ARE
09:37:57	14	RELEVANT TO THE COMMANDS AT ISSUE IN THIS CASE; RIGHT?
09:38:00	15	A. YOU SAID MANY TWO TIMES. I WOULD ACTUALLY AGREE, THERE
09:38:05	16	ARE A VERY LARGE NUMBER OF PROTOCOLS.
09:38:07	17	Q. OKAY. THE PIM PROTOCOL APPEARS IN ROUGHLY 20 OF THE
09:38:11	18	COMMANDS?
09:38:12	19	A. PROTOCOL INDEPENDENT MULTITASK, YES.
09:38:15	20	Q. THAT'S AN INDUSTRY STANDARD PROTOCOL AS WELL?
09:38:17	21	A. IT IS.
09:38:18	22	Q. YOU ARE FAMILIAR WITH THAT? YOU ARE A PARTICIPANT IN IT?
09:38:22	23	A. YES.
09:38:23	24	Q. OKAY. WOULD YOU LOOK AT YOUR NOTEBOOK AT TX 6870, PLEASE,
09:38:36	25	AND TELL ME WHETHER YOU RECOGNIZE THAT DOCUMENT.

09:38:39	1	A. I DO.
09:38:39	2	Q. IS THAT ONE VERSION OF THE PIM PROTOCOL SPECIFICATION?
09:38:45	3	A. IT IS.
09:38:46	4	MR. VAN NEST: I WOULD MOVE 6870 IN EVIDENCE,
09:38:50	5	YOUR HONOR?
09:38:51	6	THE COURT: ANY OBJECTION?
09:38:52	7	MR. NELSON: NO OBJECTION.
09:38:53	8	THE COURT: IT WILL BE ADMITTED.
09:38:56	9	(DEFENDANT'S EXHIBIT 6870 WAS ADMITTED INTO EVIDENCE.)
09:38:56	10	BY MR. VAN NEST:
09:38:56	11	Q. THAT EXPRESSION, PIM, IS WELL KNOWN TO NETWORK ENGINEERS?
09:39:04	12	A. GENERALLY, IT IS. AND AS THIS IDENTIFIES, THERE'S TWO
09:39:08	13	DIFFERENT VARIANTS OF PIM, THERE'S A DENSE MODE AND THEN THIS
09:39:12	14	ONE DISCUSSES THE SPARSE MODE VERSION.
09:39:15	15	Q. AND, IN FACT, IN YOUR REPORT YOU REFER TO THIS PROTOCOL AS
09:39:20	16	PIM YOURSELF?
09:39:20	17	A. I BELIEVE THAT'S CORRECT. AND GENERALLY THAT MEANS YOU
09:39:23	18	ARE REFERRING TO BOTH TYPES OF PIM.
09:39:26	19	Q. NOW, MSDP, THAT APPEARS IN 19 OF THE COMMANDS?
09:39:30	20	A. THE MULTITASK SOURCE DISCOVERY PROTOCOL.
09:39:34	21	Q. THAT'S ANOTHER IT EF, INDUSTRY STANDARD PROTOCOL?
09:39:40	22	A. YES, THAT IS.
09:39:41	23	Q. THAT'S AT 6910 IN YOUR BINDER, IF YOU WOULD TAKE A LOOK AT
09:39:45	24	THAT, PLEASE.
09:39:54	25	A. YES.

09:39:54	1	Q. ALL RIGHT.
09:39:55	2	MR. VAN NEST: I WOULD MOVE 6910 IN EVIDENCE,
09:39:57	3	YOUR HONOR.
09:39:58	4	MR. NELSON: I'M ALMOST THERE, YOUR HONOR.
09:40:00	5	MR. VAN NEST: OH, EXCUSE ME. I'M SORRY.
09:40:02	6	MR. NELSON: NO, THAT'S OKAY.
09:40:03	7	THAT'S FINE, YOUR HONOR.
09:40:04	8	THE COURT: IT WILL BE ADMITTED.
09:40:07	9	(DEFENDANT'S EXHIBIT 6910 WAS ADMITTED INTO EVIDENCE.)
09:40:07	10	BY MR. VAN NEST:
09:40:08	11	Q. IF WE COULD DISPLAY THIS ONE. ON THIS PROTOCOL, THE
09:40:11	12	INITIALS WE ARE TALKING ABOUT HERE, MSDP, THEY APPEAR RIGHT IN
09:40:16	13	THE TITLE OF THE PROTOCOL; CORRECT?
09:40:17	14	A. THEY DO.
09:40:19	15	Q. AND THAT WAS THE ACRONYM THAT ENGINEERS AT CISCO CHOSE TO
09:40:21	16	USE IN THE COMMANDS AS WELL?
09:40:22	17	A. THAT WAS WHAT THEY CHOSE, THAT'S CORRECT.
09:40:25	18	Q. AND PROBABLY THERE ARE SOME TERMS IN THIS PROTOCOL THAT
09:40:28	19	DISCUSS MSDP THAT WERE ALSO CHOSEN TO BE INCLUDED; RIGHT?
09:40:34	20	A. VERY LIKELY. I MEAN, THIS DOCUMENT IS COMPOSED OF
09:40:37	21	HUNDREDS, IF NOT THOUSANDS, OF WORDS, AND THE IDEA THAT THERE
09:40:42	22	ARE SOME ENGLISH WORDS THAT MIGHT ALSO APPEAR IN WHAT THE
09:40:48	23	INVENTOR OF THE COMMAND LINE INTERFACE COMMAND CHOSE, CERTAINLY
09:40:53	24	THAT MIGHT BE THE CASE.
09:40:55	25	Q. AND LIKELY, THE CHOICE WAS MADE BECAUSE THE TERMS ARE

09:40:59	1	FAMILIAR TO PEOPLE WHO ARE USING THE MSDP STANDARD, RIGHT,
09:41:04	2	DR. ALMEROTH?
09:41:05	3	A. THAT MIGHT BE ONE OF THE CONSIDERATIONS. BUT, AGAIN,
09:41:08	4	THERE ARE OTHER CONSIDERATIONS. I TALKED ABOUT THE
09:41:12	5	PARSER-POLICE MANIFESTO. THERE WERE A VARIETY OF
09:41:17	6	CONSIDERATIONS THAT WENT INTO THE CREATIVE PROCESS THAT THE
09:41:19	7	ENGINEERS AT CISCO USED.
09:41:20	8	Q. ISIS, IS-IS, IS THAT AN INDUSTRY STANDARD PROTOCOL?
09:41:31	9	A. YES.
09:41:32	10	Q. AND THERE ARE ROUGHLY 1EN COMMANDS AT ISSUE THAT USE THAT
09:41:37	11	PHRASE; CORRECT?
09:41:38	12	A. YES.
09:41:38	13	Q. THAT'S TX 6824. WOULD YOU TAKE A MOMENT TO LOOK AT THAT
09:41:43	14	ONE. DO YOU RECOGNIZE IT, DR. ALMEROTH?
09:42:01	15	A. I DO.
09:42:03	16	MR. VAN NEST: I MOVE 6824 INTO EVIDENCE, YOUR HONOR.
09:42:06	17	MR. NELSON: NO OBJECTION, YOUR HONOR.
09:42:08	18	THE COURT: DID WILL BE ADMITTED.
09:42:10	19	(DEFENDANT'S EXHIBIT 6824 WAS ADMITTED INTO EVIDENCE.)
09:42:10	20	BY MR. VAN NEST:
09:42:10	21	Q. AND AGAIN HERE, USE OF IS-IS FOR ROUTING IN TCP/IP AND
09:42:22	22	DUAL ENVIRONMENTS, THAT APPEARS RIGHT IN THE TITLE OF THE
09:42:25	23	PROTOCOL. CORRECT?
09:42:26	24	A. IT DOES. IT'S A LITTLE BIT UNFORTUNATE. BUT USUALLY THE
09:42:29	25	WAY WE PRONOUNCE IT IS ISIS.

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THE COURT: ALL RIGHT. THE LAST THING THAT I WOULD 09:17:19 1 2 LIKE TO ASK, AND I DON'T KNOW WHETHER ALL THE EXHIBITS ARE IN, 09:17:21 I WOULD ACTUALLY LIKE FOR ME, AND MAYBE THE JURY NEEDS IT AS 09:17:24 09:17:27 4 WELL, BUT I DON'T REQUIRE IT, I WOULD LIKE A LIST OF EXHIBITS THAT ARE ASSOCIATED WITH EACH OF THE WORKS. BECAUSE THE JURY 09:17:30 09:17:36 IS GOING TO HAVE TO LOOK AT THE WORKS AS A WHOLE, I DON'T EVEN KNOW WHERE THEY ARE IN THE EVIDENCE. 09:17:39 7 IT OCCURS TO ME, AND I ASK YOU THIS, I'M NOT REQUIRING IT, 09:17:41 8 DOES IT MAKE SENSE TO GIVE THE JURY A SHEET THAT DIRECTS THEM 09:17:44 9 TO WHERE THOSE EXHIBITS ARE, BECAUSE THEY ARE REQUIRED TO MAKE 09:17:49 10 THE COMPARISON? PLEASE CONSIDER THAT. 09:17:52 11 09:17:54 12 IF YOU BOTH AGREE, THAT'S GREAT, IF YOU DISAGREE, AGAIN, I DON'T PICK EXHIBITS OUT TO HIGHLIGHT FOR THE JURY, IT'S NOT MY 09:17:58 13 09:18:01 14 JOB. 09:18:02 15 MR. NELSON: THAT'S FINE, YOUR HONOR. WE CAN WORK THAT OUT WITH THEM. 09:18:04 16 THE COURT: GOOD. I WOULD LIKE TO KNOW WHERE THEY 09:18:06 17 09:18:08 18 ARE. 09:18:08 19 MR. NELSON: SURE, UNDERSTOOD. THE COURT: BECAUSE, ULTIMATELY, THAT'S GOING TO BE 09:18:09 20 09:18:11 21 IMPORTANT FOR ME, AND I DON'T THINK I'VE EVER SEEN THAT EXHIBIT 09:18:14 22 THAT IS THE WORK AS A WHOLE. I MEAN, DON'T EVEN KNOW WHAT THAT IS. BECAUSE SOME OF THESE WERE SO BIG I COULDN'T MANAGE THEM 09:18:19 23 09:18:23 24 PHYSICALLY. 09:18:24 25 MR. NELSON: RIGHT. UNDERSTOOD, YOUR HONOR. WE WILL

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09:18:25	1	SEE IF WE CAN WORK THAT OUT.
09:18:27	2	THE COURT: OKAY. AND I THINK ALL OF JURORS ARE
09:18:31	3	HERE. SO I WILL ASSESS 15 MINUTES EQUALLY BETWEEN THE SIDES
09:18:34	4	FOR THE EXTRA TIME TAKEN THIS MORNING.
09:18:38	5	OKAY. AND I THINK MY VOICE WILL LIKE RESTING A LITTLE AND
09:18:45	6	I WILL BE READY TO LISTEN.
09:19:37	7	(JURY IN AT 9:19 A.M.)
09:19:39	8	THE COURT: ALL RIGHT. PLEASE BE SEATED, EVERYONE.
09:20:13	9	GOOD MORNING, LADIES AND GENTLEMEN, WE ARE BACK ON THE
09:20:15	10	RECORD IN CISCO VERSUS ARISTA. ALL OF OUR JURORS ARE HERE.
09:20:21	11	YOU CAN TELL MY VOICE IS DISAPPEARING, SO YOU WON'T BE
09:20:23	12	HEARING MUCH FROM ME TODAY.
09:20:26	13	DR. CHEVALIER IS HERE. GOOD MORNING. I'M GOING TO HAVE
09:20:28	14	YOU SWORN FOR A NEW COURT DAY AND MR. PAK IS GOING TO CONTINUE
09:20:32	15	WITH DIRECT EXAM.
09:20:33	16	MR. PAK: THAT'S CORRECT, YOUR HONOR.
09:20:35	17	(PLAINTIFF'S WITNESS, DR. JUDITH CHEVALIER, WAS SWORN.)
09:20:36	18	THE WITNESS: YES.
09:20:49	19	THE COURT: GO AHEAD.
09:20:51	20	DIRECT EXAMINATION
09:20:51	21	BY MR. PAK:
09:20:52	22	Q. WELCOME BACK, DR. CHEVALIER. I THINK WE WERE ALMOST DONE
09:20:56	23	WITH YOUR DIRECT PRESENTATION, SO I WANT TO GO BACK TO SLIDE
09:21:00	24	29.
09:21:02	25	AND I THOUGHT IT WOULD ACTUALLY BE HELPFUL JUST TO START

11:41:21	1	A. ABSOLUTELY.
11:41:22	2	Q. NOW DID YOU SUE ANY OF THESE OTHER COMPANIES SIMPLY
11:41:25	3	BECAUSE CISCO EMPLOYEES LEFT CISCO TO GO TO ANOTHER COMPANY TO
11:41:28	4	COMPETE AGAINST YOU, WHERE YOU LOST SALES?
11:41:31	5	A. NO, WE DID NOT.
11:41:32	6	Q. AS FAR AS YOU KNOW AT THESE OTHER COMPANIES, DID THE
11:41:38	7	FORMER CISCO EMPLOYEES WHO ARE NOW AT THOSE COMPANIES COMPETING
11:41:42	8	AGAINST CISCO, DID THEY TAKE INTEREST CISCO INTELLECTUAL
11:41:45	9	PROPERTY WITH THEM?
11:41:45	10	A. NOT TO THE BEST OF MY KNOWLEDGE, WE HAVE NO INDICATION
11:41:49	11	THAT THAT THEY DID.
11:41:51	12	MR. DESMARAIS: YOUR HONOR, I WOULD LIKE TO MARK THIS
11:41:53	13	AS A DEMONSTRATIVE. WHAT'S THE NEXT NUMBER? 4826.
11:41:58	14	THE COURT: OF COURSE.
11:41:58	15	(PLAINTIFF'S EXHIBIT 4826 WAS MARKED FOR IDENTIFICATION.)
11:42:01	16	MR. DESMARAIS:
11:42:01	17	Q. NOW TURNING THEN BACK TO ARISTA, IS IT NECESSARY FOR
11:42:05	18	ARISTA TO COPY CISCO'S CLI OR USER MANUALS OR OTHER USER
11:42:13	19	INTERFACE FEATURES IN ORDER TO COMPETE WITH CISCO LIKE THESE
11:42:16	20	OTHER COMPANIES?
11:42:17	21	A. BY COPYING YOU ARE SAYING NOT CISCO-LIKE OR THE OVERALL
11:42:23	22	APPROACH, IS IT NECESSARY TO STEAL THE COMMANDS TO INFRINGE
11:42:26	23	UPON OUR PATENTS TO COPY, LITERALLY, THE USER MANUALS, THE
11:42:31	24	HIERARCHIES, THE HELPDESC SCREENS, THE ANSWER IS NO. ALL
11:42:36	25	COMPANIES USE A COMBINATION OF DIFFERENT WAYS OF TAKING THE
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1 COMPLEXITY OUT OF THOSE COMPUTER SYSTEMS, AND OTHER PEOPLE HAVE 11:42:39 BEEN ABLE TO DO THIS IN DIFFERENT WAYS WITHOUT BLATANT COPYING 2 11:42:43 3 ON CATEGORIES. 11:42:48 11:42:50 4 NOW YOU HAVE BEEN WITH CISCO SINCE 1991. IN THAT TIME, 11:42:54 HOW MANY CASES LIKE ARISTA HAVE YOU SEEN? 6 JUST ONE OTHER. 11:42:55 Α. IN GENERAL TERMS, WHAT WAS THAT OTHER CASE? Ο. 11:42:56 8 IT'S A CASE WITH A CHINESE MANUFACTURER CALLED HUAWEI. Α. 11:43:01 9 VERY, VERY SIMILAR TO ARISTA IN THE FACT THAT THEY COPIED OUR 11:43:03 11:43:07 10 COMMAND LINED INTERFACE CAPABILITIES, A NUMBER OF OUR PATENTS, 11:43:13 11 SIMILAR IN THAT THEIR USER MANUALS ACTUALLY HAD THE SAME TYPE 11:43:17 12 OF MISTAKES IN OUR USER MANUALS, WHICH MEANS THEY DIDN'T EVEN 11:43:22 13 READ THEM OR CORRECT THEM. SIMILAR HELP SCREENS. THEY DID STEAL SOURCE CODE. THEY DID NOT HAVE THE NUMBER 11:43:24 14 OF EXECUTIVES THAT WERE AT CISCO. SO THEY MAY NOT HAVE BEEN 11:43:27 15 AWARE OF OUR PATENTS, THEY MAY NOT, THERE WAS NO CASE BEFORE 11:43:30 16 THAT ON US HOLDING PEOPLE VERY ACCOUNTABLE FOR OUR PROPRIETARY 11:43:33 17 COMMAND LINE INTERFACE TYPE CAPABILITIES. 11:43:39 18 11:43:41 19 SO SIMILAR IN MOST WAYS, DIFFERENT IN PERHAPS THAT THEY DID NOT HAVE THE PRIOR CISCO EXECS OR KNOWLEDGE OF OUR PATENTS 11:43:46 20 11:43:51 21 AND OUR PRODUCT STRENGTH LIMITATION. 11:43:52 22 WOULD YOU TURN IN YOUR BINDER TO TRIAL EXHIBIT 4671, IT'S 11:43:57 23 ALREADY ADMITTED, SO I WILL PUT IT UP ON THE OVERHEAD PROJECTOR. 11:44:00 24 IS THIS THE COMPLAINT CISCO FILED AGAINST HUAWEI? 11:44:04 25

11:53:49	1	Q. OKAY. AND IN FACT, YOU COMPARED THIS TRANSITION AT THIS
11:53:52		TIME BEGINNING OF VOICEOVER INTERNET OR USING VIDEO OVER THE
11:53:52	2	
11:53:54	3	INTERNET, BIG TRANSITIONS; RIGHT?
11:53:56	4	A. THAT'S FAIR.
11:53:57	5	Q. AND YOU VIEWED ARISTA AS A VERY STRONG COMPETITOR IN THIS
11:54:03	6	SOFTWARE DEFINED NETWORK MARKET; RIGHT?
11:54:05	7	A. ONE OF MULTIPLE COMPETITORS IN THIS MARKET, YES.
11:54:07	8	Q. AND I THINK YOU DESCRIBED IN YOUR DIRECT EXAMINATION
11:54:11	9	ARISTA IS A GOOD COMPETITOR, A TOUGH COMPETITOR; RIGHT?
11:54:14	10	A. THAT'S CORRECT.
11:54:15	11	Q. AND CERTAINLY THEY WERE ON YOUR RADAR, ARISTA, BY LATE
11:54:19	12	2010, CORRECT?
11:54:20	13	A. THAT WOULD BE PROBABLY PRETTY ACCURATE, THAT'S WHEN THEY
11:54:25	14	BROUGHT IN THE NEW HIGH END SWITCH, AND THE TRULY IT WAS
11:54:30	15	2011 WHERE WE BEGAN TO SEE THEM MORE IN THE DATA CENTER
11:54:33	16	RESOLVE.
11:54:33	17	Q. AND YEAH. AND IN LATE 2010, ONE OF THE LEADING INDUSTRY
11:54:39	18	PUBLICATIONS FOUND THAT ARISTA OUTPERFORMED CISCO IN
11:54:45	19	HEAD-TO-HEAD COMPETITION IN TESTING THEY HAD DONE; RIGHT?
11:54:51	20	A. AND WHAT WAS THE DATE AGAIN, SIR?
11:54:53	21	Q. 2010.
11:54:56	22	A. I WOULD HAVE TO SEE THE DATA. IF YOU ARE TALKING ABOUT A
11:54:59	23	LOW END LATENCY PINPOINT PRODUCT, THAT MAY BE ACCURATE. THERE
11:55:05	24	PROBABLY, DEPENDING ON WHAT TYPE OF ANALYSIS YOU ARE DOING WHEN
11:55:08	25	YOU DO COMPUTER TESTING, IT DEPENDS ON YOUR APPLICATIONS, WHICH

11:55:12	1	INDUSTRY YOU ARE GOING WITH, ET CETERA.
11:55:15	2	SO I COULDN'T RESPOND TO A GENERAL ONE. I WOULD SAY IF
11:55:18	3	YOU ARE TALKING LOW LATENCY FOR A PRODUCT, THE ARISTA HAD SOME
11:55:21	4	ADVANTAGES IN THAT AREA.
11:55:22	5	Q. LET'S LOOK AT DOCUMENT EXHIBIT NUMBER 5416. IT'S IN
11:55:27	6	ONE OF THOSE BINDERS WE HANDED YOU, MR. CHAMBERS.
11:55:29	7	A. OKAY. THANK YOU.
11:55:30	8	Q. 5416. DO YOU HAVE IT THERE BEFORE YOU?
11:55:36	9	A. YES, I DO.
11:55:38	10	Q. DO YOU RECOGNIZE IT AS AN ARTICLE BY <i>NETWORK WORLD</i> IN
11:55:43	11	EARLY 2010, JANUARY?
11:55:46	12	A. JUST GIVE ME A SECOND. JANUARY 18, 2010, AND IT IS
11:55:52	13	NETWORK WORLD, YES.
11:55:54	14	Q. AND THAT'S A PUBLICATION, SOMETIMES YOU GIVE INTERVIEWS TO
11:55:57	15	THAT COVER THE NETWORKING FIELD?
11:55:59	16	A. THAT IS CORRECT.
11:56:00	17	Q. YOU REVIEW THAT FROM TIME TO TIME?
11:56:02	18	A. THAT IS CORRECT.
11:56:03	19	Q. DO YOU RECALL LEARNING IN 2010 THAT CISCO HAD BEATEN
11:56:07	20	EXCUSE ME, ARISTA HAD BEATEN CISCO IN A HEAD-TO-HEAD TEST
11:56:11	21	PUBLISHED HERE BY NETWORK WORLD?
11:56:12	22	A. I DON'T KNOW THAT IF I WOULD RECALL THE SPECIFICS ON THAT.
11:56:16	23	YOU FACE VARIOUS COMPETITORS, SOMETIMES WE WIN, SOMETIMES WE
11:56:22	24	WOULD NOT, IN KEY TECHNOLOGY AREAS. IF THEY BEAT US IN THE
11:56:24	25	TEST AND THAT'S WHAT I SAID HERE, THEN THAT'S WHAT I ACCEPT AS

11:56:28	1	A FACT.
11:56:28	2	MR. VAN NEST: YOUR HONOR, I WOULD OFFER 5416 IN
11:56:30	3	EVIDENCE.
11:56:30	4	THE COURT: IS THERE ANY OBJECTION?
11:56:32	5	MR. DESMARAIS: NO, YOUR HONOR.
11:56:32	6	THE COURT: IT WILL BE ADMITTED.
11:56:35	7	(DEFENDANT'S EXHIBIT 5416 WAS ADMITTED INTO EVIDENCE.)
11:56:35	8	BY MR. VAN NEST:
11:56:35	9	Q. THIS IS THE NETWORK WORLD ARTICLE, AND AGAIN NETWORK WORLD
11:56:38	10	COVERS THE NETWORKING BUSINESS, MR. CHAMBERS?
11:56:42	11	A. YES, IT DOES.
11:56:43	12	Q. AND RIGHT THERE, THIS IS AN ARTICLE IN JANUARY OF 2010,
11:56:47	13	CORRECT, WE HAVE THAT DATE RIGHT UNDER THE HEADER?
11:56:49	14	A. YES, WE DO, UH-HUH.
11:56:51	15	Q. AND LET'S BLOW UP THAT FIRST PARAGRAPH.
11:56:56	16	"AS DATA CENTER MANAGERS CONSOLIDATE AND VIRTUALIZE THEIR
11:57:01	17	SERVERS, THE NEXT ORDER OF BUSINESS BECOMES MOVING ALL THAT
11:57:05	18	TRAFFIC. ENTER TOP OF RACK DATA CENTER SWITCHES THAT OFFER
11:57:08	19	SPEED, SCALEABILITY, REDUNDANCY, VIRTUALIZATION, SUPPORT AND
11:57:13	20	OTHER FEATURES NOT AVAILABLE IN GARDEN VARIETY ETHERNET
11:57:16	21	SWITCHES."
11:57:18	22	THEY ARE TALKING ABOUT THIS TRANSITION TO SOFTWARE DEFINED
11:57:21	23	NETWORKING IN THE CLOUD; RIGHT?
11:57:23	24	A. I WOULD ASSUME THAT IS LOGICAL THERE, I HAVEN'T READ THE
11:57:29	25	ARTICLE, OR AT LEAST I HAVEN'T READ IT RECENTLY, IF I HAVE EVER

11:57:33	1	READ IT. SO I'M JUST, BASED UPON YOUR COMMENTS, THE ONE
11:57:36	2	PARAGRAPH HERE, YES.
11:57:38	3	Q. AND OKAY.
11:57:38	4	AND THE NEXT PARAGRAPH DOWN TALKS ABOUT A TEST OF 24, THIS
11:57:43	5	IS THE THIS TEST ANALYZES SWITCHES, THERE WE GO. AT LEAST
11:57:50	6	2410 GIGABIT INTERFACES FROM ARISTA, BLADE, CISCO, DELL, AND
11:57:54	7	OTHERS; RIGHT?
11:57:55	8	A. THAT IS CORRECT.
11:57:56	9	Q. AND THEY CLAIM THEY COMPARED THESE IN TEN DIFFERENT WAYS
11:57:59	10	AND SUBJECTED THEM TO MONTHS OF GRUELLING PERFORMANCE TESTS;
11:58:05	11	RIGHT?
11:58:05	12	A. YES, IT DOES.
11:58:06	13	Q. AND THEN THEIR CONCLUSION WAS, "WITH THE BEST COMBINATION
11:58:10	14	OF FEATURES AND PERFORMANCE" EXCUSE ME.
11:58:14	15	"WHILE EACH OFFERED SOME STANDOUT QUALITIES, WE'RE
11:58:17	16	SINGLING OUT ARISTA'S DCS-7124 AND BLADE'S G8124 AS TOP PICKS.
11:58:27	17	WITH THE BEST COMBINATION OF FEATURES AND PERFORMANCE,
11:58:29	18	ESPECIALLY IN THE AREAS OF LATENCY AND JITTER, BOTH SWITCHES
11:58:33	19	EARN CLEAR CHOICE AWARDS."
11:58:35	20	DO YOU SEE THAT?
11:58:35	21	A. YES, I DO.
11:58:36	22	Q. IS THIS THE TYPE OF THING THAT YOUR STAFF WOULD BRING TO
11:58:39	23	YOUR ATTENTION FROM TIME TO TIME, MR. CHAMBERS?
11:58:42	24	A. PERHAPS FROM TIME TO TIME.
11:58:44	25	AGAIN, I WOULD VIEW IT AS MY EARLIER COMMENTS, I WOULD

11:58:47	1	VIEW THIS AS A PINPOINT PRODUCT A GOOD COMPETITOR IN LOW
11:58:51	2	LATENCY. SO YES, THIS IS A GOOD PRODUCT.
11:58:53	3	Q. AND BY 2011 YOU WERE ACTUALLY SEEING A LOT ABOUT ARISTA IN
11:58:58	4	THE VERY SPECIFIC CUSTOMER BRIEFINGS YOU RECEIVED BEFORE
11:59:01	5	CUSTOMER MEETINGS; IS THAT RIGHT?
11:59:03	6	A. YEAH. THEY WERE MAKING THE RADAR SCREEN PRETTY GOOD.
11:59:06	7	EACH TIME YOU GO INTO CUSTOMERS, YOU TALK TO WHAT IS WORKING
11:59:09	8	FOR US AND WHAT WE HAVE TO DO BETTER. YOU ALSO SAY WHO ARE THE
11:59:13	9	KEY COMPETITORS, AND THEY WERE ONE OF THE COMPETITORS. 2011
11:59:16	10	WAS PROBABLY THE FIRST TAME I BEGAN TO SEE THEM ON A LARGER
11:59:19	11	SCALE.
11:59:20	12	Q. AND FROM TIME TO TIME BACK WHEN YOU WERE CEO, YOU ACTUALLY
11:59:23	13	DID VISIT CUSTOMERS AND TALK WITH CUSTOMER; RIGHT?
11:59:25	14	A. ALL THE TIME.
11:59:26	15	Q. ESPECIALLY THE BIG CUSTOMERS?
11:59:27	16	A. BIG AND SMALL, YES.
11:59:29	17	Q. AND SO IF ONE OF YOUR TOP SALES FOLKS THOUGHT THEY WERE IN
11:59:34	18	TROUBLE OR CONCERNED OR WORRIED, THAT MIGHT BE AN OCCASION TO
11:59:37	19	BRING MR. CHAMBERS IN TO TALK WITH THE CUSTOMER; RIGHT?
11:59:39	20	A. I MET WITH THE CUSTOMERS ON A REGULAR BASIS, BOTH
11:59:45	21	CUSTOMERS THAT WE WERE WINNING IN AND CUSTOMERS WHERE WE HAD
11:59:47	22	GOOD COMPETITORS IN, SO YES.
11:59:49	23	Q. WOULD YOU OPEN YOUR BINDER UP MR. CHAMBERS TO 5495. DO
12:00:06	24	YOU HAVE IT THERE, MR. CHAMBERS? AND I'M GOING TO SHOW IT ON
12:00:08	25	THE SCREEN, EITHER WAY.

12:00:09	1	THIS IS THE TYPE OF BRIEFING THAT YOU RECEIVED
12:00:10	2	PERIODICALLY BEFORE CUSTOMER MEETINGS; RIGHT?
12:00:12	3	A. YES, I GET PROBABLY TEN OF THESE A DAY ON A VARIOUS DAY
12:00:18	4	OUT IN THE FIELD, SO IT WAS VERY CLASSIC IN TERMS OF THE
12:00:21	5	FORMAT.
12:00:21	6	Q. AND THIS IS THE FORMAT YOU ARE USED TO SEEING AND THE
12:00:24	7	FORMAT YOU WOULD REVIEW ON THE WAY TO SEEING THE CUSTOMER?
12:00:24	8	A. YES, SIR.
12:00:27	9	Q. AND THIS CUSTOMER IS MICROSOFT?
12:00:28	10	A. YES, IT IS.
12:00:29	11	Q. THAT'S A BIG CUSTOMER?
12:00:30	12	A. YES, IT IS. BIG CUSTOMER, KEVIN TURNER, VERY IMPORTANT
12:00:33	13	GUY.
12:00:33	14	Q. OKAY. AND THE DATE OF THIS IS MARCH OF 2011; RIGHT?
12:00:35	15	A. THAT IS CORRECT.
12:00:36	16	Q. AND IF WE GO DOWN TO THE BOTTOM, THERE'S A CATEGORY "JOHN
12:00:40	17	AND CISCO'S OBJECTIVES," DO YOU SEE THAT?
12:00:42	18	A. I DO.
12:00:43	19	Q. AND THE OBJECTIVE THERE, THE VERY FIRST OBJECTIVE WAS TO
12:00:48	20	BLOCK ARISTA FROM GAINING A FIRST PRODUCTION DEPLOYMENT AT
12:00:53	21	MICROSOFT IN WHAT IS CALLED THE "SPINE" A STRATEGIC NETWORK
12:00:58	22	LAYER IN THE MEGASCALE DATA CENTER; DO YOU SEE THAT?
12:01:01	23	A. I DO.
12:01:02	24	Q. AND THAT WAS YOUR STAFF TELLING YOU THAT WAS AT LEAST ONE
12:01:06	25	OF THE OBJECTIVES OF YOUR MEETING, THAT'S THE PURPOSE FOR THAT?

12:01:10	1	A. THAT WOULD PROBABLY BE THE FIELD TELLING US THAT. WHAT
12:01:13	2	THEY DO IS TELL YOU, HERE'S WHAT WE WOULD LIKE TO DO IN THE
12:01:16	3	MEETINGS, AND WHO WOULD BE THERE. IT DOESN'T MEAN I
12:01:20	4	NECESSARILY DID WHAT THEY ASKED ME TO.
12:01:21	5	Q. SURE. YOU'RE THE BOSS, RIGHT? YOU COULD DO WHAT YOU
12:01:24	6	WANT.
12:01:24	7	A. MOST OF THE TIME.
12:01:25	8	Q. GOING A LITTLE FURTHER DOWN, THERE WAS SPECIFIC DISCUSSION
12:01:28	9	HERE ABOUT AN AWARD, "A POSSIBLE AWARD, MICROSOFT SEARCH, IT'S
12:01:34	10	RIGHT THERE AT THE BOTTOM OF THAT FIRST PAGE, MICROSOFT SEARCH
12:01:38	11	IS ON THE VERGE OF DEPLOYING A \$2 MILLION INVESTMENT WITH
12:01:42	12	ARISTA WHICH WOULD REPRESENT A SIGNIFICANT BEACHHEAD."
12:01:45	13	AND HE GOES ON TO DESCRIBE HOW BIG THE MICROSOFT SALES
12:01:50	14	OPPORTUNITY IS FOR CISCO, \$100 MILLION ANNUAL FRANCHISE; DO YOU
12:01:55	15	SEE THAT.
12:01:55	16	A. YES, I DO.
12:01:56	17	Q. NOW YOUR STAFF ALSO INCLUDES YOU IN ON WHAT THEY THOUGHT
12:02:02	18	WAS HAPPENING IN THIS COMPETITION BETWEEN CISCO AND ARISTA;
12:02:06	19	RIGHT?
12:02:06	20	A. THAT IS THEIR PERSPECTIVE, YES.
12:02:09	21	Q. OKAY. LET'S GO TO THE NEXT BULLET, TOP OF THE NEXT PAGE.
12:02:13	22	AND I WILL SHOW IT ON THE SCREEN, MR. CHAMBERS, FOR YOU.
12:02:16	23	THIS IS YOUR STAFF TALKING TO YOU, AND THEY SAID "ARISTA
12:02:18	24	IS OUT PERFORMING CISCO ON PRICE, PRODUCT, ROAD MAP AND
12:02:26	25	VISION."

12:02:26	1	RIGHT? THAT'S WHAT YOUR STAFF IS TELLING YOU IN 2011,
12:02:31	2	CORRECT?
12:02:31	3	A. AGAIN, I'M NOT DRAWING A DISTINCTION OTHER THAN IT'S THE
12:02:36	4	SALES TEAM WHO WRITES THIS UP. SO IT'S THE LOCAL SALES TEAM
12:02:39	5	SAYING THIS, THAT IS CORRECT.
12:02:40	6	Q. OKAY. AND THEY'RE IDENTIFYING PRICE, PRODUCT, ROAD MAP,
12:02:45	7	AND VISION AS THE THINGS IN WHICH ARISTA IS AHEAD OF CISCO AT
12:02:50	8	THIS TIME; RIGHT?
12:02:50	9	A. THAT IS THEIR PERSPECTIVE, YES.
12:02:51	10	Q. THAT PRETTY MUCH COVERS THE WATERFRONT, DOESN'T IT?
12:02:55	11	A. IT COVERS A LOT OF AREAS; DO YOU WANT ME TO COMMENT IN
12:02:58	12	TERMS OF MY VIEW ON THIS OR
12:03:00	13	Q. LET'S GO ON, MR. CHAMBERS.
12:03:01	14	YOU WILL GET A CHANCE WHEN MR. DESMARAIS GETS BACK UP TO
12:03:07	15	ANSWER WHATEVER QUESTIONS HE THINKS ARE LEFT.
12:03:09	16	I WANT TO GO TO THE NEXT SENTENCE BECAUSE IT SAYS, "BASED
12:03:12	17	ON MULTIPLE MISSED CISCO ROAD MAP COMMITMENTS IN THE DATA
12:03:16	18	CENTER, MICROSOFT FEEL LESS RISK WITH UNPROVEN ARISTA;" DO YOU
12:03:20	19	SEE THAT.
12:03:20	20	A. YES, I DO.
12:03:21	21	Q. NOW A MULTIPLE A ROAD MAP COMMITMENT IS A COMMITMENT BY
12:03:27	22	CISCO THAT WE ARE GOING TO HAVE A PRODUCT READY FOR YOU AT A
12:03:30	23	CERTAIN TIME; RIGHT?
12:03:30	24	A. YOU SHARE THAT WITH YOUR CUSTOMERS. MOST OF THE TIMES,
12:03:33	25	YOU HIT IT, SOMETIMES YOU DON'T.

12:03:35	1	Q. AND THAT'S WHAT THAT MEANS. IN OTHER WORDS, THE ROAD MAP
12:03:38		COMMITMENT MEANS I'M GOING TO HAVE A PRODUCT READY FOR YOU IN A
12:03:41		CERTAIN TIME OR IN A CERTAIN RANGE; RIGHT?
12:03:43		A. THAT'S WHAT THE ROAD MAP IS ALL ABOUT. THAT IS CORRECT.
12:03:45		Q. AND YOU WERE BEING TOLD BY YOUR STAFF THAT CISCO HAD
	_	
12:03:48	6	ALREADY MISSED MULTIPLE ROAD MAP COMMITMENTS, AND THAT'S WHY
12:03:53	7	MICROSOFT WAS ABOUT TO AWARD BUSINESS TO ARISTA.
12:03:56	8	THAT'S WHAT YOU UNDERSTOOD; RIGHT?
12:03:57	9	A. THAT'S WHAT THE FIELD TEAM WOULD SAY ON THIS, CORRECT.
12:04:03	10	MR. VAN NEST: YOUR HONOR, I'M ABOUT TO GO ON TO
12:04:05	11	ANOTHER DOCUMENT.
12:04:06	12	THE COURT: THIS WOULD BE A GOOD TIME TO STOP THEN.
12:04:06	13	ALL RIGHT. WE WILL RETURN AFTER LUNCH.
12:04:11	14	LADIES AND GENTLEMEN, LET'S COME BACK AT 1:05.
12:04:21	15	(RECESS FROM 12:04 P.M. UNTIL 1:05 P.M.)
01:06:48	16	(JURY OUT AT 1:06 P.M.)
01:06:48	17	THE COURT: GOOD AFTERNOON, EVERYONE. PLEASE BE
01:06:50	18	SEATED. WE ARE ON THE OUTSIDE THE PRESENCE OF THE JURY.
01:06:54	19	MR. VAN NEST, YOU HAD AN ISSUE?
01:06:55	20	MR. VAN NEST: YES. WE DO, YOUR HONOR.
01:06:57	21	WE HAVE TWO ISSUES. ONE THAT REQUIRES A WARNING, I THINK,
01:07:00	22	AND THE OTHER THAT REQUIRES STRIKING SOME TESTIMONY.
01:07:03	23	THIS MORNING MR. DESMARAIS ELICITED AGAIN, IN VIOLATION OF
01:07:06	24	THE MOTION IN LIMINE, TESTIMONY ABOUT PATENTS IN PLURAL, AND HE
01:07:12	25	WENT BEYOND THAT TO HAVE MR. CHAMBERS TESTIFY THAT ALL THE

01:18:20	1	IMPLICATION. AND THAT'S ALL. SO AS LONG AS OKAY. I'M DONE
01:18:26	2	NOW.
01:18:26	3	THE COURT: ALL RIGHT. LET'S BRING THE JURY IN.
01:18:31	4	MR. VAN NEST: THANK YOU, YOUR HONOR.
01:18:36	5	(JURY IN AT 1:19 P.M.)
01:19:38	6	THE COURT: GOOD AFTERNOON, EVERYONE. ALL OF OUR
01:19:40	7	JURORS ARE BACK AND MR. CHAMBERS HAS COME BACK TO THE WITNESS
01:19:45	8	STAND.
01:19:46	9	MR. VAN NEST IS GOING TO CONTINUE WITH HIS
01:19:48	10	CROSS-EXAMINATION.
01:19:49	11	LADIES AND GENTLEMEN, THERE WAS ONE ANSWER THAT WAS,
01:19:54	12	QUESTION AND ANSWER THAT WAS GIVEN IN MR. CHAMBERS'S DIRECT
01:20:00	13	EXAMINATION, THAT'S WHEN MR. DESMARAIS WAS ASKING THE
01:20:03	14	QUESTIONS, AND IT HAD TO DO WITH THE DIGITAL EQUIPMENT
01:20:06	15	CORPORATION HAVING AN AGREEMENT WITH CISCO IN THE EARLY 1990'S.
01:20:11	16	I AM GOING TO STRIKE THAT QUESTION AND ANSWER AND YOU ARE
01:20:15	17	NOT TO CONSIDER IT IN ANY WAY.
01:20:19	18	ALL RIGHT. MR. VAN NEST WOULD YOU LIKE TO CONTINUE?
01:20:21	19	MR. VAN NEST: I WOULD, YOUR HONOR.
01:20:22	20	THE COURT: GO AHEAD, PLEASE.
01:20:23	21	Q. MR. CHAMBERS, GOOD AFTERNOON.
01:20:24	22	A. GOOD AFTERNOON, MR. VAN NEST.
01:20:25	23	Q. WOULD YOU OPEN YOUR NOTEBOOK TO TX 5423, PLEASE.
01:20:37	24	AND DO YOU RECOGNIZE THAT AS ANOTHER ONE OF THE BRIEFINGS
01:20:40	25	THAT YOU TYPICALLY RECEIVE BEFORE TALKING WITH CUSTOMERS?

01:20:44	1	A. YES, I DO.
01:20:45	2	Q. THE SAME FORMAT AS THE ONE WE LOOKED AT EARLIER?
01:20:48	3	A. LET ME JUST LOOK FOR A SECOND. PRETTY SIMILAR, YES, SIR.
01:20:55	4	MR. VAN NEST: OKAY. I WOULD OFFER 5423 INTO
01:20:57	5	EVIDENCE YOUR HONOR.
01:20:58	6	THE COURT: ANY OBJECTION?
01:20:59	7	MR. DESMARAIS: NO.
01:21:00	8	THE COURT: IT WILL BE ADMITTED.
01:21:03	9	(DEFENDANT'S EXHIBIT 5423 WAS ADMITTED INTO EVIDENCE.)
01:21:03	10	BY MR. VAN NEST:
01:21:03	11	Q. MR. CHAMBERS, ADP, ALSO A BIG CUSTOMER OF CISCO; RIGHT?
01:21:08	12	A. YES, THEY ARE.
01:21:09	13	Q. AND MIKE CAPONE WAS THE CHIEF INFORMATION OFFICER THERE?
01:21:12	14	A. YES, HE IS.
01:21:14	15	Q. THIS IS ANOTHER CLIENT THAT YOU HAD OCCASION TO VISIT BACK
01:21:17	16	WHEN YOU WERE CEO?
01:21:18	17	A. THAT IS CORRECT.
01:21:19	18	Q. AND AN IMPORTANT CLIENT AT THAT; RIGHT?
01:21:21	19	A. ONE OF THE MANY IMPORTANT CLIENTS, YES.
01:21:24	20	Q. THEY WERE A CLIENT THAT WAS GOING TO THE CLOUD, AS THEY
01:21:28	21	WOULD PUT IT, ALONG WITH OTHERS; RIGHT?
01:21:29	22	A. THAT WOULD BE CORRECT.
01:21:30	23	Q. AND THIS IS A BRIEFING YOU RECEIVED LIKE THE ONE WE LOOKED
01:21:33	24	AT THIS MORNING. AND IT SHOWS YOU AND SOME OTHERS FROM CISCO
01:21:37	25	AS ATTENDEES, JOHN CHAMBERS, CEO, SOME OTHER FOLKS AS WELL FROM

01:21:44	1	ADP. THAT'S THE ATTENDEE LIST?
01:21:47	2	A. IT'S MUCH LIKE, SOMETIMES THOSE CHANGE AT THE LAST MOMENT,
01:21:50	3	BUT I HAVE NO REASON TO BELIEVE THAT WASN'T CORRECT.
01:21:53	4	Q. AND THIS IS ALSO IN THE 2011 TIME PERIOD, IF WE CAN GO TO
01:21:57	5	THE TOP, THIS SAYS JULY 14, 2011. DO YOU SEE THAT UP HERE IN
01:22:00	6	THE TOP OF THE PAGE? IF YOU PREFER TO LOOK AT IT ON THE
01:22:03	7	SCREEN, YOU CAN, MR. CHAMBERS.
01:22:04	8	A. IT SAYS, 14, OKAY.
01:22:08	9	Q. SO IF WE COULD GO DOWN TO THE SECOND PAGE, PAGE 3,
01:22:12	10	COMPETITIVE ISSUES, URGENT ACCOUNTS, THIS IS ON THE THIRD PAGE,
01:22:19	11	MR. CHAMBERS. AGAIN, I'VE GOT IT ON THE SCREEN.
01:22:22	12	A. OKAY. I'VE GOT IT, SIR.
01:22:23	13	Q. ADP JUST AWARDED ARISTA ITS 10G, THAT'S 10 GIGABIT DATA
01:22:29	14	CENTER SWITCHING EXPANSION, THAT'S WHAT THIS SAYS?
01:22:33	15	A. THAT'S CORRECT.
01:22:33	16	Q. AND DC, IN THIS CONTEXT THAT MEANS DATA CENTER, CORRECT?
01:22:36	17	A. DC, YES.
01:22:37	18	Q. 10G IS GIGABIT SPEED?
01:22:41	19	A. THAT'S CORRECT.
01:22:42	20	Q. THE REASON GIVEN FOR SELECTION IS 10G FUNCTIONALITY, ADP
01:22:46	21	WANTED FROM CISCO, IS IN THE NEXUS 7K F2 CARD, NOT AVAILABLE
01:22:52	22	UNTIL NOVEMBER 2011, AND CISCO WOULD NOT COMMIT TO DELIVERY
01:22:58	23	WITH FINANCIAL PENALTIES FOR DELAY; DO YOU SEE THAT?
01:23:01	24	A. YES, I DO.
01:23:02	25	Q. THAT MEANS THAT THE PRODUCT THAT YOU WERE CLAIMING COULD

01:23:06	1	COMPETE WITH ARISTA WOULDN'T BE READY UNTIL NOVEMBER WHICH WAS
01:23:09	2	SEVERAL MONTHS LATER THAN THE CUSTOMER WANTED; RIGHT?
01:23:12	3	A. THAT WOULD BE ONE OF THE ELEMENTS OF THE DECISION, YES,
01:23:14	4	SIR.
01:23:14	5	Q. AND IT LOOKS LIKE, AS THE NEXT LINE SHOWS, ACTUALLY CISCO
01:23:20	6	MADE SOME OFFERS, SOME FINANCIAL OFFERS TO SWEETEN THE DEAL AND
01:23:25	7	ATTEMPT TO HOLD OFF THEIR SELECTION OF ARISTA; RIGHT?
01:23:28	8	A. LET ME JUST READ IT FOR A MOMENT, PLEASE.
01:23:32	9	Q. LET'S PUT IT UP FOR THE JURORS. LET'S HIGHLIGHT THE NEXT
01:23:36	10	SECTION AS WELL. DURING THE NEXUS VERSUS ARISTA NEGOTIATION,
01:23:41	11	IN PLACE OF DELIVERY PENALTIES, CISCO OFFERED ADP, AN EXTENDED
01:23:45	12	LOAN OF CURRENTLY AVAILABLE CARDS VALUED UNTIL THE F2 CARD,
01:23:48	13	THAT'S THE NEW ONE, IS DELIVERED, SERVICES VALUED AT \$200,000
01:23:54	14	IN LIEU OF A DELIVERY PENALTY; DO YOU SEE THAT?
01:23:56	15	A. YES, I DO.
01:23:57	16	Q. THAT'S REFLECTING THAT IN THE NEGOTIATIONS TO KEEP ARISTA
01:24:02	17	OUT OF THIS ACCOUNT, CISCO MADE SOME FINANCIAL OFFERS TO MAKE
01:24:05	18	IT MORE ATTRACTIVE FOR THE CUSTOMER; RIGHT?
01:24:07	19	A. I WOULD IMAGINE THERE WERE MORE THAN FINANCIAL OFFERS, BUT
01:24:09	20	THAT'S PART OF THE ELEMENT, YES.
01:24:11	21	Q. THIS MAY BE A SUMMARY AND THERE MAY BE MORE INDEED, BUT
01:24:15	22	THIS IS WHAT WE'VE GOT IN THE DOCUMENTS WRITTEN BY YOUR SALES
01:24:18	23	FOLKS; RIGHT?
01:24:18	24	A. THAT IS CORRECT.
01:24:19	25	Q. OKAY. AND NOTWITHSTANDING ALL THOSE OFFERS AND

01:24:22	1	NOTWITHSTANDING ALL THOSE BENEFITS, AS THIS DOCUMENT REFLECTS,
01:24:25	2	ARISTA WAS STILL THE SELECTED VENDOR; RIGHT?
01:24:27	3	A. YES. IF I MAY ADD, I THINK THAT BOTH IN THE MICROSOFT
01:24:33	4	EXAMPLE AND THE ADP EXAMPLE, CISCO DID VERY WELL IN THOSE
01:24:36	5	ACCOUNTS AS WELL.
01:24:37	6	Q. OKAY. NOW BY 2013, THE PRESS WAS ASKING YOU,
01:24:43	7	MR. CHAMBERS, WHAT IS CISCO GOING TO DO ABOUT ARISTA IN THIS
01:24:46	8	COMPETITION IN THE SDN MARKET; RIGHT?
01:24:49	9	A. THAT WOULD BE FAIR.
01:24:51	10	Q. OKAY. AND YOU WERE TELLING THE PRESS THAT YOU KNEW EVERY
01:24:56	11	ACCOUNT ARISTA WAS IN AND EXACTLY WHAT ARISTA WAS DOING; RIGHT?
01:25:01	12	A. I WOULD BE SURPRISED IF IT WERE THAT DIRECT, BUT WAS I
01:25:06	13	VERY MUCH AWARE OF ARISTA AND VERY MUCH AWARE OF THEIR MOMENTUM
01:25:13	14	IN THE MARKET AND WHAT THEY WERE FOCUSSING ON, YES. I THINK
01:25:16	15	THEY HAD 4,000 ACCOUNTS, I DON'T THINK I WOULD BE AWARE OF
01:25:19	16	EVERY ACCOUNT.
01:25:19	17	Q. OKAY. WELL, LET'S TAKE A LOOK AT HOW DIRECT YOU WERE.
01:25:22	18	WOULD YOU LOOK AT TX 8193, PLEASE. IT'S IN YOUR BINDER NEAR
01:25:30	19	THE BACK. DO YOU HAVE IT?
01:25:36	20	A. YES, I DO.
01:25:37	21	Q. OKAY. THAT'S AN ARTICLE IN BARREN'S; RIGHT. BARREN'S IS
01:25:43	22	A FINANCIAL PUBLICATION, CORRECT?
01:25:45	23	A. YES, IT IS.
01:25:46	24	Q. AND <i>BARREN'S</i> IS ONE OF THE PUBLICATIONS YOU GIVE
01:25:49	25	INTERVIEWS TO FROM TIME TO TIME?

02:09:22	1	Q. OKAY. AND JUST AGAIN, FOR SAKE OF THE CHRONOLOGY, WHAT
02:09:26	2	YEAR WAS THAT?
02:09:27	3	A. THAT WAS 2004.
02:09:28	4	Q. NOW, AND YOU'VE MENTIONED ANDY BECHTOLSHEIM AND DAVID
02:09:33	5	SHERATON, HOW DID YOU KNOW DAVID SHERATON?
02:09:36	6	A. DAVID SHERATON WAS MY PH.D. ADVISOR AT STANFORD
02:09:42	7	UNIVERSITY.
02:09:42	8	Q. AND HOW DID YOU KNOW ANDY BECHTOLSHEIM?
02:09:44	9	A. DAVID INTRODUCED ME TO ANDY IN CONNECTION WITH GRANITE
02:09:48	10	SYSTEMS. DAVID AND ANDY WERE THE COFOUNDERS OF GRANITE.
02:09:52	11	I WORKED WITH ANDY FOR SEVERAL YEARS WHILE AT CISCO, AND
02:09:55	12	ANDY IS ONE OF THE SILICON VALLEY'S TRUE GENIUSES, IN MY
02:10:00	13	OPINION.
02:10:01	14	Q. SO WHEN YOU AND MR. BECHTOLSHEIM AND MR. SHERATON STARTED
02:10:05	15	ARISTA, DID YOU INTEND TO MAKE ETHERNET SWITCHES?
02:10:10	16	A. NO. OUR ORIGINAL PRODUCT WAS A VPN GATEWAY, A PRODUCT FOR
02:10:16	17	CREATING VIRTUAL PRIVATE NETWORKS ACROSS THE INTERNET.
02:10:19	18	Q. AND COULD YOU EXPLAIN JUST AT A HIGH LEVEL WHAT THAT
02:10:24	19	MEANS?
02:10:24	20	A. YES, SURE. COMPANIES BUILD NETWORKS THAT CONNECT THEIR
02:10:29	21	OFFICES TOGETHER, CONNECT THEIR OFFICES TO DATA CENTERS. AND
02:10:35	22	IN ORDER TO DO THAT THEY TYPICALLY LEASE CIRCUITS, LINES FROM
02:10:40	23	TELEPHONE PROVIDERS. WE THOUGHT IT MIGHT BE MORE COST
02:10:43	24	EFFECTIVE TO USE THE INTERNET INSTEAD, BUT PERHAPS THE INTERNET
02:10:45	25	IS NOT RELIABLE ENOUGH.

02:10:47	1	THE IDEA WAS BY USING MOBILE INTERNET CONNECTIONS
02:10:51	2	TOGETHER, YOU COULD BUILD A RELIABLE PRIVATE CONNECTION BETWEEN
02:10:54	3	YOUR COMPANY'S CAMPUSES.
02:10:56	4	Q. DID YOU ATTEMPT TO BUILD THAT VPN PRODUCT AT ARISTA?
02:11:00	5	A. WE DID. WE BUILT SOME SOFTWARE. I HAD A WORKING
02:11:05	6	PROTOTYPE.
02:11:05	7	Q. AND WHAT HAPPENED TO IT?
02:11:06	8	A. WELL, I LOOKED INTO THE MARKET OPPORTUNITY AND CAME TO THE
02:11:10	9	CONCLUSION THAT THE COSTS DIDN'T ACTUALLY MAKE SENSE, AND THE
02:11:14	10	ECONOMICS DIDN'T SUPPORT ANY MARKET FOR OUR PRODUCT.
02:11:18	11	Q. SO DID ARISTA DECIDE TO KILL THAT PRODUCT?
02:11:21	12	A. WE DID. WE CANCELLED THE PRODUCT AND WENT FOR ABOUT TWO
02:11:25	13	WEEKS WITHOUT ANY IDEA OF WHAT WE WERE GOING TO BUILD OR HOW WE
02:11:29	14	WOULD SURVIVE AS A COMPANY.
02:11:30	15	Q. OKAY. AND SO THEN WHAT HAPPENED AT ARISTA?
02:11:33	16	A. WELL, THEN ANDY BECHTOLSHEIM CAME AND CALLED A MEETING AND
02:11:37	17	SHOWED US A DESIGN HE HAD BEEN WORKING ON FOR A NEW NETWORK
02:11:41	18	SWITCH.
02:11:42	19	AND THE NUMBER OF INNOVATIONS IN THIS DESIGN, I ALMOST
02:11:47	20	CRIED, WE LOOKED AT EACH OTHER AND SAID, WE'VE GOT TO BUILD
02:11:50	21	THAT SWITCH.
02:11:51	22	Q. OKAY. AND JUST TELL US, AGAIN, AT A HIGH LEVEL, WHAT WAS
02:11:55	23	SO GOOD ABOUT IT?
02:11:55	24	A. OH, IT HAD SO MANY INNOVATIONS. THE WAY THAT IT MANAGES
02:12:01	25	TRAFFIC, TRAFFIC COMES IN ONE PORT, HAS TO GO OUT ANOTHER PORT.

IT NEEDS BANDWIDTH WITHIN THE SWITCH. HOW DO YOU ALLOCATE THAT 1 02:12:06 BANDWIDTH, WHAT DO YOU DO WITH THE PACKETS WHILE YOU ARE 2 02:12:12 3 WAITING FOR THAT BANDWIDTH TO BE AVAILABLE? THERE WERE 02:12:14 02:12:17 4 INNOVATIONS IN THE WAY THE FABRIC ARCHITECTURE WORKED TO MANAGE 02:12:20 THOSE TRAFFIC FLOWS. IN ADDITION TO THAT WERE IMPROVEMENTS TO THE WAY THE 02:12:21 6 COMPONENTS WERE TO ARRANGE IN SPACE TO LET IT COOL THE SWITCH 02:12:24 8 BETTER, AND COOLING IS A BIG PROBLEM FOR BUILDING HIGHER 02:12:27 9 CAPACITY DEVICES. 02:12:30 I WANT TO SHOW YOU DEMONSTRATIVE EXHIBIT 5594, AND ASK DO 02:12:31 10 Q. 02:12:42 11 YOU RECOGNIZE THIS? 02:12:43 12 Α. YES. 02:12:44 13 Ο. WHAT IS IT? THIS IS A MOCKUP OF OUR 7500 SWITCH, THE SWITCH I WAS 02:12:45 14 Α. 02:12:49 15 REFERRING TO EARLIER. AND WHEN AT ARISTA DID YOU CREATE THIS STYROFOAM MOCKUP? 02:12:50 16 Q. I BELIEVE WE CREATED IT IN 2006. 02:12:56 17 Α. AND USING THIS MOCKUP, CAN YOU GIVE THE JURY AN EXAMPLE OF 02:12:58 18 02:13:05 19 SOMETHING THAT MADE ARISTA'S DESIGN DIFFERENT FROM THE DESIGN 02:13:09 20 OF OTHER ETHERNET SWITCHES? 02:13:11 21 IF YOU LOOK AT THE BACK, YOU WILL SEE ALL THE Α. SURE. 02:13:14 22 CIRCLES. 02:13:17 23 0. YOU CAN TAKE IT UP THERE.

THIS IS THE FRONT OF THE SWITCH. LOTS OF PORTS TO PLUG IN

02:13:27 24

02:13:35 25

Α.

CONNECTIONS TO COMPUTERS.

IN THE BACK YOU SEE A WHOLE WALL OF FANS, THESE THINGS PUT 1 02:13:40 OUT A LOT OF AIR BECAUSE THAT'S REQUIRED TO COOL THE SWITCH. 2 02:13:45 THE OTHER DESIGNS PUT THE FANS ON THE SIDES. 3 02:13:50 02:13:53 4 THE PROBLEMS WITH FANS ON THE SIDES IS THEY DON'T COOL FUN 02:13:56 FORMALLY ACROSS THE SWITCH, WHICH THEN MEANS THAT SOME PORTS WIND UP TOO HOT WHILE OTHERS HAVE MORE COOLING THAN THEY NEED. 02:13:59 WHAT ENABLES YOU TO PULL THE AIR THROUGH THE SWITCH THIS 02:14:04 8 WAY IS THAT IN PREVIOUS DESIGNS, PACKETS THAT COME IN ONE LINE 02:14:06 9 CARD HAVE TO TRAVEL ACROSS A BACK FAN TO GET DOWN TO ANOTHER 02:14:10 LINE CARD. 02:14:14 10 02:14:16 11 THAT BACK FAN BLOCKS THE AIRFLOW, AND YOU CAN'T JUST PUNCH 02:14:19 12 HOLES IN IT BECAUSE YOU NEED EVERY WIRE YOU CAN GET TO CARRY 02:14:23 13 THE PACKETS. THIS SWITCH HAS NO BACK FAN. INSTEAD, EACH OF THESE UNITS 02:14:24 14 HERE IS A FABRIC CARD, IT'S A VERTICALLY MOUNTED CARD 02:14:29 15 02:14:35 16 CONNECTING WITH THE HORIZONTALLY MOUNTED LINE CARD IN THE MIDDLE OF THE SWITCH. 02:14:38 17 THE PACKETS COME IN THE LINE CARD, GO THROUGH THE MIDDLE 02:14:38 18 02:14:52 19 OF THE SWITCH, ENTER A FABRIC CARD, TRAVEL ALONG THE FABRIC 02:14:54 20 CARD, GO BACK THROUGH THE MIDDLE OF THE SWITCH, AND OUT THE 02:14:58 21 LINE CARD. 02:14:59 22 REMEMBER THESE FABRIC CARDS ARE MOUNTED IN LIKE SO, SO 02:15:03 23 THAT THE AIR CAN FLOW RIGHT THROUGH THE MIDDLE OF THE SWITCH, FIRST PASSING OVER ALL LINE CARDS, THEN PASSING BETWEEN ALL THE 02:15:06 24 FABRIC CARDS BEING BLOWN OUT THE BACK. 02:15:10 25

02:15:13	1	I HAD NEVER SEEN ANYTHING LIKE THIS BEFORE.
02:15:15	2	Q. I WILL TAKE THAT FROM. THANK YOU, MR. DUDA.
02:15:20	3	WHAT YOU'VE DESCRIBED, WAS THAT THE ONLY NEW IDEA IN THIS
02:15:24	4	SWITCH?
02:15:24	5	A. NO. WE HAD IDEAS FOR THE SOFTWARE AS WELL.
02:15:30	6	Q. AND WHAT WAS YOUR MAIN ROLE WITH RESPECT TO THE NEW SWITCH
02:15:34	7	THAT ARISTA WAS DESIGNING?
02:15:35	8	A. I WAS RESPONSIBLE FOR THE SOFTWARE, THE SOFTWARE
02:15:38	9	ARCHITECTURE AND GETTING THE SOFTWARE BUILT.
02:15:40	10	Q. AND WHAT DID THAT ENTAIL?
02:15:44	11	A. IT MEANT PLANNING HOW DESIGNING THE SWITCH SOFTWARE,
02:15:48	12	FIGURING OUT HOW TO CONSTRUCT THE SOFTWARE TO SUPPORT THE NEEDS
02:15:51	13	OF OUR TARGET CUSTOMERS WHICH WERE THE CLOUD CUSTOMERS.
02:15:55	14	Q. AND HOW LONG DID IT TAKE ARISTA TO BUILD THE SWITCH THAT
02:16:00	15	MR. BECHTOLSHEIM HAD ENVISIONED BACK IN THAT MEETING AFTER YOU
02:16:04	16	KILLED THE VPN PRODUCT?
02:16:06	17	A. IT TOOK NEARLY FIVE YEARS. WE DIDN'T DELIVER ANDY'S
02:16:10	18	VISION UNTIL 2010.
02:16:11	19	Q. AND WHY DID IT TAKE THAT LONG?
02:16:13	20	A. SWITCHES ARE COMPLICATED. THERE ARE SO MANY PIECES TO GET
02:16:17	21	RIGHT, SO MUCH THE SOFTWARE HAS TO DO TO MANAGE THE LINE CARDS
02:16:21	22	AND THE FABRIC CARDS TO CONFIGURE THE FABRIC, TO ESTABLISH
02:16:26	23	NETWORK CONNECTIONS WITH ADJACENT DEVICES, AND TO PROVIDE
02:16:29	24	VISIBILITY TO THE CUSTOMER TO MANAGE THE NETWORK. IT'S JUST A
02:16:33	25	LOT OF WORK.

02:16:34	1	Q. OKAY. AND HOW MUCH HAS ARISTA SPENT ON RESEARCH AND
02:16:38	2	DEVELOPMENT FROM THE TIME THAT IT WAS FOUNDED THROUGH TODAY?
02:16:42	3	A. WE'VE SPENT MORE THAN \$750 MILLION ON RESEARCH AND
02:16:47	4	DEVELOPMENT.
02:16:48	5	Q. I WANT TO ASK YOU ABOUT THE DESIGN OF ARISTA SWITCHES. IS
02:16:54	6	THERE SOME OVERARCHING FEATURE THAT DISTINGUISHES THE DESIGN OF
02:17:00	7	ARISTA SWITCHES?
02:17:01	8	A. WHAT'S MOST UNIQUE ABOUT OUR SWITCHES IS THE WAY WE BUILT
02:17:05	9	THEM FROM THE GROUND UP TO TARGET THE CLOUD NETWORKING MARKET,
02:17:08	10	THE NETWORKING FOR CLOUD COMPUTING.
02:17:10	11	Q. AND WOULD YOU PLEASE JUST EXPLAIN FOR THE JURY WHEN YOU
02:17:14	12	SAY "CLOUD NETWORKING," WHAT DO YOU MEAN BY THAT?
02:17:17	13	A. SURE. TRADITIONALLY, NETWORKING COMPANIES HAVE FOCUSED ON
02:17:21	14	ENTERPRISES WHICH ARE BIG COMPANIES LIKE BIG BANKS AND
02:17:25	15	INSURANCE COMPANIES THAT USE NETWORKS IN THEIR INTERNAL
02:17:27	16	OPERATIONS. BUT WHAT ARISTA SAW WAS COMING WAS THE RISE OF THE
02:17:32	17	BIG CLOUD COMPANIES, COMPANIES THAT RUN MASSIVE DATA CENTERS TO
02:17:37	18	SUPPORT NEW APPLICATIONS LIKE WEB SEARCH TO MILLIONS OF
02:17:40	19	MILLIONS OF PEOPLE.
02:17:41	20	Q. AND WHY DOES WHY DO CLOUD NETWORKS NEED THEIR OWN KIND
02:17:47	21	OF ETHERNET SWITCH?
02:17:49	22	A. YEAH. THERE ARE THREE BIG REASONS FOR THAT.
02:17:52	23	ONE IS THAT THE CLOUD NETWORKS REQUIRE A LOT OF EAST, WEST
02:17:58	24	BANDWIDTH BY WHICH WE MEAN BANDWIDTH FROM ONE SERVER TO ANOTHER
02:18:04	25	IN THE DATA CENTER.

02:18:06	1	THE SECOND REASON IS WHEN YOU ARE AT THAT KIND OF SCALE
02:18:08	2	BUILDING NETWORKS THAT LARGE, YOU NEED BETTER WAYS TO AUTOMATE.
02:18:12	3	AND THE THIRD REASON IS PROGRAMMABILITY. OUR CLOUD
02:18:15	4	CUSTOMERS BENEFIT FROM BEING ABLE TO ADD THEIR OWN SOFTWARE TO
02:18:18	5	OUR SWITCHES, WHICH IS SOMETHING NO OTHER SWITCHES AT THE TIME
02:18:21	6	ALLOWED.
02:18:22	7	Q. I WANT TO ASK YOU TO EXPLAIN EACH OF THOSE, AGAIN BRIEFLY.
02:18:28	8	BUT YOU REFER TO EAST WEST BANDWIDTH. WHAT DO YOU MEAN BY
02:18:33	9	THAT?
02:18:33	10	A. EAST WEST BANDWIDTH REFERS TO COMMUNICATION DIRECTLY
02:18:36	11	BETWEEN SERVERS IN A DATA CENTER. IF YOU THINK ABOUT OLD STYLE
02:18:45	12	NETWORKS, YOU CHECK YOUR BALANCE AT AN ATM MACHINE. WELL, THE
02:18:45	13	ATM MACHINE SENDS THE MESSAGE TO A SERVER, THE SERVER RESPONDS
02:18:50	14	WITH THE BALANCE. THERE'S NOT VERY MUCH BANDWIDTH REQUIRED.
02:18:53	15	BUT WHEN YOU SEARCH THE WEB, YOU SEND THAT SMALL SEARCH
02:18:58	16	REQUEST TO THE WEB SEARCH SERVER. AND THE AMOUNT OF INTERNAL
02:19:01	17	COMMUNICATION REQUIRED TO SEARCH THE WHOLE WEB AND RETURN THOSE
02:19:03	18	RESULTS RANKED BY IMPORTANCE WITH THE ADVERTISEMENTS INSERTED,
02:19:07	19	THERE'S A HUGE AMOUNT OF SERVER-TO-SERVER COMMUNICATION
02:19:10	20	REQUIRED TO THEN PROVIDE A FAIRLY SMALL RESPONSE BACK TO YOU.
02:19:14	21	AND OUR NETWORKS EXCEL AT PROVIDING THAT KIND OF
02:19:18	22	SERVER-TO-SERVER CONNECTIVITY.
02:19:20	23	Q. OKAY. YOU ALSO REFER TO THE SCALE OF CLOUD NETWORKS AND
02:19:24	24	THE NEED TO AUTOMATE. WHAT DID YOU MEAN BY THAT?
02:19:27	25	A. TRADITIONAL ENTERPRISES BUILD SMALL SCALE DEPLOYMENT OF

1 SPECIFIC APPLICATIONS. ORACLE DEPLOYMENT, PEOPLESOFT 02:19:33 DEPLOYMENT, EACH WITH A SMALL AMOUNT OF NETWORKING AND 2 02:19:38 3 COMPUTERS AND STORAGE HARDWARE. 02:19:42 02:19:43 4 TO SCALE UP APPLICATIONS TO SUPPORT MILLIONS OF USERS, 02:19:45 CLOUD CUSTOMERS BUILD VERY LARGE REGULAR NETWORKS, THE SAME 6 STRUCTURE STAMPED OUT OVER AND OVER AND OVER AGAIN. 02:19:51 AND THEN AT THAT SCALE, THEY NEED TO AUTOMATE THE 02:19:53 OPERATION OF THOSE NETWORKS. YOU CAN'T JUST HAVE A PERSON 8 02:19:57 9 CONFIGURE 10,000 SWITCHES. YOU NEED TO GET COMPUTERS TO DO THE 02:20:00 WORK OF MANAGING THE NETWORK AS WELL, WHICH MEANS THE SWITCHES 02:20:04 10 02:20:08 11 HAVE TO BE AMENABLE TO THAT SORT OF AUTOMATION. 02:20:11 12 OKAY. AND THE THIRD POINT YOU MENTIONED WAS 02:20:13 13 PROGRAMMABILITY. WHAT DID YOU MEAN BY PROGRAMMABILITY IN THIS CONTEXT? 02:20:17 14 PROGRAMMABILITY MEANS OUR CUSTOMERS CAN ADD THEIR OWN 02:20:17 15 SOFTWARE TO OUR SWITCHES, WHICH THEY USE TO CONTROL THE TRAFFIC 02:20:21 16 THROUGH THEIR NETWORKS WITH A GREATER DEGREE OF PRECISION THAN 02:20:26 17 IS POSSIBLE WITH STANDARD NETWORK CONTROL PLANE FUNCTIONS. 02:20:30 18 02:20:35 19 OKAY. AND WHAT ROLE DO SWITCHES SPECIFICALLY PLAY IN A 02:20:40 20 CLOUD NETWORK? 02:20:41 21 THE SERVERS SIT IN SERVER RACKS, BIG STACKS OF SERVERS, Α. 02:20:47 22 RACK, AFTER RACK, ROW AFTER ROW. AT THE TOP OF EACH RACK TYPICALLY IS A NETWORK SWITCH WITH A CABLE TO EACH SERVER IN 02:20:50 23 02:20:54 24 THE RACK. AND THEN FIBER OPTIC LINKS TO AGGREGATION SWITCHES SO THAT 02:20:55 25

02:21:00	1	COMPUTER COMMUNICATION TRAVELS FROM ONE SERVER TO THE TOP OF
02:21:04	2	RACK SWITCH TO THE AGGREGATION SWITCH, AND THEN TO ANOTHER RACK
02:21:08	3	OR POTENTIALLY ANOTHER DATA CENTER.
02:21:10	4	Q. OKAY. I WANT TO ASK YOU ABOUT SOME OF THE FEATURES OF
02:21:16	5	ARISTA SWITCHES, IN PARTICULAR. BUT BEFORE I DO THAT, IS THERE
02:21:20	6	ONE PARTICULAR FEATURE THAT MAKES ARISTA'S SWITCHES OPTIMIZED
02:21:26	7	FOR CLOUD NETWORKS?
02:21:29	8	A. WELL, I THINK OUR STATE ORIENTED OUR STATE SHARING
02:21:33	9	ARCHITECTURE IN THE SOFTWARE IS VERY IMPORTANT FOR THE
02:21:36	10	STRUCTURE OF OUR SWITCHES.
02:21:37	11	Q. OKAY. AND WE WILL TALK ABOUT THAT. AND DOES THE
02:21:42	12	IMPLEMENTATION OF THE FEATURES THAT YOU DESCRIBED IN SOFTWARE
02:21:46	13	HAVE AN EFFECT ON THE SUCCESS OF THOSE FEATURES?
02:21:50	14	A. ABSOLUTELY. WHEN YOU ARE IMPLEMENTING FEATURES, YOU MAKE
02:21:56	15	LOTS OF INDIVIDUAL DESIGN DECISIONS ABOUT THE DETAILS OF HOW
02:22:00	16	THE FEATURES WORK AND FIT TOGETHER WITH FEATURES.
02:22:03	17	GETTING THOSE DETAILS RIGHT IS REALLY IMPORTANT FOR A
02:22:05	18	SMOOTH FUNCTIONING WORK.
02:22:07	19	Q. WHAT ABOUT THE COMBINATION OF FEATURES, DOES THAT HAVE AN
02:22:10	20	AFFECT ON THE ULTIMATE USEFULNESS OF THE SWITCH?
02:22:12	21	A. ABSOLUTELY. TAKING JUST ONE OR TWO OF THESE INNOVATIONS
02:22:17	22	BY ITSELF DOESN'T FUNDAMENTALLY CHANGE THE WAY CLOUD NETWORKS
02:22:21	23	OPERATORS CAN OPERATE THEIR NETWORKS, IT'S THE COMBINATION OF
02:22:24	24	THESE FEATURES THAT'S BEEN SO POTENT IN THE MARKETPLACE.
02:22:27	25	Q. OKAY. THANK YOU.

1 02:22:27 2 02:22:32 DO IT IN PIECES. 02:22:36 3 02:22:38 02:22:43 02:22:45 02:22:51 8 02:22:56 9 02:22:59 WHOLE SWITCH TO CRASH. 02:23:02 10 02:23:04 11 02:23:08 12 02:23:11 13 02:23:14 14 02:23:17 15 Ο. 02:23:20 16 Α. 02:23:24 17 02:23:29 18 02:23:33 19 02:23:37 20 02:23:41 21 AND BIGGER. 02:23:42 22 02:23:46 23 02:23:48 24 02:23:52 25

AND NOW YOU MENTIONED STATE SHARING ARCHITECTURE, I'M

CERTAINLY GOING TO ASK YOU TO EXPLAIN THAT. BUT WHY DON'T WE

DO IT IN PIECES.

AND SO FIRST OF ALL, WHAT WAS THE OLD WAY OF DOING IT THAT ARISTA DECIDED TO DO SOMETHING DIFFERENT FROM?

A. WELL, ORIGINALLY PEOPLE CONSTRUCTED MONOLITHIC STRUCTURES.

MONOLITHIC SWITCH OPERATING SYSTEMS, MEANING THE SWITCH

OPERATING SYSTEM IS JUST ONE BIG PROGRAM. THESE WERE VERY

ERROR PRONE. THE SMALLEST PROBLEM IN THE SOFTWARE CAUSED THE

WHOLE SWITCH TO CRASH.

SO THEN IN THE SECOND GENERATION SYSTEMS, PEOPLE DIVIDED
THE SOFTWARE UP INTO SEPARATE PROCESSES THAT COORDINATE BY
SENDING MESSAGES TO EACH OTHER, BUT THESE MESSAGE PASSING
SYSTEMS NEVER WORKED AS WELL AS PEOPLE HOPED.

- Q. AND WHAT WAS THE PROBLEM WITH THE MESSAGE PASSING SYSTEMS?
- A. WELL, MESSAGE PASSING SYSTEM HAS TWO MAIN PROBLEMS.

ONE IN RESTART ABILITY, AND ONE IN THE RATE MISMATCH. THE DEADLY ONE IS THE RATE MISMATCH PROBLEM, WHICH IS WHEN ONE PROCESS SENDS MESSAGES FASTER THAN THE RECIPIENT CAN HANDLE THEM, A CUE BUILDS UP OF UNPROCESSED MESSAGES, IT GETS BIGGER AND BIGGER.

THE BIGGER IT GETS, THE MORE WONKY THE SYSTEM BEHAVES BECAUSE ONE PART IS RUNNING BEHIND ANOTHER PART.

IT CAN ONLY GET SO BIG. AT SOME POINT YOU RUN OUT OF MEMORY AND THEN THE SWITCH CRASHES AND THAT'S THE LEVEL OF

02:23:56	1	RELIABILITY THAT WE NEEDED TO DO BETTER.
02:23:58	2	Q. OKAY. AND WOULD YOU PLEASE EXPLAIN WHAT ARISTA DID WITH
02:24:05	3	RESPECT TO STATE SHARING ARCHITECTURE, AND WE HAVE AN EASEL IF
02:24:10	4	IT WILL HELP YOU. WITH THE COURT'S PERMISSION, YOU CAN COME TO
02:24:12	5	THE EASEL AND DRAW A DIAGRAM.
02:24:24	6	A. WHEN YOU ARE DIVIDING A SWITCH OPERATING SYSTEM UP INTO
02:24:34	7	PROCESSES, WHAT WE DO IN ARISTA'S SOFTWARE, IS WE CREATE A
02:24:41	8	DATABASE PROCESS IN THE MIDDLE.
02:24:43	9	THE DATABASE PROCESS'S JOB IS TO HOLD ALL OF THE STATE OF
02:24:47	10	THE SWITCH. WHICH LINKS ARE UP, WHICH LINKS ARE DOWN, HOW HAS
02:24:52	11	THE SWITCH BEEN CONFIGURED, HOW MANY PACKETS HAVE BEEN RECEIVED
02:24:56	12	ON WHICH PORTS, INFORMATION ABOUT THE SWITCH'S NEIGHBORS IN THE
02:24:59	13	NETWORK AND WHAT ROUTES TO USE FOR WHAT TYPE OF TRAFFIC.
02:25:02	14	ALL OF THAT IS STORED IN THE SYSTEM DATABASE.
02:25:07	15	FOR EXAMPLE, IF WE HAVE ONE PROCESS TO MANAGE THE SWITCH'S
02:25:14	16	HARDWARE, AND ANOTHER PROCESS WHOSE JOB IS TO KEEP ALL OF THE
02:25:24	17	LINK STATUS INDICATORS, THE LITTLE STATUS LIGHTS ON THE FRONT
02:25:27	18	OF THE SWITCH, KEEP THEM THE RIGHT COLOR.
02:25:30	19	THEN WHEN WE DETECT THAT A LINK GOES DOWN HERE, WE WRITE
02:25:36	20	STATE INTO THE SYSTEM DATABASE SAYING THE LINK IS NOW DOWN.
02:25:42	21	THAT STATE UPDATE PROPAGATES TO ALL OF THE OTHER PROCESSES THAT
02:25:46	22	CARE ABOUT LINK STATUS, WHICH MOST DO, AND OUR LED AGENT, FOR
02:25:52	23	EXAMPLE, TURNS OFF THE LINK.
02:25:57	24	THIS MEANS THAT IF ONE OF THESE PROCESSES HAS A PROBLEM,
02:26:00	25	AND EXITS AND RESTARTS, IT CAN RECOVER ITS STATE FROM THE

1 02:26:04 2 02:26:05 3 02:26:08 02:26:12 4 02:26:15 02:26:20 02:26:23 8 02:26:30 9 02:26:33 02:26:36 10 02:26:41 11 02:26:44 12 02:26:47 13 02:26:53 14 02:26:58 15 02:27:01 16 02:27:05 17 02:27:08 18 02:27:12 19 02:27:14 20 02:27:16 21 02:27:21 22 02:27:24 23 02:27:29 24

02:27:30 25

SYSTEM DATABASE.

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THE OTHER PROCESSES DON'T NEED TO KNOW THAT ANYTHING
HAPPENED, BECAUSE TO THEM, IT JUST LOOKS LIKE THE STATE

DATABASE IS BEING UPDATED A LITTLE MORE SLOWLY THAN YOU RECALL,
SO IT SOLVES THE PROBLEM OF COORDINATING THESE PROCESSES

WITHOUT INTRODUCING THE PROBLEMS OF MESSAGE PASSING.

WHAT IS THE PRACTICAL RESULT OF THIS ARCHITECTURE THAT

YOU'VE DESCRIBED FOR ARISTA'S CUSTOMERS?

THANK YOU, MR. DUDA. YOU MAY RETURN TO THE STAND.

- A. IT MEANS THAT OUR SWITCHES ARE MORE RELIABLE. IT GIVES -CREATES A FRAMEWORK IN WHICH CUSTOMERS CAN ADD THEIR OWN
 SOFTWARE, AND IT HELPS US CREATE FEATURES MORE QUICKLY AS WELL.
- Q. HOW DOES IT HELP ARISTA CREATE FEATURES MORE QUICKLY?
- A. WELL, WHEN YOU'RE ABLE TO CREATE A NEW FEATURE AS A
 STAND-ALONE PROCESS, YOU CAN DEVELOP YOUR FEATURE IN ISOLATION
 WITHOUT WORRYING ABOUT THE REST OF THE SOFTWARE ON THE DEVICE.
 AND IT ALSO CREATES A BETTER WAY TO TEST YOUR FEATURE. YOU CAN
 TEST THAT ONE FEATURE IN ISOLATION OF ALL THE OTHER PROCESSES
 ON THE DEVICE.

IN THE ALTERNATIVE, IF YOUR FEATURE IS PART OF A LARGE PROGRAM, THEN YOU NEED TO COMPILE THAT LARGE PROGRAM AND DOWNLOAD IT ON TO A SWITCH, IT'S MUCH MORE CUMBERSOME.

- Q. I SEE. AND HOW DOES THAT -- WHAT DOES THAT HELP ARISTA
- A. WELL, IT HELPS US DELIVER MORE FEATURES MORE QUICKLY TO

02:27:35	1	OUR CUSTOMERS WHICH HELPS US ADDRESS MORE OF THEIR USE CASES
02:27:39	2	AND THEIR NEEDS FOR NETWORK DEVICES.
02:27:41	3	Q. OKAY. I WANT TO ASK YOU ABOUT A DIFFERENT TOPIC NOW.
02:27:44	4	DOES ARISTA'S EOS USE SOMETHING CALLED LINUX?
02:27:48	5	A. YES.
02:27:48	6	Q. AND WHAT IS LINUX?
02:27:51	7	A. LINUX IS AN OPEN SOURCE SERVER OPERATING SYSTEM WIDELY
02:27:55	8	USED BY CLOUD COMPUTING COMPANIES.
02:27:58	9	Q. AND WHAT IS AN OPERATING SYSTEM?
02:27:59	10	A. AN OPERATING SYSTEM IS THE LOWEST LEVEL SOFTWARE ON A
02:28:04	11	COMPUTER THAT MANAGES THE MOST BASIC FUNCTIONS OF THE COMPUTER.
02:28:08	12	ITS PROCESSOR, ITS MEMORY, AND ITS INPUT, OUTPUT DEVICES.
02:28:13	13	Q. ISN'T EOS ITSELF AN OPERATING SYSTEM?
02:28:16	14	A. EOS IS A NETWORK OPERATING SYSTEM THAT PERFORMS THOSE
02:28:20	15	BASIC FUNCTIONS. BUT IN ADDITION, IT COMMUNICATES WITH OTHER
02:28:28	16	THE DEVICES ON THE NETWORK AND ESTABLISHES COMMUNICATION PATHS
02:28:31	17	THROUGH THE NETWORK.
02:28:31	18	Q. SO HOW DOES ARISTA USE LINUX IN ITS EOS OPERATING SYSTEM?
02:28:35	19	A. EOS INCORPORATES LINUX. WE BUILD ON LINUX AS THE
02:28:40	20	FOUNDATION. LINUX MANAGES THE BASIC SYSTEM HARDWARE AND THEN
02:28:43	21	THE SOFTWARE WE ADD MANAGES THE NETWORKING RELATED FUNCTIONS.
02:28:50	22	Q. OKAY. AND HOW IS THAT DESIGN DIFFERENT FROM THE
02:28:56	23	TRADITIONAL SWITCH OPERATING SYSTEM DESIGNS?
02:28:58	24	A. FIRST GENERATION OF SWITCH OPERATING SYSTEMS WERE
02:29:01	25	MONOLITHIC, ONE BIG PROGRAM WITH NO OPERATING SYSTEM KERNEL AT

02:29:05	1	ALL. AND THESE PROVED TO BE VERY ERROR PRONE, AS I MENTIONED.
02:29:08	2	SECOND GENERATION OPERATING SYSTEMS WERE BASED ON SOME
02:29:11	3	KIND OF AN OPERATING SYSTEM KERNEL, BUT KEPT IT CLOSED. KERNEL
02:29:18	4	WAS TYPICALLY PROPRIETARY AND THEY DIDN'T ALLOW ANY THIRD PARTY
02:29:22	5	SOFTWARE TO BE INSTALLED INTO THE SWITCH ENVIRONMENT.
02:29:25	6	Q. WERE YOU PERSONALLY INVOLVED IN THE DECISION TO USE LINUX
02:29:29	7	IN EOS?
02:29:30	8	A. YES.
02:29:31	9	Q. AND AT THE TIME THAT YOU MADE THAT DECISION, WERE THERE
02:29:34	10	OTHER ETHERNET SWITCH VENDORS WHO ALSO BASED THEIR SWITCH
02:29:39	11	OPERATING SYSTEM ON LINUX?
02:29:40	12	A. NONE THAT WE KNEW OF AT THAT TIME.
02:29:43	13	Q. TO YOUR KNOWLEDGE, IS THERE ANY SWITCH VENDOR TODAY WHO
02:29:47	14	IMPLEMENTS LINUX IN THEIR OPERATING SYSTEM THE WAY THAT ARISTA
02:29:50	15	DOES?
02:29:51	16	A. I THINK THERE ARE OTHERS THAT USE LINUX IN SOME FORM, BUT
02:29:55	17	THEY HAVEN'T INCORPORATED IT IN THE SAME WAY WE HAVE AND
02:29:59	18	EXPOSED IT TO CUSTOMERS THE SAME WAY WE HAVE.
02:30:01	19	Q. AND PLEASE EXPLAIN WHAT YOU MEAN BY THAT TO THE JURY?
02:30:05	20	A. WELL, ONE OF THE KEY DECISIONS WE MADE EARLY ON WAS TO
02:30:10	21	OPEN OUR OPERATING SYSTEM, TO MAKE IT ACCESSIBLE TO OUR
02:30:13	22	CUSTOMERS, TO ENABLE OUR CUSTOMERS TO ADD THEIR OWN SOFTWARE TO
02:30:17	23	THE PRODUCT. AND AS FAR AS I KNOW, WE ARE THE ONLY COMPANY
02:30:19	24	THAT DOES THAT TODAY.
02:30:20	25	Q. AND WHAT DIFFERENCE DOES THAT MAKE FOR ARISTA'S CUSTOMERS?

1 WELL, FOR MOST TRADITIONAL ENTERPRISE CUSTOMERS, NO 02:30:24 Α. DIFFERENCE AT ALL. THE BIG BANKS AND INSURANCE COMPANIES HAVE 2 02:30:27 3 NO INTEREST IN CREATING THEIR OWN SOFTWARE FOR NETWORK 02:30:31 02:30:34 4 SWITCHES. 02:30:35 BUT AGAIN, THE CLOUD CUSTOMERS, WHO HAVE A LOT OF 6 PROGRAMMERS ON STAFF, ARE ABLE TO TAKE ADVANTAGE OF THE 02:30:38 PROGRAMMABILITY OF OUR PLATFORM, THE EXTENSIBILITY AFFORDED BY 02:30:43 8 KEEPING THE LINUX ENVIRONMENT OPEN AND ADD THEIR OWN SOFTWARE 02:30:48 9 THAT ENHANCES THE WAY THEIR NETWORK WORKS. 02:30:51 DOES USING LINUX ALSO HELP ARISTA DEVELOP NEW FEATURES? 02:30:54 10 Q. 02:30:58 11 Α. YES, IT DOES. 02:30:59 12 Q. IN WHAT WAY? 02:31:01 13 OUR INTERNAL SERVERS RUN LINUX AS WELL. THE SAME LINUX Α. VARIANT RUNNING ON OUR SWITCHES. THAT ENABLES OUR ENGINEERS TO 02:31:05 14 DEVELOP SOFTWARE MORE EFFICIENTLY BECAUSE THEY DON'T NEED TO 02:31:09 15 COMPILE A LARGE IMAGE AND PUT IT ON TO A SWITCH. 02:31:14 16 Q. AND CAN YOU EXPLAIN THAT A LITTLE FURTHER, WHAT'S THE 02:31:18 17 DIFFERENCE BETWEEN DEVELOPING SOFTWARE IN A LINUX ENVIRONMENT 02:31:21 18 02:31:24 19 FOR A LINUX SWITCH VERSUS DEVELOPING IT IN SOME OTHER 02:31:27 20 ENVIRONMENT? RIGHT. THE ADVANTAGE IS AS AN ENGINEER, THE TRADITIONAL 02:31:28 21 Α. PROCESS, YOU ARE MAYBE CHANGING 50, 100, 200 LINES OF CODE. 02:31:34 22 02:31:40 23 YOU MAKE YOUR CHANGES. YOU HAVE TO COMPILE THE ENTIRE OPERATING SYSTEM IN ORDER TO LOAD IT ON TO A SWITCH WHICH CAN 02:31:44 24 TAKE SEVERAL MINUTES TO SEE ANY EFFECT OF YOUR CHANGE. 02:31:47 25

02:31:50	1	AND IF YOU MADE A SMALL MISTAKE, YOU HAVE TO REPEAT THE
02:31:53	2	PROCESS AGAIN AND YOU REALLY GET SLOWED DOWN.
02:31:56	3	WHEREAS IN A LINUX ENVIRONMENT, AT ARISTA, OUR ENGINEERS
02:32:00	4	CAN MAKE THE CHANGES ON THEIR OWN DEVELOPMENT SERVER. AND THEN
02:32:05	5	COMPILE JUST THE PART THEY ARE WORKING ON AND RUN JUST THAT
02:32:08	6	PART RIGHT THERE ON THAT SAME SERVER.
02:32:11	7	AND I KNOW IT DOESN'T SOUND LIKE MUCH, BUT IT CAN SAVE A
02:32:14	8	TREMENDOUS AMOUNT OF TIME.
02:32:16	9	Q. OKAY. YOU MENTIONED PROGRAMMABILITY SOME, AND I WANT TO
02:32:23	10	TALK TO YOU ABOUT THAT.
02:32:25	11	FIRST OF ALL, WE HAVE BEEN TALKING ABOUT EOS. WHAT DOES
02:32:28	12	THE E STAND FOR IN EOS?
02:32:30	13	A. E STANDS FOR EXTENSIBLE.
02:32:32	14	Q. OKAY. AND IN WHAT WAY IS EOS EXTENSIBLE?
02:32:39	15	A. IT'S EXTENSIBLE IN THE WAY THAT WE ALLOW OUR CUSTOMERS TO
02:32:45	16	ADD SOFTWARE TO OUR SWITCHES.
02:32:47	17	AND I STILL REMEMBER THE AFTERNOON I WAS WALKING DOWN THE
02:32:51	18	STAIRS FROM OUR FIRST DEVELOPMENT OFFICE, WHICH WAS OUT MY
02:32:54	19	BEDROOM DOOR DOWN THE HALL TO THE LEFT, AND WE REALIZED IT
02:32:58	20	WOULD BE SO MUCH EASIER TO ADD SOFTWARE TO OUR SWITCH THAN ANY
02:33:00	21	SWITCH PRODUCT WE HAD SEEN BEFORE. WHY SHOULD WE BE THE ONLY
02:33:03	22	ONES DOING THIS, WHY NOT LEAVE IT OPEN TO ALL SORTS OF
02:33:08	23	DEVELOPERS.
02:33:08	24	Q. BUT WHY WOULD AN ARISTA CUSTOMER WANT TO ADD THEIR OWN
02:33:12	25	SOFTWARE TO AN ARISTA SWITCH?

02:33:13	1	A. WELL, IT'S A LITTLE BIT LIKE THE ORIGINAL IPHONE WAS
02:33:18	2	ACTUALLY A CLOSED SYSTEM. MAYBE MOST PEOPLE DON'T REMEMBER
02:33:21		THIS, BUT ORIGINALLY ALL IOS APPS CAME FROM APPLE. AND ONLY
02:33:27		LATER DID APPLE DECIDE TO OPEN UP THE IPHONE TO THIRD PARTY
02:33:32		DEVELOPMENT AND THE APP STORE.
02:33:33		AND YOU CAN SEE HOW THAT CHANGED THE WORLD WITH ALL THE
	_	
02:33:36		FUNCTIONS AND THE HUNDREDS OF THOUSANDS OF APPS THAT ARE NOW
02:33:40	8	AVAILABLE.
02:33:40	9	Q. AND IN THE CASE OF A NETWORK, AND SPECIFICALLY A CLOUD
02:33:45	10	NETWORK, WHAT WOULD A CUSTOMER WANT TO DO WITH AN APP THAT THE
02:33:48	11	CUSTOMER OR APPLICATION THAT THE CUSTOMER MIGHT WRITE AND
02:33:52	12	PUT ON TO AN ARISTA SWITCH?
02:33:53	13	A. THE CUSTOMER GAINS BETTER CONTROL OVER HOW THE SWITCH
02:33:57	14	WORKS. AND THIS IS VERY IMPORTANT FOR DELIVERING THE BEST
02:34:03	15	SERVICE TO THEIR END USERS, THEY NEED TO CONTROL THE FLOWS OF
02:34:07	16	PACKET TRAFFIC, WHICH TUNNELS AND PATHS THEY TAKE BETWEEN THE
02:34:12	17	DATA CENTERS OF THE CLOUD OPERATOR, BUT ALSO, THEY NEED TO
02:34:15	18	CONTROL HOW THE TRAFFIC MAKES IT FROM THE CLOUD OPERATOR'S DATA
02:34:19	19	CENTER TO THE CARRIER'S HANDOFF POINT, WHETHER THAT'S AT&T OR
02:34:24	20	VERIZON OR COMCAST OR TIME WARNER, AND BY PUTTING THEIR OWN
02:34:28	21	SOFTWARE ON OUR SWITCHES, THEY CAN GET THAT CONTROL.
02:34:31	22	Q. AND WHY IS IT THAT THEY NEED TO CONTROL THOSE PATHS?
02:34:36	23	A. TO PROVIDE THE BEST QUALITY EXPERIENCE FOR THEIR END
02:34:39	24	CUSTOMER.
02:34:39	25	STANDARD ROUTING ELEMENTS DON'T NECESSARILY PICK THE VERY

FASTEST PATH TO GET THAT WEB RESPONSE FROM THE CLOUD SERVER TO 1 02:34:43 2 THE END CUSTOMER. THEY MAKE DECISIONS THAT ARE BASED ON THE 02:34:50 3 COMPANY BOUNDARIES, ADMINISTRATIVE BOUNDARIES, PROPERTIES OF 02:34:56 02:34:58 4 THE NETWORK THAT DON'T REALLY MATTER FOR PERFORMANCE. 02:35:02 BY REPLACING THE STANDARD ALGORITHMS WITH THE CLOUD 6 PROVIDER'S CUSTOMIZED ALGORITHM, THEY CAN PROVIDE BETTER 02:35:05 OUALITY OF SERVICE. 02:35:09 AND CAN YOU EXPLAIN HOW IS IT THAT ARISTA'S SWITCHES ALLOW 8 02:35:09 9 CLOUD NETWORK OPERATORS TO GAIN THAT CONTROL? 02:35:15 WE LEFT THEM OPEN. AN OPERATOR CAN LOG INTO OUR SWITCH 02:35:18 10 Α. 02:35:24 11 AND INSTALL THEIR OWN SOFTWARE. WE PROVIDE A SOFTWARE 02:35:28 12 DEVELOPMENT KIT SO THAT THE CLOUD OPERATOR CAN CREATE THEIR OWN 02:35:31 13 SOFTWARE, TEST IT IN THEIR OWN ENVIRONMENT, AND THEN DEPLOY IT ON TO OUR SWITCHES. 02:35:35 14 AND WHAT ULTIMATE BENEFIT DOES THAT PROVIDE TO THE 02:35:36 15 Ο. 02:35:39 16 CUSTOMER? IT GIVES THEM THAT CONTROL OVER THE WAY THEIR NETWORK 02:35:39 17 Α. OPERATES. OPERATING A SCALE OF THEIR APP, THAT CONTROL IS VERY 02:35:43 18 02:35:47 19 IMPORTANT. 02:35:48 20 0. DOES ARISTA ALSO USE A FEATURE CALLED EAPI? 02:35:53 21 YES. Α. AND WHAT IS EAPI? 02:35:53 22 0. 02:35:56 23 EAPI IS AN AUTOMATION INTERFACE, SO THAT CUSTOMER SOFTWARE Α. RUNNING OFF THE SWITCH CAN MONITOR AND CONFIGURE THE SWITCH. 02:36:02 24 WERE YOU PERSONALLY INVOLVED IN DESIGNING EAPI? 02:36:06 25 Q.

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02:39:23	1	WE WILL MARK IT, YOUR HONOR, AS DEMONSTRATIVE 9075, AND
02:39:27	2	MR. SILBERT CAN WRITE THAT ON THERE.
02:39:29	3	THE COURT: THANK YOU.
02:39:30	4	(DEFENDANT'S EXHIBIT 9075 WAS MARKED FOR IDENTIFICATION.)
02:39:32	5	CROSS-EXAMINATION
02:39:32	6	BY MR. PAK:
02:39:51	7	Q. GOOD TO SEE YOU AGAIN, MR. DUDA.
02:39:52	8	A. GOOD TO SEE YOU.
02:39:53	9	Q. NOW FIRST OF ALL, YOU STILL STAND BY ALL OF THE TESTIMONY
02:39:56	10	THAT YOU HAVE GIVEN IN THIS TRIAL, CORRECT?
02:39:59	11	A. YES, OF COURSE.
02:40:00	12	Q. AND YOU STILL STAND BY YOUR TESTIMONY THAT ARISTA COPIED
02:40:04	13	SOME OF CISCO'S CLI COMMANDS FROM CISCO'S SOURCES AND PUT IT
02:40:09	14	INTO ARISTA PRODUCTS, CORRECT?
02:40:10	15	A. THAT'S RIGHT.
02:40:11	16	Q. AND YOU STILL STAND BY YOUR TESTIMONY THAT ARISTA DECIDED
02:40:15	17	TO EMBRACE CISCO IOS CLI AS THE MODEL FOR ARISTA'S CLI, TRUE?
02:40:22	18	A. THAT'S RIGHT.
02:40:23	19	Q. AND ISN'T IT ALSO TRUE THAT WHEN IT CAME TO COPYING
02:40:27	20	CISCO'S CLI AND PUTTING IT INTO ARISTA SWITCHES, YOU AND OTHERS
02:40:32	21	AT ARISTA MADE THE DECISION NOT TO INNOVATE; ISN'T THAT TRUE?
02:40:35	22	A. WELL, WE DIDN'T COPY THE WHOLE CLI OR ANYTHING CLOSE. AND
02:40:40	23	WE INNOVATED IN MANY WAYS IN OUR CLI.
02:40:43	24	Q. ISN'T IT TRUE, SIR, THAT YOU HAVE SAID IN DOCUMENTS, THAT
02:40:48	25	WHEN IT CAME TO COPYING CISCO'S CLI, THERE IS NO NEED TO

02:44:39	1	MR. PAK: THANK YOU, YOUR HONOR.
02:44:40	2	THAT'S ALL I HAVE.
02:44:41	3	THE COURT: ANYTHING ELSE, MR. SILBERT?
02:44:41	4	REDIRECT EXAMINATION
02:44:44	5	MR. SILBERT:
02:44:44	6	Q. VERY BRIEFLY, YOUR HONOR. THANK YOU.
02:44:48	7	MR. DUDA, COULD YOU EXPLAIN WHY YOU SAID WORDS TO THE
02:44:52	8	EFFECT THAT THERE'S NO NEED TO INNOVATE WITH RESPECT TO CLI
02:44:58	9	COMMANDS.
02:44:58	10	A. SURE. WHAT WE WERE FOCUSED ON THERE IS THE COMMANDS
02:45:01	11	THEMSELVES. THESE ARE COMMANDS THAT ARE COMMON THROUGHOUT THE
02:45:04	12	INDUSTRY, THAT OUR CUSTOMERS PARTICULARLY ON THE ENTERPRISE
02:45:07	13	SIDE, ALREADY KNOW AND ARE FAMILIAR WITH. AND THERE'S NO
02:45:12	14	REASON TO CHANGE THEM JUST FOR THE SAKE OF CHANGING THEM.
02:45:14	15	PEOPLE ARE USED TO THEM.
02:45:16	16	LOTS OF DIFFERENT DEVICES ACCEPT THEM, AND WE SHOULD
02:45:20	17	SIMPLY ACCEPT THE SAME COMMANDS.
02:45:22	18	Q. REFERRING TO THE TECHNOLOGY OF THE CLI ITSELF, SEPARATE
02:45:26	19	FROM THE COMMANDS, HAS ARISTA INNOVATED IN THAT AREA?
02:45:30	20	A. WE HAVE SEVERAL INNOVATIONS IN THE CLI. IT'S WRITTEN IN
02:45:33	21	THE LANGUAGE CALLED PYTHON THAT MAKES IT EASIER TO ADD NEW
02:45:41	22	COMMANDS. IT PROVIDES ACCESS TO DIRECT TO UNIX PIPES, GIVES
02:45:44	23	OUR CUSTOMERS MORE WAYS TO PROCESS THE OUTPUT OF COMMANDS.
02:45:45	24	THERE ARE SEVERAL OTHER INNOVATIONS AS WELL.
02:45:50	25	Q. OKAY. MR. PAK SHOWED YOU EXHIBIT 187, THE E-MAIL FROM

02:47:17	1	Q. TO YOUR KNOWLEDGE, DOES ANY OTHER ETHERNET SWITCH COMPANY
02:47:23	2	IMPLEMENT A STATE SHARING ARCHITECTURE THE WAY THAT ARISTA
02:47:30	3	DOES?
02:47:30	4	A. NO.
02:47:31	5	Q. AND WHY DO YOU SAY THAT?
02:47:33	6	A. WELL, THERE'S CERTAIN DOCUMENTS THAT DESCRIBE HOW THE IOS
02:47:36	7	XR SYSDB WORKS THAT I'VE LOOKED AT, OBVIOUSLY, AFTER WE BUILT
02:47:40	8	OUR SYSDB. AND IN THOSE DOCUMENTS, THE WAY THEY DESCRIBE THE
02:47:46	9	OPERATION OF SYSDB IS ENTIRELY DIFFERENT FROM THE WAY ARISTA'S
02:47:49	10	SYSDB WORKED, WHICH WE CREATED WITH NO KNOWLEDGE OF THE IOS XR
02:47:55	11	SYSDB.
02:47:56	12	Q. AND WITHOUT GOING INTO TOO MUCH DETAIL, CAN YOU EXPLAIN
02:47:59	13	WHAT ARE SOME OF THE DIFFERENCES THAT YOU'RE REFERRING TO?
02:48:01	14	A. ONE PRINCIPAL DIFFERENCE IS THAT IN XR SYSDB, AS I
02:48:08	15	UNDERSTAND IT, IS THERE ARE TRANSACTIONS WHERE A PROCESS THAT
02:48:09	16	WANTS TO READ OR WRITE STATE SENDS A MESSAGE TO THE DATABASE
02:48:13	17	ASKING TO READ OR WRITE THAT STATE, AND THEN WAITS FOR A
02:48:15	18	RESPONSE EITHER CONTAINING THE STATE THAT'S BEEN READ OR
02:48:19	19	CONTAINING AN ACKNOWLEDGEMENT THAT THE RIGHT HAS SUCCEEDED.
02:48:22	20	OUR DATABASE WORKS COMPLETELY DIFFERENTLY. IN OUR
02:48:24	21	DATABASE, A PROCESS STARTS BY INDICATING INTEREST IN A BLOCK OF
02:48:31	22	STATE, AND THEN STREAMS ANY UPDATES TO THAT STATE
02:48:34	23	ASYNCHRONOUSLY. AND SYSDB, MEANWHILE, STREAMS ANY UPDATES THE
02:48:38	24	OTHER DIRECTION AS WELL. THERE'S NO READ WRITE RESPONSES AND
02:48:42	25	REQUESTS.

02:48:42	1	Q. AND WHAT'S THE CONSEQUENCE OF THAT DIFFERENCE IN DESIGN?
02:48:45	2	A. I BELIEVE THAT OUR DESIGN PERFORMS BETTER BECAUSE THE
02:48:51	3	AGENT PROCESSES DON'T NEED TO WAIT FOR THE DATABASE TO PERFORM
02:48:53	4	THEIR BASIC FUNCTIONS.
02:48:55	5	MR. VAN NEST: THANK YOU.
02:48:57	6	NOTHING FURTHER.
02:48:57	7	THE COURT: MR. PAK, ANYTHING'S ELSE?
02:48:59	8	MR. PAK: JUST A QUICK QUESTION, YOUR HONOR.
02:49:03	9	RECROSS-EXAMINATION
02:49:03	10	BY MR. PAK:
02:49:03	11	Q. YOU ARE NOT DISPUTING THAT CISCO HAD SYSDB IN THEIR
02:49:07	12	OPERATING SYSTEM BEFORE YOU STARTED WORK ON SYSDB AT ARISTA,
02:49:10	13	CORRECT? YOU ARE NOT DENYING THAT, ARE YOU?
02:49:13	14	A. THESE ARE DIFFERENT SYSDB'S. THERE'S CISCO HAD A
02:49:17	15	TECHNOLOGY CALLED SYSDB IN ITS PRODUCTS AT SOME TIME BEFORE WE
02:49:21	16	DELIVERED OUR FIRST PRODUCT.
02:49:22	17	Q. THAT'S RIGHT.
02:49:24	18	AND SIR, YOU HAD NO PERSONAL KNOWLEDGE OF HOW IOS XR
02:49:27	19	WORKED UNTIL YOUR TESTIMONY YOU JUST GAVE TODAY, CORRECT?
02:49:29	20	A. THAT'S RIGHT.
02:49:30	21	MR. PAK: OKAY. THANK YOU.
02:49:32	22	THE COURT: IS THAT EVERYTHING FOR THIS WITNESS?
02:49:34	23	MR. PAK: YOUR HONOR, I THINK I WOULD LIKE TO
02:49:36	24	ACTUALLY MOVE TO STRIKE HIS RESPONSES ON IOS XR BASED ON HIS
02:49:40	25	LACK OF PERSONAL KNOWLEDGE. I THINK HE JUST TESTIFIED THAT HE

03:25:14	1	Q. AND CAN YOU TELL US WHAT IT IS, PLEASE?
03:25:16	2	A. SO THIS IS A PAGE FROM A PRESENTATION THAT I HAVE BEEN
03:25:21	3	GIVING FOR AT LEAST FIVE YEARS, I WOULD SAY, TO NEW ENGINEERS
03:25:25	4	THAT SHOW UP AT ARISTA.
03:25:26	5	WE HAVE A SORT OF A TRAINING SERIES TO NEW ENGINEERS AT
03:25:31	6	ARISTA EVERY, THE FIRST SIX WEEKS THEY GET A BUNCH OF TALKS TO
03:25:35	7	DIFFERENT PEOPLE, AND I GIVE ONE OF THOSE TALKS AND THIS IS A
03:25:37	8	PAGE TALKING ABOUT EOS.
03:25:39	9	Q. THE FIRST BULLET POINT SAYS, "SUPPORT MESSING WITH EOS,"
03:25:42	10	WHAT DO YOU MEAN BY THAT?
03:25:43	11	A. WELL, I MEAN, THE TITLE IS EXTENSIBILITY. SO I MEAN, EOS
03:25:46	12	STANDS FOR THE EXTENSIBLE OPERATING SYSTEM.
03:25:49	13	SO THIS IS TALKING ABOUT WAYS THAT YOU COULD EXTEND EOS.
03:25:54	14	SO THIS WAS LETTING CUSTOMERS USE EOS AND MODIFY IT, CUSTOMIZE
03:25:59	15	IT FOR THEIR OWN PURPOSES.
03:26:01	16	Q. WHAT ABOUT EOS MAKES IT EXTENSIBLE?
03:26:04	17	A. WELL, THERE'S A NUMBER OF THINGS, BUT I THINK IT WAS THE
03:26:08	18	WAY THAT WE EXPOSED LINUX TO CUSTOMERS. IT WAS THE
03:26:14	19	PROGRAMMABLE API'S THAT WE ADDED TO THE SYSTEM TO ALLOW OUR
03:26:18	20	CUSTOMERS TO PROGRAM IT. IT WAS THE CHOICE OF WHICH FLAVOR OF
03:26:22	21	LINUX WE USED.
03:26:24	22	Q. HAVE YOU EVER PREPARED A DEMONSTRATION OF SORTS FOR
03:26:30	23	CUSTOMERS ABOUT HOW YOU CAN EXTEND EOS?
03:26:33	24	A. YEAH, I HAVE MULTIPLE TIMES.
03:26:35	25	Q. IF WE COULD LOOK AT THE SLIDE WE HAVE PREPARED FROM

03:26:39	1	EXHIBIT 7724. I THINK IT'S FROM THE LAST PAGE OF THAT EXHIBIT,
03:26:50	2	YEAH, THERE YOU GO.
03:26:51	3	DO YOU RECOGNIZE THIS?
03:26:52	4	A. YES, I DO. THIS IS A PROGRAM, A LITTLE PROGRAM THEY WROTE
03:26:58	5	CALLED SENDPAGE.COM.
03:27:03	6	Q. TO BE CLEAR, THIS IS A LITTLE COMPUTER PROGRAM?
03:27:06	7	A. YES.
03:27:08	8	Q. ALL RIGHT.
03:27:09	9	A. THAT RUNS ON EOS.
03:27:10	10	Q. WHY DID YOU PREPARE THIS LITTLE PROGRAM?
03:27:12	11	A. SO THIS WAS AN EXAMPLE OF A RELATIVELY SHORT COMPUTER
03:27:17	12	PROGRAM THAT YOU COULD USE TO CUSTOMIZE EOS THAT A CUSTOMER
03:27:21	13	MIGHT ACTUALLY BE ABLE TO WRITE THEMSELVES.
03:27:24	14	Q. SO TO BE CLEAR, DOES THIS PROGRAM COME WITH EOS?
03:27:29	15	A. NO.
03:27:30	16	Q. SO THE PURPOSE OF THIS DEMONSTRATION THAT YOU HAD WAS FOR
03:27:33	17	WHAT?
03:27:33	18	A. WELL, THIS WAS TO SHOW A CUSTOMER HOW WITH A RELATIVELY
03:27:37	19	SIMPLE PROGRAM YOU COULD EXTEND EOS TO ADD SOME NEW
03:27:41	20	FUNCTIONALITY THAT WASN'T CONTEMPLATED BY US, THE SOFTWARE TEAM
03:27:46	21	THAT WROTE AND SOLD THE EOS.
03:27:48	22	Q. AND WHAT DID THIS LITTLE PROGRAM DO?
03:27:50	23	A. WELL, IT WAS A FAIRLY SIMPLE THING. SO THIS PROGRAM WAS
03:27:55	24	SIMPLE BUT POWERFUL, SO THIS PROGRAM WOULD, WHEN YOU PULLED OUT
03:28:00	25	A CABLE OUT OF THE FRONT PANEL OR WHEN A SERVER WOULD CRASH, IT

03:28:04	1	SENDS AN E-MAIL. AND IT CAN SEND AN E-MAIL TO BACK IN THOSE
03:28:09	2	DAYS, PEOPLE CARRIED A PAGER. SO WHEN YOU WERE A NETWORK
03:28:13	3	OPERATOR, YOU WOULD GET A PAGE WHEN A SERVER WENT DOWN.
03:28:16	4	Q. NOW TO YOUR KNOWLEDGE, DID OTHER NETWORK OPERATING SYSTEMS
03:28:22	5	AT THIS TIME HAVE THE ABILITY TO ADD A PROGRAM LIKE THIS?
03:28:25	6	A. NO. AS FAR AS I KNOW, WE WERE UNIQUE IN THAT REGARD.
03:28:27	7	Q. AND WHEN DID YOU PREPARE THIS, BY THE WAY?
03:28:31	8	A. 2007, I THINK.
03:28:32	9	Q. SO EARLY AT ARISTA?
03:28:33	10	A. YEAH.
03:28:34	11	Q. NOW IF YOU IN OTHER OPERATING SYSTEMS AT THE TIME, IF
03:28:42	12	YOU COULDN'T ADD YOUR OWN EXTENSIONS, HOW WOULD YOU BE ABLE TO
03:28:45	13	ADD FUNCTIONALITY TO THE OPERATING SYSTEM?
03:28:46	14	A. WELL, YOU HAD TO GET THE VENDOR INVOLVED. SO YOU WOULD
03:28:49	15	HAVE TO CALL UP THE SWITCH VENDOR AND EXPRESS WHAT YOU WOULD
03:28:55	16	LIKE IT TO DO, GO BACK AND FORTH. THEY MIGHT START WORKING ON
03:28:59	17	IT. THEY WOULD DEVELOP IT, SIX MONTHS LATER IT MIGHT APPEAR IN
03:29:02	18	RELEASE, AND YOU MIGHT DEPLOY IT IN YOUR NETWORK A YEAR LATER
03:29:06	19	IF YOU WERE AN IMPORTANT ENOUGH CUSTOMER AND IF THEY THOUGHT IT
03:29:09	20	WAS WORTHWHILE FOR YOU TO BUILD THAT FEATURE FOR YOU.
03:29:11	21	Q. AND IF WE COULD GO BACK THEN TO THE PREVIOUS SLIDE WE
03:29:16	22	LOOKED AT EXTENSIBILITY.
03:29:20	23	THE LAST BULLET POINT HERE SAYS, "HUGE QUESTION IS CAN WE
03:29:24	24	SUPPORT THIS," WHAT DID YOU MEAN BY THAT?
03:29:27	25	A. SO THIS WAS AN INTERNAL DEBATE WITH RESPECT TO ALLOWING

03:29:31	1
03:29:35	2
03:29:39	3
03:29:43	4
03:29:46	5
03:29:49	6
03:29:53	7
03:29:56	8
03:29:59	9
03:30:01	10
03:30:05	11
03:30:08	12
03:30:11	13
03:30:11	14
03:30:14	15
03:30:19	16
03:30:23	17
03:30:27	18
03:30:31	19
03:30:32	20
03:30:35	21
03:30:39	22
03:30:42	23
03:30:45	24

03:30:46 25

WILL?

CUSTOMERS TO EXTEND EOS. SO THE FEAR WAS THAT IF A CUSTOMER EXTENDED EOS, THAT THAT COULD CREATE PROBLEMS, LIKE THEY COULD INTERFERE WITH THINGS THAT WE WERE DOING INSIDE EOS AND WE KIND OF WOULD STEP ON EACH OTHER AND THE SWITCH WOULD BE BROKEN.

AND THEN THE CUSTOMER WOULD CALL US UP OR CALL OUR SUPPORT LINE AND SAY, HEY, MY SWITCH ISN'T WORKING, AND WE WOULDN'T KNOW HOW TO FIX IT BECAUSE WE DIDN'T KNOW WHAT KIND OF CHANGES THEY MIGHT HAVE MADE AND WE WERE OPENING UP ALL OF EOS AND ALL OF LINUX TO THE CUSTOMERS TO MODIFY IT.

SO THAT WAS THE "CAN WE SUPPORT THIS QUESTION," WILL WE LITERALLY BE ABLE TO SUPPORT THE CUSTOMERS WHEN THEY CHANGE IT.

Q. WHAT DID YOU LEARN AS AN ANSWER TO THIS QUESTION, IF YOU

A. WELL, I MEAN, THIS WAS KIND OF THROUGH DISCUSSIONS AND THROUGH OUR EXPERIENCE, THIS WAS ACTUALLY AN UNFOUNDED CONCERN.

IF YOU THINK ABOUT IT, OTHER OPERATING SYSTEM VENDORS LIKE APPLE AND MICROSOFT, THEY DON'T TELL CUSTOMERS, YOU CAN'T RUN SOFTWARE ON OUR PRODUCTS, WE WON'T BE ABLE TO SUPPORT YOU, IT MIGHT BREAK SOMETHING.

AND THAT'S CRAZY, RIGHT, YOU BUY AN APPLE LAPTOP AND YOU

CAN'T INSTALL SOFTWARE ON IT. AND WHY SHOULD SWITCH VENDORS BE

ANY DIFFERENT BECAUSE FUNDAMENTALLY, IT'S JUST AN OPERATING

SYSTEM. LINUX ISN'T THAT DIFFERENT FROM MAC OS OR WINDOWS,

IT'S JUST ANOTHER OPERATING SYSTEM.

AND WE SAID, WE SHOULD BE ABLE TO SUPPORT THIS. AND IN

FACT, WE HAVE BEEN ABLE TO BECAUSE THE CUSTOMERS HAVE BEEN 1 03:30:50 INSTALLING THESE EXTENSIONS ON THEIR SWITCH, DON'T ACTUALLY 2 03:30:53 BREAK THINGS. 3 03:30:57 03:30:57 4 I MEAN, IN WINDOWS I CAN GO IN OR IN THE MAC OS I CAN GO 03:31:04 IN AND DELETE ALL KINDS OF FILES THAT WOULD MAKE MY SYSTEM 6 NONOPERATIONAL, BUT PEOPLE DON'T HAVE ANY INTEREST IN DOING 03:31:07 THAT BECAUSE OUR CUSTOMERS AREN'T INTERESTED IN BEING ON THE 03:31:16 PHONE WITH OUR TECH SUPPORT, WHILE WE FIGURE OUT WHAT'S WRONG 8 03:31:20 9 WITH THEIR SYSTEM. 03:31:24 OKAY. LINUX HAS BEEN DISCUSSED? Q. 03:31:25 10 03:31:27 11 Α. YES. 03:31:28 12 A NUMBER OF TIMES. AND DO YOU HAVE ANY EXAMPLES YOU COULD 03:31:34 13 GIVE ABOUT HOW ARISTA'S USE OF LINUX HAS BEEN A BENEFIT TO CUSTOMERS? 03:31:40 14 WELL, SO ONE EXAMPLE, AND IT'S NOT JUST LINUX 03:31:41 15 OH, SURE. 03:31:47 16 BUT IT'S, IT'S THE PARTICULAR WAY WE INTEGRATED LINUX, BUT WE MADE IT POSSIBLE FOR OUR CUSTOMERS TO USE OPEN SOURCE LINUX 03:31:52 17 03:31:55 18 SOFTWARE. 03:31:58 19 SO THERE'S ONE PARTICULAR PHONE CALL THAT I REMEMBER WITH ONE OF THE NEW YORK BANKS, I THINK IT WAS MERRILL LYNCH, IN 03:32:00 20 2008 OR 2009, 2007, I'M NOT SURE, WHERE THEY WERE ON THE PHONE 03:32:04 21 03:32:09 22 AND THAT ASKED IF WE SUPPORTED SOMETHING CALLED PTP, WHICH STANDS FOR THE PRECISION TIME KEEPING PROTOCOL. 03:32:13 23 IT'S A WAY TO SYNCHRONIZE THE CLOCK OF A COMPUTER VERY 03:32:15 24 03:32:18 25 ACCURATELY. AND I HAD NEVER HEARD OF IT AND I SAID NO, SORRY,

03:32:21	1	WE DON'T SUPPORT PTP. AND SO THE CALL ENDED.
03:32:23	2	THEN AFTER THE CALL I SAID, MAYBE I SHOULD LOOK INTO PTP.
03:32:27	3	SO I LITERALLY GOOGLED PTP, AND IT TOOK ME TO A WEBSITE WHICH
03:32:32	4	WAS PTP.ORG. AND I WENT TO PTP.ORG AND IT HAD, YOU KNOW, A
03:32:37	5	SMALL WEB FRONT END AND IT HAD A READ ME FILE AND CLICK HERE TO
03:32:41	6	DOWNLOAD SOFTWARE.
03:32:42	7	SO I DOWNLOADED THIS SOFTWARE ONTO MY LAPTOP, UNPACKED IT,
03:32:46	8	COMPILED IT, AND THEN COPIED THE EXECUTABLE BINARY TO OUR
03:32:52	9	SWITCH AND STARTED THE PROGRAM.
03:32:54	10	AND THAT WAS LIKE ALL IN THE SPACE OF AN HOUR GOING FROM,
03:32:58	11	I NEVER LITERALLY HEARD OF PTP, TO HAVING IT RUNNING AS A
03:33:01	12	FEATURE ON OUR SWITCH.
03:33:03	13	AND THEN I CALLED BACK THE ACCOUNT TEAM AND SAID WAIT, NO,
03:33:06	14	I TOLD YOU THAT WE DIDN'T SUPPORT PTP, I THINK WE ACTUALLY CAN.
03:33:10	15	AND THAT'S, FOR ME, WAS A MOMENT WHERE I'M LIKE, WE ARE ON TO
03:33:15	16	SOMETHING, LIKE, THIS IS REALLY NEAT.
03:33:17	17	Q. WAS THAT SIMILAR BEHAVIOR AVAILABLE IN OTHER NETWORK
03:33:25	18	OPERATING SYSTEMS, TO YOUR KNOWLEDGE?
03:33:26	19	A. NONE THAT I KNOW OF.
03:33:28	20	Q. IF WE COULD PUT UP, MR. DAHM, THE SECOND, THE THIRD
03:33:33	21	DEMONSTRATIVE PAGE THAT WE HAD FOR MR. HOLBROOK. SORRY, NO
03:33:37	22	IT'S THE VARIOUS FEATURES.
03:33:41	23	THERE WE GO. DO YOU RECOGNIZE THIS, MR. HOLBROOK?
03:33:44	24	A. YES, I DO.
03:33:44	25	Q. WHAT IS IT, PLEASE?

WELL, IT'S NOT THE -- THE DELAY IS FOR -- VERY SHORT 1 03:35:19 Α. DELAYS CAN RESULT IN PACKET DROPS WHICH CAN HAVE MEANINGFUL 2 03:35:24 IMPACTS ON CUSTOMER'S APPLICATIONS IF THEY ARE NOT EXPECTING 3 03:35:29 03:35:34 4 THEIR PACKETS TO BE DROPPED. 03:35:36 THIS WAS IMPORTANT IN HIGH PERFORMANCE COMPUTING AND SOME 6 FINANCIAL APPLICATIONS, RELIABLE, ALWAYS ON TIME DELIVERY 03:35:39 WITHOUT DELAYS, WELL, CUSTOMERS DIDN'T DESIGN THEIR NETWORKS 03:35:41 WITH THE EXPECTATION THAT THEY WOULD GET THAT, AND THEY WANTED 8 03:35:45 9 TO KNOW IF THEY WERE EVER EXPERIENCING DELAYS OR DROPS THAT WE 03:35:48 COULDN'T OTHERWISE SEE. 03:35:51 10 03:35:52 11 SO DOES ARISTA HAVE ANY INTELLECTUAL PROPERTY ASSOCIATED 03:35:55 12 WITH THIS LATENCY ANALYZER FEATURE? 03:35:57 13 YES, WE FILED A PATENT ON THIS. Α. AND DO YOU HAVE ANY INVOLVEMENT IN THAT? 03:36:00 14 Ο. I WAS ONE OF THE INVENTORS, ALONG WITH 03:36:02 15 Α. YEAH. 03:36:06 16 ANSHUL SADANA AND KEN DUDA. THE NEXT ITEM I WANTED TO TALK ABOUT BRIEFLY IS ZTP. Q. CAN 03:36:08 17 YOU TELL THE LADIES AND GENTLEMEN OF THE JURY WHAT THAT IS? 03:36:12 18 03:36:14 19 YES, ZTP IS ANOTHER FEATURE WE DEVELOPED AT ARISTA, AND IT 03:36:18 20 STANDS FOR ZERO TOUCH PROVISIONING. SO THE IDEA BEHIND ZTP WAS TO SIMPLIFY THE INSTALLATION OF 03:36:21 21 03:36:30 22 LARGE DATA CENTERS WITH LOTS AND LOTS OF SWITCHES IN THEM AND 03:36:35 23 ALLOW SOMEONE TO INSTALL A SWITCH, PLUG IT IN AND THEN HAVE IT JUST WORK. 03:36:39 24 CAN YOU GIVE AN EXAMPLE OF HOW ZTP HAS BEEN USED BY A 03:36:40 25 Q.

03:36:45	1	CUSTOMER OF ARISTA'S?
03:36:46	2	A. YEAH, ACTUALLY THERE WAS A CUSTOMER THAT JUST A COUPLE OF
03:36:48	3	MONTHS AGO, TOLD ME THAT THEY INSTALLED A 10,000 SQUARE FOOT
03:36:53	4	DATA CENTER WITH 136 RACKS, I THINK, AND 22 SPINE SWITCHES IN
03:36:57	5	IT.
03:36:59	6	AND IT TOOK THEM TWO HOURS TO POWER IT ALL ON, GET ALL OF
03:37:03	7	THE SWITCHES CONFIGURED BECAUSE THEY DIDN'T USE ZTP, AMONG
03:37:06	8	OTHER THINGS.
03:37:07	9	Q. HOW WOULD THAT COMPARE TO A WAY OF PROVISIONING A NETWORK
03:37:11	10	OF THAT SIZE WITHOUT ZTP?
03:37:13	11	A. WELL, THE OLD WAY WAS TO PLUG A SWITCH IN, CONNECT A CABLE
03:37:17	12	TO IT, TYPE SOMETHING IN AT THE CONSOLE, AND THEN CHECK THAT IT
03:37:21	13	WAS PROPERLY CONFIGURED AND THEN MOVE ON TO THE NEXT ONE.
03:37:25	14	AND THIS PARTICULAR CUSTOMER TOLD US THAT IT HAD TAKEN
03:37:28	15	THEM ABOUT TWO WEEKS THE LAST TIME THEY BROUGHT UP A DATA
03:37:31	16	CENTER BEFORE THEY HAD DONE ALL THE WORK WITH ZTP.
03:37:34	17	Q. OKAY. LAST ONE. OUR TIME IS LIMITED.
03:37:37	18	CLOUD VISION. CAN YOU TELL US WHAT CLOUD VISION IS?
03:37:39	19	A. YEAH. SO CLOUD VISION IS A FEATURE THAT ARISTA DEVELOPED
03:37:43	20	TO MANAGE A CLOUD OF NETWORK SWITCHES. SO MANAGE A CLOUD
03:37:51	21	NETWORK.
03:37:52	22	SO CUSTOMERS THAT HAVE A LOT OF SWITCHES LIKE TO AUTOMATE
03:37:57	23	THE MANAGEMENT OF THESE LARGE NUMBER OF SWITCHES. SO ONE OF
03:38:00	24	THE THINGS THAT CLOUD VISION PROVIDES IS I CAN MAKE A
03:38:05	25	CONFIGURATION CHANGE, I CAN SCHEDULE A CONFIGURATION CHANGE,

03:45:53	1	Q. AND THEN FOR THE DELL SWITCH, AT LEAST FOR THE
03:45:57	2	POWERCONNECT 8024 IT SAYS, NOT CONSISTENT WITH IOS; RIGHT?
03:46:01	3	A. YES.
03:46:02	4	Q. SO JUST A FEW MORE QUESTIONS FOR YOU, SIR.
03:46:06	5	SO YOU CAN PUT 6095 ASIDE. SO YOU ARE NOT AWARE OF ANY
03:46:21	6	ANALYSIS AT ARISTA OF OTHER EQUIPMENT VENDORS AND HOW OFTEN
03:46:25	7	THEY USE ANY PARTICULAR CLI COMMAND; ISN'T THAT RIGHT?
03:46:28	8	A. NO, I'M NOT AWARE.
03:46:30	9	Q. AND YOU WERE THE FIFTH EMPLOYEE, I THINK YOU SAID AT
03:46:33	10	ARISTA; IS THAT RIGHT?
03:46:35	11	A. SOMETHING LIKE THAT.
03:46:36	12	Q. OKAY. SO I WANT TO TALK TO YOU A BIT ABOUT THE STANDARDS.
03:46:43	13	YOU TALKED ABOUT THE ITEF; DO YOU RECALL THAT?
03:46:47	14	A. CORRECT.
03:46:47	15	Q. AND YOU HAD, YOU SHOWED US AN EXAMPLE OF AN RFC THAT YOU
03:46:51	16	SUBMITTED; RIGHT?
03:46:52	17	A. YES.
03:46:53	18	Q. AND THE ITEF, THAT GENERALLY CONCERNS LIKE PROTOCOLS AND
03:46:57	19	THINGS LIKE THAT; RIGHT?
03:47:02	20	A. AMONG OTHER THINGS, YES.
03:47:03	21	Q. IN OTHER WORDS HOW THE DATA MIGHT BE FORMATTED TO PASS IT
03:47:06	22	BACK AND FORTH BETWEEN EQUIPMENT, THINGS LIKE THAT?
03:47:09	23	A. THINGS LIKE THAT.
03:47:10	24	Q. BUT YOU'RE NOT AWARE OF ANY STANDARDS SETTING ORGANIZATION
03:47:14	25	THAT HAS STANDARDIZED WHAT A COMMAND-LINE INTERFACE WOULD BE;

03:47:20	1	RIGHT?
03:47:20	2	A. NO, I'M NOT.
03:47:21	3	Q. AND THIS ITEF, OF WHICH YOU ARE A MEMBER I TAKE IT; RIGHT?
03:47:28	4	A. MEMBER SHIP ISN'T REALLY AN EVENT WITH THE ITEF, YOU
03:47:32	5	BECOME A MEMBER BY GOING.
03:47:33	6	Q. SO YOU GO TO THE MEETINGS?
03:47:35	7	A. WELL, I DON'T THINK I HAVE BEEN SINCE 2005.
03:47:38	8	Q. OKAY. YOU WENT TO SOME OF THE MEETINGS?
03:47:41	9	A. I DID.
03:47:41	10	Q. BUT YOU'RE NOT AWARE OF ANY STANDARDS THAT THE ITEF HAS
03:47:45	11	ISSUED CONCERNING COMMAND-LINE INTERFACES; RIGHT?
03:47:47	12	A. NO, I'M NOT AWARE OF ANY.
03:47:49	13	Q. NOW, YOU'RE AWARE THAT JUNIPER HAS A CLI THAT'S PRETTY
03:47:56	14	DIFFERENT FROM ARISTA'S CLI; RIGHT?
03:47:59	15	A. IT'S DIFFERENT IN SOME NOTABLE WAYS.
03:48:04	16	Q. DIFFERENT IN SOME IMPORTANT WAYS, CORRECT?
03:48:06	17	A. I THINK IT'S DIFFERENT IN NOTABLE WAYS, YES.
03:48:11	18	Q. ARE YOU DRAWING A DISTINCTION BETWEEN NOTABLE AND
03:48:14	19	IMPORTANT?
03:48:15	20	A. IT'S NOTABLY DIFFERENT, I'M NOT SURE WHAT THE MEASURE OF
03:48:19	21	IMPORTANCE IS.
03:48:20	22	Q. I'M JUST GOING BY WHAT YOU INSIDE YOUR DEPO, I JUST WANT
03:48:24	23	TO KNOW IF YOU'RE MAKING A DISTINCTION BETWEEN NOTABLE AND
03:48:27	24	IMPORTANT?
03:48:27	25	MR. FERRALL: OBJECTION, YOUR HONOR. THIS LINE IS

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04:19:07	1	INDUSTRY STANDARDS?
04:19:07	2	A. IT USED MANY.
04:19:08	3	Q. AND WHY DID THE JUNOS CLI USE TERMS FROM INDUSTRY
04:19:13	4	STANDARDS?
04:19:13	5	A. IT WAS IMPORTANT THAT WE HAVE A PRODUCT THAT WAS
04:19:17	6	CONVENIENT AND WELL KNOWN TO THE EXISTING CUSTOMER BASE.
04:19:25	7	Q. NOW YOU LEFT JUNIPER IN 1999, CORRECT?
04:19:29	8	A. I DID.
04:19:29	9	Q. AFTER YOU LEFT JUNIPER, WHERE DID YOU WORK NEXT, MR. LI?
04:19:33	10	A. I WAS A COFOUNDER OF PROCKET NETWORKS.
04:19:35	11	Q. AND WHAT WAS YOUR POSITION AT PROCKET NETWORKS, BESIDES
04:19:38	12	COFOUNDER?
04:19:39	13	A. I WAS ALSO THE DIRECTOR OF SOFTWARE ENGINEERING AND CHIEF
04:19:42	14	SCIENTIST.
04:19:43	15	Q. AND THAT WAS IN 1999, AROUND THERE?
04:19:46	16	A. YES.
04:19:47	17	Q. AND WHAT WAS THE PRODUCT THAT YOU WERE WORKING ON AT
04:19:51	18	PROCKET NETWORKS?
04:19:52	19	A. WE WERE DEVELOPING ANOTHER CORE ROUTER, TWO MODELS, THE
04:19:58	20	8812 AND THE 8801.
04:19:59	21	Q. AND DID THE 8812 AND 8801 ROUTER FROM PROCKET NETWORKS WAS
04:20:08	22	THAT A COMPETING PRODUCT TO CISCO'S ROUTERS?
04:20:11	23	A. AND JUNIPER'S.
04:20:12	24	Q. DID THE PROCKET NETWORKS ROUTER THAT YOU WERE DEVELOPING
04:20:18	25	OR DEVELOPED HAVE A COMMAND-LINE INTERFACE?

04:20:20	1	A. IT DID.
04:20:20	2	Q. AND WHAT WAS YOUR ROLE, MR. LI, IN THE DEVELOPMENT OF THE
04:20:26	3	CLI ON THE PROCKET NETWORKS ROUTER?
04:20:29	4	A. SO MY ROLE AS DIRECTOR OF SOFTWARE OF ENGINEERING WAS TO
04:20:32	5	LEAD THE TEAM THAT WAS DEVELOPING THAT ENTIRE CLI.
04:20:36	6	I SET THE DIRECTION AND SPECIFICALLY REQUESTED TO THAT
04:20:39	7	TEAM THAT THEY BUILD THE CLI THAT EMULATED CISCO'S IOS.
04:20:45	8	Q. AND WHEN YOU SAY "EMULATED CISCO IOS," WHAT DO YOU MEAN BY
04:20:50	9	THAT?
04:20:50	10	A. WE USED MANY OF THE SAME SYNTACTICAL TERMS. WE WERE
04:20:55	11	TRYING TO ACHIEVE BUG-FOR-BUG COMPATIBLE WITH CISCO IOS.
04:21:00	12	Q. AND WHEN WAS THAT DECISION MADE AT PROCKET NETWORKS TO
04:21:03	13	EMULATE THE CISCO CLI DOWN TO THE BUGS?
04:21:05	14	A. APPROXIMATELY 1999.
04:21:08	15	Q. AND DID PROCKET NETWORKS CARRY OUT THAT DECISION WHEN IT
04:21:16	16	DESIGNED ITS CLI?
04:21:16	17	A. WE DID.
04:21:17	18	Q. TO WHAT EXTENT, IF AT ALL, WAS COMPATIBILITY A
04:21:23	19	CONSIDERATION WHEN PROCKET NETWORKS DECIDED TO MIMIC THE CISCO
04:21:28	20	IOS CLI?
04:21:30	21	A. COMPATIBILITY WAS OUR FOREMOST CONSIDERATION. WE WANTED
04:21:34	22	OUR ROUTER TO BE AS COMPATIBLE WITH OPERATIONAL REQUIREMENTS AS
04:21:39	23	WE COULD FOR THE CISCO INSTALLED BASE.
04:21:43	24	Q. TO WHAT EXTENT, IF AT ALL, DID THE PROCKET NETWORKS'S CLI
04:21:51	25	TRY TO MIMIC THE CLI COMMAND SET SUPPORTED BY CISCO IOS CLI?

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04:21:55	1	A. WE TRIED TO INSTANTIATE AS MANY OF THE CISCO IOS COMMANDS
04:21:59	2	AS WERE RELEVANT TO OUR FUNCTIONAL BASIS OF OUR OPERATING
04:22:05	3	SYSTEM.
04:22:05	4	Q. AND WHEN YOU SAY "INSTANTIATE," DO YOU MEAN WHAT DO YOU
04:22:09	5	MEAN BY THAT?
04:22:09	6	A. TRY TO DEVELOP THE SAME COMMANDS, AS MANY AS POSSIBLE.
04:22:13	7	Q. AND WHEN YOU SAY THE "SAME COMMANDS," DO YOU MEAN THE SAME
04:22:17	8	WORDS IN THE SAME ORDER?
04:22:18	9	A. THE SAME WORDS USING THE EXACT SAME SYNTAX.
04:22:22	10	Q. TO WHAT EXTENT, IF AT ALL, DID THE PROCKET NETWORK'S CLI
04:22:27	11	TRY TO MIMIC THE COMMAND RESPONSES AND OUTPUTS FOR THE CISCO
04:22:31	12	IOS CLI?
04:22:32	13	A. THAT WAS A LITTLE MORE DIFFICULT. WE DID WHAT WE COULD TO
04:22:36	14	BE SIMILAR, BUT WE COULD NOT BE EXACTLY LITERAL.
04:22:41	15	Q. AND WHAT ABOUT THE CISCO IOS CLI MODES AND PROMPTS, DID
04:22:45	16	THE PROCKET NETWORK'S CLI TRY TO EMULATE THOSE MODES AND
04:22:50	17	PROMPTS?
04:22:50	18	A. YES, WE TRIED TO DO THAT. MANY CUSTOMERS HAD PROGRAMS
04:22:54	19	THAT DEPENDED ON THOSE MODES AND PROMPTS, AND WE WANTED TO
04:22:58	20	INTERACT WITH THOSE AS SEAMLESSLY AS POSSIBLE.
04:23:03	21	Q. WHAT ABOUT TYPOGRAPHICAL ERRORS THAT MIGHT HAVE EXISTED
04:23:06	22	WITHIN THE CISCO IOS CLI. DID PROCKET NETWORKS TRY TO MIMIC
04:23:09	23	THOSE ERRORS AS WELL?
04:23:10	24	A. AS FAR AS I KNOW, WE TRIED TO FIX THOSE.

Q. OKAY. WHEN YOU SAID BUG-FOR-BUG COMPATIBLE EARLIER IN

04:23:13 25

YOUR TESTIMONY, WHAT DID YOU MEAN BY THAT? 1 04:23:17 THERE WERE SEVERAL FUNCTIONS WITHIN CISCO IOS THAT WE FELT 2 04:23:19 Α. 3 WERE INAPPROPRIATE OR INCORRECT, AND THERE WERE STRONG ENGINEER 04:23:24 04:23:28 4 ARGUMENTS THAT WE SHOULD HAVE A DIFFERENT BEHAVIOR. 04:23:31 WE CHOSE TO EMULATE THE CISCO'S BEHAVIOR FOR THOSE 6 FUNCTIONS RATHER THAN DO WHAT WE FELT WAS ACTUALLY A BETTER 04:23:35 IMPLEMENTATION. 04:23:39 AND WHY WAS THE DECISION MADE TO ACTUALLY KEEP THE BUGS 8 04:23:39 9 FROM THE CISCO IOS CLI IN THE PROCKET NETWORK'S CLI? 04:23:43 CHANGING OUR BEHAVIOR WOULD HAVE MADE US INCOMPATIBLE WITH 04:23:47 10 Α. 04:23:53 11 THE CISCO INSTALL BASE AND WOULD HAVE CAUSED THE CUSTOMERS 04:23:56 12 GREATER DIFFICULTY. 04:23:57 13 DID YOU BELIEVE AT THE TIME THAT YOU ARE WERE WORKING AT Ο. PROCKET NETWORKS, MR. LI, THAT IT WAS OKAY TO EMULATE THE CISCO 04:23:59 14 CLI? 04:24:04 15 04:24:04 16 YES, WE BELIEVED SO. Α. AND WHY DID YOU BELIEVE IT WAS OKAY FOR PROCKET NETWORKS 04:24:06 17 Q. TO EMULATE THE CISCO CLI, INCLUDING THE COMMANDS AND THE MODES 04:24:10 18 04:24:14 19 AND PROMPTS? 04:24:14 20 Α. WE HAD ONE MEMBER FROM CISCO ON OUR BOARD WHO KNEW WHAT WE WERE DOING, HAD RAISED NO OBJECTION, AND THEN WE ALSO HAD AN 04:24:19 21 04:24:23 22 EXAMPLE FROM FOUNDRY NETWORKS, WHO WAS ALSO EMULATING THE FULL 04:24:27 23 CISCO COMMAND SET, AND WE HAD HEARD NOTHING FROM THEM ABOUT ANY 04:24:31 24 DIFFICULTIES.

04:24:32 25

Q.

WHY DID PROCKET NETWORKS CHOOSE TO EMULATE THE CISCO IOS

CLI AS OPPOSED TO THE JUNOS CLI THAT WAS USED BY JUNIPER? 1 04:24:40 AT THE TIME, CISCO HAD ABOUT 99 PERCENT MARKET SHARE. 2 04:24:45 3 DID PROCKET NETWORKS EVER ASK ANYONE AT CISCO FOR 04:24:49 0. 04:24:57 4 PERMISSION TO USE THE SAME COMMANDS THAT WERE IN THE IOS CLI? 04:25:03 Α. WE DID NOT. 6 AND WHY NOT, MR. LI? 04:25:04 Ο. WE FELT THAT BECAUSE FOUNDRY WAS NOT BEING PURSUED, THAT Α. 04:25:06 8 WE WOULD NOT BE PURSUED EITHER. THAT WE WERE NOT ACTUALLY 04:25:10 9 INFRINGING ON CISCO'S INTELLECTUAL PROPERTY. THE CONCEPTS 04:25:16 BEHIND THE COMMANDS WERE FAR MORE IMPORTANT THAN THE COMMANDS 04:25:20 10 04:25:25 11 THEMSELVES. 04:25:26 12 AND HOW LONG WERE YOU WORKING AT PROCKET NETWORKS, MR. LI? 04:25:29 13 Α. FIVE YEARS. DURING THAT ENTIRE TIME PERIOD, DID YOU HEAR ANY OBJECTION 04:25:30 14 FROM CISCO TO PROCKET NETWORKS'S USE OF THE CISCO CLI? 04:25:33 15 04:25:37 16 NO, NONE AT ALL. Α. AND DURING THAT FIVE-YEAR TIME PERIOD, MR. LI, DID PROCKET 04:25:39 17 Q. NETWORKS DO ANYTHING TO TRY TO HIDE THE FACT THAT IT WAS USING 04:25:45 18 04:25:47 19 MANY OF THE SAME COMMANDS, MODES AND PROMPTS AS THE CISCO IOS 04:25:51 20 CLI? 04:25:52 21 ACTUALLY WE ACTIVELY TOUTED THAT TO THE CUSTOMER BASE. Α. IF YOU OR THE MANAGEMENT OF PROCKET NETWORKS THOUGHT IT 04:25:55 22 0. 04:26:06 23 WAS WRONG OR UNETHICAL TO COPY THE CISCO IOS CLI, WOULD YOU HAVE DONE SO? 04:26:09 24 04:26:09 25 NO. Α.

04:29:37	1	A. NO, I BELIEVE THAT'S A SMALL SUBSET, ACTUALLY.
04:29:40	2	Q. DO YOU KNOW WHAT HAPPENED TO THE REST OF THE PROCKET
04:29:42	3	NETWORKS MANUALS AFTER ITS ASSETS WERE ACQUIRED BY CISCO?
04:29:47	4	A. SO AFTER ACQUISITION, CISCO REQUESTED THAT ALL MATERIALS
04:29:50	5	BE DESTROYED.
04:29:51	6	Q. WOULD IT SURPRISE YOU, MR. LI, THAT IN THIS LIMITED SUBSET
04:29:54	7	OF MANUALS IN THE TWO BINDERS HERE, THAT THERE ARE OVER 300
04:29:59	8	COMMANDS THAT OVERLAP WITH CISCO IOS COMMANDS?
04:30:01	9	A. NO SURPRISE AT ALL.
04:30:03	10	Q. WOULD YOU EXPECT THERE TO BE HUNDREDS MORE IN THE COMMANDS
04:30:06	11	THAT ARE NOW MISSING?
04:30:08	12	A. YES.
04:30:11	13	Q. AND MR. LI, AFTER YOU LEFT PROCKET WELL, WHEN DID YOU
04:30:16	14	LEAVE PROCKET NETWORKS?
04:30:16	15	A. I LEFT IN 2004.
04:30:19	16	Q. AFTER YOU LEFT PROCKET NETWORKS, YOU RETURNED TO CISCO HOW
04:30:21	17	MANY MORE TIMES?
04:30:22	18	A. THREE MORE TIMES.
04:30:23	19	Q. AND MOST RECENTLY YOU WORKED AT CISCO UNTIL ABOUT 2013,
04:30:28	20	CORRECT?
04:30:29	21	A. YES, THAT'S CORRECT.
04:30:30	22	Q. DO YOU KNOW WHAT A CISCO FELLOW IS?
04:30:31	23	A. I DO.
04:30:32	24	Q. WHAT IS A CISCO FELLOW?
04:30:35	25	A. THAT'S A TITLE FOR THE PEOPLE AT THE TOP LEVEL OF THE

04:30:38	1	TECHNICAL TRACK AT CISCO.
04:30:40	2	Q. DID YOU EVER OBTAIN THE TITLE OF CISCO FELLOW WHILE YOU
04:30:44	3	WERE AT CISCO?
04:30:45	4	A. I DID.
04:30:45	5	Q. AND OVER ALL THE YEARS THAT YOU WORKED AT CISCO, AFTER
04:30:52	6	COPYING THE IOS CLI AND USING IT AT PROCKET, DID ANYONE EVER
04:30:58	7	TELL YOU THAT IT WAS WRONG FOR PROCKET NETWORKS TO COPY THE
04:31:01	8	CISCO CLI DOWN TO ITS BUGS?
04:31:03	9	A. NO. I NEVER HEARD ANYONE CLAIM THAT THAT WAS WRONG.
04:31:07	10	Q. THANK YOU, MR. LI.
04:31:11	11	I HAVE NO FURTHER QUESTIONS.
04:31:14	12	THE COURT: MR. NELSON, CROSS-EXAMINATION?
04:31:17	13	MR. NELSON: YES, YOUR HONOR.
04:31:19	14	THE COURT: GO AHEAD.
04:31:19 04:31:20		THE COURT: GO AHEAD. CROSS-EXAMINATION
	15	
04:31:20 04:31:20	15 16	CROSS-EXAMINATION
04:31:20 04:31:20	15 16 17	CROSS-EXAMINATION BY MR. NELSON:
04:31:20 04:31:20 04:31:37	15 16 17 18	CROSS-EXAMINATION BY MR. NELSON: Q. GOOD AFTERNOON, SIR.
04:31:20 04:31:20 04:31:37 04:31:39	15 16 17 18 19	CROSS-EXAMINATION BY MR. NELSON: Q. GOOD AFTERNOON, SIR. A. GOOD AFTERNOON.
04:31:20 04:31:20 04:31:37 04:31:39	15 16 17 18 19 20	CROSS-EXAMINATION BY MR. NELSON: Q. GOOD AFTERNOON, SIR. A. GOOD AFTERNOON. Q. MY NAME IS DAVE NELSON AND I REPRESENT CISCO IN THE CASE.
04:31:20 04:31:20 04:31:37 04:31:39 04:31:39	15 16 17 18 19 20 21	CROSS-EXAMINATION BY MR. NELSON: Q. GOOD AFTERNOON, SIR. A. GOOD AFTERNOON. Q. MY NAME IS DAVE NELSON AND I REPRESENT CISCO IN THE CASE. I'M GOING TO ASK YOU A FEW QUESTIONS?
04:31:20 04:31:20 04:31:37 04:31:39 04:31:45 04:31:46	15 16 17 18 19 20 21 22	CROSS-EXAMINATION BY MR. NELSON: Q. GOOD AFTERNOON, SIR. A. GOOD AFTERNOON. Q. MY NAME IS DAVE NELSON AND I REPRESENT CISCO IN THE CASE. I'M GOING TO ASK YOU A FEW QUESTIONS? A. PLEASE.
04:31:20 04:31:37 04:31:39 04:31:39 04:31:45 04:31:46 04:31:47	15 16 17 18 19 20 21 22 23	CROSS-EXAMINATION BY MR. NELSON: Q. GOOD AFTERNOON, SIR. A. GOOD AFTERNOON. Q. MY NAME IS DAVE NELSON AND I REPRESENT CISCO IN THE CASE. I'M GOING TO ASK YOU A FEW QUESTIONS? A. PLEASE. Q. FIRST OF ALL, I SHOULD GET YOUR TITLE RIGHT. I KNOW YOU
04:31:20 04:31:37 04:31:39 04:31:39 04:31:45 04:31:46 04:31:47	15 16 17 18 19 20 21 22 23 24	CROSS-EXAMINATION BY MR. NELSON: Q. GOOD AFTERNOON, SIR. A. GOOD AFTERNOON. Q. MY NAME IS DAVE NELSON AND I REPRESENT CISCO IN THE CASE. I'M GOING TO ASK YOU A FEW QUESTIONS? A. PLEASE. Q. FIRST OF ALL, I SHOULD GET YOUR TITLE RIGHT. I KNOW YOU HAVE A PH.D., BUT WHAT DO YOU GO BY, MR.? DOCTOR?

04:31:57	1	SO DR. LI THEN, I WANT TO TALK ABOUT PROCKET A LITTLE BIT.
04:32:00	2	SO THAT WAS THE COMPANY THAT YOU MENTIONED EARLIER THAT
04:32:03	3	STARTED ABOUT 1999; RIGHT?
04:32:04	4	A. UH-HUH, YES.
04:32:05	5	Q. AND CISCO WAS AN INVESTOR IN THAT COMPANY YOU MENTIONED?
04:32:12	6	A. YES.
04:32:12	7	Q. SO THEY OWNED PART OF THAT COMPANY, CORRECT?
04:32:14	8	A. YES.
04:32:16	9	Q. AND HAD SOMEBODY SITTING ON THE BOARD, I THINK YOU
04:32:18	10	MENTIONED, RIGHT?
04:32:18	11	A. A BOARD AND SERVER.
04:32:20	12	Q. SO I THINK WHEN YOU WERE TALKING ABOUT THE PROCKET SWITCH,
04:32:23	13	THE PRODUCT THEY HAD THAT YOU SAID THAT YOU COPIED THE COMMANDS
04:32:29	14	THAT WERE RELEVANT TO THE FEATURE SET YOU HAD, ISN'T THAT
04:32:32	15	RIGHT?
04:32:32	16	A. THAT'S CORRECT.
04:32:32	17	Q. SO IN OTHER WORDS, YOU DIDN'T COPY COMMANDS THAT WEREN'T
04:32:35	18	RELEVANT TO FEATURES YOU DIDN'T HAVE IN THE PRODUCT; RIGHT?
04:32:38	19	A. YES.
04:32:38	20	FOR EXAMPLE, SINCE WE DID NOT SUPPORT APPLE TALK, WE DID
04:32:43	21	NOT IMPLEMENT THE APPLE TALK COMMANDS OUT OF IOS.
04:32:46	22	Q. RIGHT. IT WOULDN'T MAKE MUCH SENSE TO COPY COMMANDS THAT
04:32:49	23	DON'T HAVE ANYTHING TO DO WITH THE FEATURES IN YOUR PRODUCTS;
04:32:54	24	RIGHT?
04:32:54	25	A. YES.

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MR. VAN NEST: YOUR HONOR, AT THIS TIME WE PLAN TO 04:34:06 1 PLAY THE VIDEO TAPE DEPOSITION OF MR. GREG SATZ. AND THE VIDEO 2 04:34:07 TAPE IS ABOUT 15 MINUTES IN LENGTH. 04:34:12 04:34:15 4 THE COURT: OKAY. MR. SILBERT: SATZ IS S-A-T-Z. AND I WILL GIVE 04:34:15 YOUR HONOR, LATER, THE TIME COUNT. THIS HAS CLIPS FROM BOTH 04:34:19 6 04:34:23 7 PARTIES. THE COURT: THANK YOU. 04:34:24 8 04:34:25 9 MR. VAN NEST: SO WE ARE GOING TO PLAY IT ONCE WITH EVERYTHING IN IT, AND THEN WE WILL HAVE HEARD FROM MR. SATZ. 04:34:27 10 THE COURT: THAT SOUNDS PERFECT. 04:34:30 11 04:34:32 12 THANK YOU. (THE VIDEO DEPOSITION OF GREG SATZ WAS PLAYED INTO THE 04:34:32 13 04:36:07 14 RECORD.) 04:49:13 15 MR. VAN NEST: YOUR HONOR, THAT CONCLUDES THE VIDEO FOR MR. SATZ, AND UNFORTUNATELY THIS MAY NOT BE TAKEN AS BAD 04:49:15 16 04:49:21 17 NEWS, WE MOVED A LITTLE MORE QUICKLY THIS AFTERNOON THAN I 04:49:24 18 THOUGHT, AND I DO NOT HAVE ANY OTHER LIVE WITNESSES. AND AS 04:49:28 19 YOUR HONOR KNOWS --THE COURT: ALL RIGHT. CAN I EXCUSE THE JURY FOR THE 04:49:29 20 04:49:32 21 DAY? 04:49:32 22 MR. VAN NEST: CAN I MOVE ONE EXHIBIT FOR MR. SATZ, MR. WONG REMINDED ME, INTO EVIDENCE. THAT WOULD BE TX 5146. 04:49:35 23 THAT'S THE ONE EXHIBIT THAT WAS SHOWN TO THE WITNESS 04:49:39 24 04:49:42 25 DURING THE EXAMINATION.

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YOUR HONOR. 09:50:59 1 THE COURT: OKAY. THEN THOSE ARE IN. 2 09:50:59 MR. NELSON: THAT'S NOT WHAT I'M TALKING ABOUT. 09:51:01 09:51:03 4 THE COURT: OKAY. MR. NELSON: I'M TALKING ABOUT ALL OF THE OTHER 09:51:03 5 THINGS THAT ARE OFFERED HERE. 09:51:05 6 09:51:06 7 THE COURT: SO WHAT REASONABLE OBJECTION DO YOU HAVE TO THE AUTHENTICITY OF THE MANUALS? 09:51:08 MR. NELSON: THE REASONABLE OBJECTION I HAVE IS 09:51:12 9 REMEMBER, THEIR WHOLE CASES, WE GOT TWO DIFFERENT INDUSTRY 09:51:13 10 STANDARDS, AND I WILL PICK UP THE LATER ONE, THE ONE THAT'S 09:51:17 11 09:51:20 12 RELATED TO FAIR USE, NOT THEIR ORIGINALITY DEFENSE. SO THAT ENTIRE THING IS BASED ON WHAT PEOPLE ARE ACTUALLY DOING. 09:51:23 13 WHAT APPEARS IN THE MANUALS IS NOT NECESSARILY WHAT PEOPLE 09:51:27 14 09:51:33 15 ARE DOING. THEY'VE MADE THAT CLEAR THROUGHOUT THE CASE. AND IN FACT, THINK ABOUT THIS YOUR HONOR, WHAT IS WE HEARD 09:51:35 16 AND SAW YESTERDAY --09:51:38 17 09:51:39 18 THE COURT: WHAT IS IN THEIR MANUAL IS NOT 09:51:42 19 NECESSARILY WHAT THEY ARE DOING? MR. NELSON: MEANING IT'S NOT NECESSARILY WHAT'S 09:51:43 20 IMPLEMENTED IN THE PRODUCT. AND IT'S CERTAINLY NOT THE 09:51:45 21 TOTALITY OF WHAT'S IMPLEMENTED TO THE PRODUCT. SO WE DON'T 09:51:48 22 09:51:51 23 HAVE ANY TESTIMONY TO THAT EFFECT. THE OTHER THING IS WE DON'T KNOW WHICH PRODUCTS THEY ARE 09:51:52 24 09:51:55 25 TALKING ABOUT OR WHETHER -- THE REPRESENTATION BEING MADE BY

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09:51:58 1 2 09:52:02 09:52:05 09:52:09 4 09:52:10 09:52:14 6 09:52:17 7 09:52:20 8 09:52:23 9 09:52:30 10 09:52:32 11 09:52:35 12 09:52:40 13 09:52:46 14 09:52:50 15 09:52:58 16 09:53:01 17 09:53:07 18 09:53:11 19 09:53:14 20 09:53:18 21 09:53:21 22 09:53:24 23 09:53:30 24 09:53:32 25

DR. BLACK, IS THIS APPLIES TO ALL THE PRODUCTS THAT -- SO HE WANTS TO SAY OH, I GOT A FEW DELL MANUALS FOR ONE OF THE PRODUCTS AND THEREFORE DELL IS FOLLOWING WHAT THEY TERM TO BE THE INDUSTRY STANDARD, WHATEVER THAT MIGHT BE.

THE COURT: WELL, THAT'S JUST A MATTER OF -- THAT'S CROSS-EXAMINATION OF DR. BLACK'S TESTIMONY.

MR. NELSON: UNDERSTOOD, YOUR HONOR. I UNDERSTAND THAT, ALTHOUGH THINK ABOUT WHAT WE ARE DOING HERE.

SO WE HAVE THEIR OWN STATEMENTS FOR THE FOUR -- THERE'S BASICALLY, IN TERMS OF THE SUMMARY EXHIBIT, HE WANTS TO OFFER TO THE JURY, AND I FORGET THE NUMBER, I WILL GET THAT FOR YOUR HONOR, I THINK IT'S 9041, BUT REGARDLESS, SO HE HAS A LIST OF COMMANDS, OVERLAPPING COMMANDS, AND PICKS BROCADE AND FOUR OF THE JUNIPER OS-E, AND WE ALREADY HEARD THE CONFUSION WITH JUNIPER OS, VERSUS OS-E, AND DELL AND EXTREME; RIGHT.

AND WE KNOW FROM THEIR OWN DOCUMENTATION THAT THEY
BELIEVE, MEANING ARISTA, BELIEVES AS OF 2010, THAT THOSE PEOPLE
DO NOT IMPLEMENT WHAT THEY CALL THE INDUSTRY STANDARD CLI.

SO DR. BLACK IS SIMPLY BRUSHING EVERYTHING ASIDE, RELYING ON A FEW UNAUTHENTICATED MANUALS.

IN TERMS OF THE ONES PRODUCED TO SUBPOENA, I DON'T HAVE
ANY PROBLEM SEPARATING THOSE THINGS OUT. BUT INCLUDING IN THE
SUMMARY EXHIBIT THE ONES THAT THEY SIMPLY GOT OFF THE WEB AT
HIS DEPOSITION TESTIMONY WAS THAT THE LAWYERS HANDED THESE TO
HIM, RIGHT. THAT WOULD BE LIKE ME GOING TO WIKIPEDIA AND

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SAYING HEY, THIS IS AN ESTABLISHED FACT. AND WE ALL KNOW 09:53:35 1 09:53:39 2 WIKIPEDIA IS NOT SO RELIABLE, RIGHT? THE COURT: WELL, BUT YOU'RE SUGGESTING THAT THERE'S 09:53:42 09:53:46 4 DOUBT THAT A PRODUCT MANUAL THAT IS POSTED ONLINE IS INAUTHENTIC, THAT IT'S FAKE. 09:53:51 5 MR. NELSON: WELL, THERE'S NO TESTIMONY THAT WHAT 09:53:53 6 WEBSITES -- DR. BLACK DOESN'T EVEN KNOW WHAT WEBSITES THEY CAME 09:53:56 7 09:54:00 8 FROM. 09:54:00 9 THE COURT: WELL, I APPRECIATE THAT. MR. NELSON: THEY COULD COME FROM ANYTHING. AND WHO 09:54:01 10 KNOWS WHO POSTED THESE THINGS, WHETHER THEY COME FROM 09:54:03 11 09:54:09 12 PARTICULAR PRODUCTS THAT WERE ACTUALLY OUT THERE IN THE MARKETPLACE, WHAT THOSE PRODUCTS IMPLEMENTED. 09:54:11 13 THE COURT: THE MANUALS DON'T TELL YOU THAT? 09:54:11 14 09:54:14 15 MR. NELSON: NO, NO, NO --THE COURT: I MEAN --09:54:15 16 09:54:16 17 MR. WONG: HE SAID A LOT. CAN I SAY SOMETHING? THE COURT: IT'S HARD TO IMAGINE, HERE'S A MANUAL AND 09:54:19 18 I'M NOT GOING TO TELL YOU WHAT PRODUCTS IT WORKS ON. 09:54:21 19 MR. NELSON: I'M NOT SAYING WHAT PRODUCTS, I'M SAYING 09:54:24 20 DR. BLACK DOESN'T PROVIDE THAT INFORMATION. DR. BLACK DOESN'T 09:54:26 21 09:54:29 22 EVER MAKE THAT CORRELATION. HE SIMPLY SAYS, THIS IS RELEVANT TO DELL. DELL IS INDUSTRY STANDARD, RIGHT? 09:54:33 23 MR. WONG: I DISAGREE. 09:54:35 24 09:54:36 25 MR. NELSON: WELL, PLEASE, LET ME FINISH.

10:13:32	1	MR. VAN NEST: WE ARE, YOUR HONOR.
10:13:33	2	AND AT THIS TIME ARISTA NETWORKS WOULD CALL JAYSHREE
10:13:36	3	ULLAL.
10:13:37	4	THE COURT: ALL RIGHT.
10:13:37	5	AND MS. ULLAL IS ALREADY IN THE COURTROOM.
10:13:39	6	MS. ULLAL IF YOU WOULD COME FORWARD TO THE WITNESS STAND,
10:13:42	7	PLEASE, AND STAND TO BE SWORN.
10:13:48	8	(DEFENDANT'S WITNESS, JAYSHREE ULLAL, WAS SWORN.)
10:13:48	9	THE WITNESS: YES.
10:14:02	10	THE CLERK: IF YOU WOULD PLEASE STATE YOUR NAME AND
10:14:07	11	SPELL YOUR LAST NAME FOR THE RECORD.
10:14:11	12	THE WITNESS: MY NAME IS JAYSHREE ULLAL. U-L-L-A-L.
10:14:23	13	MR. VAN NEST: GOOD MORNING, YOUR HONOR. GOOD
10:14:23	10	
10:14:25		MORNING, EVERYONE.
	14	
10:14:25	14 15	MORNING, EVERYONE.
10:14:25	14 15 16	MORNING, EVERYONE. DIRECT EXAMINATION
10:14:25 10:14:22 10:14:23	14 15 16 17	MORNING, EVERYONE. DIRECT EXAMINATION BY MR. VAN NEST:
10:14:25 10:14:22 10:14:23 10:14:26	14 15 16 17	MORNING, EVERYONE. DIRECT EXAMINATION BY MR. VAN NEST: Q. GOOD MORNING, MS. ULLAL.
10:14:25 10:14:22 10:14:23 10:14:26 10:14:27	14 15 16 17 18	MORNING, EVERYONE. DIRECT EXAMINATION BY MR. VAN NEST: Q. GOOD MORNING, MS. ULLAL. A. GOOD MORNING, COUNSELOR.
10:14:25 10:14:22 10:14:23 10:14:26 10:14:27 10:14:31	14 15 16 17 18 19	MORNING, EVERYONE. DIRECT EXAMINATION BY MR. VAN NEST: Q. GOOD MORNING, MS. ULLAL. A. GOOD MORNING, COUNSELOR. Q. PLEASE INTRODUCE YOURSELF TO THE JURY.
10:14:25 10:14:22 10:14:23 10:14:26 10:14:27 10:14:31 10:14:33	14 15 16 17 18 19 20 21	MORNING, EVERYONE. DIRECT EXAMINATION BY MR. VAN NEST: Q. GOOD MORNING, MS. ULLAL. A. GOOD MORNING, COUNSELOR. Q. PLEASE INTRODUCE YOURSELF TO THE JURY. A. MY NAME IS JAYSHREE ULLAL. I AM THE CEO AND PRESIDENT OF
10:14:25 10:14:22 10:14:23 10:14:26 10:14:27 10:14:31 10:14:33	14 15 16 17 18 19 20 21 22	MORNING, EVERYONE. DIRECT EXAMINATION BY MR. VAN NEST: Q. GOOD MORNING, MS. ULLAL. A. GOOD MORNING, COUNSELOR. Q. PLEASE INTRODUCE YOURSELF TO THE JURY. A. MY NAME IS JAYSHREE ULLAL. I AM THE CEO AND PRESIDENT OF ARISTA NETWORKS. I HAVE BEEN MARRIED FOR 32 YEARS. I HAVE TWO
10:14:25 10:14:22 10:14:23 10:14:26 10:14:27 10:14:31 10:14:33 10:14:38	14 15 16 17 18 19 20 21 22 23	DIRECT EXAMINATION BY MR. VAN NEST: Q. GOOD MORNING, MS. ULLAL. A. GOOD MORNING, COUNSELOR. Q. PLEASE INTRODUCE YOURSELF TO THE JURY. A. MY NAME IS JAYSHREE ULLAL. I AM THE CEO AND PRESIDENT OF ARISTA NETWORKS. I HAVE BEEN MARRIED FOR 32 YEARS. I HAVE TWO LOVELY DAUGHTERS IN THEIR TWENTIES. AND I JUST RECENTLY BECAME
10:14:25 10:14:22 10:14:23 10:14:26 10:14:27 10:14:31 10:14:33 10:14:42 10:14:46	14 15 16 17 18 19 20 21 22 23 24	DIRECT EXAMINATION BY MR. VAN NEST: Q. GOOD MORNING, MS. ULLAL. A. GOOD MORNING, COUNSELOR. Q. PLEASE INTRODUCE YOURSELF TO THE JURY. A. MY NAME IS JAYSHREE ULLAL. I AM THE CEO AND PRESIDENT OF ARISTA NETWORKS. I HAVE BEEN MARRIED FOR 32 YEARS. I HAVE TWO LOVELY DAUGHTERS IN THEIR TWENTIES. AND I JUST RECENTLY BECAME A MOTHER-IN-LAW TOO, SO I HAVE A NEW SON-IN-LAW.

DOMINATED BY ONE PLAYER. AND IT WAS A CLASSIC THREE-TIER 1 10:28:47 NETWORK, VERY MONOLITHIC SOFTWARE, AND THERE HADN'T BEEN MUCH 2 10:28:52 3 CHANGE. 10:28:57 10:28:58 4 SO WHAT ARISTA WAS SEEING IS THAT THERE WAS A NEW PARADIGM 10:29:04 OF SILICON, A NEW PARADIGM OF SOFTWARE. AND IN FACT, A NEW CLASS IN PARADIGM OF CUSTOMERS THAT WANTED A CHANGE. 10:29:08 WHAT MARKET WERE YOU FOCUSSING ON? Ο. 10:29:12 SO OUR GOAL WAS TO FOCUS ON THE CLOUD NETWORKING MARKET. 8 Α. 10:29:15 9 THIS WAS A NEW CLASS OF CLOUD PROVIDERS THAT WERE BUILDING 10:29:19 A NEW SCALE. YOU CAN THINK OF IT AS BASICALLY RATHER THAN 10:29:22 10 10:29:25 11 PUTTING NETWORKING IN THE DATA CENTER OR IN THE PREMISE, THEY 10:29:27 12 WERE TAKING IT INTO THE CLOUD, OFF THE PREMISE, SO THAT YOU CAN 10:29:33 13 CONSUME NETWORKING WITHOUT EACH COMPANY OR CUSTOMER HAVING TO BUILD IT THEMSELVES. 10:29:37 14 WHAT WAS THE STATE -- WE'VE HEARD TESTIMONY FROM A NUMBER 10:29:37 15 Ο. OF WITNESSES ABOUT THE CLOUD MARKET, BUT LET'S GO BACK TO 2008. 10:29:40 16 WAS THERE A RECOGNIZED CLOUD MARKET THEN? 10:29:44 17 NO, NOT AT ALL, IT WAS NEARLY A STATED VISION AND 10:29:46 18 10:29:49 19 DIRECTION ON MY PART AND MY COMPANY'S PART. BUT WE HAD A BELIEF THAT THIS WAS A REALLY SIGNIFICANT MARKET. YOU HAD TO 10:29:55 20 10:29:59 21 LOOK REALLY AROUND THE BEND TO SEE IT, BECAUSE IT WASN'T THERE 10:30:01 22 AND IT WASN'T THERE FOR A LONG TIME. I THINK THE ACTUAL MARKET 10:30:04 23 FOR SOFTWARE-DRIVEN CLOUD MARKETING REALLY STARTED HAPPENING IN 2011, 2012. 10:30:10 24 AND BACK THEN IN '08, '09, WHAT DID YOU SEE AS THE KEY 10:30:11 25 Q.

1 10:30:15 2 10:30:17 3 10:30:21 10:30:24 4 10:30:29 10:30:34 10:30:37 8 10:30:41 9 10:30:43 10:30:47 10 10:30:50 11 10:30:54 12 10:30:58 13 10:31:01 14 10:31:05 15 10:31:08 16 10:31:13 17 10:31:16 18 10:31:18 19 10:31:24 20 10:31:28 21 10:31:34 22 10:31:37 23 10:31:40 24 10:31:43 25

FACTORS FOR SUCCESS IN THE CLOUD?

A. YEAH. THE FACTORS WERE VERY CLEAR. FIRST OF ALL, IT WAS SCALE. YOU KNOW, WHEN YOU LOOK ON THE PREMISE YOU GENERALLY THINK OF TEN SERVERS OR 100 SERVERS. OVER HERE WE THOUGHT OF SERVERS THAT ARE HUNDREDS OF THOUSANDS OR BILLION VIRTUAL MACHINES OR TERABYTES OF STORAGE. IT WAS LIKE AN ORDER OF MAGNITUDE GREATER THAN ANYTHING YOU HAD NORMALLY SEEN BEFORE.

THE OTHER THING WAS HIGH AVAILABILITY. THE DEFINITION OF HIGH AVAILABILITY AT TRADITIONAL ENTERPRISE MARKET WAS IF ONE FAILS, YOU SWAP OVER TO THE OTHER. BUT THE HIGH AVAILABILITY REQUIREMENTS IN THE CLOUD WERE MUCH MORE STRENUOUS. YOU NEEDED AUTOMATIC RECOVERY, YOU NEEDED INSTANT RECOVERY IN, YOU KNOW, SUBSECONDS, NOT MINUTES.

THERE WAS ALSO LATENCY, HOW FAST CAN YOU MOVE A PACKET.

AND HOW QUICKLY CAN YOU GET THERE. AND IN FACT, THAT'S THE

MARKET WE TURN TO BECAUSE THE CLOUD WASN'T THERE AND READY.

- Q. LET ME FOLLOW UP ON THAT A LITTLE BIT. YOU MENTIONED AVAILABILITY, IS THAT RELATED TO RELIABILITY?
- A. YEAH, VERY MUCH SO. IT'S A FORM OF UPGRADING THE NETWORK REALTIME. YOU CAN THINK OF THIS LIKE CHRISTMAS TREE LIGHTS.

 DURING THE HOLIDAY SEASON HERE, IF ONE LIGHT FAILS, THE ENTIRE CHRISTMAS TREE LIGHT GOES ON AND THAT'S TYPICALLY HOW NETWORKING WAS DONE. IN THE ARISTA ARCHITECTURE, IF ONE LIGHT FAILS FIRST, OF ALL THE REST OF THE LIGHTS STAY UP, ONLY THAT ONE LIGHT FAILS. BUT MORE IMPORTANTLY, WE EVEN HAVE MECHANISMS

TO COVER THAT LIGHT AND FIX THAT LIGHT AND REPAIR IT. 1 10:31:48 SO THAT KIND OF HIGH AVAILABILITY WASN'T SEEN BEFORE. 2 10:31:51 3 WAS AVAILABLE IN THE INDUSTRY AND UNIX SYSTEMS, BUT NEVER IN 10:31:54 10:31:58 4 NETWORKING. 10:31:59 Ο. YOU ALSO MENTIONED LOW LATENCY. IS THAT RELATED TO SPEED? YES, IT IS RELATED TO SPEED. 10:32:03 Α. WHAT DOES IT MEAN? Ο. 10:32:04 8 IT MEANS -- SORRY, I TALK TECH JARGON A BIT MUCH. Α. 10:32:06 9 MEANS IF I SEND A PACKET OR I SEND INFORMATION FROM ONE 10:32:10 DESTINATION TO THE OTHER, TRADITIONALLY YOU CAN TAKE 10:32:14 10 10:32:18 11 FIVE-MINUTES OR YOU CAN TAKE FIVE SECONDS. IN THE CASE OF 10:32:22 12 ARISTA, WE TOOK 500 NANOSECONDS, LITERALLY 1/100TH AT A TIME. 10:32:27 13 AND HOW FAST YOU MOVE A PACKET, WE FOUND A VERY EXCITING NEWS CASE IN ALGORITHMIC TRADING, HIGH FREQUENCY TRADERS. 10:32:31 14 WHEN YOU DO TRADING, EVERY NANOSECOND MATTERS. AND EVERY 10:32:36 15 NANOSECOND TRANSLATES TO SAVING DOLLARS FOR BANKERS AND 10:32:39 16 ALGORITHMIC TRADERS. 10:32:43 17 AND SO ALTHOUGH THE CLOUD DIDN'T HAPPEN RIGHT AWAY, 10:32:44 18 10:32:48 19 ARISTA'S IMMEDIATE SUCCESS BECAME THE HIGH FREQUENCY TRADING 10:32:51 20 AND FINANCIAL BANKS. 10:32:52 21 SO TELL US HOW, GIVEN THOSE REQUIREMENTS, IN THE Ο. OKAY. CLOUD, HOW DID ARISTA GO ABOUT DESIGNING A SWITCH FOR THE 10:32:55 22 10:32:59 23 CLOUD, HOW DID YOU GO ABOUT DOING THAT? WE REALLY LOOKED AT THIS PROBLEM IN PROBABLY THREE PARTS. 10:33:01 24 Α. THE FIRST WAS WHAT KIND OF SYSTEM ARCHITECTURE DO WE NEED. 10:33:08 25

AND IF YOU LOOKED AT TRADITIONAL ARCHITECTURES, THEY WERE ALL 1 10:33:13 2 10:33:15 10:33:20 3 10:33:24 4 10:33:27 10:33:33 10:33:36 8 10:33:39 9 10:33:42 COUPLE OF TERMS, ASICS AND MERCHANT SILICON. 10:33:45 10 10:33:49 11 10:33:54 12 ASIC AND MERCHANT SILICON? 10:33:54 13 10:33:57 14 METHODOLOGIES THAT ARE ALL PROCESSED. 10:34:02 15 10:34:03 16 10:34:07 17 10:34:10 18 10:34:14 19 10:34:20 20 10:34:22 21 IN THE MARKETPLACE. 10:34:23 22 10:34:27 23 WHAT WERE THE OTHER FACTORS THAT YOU --10:34:30 24 Α. 10:34:33 25

CLOSED BOXES, BLACK BOXES. AND THEY WERE BUILT OUT OF CUSTOM ASICS. AND ARISTA'S APPROACH WAS WE DON'T HAVE TO BUILD THE ASICS, WE ARE GOING TO ADOPT MERCHANT SILICON.

WE CHOSE COMPANIES, INITIALLY STARTUP COMPANIES LIKE FULCRUM AND BROADCOM. AND AT ANY GIVEN TIME WE FOUND THESE SILICON WAS 1/5TH THE POWER, FIVE TIMES THE PERFORMANCE, AND THREE TO FIVE TIMES THE POWER, THE DENSITY AS WELL.

NOW LET ME JUST STOP YOU THERE, MS. ULLAL. YOU USED A

TELL THE JURORS WHAT'S THE DIFFERENCE BETWEEN A CUSTOM

A CUSTOM ASIC IS TYPICALLY ONE THAT'S BUILT IN A PROPRIETARY FASHION BY THE COMPANY USING THEIR OWN DESIGN

A MERCHANT SILICON IS ONE THAT'S AVAILABLE FOR THE BROAD MARKET, AND GENERALLY IT RELIES ON A MORE AGGRESSIVE SEMICONDUCTOR PROCESS. THEY USE MORE AGGRESSIVE GEOMETRIES. AND THEIR EXPERTISE IS SILICON, SO THEY DON'T VERTICALLY CREATE THIS, THEY HORIZONTALLY PROVIDE CHIPS TO A VARIETY OF CUSTOMERS

- YOU MENTIONED THREE FACTORS, YOU'VE COVERED THE SILICON;
- THE ONE THAT WAS FASCINATING AND VERY EXCITING AS I MENTIONED BEFORE, IT WAS OUR EXTENSIBLE OPERATING SYSTEM, THE

1 10:34:36 2 10:34:39 3 10:34:43 10:34:46 4 10:34:49 10:34:53 10:34:56 8 10:34:58 9 10:35:03 10:35:06 10 10:35:07 11 10:35:09 12 10:35:13 13 10:35:16 14 10:35:20 15 10:35:26 16 10:35:29 17 10:35:32 18 10:35:36 19 10:35:39 20 10:35:43 21 10:35:46 22 10:35:50 23 10:35:52 24

10:35:58 25

EOS. AND I HAD NEVER SEEN ANYTHING LIKE THIS BEFORE.

AND IN NETWORKING, THERE'S PROBABLY ONLY BEEN THREE MAJOR OPERATING SYSTEMS. AND I'VE TALKED ABOUT THIS IN BLOGS, IN THE ENTERPRISE WORLD, I RESPECT CISCO A LOT FOR THEIR OPERATING SYSTEMS, WHETHER IT'S IOS OR VARIOUS FLAVORS OF THAT. IN THE SERVICE PROVIDER WORLD, IT'S BEEN JUNIPER. AND IN THE CLOUD OPERATOR WORLD, IT'S BEEN ARISTA.

EOS WAS THE ONLY SYSTEM I SAW THAT HAD THE STATE DRIVEN PROGRAMMABILITY THAT NO OTHER OPERATING SYSTEM HAS LIVED UP TO TODAY.

- O. AND WHY IS THAT IMPORTANT?
- A. IT'S VERY IMPORTANT BECAUSE, AS I SAID, IN THE CLOUD YOU ARE DEALING WITH HUNDREDS AND THOUSANDS OF MACHINES. AND YOU NEED THE FLEXIBILITY OF SCALING BETWEEN THOSE MACHINES AND THE TRAFFIC WAS MOVING RAPIDLY FROM CLIENT-SERVER TO SERVER-SERVER. SERVER TO SERVER, NOT SOUTH, BUT TO EAST-WEST.

AND WHAT I MEAN BY THAT IS IF YOU LOOK AT SOCIAL

NETWORKING LIKE FACEBOOK, BEHIND THAT USER EXPERIENCE, ARE

HUNDREDS AND THOUSANDS OF SERVERS THAT ARE IMPROVING YOUR

EXPERIENCE MAKING SURE YOU LOAD THE PAGES CORRECTLY, LOAD THE

PHOTOS CORRECTLY, LOAD YOUR LIKES AND DISLIKES CORRECTLY AND

ALL OF THAT TAKES A MASSIVE AMOUNT OF COMPUTING AND NETWORKING

POWER, BUT ALSO PROGRAMMABILITY.

YOU HAVE TO TUNE IT SO THAT THE RESPONSES CAN BE CUSTOMIZED FOR EACH OF THE CASES.

10:36:00	1	Q. AND WHY IS PROGRAMMABILITY AND CUSTOMIZABILITY IMPORTANT?
10:36:05	2	A. BECAUSE THE REALITY IS THAT YOU CAN DELIVER SPEEDS AND
10:36:11	3	PERFORMANCE, BUT YOU ALSO HAVE TO BE AWARE OF THE TRAFFIC AND
10:36:14	4	HOW YOU CUSTOMIZE THAT FEED AND SPEED.
10:36:18	5	AND SO ARISTA'S REAL ADVANTAGE WAS OUR CUSTOMERS WERE ABLE
10:36:22	6	TO CUSTOMIZE OUR OPERATING SYSTEM, AND ALL THE OPERATING SYSTEM
10:36:26	7	LIKE IT WAS LITERALLY THEIRS, IT WAS OPEN, IT WASN'T A BLACK
10:36:29	8	BOX. THEY COULD WRITE SCRIPTS TO IT, THEY COULD DEVELOP
10:36:33	9	APPLICATIONS ON TOP OF IT. IT WAS AS MUCH THEIR OPERATING
10:36:36	10	SYSTEM AS IT WAS OURS.
10:36:37	11	Q. CAN YOU TELL US HOW MANY LINES OF SOURCE CODE THERE ARE IN
10:36:42	12	THE EOS OPERATING SYSTEM?
10:36:44	13	A. SURE. INITIALLY, IT WAS SMALL. WHEN I FIRST CAME IN, I
10:36:49	14	THINK IT WAS A MILLION OR A COUPLE OF MILLION LINES IN 2008.
10:36:53	15	AND TODAY, IT'S WELL OVER 10 MILLION LINES.
10:36:56	16	Q. AND HOW MANY ENGINEERS WORK AT ARISTA TODAY?
10:37:00	17	A. AGAIN, WHEN I JOINED, IT WAS PROBABLY 30 ENGINEERS, AND
10:37:04	18	TODAY I WOULD SAY OVER A THOUSAND.
10:37:06	19	Q. AND HOW MANY EMPLOYEES THAT'S A THOUSAND ENGINEERS OUT
10:37:09	20	OF HOW MANY TOTAL EMPLOYEES IN THE COMPANY?
10:37:12	21	A. THE TOTAL, APPROXIMATELY 1500.
10:37:15	22	Q. DOES ARISTA, IN ORDER TO GET THESE THINGS DONE, DOES
10:37:18	23	ARISTA DEDICATED A LOT OF RESOURCES TO RESEARCH AND
10:37:21	24	DEVELOPMENT?
10:37:21	25	A. YES, INDEED, IT'S ONE OF OUR HALLMARKS.

IF YOU GENERALLY LOOK AT CORPORATIONS, THEY WOULD 1 10:37:25 DEDICATE, YOU KNOW, MAYBE FIVE TO NINE, MAYBE TEN PERCENT OF 2 10:37:27 3 THEIR REVENUE TO R&D. 10:37:31 10:37:33 4 ARISTA'S WAS CONSISTENTLY DOUBLE DIGITS, IN THE TWENTIES. WE TENDED TO DO, YOU KNOW, TWO TO THREE TIMES MORE AS A 10:37:38 6 PERCENTAGE OF REVENUE IN R&D. 10:37:41 AND WE REALLY ARE A COMPANY BUILT BY ENGINEERS FOR 10:37:43 8 ENGINEERS. THAT'S OUR HALLMARK. WE HAVEN'T THROWN A LOT OF 10:37:46 9 INVESTMENT INTO SALES AND MARKETING, THAT'S NOT OUR FORTE, BUT 10:37:49 OUR FORTE IS VERY MUCH ENGINEERING. 10:37:54 10 10:37:57 11 Q. MS. ULLAL, WHEN DID ARISTA RELEASE ITS FIRST PRODUCT? 10:38:02 12 Α. IN; RIGHT ABOUT THE TIME I CAME, SO THAT WOULD BE FALL OF 2008. 10:38:05 13 OKAY. AND WHAT PRODUCT WAS THAT? 10:38:06 14 Ο. THAT WAS THE 7124 LOW LATENCY SWITCH. 10:38:07 15 Α. 10:38:12 16 AND CAN YOU GIVE THE JURORS JUST A BRIEF DESCRIPTION OF WHAT CAPABILITY THAT HAD, IS THAT A CLOUD TYPE OF SWITCH OR 10:38:15 17 WHAT IS IT? 10:38:19 18 10:38:20 19 NO, IT ISN'T. IN FACT, WHILE WE WERE WAITING FOR THE 10:38:23 20 CLOUD TO HAPPEN, WE INTRODUCED A ONE-RACK UNIT, 24-PORT 10 10:38:28 21 GIGABIT ETHERNET SWITCH. AND IT WAS THE HIGHEST DENSITY IN A 10:38:32 22 ONE-RACK UNIT. THERE WAS A 24 AND A 48, WHERE WE CRAMMED MORE 10:38:37 23 PORTS THAN ANYONE ELSE COULD. AND IT WAS THE ABSOLUTE LOWEST LATENCY BY FACTOR OF TEN. 10:38:41 24 10:38:43 25 THE GENERAL PRODUCTS, ETHERNET PRODUCTS IN THE MARKET

10:38:45	1	WERE, YOU KNOW, THREE TO FOUR MILLISECONDS, AND ARISTA WAS 500
10:38:49	2	NANOSECONDS. WE WENT ON TO DO 250 NANOSECONDS AS WELL, BUT THE
10:38:55	3	FIRST ONE WAS 500.
10:38:57	4	Q. SO WHO WERE THE EARLY CUSTOMERS OF ARISTA THAT WERE
10:38:59	5	INTERESTED IN THAT PRODUCT?
10:39:00	6	A. WELL, THIS IS A LITTLE BIT IRONIC, BUT BECAUSE MY VERY
10:39:06	7	FIRST WEEK THAT I ARRIVED AT THE COMPANY, ONE OF OUR FIRST
10:39:09	8	CUSTOMERS WAS LEHMAN BROTHERS. IT WAS A BAD OMEN BECAUSE WE
10:39:13	9	ACQUIRED THE CUSTOMER. AND THEN IF YOU REMEMBER, LEHMAN
10:39:17	10	BROTHERS WENT BANKRUPT AFTER THAT. SO IT WAS NOT A GREAT START
10:39:20	11	TO MY CAREER AS A CEO.
10:39:22	12	BUT THE TYPE OF CUSTOMERS WE HAD WERE VERY HIGH FREQUENCY
10:39:25	13	TRADERS, LARGE BANKS, SMALL BANKS, ALGORITHMIC TRADERS.
10:39:29	14	WE WENT ON TO ACQUIRE A HUNDRED OF THEM, AND WE WERE THE
10:39:31	15	MARKET LEADER OR THE DE FACTO LEADER FOR HIGH FREQUENCY
10:39:35	16	TRADING, LOW LATENCY ETHERNET.
10:39:37	17	Q. AND WHAT BENEFIT WERE THEY LOOKING FOR IN YOUR PRODUCTS?
10:39:40	18	A. FASTEST SPEED, LOWEST LATENCY, AND ALSO VERY RELIABLE,
10:39:45	19	HIGH QUALITY SOFTWARE. THEY WANTED SOMETHING THAT JUST WORKED.
10:39:48	20	AND THE AMOUNT OF FEEDBACK I GOT ON THE STABILITY AND QUALITY
10:39:52	21	OF OUR SOFTWARE WAS AS HIGH AS THE LOW LATENCY OF OUR PRODUCTS.
10:39:56	22	Q. CAN YOU OPEN YOUR BINDER TO ARISTA TX 7790, MS. ULLAL.
10:40:08	23	AND TELL US WHETHER YOU RECOGNIZE THAT?
10:40:11	24	A. YES, I DO.
10:40:12	25	Q. WHAT IS IT?

10:43:01	1	FULLY HIGH PERFORMANCE NON FULL WIRE RATE PERFORMANCE, NOT
10:43:08	2	OVER SUBSCRIBED. AND ARISTA WAS DOING 384 PORTS.
10:43:11	3	Q. 384 PORTS.
10:43:13	4	AND YOU SAID LOW POWER. WHAT DO YOU MEAN?
10:43:16	5	A. WHEN YOU LOOK AT THE TYPICAL POWER OF PRODUCTS AT THAT
10:43:18	6	TIME, THEY ENDED UP BEING ANYWHERE FROM 60 TO 100 WATTS.
10:43:26	7	ARISTA'S WAS 2 TO 5 WATTS PER PORT.
10:43:31	8	Q. AND WHY IS THAT SIGNIFICANT TO THE CUSTOMER?
10:43:33	9	A. IT'S SIGNIFICANT NOT JUST IN A PORT BASIS, BUT WHEN YOU
10:43:36	10	ARE IN A DATA CENTER AND YOU ARE AGGREGATING ALL THOSE PORTS,
10:43:41	11	YOU HAVE TO PUT IN THE RIGHT CAPACITY, THE COOLING TO MAKE THE
10:43:44	12	DATA CENTER RUN.
10:43:45	13	THE COST OF THAT SOMETIMES CAN BE FAR GREATER THAN THE
10:43:47	14	NETWORKING GEAR. SO THE COST OF COOLING AND POWER CAN GO INTO
10:43:50	15	THE MULTI MILLION DOLLARS. SO ARISTA WAS SAVING THEM MILLIONS
10:43:54	16	OF OPERATIONAL DOLLARS BY VIRTUE OF THESE KIND OF DRAMATIC
10:43:59	17	POWER.
10:43:59	18	Q. NOW WHAT KINDS OF COMPANIES BUY THIS SWITCH? WHO WERE THE
10:44:02	19	CLOUD CUSTOMERS?
10:44:04	20	A. AS WE MOVED INTO THE SPINE, THE FIRST FEW YEARS WAS MORE
10:44:07	21	FINANCIAL.
10:44:08	22	Q. SLOW DOWN JUST A LITTLE BIT, MS. ULLAL, BECAUSE WE ARE
10:44:11	23	TRYING TO RECORD EVERY WORD YOU SAY. THANK YOU.
10:44:13	24	A. THANK YOU.
10:44:15	25	AS WE MOVED INTO THE SPINE, THE CLASS OF OUR CUSTOMERS

BECAME VERY DIFFERENT. THESE ARE CUSTOMERS WHERE NETWORKING 1 10:44:20 WAS CHANGING THEIR PRODUCTS, AND THEY WERE BUILDING CLOUDS. 2 10:44:25 SO YOU CAN -- WE CALL THEM THE CLOUD PROVIDERS OR THE 3 10:44:31 10:44:35 4 CLOUD TITANS, EXAMPLES OF THAT WOULD BE MICROSOFT, FACEBOOK, 10:44:40 EBAY, YAHOO, GOOGLE, AMAZON, APPLE, THESE ARE THE CLASS OF 6 CUSTOMERS. AND THEY WERE REALLY PUSHING THE ENVELOPE OF SCALE. 10:44:47 OTHER EXAMPLES OF THAT WOULD BE SERVICE PROVIDERS WHO ARE 10:44:50 8 BRINGING IN THE NEW STREAMING AND PERFORMANCE INTO YOUR HOMES 10:44:53 9 LIKE NETFLIX AND COMCAST. AND OF COURSE, OTHERS WOULD BE LIKE 10:44:57 WE DISCUSSED EARLIER, LARGE BANKS AS WELL. 10:45:00 10 10:45:03 11 SO THE CLASS OF CUSTOMERS, THE COMMON THREAD ACROSS ALL OF 10:45:06 12 THEM WAS THEY WANTED TO BUILD HIGH PERFORMANCE SOFTWARE DRIVEN 10:45:10 13 CLOUD NETWORKING, BUT THEY WERE PUSHING THE ENVELOPE OF SCALE AND PROGRAMMABILITY. 10:45:13 14 NOW ARE ALL THE COMPANIES YOU LISTED IN YOUR ANSWER ARISTA 10:45:13 15 Ο. 10:45:17 16 CUSTOMERS? SOME OF THEM I'M NOT ABLE TO REFER TO AS ARISTA CUSTOMERS. 10:45:17 17 Α. 10:45:21 18 Q. AH, FAIR ENOUGH. 10:45:22 19 Α. BUT-MOST OF THEM ARE. 10:45:25 20 0. SO HAS THE PRODUCT, THIS PRODUCT, WON AWARDS IN THE 10:45:29 21 MARKETPLACE? IT DID. 10:45:29 22 Α. 10:45:31 23 0. WHAT WERE SOME OF THOSE? ONE OF THE MOST FUN MEMORIES I HAVE OF WINNING AWARDS IS 10:45:34 24 Α. THERE'S A SHOW CALLED INTEROP WHICH IS THE MOST COMMON 10:45:40 25

1 NETWORKING SHOW FOR ENTERPRISE, GENERALLY SPEAKING, NOT YOUR 10:45:43 2 CLOUD. 10:45:48 AND ARISTA WON THE AWARD FOR BEST OF SHOW WITH THE 7500 10:45:49 3 10:45:54 4 TWICE, BOTH IN 2010 AND IN 2013. IT'S RARE ENOUGH TO WIN IT 10:45:58 ONCE, AND GENERALLY ENTERPRISE PRODUCTS WIN IT, BUT TO WIN IT TWICE WAS A REAL HONOR. 10:46:02 DID INDUSTRY GROUPS TEST THE ARISTA SWITCH AGAINST CISCO Ο. 10:46:03 AND OTHER COMPETITORS? 8 10:46:09 SURE, THEY WERE. THERE WERE A LOT OF INDEPENDENT TESTS. 9 10:46:11 Α. COULD WE PULL UP TX 5146, IT'S IN EVIDENCE. 10:46:16 10 Q. 10:46:20 11 YOU CAN SEE IT ON THE SCREEN, MS. ULLAL, IF WE COULD PUT 10:46:23 12 THE FIRST PAGE UP. 10:46:25 13 CAN YOU DESCRIBE FOR THE JURY, IT'S IN YOUR BOOK, BUT IT'S ALSO ON THE SCREEN. TELL THE JURY WHAT THIS IS. 10:46:28 14 THIS IS NOT THE 7500, THIS IS THE FIRST PRODUCT, THE 7124. 10:46:30 15 AND IT IS JANUARY OF 2010. THIS WAS PROBABLY ONE OF THE FIRST 10:46:36 16 PUBLISHED INDEPENDENT TESTS ON ARISTA PRODUCTS VERSUS OTHER 10:46:41 17 PEERS IN THE INDUSTRY, WHICH INCLUDED CISCO, HP, DELL, FORCE10, 10:46:47 18 10:46:52 19 IBM, AND EXTREME. 10:46:54 20 0. WAS -- WHAT WAS THE OUTCOME OF THE TEST? AS YOU CAN SEE WE WON THE TOP SPOT ALONG WITH BLADE 10:46:58 21 NETWORKS, AND IT WAS A VERY GRUELLING PERFORMANCE TEST AND 10:47:02 22 10:47:05 23 REALLY EXPOSED THE WEAKNESSES OF OUR COMPETITORS AS WELL. WAS THIS AN IMPORTANT MILESTONE IN ARISTA'S HISTORY? 10:47:09 24 Q.

10:47:12 25

Α.

YES, VERY MUCH SO. WE WERE A YOUNG COMPANY, AND OUR

10:48:39	1	YOUR HONOR.
10:48:40	2	MR. PAK: NO OBJECTION, YOUR HONOR.
10:48:41	3	THE COURT: IT WILL BE ADMITTED.
10:48:42	4	(DEFENDANT'S EXHIBIT 8203 WAS ADMITTED INTO EVIDENCE.)
10:48:42	5	BY MR. VAN NEST:
10:48:43	6	Q. COULD WE DISPLAY IT SO THE JURORS GET AN IDEA. WE KNOW
10:48:46	7	WHO THAT IS ON THE LEFT. WHO IS ON THE RIGHT?
10:48:47	8	A. ON THE LEFT IS ME. ON THE RIGHT IS ANDY BECHTOLSHEIM.
10:48:50	9	HE'S A LEGEND IN THE VALLEY. HE FOUNDED SUN AND HE FOUNDED
10:48:54	10	ARISTA. AND HE'S HE'S JUST A BRILLIANT ENGINEER.
10:49:00	11	Q. MS. ULLAL, DOES ARISTA RESPECT THE INTELLECTUAL PROPERTY
10:49:05	12	OF OTHER COMPANIES?
10:49:06	13	A. OF COURSE, CERTAINLY WE DO.
10:49:08	14	Q. AND DOES ARISTA DO ANYTHING TO COMMUNICATE THAT RESPECT TO
10:49:12	15	ITS EMPLOYEES?
10:49:13	16	A. WE DO. WE HAVE EVERY EMPLOYEE SIGN A CODE OF CONDUCT IN
10:49:19	17	AN INVENTIONS AGREEMENT. I THINK WE HAVE BEEN DOING THAT FOR
10:49:23	18	SEVERAL YEARS. AND WE INSIST THAT IF SOMEBODY COMES FROM
10:49:29	19	ANOTHER COMPANY, THAT THEY DO WANT BRING ANY OF THEIR
10:49:33	20	INTELLECTUAL PROPERTY, AND THAT IF THEY USE ANY OPEN SOURCE
10:49:37	21	LICENSES, THAT WE HAVE THE RIGHT MECHANISMS TO LICENSE THEM OR
10:49:40	22	ADOPT THEM.
10:49:41	23	SO WE HAVE THIS ALL VERY WELL DOCUMENTED. BOTH ANDY AND I
10:49:44	24	HAD REVIEWED THIS DOCUMENT MANY TIMES OVER THE YEARS AND
10:49:46	25	IMPROVED IT.

10:49:47	1	Q. WOULD YOU OPEN YOUR BINDER TO TX 9069, PLEASE.
10:49:54	2	A. TX
10:49:56	3	Q. AND TELL US WHETHER YOU RECOGNIZE THAT.
10:50:03	4	A. YES, THIS IS ARISTA'S CODE OF BUSINESS CONDUCT.
10:50:07	5	MR. VAN NEST: YOUR HONOR, I WOULD OFFER TX 9069 IN
10:50:10	6	EVIDENCE.
10:50:10	7	MR. PAK: NO OBJECTION YOUR HONOR.
10:50:11	8	THE COURT: IT WILL BE ADMITTED.
10:50:13	9	(DEFENDANT'S EXHIBIT 9069 WAS ADMITTED INTO EVIDENCE.)
10:50:13	10	BY MR. VAN NEST:
10:50:13	11	Q. COULD WE PUT ON THE SCREEN THE FIRST PAGE, THE TITLE AND
10:50:17	12	THE DATE.
10:50:18	13	WHEN WAS THIS PUBLISHED?
10:50:20	14	A. OCTOBER OF 2010.
10:50:23	15	Q. AND JUST GIVE THE JURY A BRIEF DESCRIPTION OF WHAT SORT OF
10:50:26	16	INFORMATION IS SET FORTH IN THIS DOCUMENT?
10:50:29	17	A. WELL, BASICALLY ARISTA PROVIDES A SET OF GUIDELINES FOR
10:50:33	18	EVERY EMPLOYEE ON HOW TO SELF-MANAGE THEMSELVES AND HOW TO
10:50:37	19	UNDERSTAND OUR CODE OF ETHICS AND WHAT'S TOLERATED AND WHAT'S
10:50:41	20	NOT.
10:50:41	21	AND WE WANT PEOPLE, YOU KNOW, THERE'S THE POLICY ASPECT OF
10:50:48	22	IT AND THEN THERE'S THE CULTURAL ASPECT OF IT. FROM A POLICY
10:50:54	23	ASPECT, WE WANTED PEOPLE TO FULLY COMPLY WITH THE LAW. AND THE
10:50:58	24	CULTURAL ASPECT OF IT IS, WE WANT YOU TO RESPECT ONE ANOTHER
10:51:03	25	AND RESPECT EACH OTHER, AND WHEN IN DOUBT, CHECK WITH THE HR

10:51:07	1	DEPARTMENT AND MAKE SURE YOU ARE ON THE RIGHT TRACK.
10:51:10	2	Q. AND COULD WE HAVE, MR. DAHM, FROM PAGE 10, THERE'S A
10:51:14	3	PARAGRAPH UNDER THE TITLE "INTELLECTUAL PROPERTY." COULD WE
10:51:18	4	HAVE THAT ON THE SCREEN, PLEASE.
10:51:23	5	BLOW IT ALL UP, THE SECOND PARAGRAPH, IN PARTICULAR.
10:51:26	6	LET'S BLOW THAT SECOND PARAGRAPH UP.
10:51:27	7	MS. ULLAL, TELL THE JURORS WHAT THE CODE OF CONDUCT SAYS
10:51:32	8	HERE WITH RESPECT TO INTELLECTUAL PROPERTY.
10:51:34	9	A. "WE RESPECT THE INTELLECTUAL PROPERTY OF OTHERS. ARISTA
10:51:36	10	WILL PROVIDE SOFTWARE NECESSARY FOR EMPLOYEES TO PERFORM THEIR
10:51:39	11	FUNCTIONS ADEQUATELY UNDER APPROPRIATE LICENSING AGREEMENTS
10:51:43	12	WITH VENDORS. IT IS AGAINST ARISTA POLICY TO USE, COPY,
10:51:47	13	DISPLAY, OR DISTRIBUTE THIRD-PARTY COPYRIGHTED SOFTWARE,
10:51:51	14	DOCUMENTATION OR OTHER MATERIALS WITHOUT PERMISSION. YOU ARE
10:51:53	15	NOT PERMITTED TO USE SOFTWARE OR DOCUMENTATION EXCEPT TO THE
10:51:57	16	EXTENT THAT APPLICABLE LICENSE AGREEMENTS ALLOW."
10:52:01	17	Q. AND HAS THAT BEEN THE POLICY AT ARISTA SINCE YOU'VE BEEN
10:52:05	18	THE CEO?
10:52:06	19	A. ABSOLUTELY.
10:52:07	20	Q. DOES ARISTA TOLERATE PLAGIARISM BY ITS EMPLOYEES?
10:52:11	21	A. ABSOLUTELY NOT.
10:52:13	22	Q. NOW WE'VE HEARD TESTIMONY AND DISCUSSION ABOUT THE FACT
10:52:16	23	THAT WHEN THE LAWSUIT WAS FILED, THERE WAS A CONTENTION THAT
10:52:20	24	SOME USER MANUALS WERE COPIED. WHAT DID YOU LEARN ABOUT THAT?
10:52:25	25	A. YOU KNOW, I HEARD ABOUT IT FOR THE FIRST TIME WHEN THE

10:55:43	1	WAS NO SECRET. WE SPOKE ABOUT IT EVERY OPPORTUNITY WE GOT,
10:55:49	2	EVERY TIME WE TALKED, WE TOLD THEM WHERE WE DIFFERENTIATED AND
10:55:52	3	WHERE WE COMMUNICATED LIKE OTHERS.
10:55:54	4	Q. SO WAS THIS STATEMENT ANYTHING NEW THAT YOU HADN'T SAID
10:55:57	5	BEFORE?
10:55:57	6	A. NO, I WAS JUST MAKING A POINT THAT THERE'S NO INVENTION IN
10:56:01	7	THE STANDARD LANGUAGE OF NETWORKING, WHICH IS CLI, AND WE WERE
10:56:06	8	ADOPTING THE SAME.
10:56:06	9	Q. AND WHAT DID YOU MEAN WHERE YOU SAID "WHERE WE DON'T HAVE
10:56:09	10	TO INVENT, WE DON'T?"
10:56:10	11	A. MY POINT WAS WE USE OPEN SOURCE LINUX, WE USE INDUSTRY
10:56:15	12	STANDARD CLI, AND THESE ARE NOT ARISTA INVENTIONS, THESE COME
10:56:17	13	FROM THE INDUSTRY AND WE ADOPT THEM AS WELL.
10:56:20	14	Q. AND COULD WE GO BACK TO THE COVER OF THIS DOCUMENT.
10:56:26	15	WHAT'S THE DATE OF THIS INTERVIEW, MS. ULLAL?
10:56:30	16	A. FEBRUARY 2013.
10:56:33	17	Q. OKAY. SO THAT WAS ALMOST TWO YEARS BEFORE THE LAWSUIT WAS
10:56:37	18	FILED?
10:56:39	19	A. YEAH. I'M SURE I SAID IT IN 2012, '11, '10, '09, '08 AS
10:56:46	20	WELL. IF YOU LOOK AT THE NETWORK WORLD ARTICLE, IT WAS IN
10:56:51	21	2010, JANUARY, THE PRIOR ONE YOU SHOWED ME.
10:56:52	22	Q. COULD YOU OPEN YOUR BINDER TO TX 566, PLEASE. MAYBE YOU
10:57:06	23	DON'T HAVE IT. I DO.
10:57:07	24	A. IS THIS A TRICK QUESTION?
10:57:08	25	Q. MAYBE. DO YOU RECOGNIZE TX 566?

11:03:13	1	A. THAT WAS IN SUMMER OF 2014.
11:03:18	2	Q. SUMMER OF 2014?
11:03:19	3	A. JUNE OF 2014.
11:03:23	4	Q. AND WHEN DID YOU LEARN THAT THIS LAWSUIT WAS FILED?
11:03:27	5	A. I LEARNED ABOUT IT IN DECEMBER OF 2014 ON A FRIDAY
11:03:32	6	EVENING.
11:03:32	7	Q. HOW DID YOU LEARN THAT THE LAWSUIT HAD BEEN FILED?
11:03:36	8	A. A BUSINESS REPORTER CONTACTED US AND ASKED US FOR OUR
11:03:40	9	RESPONSE ON THE CISCO LAWSUIT, WAS THE FIRST TIME I HEARD ABOUT
11:03:45	10	IT.
11:03:45	11	Q. SO THE FIRST OCCASION YOU HEARD OF A LAWSUIT WAS WHEN THE
11:03:48	12	BUSINESS PRESS CALLED YOU?
11:03:49	13	A. YEAH, IT WAS 5:00 P.M. ON A FRIDAY, AND I WAS COMPLETELY
11:03:54	14	SHOCKED. I HAD NO IDEA WHAT THEY WERE TALKING ABOUT.
11:03:57	15	Q. DID THEY TELL YOU HOW THEY WERE AWARE THAT THE LAWSUIT HAD
11:04:01	16	BEEN FILED?
11:04:02	17	A. THEY SAID THEY HAD BEEN NOTIFIED BY CISCO AND THEY HAD ALL
11:04:05	18	THE MATERIALS, INCLUDING THE ACTUAL PATENTS THAT INFRINGED THE
11:04:09	19	CLI COPYRIGHT, AND THEY HAD A DECK OF INFORMATION.
11:04:13	20	Q. NOW PRIOR TO LEARNING THAT, DID ANYONE FROM CISCO CONTACT
11:04:17	21	YOU AT ANY TIME TO COMPLAIN ABOUT THE CLI THAT ARISTA WAS
11:04:22	22	USING?
11:04:23	23	A. NO, THEY NEVER CONTACTED ME.
11:04:25	24	Q. DID MR. CHAMBERS EVER ATTEMPT TO RAISE THIS WITH YOU,
11:04:29	25	EITHER IN PERSON OR ON THE PHONE?

1 NO, HE NEVER DID. 11:04:30 Α. WAS THERE ANY REQUEST FROM ANYONE AT CISCO TO ANYONE AT 2 Q. 11:04:31 3 ARISTA FOR A CEASE AND DESIST LETTER OR ANY SORT OF BUSINESS 11:04:35 11:04:41 4 DISCUSSION? 11:04:41 Α. NONE TO ME. 6 THE FIRST NOTICE YOU HAD WAS THIS REPORTER CALLING YOU AND 11:04:42 0. LETTING YOU KNOW THE LAWSUIT HAD BEEN FILED? 11:04:46 8 YES. Α. 11:04:47 9 MR. VAN NEST: I HAVE NOTHING FURTHER, YOUR HONOR. 11:04:51 PASS THE WITNESS. 11:04:56 10 11:04:57 11 THE COURT: MR. PAK, WILL THIS BE YOU? 11:04:59 12 MR. PAK: YES. 11:05:00 13 THE COURT: ALL RIGHT. CROSS-EXAMINATION 11:05:04 14 BY MR. PAK: 11:05:04 15 11:05:33 16 Q. GOOD MORNING, MS. ULLAL. 11:05:34 17 GOOD MORNING. Α. IT'S NICE TO SEE YOU AGAIN. YOU TALKED ABOUT A FEW 11:05:35 18 11:05:41 19 THINGS. I JUST WANT TO CONFIRM, FIRST OF ALL, THAT WHILE YOU WERE 11:05:41 20 11:05:44 21 AT CISCO, DID YOU PERSONALLY WORK ON AN OPERATING SYSTEM CALLED 11:05:48 22 IOS XR? 11:05:50 23 NO. Α. DID YOU HAVE PERSONAL KNOWLEDGE OF THE INTERNAL WORKINGS 11:05:53 24 Q. OF THAT OPERATING SYSTEM? 11:05:57 25

	,	
11:21:28	1	Q. AND YOU HAD NEVER ASKED ANYONE AT ARISTA WHETHER THEY HAD
11:21:32	2	COPIED SCREEN OUTPUTS AND COMMANDS FROM CISCO PRODUCTS IN
11:21:38	3	IMPLEMENTING ITS CLI, CORRECT?
11:21:40	4	A. NO, I DID NOT.
11:21:41	5	Q. OKAY. AND YOU AGREE WITH ME THAT IN TERMS OF CLI, YOU
11:21:48	6	WERE NOT AWARE OF ANY STANDARDS SETTING ORGANIZATION FOR
11:21:52	7	COMMAND-LINE INTERFACE COMMANDS, CORRECT?
11:21:55	8	A. TO THE BEST OF MY KNOWLEDGE, NO.
11:21:57	9	Q. OKAY. AND TO THE BEST OF YOUR KNOWLEDGE, YOU ADMIT THAT
11:22:00	10	THERE ARE NO STANDARDS SETTING ORGANIZATIONS THAT REQUIRE THE
11:22:04	11	USE OF CISCO CLI COMMANDS FOR INTEROPERABILITY, TRUE?
11:22:08	12	A. THERE ARE NO STANDARD CLI ORGANIZATIONS FOR CISCO? I'M
11:22:16	13	CISCO WOULD HAVE TO ANSWER THAT, NOT ME.
11:22:18	14	Q. OKAY.
11:22:19	15	AND YOU WOULD AGREE THAT FOR ANY GIVEN FEATURE IN AN
11:22:23	16	OPERATING SYSTEM, THERE ARE MANY DIFFERENT WAYS TO WRITE
11:22:26	17	COMMANDS IN A COMMAND-LINE INTERFACE TO INVOKE THE SAME
11:22:29	18	FEATURE, CORRECT?
11:22:33	19	A. I'M NOT AN EXPERT ON HOW CLI COMMANDS ARE WRITTEN OR
11:22:39	20	CHOSEN.
11:22:40	21	Q. BUT YOU AGREE YOU CAN WRITE DIFFERENT COMMANDS FOR THE
11:22:43	22	SAME FUNCTIONALITY; RIGHT?
11:22:44	23	A. I DON'T WANT TO TAKE A POINT OF VIEW ON SOMETHING I'M NOT
11:22:46	24	AN EXPERT ON.

OKAY. LET'S TAKE A LOOK AT WHAT YOU SAID IN YOUR

11:22:47 25

ARISTA ENGINEERS WERE COPYING CLI COMMANDS FROM CISCO? 1 11:27:43 2 NO. 11:27:46 Α. 3 YOU NEVER TOLD CISCO OR CUSTOMERS THAT? 11:27:46 0. 11:27:52 4 Α. THOSE EXACT WORDS? HAVE I TOLD A CUSTOMER THAT ARISTA 11:27:58 ENGINEERS EXACTLY COPIED THE CISCO CLI, ARE YOU ASKING ME THAT? 6 TO THE BEST OF MY KNOWLEDGE, I DIDN'T USE THOSE EXACT WORDS. 11:28:02 I HAVE TOLD CUSTOMERS THAT WE INTEROPERATE WITH CISCO AND 11:28:05 WE HAVE THE SAME CISCO-LIKE CLI. 8 11:28:09 9 ARE YOU DENYING THAT CUSTOMERS WERE TOLD BY ARISTA 11:28:11 ENGINEERS THAT CISCO'S CLI COMMANDS WERE COPIED INTO ARISTA 11:28:16 10 11:28:20 11 PRODUCTS? ARE YOU DENYING THAT? 11:28:24 12 THAT'S A SEPARATE QUESTION. YOU ARE ASKING ME IF I TOLD 11:28:27 13 ENGINEERS THAT ARISTA ENGINEERS DID THE WORK. NOW YOU ARE ASKING ME A SLIGHTLY DIFFERENT QUESTION. 11:28:30 14 COULD YOU REPEAT THE QUESTION? 11:28:32 15 11:28:33 16 Q. YES. ARE YOU DENYING THAT ARISTA PEOPLE TOLD CUSTOMERS THAT 11:28:35 17 ARISTA HAD COPIED CLI COMMANDS INTO ARISTA PRODUCTS? 11:28:40 18 11:28:45 19 Α. YOU ARE ASKING WHAT ARISTA PEOPLE TOLD NOT WHAT I TOLD. 11:28:49 20 0. CORRECT. NO, I'M NOT DENYING THAT. 11:28:49 21 Α. 11:28:51 22 YOU TALKED ABOUT AN EMPLOYEE THAT WAS TAKEN CARE OF, 0. 11:29:01 23 MR. SOLLENDER; RIGHT? I DIDN'T MENTION THE NAME IN THE TESTIMONY, BUT YES. 11:29:04 24 Α. 11:29:08 25 SO WHEN YOU SAY TAKEN CARE OF, YOU FIRED THAT INDIVIDUAL, Q.

11:30:19	1	A. YES.
11:30:19	2	Q. AND UNDERSTANDING THAT YOU'VE ADDED TO IT, THE CLI
11:30:22	3	ELEMENTS THAT CISCO IS COMPLAINING ABOUT, HAVE THEY BEEN IN THE
11:30:25	4	PRODUCT THE WHOLE TIME?
11:30:27	5	A. PRETTY MUCH, YES.
11:30:28	6	Q. HAVE THEY BEEN PUBLIC?
11:30:30	7	A. VERY PUBLIC.
11:30:31	8	Q. HAVE YOU PROMOTED THEM AS EITHER IOS-LIKE OR CISCO-LIKE?
11:30:37	9	A. YES, ALL OF THE ABOVE.
11:30:39	10	Q. HAS THAT EVER BEEN A SECRET TO ANYBODY?
11:30:43	11	A. NO, QUITE THE OPPOSITE.
11:30:44	12	Q. DID ANYTHING CHANGE IN THE SPRING OF 2014 WITH RESPECT TO
11:30:47	13	THAT?
11:30:47	14	A. NO, IT WAS THE SAME CONSISTENT TRANSPARENT COMMUNICATION
11:30:53	15	FROM 2008 TO 2014.
11:30:54	16	Q. AND YOU WERE ASKED WHETHER ARISTA ASKED FOR A LICENSE OR
11:30:59	17	PERMISSION, DID IT OCCUR TO YOU TO ASK CISCO FOR PERMISSION TO
11:31:04	18	USE THE CLI?
11:31:05	19	A. NO.
11:31:06	20	Q. WHY NOT?
11:31:07	21	A. BECAUSE EVEN WHEN I WAS AT CISCO, WE ENCOURAGED THE OPEN
11:31:12	22	USE OF THE INDUSTRY STANDARD CLI. WE WANTED OTHER VENDORS TO
11:31:17	23	USE IT, WE WANTED MULTI VENDOR INTEROPERABILITY. SO IT NEVER
11:31:21	24	OCCURRED IT ME THAT CISCO SUDDENLY CONSIDERED IT THEIR
11:31:24	25	INTELLECTUAL PROPERTY ALONE.

1 AND WHAT WAS THE BENEFIT TO CISCO, GOING BACK TO YOUR DAYS 11:31:25 THERE, OF ENCOURAGING PEOPLE TO THINK OF THE CLI AS INDUSTRY 2 11:31:30 3 STANDARD? 11:31:36 11:31:36 4 WELL, CISCO WAS A NEW VENDOR IN SWITCHING. COMPANIES LIKE 11:31:41 FOUNDRY AND HP WERE IMPLEMENTING THE SAME CLI, AND IT WAS 6 CONVENIENT. 11:31:44 AND LIKEWISE, EVEN WHEN JUNIPER INTRODUCED THE ENTERPRISE 11:31:45 8 VERSION OF ROUTING, CISCO WANTED A BROAD ECO SYSTEM, AND FOR 11:31:50 9 THEIR CLI TO BECOME THE DE FACTO OPERATION FOR COMMUNICATION. 11:31:56 MR. VAN NEST: I HAVE NOTHING FURTHER, YOUR HONOR. 11:32:02 10 11:32:04 11 MR. PAK: I HAVE A FEW MORE FOLLOWUP QUESTIONS, 11:32:06 12 YOUR HONOR. 11:32:07 13 RECROSS-EXAMINATION BY MR. PAK: 11:32:07 14 FIRST OF ALL MS. ULLAL, YOU WERE AT CISCO WHEN CISCO SUED 11:32:08 15 Ο. 11:32:12 16 HUAWEI? I WAS EMPLOYED AT CISCO. 11:32:12 17 Α. BUT UNTIL THIS LAWSUIT, YOU PERSONALLY WERE NOT 11:32:14 18 0. OKAY. 11:32:18 19 AWARE OF THE DETAILS OF THAT LAWSUIT, CORRECT? 11:32:20 20 Α. CORRECT. 11:32:20 21 SO YOU DON'T KNOW ONE WAY OR THE OTHER WHETHER CISCO 0. 11:32:24 22 INCLUDED A CLAIM FOR COPYRIGHT INFRINGEMENT AGAINST HUAWEI 11:32:29 23 BASED ON THE COPYING OF CISCO CLI, CORRECT? 11:32:31 24 NO. Α. YOU TALKED ABOUT THE CLI BEING THE SAME AT ARISTA SINCE 11:32:34 25 Q.

11:32:37	1	2008. YOU DON'T KNOW THAT PERSONALLY, DO YOU? YOU DON'T KNOW
11:32:42	2	WHICH COMMANDS WERE ADDED WHEN BY ARISTA, DO YOU?
11:32:47	3	A. I KNOW THEY THERE ARE MORE AND MORE COMMANDS ADDED SINCE
11:32:52	4	2008, YES.
11:32:53	5	Q. THAT'S RIGHT. SO IN 2012, ISN'T IT TRUE THAT OVER 350 OF
11:32:58	6	THE MULTIWORD COMMANDS AT ISSUE WERE FIRST INCORPORATED INTO AN
11:33:01	7	ARISTA PRODUCT, WERE YOU AWARE OF THAT FACT?
11:33:04	8	A. I'M NOT AWARE OF EXACTLY HOW MANY, BUT I'M GENERALLY
11:33:07	9	AWARE.
11:33:07	10	Q. AND YOU ARE GENERALLY AWARE THAT THE INITIAL SET OF
11:33:10	11	PRODUCTS THAT ARISTA WAS MAKING HAD LIMITED FEATURES AND
11:33:13	12	LIMITED COMMANDS, CORRECT?
11:33:14	13	A. BECAUSE THEY HAD LIMITED FEATURES, THEY HAD LIMITED
11:33:17	14	COMMANDS, THAT'S CORRECT.
11:33:18	15	Q. SO WHEN YOU INTRODUCED THE SPINE PRODUCT IN 2011 AND 12,
11:33:22	16	THERE WERE MANY, MANY MORE FEATURES AND MANY, MANY MORE
11:33:26	17	COMMANDS THAT WERE ADDED TO EOS; YOU DON'T DENY THAT, DO YOU?
11:33:29	18	A. NO. THE MORE THE FEATURES, THE MORE THE COMMAND LINE.
11:33:32	19	Q. AND MORE THE COMMANDS THAT WERE COPIED FROM CISCO,
11:33:35	20	CORRECT?
11:33:35	21	A. THEY WERE INDUSTRY STANDARD FEATURES AND ACTION WORDS.
11:33:40	22	Q. AND MS. ULLAL, YOU TALKED ABOUT JUNIPER. YOU KNOW THAT
11:33:44	23	JUNIPER'S CLI IS DIFFERENT THAN CISCO'S CLI, CORRECT?
11:33:47	24	A. NO. THE JUNIPER ENTERPRISE CLI IS SIMILAR TO THE ARISTA
11:33:51	25	CLI AND CISCO CLI.

02:07:48	1	Q. WERE THERE BENEFITS TO CISCO WITH CUSTOMERS OF PRESENTING
02:07:53	2	CISCO'S CLI AS AN INDUSTRY STANDARD OR DE FACTO STANDARD?
02:07:58	3	A. WELL, CERTAINLY, CISCO HAD A FAIRLY EXTENSIVE TRAINING
02:08:02	4	PROGRAM FOR OUR CUSTOMERS CALLED THE CCIE, CISCO CERTIFIED
02:08:06	5	INTERNET WORKING ENGINEER.
02:08:07	6	AND CCIE ENGINEERS WERE TRAINED IN THE CISCO CLI, AMONGST
02:08:13	7	OTHER THINGS, ON HOW TO BUILD AND EXPAND NETWORKS.
02:08:16	8	AND THOSE PEOPLE GOT THE LITTLE CERTIFICATES, AND THEY PUT
02:08:19	9	IT ON THEIR BUSINESS CARDS, AND THEY GOT PAID MORE FROM
02:08:23	10	CUSTOMERS.
02:08:23	11	SO THE CISCO WAY OF BUILDING THE NETWORK AND THE CISCO CLI
02:08:27	12	IS PART OF THAT, WAS AN ADVANTAGE TO BOTH CISCO AND OUR
02:08:30	13	CUSTOMERS, AND IT REINFORCED AGAIN, THE COMPETITIVE POSITION OF
02:08:36	14	CISCO IN THE MARKET.
02:08:37	15	Q. WOULD YOU OPEN YOUR BINDER TO TX 5134, PLEASE, MR. VOLPI.
02:08:42	16	A. WHICH BINDER?
02:08:45	17	Q. THE ONE ON THE RIGHT THERE, THE NOTEBOOK.
02:08:47	18	A. WHICH NUMBER AGAIN?
02:08:49	19	Q. 5134.
02:08:51	20	AND TELL ME, TAKE A LOOK AT IT, THE FIRST PAGE IS JUST A
02:08:55	21	COVER SHEET, BUT FLIP THROUGH AND TELL ME WHETHER THIS IS THE
02:09:00	22	KIND OF DOCUMENT PRODUCT REVIEW, STRATEGY REVIEW THAT YOU
02:09:05	23	TYPICALLY SAW AT CISCO?
02:09:08	24	A. YOU ARE GOING TO HAVE TO PARDON MY INCOMPETENCE AT FINDING
02:09:11	25	THE PAGE NUMBER.

02:09:12	1	Q. OH, I'M SORRY. ISN'T THERE A TAB THAT SAYS 5134?
02:09:23	2	A. OH, YES, I HAVE IT HERE. COULD YOU REPEAT THE QUESTION,
02:09:26	3	PLEASE?
02:09:26	4	Q. SURE. I CAN.
02:09:27	5	I WOULD LIKE YOU TO LOOK THROUGH THE FIRST TWO OR
02:09:30	6	THREE PAGES AND TELL ME WHETHER THIS IS THE KIND OF PRODUCT OR
02:09:33	7	STRATEGY REVIEW THAT YOU WERE ACCUSTOMED TO SEEING AT CISCO?
02:09:36	8	A. YES, THIS WOULD BE.
02:09:51	9	MR. VAN NEST: I WOULD MOVE 5134 IN EVIDENCE,
02:09:54	10	YOUR HONOR.
02:09:54	11	THE COURT: ANY OBJECTION?
02:09:56	12	MR. NELSON: NO OBJECTION, YOUR HONOR.
02:09:58	13	THE COURT: OKAY. IT WILL BE ADMITTED.
02:09:59	14	(DEFENDANT'S EXHIBIT 5134 WAS ADMITTED INTO EVIDENCE.)
02:09:59	15	BY MR. VAN NEST:
02:10:00	16	Q. BEFORE WE GET INTO THE DETAIL, WHAT DOES THIS APPEAR TO
02:10:03	17	REFLECT, MR. VOLPI?
02:10:04	18	A. IT SEEMS TO DISCUSS A PARTICULAR USE CASE OF SOME
02:10:13	19	COMMAND-LINE INTERFACE OF HOW YOU COULD CONFIGURE A ROUTER AND
02:10:17	20	DO SOME DEMONSTRATIONS AROUND THAT FOR CUSTOMERS.
02:10:19	21	Q. OKAY. AND COULD WE PUT UP PAGE 3, WHICH IS A DIAGRAM, AND
02:10:24	22	BLOW IT UP, PLEASE.
02:10:25	23	NOW MR. VOLPI, I'VE GOT IT ON THE SCREEN SO YOU DON'T HAVE
02:10:29	24	TO FIND IT THERE. BUT IS THIS DEPICTING SOME KIND OF A ROAD
02:10:33	25	MAP?

02:10:34	1	A. YEAH. IT ESSENTIALLY EXPLAINS, I BELIEVE, THE EVOLUTION
02:10:40	2	OF HOW THE IOS SOFTWARE, THAT'S KIND OF IN THE FIRST 1993
02:10:48	3	VERTICAL, WHICH IS THE CORE SOFTWARE THAT OPERATES THE ROUTERS
02:10:52	4	AND SWITCHES AT CISCO, SOME OF THE SWITCHES AT CISCO, DESCRIBED
02:10:56	5	HOW THAT LANGUAGE, A PARSER IS HOW IOS INTERPRETS THE
02:11:02	6	COMMAND-LINE INTERFACE. AND HOW THAT'S BECOMING, OR HOW,
02:11:07	7	ESSENTIALLY, THE CLI IS BECOMING AN INDUSTRY STANDARD WHERE
02:11:13	8	IT'S A COMMONLY ACCEPTED WAY IN WHICH USERS CAN ISSUE COMMANDS
02:11:20	9	TO DEVICES THAT USE THE SOFTWARE CALLED IOS.
02:11:23	10	Q. NOW CAN YOU SEE THAT THE DATE ON THIS DOCUMENT IS 2005?
02:11:28	11	A. YES.
02:11:29	12	Q. OKAY. AND SO I WOULD LIKE TO HIGHLIGHT WHAT WE HAVE ON
02:11:33	13	THE SCREEN. IT SAYS, ACTUALLY SAYS, "CLI BECOMES INDUSTRY
02:11:39	14	STANDARD." INDICATING A PERIOD BETWEEN '93 AND 2000.
02:11:42	15	DO YOU SEE THAT?
02:11:43	16	A. YES.
02:11:43	17	Q. WAS THAT CONSISTENT WITH YOUR UNDERSTANDING ABOUT THE
02:11:46	18	CISCO CLI DURING THE PERIOD WHEN YOU WERE MANAGING LINE UNITS
02:11:53	19	THERE, THAT IT HAD BECOME AN INDUSTRY STANDARD?
02:11:57	20	A. I STARTED MANAGING THE LINE UNITS AFTER 2001, SO THIS TIME
02:12:01	21	PERIOD IS NOT A PERIOD OF TIME IN WHICH I MANAGED LINE UNITS.
02:12:04	22	WHAT I INTERPRET FROM IT, WHEN I JOINED CISCO IN 1994, WE
02:12:07	23	WERE A GOOD COMPANY, BUT WE WERE ONE OF MANY COMPETITORS IN THE
02:12:12	24	SPACE. WE HAD LOTS OF LARGE AND SCARY COMPETITORS. AND BY
02:12:18	25	2000 WE HAD LARGELY OUT-COMPETED MOST OF THEM. AND WE HAD

1 02:12:22 2 02:12:25 3 02:12:29 02:12:33 4 02:12:34 02:12:39 02:12:44 8 02:12:47 9 02:12:51 02:12:52 10 02:13:00 11 02:13:05 12 02:13:08 13 02:13:10 14 02:13:13 15 02:13:18 16 02:13:19 17 02:13:23 18 02:13:24 19 02:13:28 20 02:13:31 21 02:13:33 22

02:13:36 23

02:13:39 24

02:13:45 25

GAINED MUCH HIGHER MARKET SHARE BY THEN.

THE RESULT OF THAT HIGH MARKET SHARE AND THE BROAD USE OF CISCO PRODUCTS IS WHAT PRESUMABLY CREATED THIS NOTION THAT IT BECAME AN INDUSTRY STANDARD.

- Q. DID YOU -- DO YOU RECALL HEARING PEOPLE ON OTHER OCCASIONS

 DURING YOUR TENURE AS ONE OF THE MANAGERS AT CISCO, REFER TO

 THE CLI AS INDUSTRY STANDARD, AS SHOWN IN THIS DOCUMENT?
- A. YEAH. I DON'T REMEMBER EXACT CONVERSATIONS, BUT IT WAS COMMONLY UNDERSTOOD.
- Q. OKAY. WOULD YOU TAKE A LOOK AT 5457, AND THAT'S IN EVIDENCE, SO COULD WE PUT THAT ON THE SCREEN.

ACTUALLY BEFORE WE LOOK AT IT, I WANT TO ASK A QUESTION OF YOU, MR. VOLPI.

WHILE YOU WERE IN THE ETHERNET SWITCHING AND ROUTING UNITS AT CISCO, DID CISCO ACTUALLY PROMOTE ITS CLI AS AN "INDUSTRY STANDARD?"

- A. I BELIEVE THE LANGUAGE WAS USED FAIRLY BROADLY IN THE DOCUMENTATION THAT WE HAVE.
- Q. AND BY DOCUMENTATION, DO YOU MEAN PUBLIC DOCUMENTATION?
- A. YEAH, DOCUMENTATION WE WOULD USE AT MARKETING EVENTS OR PROVIDE THEM TO CUSTOMERS.
- Q. AND LET'S TAKE A LOOK NOW AT 5457, THAT'S ALREADY IN EVIDENCE. AND I BELIEVE THERE'S A PAGE -- THIS IS A SOFTWARE RELEASE. I BELIEVE SLIDE 96 WAS ONE WE HAVE LOOKED AT BEFORE. I'M GOING TO BLOW THAT UP ON THE SCREEN, MR. VOLPI.

1	THIS SAYS, "CISCO IOS CLI, CURRENT DE FACTO STANDARD;" DO
2	YOU SEE THAT?
3	A. YES.
4	Q. THEN THERE'S A PRO AND A CON.
5	A. YES.
6	Q. WAS THIS THE TYPE OF STATEMENT FREQUENTLY MADE TO THE
7	CUSTOMERS ABOUT THE CLI?
8	A. YES, IT WAS FREQUENTLY MADE.
9	IN THIS PARTICULAR CASE, ESSENTIALLY, THERE WERE ALWAYS
10	DEBATES ON WHETHER CLI WAS THE RIGHT TECHNOLOGY FOR THE FUTURE
11	AT CISCO AND WHETHER MAYBE CISCO SHOULD CHANGE IT SOMEHOW AT
12	SOME POINT IN TIME.
13	WHAT THIS DOCUMENT ARGUES IS THAT PRO'S AND CON'S OF ITS
14	NATURE. SO IT SAYS IT'S VERY POWERFUL AND COMPLETE, AND SO
15	FORTH, BUT IT'S NOT VERY GOOD FOR PROGRAM ACCESS AND A FEW
16	OTHER THINGS. BUT IT WAS CLEAR IT WAS A WELL-ACCEPTED STANDARD
17	AT THAT POINT.
18	Q. WOULD YOU OPEN UP YOUR BINDER TO TX 5451, PLEASE, AND TELL
19	ME WHETHER YOU RECOGNIZE THAT AS A FAIRLY TYPICAL MARKETING
20	DOCUMENT IN USE AT CISCO?
21	A. YES, IT WAS.
22	Q. OKAY.
23	MR. VAN NEST: I WOULD OFFER 5451 IN EVIDENCE
24	YOUR HONOR.
25	THE COURT: ANY OBJECTION.
	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24

MR. NELSON: NO OBJECTION. 1 02:15:01 THE COURT: IT WILL BE ADMITTED. 2 02:15:02 (DEFENDANT'S EXHIBIT 5451 WAS ADMITTED INTO EVIDENCE.) 3 02:15:11 02:15:11 4 BY MR. VAN NEST: 02:15:12 AND RIGHT ON THE FIRST PAGE, THIS IS AT THE BOTTOM, MR. VOLPI. AND AGAIN, I'VE GOT IT ON THE SCREEN, IF WE COULD 02:15:16 HIGHLIGHT THAT. "COST-EFFECTIVE ADMINISTRATION, MOST SMALL OR 02:15:19 AUTONOMOUS BRANCH OFFICES CANNOT JUSTIFY THE EXPENSE OF HIGH 8 02:15:27 9 LEVEL ON-SITE TECHNICAL EXPERTISE. BECAUSE OF THIS, CISCO 02:15:31 OFFERS CUSTOMERS THE OPTION OF USING THE INDUSTRY STANDARD 02:15:34 10 02:15:37 11 CISCO IOS SOFTWARE COMMAND-LINE INTERFACE." 02:15:39 12 WHAT DOES THAT REFER TO? 02:15:40 13 Α. I THINK VERY SIMILAR TO WHAT WE HAVE BEEN TALKING ABOUT. THIS IS A MARKETING DOCUMENT THAT CISCO WOULD PROVIDE TO 02:15:44 14 CUSTOMERS. AND IT INDICATES THAT FOR CUSTOMERS THAT ARE LESS 02:15:49 15 02:15:55 16 SOPHISTICATED, LESS TECHNICAL, AND DON'T HAVE A LOT OF ON-SITE EXPERTISE, MEANING PEOPLE THAT COULD WALK UP TO THE ROUTER AND 02:16:00 17 TOUCH IT AND CHANGE IT, THAT CISCO OFFERS ITS INDUSTRY 02:16:05 18 02:16:08 19 STANDARD, CISCO IOS SOFTWARE, COMMAND-LINE INTERFACE, WHICH IS 02:16:10 20 ESSENTIALLY THE WAY TO CONFIGURE THE ROUTER. 02:16:12 21

02:16:15 22

02:16:16 23

02:16:19 24

02:16:24 25

SO CISCO IS STATING THAT THE COMMAND-LINE INTERFACE IS AN INDUSTRY STANDARD IN THIS DOCUMENT.

AND IN CONNECTION WITH THIS PARTICULAR PROMOTION, WHAT 0. WOULD BE THE BENEFIT TO CISCO OF PROMOTING THE CLI TO THESE CUSTOMERS AS INDUSTRY STANDARD?

02:16:25	1	A. WELL, PRESUMABLY THE CUSTOMERS, THEY DON'T HAVE A LOT OF
02:16:29	2	EXPERTISE ON THEIR OWN BECAUSE THESE ARE COMPLICATED THINGS.
02:16:32	3	SO THEY WOULD WANT TO HIRE A CONSULTANT OR AN ADVISOR OR
02:16:35	4	SOMEBODY THAT CAN HELP THEM TO CONFIGURE THE ROUTER.
02:16:39	5	AND WHAT THIS IS ESSENTIALLY SAYING IS THAT OUR ROUTER
02:16:41	6	SPEAKS THIS LANGUAGE CLI THAT EVERYBODY UNDERSTANDS. SO IT
02:16:47	7	SHOULD BE EASY FOR YOU TO FIND SOMEBODY THAT COULD CONFIGURE OR
02:16:50	8	MANAGE THE DEVICE.
02:16:51	9	Q. WAS THAT A SELLING ADVANTAGE FOR CISCO?
02:16:52	10	A. I MEAN, IT CLEARLY IS BECAUSE THAT WAY, YOU KNOW, EVEN A
02:16:56	11	SMALL BUSINESS CAN AFFORD TO BRING ON SOMEBODY TO MANAGE THEIR
02:16:58	12	NETWORK.
02:16:58	13	Q. WOULD YOU OPEN UP YOUR BINDER TO TX 8237, PLEASE.
02:17:08	14	CAN YOU TELL ME WHETHER YOU RECOGNIZE THAT AS A SIMILAR
02:17:11	15	MARKETING SIMILAR PRODUCT MANUAL-TYPE DOCUMENT?
02:17:17	16	A. YES, IT IS.
02:17:18	17	MR. VAN NEST: I WOULD OFFER 8237 IN EVIDENCE,
02:17:21	18	YOUR HONOR.
02:17:21	19	MR. NELSON: NO OBJECTION YOUR HONOR.
02:17:22	20	THE COURT: IT WILL BE ADMITTED.
02:17:24	21	(DEFENDANT'S EXHIBIT 8237 WAS ADMITTED INTO EVIDENCE.)
02:17:24	22	BY MR. VAN NEST:
02:17:25	23	Q. IF WE COULD JUST PUT THE FRONT PAGE OF IT UP ON THE
02:17:28	24	SCREEN. WHAT IS 8237, MR. VOLPI?
02:17:30	25	A. IT LOOKS LIKE A PIECE OF DOCUMENTATION THAT CISCO HAS

02:17:34	1	PRODUCED ON ANOTHER VARIANT OF THE IOS SOFTWARE CALLED IOS XR.
02:17:39	2	Q. AND HOW WOULD A DOCUMENT LIKE THIS BE USED OR HOW WAS IT
02:17:43	3	USED DURING YOUR TENURE AT CISCO?
02:17:46	4	A. MY GUESS IS THESE DOCUMENTS ARE HANDED OUT TO CUSTOMERS
02:17:53	5	FOR THEM TO BETTER UNDERSTAND HOW TO MANAGE, CONFIGURE, SUPPORT
02:17:59	6	THE PRODUCTS THAT CISCO SELLS TO THEM.
02:18:02	7	Q. OKAY. AND THIS ONE HAS TO DO WITH, I GUESS A SUBSEQUENT
02:18:05	8	VERSION OF IOS, THIS IS THE IOS XR?
02:18:07	9	A. YES, IT IS.
02:18:08	10	Q. COULD WE GO TO THE SECOND PAGE AND BLOW UP THE
02:18:11	11	MANAGEABILITY SECTION IN THE INTRODUCTION.
02:18:18	12	AND THIS SAYS, MANAGEABILITY PROVIDES INDUSTRY STANDARD
02:18:23	13	MANAGEMENT INTERFACES, INCLUDING MODULAR COMMAND-LINE
02:18:27	14	INTERFACE, CLI, AND THEN IT GOES ON.
02:18:31	15	WHAT IS BEING REFERRED TO IN THAT FIRST PART OF THE
02:18:34	16	SENTENCE, "THE INDUSTRY STANDARD MANAGEMENT INTERFACES,
02:18:37	17	INCLUDING MODULAR COMMAND-LINE INTERFACE."
02:18:39	18	WHAT IS THAT REFERRING TO?
02:18:40	19	A. RIGHT. SO IN THIS CASE THE DOCUMENT SAYS THIS SOFTWARE
02:18:43	20	CALLED IOS XR CAN BE MANAGED IN THREE WAYS.
02:18:47	21	THE COMMAND-LINE INTERFACE, ANOTHER LANGUAGE THAT'S OFTEN
02:18:50	22	USED CALLED SIMPLE NETWORK MANAGEMENT PROTOCOL, WHICH IS A
02:18:54	23	DIFFERENT WAY MANAGING THE DEVICE. OR XML, WHICH IS SORT OF A
02:18:59	24	MORE PROGRAMMABLE WAY.
02:19:00	25	SO THESE ARE BASICALLY THREE SEPARATE WAYS IN WHICH THESE

1 Q. SO CAN YOU SAY THAT ONE MORE TIME, SLOWLY, FOR THE JURY? 02:37:13 NO, I DID NOT LOOK AT COMPETING PRODUCTS. 2 02:37:16 Α. AND YOU DID NOT DO THAT INTENTIONALLY? 02:37:19 3 Q. 02:37:21 4 Α. INTENTIONALLY, YES. 02:37:23 Ο. AND WHY DID YOU DECIDE, AS THE CREATOR OF THE JUNIPER CLI, 6 TO CHOOSE NOT TO INTENTIONALLY LOOK AT A COMPETING CLI FROM 02:37:27 CISCO? 02:37:32 THERE WERE THREE MAIN REASONS. 8 Α. 02:37:32 9 THE FIRST WAS WE DIDN'T WANT TO GIVE CISCO ANY GROUNDS TO 02:37:36 SUE US. 02:37:39 10 02:37:40 11 THE SECOND WAS THE -- BASED ON FEEDBACK FROM THE 02:37:51 12 CUSTOMERS, WE WANTED TO DO SOMETHING BETTER. 02:37:52 13 AND THE THIRD WAS, YOU KNOW, AS A NEW COMPANY HAVING THIS INCREDIBLE GREEN FIELD EXPERIENCE OPPORTUNITY, I WANTED TO 02:37:56 14 WRITE SOMETHING COMPLETELY NEW, SOMETHING THAT I WANTED TO MAKE 02:37:59 15 AND USE. I DIDN'T WANT TO COPY SOMETHING. 02:38:02 16 OKAY. SO I WANT TO GO THROUGH EACH OF THOSE REASONS THAT 02:38:05 17 Q. YOU JUST STATED ON THE RECORD. 02:38:09 18 02:38:10 19 SO FIRST OF ALL, WHEN YOU SAID GREEN FIELD PRODUCT OR THIS 02:38:13 20 WAS A BRAND-NEW OPPORTUNITY FOR YOU, WHAT DID YOU MEAN BY THAT? 02:38:17 21 AND CAN YOU EXPLAIN WHY THAT WAS AN INFLUENCE ON YOU IN 02:38:20 22 DECIDING TO CREATE THE JUNOS CLI? 02:38:22 23 SO THE TERM "GREEN FIELD" COMES FROM AN OPEN PASTURE. YOU CAN GO IN ANY DIRECTION, EVERYTHING IS WILD. YOU CAN MAKE IT 02:38:26 24 WHAT YOU WANT. THERE ARE NO CONSTRAINTS ON WHAT YOU ARE DOING. 02:38:30 25

I KIND OF HAD THAT OPPORTUNITY IN WHAT I COULD DO, 1 02:38:34 2 LITERALLY NOBODY COULD SAY THAT, DON'T DO THAT, I COULD DO 02:38:44 3 WHATEVER I WANTED. 02:38:45 02:38:46 4 0. THAT WAS BECAUSE YOU WERE AT JUNIPER AND THEY WERE WORKING 02:38:49 ON THEIR FIRST CLI? 6 IT WAS A SMALL COMPANY AND WE HAD TECHNICAL REVIEW AND 02:38:50 Α. STUFF LIKE THAT, BUT IT WAS REALLY AN OPPORTUNITY TO REIMAGINE 02:38:53 THE INTERACTION BETWEEN USERS AND DEVICES. 8 02:38:57 9 AND WAS THAT AN EXCITING OPPORTUNITY FOR YOU? 02:39:00 Q. YES, IT WAS. 02:39:02 10 Α. 02:39:02 11 0. AND THE SECOND REASON, I THINK YOU MENTIONED WAS SOMETHING 02:39:06 12 ABOUT CUSTOMERS, CUSTOMER FEEDBACK. 02:39:09 13 AND CAN YOU EXPLAIN A LITTLE BIT FURTHER ABOUT SOME OF THE CUSTOMER FEEDBACK THAT YOU HAD BEEN HEARING ABOUT CISCO CLI AND 02:39:13 14 HOW THAT INFLUENCED YOUR DECISION TO COME UP WITH A DIFFERENT 02:39:16 15 02:39:19 16 USER INTERFACE FOR JUNIPER? 02:39:21 17 SURE. Α. IF YOU -- SO IOS, EVEN AT THAT POINT IN '97, WAS FAIRLY 02:39:23 18 02:39:29 19 OLD. AND THE WAY IT APPROACHED CONFIGURATION OF THE COMMANDS 02:39:33 20 AND THE USER INTERACTION WAS FAIRLY DATED. 02:39:38 21 WE WANTED TO DO SOMETHING MORE MODERN, SOMETHING MORE 02:39:43 22 HIERARCHICAL, SOMETHING THAT WOULD HELP USERS IN THE DAY-TO-DAY OPERATIONS THAT THEY USED OUR DEVICES FOR. 02:39:49 23

02:39:51 24

02:39:55 25

Q.

NOW THE OTHER THIRD REASON THAT YOU MENTIONED IS IN

LOOKING AT CISCO'S IOS CLI, YOU WERE CONCERNED THAT YOU DIDN'T

02:40:00	1	WANT TO GET SUED BY CISCO.
02:40:01	2	CAN YOU EXPLAIN FURTHER, FOR THE JURORS, WHAT THAT CONCERN
02:40:04	3	WAS ABOUT?
02:40:04	4	A. SO BEFORE COMING TO JUNIPER I WAS EMPLOYED AS A CONTRACTOR
02:40:09	5	FOR IBM, AND IBM HAS A VERY, A VERY STRINGENT POLICY OF NOT
02:40:15	6	ALLOWING DEVELOPERS TO LOOK AT COMPETITORS'S PRODUCTS.
02:40:19	7	WE WOULD GET REPORTS AND CRITIQUES ON WHAT WAS AVAILABLE
02:40:24	8	IN THE MARKETPLACE, BUT WE DIDN'T ACTUALLY LOOK AT PRODUCTS.
02:40:27	9	IT WAS KIND OF A WALL TO KEEP US FROM ANY SUSPICION OR ANY
02:40:31	10	TAINT OF DERIVATIVE OF BEING CALLED A DERIVATIVE PRODUCT.
02:40:43	11	Q. SO BY NOT LOOKING AT CISCO'S CLI AND USING CISCO'S CLI
02:40:48	12	COMMANDS, WERE YOU TRYING TO AVOID INFRINGING ANY OF CISCO'S
02:40:52	13	INTELLECTUAL PROPERTY RIGHTS?
02:40:53	14	A. I WAS TRYING TO STAY CLEAR OF ANY ALLEGATION OF SUCH
02:41:02	15	BEHAVIOR.
02:41:03	16	Q. OKAY. AND ARE YOU PROUD OF THE WORK THAT YOU'VE DONE WITH
02:41:06	17	YOUR JUNOS CLI?
02:41:07	18	A. ABSOLUTELY.
02:41:08	19	Q. AND HOW MANY, I KNOW IT'S HARD TO ESTIMATE, BUT HOW MANY
02:41:12	20	PRODUCTS WITHIN JUNIPER OVER THIS LONG PERIOD OF TIME HAVE RUN
02:41:17	21	SOME VERSION OF YOUR JUNIPER JUNOS CLI?
02:41:22	22	A. I COULDN'T PUT A NUMBER ON IT, NORTH OF 18 OR 20.
02:41:29	23	Q. OKAY. AND HAS JUNIPER BEEN ABLE TO EFFECTIVELY COMPETE
02:41:35	24	AGAINST CISCO IN VARIOUS MARKETS DURING YOUR TENURE THERE USING
02:41:41	25	A CLI THAT IS DIFFERENT FROM CISCO'S CLI?

YES. 1 02:41:43 Α. AND IN FACT, IN THE ROUTER MARKET, HOW WOULD YOU 2 Q. 02:41:44 CHARACTERIZE JUNIPER'S MARKET SHARE AS COMPARED TO CISCO'S? 3 02:41:48 02:41:51 4 I BELIEVE WE ARE NUMBER TWO. SO YOU WERE ABLE TO GAIN A NUMBER TWO MARKET SHARE IN THE 02:41:53 6 COMPETITIVE ROUTER MARKET COMPETING AGAINST CISCO BY USING A 02:42:06 USER INTERFACE THAT IS DIFFERENT THAN CISCO'S, IS THAT TRUE? 02:42:10 YES, THAT IS TRUE. 8 Α. 02:42:13 9 AND I WOULD LIKE TO HAVE YOU TAKE A LOOK IN YOUR BINDER, I 02:42:15 Q. BELIEVE THERE SHOULD BE A TRIAL EXHIBIT 4821. 02:42:21 10 02:42:31 11 I BELIEVE THIS HAS ALREADY BEEN ADMITTED INTO EVIDENCE? 02:42:34 12 MR. VAN NEST: IT HAS. 02:42:35 13 MR. PAK: SO I WOULD LIKE TO SHOW THAT ON THE SCREEN, MR. FISHER. 02:42:37 14 MR. SHAFER, THESE ARE SOME OF THE COMMANDS THAT ARE AT 02:42:39 15 ISSUE IN THIS CASE THAT ARE CISCO COMMANDS. 02:42:42 16 CAN YOU -- I KNOW YOU HAVEN'T STUDIED THIS IN DETAIL, BUT 02:42:44 17 COULD YOU JUST FLIP THROUGH THIS COMMAND LIST AND LET THE JURY 02:42:48 18 02:42:51 19 KNOW WHETHER THIS LOOKS LIKE A LIST OF JUNIPER COMMANDS OR NOT. 02:42:59 20 DO THEY LOOK FAMILIAR YOU TO YOU AS JUNIPER COMMANDS? 02:43:02 21 THESE ARE CERTAINLY NOT JUNIPER COMMANDS. Α. 02:43:04 22 AND WHY DO YOU SAY THAT? 0. 02:43:06 23 THE STYLE BETWEEN IOS AND JUNOS IS VERY DIFFERENT IN TWO Α. 02:43:12 24 PARTS. ONE IS IOS REGARDS CONFIGURATION AS JUST A SERIES OF 02:43:12 25

02:43:18	1	COMMANDS. WHEREAS IN JUNOS, DATA IS MORE LIKE A DATABASE. YOU
02:43:23	2	EDIT IT, CHANGE IT, YOU COPY IT, YOU HAVE OPERATIONS YOU CAN
02:43:30	3	PERFORM ON DATA AS CONFIGURATION DATA. THEN THERE'S A SEPARATE
02:43:33	4	SET OF OPERATIONAL COMMANDS.
02:43:36	5	CISCO IOS MIXES THOSE TWO
02:43:41	6	Q. AND
02:43:42	7	A IN WAYS THAT WE DO NOT.
02:43:43	8	Q. YOU ALSO MENTIONED EARLIER THAT YOU BELIEVED THE JUNIPER
02:43:47	9	CLI IS MORE HIERARCHICAL THAN CISCO CLI.
02:43:50	10	COULD YOU EXPLAIN TO THE JURY WHAT YOU MEAN BY THAT?
02:43:52	11	A. SO AN IOS COMMAND LET ME TRY IT THE OTHER WAY.
02:44:05	12	JUNOS COMMAND HAS A SERIES OF LAYERS AND YOU CAN EDIT INTO
02:44:10	13	THOSE LAYERS, LOOK AT THE PARTICULAR DATA UNDER A LAYER AND
02:44:13	14	SHOW IT.
02:44:13	15	IT'S SIMILAR TO FOLDERS AND DIRECTORIES ON A WINDOWS OR A
02:44:17	16	MAC. WHERE, IN IOS, EVERYTHING IS AT THE TOP LEVEL. JUNOS,
02:44:23	17	THERE IS THIS ORGANIZATION THAT ALLOWS YOU TO LOOK AT THE
02:44:26	18	CONFIGURATION FOR ANY PARTICULAR PROTOCOL SEPARATE FROM THE
02:44:29	19	REST OF THE BOX.
02:44:32	20	Q. EVEN THOUGH YOU WERE USING SOME INDUSTRY COMMON WORDS AND
02:44:35	21	ACRONYMS, DID YOU FEEL COMPELLED TO USE CISCO'S SYNTAX AND
02:44:39	22	CISCO'S HIERARCHY WHEN COMING UP WITH JUNIPER'S CLI?
02:44:43	23	A. WE ATTEMPTED TO USE THE COMMANDS AND TERMS THAT WERE MOST
02:44:49	24	APPROPRIATE FOR THE TASK AT HAND.
02:44:52	25	AT THE BOTTOM OF THE FIRST PAGE SO THERE IS SOME AMOUNT

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02:54:07	1	THE JUNOS-E CLI, CORRECT?
02:54:09	2	A. YES, WE ACQUIRED A COMPANY CALLED UNISPHERE THAT HAD
02:54:12	3	EXISTING SOFTWARE AND HAD EXISTING CUSTOMERS, AND WE CONTINUED
02:54:16	4	TO SUPPORT THEM.
02:54:16	5	Q. WHAT WAS THAT COMPANY CALLED UNISPHERE?
02:54:19	6	A. UNISPHERE.
02:54:20	7	Q. THANK YOU.
02:54:21	8	AND THAT PRODUCT THAT JUNIPER ACQUIRED AND THEN SOLD UNDER
02:54:24	9	ITS OWN NAME STARTING IN 2002, THAT PRODUCT USED HUNDREDS OF
02:54:29	10	THE SAME CLI COMMANDS THAT ARE SUPPORTED BY THE CISCO IOS CLI;
02:54:34	11	RIGHT?
02:54:34	12	A. YES.
02:54:35	13	Q. AND IT SUPPORTED THE SAME COMMAND MODES AND THE SAME
02:54:40	14	COMMAND PROMPTS THAT THE CISCO IOS CLI SUPPORTED; RIGHT?
02:54:43	15	A. I BELIEVE THAT WAS THE GOAL, YES.
02:54:45	16	Q. OKAY. AND THAT STARTED IN 2002, JUNIPER STARTED SELLING
02:54:48	17	THAT PRODUCT IN 2002, CORRECT?
02:54:51	18	A. YES. I'M FUZZY ON THE DATE, BUT YES, I WAS THINKING IT
02:54:58	19	WAS 2004, BUT 2002 COULD BE CORRECT.
02:55:03	20	Q. EARLY 2000'S?
02:55:04	21	A. YES.
02:55:05	22	Q. AND JUNIPER CONTINUED TO DEVELOP AND BUILD UPON THE
02:55:08	23	JUNOS-E CLI FOR AT LEAST 14 YEARS, CORRECT? BEFORE IT WAS
02:55:12	24	END-OF-LIFE'D?
02:55:16	25	A. YES.

02:55:17	1	Q. RIGHT.
02:55:17	2	WHEN CISCO'S COUNSEL ASKED YOU WHETHER OR NOT THE JUNOS-E
02:55:21	3	PRODUCTS HAD REACHED ITS END OF LIFE THAT, HAPPENED VERY
02:55:25	4	RECENTLY, CORRECT?
02:55:26	5	A. YES. WE STARTED SOME TIME IN THE 2009, 2010 TO
02:55:37	6	INCORPORATE THE FEATURES OF THAT DEVICE INTO JUNOS PROPER. YOU
02:55:41	7	KNOW, IT TAKES A WHILE FOR TO DEVELOP SOFTWARE AND TEST AND
02:55:45	8	EXPOSE IT TO CUSTOMERS AND MAKE THEM HAPPY, AND SO IT WAS A
02:55:49	9	LENGTHY PROCESS
02:55:51	10	Q. OKAY. SURE.
02:55:52	11	A TO TAKE AWAY FROM THAT.
02:55:53	12	Q. BUT THE JUNOS-E PRODUCT WAS STILL BEING SOLD BY JUNIPER AS
02:55:57	13	RECENTLY AS 2014; RIGHT?
02:55:59	14	A. SURE.
02:55:59	15	Q. OKAY.
02:56:00	16	AND SO FOR AT LEAST 12 YEARS, JUNIPER WAS OPENLY SELLING A
02:56:05	17	CLI THAT HAD HUNDREDS OF THE SAME CLI COMMANDS AS CISCO IOS, AS
02:56:11	18	WELL AS THE SAME MODES AND PROMPTS AS CISCO IOS; RIGHT?
02:56:15	19	A. WE ARE VERY SIMILAR, YEAH.
02:56:18	20	Q. AND DO YOU BELIEVE THAT JUNIPER WOULD HAVE OFFERED A CLI
02:56:21	21	IN ONE OF ITS PRODUCTS THAT HAD HUNDREDS OF THE SAME CLI
02:56:24	22	COMMANDS AS CISCO IOS AND THE SAME MODES AND PROMPTS IF JUNIPER
02:56:29	23	BELIEVED THAT THAT WERE A VIOLATION OF CISCO'S COPYRIGHTS?
02:56:34	24	A. I CAN'T SPEAK FOR THAT.
02:56:38	25	MR. WONG: I HAVE NO FURTHER QUESTIONS, YOUR HONOR.

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AND ARE YOU CURRENTLY TEACHING AT BOULDER? 1 Q. 03:24:13 NO, ACTUALLY I'M ON A TWO-YEAR LEAVE OF ABSENCE. 2 03:24:16 Α. SO THROUGH 2017, I TOOK THE LEAVE IN ORDER TO START A NEW 3 03:24:19 THE COMPANY IS TRYING TO TAKE 03:24:23 4 COMPANY WITH SOME COLLEAGUES. 03:24:28 NOMINALLY COMPETENT TECHNICAL PEOPLE AND MAKE THEM NETWORK 6 SECURITY SPECIALISTS. 03:24:32 DO YOU HAVE ANY EXPERIENCE WITH INDUSTRY STANDARD 03:24:33 8 ORGANIZATIONS? 03:24:37 9 YEAH. SOME OF MY WORK I HAVE GONE OUT TO MARYLAND, THIS 03:24:38 Α. PLACE CALLED NIST, THE NATIONAL INSTITUTE FOR STANDARDS AND 03:24:43 10 03:24:47 11 TECHNOLOGY, AND PROMOTED SOME OF MY WORK, SOMETIMES OTHER 03:24:50 12 PEOPLE'S WORK, TO CREATE STANDARDS. 03:24:52 13 AND IN ONE CASE, ONE OF THOSE STANDARDS HAS NOW BEEN ADOPTED BY THE ITEF INTO AN RFC THAT IS WIDELY AVAILABLE ON THE 03:24:56 14 03:25:01 15 INTERNET. 03:25:02 16 HAVE YOU EVER USED EITHER CISCO OR ANOTHER COMPANY'S Ο. 03:25:07 17 ETHERNET SWITCHES? 03:25:07 18 Α. CERTAINLY. 03:25:09 19 I THINK THE FIRST TIME I SAW A CISCO CLI WOULD HAVE BEEN 03:25:14 20 ABOUT 25 YEARS AGO, BACK WHEN I WAS AT INGRES, AND THAT'S ALL I 03:25:20 21 SAW FOR QUITE A WHILE. 03:25:22 22 NOW I'M THE CHAIR OF THE COMPUTING COMMITTEE WHICH 03:25:26 23 OVERSEES ALL THE SERVERS AND NETWORKS IN MY DEPARTMENT AT CU

03:25:30 24

03:25:31 25

BOULDER.

AND THERE WE USE A DELL SWITCH IN OUR DATA CENTER. WE

03:27:51	1	EXPERT IN NETWORKING, NETWORKING PROTOCOL AND COMMAND-LINE
03:27:56	2	INTERFACE.
03:27:56	3	MR. FERRALL: THANK YOU, YOUR HONOR.
03:27:57	4	Q. NOW DR. BLACK, HAVE YOU EVER TESTIFIED AT TRIAL BEFORE?
03:28:06	5	A. THIS IS MY FIRST TIME IN FRONT OF A JURY.
03:28:08	6	Q. ALL RIGHT. AND YOU'VE BEEN RETAINED BY ARISTA IN THIS
03:28:13	7	MATTER TO ANALYZE SOME QUESTIONS IN THE CASE; IS THAT RIGHT?
03:28:17	8	A. THAT'S RIGHT.
03:28:18	9	Q. AND YOU WERE INFORMED ABOUT CISCO'S ASSERTIONS OF
03:28:23	10	COPYRIGHT INFRINGEMENT?
03:28:23	11	A. YES, I WAS.
03:28:25	12	Q. AND CAN YOU TELL US, GENERALLY, WHAT WERE YOU ASKED TO
03:28:28	13	ANALYZE FOR THIS CASE?
03:28:30	14	A. SURE. SO THERE ARE TWO MAIN THINGS I WAS ASKED TO DO.
03:28:34	15	ONE WAS TO LOOK AT CISCO'S ASSERTED ELEMENTS AND DETERMINE
03:28:39	16	THEIR ORIGINALITY AND TO WHAT EXTENT THEY HAVE BEEN USED ACROSS
03:28:42	17	THE INDUSTRY.
03:28:43	18	AND THEN THE SECOND ASSIGNMENT WAS TO LOOK AT THIS IDEA
03:28:46	19	CALLED FAIR USE, WHICH IS A LEGAL CONCEPT, AND IT'S GOT FOUR
03:28:51	20	FACTORS, AND I WAS TO CONSIDER THOSE FOUR FACTORS IN PERFORMING
03:28:57	21	AN ANALYSIS.
03:28:57	22	Q. AND WE ARE GOING TO GO THROUGH YOUR ANALYSIS IN DETAIL
03:29:00	23	THIS AFTERNOON, BUT BEFORE WE GO THERE, CAN YOU SUMMARIZE WHAT
03:29:05	24	CONCLUSIONS YOU REACHED FROM YOUR ANALYSIS?
03:29:09	25	A. SURE.

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SO ON THE FIRST QUESTION, I LOOKED CAREFULLY AT CISCO'S 1 03:29:10 ASSERTED ELEMENTS IN ITS CLI. AND I FOUND THAT THE MAJORITY OF 2 03:29:14 3 THOSE ELEMENTS EXISTED IN LEGACY OPERATING SYSTEMS OR OLDER 03:29:19 03:29:25 4 CLI'S OR THEY WERE TAKEN STRAIGHT OUT OF THESE INDUSTRY STANDARD DOCUMENTS PRODUCED BY THE IEEE OR THE ITEF. 03:29:30 AND TO THE EXTENT THAT CISCO HAD OPTIONS, CHOICES IT COULD 03:29:34 MAKE ABOUT WHAT TERMS IT CHOSE, THOSE OPTIONS WERE USUALLY FROM 03:29:38 8 A VERY SMALL SET OF CHOICES. 03:29:43 9 ON THE WIDESPREAD ANALYSIS QUESTION, I LOOKED AT A WIDE 03:29:46 VARIETY OF VENDORS, COMPANIES YOU'VE PROBABLY HEARD OF LIKE 03:29:50 10 03:29:54 11 BROCADE, IBM, JUNIPER, DELL AND SO FORTH, AND I FOUND THAT 03:29:58 12 HUNDREDS OF THE ASSERTED COMMANDS WERE FOUND IN THESE OTHER 03:30:05 13 VENDORS PRODUCTS, SOMETIMES 10, 15 OR MORE IN THE COMMONLY USED COMMANDS. 03:30:10 14 AND THEN ON THE FAIR USE QUESTION, I CONSIDERED THOSE FOUR 03:30:11 15 03:30:14 16 FACTORS I JUST TALKED ABOUT A MINUTE AGO, AND I DETERMINED THAT 03:30:17 17 ARISTA USED A SMALL PORTION OF CISCO'S COMMAND-LINE INTERFACE, WHICH IS A FACTUAL, FUNCTIONAL OBJECT, AND IT DID SO IN A 03:30:20 18 03:30:25 19 HIGHLY TRANSFORMATIVE WAY. 03:30:27 20 ARISTA ADDED THOUSANDS MORE COMMANDS, IT DEVELOPED NEW 03:30:32 21 HARDWARE, IT DEVELOPED A NEW OPERATING SYSTEM CALLED EOS, AND 03:30:36 22 IT USHERED IN A NEW PARADIGM. AND MY OPINION, THEREFORE, IS THAT THIS AN ANNOUNCES AND 03:30:39 23 SUPPORTS AND FINDING THAT ARISTA'S USE IS A FAIR USE. 03:30:42 24 03:30:45 25 Q. OKAY. THANK YOU.

03:30:48	1	CAN YOU DESCRIBE FOR THE JURY THE SORT OF MATERIALS THAT
03:30:54	2	YOU REVIEWED IN ORDER TO CONDUCT THIS ANALYSIS?
03:30:58	3	A. THERE WAS A LOT.
03:30:59	4	SO WE HAD ALL OF THE DISCLOSED MATERIALS, LOTS OF USER
03:31:03	5	MANUALS, DEPOSITIONS OF WITNESSES, SOURCE CODE FROM ARISTA,
03:31:08	6	FROM CISCO, FROM STANFORD, SOURCE CODE I WROTE MYSELF. I DID
03:31:12	7	SOME ADDITIONAL RESEARCH, AND I CONSIDERED ALL OF THAT IN
03:31:15	8	FORMULATING MY OPINIONS.
03:31:17	9	Q. DID YOU WERE YOU ABLE TO USE THE SWITCHES FROM EITHER
03:31:23	10	CISCO OR ARISTA IN YOUR ANALYSIS?
03:31:25	11	A. YEAH, I HAVE ONE OF EACH IN MY LIVING ROOM RIGHT NOW.
03:31:28	12	Q. OKAY. AND APPROXIMATELY HOW MANY HOURS, IN TOTAL, DID YOU
03:31:32	13	SPEND ON THE ANALYSIS TO REACH THE OPINIONS YOU ARE PREPARED TO
03:31:36	14	GIVE TODAY?
03:31:36	15	A. LAST TIME I LOOKED, IT WAS OVER A THOUSAND HOURS.
03:31:43	16	Q. SO LET'S TURN TO THE CLI COMMANDS THAT ARE ASSERTED IN THE
03:31:49	17	CASE.
03:31:51	18	AND THE JURY HAS HEARD A LOT ABOUT THESE, BUT IF YOU COULD
03:31:55	19	GO BACK TO SORT OF THE FIRST BASE, IF YOU WILL, ON IT. AND
03:32:01	20	TELL US WHAT DOES A CLI COMMAND DO?
03:32:04	21	A. I MEAN, A CLI IS THE MOST BASIC FORM OF COMPUTER
03:32:08	22	INTERFACE. YOU TYPE IN A COMMAND, YOU HIT ENTER OR RETURN, AND
03:32:12	23	SOMETIMES IT JUST DOES IT AND DOESN'T SAYING ANY, IT JUST GIVES
03:32:15	24	YOU ANOTHER PROMPT.
03:32:16	25	SOME COMMANDS EMIT A RESPONSE, AN OUTPUT ON THE SCREEN,

AND IT SCROLLS UP AND YOU READ THAT OUTPUT. 1 03:32:20 2 Q. 03:32:23 3 SURE. 03:32:28 Α. 03:32:29 4 03:32:32 6 03:32:36 SO FORTH. 03:32:42 8 03:32:42 9 03:32:45 OBSCURE FEATURES "NERD KNOBS." 03:32:50 10 03:32:53 11 AND I THINK YOU HAVE SOME PHOTOS PREPARED TO SHOW THE JURY 03:32:56 12 03:33:01 13 RIGHT? RIGHT, YEAH. 03:33:01 14 Α. 03:33:02 15 Ο. 03:33:10 16 Α. 03:33:17 17 THOUSAND TIMES FASTER. 03:33:19 18 03:33:20 19 03:33:23 20 03:33:26 21 03:33:30 22 ACTUALLY A PRINTER AND A KEYBOARD. 03:33:32 23 03:33:34 24 03:33:37 25

- HAVE YOU EVER USED AN ANALOGY TO REFER TO A CLI COMMAND? SO I MEAN, WE COMMONLY REFER TO THESE THINGS AS KNOBS. AND THE REASON IS BECAUSE IT'S ANALOGOUS TO AN OLD STYLE STEREO WHERE YOU'VE GOT ON-OFF BUTTON AND VOLUME AND TUNER KNOBS AND IN ESSENCE, WHEN YOU ARE USING THE CLI, YOU ARE PUSHING BUTTONS AND TURNING KNOBS. PERHAPS SOME PEOPLE CALL THE MORE
 - ABOUT HISTORICAL COMMANDS AND USE OF COMMAND LINE; IS THAT
 - OKAY. CAN YOU EXPLAIN WHAT IS SHOWN HERE, DR. BLACK?
 - SURE, THIS IS A PDP10. THIS WAS MADE BY DIGITAL EQUIPMENT CORPORATION. THIS IS LIKE A SMARTPHONE IN YOUR POCKETS, A

THIS IS THE KIND OF MACHINE THAT I TOOK THE BUS UP TO THE LAWRENCE HALL OF SCIENCE AND USED. AND WHEN YOU USED THIS MACHINE, YOU DIDN'T SIT IN FRONT OF IT, YOU SAT IN FRONT OF A TELETYPE, WHICH IS ACTUALLY -- ON THE NEXT SLIDE -- WHICH IS

AND YOU TYPE YOUR CLI COMMAND IN AND IT WOULD CHUG AWAY AND EMIT THE OUTPUT ON PAPER AND SCROLL UP. AND THE COOL THING

03:35:04	1	AFTER THAT, I WENT TO HAYWARD. STARTED MY UNDER GRAD.
03:35:08	2	HERE WE USED UNIX. I THINK UNIX HAS BEEN MENTIONED A FEW TIMES
03:35:13	3	DURING THE TRIAL. THIS IS A CLI ALSO.
03:35:15	4	AND THEN FINALLY OH, NOT FINALLY. RIGHT AROUND, I
03:35:22	5	GUESS THIS IS ABOUT 1985, '88, CLI'S WERE PRETTY MUCH HOW YOU
03:35:29	6	USED COMPUTERS BACK THEN. GUI'S DIDN'T REALLY BECOME PREVALENT
03:35:33	7	AND UBIQUITOUS UNTIL A FEW YEARS OR A DECADE LATER.
03:35:37	8	Q. OKAY. DR. BLACK, TURNING TO THE ASSERTED CLI ELEMENTS IN
03:35:41	9	THIS CASE, DID YOU ANALYZE THOSE ELEMENTS TO ATTEMPT TO
03:35:47	10	DETERMINE WHERE THEY MIGHT HAVE ORIGINATED?
03:35:50	11	A. YEAH, I DID.
03:35:51	12	Q. AND WHAT DID YOU CONCLUDE?
03:35:54	13	A. WELL, I OUTLINED THIS EARLIER THAT THERE WERE VARIOUS
03:35:57	14	SOURCES FOR WHERE THE EARLY CISCO ENGINEERS WOULD COULD HAVE
03:36:03	15	TAKEN THEM ACTUALLY, WOULD IT BE OKAY IF
03:36:06	16	MR. FERRALL: IF YOUR HONOR WOULD PERMIT DR. BLACK
03:36:08	17	TO
03:36:09	18	THE COURT: YES, JUST KEEP YOUR VOICE UP SO WE CAN
03:36:12	19	HEAR YOU.
03:36:12	20	THE WITNESS: I WILL. I WILL TRY.
03:36:24	21	SO BROADLY TAKEN, THERE ARE BASICALLY THREE DIFFERENT
03:36:27	22	PLACES YOU MIGHT TAKE COMMAND TERMS THAT EXISTED BEFORE CISCO
03:36:32	23	WAS FOUNDED.
03:36:34	24	ONE WOULD BE LEGACY CLI'S, THESE ONES THAT WE JUST LOOKED
03:36:39	25	AT A MOMENT AGO. AND THESE WERE FULL OF TERMS, OF COURSE. AND
		1

I'M GOING TO USE DIFFERENT COLORS FOR A REASON HERE. 1 03:36:48 AND THEN THERE WERE JUST TERMS THAT PEOPLE IN THE 2 03:36:51 3 NETWORKING INDUSTRY ALREADY KNEW, WORDS LIKE NETWORK, HOST, 03:36:53 03:36:57 4 INTERFACE, COUNTERS, TIME OUT, THAT KIND OF THING. SO I WOULD CALL THESE COMMON NETWORKING TERMS. 03:37:00 AND THEN THE FINAL CATEGORY IS THIS BODY OF PROTOCOL NAMES 03:37:10 AND THE TERMS INSIDE THE PROTOCOL SPECIFICATIONS THAT CAME OUT 03:37:15 OF PRIMARILY THE ITEF AND THE IEEE. SO I WILL CALL THOSE 8 03:37:20 9 INDUSTRY STANDARD TERMS. 03:37:27 AND THESE ARE THINGS LIKE BGP AND OSPF AND IP AND TCP. 03:37:30 10 03:37:39 11 AND THE MAJORITY OF THE TERMS USED IN CISCO'S CLI FROM COME 03:37:43 12 THESE THREE SOURCES. 03:37:45 13 MR. FERRALL: THANK YOU. NOW DR. BLACK, WERE YOU AWARE OF ANY EVIDENCE FROM THE 03:37:49 14 Ο. CASE, FROM DEPOSITIONS OR OTHER DISCOVERY EXCHANGED IN THE 03:38:06 15 03:38:11 16 CASE, THAT SUPPORTED YOUR IDEA THAT SOME OF THESE CLI COMMANDS CAME FROM PRIOR OPERATING SYSTEMS? 03:38:16 17 CERTAINLY. I MEAN, I THINK MR. LOUGHEED TESTIFIED LAST 03:38:19 18 03:38:23 19 WEEK THAT HE HAD EXPERIENCE WITH TOPS 20 AND THAT HE WAS INSPIRED BY SOME OF THE ELEMENTS IN TOPS 20 WHEN HE WROTE THE 03:38:28 20 03:38:32 21 FIRST VERSION OF CISCO'S IOS. WE'VE ALSO -- WELL, MAYBE WE HAVEN'T, BUT I'VE READ 03:38:35 22 03:38:38 23 DEPOSITION TESTIMONY FROM CISCO EMPLOYEES WHO CREATED SOME OF THE COMMANDS THAT ARE AT ISSUE IN THIS CASE, AND THEY SAID, FOR 03:38:42 24 EXAMPLE, WHEN THE PERSON, I THINK HER NAME WAS TONG LIU, WROTE 03:38:45 25

03:38:50	1	THE PTP COMMANDS, THAT'S PRECISION TIME PROTOCOL, THAT SHE
03:38:54	2	LOOKED TO THE RFC THAT OR IN THAT CASE THE IEEE DOCUMENT
03:38:58	3	THAT SPECIFIED WHAT'S THE NAME OF THE PROTOCOL, WHAT ARE THE
03:39:02	4	NAMES OF THE TERMS. AND SHE INDUCTED THOSE, BROUGHT THOSE INTO
03:39:07	5	THE CISCO CLI, AND THERE'S LOTS OF TESTIMONY ALONG THOSE LINES.
03:39:10	6	Q. ALL RIGHT. IF WE COULD TURN TO EXHIBIT 6581 IN YOUR
03:39:15	7	BINDER, THERE'S SOME BINDERS UP THERE.
03:39:21	8	A. UP HERE?
03:39:22	9	Q. YES.
03:39:23	10	A. I'M SORRY, 6581?
03:39:25	11	Q. THEY SHOULD BE LABELED ON THE BINDER EDGE THERE.
03:39:31	12	A. I'M WITH YOU. OKAY.
03:39:41	13	Q. DO YOU RECOGNIZE 6581?
03:39:45	14	A. YEAH. I'VE SEEN IT BEFORE.
03:39:46	15	Q. WHAT IS THIS?
03:39:47	16	A. THIS IS A MANUAL FOR WHAT'S CALLED DECK NET.
03:39:53	17	Q. IS THIS ONE OF THE MANUALS YOU REVIEWED TO DETERMINE
03:39:55	18	POSSIBLE ORIGINS OF THE ASSERTED CLI COMMANDS?
03:39:58	19	A. YES, IT IS.
03:39:59	20	Q. ALL RIGHT.
03:40:00	21	MR. FERRALL: YOUR HONOR, I MOVE 6581 INTO EVIDENCE.
03:40:03	22	MR. NELSON: NO OBJECTION YOUR HONOR.
03:40:04	23	THE COURT: IT WILL BE ADMITTED.
03:40:13	24	(DEFENDANT'S EXHIBIT 6581 WAS ADMITTED INTO EVIDENCE.)
03:40:13	25	BY MR. PAK:

03:40:14	1	Q. DO YOU RECALL, DR. BLACK, THE APPROXIMATE VINTAGE, WHEN
03:40:16	2	THIS MANUAL CAME OUT?
03:40:18	3	A. IT'S 1980.
03:40:20	4	Q. AND DEC IS DIGITAL EQUIPMENT CORPORATION; IS THAT RIGHT?
03:40:22	5	A. THAT'S RIGHT.
03:40:24	6	Q. IF WE COULD GO TO PAGE 35 OF THIS MANUAL, PLEASE.
03:40:33	7	A. I'M THERE.
03:40:35	8	Q. CAN YOU EXPLAIN TO THE JURY WHAT YOU FOUND HERE THAT'S
03:40:41	9	RELATED TO THE ASSERTED CLI COMMANDS?
03:40:44	10	A. SURE.
03:40:44	11	SO THIS MANUAL IS A REFERENCE MANUAL THAT GIVES LOTS OF
03:40:48	12	DIFFERENT CLI COMMANDS. AND HERE YOU CAN SEE THAT THERE IS A
03:40:52	13	COMMAND CALLED "SHOW," RIGHT AROUND THE MIDDLE OF THE PAGE
03:40:57	14	THERE.
03:40:58	15	AND THAT "SHOW" HAS VARIOUS OTHER WORDS, COMMAND WORDS
03:41:00	16	THAT CAN FOLLOW IT. I THINK IT'S CODED AS "ENTITY" HERE, THEN
03:41:06	17	THE ENTITIES ARE LISTED BELOW THAT AS ACTIVE LINES, ACTIVE
03:41:10	18	LOGGING AND SO FORTH.
03:41:11	19	Q. AND HOW, IF AT ALL, DID THAT RELATE TO THE ASSERTED CLI
03:41:15	20	COMMANDS IN THIS CASE?
03:41:17	21	A. SO THERE ARE 506 TOTAL ASSERTED COMMANDS, I THINK IN THE
03:41:24	22	NEIGHBORHOOD OF 150 OF THEM FOLLOW THE SAME SORT OF PATTERN.
03:41:27	23	THEY START WITH THE WORD "SHOW," THEN THEY NAME SOMETHING
03:41:31	24	TO BE SHOWN RIGHT AFTER THAT.
03:41:33	25	Q. AND ARE YOU FAMILIAR WITH ANOTHER OPERATING SYSTEM CALLED

03:41:39	1	QPR?
03:41:40	2	A. I THINK IT'S OPR.
03:41:41	3	Q. OPR, SORRY.
03:41:43	4	A. I'VE NEVER PERSONALLY USED IT. IT WAS THE CLI THAT
03:41:46	5	MR. LOUGHEED TESTIFIED THAT HE HAD USED AS PART OF THE QUASAR
03:41:50	6	PRINT SYSTEM, AND HE TESTIFIED THAT THERE WAS A SHOW COMMAND
03:41:54	7	THERE AS WELL.
03:41:55	8	Q. THAT WAS WHAT MR. LOUGHEED USED BEFORE HE JOINED CISCO?
03:42:00	9	A. MY UNDERSTANDING WAS THAT WAS AT STANFORD, YES.
03:42:03	10	Q. NOW HAVE YOU LOOKED AT OTHER MANUALS IN ADDITION TO THIS
03:42:10	11	DEC NET MANUAL?
03:42:11	12	A. YEAH, I LOOKED AT A NUMBER OF OTHER MANUALS, ONE FOR RSX
03:42:17	13	11 AND ANOTHER ONE FOR VMS AND MANUALS IN THIS TIMEFRAME.
03:42:23	14	Q. DID YOU LOOK AT ANYTHING FOR TOPS 20?
03:42:26	15	A. YEAH. THERE'S A TOPS 20 MANUAL I LOOKED AT, THAT I THINK
03:42:29	16	IS AROUND HERE.
03:42:30	17	Q. OKAY. WELL, WHAT I WOULD LIKE TO DO IS, IF POSSIBLE, SHOW
03:42:35	18	NOW A SUMMARY OF THE FINDINGS THAT YOU GATHERED FROM YOUR
03:42:41	19	REVIEW OF PRIOR OPERATING SYSTEMS?
03:42:43	20	A. SURE.
03:42:43	21	Q. OKAY. IF WE COULD PULL UP SLIDE 11.
03:42:50	22	CAN YOU EXPLAIN WHAT THIS IS?
03:42:51	23	A. SURE.
03:42:52	24	SO CORRESPONDING TO THAT BROWN BUBBLE ON MY AMAZING
03:42:58	25	DRAWING OVER THERE, THESE ARE WORDS THAT I FOUND IN MANUALS

03:43:02	1	FROM LEGACY CLI'S, CLI PRODUCTS THAT PRE-DATE CISCO, AND THAT
03:43:07	2	ARE AMONG THE TERMS USED BY CISCO'S CLI IN THE ASSERTED
03:43:12	3	COMMANDS.
03:43:13	4	Q. AND I THINK YOU SAID THAT THERE'S OVER 150 "SHOW"
03:43:18	5	COMMANDS. WHAT ABOUT "CLEAR," DO YOU REMEMBER HOW MANY OF THE
03:43:21	6	ASSERTED COMMANDS IN THIS CASE USE "CLEAR?"
03:43:27	7	A. NOT A FAN, IT WAS FAR FEWER, MAYBE 10 OR 20.
03:43:36	8	Q. NOW DID YOU PERFORM A SIMILAR ANALYSIS REGARDING THE
03:43:39	9	ASSERTED MODES IN THE CASE?
03:43:41	10	A. YEAH. SO JUST TO REMIND EVERYONE, THE MODES ARE THESE
03:43:50	11	THINGS THAT ARE NAMED LIKE USER, EXEC, PRIVILEGED EXEC, CONFIG,
03:43:56	12	INTERFACE CONFIG, AND THEY COME WITH PROMPTS IN THE ANGLED
03:44:00	13	BRACKETS, AND THE POUND.
03:44:01	14	Q. AND WE HAVE A SLIDE THAT SUMMARIZES YOUR FINDINGS WITH
03:44:04	15	RESPECT TO MODES?
03:44:05	16	A. WE DO.
03:44:05	17	Q. AND LET'S PUT THAT UP.
03:44:07	18	BUT BEFORE WE TALK ABOUT IT, LET ME ASK YOU, WHERE DID YOU
03:44:10	19	FIND YOUR BASIS FOR YOUR OPINION REGARDING THE PRESENCE OF
03:44:15	20	THESE MODES IN PRIOR OPERATING SYSTEMS?
03:44:17	21	A. I MEAN, ONCE AGAIN, I AM FAMILIAR WITH THESE OLD CLI'S, I
03:44:21	22	USED THEM PERSONALLY, BUT I ALSO LOOKED IN THE MANUALS THAT WE
03:44:26	23	TALKED ABOUT.
03:44:26	24	Q. OKAY. LET'S PULL UP SLIDE 14, PLEASE.
03:44:31	25	CAN YOU EXPLAIN WHAT IS SHOWING HERE.

03:44:34	1
03:44:35	2
03:44:40	3
03:44:44	4
03:44:48	5
03:44:52	6
03:44:57	7
03:45:01	8
03:45:02	9
03:45:06	10
03:45:12	11
03:45:14	12
03:45:19	13
03:45:22	14
03:45:30	15
03:45:33	16
03:45:41	17
03:45:44	18
03:45:45	19
03:45:47	20
03:45:48	21
03:45:53	22
03:46:06	23
03:46:08	24
03:46:12	25

A. SURE.

SO THE CLI IN TOPS 20 IS CALLED EXEC. AND CISCO'S BASIC LOWEST LEVEL MODE IS CALLED USER EXEC. AND MR. LOUGHEED HAS TESTIFIED THAT HE WAS INSPIRED BY THAT WHEN HE CREATED CISCO'S PRODUCT. THE PRIVILEGED MODES, THE IDEA OF HAVING A PRIVILEGED MODE WHERE YOU GET SUPER POWERS, ELEVATED PRIVILEGES, THAT WAS IN TOPS 20, IT'S ALSO A CONCEPT IN UNIX WHICH IS STILL AROUND AND STILL HAS THAT CONCEPT.

THE ANGLE BRACKET PROMPT THAT'S USED IN CISCO'S UNPRIVILEGED MODE, THAT WAS IN CP/M, USED IN CP/M AND IT IS USED IN MS-DOS, STILL TO THIS DAY.

THEN THE PRIVILEGED MODE PROMPT IS THIS HASH MARK, POUND SIGN, AND THAT WAS IN UNIX SINCE THE 60'S.

Q. ALL RIGHT. I NEGLECTED TO ASK YOU TO -- I WOULD LIKE TO GO BACK TO SLIDE 11 BECAUSE I JUST WANT TO MAKE SURE THE RECORD IS CLEAR.

CAN YOU JUST READ INTO THE RECORD, DR. BLACK, THE TERMS
THAT YOU FOUND FROM PRIOR OPERATING SYSTEMS?

- A. YOU WANT ME TO READ EVERYTHING ON THE SLIDE?
- O. PLEASE.
- A. BANNER, BOOT, CLEAR, CLOCK, ENABLE, ERASE, LENGTH, LOAD, MOTD, NO, SET, SHOW, AND TERMINAL.
- O. THANK YOU.

NOW LET'S TURN TO YOUR SECOND CIRCLE, THE BLUE CIRCLE, COMMON NETWORKING TERMS.

03:46:14	1	A. OKAY.
03:46:15	2	Q. WHAT DID YOU DO TO REACH A CONCLUSION ABOUT THE COMMON
03:46:18	3	PRESENCE OF NETWORKING TERMS?
03:46:19	4	A. THAT WAS MORE OF A JUDGMENT CALL. AND, YOU KNOW, IF I
03:46:24	5	BELIEVE THAT I HEARD PEOPLE SAY IT AND USE IT AND IT'S PART OF
03:46:28	6	THE LEXICON, THINGS LIKE "HOST" AND "NETWORK" AND "INTERFACES,"
03:46:31	7	THEN I COLORED IT BLUE OR I DEEMED IT TO BE IN THE BLUE CIRCLE.
03:46:37	8	Q. ALL RIGHT. AND I THINK WE HAVE A SLIDE OF THE TERMS THAT
03:46:40	9	YOU CONCLUDED WERE COMMON NETWORKING TERMS. IF WE COULD PULL
03:46:44	10	UP SLIDE 17.
03:46:54	11	IT'S A LITTLE BIT HARD TO SEE. BUT APPROXIMATELY HOW MANY
03:46:58	12	TERMS HERE DID YOU CONCLUDE WERE COMMON NETWORKING TERMS?
03:47:02	13	A. IT LOOKS LIKE MAYBE 70 OR 80.
03:47:10	14	Q. AND DID YOU SEE ANY EVIDENCE IN THE RECORD, AGAIN FROM
03:47:14	15	DISCOVERY, ABOUT HOW COMMON NETWORKING TERMS WERE ACTUALLY USED
03:47:17	16	BY CISCO ENGINEERS IN DEVISING CLI COMMANDS?
03:47:22	17	A. YEAH. I MEAN, THE ENGINEERS TESTIFIED THAT THEY WANTED TO
03:47:26	18	USE TERMS THAT WERE FAMILIAR TO THEIR USERS, AND THEIR USERS
03:47:29	19	ARE NETWORK ENGINEERS.
03:47:30	20	AND SO SOME OF THESE TERMS MIGHT LOOK PRETTY CRAZY LIKE
03:47:34	21	THAT'S NOT A COMMON TERM, BUT THINGS LIKE, I DON'T KNOW, REGEX,
03:47:41	22	WHICH APPEARS IN THE LIST HERE, IT LOOKS LIKE IT'S GREEK, BUT
03:47:43	23	IT'S ACTUALLY A COMMON TERM USED THROUGHOUT COMPUTER SCIENCE.
03:47:48	24	IT MEANS REGULAR EXPRESSION.
03:47:50	25	WHEN YOU GO TO SCHOOL AND YOU TAKE ONE OF MY CLASSES, OR

03:47:52	1	SOME OF MY CLASSES, YOU LEARN WHAT THAT MEANS.
03:47:55	2	Q. AND OTHERS, I SUPPOSE, ARE LESS CONTROVERSIAL LIKE "LOGIN"
03:47:59	3	OR "LINK;" IS THAT FAIR?
03:48:01	4	A. YEAH. I MEAN SOME OF THEM ARE LIKE "RUN" OR "OUT" OR
03:48:05	5	"USERS," OR "IN," THOSE, I THINK, ARE CLEARLY IN COMMON USE.
03:48:14	6	Q. OKAY. I'M NOT GOING TO ASK YOU TO READ ALL OF THESE INTO
03:48:18	7	THE RECORD.
03:48:18	8	A. THANK YOU.
03:48:19	9	Q. NOW YOUR THIRD CATEGORY IN GREEN WAS INDUSTRY STANDARD
03:48:22	10	TERMS.
03:48:22	11	CAN YOU EXPLAIN WHAT YOU DID TO ANALYZE THE EXTENT TO
03:48:27	12	WHICH THE ASSERTED CLI ELEMENTS USED INDUSTRY STANDARD TERMS?
03:48:31	13	A. SURE.
03:48:33	14	SO I MEAN, I RECOGNIZED IF YOU LOOK AT THIS LIST OF 506
03:48:37	15	COMMANDS, A LOT OF THEM ARE NAMING PROTOCOLS AND NAMING TERMS
03:48:43	16	WITHIN THOSE PROTOCOLS WHICH I IMMEDIATELY RECOGNIZED BECAUSE I
03:48:46	17	READ A LOT OF THESE STANDARDS PRIOR TO MY ENGAGEMENT IN THE
03:48:49	18	CASE.
03:48:50	19	BUT IN ORDER TO CONDUCT BY ANALYSIS, I WENT TO THE
03:48:52	20	SPECIFICATIONS FOR THOSE PROTOCOLS. AND IN THE ITEF, IT'S
03:48:55	21	CALLED AN RFC, WE'VE HEARD ABOUT THAT A BUNCH. IN THE IEEE,
03:49:00	22	THE SPEC STARTED WITH 802.SOMETHING.
03:49:04	23	SO I LOOKED AT THOSE SPECIFICATIONS TO FIND TERMS THAT LAY
03:49:08	24	WITHIN THEM.
03:49:08	25	Q. AND CAN YOU TELL ME, IN GENERAL, WE WILL GET INTO SOME

SPECIFICS, BUT IN GENERAL, WHAT DID YOU FIND? 1 03:49:12 2 I FOUND FOR THE VAST MAJORITY OF TERMS IN THE ACCUSED CLI 03:49:16 3 COMMAND, THEY COULD BE FOUND IN THE TITLE AND IN THE CONTENTS 03:49:21 03:49:25 4 OF THE INDUSTRY STANDARD SPECIFICATIONS. 03:49:28 0. ALL RIGHT. NOW I WOULD LIKE TO PULL UP SLIDE 19, PLEASE. WHAT DO YOU UNDERSTAND THIS TO BE, DR. BLACK? 03:49:39 6 THESE ARE SOME DOT1X COMMANDS. SO THIS IS IEEE. AND AS I Α. 03:49:42 JUST SAID THEY START WITH 802. SO THIS IS WRITTEN 802 DOT1X 8 03:49:49 9 BUT PEOPLE CALL IT DOT1X FOR SHORT. AND THIS IS ACTUALLY A 03:49:54 SECURITY PROTOCOL. THE THIRD ONE DOWN HERE WHICH IS DOT1X 03:49:59 10 03:50:03 11 SYSTEM AUTH CONTROL. THAT TURNS ON THE FEATURE. SO THAT'S 03:50:06 12 LIKE A BUTTON, YOU TYPE IT IN AND THAT IT TURNS IT ON. 03:50:11 13 AND THEN THE SECOND ONE, DOT1X RE-AUTHENTICATION FEATURE, THAT TURNS ON THE RE-AUTHENTICATION FEATURE, LIKE ANOTHER 03:50:16 14 03:50:18 15 BUTTON. 03:50:19 16 AND THEN THE BOTTOM THREE ARE LIKE KNOBS, YOU SET AN INTERVAL AND A NUMBER OF SECONDS THAT YOU WANT THE CERTAIN 03:50:22 17 FEATURE TO BE INVOKED. 03:50:24 18 03:50:25 19 0. AND ARE ALL OF THESE ASSERTED COMMANDS IN THE CASE? 03:50:28 20 Α. I BELIEVE ALL SIX ARE, YES. ALL RIGHT. AND IS THERE A SPECIFICATION FOR DOT1X? 03:50:30 21 0. YES, IT'S THE 802 DOT1X SPECIFICATION. 03:50:36 22 Α. 03:50:41 23 APTLY NAMED. IF YOU COULD LOOK AT 6801 IN YOUR BINDER. 0. Α. I HAVE IT. 03:51:02 24 IS THAT THE 802 DOT1X SPECIFICATION, AT LEAST AS OF 2001? 03:51:02 25 Q.

03:51:08	1	A. YES IT IS.
03:51:09	2	MR. FERRALL: YOUR HONOR, I WOULD MOVE EXHIBIT 6801
03:51:11	3	IN EVIDENCE.
03:51:12	4	MR. NELSON: NO OBJECTION.
03:51:13	5	THE COURT: IT WILL BE ADMITTED.
03:51:14	6	(DEFENDANT'S EXHIBIT 6801 WAS ADMITTED INTO EVIDENCE.)
03:51:14	7	BY MR. FERRALL:
03:51:44	8	Q. SO DR. BLACK, IF WE GO TO I THINK THE PAGE ENDING 593 IN
03:51:53	9	THE EXHIBIT 6801?
03:51:56	10	A. I SEE IT.
03:51:57	11	Q. ALL RIGHT. CAN YOU TELL US WHAT YOU FOUND HERE REGARDING
03:52:03	12	THE FIRST CLI COMMAND IN THIS LIST?
03:52:05	13	A. YEAH. SO I MEAN, PAE MEANS PORT ACCESS ENTITY. YOU CAN
03:52:10	14	SEE THAT ACRONYM ON THE PAGE IN VARIOUS PLACES. AND THEN ON
03:52:15	15	831 YOU SEE THE WORD AUTHENTICATOR, WHICH IS ALSO THE THIRD
03:52:19	16	TERM IN THE ASSERTED COMMAND.
03:52:21	17	Q. IS AUTHENTICATOR A FUNCTION OR A FEATURE THAT IS EXPLAINED
03:52:26	18	IN THE 802 DOT1X STANDARD ITSELF?
03:52:31	19	A. YEAH. THERE ARE THREE ACTORS IN 8021X. THERE'S THE
03:52:39	20	SUPPLICANT AUTHENTICATOR AND THE AUTHENTICATION SERVER, SO IT'S
03:52:41	21	THE MIDDLE OF THOSE THREE.
03:52:42	22	Q. IS THE TERM "AUTHENTICATOR" IN THE CISCO CLI COMMAND, IS
03:52:47	23	THAT USED IN THE SAME WAY AS IT'S USED IN THE SPECIFICATION?
03:52:51	24	A. YES, IT IS.
03:52:52	25	Q. ALL RIGHT. LET'S LOOK AT THE DOT1X RE-AUTHENTICATION

03:52:57	1	COMMAND, AND IF WE COULD GO TO PAGE ENDING IN 615.
03:53:11	2	DR. BLACK, CAN YOU TELL US WHAT'S ON THIS PAGE REGARDING
03:53:15	3	THE SECOND COMMAND HERE?
03:53:16	4	A. YEAH. SO THAT ONE IS A LITTLE SIMPLER. IT SAYS
03:53:20	5	"RE-AUTHENTICATION" AND THERE'S A HEADING THAT TALKS ABOUT THAT
03:53:22	6	FEATURE, THE RE-AUTHENTICATION FEATURE, WHICH IS THE ONE THAT
03:53:25	7	SAYS I'VE GOT TO KEEP ASKING FOR YOUR PASSWORD, OVER, AND OVER,
03:53:29	8	AND OVER ON AN INTERVAL, THAT'S WHAT IT'S DOING.
03:53:32	9	Q. IS THERE ANOTHER COMMAND YOU WOULD LIKE TO EXPLAIN TO THE
03:53:35	10	JURY, I WILL LET YOU PICK THE NEXT ONE.
03:53:38	11	A. OH, GEEZ. YOU WANT ME TO JUST PICK FROM THE LIST HERE?
03:53:46	12	Q. YEAH, WHICH ONE DO YOU WANT TO TALK ABOUT?
03:53:47	13	A. TIMEOUT QUIET-PERIOD.
03:53:52	14	Q. OKAY. SO I THINK THAT ONE LET'S GO TO PAGE 609.
03:54:07	15	MR. DAHM? OKAY. SORRY.
03:54:07	16	THE COURT: HE'S HAVING A TIME OUT QUIET PERIOD.
03:54:13	17	THE WITNESS: OKAY. SO THAT ONE WAS WHAT DID I
03:54:15	18	CHOOSE? TIME OUT QUIET PERIOD?
03:54:17	19	OKAY. IN THE MIDDLE OF THE PAGE THERE, THERE'S A HEADING
03:54:23	20	IT'S QUIET PERIOD, WHICH IS THE AMOUNT OF TIME TO WAIT BEFORE
03:54:26	21	NAGGING SOMEONE AGAIN.
03:54:28	22	AND IT'S SPELLED WITH DIFFERENT CAPITALIZATION AND THERE'S
03:54:31	23	NO HYPHEN, BUT IN THE CISCO VERSION THERE IS.
03:54:35	24	Q. DOES CAPITALIZATION MATTER IN A PARSER, TO YOUR KNOWLEDGE?
03:54:39	25	A. IT DEPENDS ON THE PARSER.

03:54:40	1	FOR CISCO AND ARISTA AND THE OTHER ONES I'VE USED, IT'S
03:54:45	2	CASE INSENSITIVE WHICH MEAN ITS DOESN'T MATTER IF IT'S UPPER OR
03:54:49	3	LOWER. IN CERTAIN OTHER CONTEXT, IT CAN MATTER.
03:54:55	4	Q. NOW DID YOU DO THIS SORT OF ANALYSIS FOR OTHER INDUSTRY
03:55:02	5	STANDARD PUBLICATIONS IN ADDITION TO DOT1X?
03:55:04	6	A. YEAH, I LOOKED AT A LARGE NUMBER OF THEM, IN FACT.
03:55:07	7	Q. DO YOU HAVE ANY ESTIMATE OF HOW MANY STANDARDS YOU LOOKED
03:55:10	8	AT?
03:55:10	9	A. OH, WOW, 30 OR 40, MAYBE.
03:55:16	10	Q. DID YOU LOOK AT A STANDARD FOR OSPF, FOR EXAMPLE?
03:55:22	11	A. YES.
03:55:22	12	Q. ALL RIGHT. CAN YOU LOOK AT EXHIBIT 6817 IN YOUR BINDER.
03:55:31	13	A. OKAY.
03:55:33	14	Q. IS THAT THE OSPF STANDARD OR AT LEAST ONE OF THE RFC'S FOR
03:55:39	15	OSPF THAT YOU LOOKED AT FOR THIS ANALYSIS?
03:55:42	16	A. IT'S ONE OF THEM, YES.
03:55:44	17	MR. FERRALL: YOUR HONOR, I WOULD LIKE TO MOVE
03:55:46	18	EXHIBIT 6817 INTO EVIDENCE.
03:55:47	19	MR. NELSON: BASED ON THAT DESCRIPTION, I'M FINE
03:55:49	20	YOUR HONOR. I'M HAVING TROUBLE KEEPING UP, BUT I'M OKAY WITH
03:55:53	21	IT.
03:55:53	22	THE COURT: IT WILL BE ADMITTED.
03:55:55	23	(DEFENDANT'S EXHIBIT 6817 WAS ADMITTED INTO EVIDENCE.)
03:55:55	24	BY MR. FERRALL:
03:56:01	25	Q. OKAY. AND WE ARE NOT GOING TO BE ABLE TO GO THROUGH THIS,

03:56:04	1	MUCH TO THE JURY'S PLEASURE TO HEAR THAT WE ARE NOT GOING TO GO
03:56:08	2	THROUGH THIS FOR EVERY COMMAND, BUT SUFFICE IT TO SAY, DID YOU
03:56:12	3	PERFORM IN SIMILAR ANALYSIS FOR THE OSPF STANDARD AND OTHERS?
03:56:18	4	A. I DID.
03:56:18	5	Q. AND DID YOU PREPARE A SUMMARY OF THE NUMBER OF COMMANDS
03:56:21	6	THAT, THE NUMBER OF COMMAND TERMS THAT ARE ASSERTED IN THIS
03:56:26	7	CASE THAT CAME FROM ITEF PUBLICATIONS LIKE RFC'S?
03:56:31	8	A. YES.
03:56:32	9	Q. ALL RIGHT. AND IF WE COULD LOOK AT SLIDE 15.
03:56:40	10	A. SO THIS IS THE ITEF VERSION, THESE ARE A SAMPLING OF THE
03:56:45	11	VARIOUS COMMAND TERMS. IN FACT, EVERY ONE OF THESE IS A
03:56:49	12	PROTOCOL.
03:56:49	13	AND SO THERE ARE, I DON'T KNOW, ABOUT 20 OR SO OF THOSE ON
03:56:52	14	THE SLIDE.
03:56:57	15	Q. SO ARE THESE TERMS USED IN ASSERTED COMMANDS?
03:56:59	16	A. I THINK, YEAH, EVERY ONE OF THEM IS.
03:57:01	17	Q. SOMETIMES MULTIPLE TIMES?
03:57:03	18	A. NOT WITHIN THE SAME COMMAND, BUT YEAH, IT MIGHT BE
03:57:06	19	MULTIPLE COMMANDS THAT USE A GIVEN TERM.
03:57:08	20	Q. ALL RIGHT.
03:57:09	21	AND HOW ABOUT IEEE STANDARDS, DID YOU PREPARE A SUMMARY OF
03:57:13	22	WHAT YOU FOUND FROM IEEE STANDARDS?
03:57:15	23	A. YES. I THINK IT'S THE NEXT SLIDE.
03:57:18	24	SO HERE, THESE AREN'T ALL PROTOCOLS, SOME OF THESE ARE
03:57:22	25	TERMS FROM WITHIN THE PROTOCOL DOCUMENT. BUT ALL OF THESE ARE

03:57:25	1	PART OF A STANDARD THAT WAS PUBLISHED BY THE IEEE WHICH
03:57:28	2	OPERATES OUTSIDE OF ANY COMPANY.
03:57:31	3	Q. NOW AFTER YOU COMPLETED ALL OF THE THIS REVIEW, DID YOU
03:57:38	4	ATTEMPT TO PUT TOGETHER ALL OF YOUR FINDINGS INTO ONE PLACE?
03:57:42	5	A. I DID AND IT WAS A LOT OF FUN.
03:57:46	6	Q. OKAY. IF YOU COULD LOOK AT EXHIBIT 9042, PLEASE.
03:58:07	7	A. WHERE WOULD I FIND IT?
03:58:09	8	THE COURT: IT'S THE LAST BINDER, NUMBER 8, IT'S THE
03:58:11	9	SKINNY ONE.
03:58:14	10	THE WITNESS: THANK YOU, YOUR HONOR.
03:58:19	11	OKAY. I'M WITH YOU.
03:58:22	12	Q. WHAT'S 9042?
03:58:25	13	A. THIS IS AN EXCEL SPREADSHEET WHERE I LISTED ALL 506 OF THE
03:58:32	14	ASSERTED MULTIWORD COMMANDS. AND IN EACH CASE, I COLORED IN A
03:58:36	15	CELL, EACH OF THE TERMS IS COLORED, ONE OF THOSE THREE COLORS
03:58:41	16	UP ON THE PAPER OVER THERE, IT'S EITHER A BROWN, IF IT'S FROM A
03:58:45	17	LEGACY CLI, BLUE, IF I CONSIDER IT TO BE A COMMON NETWORKING
03:58:50	18	TERM, AND GREEN, IF IT COMES FROM ONE OF THOSE TWO STANDARDS
03:58:55	19	BADDIES WE JUST TALKED ABOUT.
03:59:01	20	Q. AND DID DOUBLE CHECK THIS TO CONFIRM THE TERMS WERE FOUND
03:59:07	21	IN RFC'S, IF THAT'S WHAT YOU INDICATE ON HERE?
03:59:11	22	A. MANY TIMES.
03:59:12	23	MR. FERRALL: YOUR HONOR, AT THIS POINT I WOULD LIKE
03:59:13	24	TO DISPLAY THIS TO THE JURY.
03:59:16	25	THE COURT: ARE YOU GOING TO MOVE IT INTO EVIDENCE?

03:59:18	1	MR. FERRALL: ULTIMATELY, I WOULD LIKE TO, BUT IF I
03:59:20	2	CAN AT LEAST USE IT AS A DEMONSTRATIVE AT THIS POINT.
03:59:23	3	THE COURT: ANY OBJECTION TO IT BEING A DEMONSTRATIVE
03:59:25	4	AT THIS POINT?
03:59:25	5	MR. NELSON: NO, YOUR HONOR.
03:59:26	6	THE COURT: OKAY.
03:59:26	7	MR. NELSON: THAT'S OKAY.
03:59:29	8	BY MR. FERRALL:
03:59:31	9	Q. SO DR. BLACK, I KNOW YOU EXPLAINED THIS BEFORE IT WAS UP
03:59:35	10	ON THE SCREEN, BUT CAN YOU EXPLAIN TO THE JURY AGAIN WHAT IS
03:59:41	11	SHOWN HERE.
03:59:42	12	A. SURE. SO THIS IS AN ALPHABETICAL LISTING, IT'S 506 LINES
03:59:47	13	LONG BECAUSE EVERY COMMAND THAT'S ASSERTED BY CISCO IS LISTED
03:59:50	14	HERE.
03:59:50	15	AND THEN IN EACH CASE, LINE BY LINE, IF A GIVEN COMMAND
03:59:54	16	TERM LIKE AAA, THAT'S THE FIRST ONE HERE, IF THAT'S FOUND IN AN
04:00:00	17	ITEF OR IEEE DOCUMENT, I COLORED IT GREEN.
04:00:03	18	SO THERE IS AN AAA STANDARD IN THE ITEF. AND SO I COLORED
04:00:08	19	IT GREEN. AND THERE'S ONE REGARDING ACCOUNTING, I COLORED THAT
04:00:12	20	GREEN AS WELL.
04:00:13	21	THERE'S SOME THAT ARE BLUE BECAUSE I DIDN'T CONSIDER THEM
04:00:16	22	TO BE I DIDN'T FIND THEM IN ANY STANDARDS DOCUMENT, BUT I
04:00:22	23	CONSIDER THEM TO BE COMMON ENOUGH TERMS THAT EVERYBODY WOULD
04:00:24	24	KNOW THEM AND UNDERSTAND THEM.
04:00:25	25	THERE ARE SOME BROWN ONES THAT ARE FURTHER DOWN. THOSE

04:00:30	1	ARE TAKEN FROM THAT FIRST LIST THAT CORRESPOND TO THAT BROWN
04:00:34	2	CIRCLE UP ON THE TOP, THE POSTER BOARD OVER THERE.
04:00:37	3	AND THEN IF I DIDN'T FIND THEM ANYWHERE AND DIDN'T
04:00:40	4	CONSIDER THEM TO BE COMMON TERMS, I LEFT THEM AS WHITE.
04:00:43	5	Q. OKAY. SO WE SEE HERE NOW, HERE'S A PAGE WITH MORE BROWN
04:00:49	6	AND BLUE.
04:00:54	7	THIS HAS, FOR EXAMPLE, THE "SHOW COMMANDS" YOU FOUND FROM
04:00:57	8	LEGACY OPERATING SYSTEM; IS THAT RIGHT?
04:00:59	9	A. TO BE CLEAR, I FOUND THE WORD "SHOW" USED AS A COMMAND IN
04:01:05	10	THOSE OPERATING SYSTEM, NOT NECESSARILY THE ENTIRE COMMAND
04:01:08	11	SHOWN HERE.
04:01:08	12	Q. FAIR ENOUGH. THANK YOU.
04:01:10	13	AND YOU ARE NOT YOU HAVE A NUMBER OF TERMS HERE IN
04:01:13	14	WHITE, AND THOSE REFLECT THE FACT THAT THESE WERE NOT PRESENT
04:01:19	15	FROM YOUR INVESTIGATION IN LEGACY OPERATING SYSTEMS OR RFC; IS
04:01:30	16	THAT RIGHT?
04:01:30	17	A. RIGHT. YOU CAN SEE ALL STATISTICS, COOLING, POWER,
04:01:36	18	TEMPERATURE. I MEAN, YOU CAN ARGUE IT'S A JUDGMENT CALL TO
04:01:41	19	DETERMINE WHETHER THAT'S A TERM THAT EVERYBODY KNOWS OR NOT.
04:01:43	20	IF I DID, I MADE IT BLUE. IF NOT, I LEFT IT WHITE.
04:01:48	21	IT WAS A JUDGMENT CALL. I TRIED TO MAKE IT REASONABLE AND
04:01:50	22	CONSERVATIVE WHEN I MADE THIS CHART.
04:01:53	23	Q. YOU ARE NOT CLAIMING THAT EVERY WORD FROM CISCO IS FROM AN
04:01:56	24	RFC OR A PRIOR OPERATING SYSTEM?
04:01:57	25	A. NO, THERE ARE PLENTY OF WHITE CELLS IN MY CHART HERE.

04:02:01	1	Q. NOW, WERE YOU ASKED TO PROVIDE AN OPINION ON A DOCTRINE
04:02:08	2	KNOWN AS SCÈNES À FAIRE?
04:02:09	3	A. YES, I WAS.
04:02:10	4	Q. OKAY. IF WE COULD JUST PUT THAT SLIDE 22 UP, MR. DAHM.
04:02:16	5	AND YOU UNDERSTAND THIS IS A LEGAL DOCTRINE; RIGHT.
04:02:20	6	A. THAT'S WHAT MY UNDERSTANDING IS.
04:02:22	7	Q. AND THAT'S NOT YOUR SPECIALTY?
04:02:23	8	A. IT IS DEFINITELY NOT.
04:02:25	9	Q. BUT YOU UNDERSTAND THAT THIS DOCTRINE SAYS THAT MATERIAL
04:02:31	10	THAT FLOWS NATURALLY FROM CONSIDERATIONS OR FACTORS THAT ARE
04:02:38	11	EXTERNAL TO AN AUTHOR'S CREATIVITY SHOULD NOT BE PROTECTED BY
04:02:42	12	COPYRIGHT.
04:02:43	13	WAS THAT WHAT YOU FOLLOWED IN ASSESSING THIS?
04:02:46	14	A. THAT WAS MY UNDERSTANDING, YES.
04:02:47	15	Q. AND CAN YOU EXPLAIN TO THE JURY WHAT, IF ANY, EXTERNAL
04:02:53	16	CONSTRAINTS OR CONSIDERATIONS YOU FOUND TO BE PRESENT FOR THE
04:03:00	17	CISCO ENGINEERS AS THEY WERE DERIVING THESE CLI COMMANDS?
04:03:04	18	A. RIGHT.
04:03:05	19	SO I MEAN, IF YOU IMAGINE YOU ARE GOING TO GO OUT AND
04:03:08	20	CREATE A NEW CLI COMMAND, I MEAN, PROBABLY THE FIRST THING YOU
04:03:12	21	ARE GOING TO DO IS THINK, WELL, WHAT DOES IT DO, WHAT'S THE
04:03:16	22	FEATURE THAT I'M TRYING TO DESCRIBE.
04:03:19	23	AND SO IF YOU WANTED TO DO SOMETHING LIKE CLEAR
04:03:23	24	SPANNING-TREE COUNTERS, YOU MIGHT MAKE A NEW CLI COMMAND CALLED
04:03:27	25	CLEAR SPANNING TREE COUNTERS, THAT WOULD MAKE SENSE.

YOU PROBABLY WOULDN'T USE "SHOW IP INTERFACE" OR SOMETHING 1 04:03:31 2 THAT DOESN'T AT ALL DESCRIBE THE THING YOU ARE GOING TO DO. SO 04:03:39 3 I THINK THAT'S A CONSTRAINT. TRYING TO BE DESCRIPTIVE, TRYING 04:03:41 04:03:44 4 TO BE CLEAR, CONCISE. USE ABBREVIATIONS, WHEN IT MAKES SENSE, 04:03:47 IF THEY ARE WELL UNDERSTOOD. WE ARE LAZY PEOPLE, NETWORK ENGINEERS, WE DON'T WANT TO 04:03:49 6 TYPE MORE THAN WE HAVE TO. SO IF WE CAN ABBREVIATE OR USE 04:03:52 8 SMALLER TERMS, THAT'S ATTRACTIVE, WE WANT TO DO THAT AS WELL. 04:03:55 9 AND ALSO, IF YOU NOT ADDING THE FIRST CLI COMMAND, THEN 04:03:59 YOU PROBABLY WANT TO MAKE IT FIT IN WITH THE COMMANDS YOU 04:04:03 10 04:04:07 11 ALREADY HAVE. 04:04:07 12 AND MR. REMAKER LAST WEEK TALKED A LITTLE BIT ABOUT THE 04:04:11 13 HIGHLY TECHNICAL ASPECTS OF CISCO'S PARSER THAT MIGHT CONSTRAIN CHOICES ALONG THOSE LINES AS WELL. 04:04:15 14 DID YOU FIND IN THE EVIDENCE, ANY DOCUMENTS OR OTHER 04:04:20 15 TESTIMONY THAT SUGGESTED TO YOU THAT THE CISCO ENGINEERS 04:04:25 16 ACTUALLY FOLLOWED SOME OF THESE CONSTRAINTS AND WERE BOUND BY 04:04:31 17 SOME OF THESE CONSTRAINTS IN COMING UP WITH THE CLI COMMANDS? 04:04:35 18 04:04:38 19 I MEAN, I REFERENCED MS. LIU'S USE, TAKING WORDS DIRECTLY OUT OF THE STANDARDS, THOSE WOULD BE FAMILIAR TO 04:04:44 20 ENGINEERS. 04:04:48 21 MR. REMAKER, ONCE AGAIN, CITED SOME OF THOSE CONSTRAINTS 04:04:48 22 04:04:51 23 AND HE TALKED I THINK AT LENGTH ABOUT THIS DOCUMENT THEY HAVE CALLED THE PARSER-POLICE MANIFESTO THAT ENSHRINES MANY OF THE 04:04:54 24 SAME SORTS OF CONCERNS AND CONSTRAINTS THAT I JUST DESCRIBED. 04:04:59 25

04:05:02	1	Q. OKAY. IF WE COULD LOOK AT EXHIBIT 5175 WHICH IS ALREADY
04:05:08		ADMITTED.
04:05:18	3	DR. BLACK, YOU UNDERSTAND THIS WAS A VERSION OF THE
04:05:22	4	PARSER-POLICE MANIFESTO THAT'S IN EVIDENCE ALREADY?
04:05:26	5	A. YES, I UNDERSTAND THAT.
04:05:27	6	Q. AND CAN YOU EXPLAIN TO THE JURY HOW THIS PARSER-POLICE
04:05:33	7	MANIFESTO APPLIES TO YOUR SCÈNES À FAIRE OPINION?
04:05:39	8	A. I MEAN THIS THING IS HAS, AMONG OTHER THINGS, ADVICE ON
04:05:44	9	HOW TO MAKE A GOOD CLI COMMAND THAT FITS IN WITH WHAT EXISTS
04:05:49	10	ALREADY AND MAKES SENSE TO THE USERS AND FOLLOWS THOSE
04:05:52	11	CONSTRAINTS THAT I JUST MENTIONED A MOMENT AGO.
04:05:54	12	Q. OKAY. IF WE COULD GO TO THE GUIDELINES
04:06:00	13	AND MR. DAHM, I THINK IT'S ON THE SECOND PAGE OR THIRD
04:06:03	14	PAGE, MAYBE.
04:06:14	15	SO I GUESS, DR. BLACK, THIS LOOKS LIKE PART OF THE
04:06:17	16	GUIDELINES SECTION. IS THERE ONE IN PARTICULAR IF YOU COULD
04:06:25	17	LOOK IN YOUR BINDER.
04:06:27	18	A. I'M SORRY, WHAT WAS THE EXHIBIT NUMBER?
04:06:29	19	Q. AH. SORRY. 5175.
04:06:45	20	A. OKAY. I HAVE IT.
04:06:51	21	Q. SO THE QUESTION, DR. BLACK, IS WERE THERE PARTICULAR
04:06:57	22	GUIDELINES OR ASPECTS OF THE PARSER-POLICE MANIFESTO THAT YOU
04:07:00	23	FOUND RELEVANT TO THE SCÈNES À FAIRE OPINION?
04:07:03	24	A. WELL, I THINK IN SOME SENSE THEY ALL ARE, INSOFAR AS THEY
04:07:07	25	ARE THE GIVING ADVICE ON WHAT TO DO AND WHAT NOT TO DO.

WE COULD TAKE, FOR EXAMPLE, PERHAPS BULLET SIX, WHICH IS I 1 04:07:11 2 THINK IS -- IT'S A LITTLE BIT FADED ON MY COPY. YEAH, THIS I 04:07:23 3 THINK IS A GOOD EXAMPLE. 04:07:27 04:07:28 4 Q. SO CAN YOU EXPLAIN WHAT YOU UNDERSTOOD THIS TO MEAN? 04:07:32 CAN I READ THE FIRST SENTENCE INTO THE RECORD? 6 Ο. SURE. 04:07:34 SO IT SAYS, WHEN NAMING A COMMAND, TRY TO PICK NAMES THAT 04:07:35 8 WOULD BE FAMILIAR TO PEOPLE IN THE INDUSTRY. AND THEN THEY GO 04:07:38 9 TO GIVE SOME EXAMPLES. 04:07:42 WELL, I THINK I WAS TRYING TO CAPTURE THAT SAME ADVICE A 04:07:44 10 04:07:47 11 MOMENT AGO. IF YOU ARE GOING TO USE MTU, ALTHOUGH PEOPLE WHO 04:07:51 12 DON'T WORK IN NETWORKS, THAT MIGHT LOOK COMPLETELY MEANINGLESS, 04:07:57 13 TO SOMEONE THAT WORKS IN NETWORKING THAT MEANS MAXIMUM TRANSMISSION UNIT, AND IT WOULD BE FAMILIAR. 04:08:00 14 AND I THINK IT MAKES A LOT OF SENSE BOTH FOR BREVITY AND 04:08:02 15 CLARITY AND FAMILIARITY TO USE A TERM LIKE THAT. 04:08:04 16 Q. OKAY. 04:08:06 17 AND BASED UPON YOUR REVIEW OF ALL OF THE EVIDENCE IN THIS 04:08:07 18 04:08:14 19 CASE, WHAT CONCLUSION, IF ANY, DID YOU REACH CONCERNING THE APPLICABILITY OF THE SCÈNES À FAIRE DOCTRINE TO THE ASSERTED 04:08:18 20 04:08:25 21 CLI ELEMENTS? 04:08:25 22 I THINK GIVEN THE LARGE NUMBER OF CONSTRAINTS TO DESCRIBE 04:08:28 23 THE FEATURE YOU ARE IMPLEMENTING AND TO FOLLOW ALL OF THOSE OTHER GUIDELINES THAT WERE SET FORTH IN THIS DOCUMENT AND 04:08:31 24 04:08:34 25 ACCORDING TO THE TESTIMONY WE'VE HEARD, THAT REALLY, THE

04:08:37	1	COMMAND THAT YOU END UP WITH FLOWS PRIMARILY FROM SOURCES AND
04:08:42	2	SUBJECT TO CONSTRAINTS OUTSIDE OF THE AUTHOR'S CREATIVITY.
04:08:49	3	Q. ALL RIGHT.
04:08:50	4	NOW DR. BLACK, I WOULD LIKE TO TURN TO WHAT I THINK YOU
04:08:53	5	IDENTIFIED IN THE BEGINNING AS THE SECOND CATEGORY OF YOUR
04:08:57	6	ANALYSIS, AND THAT WAS FAIR USE; RIGHT?
04:09:00	7	A. YES, SIR.
04:09:01	8	Q. ARE YOU READY FOR THAT?
04:09:03	9	A. I WILL DO MY BEST.
04:09:04	10	Q. AND IF WE COULD JUST CALL UP SLIDE 25, PLEASE. YOU REFER
04:09:13	11	TO FOUR FAIR USE FACTORS IN THE BEGINNING.
04:09:16	12	DO YOU RECOGNIZE THESE AS THE FACTORS YOU WERE ASKED TO
04:09:20	13	CONSIDER?
04:09:20	14	A. I THINK THEY ARE SHORTENED VERSIONS, BUT YES.
04:09:24	15	Q. AND IF WE COULD JUST TICK THROUGH AGAIN, WE WILL GO INTO
04:09:27	16	SOME DETAIL, BUT AT A SUMMARY LEVEL, WHAT DID YOU FIND ON EACH
04:09:31	17	OF THESE FACTORS?
04:09:33	18	A. YOU ARE ASKING FOR MY FINDINGS?
04:09:35	19	Q. YES, YOUR FINDINGS AS TO EACH OF THEM.
04:09:38	20	A. SO THE FIRST ONE, PURPOSE AND CHARACTER OF THE USE.
04:09:42	21	THAT ASKS: IS ARISTA, IN THIS CONTEXT, IS ARISTA
04:09:47	22	TRANSFORMATIVE? AND I FOUND IT WAS, IN FACT, HIGHLY
04:09:50	23	TRANSFORMATIVE, AS I MENTIONED EARLIER.
04:09:52	24	NATURE OF THE WORK. HERE THE WORK MEANS THE CISCO CLI.
04:09:55	25	CISCO USER INTERFACE. WHAT IS THE NATURE OF IT? AND AS I SAID

04:18:40	1	A. THIS IS ENTITLED THIS IS A WHITE PAPER ENTITLED "ARISTA
04:18:44	2	CLOUD NETWORKS."
04:18:46	3	Q. AND CAN YOU EXPLAIN WHY YOU LOOKED AT THAT FOR PURPOSES OF
04:18:51	4	ANALYZING THE FAIR USE FACTORS?
04:18:54	5	A. SURE.
04:18:54	6	SO I WAS TRYING TO DETERMINE WHETHER ARISTA'S PRODUCTS
04:18:57	7	WERE TRANSFORMATIVE. AND WITH RESPECT TO THEIR INTEREST IN
04:19:03	8	CLOUD COMPUTING AND THOSE CUSTOMERS, THEY WANTED TO PROVIDE
04:19:07	9	TOOLS AND FEATURES THAT PROVIDED MANAGEABILITY. BECAUSE WHEN
04:19:13	10	YOU HAVE 10,000 SWITCHES, YOU CAN'T HAVE A GUY GO AROUND AND
04:19:20	11	TYPE IN CLI COMMANDS, YOU NEED TO BE ABLE TO HAVE MANAGEMENT
04:19:22	12	TOOLS MONITORING SO THAT YOU CAN KEEP AN EYE ON WHAT'S GOING ON
04:19:25	13	IN THAT DATA CENTER WITH THOSE 10,000 SWITCHES.
04:19:29	14	AND SCALEABILITY, BECAUSE YOU WANT TO BE ABLE TO GROW YOUR
04:19:32	15	NETWORK WITHOUT REACHING AN ARTIFICIAL LIMIT OR CEILING ON THE
04:19:36	16	GROWTH.
04:19:37	17	MR. FERRALL: YOUR HONOR, I WOULD OFFER EXHIBIT 7408
04:19:40	18	INTO EVIDENCE.
04:19:40	19	MR. NELSON: NO OBJECTION.
04:19:42	20	THE COURT: IT WILL BE ADMITTED.
04:19:44	21	(DEFENDANT'S EXHIBIT 7408 WAS ADMITTED INTO EVIDENCE.)
04:19:44	22	Q. AND COULD YOU HELP MR. DAHM FIND THE PAGES HERE THAT ARE
04:19:52	23	TALKING ABOUT THE FEATURES YOU ARE REFERRING TO?
04:19:54	24	A. I WILL DO MY BEST.
04:19:56	25	SO BATES ENDING IN 5213. THERE'S A PARAGRAPH AT THE

04:20:03	1	BOTTOM IT'S CALLED ZERO TOUCH PROVISIONING.
04:20:08	2	THIS IS A FEATURE THAT ARISTA CREATED THAT ALLOWS YOU TO
04:20:11	3	TAKE A BRAND-NEW ARISTA PRODUCT, SHOVE IT INTO A RACK IN YOUR
04:20:15	4	DATA SHEET AND THAT'S IT. AND IT WILL AUTOMATICALLY COME UP,
04:20:18	5	IT WILL SEARCH THE NETWORK LOOKING FOR AN OPERATING SYSTEM
04:20:22	6	IMAGE AND A CONFIGURATION FILE, DOWNLOAD THAT AND RUN IT FOR
04:20:26	7	YOU.
04:20:27	8	AND THIS MEANS YOU DON'T HAVE TO GO AROUND AND SET UP EACH
04:20:31	9	SWITCH ONE AT A TIME, YOU CAN DO IT AUTOMATICALLY.
04:20:33	10	AND THEY CALLED IT ZERO TOUCH BECAUSE YOU DON'T HAVE TO
04:20:36	11	TOUCH THE THING.
04:20:39	12	Q. IF YOU COULD GIVE ONE EXAMPLE OF, I THINK YOU TALKED ABOUT
04:20:43	13	MONITORING?
04:20:44	14	A. OKAY. SO MONITORING, VM TRACER IS A GOOD EXAMPLE OF THIS.
04:20:49	15	THESE DAYS COMPUTERS RARELY ARE COMPUTERS YOU CAN TOUCH,
04:20:51	16	AT LEAST IN THE DATA CENTER, THEY ARE THESE VIRTUAL MACHINES,
04:20:55	17	THESE PRETEND COMPUTERS.
04:20:56	18	AND THOSE MOVE AROUND. AND BEING ABLE TO FOLLOW THEM AS
04:20:59	19	THEY MOVE AROUND CAN BE A CHORE. AND SO ARISTA CREATED THE VM
04:21:04	20	TRACER TO HELP TRACK THE MOVEMENT OF THESE VIRTUAL COMPUTERS
04:21:07	21	AROUND THE DATA CENTER.
04:21:08	22	Q. AND I THINK YOU ALSO MENTIONED IN THIS CATEGORY OF
04:21:11	23	AUTOMATION, SCALEABILITY?
04:21:14	24	A. RIGHT.
04:21:15	25	SO THE NEXT ONE, VX LAN, GOES THAT. AND I HAVE TO GET

04:23:16	1	Q. OKAY. DO YOU REMEMBER WHAT THIS RELATES TO REGARDING ZTP?
04:23:23	2	A. I BELIEVE IT'S A SERIES OF E-MAILS FROM FOLKS AT CISCO
04:23:28	3	TALKING ABOUT THE ZTP FEATURE.
04:23:31	4	Q. OKAY.
04:23:33	5	MR. FERRALL: YOUR HONOR, I MOVE EXHIBIT 6743 IN
04:23:38	6	EVIDENCE.
04:23:38	7	MR. NELSON: NO OBJECTION, YOUR HONOR.
04:23:39	8	THE COURT: IT WILL BE ADMITTED.
04:23:41	9	(DEFENDANT'S EXHIBIT 6743 WAS ADMITTED INTO EVIDENCE.)
04:23:41	10	BY MR. FERRALL:
04:23:53	11	Q. AND DO YOU RECALL WHAT THE CISCO FOLKS WERE SAYING ABOUT
04:23:55	12	THE ARISTA ZTP FEATURE?
04:23:58	13	A. YEAH, I THINK IT'S STATED HERE IN THE BULLETS THAT JUST
04:24:03	14	SHOWED UP ON MY SCREEN. SHALL I READ IT?
04:24:07	15	Q. SURE. THE FIRST BULLET.
04:24:08	16	A. THE FIRST BULLET SAYS, "I THINK IT WOULD BE BEST TO ADD
04:24:11	17	CONTEXT TO THE CHANGES WE'RE DOING TO MIMIC WHAT ARISTA ALREADY
04:24:14	18	OFFERS TODAY WITH THEIR ZTP."
04:24:18	19	Q. AND THIS IS AS OF JUNE 2014?
04:24:21	20	A. YES.
04:24:21	21	Q. OKAY. HAVE WE FAIRLY COVERED THE SORT OF EVIDENCE YOU
04:24:31	22	CONSIDERED FOR THE FIRST FAIR USE FACTOR?
04:24:33	23	A. I THINK I CONSIDERED ACTUALLY MORE THAN THIS, BUT THIS
04:24:36	24	COVERS MOST OF IT, YES.
04:24:37	25	Q. OKAY. LET'S GO TO THE SECOND FACTOR WHICH IS THE NATURE

04:26:14	1	TELLING YOU A FACT ABOUT THE CORRESPONDING ELEMENT.
04:26:19	2	Q. AND ONE MORE QUESTION ON THIS TOPIC. THERE'S BEEN SOME
04:26:25	3	DISCUSSION ABOUT THE WORKS AS A COMPILATION OF ELEMENTS.
04:26:32	4	HAVE YOU GIVEN ANY THOUGHT AS TO WHETHER THE COMPILATION
04:26:37	5	OF ELEMENTS AS OPPOSED TO INDIVIDUAL COMMANDS AND SO FORTH, IS
04:26:43	6	FUNCTIONAL OR FACTUAL IN NATURE?
04:26:47	7	A. YEAH, I MEAN, I THINK THIS IS SORT OF A LEGAL ARGUMENT
04:26:50	8	THAT'S GOING ON TO SOME EXTENT, BUT FROM A TECHNICAL
04:26:54	9	STANDPOINT, I MEAN, WHEN YOU WHEN YOU ARE DESIGNING A
04:26:58	10	PRODUCT YOU DON'T GO, HEY, I HAVE THIS NIFTY CLI COMMAND, I
04:27:02	11	WONDER WHAT KIND OF FEATURE I CAN PUT IN THERE TO CORRESPOND.
04:27:05	12	IT'S THE OTHER WAY, RIGHT? YOU DECIDE WHAT FEATURES ARE
04:27:09	13	GOING INTO THE SWITCH THEN THAT DICTATES WHAT THE COMPUTATION
04:27:11	14	OF THE CLI COMMANDS IS.
04:27:17	15	Q. ALL RIGHT. LET'S MOVE TO THE THIRD FACTOR WHICH IS THE
04:27:19	16	SUBSTANTIALITY OF THE USE.
04:27:22	17	DID YOU CONSIDER IN FAIR USE FACTOR ALSO?
04:27:25	18	A. FOR MANY MONTHS, YES.
04:27:27	19	Q. AND YOU UNDERSTAND THIS IS EXPOSE E SUPPOSED TO LOOK AT
04:27:36	20	THE WORK AS A WHOLE AS COMPARED TO THE PART OF THE WORK THAT
04:27:38	21	WAS USED OR IS ASSERTED AGAINST ARISTA; RIGHT?
04:27:41	22	A. THAT'S MY UNDERSTANDING, YES.
04:27:43	23	Q. OKAY. AND DID YOU HAVE ANY BASIS TO KNOW WHAT THE
04:27:49	24	BOUNDARIES WAS OF THE WORK AS A WHOLE?
04:27:52	25	A. I MEAN, MY UNDERSTANDING IS THAT WHAT'S BEING ASSERTED IS

04:29:28	1	VOLUME OF USER MANUALS FROM A VARIETY OF OTHER COMPANIES, I
04:29:31	2	THINK 18 OTHER SWITCH VENDORS AND ROUTER VENDORS IN THE
04:29:37	3	INDUSTRY.
04:29:37	4	THEN FOR EACH OF THESE 506 COMMANDS, LIKE AAA ACCOUNTING,
04:29:44	5	I WOULD GO THROUGH THE MANUALS AND SEE, DOES THIS VENDOR HAVE
04:29:47	6	THE PRODUCT THAT OFFERS AAA ACCOUNTING? AND IF IT DID, I WROTE
04:29:49	7	IT DOWN. AND IF IT DIDN'T, I DIDN'T.
04:29:51	8	Q. DR. BLACK, LET ME BACK UP A SECOND.
04:29:54	9	WHAT I'M ASKING WE HAVEN'T GOTTEN TO THAT FACTOR YET.
04:29:58	10	A. I'M SO SORRY.
04:29:59	11	Q. NO, THAT'S ALL RIGHT. WE ARE ON THE SUBSTANTIALITY OF
04:30:01	12	ARISTA'S USE OF CISCO'S USER INTERFACE.
04:30:05	13	SO IN TERMS OF DETERMINING HOW MUCH THE ASSERTED COMMANDS,
04:30:11	14	YOU ARE WITH ME; RIGHT?
04:30:12	15	A. I JUMPED AHEAD SOMEHOW, I MISUNDERSTOOD WHAT YOU WERE
04:30:15	16	ASKING. MY APOLOGIES.
04:30:17	17	Q. SO IN TERMS OF DETERMINING HOW MUCH ARISTA USED OF FOR
04:30:21	18	EXAMPLE THE CLI COMMANDS IN COMPARISON TO THE COMMANDS OF THE
04:30:25	19	USER INTERFACE AS A WHOLE, WHAT DID YOU DO?
04:30:27	20	A. OKAY. BACKING UP.
04:30:31	21	SO THERE ARE 506 COMMANDS ASSERTED. AND I WANTED TO KNOW,
04:30:35	22	WELL, HOW MANY COMMANDS DID THE CISCO PRODUCTS HAVE. THE ONLY
04:30:40	23	NUMBER I COULD FIND THAT CISCO PUBLISHED WAS 16,000 IN IOS.
04:30:45	24	AND YOU REMEMBER THERE ARE FOUR OPERATING SYSTEMS HERE. SO IOS
04:30:49	25	IS JUST ONE OF THOSE.

04:30:50	1	AND IN THAT CASE, 441 OF THE 506 ARE IOS COMMANDS. AND SO
04:30:55	2	I USED CISCO'S NUMERATOR OVER CISCO'S DENOMINATOR, 441 OUT OF
04:31:01	3	16,000, AND IT COMES OUT TO, I DON'T KNOW, 2.7 PERCENT OR
04:31:06	4	SOMETHING LIKE THAT.
04:31:07	5	Q. OKAY. IF WE COULD LOOK AT 7343 IN YOUR BINDER, PLEASE.
04:31:26	6	A. OKAY.
04:31:27	7	Q. CAN YOU TELL US WHAT THAT IS?
04:31:29	8	A. IT'S A HUGE BROCADE 6910 ETHERNET ACCESS SWITCH
04:31:34	9	CONFIGURATION GUIDE.
04:31:35	10	Q. 7343?
04:31:37	11	A. DO I HAVE THE WRONG ONE?
04:31:41	12	Q. MAYBE I HAVE THE WRONG EXHIBIT NUMBER. WE WILL COME BACK
04:31:47	13	TO THAT.
04:31:52	14	LET'S LOOK AT SLIDE 27, PLEASE. CAN YOU EXPLAIN WHAT
04:32:01	15	SLIDE 27 SHOWS?
04:32:05	16	A. RIGHT. SO AGAIN, THIS IS THE THIRD FACTOR FOR FAIR USE,
04:32:09	17	LOOKING AT THE AMOUNT THAT ARISTA USED OUT OF THE TOTAL AMOUNT
04:32:13	18	OF NUMBER OF COMMANDS OUT OF IOS.
04:32:15	19	AND ONCE AGAIN, I USED 441 AS THE NUMBER OF IOS COMMANDS
04:32:18	20	IN THE ACCUSED 506. AND PUT IT OVER 16,000, WHICH WAS CISCO'S
04:32:23	21	NUMBER OF TOTAL IOS COMMANDS. AND THIS IS A DEPICTION OF THE
04:32:29	22	SLIVER OF THE ASSERTED COMES OUT OF THE WHOLE.
04:32:32	23	Q. NOW DID YOU HAVE ANY WAY TO MEASURE WHETHER 2.7 PERCENT IS
04:32:41	24	A SUBSTANTIAL AMOUNT OR NOT? DO YOU HAVE ANY MEASURING STICK
04:32:47	25	AGAINST WHICH TO PRODUCE THAT?

04:32:49	1	A. I'M SORRY. THE LAW, AS IT'S BEEN EXPLAINED TO ME, DOESN'T
04:32:53	2	GIVE YOU A NUMBER TO LOOK FOR. IT'S JUST YOU JUST LOOK AT
04:32:56	3	THIS AS ONE OF THE FACTORS.
04:33:01	4	
04:33:04	5	
04:33:08	6	
04:33:13	7	
04:33:14	8	Q. OKAY. IF WE COULD LOOK AT EXHIBIT 4672 THAT'S ALREADY IN
04:33:18	9	EVIDENCE.
04:33:22	10	AND I THINK IF WE COULD GO TO PAGE 11, MR. DAHM. AND BLOW
04:33:30	11	UP THE TOP PARAGRAPH, PLEASE.
04:33:37	12	SO IS THIS A LITTLE ROMAN NUMERAL FOUR, IS THAT WHAT YOU
04:33:41	13	ARE REFERRING TO, DR. BLACK?
04:33:44	14	A. THAT'S WHAT I WAS REFERRING TO, YES.
04:33:46	15	Q. AND COULD YOU JUST READ THAT IN?
04:33:48	16	
04:33:52	17	
04:33:56	18	
04:34:00	19	Q. AND YOU UNDERSTAND THIS IS A DOCUMENT THAT CISCO AGREED
04:34:03	20	TO?
04:34:03	21	A. THAT'S MY UNDERSTANDING.
04:34:05	22	Q. WERE YOU ABLE TO ASSESS THE SUBSTANTIALITY WITH REGARD TO
04:34:17	23	HELP STRINGS?
04:34:20	24	A. YEAH. NOW WE ARE MOVING TO A DIFFERENT OPERATING SYSTEM.
04:34:23	25	THIS IS XR, AND MY UNDERSTANDING IS THAT CISCO IS ONLY

04:34:26	1	ASSERTING ITS HELP STRINGS FOR THAT ONE OPERATING SYSTEM. AND
04:34:34	2	I COMPARED THAT TO THE TOTAL NUMBER OF HELP STRINGS.
04:34:37	3	IN ORDER TO DO THAT, I HAD TO GO OVER TO CISCO'S
04:34:39	4	ATTORNEY'S LAW OFFICE WHERE THEY HAD A COMPUTER THAT HAD SOURCE
04:34:42	5	CODE FOR IOS XR, AND I WROTE A SHORT SCRIPT THAT COUNTED UP HOW
04:34:47	6	MANY TOTAL HELP STRINGS THERE ARE THERE, AND I PUT THAT
04:34:50	7	NUMERATOR OVER THE DENOMINATOR I COMPUTED.
04:34:55	8	Q. WHAT DID YOU GET FOR THE TOTAL NUMBER OF HELP STRINGS?
04:34:58	9	A. I THINK IT WAS I DIDN'T KNOW THERE WAS GOING TO BE A
04:35:01	10	TEST. I THINK IT WAS 221 OVER 52,290.
04:35:06	11	Q. WELL THAT WAS MORE PRECISION THAN I COULD HAVE ASKED.
04:35:11	12	52,000 TOTAL HELP STRINGS?
04:35:12	13	A. THEREABOUTS, YEAH.
04:35:13	14	Q. ALL RIGHT. IF WE COULD LOOK AT SLIDE 28, PLEASE. WHAT
04:35:25	15	DOES THIS SHOW, DR. BLACK?
04:35:27	16	A. IT SHOWS THE MATH THAT I WAS JUST TRYING TO REMEMBER.
04:35:30	17	IT'S THE 221 ACCUSED IOS XR HELP STRINGS OVER THE TOTAL THAT I
04:35:36	18	COUNTED WITH MY PROGRAM OF 52,000. AND IT'S ABOUT .4 PERCENT.
04:35:43	19	Q. OKAY. I WANT TO ASK YOU ONE MORE QUESTION ABOUT THIS
04:35:47	20	THIRD FAIR USE FACTOR, SUBSTANTIALITY.
04:35:52	21	DID YOU LOOK AT THE DETAILS OF THE ARISTA COMMANDS TO SEE
04:35:56	22	WHAT SORT OF OTHER PARAMETERS OR FACTORS GO INTO THE ACTUAL
04:36:04	23	EXECUTION OF THE COMMANDS?
04:36:05	24	A. YEAH. IN FACT, THAT'S AN IMPORTANT DETAIL.
04:36:08	25	SO WHEN CISCO ACCUSES THESE COMMANDS, A LOT OF THEM AREN'T

04:38:47	1	Q. AND SO WHAT DID YOU LOOK AT OR WHAT WERE YOU ASKED TO LOOK
04:38:53	2	AT THAT YOU UNDERSTAND MAY BE RELEVANT TO MARKET HARM?
04:38:57	3	A. THAT'S THE POINT AT WHICH I SPENT A LOT OF TIME GOING
04:39:01	4	THROUGH ALL THESE MANUALS FROM VARIOUS VENDORS.
04:39:06	5	Q. AND I THINK YOU TALKED ABOUT LOOKING AT 18 OR 20 DIFFERENT
04:39:15	6	VENDORS' INFORMATION; IS THAT RIGHT?
04:39:17	7	A. THAT'S RIGHT.
04:39:18	8	Q. OKAY. DID YOU FEEL LIKE YOU WERE ABLE TO REVIEW AND
04:39:25	9	ACCESS ALL THE INFORMATION THAT EXISTS ABOUT THE CLI COMMANDS
04:39:31	10	THAT THESE VENDORS USED OVER TIME?
04:39:33	11	A. NO. I MEAN, I LOOKED AT A LOT OF MANUALS, AND SOME OF
04:39:38	12	THESE MANUALS WERE THOUSANDS OF PAGES, BUT THERE ARE DEFINITELY
04:39:41	13	MORE MANUALS OUT THERE THEY COULDN'T GET A HOLD OF.
04:39:46	14	I THINK DR. LI YESTERDAY, THE GUY THAT STARTED PROCKET, HE
04:39:50	15	SAID WHEN CISCO ACQUIRED THEM, HE WAS ORDERED TO DESTROY THE
04:39:53	16	MANUALS. THE.
04:39:54	17	SO THERE DEFINITELY ARE MANUALS THAT JUST AREN'T AVAILABLE
04:39:59	18	ANYMORE THAT WOULD HAVE, PERHAPS, CHANGED MY ANALYSIS IN SOME
04:40:02	19	WAYS.
04:40:03	20	Q. AND DID YOU HAVE PERSONAL EXPERIENCE WITH THIS SORT OF
04:40:05	21	COMMAND LANGUAGE OR DEVICES THAT SOME OF THESE VENDORS USED?
04:40:08	22	A. ABSOLUTELY. I MEAN, THEY USE A CLI LANGUAGE. IT'S IN
04:40:13	23	THIS FUNKY FORMAT WE JUST SAW ON THE LAST EXHIBIT WITH THE
04:40:16	24	BRACKETS AND THE VERTICAL BAR AND THE BRACES, AND I'VE KNOWN
04:40:20	25	HOW TO READ AND INTERPRET THAT SINCE I WAS A KID.

04:40:23	1	Q. AND DO YOU THINK THE 18 OR 20, DOES THAT CONSTITUTE ALL OF
04:40:36	2	THE NETWORKING EQUIPMENT VENDORS OVER THE PAST 10 OR 15 OR
04:40:42	3	20 YEARS?
04:40:42	4	A. ALL OF THEM?
04:40:44	5	Q. YEAH.
04:40:44	6	A. I WOULDN'T SAY ALL OF THEM, THERE DEFINITELY ARE NETWORK
04:40:48	7	VENDORS THAT JUST MAKE WIRELESS DEVICES. THERE MAY BE SOME
04:40:55	8	THAT I JUST MISSED.
04:40:56	9	I TRIED TO GET ALL OF THE VENDORS THAT I HEARD OF,
04:40:59	10	ARISTA'S ATTORNEYS MENTIONED A COUPLE OF MORE THAT I ADDED INTO
04:41:02	11	THE PILE. I NEVER HEARD OF PROCKET OR NEXT TOP BEFORE, SO I
04:41:05	12	ADDED THOSE IN AS WELL. SO I COVERED WHAT I THOUGHT WAS MANY
04:41:08	13	VENDORS, BUT CERTAINLY NOT EVERY VENDOR.
04:41:11	14	Q. ALL RIGHT.
04:41:12	15	IN GENERAL, WHAT WAS YOUR CONCLUSION FROM LOOKING AT ALL
04:41:15	16	OF THESE MANUALS FROM ALL OF THESE VENDORS?
04:41:18	17	A. SO MY CONCLUSION WAS LOOKING AT EACH OF THESE 506 AND
04:41:23	18	LOOKING THEM UP, A MANUAL FROM EACH VENDOR, THAT WAS THERE IS
04:41:28	19	VERY WIDESPREAD ADOPTION OF HUNDREDS OF THESE COMMANDS BY TEN
04:41:32	20	OR SOMETIMES 15 OR EVEN MORE OF THESE VENDORS.
04:41:36	21	Q. WAS THAT A SURPRISE TO YOU?
04:41:42	22	A. I MEAN, I GUESS SOMEWHAT. I KNEW BECAUSE I'VE USED DELL
04:41:45	23	AND I KNEW THAT OTHER VENDORS HAD IOS-LIKE CLI'S, THAT THERE
04:41:53	24	WOULD BE SOME MEASURE OF ADOPTION, I DIDN'T REALIZE IT WAS
04:41:57	25	GOING TO BE AS FAR REACHING AS IT WAS.
		1

04:41:59	1	Q. HAVE YOU SEEN ANY DOCUMENTS IN THIS CASE THAT SHOW AN
04:42:05	2	AWARENESS IN THE NETWORKING COMMUNITY THAT OTHERS USE A
04:42:10	3	CISCO-LIKE OR IOS-LIKE CLI?
04:42:13	4	A. I THINK WE'VE SEEN A BUNCH OF EVIDENCE, PEOPLE HAVE CALLED
04:42:17	5	THEIR CLI IOS-LIKE OR INDUSTRY STANDARD IN THEIR BROCHURES. I
04:42:23	6	THINK, IN FACT I KNOW THAT BLADE NETWORK TECHNOLOGIES WHICH WAS
04:42:26	7	ACQUIRED BY IBM, THEY ACTUALLY CALL THEIR CLI IS-CLI, WHERE THE
04:42:32	8	I SIS INDUSTRY STANDARD.
04:42:35	9	SO I THINK THERE'S QUITE A BIT OF EVIDENCE.
04:42:37	10	Q. WELL LET ME ASK YOU TO LOOK AT EXHIBIT 5001 IN YOUR
04:42:42	11	BINDER.
04:42:49	12	A. OKAY.
04:42:50	13	Q. DO YOU RECOGNIZE THAT?
04:42:52	14	A. YES, I DO.
04:42:53	15	Q. WHAT IS THAT?
04:42:54	16	A. THAT IS A PATENT THAT I WOULD CALL THE '886 PATENT BECAUSE
04:43:01	17	THAT'S WHAT IT ENDS IN.
04:43:02	18	Q. ALL RIGHT. AND DO YOU KNOW WHOSE PATENT THIS IS?
04:43:06	19	A. IF I RECALL, THIS IS A PATENT THAT IS CISCO'S.
04:43:12	20	MR. FERRALL: YOUR HONOR, I OFFER EXHIBIT 5001 INTO
04:43:15	21	EVIDENCE.
04:43:16	22	MR. NELSON: IT'S OKAY, YOUR HONOR.
04:43:17	23	THE COURT: IT WILL BE ADMITTED.
04:43:17	24	(DEFENDANT'S EXHIBIT 5001 WAS ADMITTED INTO EVIDENCE.)
04:43:19	25	BY MR. FERRALL:

04:43:19	1	Q. DID YOU CONSIDER THIS '886 PATENT AS PART OF EVALUATING
04:43:31	2	WHETHER THERE'S WIDESPREAD USAGE OF THE CLI COMMANDS IN THE
04:43:35	3	NETWORKING INDUSTRY?
04:43:37	4	A. YES.
04:43:37	5	Q. AND WHAT DOES THIS PATENT SAY IN THAT REGARD?
04:43:40	6	A. IT MORE OR LESS SAYS IN THE FRONT PART OF ENGLISH PORTION
04:43:45	7	OF THE PATENT, PAGE BATES 037, IT SAYS THAT
04:43:48	8	Q. LET'S WAIT UNTIL MR. DAHM CAN PULL THAT UP.
04:43:51	9	A. I'M SORRY.
04:43:56	10	Q. I THINK IT'S THE FIRST PARAGRAPH; IS THAT RIGHT?
04:43:59	11	A. I THINK IT MIGHT BE SORT OF THE END OF THE FIRST
04:44:03	12	PARAGRAPH, I DON'T REMEMBER SITTING HERE RIGHT NOW. IT IS THE
04:44:08	13	MIDDLE OF THE PARAGRAPH IT SAYS "MANY COMPANIES NOW STRIVE."
04:44:11	14	Q. RIGHT. CAN YOU READ THAT?
04:44:12	15	A. SURE.
04:44:13	16	"MANY COMPANIES NOW STRIVE TO SUPPORT SOME VARIATION ON
04:44:17	17	IOS CLI IN THEIR ROUTING SYSTEMS, AND MANY CONSUMERS HAVE
04:44:20	18	INVESTED HEAVILY IN IOS CLI SUPPORT, DEVELOPING COMPLICATED
04:44:27	19	SCRIPTS TO HANDLE VARIOUS CONFIGURATION AND ACCESS NEEDS."
04:44:37	20	Q. THIS IS CISCO MAKING THIS STATEMENT, YOU UNDERSTAND?
04:44:40	21	A. YES.
04:44:40	22	Q. OKAY. NOW, LET'S TURN, I THINK YOU MENTIONED PROCKET AS
04:44:47	23	ONE OF THE COMPANIES YOU LOOKED AT?
04:44:49	24	A. TO THE EXTENT THAT I COULD GET A HOLD OF MANUALS, I DID
04:44:52	25	LOOK AT PROCKET, YES.

04:44:53	1	Q. AND DID YOU PREPARE A SUMMARY OF THE FINDINGS WITH REGARD
04:45:02	2	TO THE PROCKET MANUALS THAT YOU WERE ABLE TO REVIEW?
04:45:06	3	A. YES, I DID.
04:45:07	4	Q. IF YOU COULD LOOK AT EXHIBIT 9052.
04:45:26	5	A. OKAY.
04:45:27	6	Q. IS THAT YOUR PROCKET SUMMARY?
04:45:29	7	A. YES, IT IS.
04:45:30	8	Q. AND THAT'S BASED UPON YOUR REVIEW AND EXTRACTION OF
04:45:36	9	COMMANDS FROM PROCKET MANUALS?
04:45:38	10	A. THAT'S RIGHT.
04:45:39	11	MR. FERRALL: YOUR HONOR, I WOULD OFFER EXHIBIT 9052
04:45:42	12	IN EVIDENCE.
04:45:42	13	MR. NELSON: NO OBJECTION, YOUR HONOR.
04:45:45	14	THE COURT: ALL RIGHT. IT WILL BE ADMITTED.
04:45:50	15	(DEFENDANT'S EXHIBIT 9052 WAS ADMITTED INTO EVIDENCE.)
04:45:50	16	BY MR. FERRALL:
04:45:51	17	Q. WHAT DOES 9052 SHOW?
04:45:53	18	A. IT SHOWS A LIST OF CLI COMMANDS FROM, THAT I WAS ABLE TO
04:45:56	19	FIND IN PROCKET MANUALS, AND IT SHOWS A TOTAL OF 296.
04:46:02	20	Q. AND THIS IS FROM THE 2003, 2004 TIME PERIOD; IS THAT
04:46:09	21	RIGHT?
04:46:09	22	A. THAT'S RIGHT.
04:46:10	23	Q. AND WAS THERE A REASON THAT YOU WERE INTERESTED IN SEEING
04:46:18	24	THE USAGE OF CLI COMMANDS IN THE 2003, 2004 TIME PERIOD?
04:46:24	25	A. YEAH. SO I SAW A LETTER FROM STANFORD TO CISCO.

04:46:31	1	APPARENTLY, I DON'T KNOW ALL THE LEGAL UNDERPINNINGS, BUT
04:46:34	2	APPARENTLY CISCO HAD TO ASK STANFORD FOR PERMISSION TO PURSUE
04:46:42	3	OTHER COMPANIES THEY THOUGHT WERE INFRINGING AND THEY ASKED FOR
04:46:45	4	PERMISSION TO SUE HUAWEI, PROCKET, JUNIPER, DELL, AND FORCE10.
04:46:50	5	AND AS WE ALL NOW KNOW, CISCO PURSUED HUAWEI. AND I WAS
04:46:56	6	CURIOUS AS TO WHY, TO MY KNOWLEDGE, THEY DIDN'T PURSUE THESE
04:47:00	7	OTHER COMPANIES, AND I WAS WONDERING WHAT THEIR CLI OVERLAPS
04:47:04	8	WERE IN THE RELEVANT TIME PERIOD.
04:47:05	9	Q. OKAY. AND HAVE YOU EVER HEARD ANYTHING ABOUT PROCKET
04:47:15	10	TAKING CISCO'S SOURCE CODE?
04:47:16	11	A. NO.
04:47:17	12	Q. OKAY. SO YOU HEARD THE ALLEGATION THAT IS HUAWEI TOOK
04:47:20	13	CISCO'S SOURCE CODE; RIGHT?
04:47:21	14	A. YES.
04:47:23	15	Q. ALL RIGHT. SO YOU FOUND PROCKET HAD HOW MANY COMMON CLI
04:47:28	16	COMMANDS?
04:47:29	17	A. I THINK IT WAS 296.
04:47:33	18	Q. AND HAVE YOU EVER HEARD ANY EVIDENCE THAT CISCO PURSUED A
04:47:38	19	CLAIM AGAINST PROCKET?
04:47:39	20	A. NOT TO MY KNOWLEDGE.
04:47:42	21	Q. OR ANY OF THE OTHER COMPANIES THAT YOU LISTED THAT WERE
04:47:48	22	THE SUBJECT OF THIS LETTER TO STANFORD?
04:47:50	23	A. NOT TO MY KNOWLEDGE.
04:47:52	24	Q. OKAY. NOW GOING TO CURRENT, YOU LOOKED AT 18-SOME
04:48:01	25	VENDORS. DID YOU TRY TO COMPILE ALL OF THE RESULTS THAT YOU

04:48:05	1	FOUND FROM ALL 18 VENDORS?
04:48:07	2	A. I DID, YES.
04:48:08	3	Q. AND IF YOU COULD LOOK AT 9041, PLEASE.
04:48:19	4	A. OKAY.
04:48:20	5	Q. WHAT IS THAT?
04:48:22	6	A. THIS IS A SORTED LIST OF ALL OF THE ASSERTED COMMANDS, I
04:48:29	7	DON'T THINK IT HAS ALL OF THEM, BUT IT AS MANY OF THE ASSERTED
04:48:33	8	COMMANDS BY THE NUMBER OF VENDORS ADOPTING EACH OF THOSE
04:48:37	9	COMMANDS.
04:48:37	10	MR. FERRALL: OKAY. AND YOUR HONOR, I WOULD LIKE TO
04:48:39	11	USE THIS AS A DEMONSTRATIVE.
04:48:40	12	THE COURT: OKAY.
04:48:41	13	MR. FERRALL: IF WE COULD PUT UP 9041, PLEASE.
04:48:49	14	Q. COULD YOU EXPLAIN TO THE JURY HERE WHAT IS SHOWN AT THE
04:48:53	15	TOP 20, 30 LINES HERE?
04:48:55	16	A. SURE. SO LINE 1, IP ADDRESS, THAT'S ASSERTED BY CISCO IN
04:48:59	17	THIS LAWSUIT, AND I WAS ABLE TO FIND A COMMAND IP ADDRESS IN 18
04:49:04	18	OTHER VENDOR MANUALS.
04:49:06	19	AND THEN GOING DOWN THE LIST, "SHOW CLOCK," 17 OTHER
04:49:09	20	VENDOR MANUALS, AND SO FORTH DOWN THE LIST. AND YOU WILL
04:49:12	21	NOTICE IT'S SORT DESCENDING ON THE RIGHT-HAND COLUMN.
04:49:18	22	Q. AND THIS GOES ON FOR HOW MANY PAGES?
04:49:20	23	A. THEY ARE NOT NUMBERED, BUT ABOUT TEN.
04:49:23	24	Q. AND SOME OF THE COMMANDS ONLY HAVE MAYBE TEN VENDORS?
04:49:30	25	A. YEAH. I MEAN, IF YOU GO A COUPLE OF PAGES DOWN, THEN YOU

1	CAN SEE SOME, I GUESS THE 140TH COMMAND LISTED HERE HAS NINE
2	VENDORS ADOPTING THAT COMMAND.
3	Q. OKAY. SO FOR THIS THIS MEANS FOR THE 140TH COMMAND,
4	THERE ARE NINE VENDORS WHO ARE USING IT, IF FOR THOSE 140 THAT
5	ARE ABOVE THIS IN THE CHART, THERE'S NINE OR MORE VENDORS USING
6	THAT COMMAND; IS THAT RIGHT?
7	A. THAT'S RIGHT. AND TO BE CLEAR, ARISTA AND CISCO ARE NOT
8	COUNTED HERE, THESE ARE OTHER VENDORS.
9	Q. OKAY. NOW WITH REGARD TO DELL, WERE YOU ABLE TO DO A
10	LITTLE BIT DIFFERENT ANALYSIS REGARDING DELL?
11	A. YEAH. SO FOR DELL, WELL, ACTUALLY FOR EVERYONE, BUT I
12	STARTED WITH DELL, I TRIED TO WRITE COMPUTER PROGRAMS SO THAT I
13	DIDN'T TO MANUALLY GO THROUGH THESE MANUALS MYSELF AND SCRAPE
14	THE MANUALS AND CONVERT THEM AND DO AN AUTOMATED COMPARISON.
15	AND I DID THAT FOR DELL, BUT IT TOOK A VERY LONG TIME AND
16	I COULDN'T DO IT FOR EVERYONE ELSE.
17	Q. HOW DID THE DELL COMPARISON DIFFER FROM THE SORT OF VENDOR
18	COUNT THAT WE JUST SAW?
19	A. SO FOR THE CASE OF DELL I DID COMPLETE COMMAND COMPARISON.
20	SO THESE ARE VALID COMMANDS THAT ARE FULLY FORMED, THEY ARE NOT
21	JUST PARTS OF A COMMAND.
22	Q. AND DID YOU CONSIDER ONLY THE 506 ASSERTED COMMANDS?
23	A. NO, I CONSIDERED EVERY POSSIBLE OVERLAP BETWEEN CISCO AND
24	DELL.
25	Q. OKAY. AND WHAT DID YOU FIND REGARDING THE OVERLAP BETWEEN
	3 4 5

04:51:12	1	ALL CISCO COMMANDS THAT YOU COULD GATHER AND ALL OF THE DELL
04:51:19	2	COMMANDS THAT YOU COULD GATHER?
04:51:20	3	A. I FOUND THAT AT LEAST 1400 COMMANDS, AND I OMITTED SINGLE
04:51:25	4	WORD COMMANDS SO AT LEAST 1400 MULTIWORD COMMANDS WERE SHARED
04:51:30	5	BETWEEN CISCO AND DELL.
04:51:31	6	Q. AND IF YOU COULD LOOK AT EXHIBIT 9049 IN YOUR BINDER.
04:51:38	7	A. OKAY.
04:51:38	8	Q. WHAT IS THAT?
04:51:44	9	A. IT'S THE LIST I JUST DESCRIBED WITH THE SINGLE WORD
04:51:48	10	COMMANDS STILL IN THERE. I THINK WE WANT A DIFFERENT EXHIBIT,
04:51:55	11	MAYBE.
04:51:56	12	Q. WE DO, WE DO. OKAY. WE WILL COME BACK TO THAT ALSO.
04:52:05	13	DID YOU LOOK AT YOU LOOKED AT OTHER VENDORS LIKE
04:52:10	14	JUNIPER.
04:52:11	15	A. I DID.
04:52:12	16	Q. OKAY. AND DID YOU LOOK AT BROCADE AND FOUNDRY?
04:52:20	17	A. RIGHT, YES.
04:52:21	18	Q. ALL RIGHT. IF YOU COULD PULL UP 5630, PLEASE. OR IF YOU
04:52:30	19	COULD LOOK AT 5630.
04:52:39	20	A. OKAY.
04:52:41	21	Q. IS THAT YOUR SUMMARY OF YOUR RESULTS OF ANALYZING BROCADE
04:52:50	22	AND FOUNDRY COMMANDS?
04:52:53	23	A. YES IT IS.
04:52:54	24	Q. AND TO BE CLEAR, WITH REGARD TO BROCADE AND FOUNDRY, YOU
04:52:57	25	WERE ONLY COMPARING THE ASSERTED COMMANDS?

04:53:00	1	A. I LIMITED MY MANUAL LOOK UPS TO JUST THOSE ASSERTED
04:53:06	2	COMMANDS, YES.
04:53:07	3	MR. FERRALL: AND YOUR HONOR, WE OFFER EXHIBIT 5630
04:53:10	4	AS A SUMMARY IN EVIDENCE.
04:53:11	5	MR. NELSON: NO OBJECTION, YOUR HONOR.
04:53:12	6	THE COURT: IT WILL BE ADMITTED.
04:53:14	7	(DEFENDANT'S EXHIBIT 5630 WAS ADMITTED INTO EVIDENCE.)
04:53:14	8	BY MR. FERRALL:
04:53:16	9	Q. SO IS THIS THE SORT OF RESULT YOU HAD FROM PERFORMING YOUR
04:53:20	10	ANALYSIS OF ASSERTED COMMANDS TO VENDOR USAGE?
04:53:30	11	A. YES, IT IS, FOR BROCADE, AND IT'S THE FIRST PAGE OF SEVEN.
04:53:35	12	Q. AND THE HOW MANY COMMANDS WERE YOU ABLE TO LOCATE IN
04:53:40	13	COMMON, OF THE 506 BETWEEN BROCADE AND CISCO?
04:53:44	14	A. I DON'T HAVE IT MEMORIZED AND IT'S NOT, THEY ARE NOT
04:53:49	15	NUMBERED HERE, BUT IT WAS A COUPLE HUNDRED.
04:53:51	16	Q. OKAY. ALL RIGHT. IF WE COULD LOOK AT 5635, PLEASE?
04:54:06	17	A. I'M THERE.
04:54:07	18	Q. IS THIS YOUR ANALYSIS WITH REGARD TO EXTREME NETWORKS?
04:54:10	19	A. YES IT IS.
04:54:11	20	MR. FERRALL: AND YOUR HONOR, I WOULD MOVE
04:54:13	21	EXHIBIT 5635 IN EVIDENCE.
04:54:15	22	MR. NELSON: NO OBJECTION, YOUR HONOR.
04:54:16	23	THE COURT: IT WILL BE ADMITTED.
04:54:18	24	(DEFENDANT'S EXHIBIT 5635 WAS ADMITTED INTO EVIDENCE.)
04:54:18	25	BY MR. FERRALL:

04:54:20	1	Q. AGAIN, THIS IS YOUR EXTREME ANALYSIS, SO TO SPEAK?
04:54:26	2	A. YES.
04:54:26	3	Q. ALL RIGHT.
04:54:27	4	AND DO YOU REMEMBER APPROXIMATELY HOW MANY COMMANDS WERE
04:54:30	5	IN COMMON OF THE 500, WERE IN COMMON BETWEEN CISCO AND EXTREME?
04:54:37	6	A. IT WAS A COUPLE HUNDRED.
04:54:39	7	Q. OKAY. AND LASTLY, IF I COULD ASK YOU TO LOOK AT 5637?
04:54:46	8	A. OKAY, I'M THERE.
04:54:51	9	Q. THIS IS YOUR ANALYSIS FOR COMPARING THE ASSERTED COMMANDS
04:54:55	10	TO HP?
04:54:56	11	A. CORRECT.
04:54:57	12	MR. FERRALL: AND IF WE COULD MOVE EXHIBIT, I WOULD
04:55:00	13	LIKE TO MOVE EXHIBIT 5637 IN EVIDENCE, PLEASE.
04:55:03	14	MR. NELSON: NO OBJECTION, YOUR HONOR.
04:55:04	15	THE COURT: IT WILL BE ADMITTED.
04:55:08	16	(DEFENDANT'S EXHIBIT 5637 WAS ADMITTED INTO EVIDENCE.)
04:55:08	17	BY MR. FERRALL:
04:55:09	18	Q. DO YOU REMEMBER APPROXIMATELY HOW MANY HP COMMANDS WERE IN
04:55:12	19	COMMON?
04:55:13	20	A. I THINK IT WAS 1 OR 200.
04:55:15	21	Q. ALL RIGHT.
04:55:22	22	NOW DID YOU ATTEMPT TO PULL TOGETHER ALL OF YOUR FINDINGS
04:55:32	23	REGARDING THESE DIFFERENT VENDORS AND THEIR COMMON USAGE OF
04:55:35	24	COMMANDS?
04:55:35	25	A. YES.

04:55:36	1	Q. IF WE COULD LOOK AT, AS A DEMONSTRATIVE, EXHIBIT 9061,
04:55:44	2	MR. DAHM, IF YOU COULD PULL THAT UP.
04:55:55	3	A. I'M THERE.
04:55:56	4	Q. WHAT'S THIS EXHIBIT?
04:55:58	5	A. THIS IS A COMPILATION OF THE ANALYSIS WE JUST WALKED
04:56:06	6	THROUGH IN THOSE OTHER APPENDIXES.
04:56:09	7	Q. COULD YOU JUST WALK US THROUGH THE DIFFERENT COLOR CODING
04:56:12	8	ON THIS CHART, EXPLAIN WHAT YOU ARE SHOWING?
04:56:15	9	A. SURE. SO THERE'S A DIFFERENT COLOR FOR EACH VENDOR.
04:56:18	10	THERE ARE FIVE VENDORS. BROCADE IS RED, DELL IS ORANGE,
04:56:22	11	JUNIPER IS THIS OLIVE COLOR, HP BLUE, AND EXTREME IS THIS DARK
04:56:29	12	BLUE.
04:56:30	13	THEN ACROSS FROM EACH COMMAND, STARTING WITH, LET'S SAY
04:56:33	14	AAA ACCOUNTING, IF THERE'S A RED SQUARE, BROCADE HAS THAT
04:56:36	15	COMMAND, AN ORANGE ONE DELL, AND SO FORTH.
04:56:40	16	IF THE VENDOR DOESN'T HAVE THE COMMAND, THEN IT'S LEFT
04:56:42	17	WHITE.
04:56:43	18	Q. OKAY. AND THE TITLE ON THIS ONE IS SUPPORTED BY AT LEAST
04:56:48	19	FOUR OF THESE VENDORS?
04:56:50	20	A. RIGHT. SO THIS WAS A LIST OF COMMANDS THAT COMMANDS THAT
04:56:55	21	ARE USED BY AT LEAST FOUR OUT OF THE GIVEN FIVE.
04:56:59	22	Q. AND HOW MANY COMMANDS FALL INTO THIS CATEGORY?
04:57:02	23	A. LOOKING AT THE SECOND PAGE, 117.
04:57:06	24	Q. AND THEN DID YOU FILTER IT FOR THE COMMANDS USED BY AT
04:57:11	25	LEAST THREE AND FEWER?

04:57:12	1	A. YEAH, THAT'S THE NEXT PAGE DOWN.
04:57:14	2	Q. OKAY. CAN YOU JUST SUMMARIZE, IF YOU FLIP THROUGH THE
04:57:18	3	EXHIBIT, AND TELL US HOW MANY VENDORS USE AT LEAST THREE OF
04:57:22	4	THESE COMMANDS?
04:57:23	5	A. SURE. THE TOTAL THERE IS
04:57:26	6	THE COURT: YOU DIDN'T MEAN THREE COMMANDS.
04:57:29	7	MR. FERRALL: SORRY. THANK YOU, THANK YOU,
04:57:30	8	YOUR HONOR.
04:57:33	9	LET ME REPHRASE, DR. BLACK.
04:57:36	10	Q. IF YOU COULD SUMMARIZE HOW MANY OF THESE COMMANDS ARE USED
04:57:44	11	BY AT LEAST THREE VENDORS?
04:57:50	12	A. SO FOR THE COMMANDS THAT ARE USED BY AT LEAST THREE OF
04:57:54	13	THOSE FIVE, THERE ARE 201 CONTINUING ON. THE NUMBER OF
04:57:58	14	COMMANDS USED BY AT LEAST TWO OF THE FIVE, 289 CLI COMMANDS,
04:57:58	15	AND THEN FINALLY I'M SORRY, 298, I MAY HAVE MISSPOKE.
04:58:16	16	AND THEN IN THE FINAL CASE, THE NUMBER OF COMMANDS USER BY
04:58:17	17	AT LEAST ONE OF THESE FIVE, IS 392.
04:58:23	18	Q. OKAY. NOW IF WE COULD SPEAK FOR A SECOND ABOUT MODES.
04:58:34	19	THE DAY IS ALMOST OVER, BUT THIS WILL TAKE A MOMENT,
04:58:36	20	YOUR HONOR.
04:58:39	21	DID YOU LOOK FOR THE PRESENCE OF SIMILAR MODES ACROSS
04:58:45	22	THESE VENDORS?
04:58:47	23	A. YES, I DID.
04:58:48	24	Q. AND WHAT DID YOU FIND THERE?
04:58:49	25	A. ONCE AGAIN, I LOOKED FOR THE FOUR ACCUSED MODES IN EACH OF

09:10:48	1	Q. AND DID YOU CONSIDER THIS IN FORMING YOUR OPINIONS?
09:10:53	2	A. YES, I DID.
09:10:54	3	Q. AND DO YOU RECALL WHAT THIS RELATES TO, IN YOUR OPINIONS?
09:11:01	4	A. THIS WAS A PRESENTATION BY CISCO DATED 2008.
09:11:09	5	AND I DON'T REMEMBER WHICH SLIDE IT'S ON, BUT I THINK
09:11:11	6	THERE'S A NUMBER THAT SAYS HOW MANY COMMANDS THERE ARE IN IOS.
09:11:21	7	MR. FERRALL: AND IF I COULD MOVE EXHIBIT 7543 IN
09:11:24	8	EVIDENCE, YOUR HONOR.
09:11:27	9	THE COURT: ANY OBJECTION?
09:11:27	10	MR. NELSON: NO OBJECTION, YOUR HONOR.
09:11:29	11	THE COURT: IT WILL BE ADMITTED.
09:11:30	12	(DEFENDANT'S EXHIBIT 7543 WAS ADMITTED INTO EVIDENCE.)
09:11:30	13	BY MR. FERRALL:
09:11:45	14	Q. IF WE COULD LOOK AT SLIDE 14?
09:11:46	15	A. I'M THERE.
09:11:47	16	Q. IS THIS THE PAGE YOU WERE REFERRING TO REGARDING THE
09:11:49	17	NUMBER OF COMMANDS IN IOS?
09:11:51	18	A. THIS IS THE ONE.
09:11:52	19	Q. AND CAN YOU JUST POINT OUT FOR THE JURY WHAT YOU FOUND
09:11:56	20	HERE REGARDING THAT ISSUE?
09:11:58	21	A. SURE. SO THE TOP BULLET SAYS, "AT THE TIME THE SDCD
09:12:03	22	PROJECT WAS STARTED, THERE WERE APPROXIMATELY 14K," PRESUMABLY
09:12:09	23	"K" MEANS A THOUSAND, "CISCO IOS COMMANDS DOCUMENTED IN THE
09:12:12	24	DOCUMENTATION DATABASE."
09:12:14	25	AND THERE'S AN ASTERISK REFERRING TO A FOOTNOTE, I ASSUME,

09:12:17	1	DOWN AT THE BOTTOM HERE, THAT ARE NOW OVER 16K COMMANDS
09:12:22	2	DOCUMENTED IN THE DOCUMENTATION DATABASE.
09:12:26	3	Q. OKAY. THANK YOU.
09:12:29	4	AND WOULD YOU EXPECT THAT SINCE THE TIME OF THIS
09:12:33	5	PRESENTATION, YOU WOULD EXPECT THAT THE NUMBER OF COMMANDS IN
09:12:37	6	IOS HAS GROWN OR SHRUNK, HOW WOULD YOU EXPECT IT TO HAVE
09:12:42	7	CHANGED?
09:12:42	8	A. I DON'T HAVE ANY PERSONAL KNOWLEDGE, OF COURSE, OF WHAT
09:12:46	9	CISCO IS DOING, BUT I THINK WE'VE HEARD TESTIMONY THAT NOTHING
09:12:48	10	EVER COMES OUT. SO I WOULDN'T EXPECT IT TO GET ANY SMALLER,
09:12:53	11	AND PERHAPS IT GOT BIGGER.
09:13:03	12	Q. NOW YESTERDAY YOU GAVE SOME TESTIMONY REGARDING ARISTA'S
09:13:10	13	PRODUCTS AND HOW THEY WERE TRANSFORMATIVE?
09:13:11	14	A. RIGHT.
09:13:12	15	Q. AND I WANTED TO FOLLOW UP ON ONE OF THOSE POINTS WHICH WAS
09:13:17	16	REGARDING RELIABILITY, WHICH I THINK WAS ONE OF THE BASIS OF
09:13:22	17	YOUR TESTIMONY, YES?
09:13:23	18	A. IT WAS, YES.
09:13:24	19	Q. AND CAN YOU EXPLAIN WHAT YOU'VE RELIED UPON FOR PURPOSES
09:13:31	20	OF YOUR OPINION REGARDING THE RELIABILITY OF ARISTA'S PRODUCTS,
09:13:37	21	ARISTA'S EOS?
09:13:38	22	A. OKAY. SO I BELIEVE I MADE I USED TWO THINGS THAT I
09:13:44	23	RELIED UPON.
09:13:45	24	ONE WAS THE MASTER THESIS FROM MR. PATIL WHO TALKED ABOUT
09:13:49	25	A NEW PARADIGM BECAUSE THEY HAD SEPARATE PROCESSES RUNNING.

506, THEN I CAN'T FIND MORE THAN 506, OF COURSE.

SO ALL THE NUMBERS WE JUST WENT THROUGH IN ALL THE EXHIBITS, 100-SOMETHING, 300-SOMETHING, BUT NEVER MORE THAN 506, YOU COULDN'T GO ABOVE THAT BECAUSE I WAS LIMITING MY VIEW TO JUST THE ACCUSED COMMANDS.

BUT HERE, I OPENED THE GATES AND LOOKED AT THE PRODUCT ENTIRELY, OR THE MANUALS I HAD, AT LEAST. AND SO I WAS ABLE TO FIND ROUGHLY THREE TIMES THAT MANY.

Q. WHY DIDN'T YOU TRY TO FIND SIMILARITIES ACROSS THE ENTIRE SPECTRUM OF CLI COMMANDS FOR OTHER COMPANIES OTHER THAN DELL?

A. RIGHT.

SO WITHOUT GOING INTO THE COMPLEXITIES OF HOW PDF'S ARE
PUT TOGETHER, THERE ARE LOTS OF PROBLEMS. EACH TIME I WOULD
OPEN A NEW MANUAL, IT WOULD BE NEW PROGRAMMING CHALLENGES, AND
IT WAS JUST VERY TIME CONSUMING TO DO THIS ANALYSIS, AND THERE
WAS NO WAY I WAS GOING TO BE ABLE TO DO IT FOR EVERY OTHER
VENDOR.

- Q. NOW FOCUSSING ON THE 506 THAT ARE ASSERTED HERE, DO YOU SEE IN THAT COMBINATION OF COMMANDS, DO YOU SEE -- IS THERE SOME GUIDING PRINCIPAL TO THAT COMBINATION OF 506? DO YOU KNOW HOW THOSE WERE SELECTED?
- A. I MEAN, THEY WERE SELECTED, I ASSUME, BY CISCO'S ATTORNEYS
 OR CISCO'S ENGINEERS. AND I DON'T KNOW THE METHODOLOGY THEY
 USED OTHER THAN, PERHAPS, TO LOOK DOWN THE TABLE OF CONTENTS IN
 AN ARISTA MANUAL.

09:36:43 25

09:36:44	1	Q. IS THERE I GUESS WHAT I'M ASKING, DR. BLACK IS, THE
09:36:51	2	506, WAS THAT SOME RANDOM SAMPLING OF COMMANDS, TO YOUR
09:36:55	3	KNOWLEDGE?
09:36:55	4	A. NO. I ASSUMED THEY LOOKED EXACTLY FOR THOSE COMMANDS THAT
09:36:59	5	WERE SHARED BETWEEN SOME CISCO OPERATING SYSTEM AND EOS, THE
09:37:04	6	ARISTA OPERATING SYSTEM.
09:37:10	7	Q. AND IF YOU HAD BROADENED YOUR REVIEW OF OTHER COMPANY'S
09:37:14	8	USE OF CLI COMMANDS BEYOND THE 506, CAN YOU GIVE ANY SENSE OF
09:37:20	9	WHAT YOU WOULD HAVE EXPECTED TO FIND?
09:37:23	10	A. I MEAN
09:37:24	11	MR. NELSON: OBJECTION. IT'S SPECULATION.
09:37:25	12	THE COURT: SUSTAINED.
09:37:26	13	THE WITNESS: I WAS GOING TO SAY, IT'S SPECULATION.
09:37:30	14	MR. FERRALL: DR. BLACK, YOU'RE LEARNING QUICKLY.
09:37:41	15	BY MR. FERRALL:
09:37:42	16	Q. SO DR. BLACK, LET ME JUST ASK YOU THEN, IN LIGHT OF ALL
09:37:46	17	THAT YOU'VE DONE ANALYZING THESE OTHER VENDORS'S USE OF
09:37:51	18	COMMANDS, YOUR ANALYSIS OF THE OTHER FAIR USE FACTORS, CAN YOU
09:37:55	19	TELL THE JURY WHAT CONCLUSIONS YOU'VE REACHED REGARDING FAIR
09:37:58	20	USE?
09:37:58	21	A. SURE.
09:38:00	22	SO ONCE AGAIN, I'M NOT A LAWYER, I HAD THE FOUR FACTORS
09:38:04	23	EXPLAINED TO ME BY ARISTA'S COUNSEL. I WAS INSTRUCTED TO
09:38:09	24	CONSIDER THOSE FOUR FACTORS, LOOK AT THE EVIDENCE, AND GO DOWN
09:38:14	25	THE LIST.

YOUR TESTIMONY AND YOUR OPINIONS. 1 09:39:45 SO FIRST, YOU TALKED ABOUT ORIGINALITY IN THE BEGINNING; 2 09:39:47 RIGHT? DO YOU RECALL THAT. 3 09:39:51 09:39:52 4 Α. YES, I DID. 09:39:53 0. AND SO LET'S LAY SOME PARAMETERS THERE. WHEN YOU TALKED 6 ABOUT ORIGINALITY, YOU ARE GOING BACK TO THE TIME OF 09:39:57 CONFIGURATION OF THE COMMANDS, YOU UNDERSTAND THAT; RIGHT? 09:40:00 WHEN I TALKED ABOUT ORIGINALITY, I WAS GOING BACK TO 1986. 8 09:40:02 9 SOME OF THE COMMANDS WEREN'T CREATED UNTIL VERY RECENTLY. 09:40:08 Q. RIGHT. UNDERSTOOD. 09:40:10 10 09:40:11 11 SO WITH RESPECT TO THOSE OPINIONS, AND IF WE PUT UP, WE 09:40:15 12 CAN JUST PUT UP A PAGE FROM 9042, JUST TO REMIND EVERYBODY WHAT 09:40:19 13 YOU WERE TALKING ABOUT, I THINK THAT'S THE DEMONSTRATIVE YOU USED. 09:40:21 14 SO YEAH, THIS IS THE FIRST PAGE. SO WHAT YOU WERE DOING 09:40:22 15 THERE, IF I UNDERSTOOD YOU CORRECTLY IS, YOU WENT THROUGH AND 09:40:26 16 09:40:32 17 LOOKED FOR FIRST LEGACY COMMAND TERMS; IN OTHER WORDS, INDIVIDUAL TERMS THAT YOU SAW WERE USED IN OTHER SYSTEMS; 09:40:37 18 09:40:40 19 RIGHT? 09:40:40 20 Α. YES. 09:40:41 21 Ο. THEN THAT'S THE BROWN STUFF? 09:40:43 22 THAT'S THE BROWN STUFF. Α. 09:40:44 23 AND I THINK THAT'S THE APPROPRIATE -- I MEAN, I'M SORRY, Ο. 09:40:47 24 THAT'S JUST THE WAY I TALK. I'M NOT TRYING TO DENIGRATE. SO THEN THE NEXT ONE, YOU SAY INDUSTRY STANDARD TERM; 09:40:52 25

09:41:47 23

09:41:49 24

09:41:53 25

- TERMS ON THE CHART THERE, BUT YES.
- BUT YOU'RE EQUATING THOSE -- WHEN YOU ARE SAYING INDUSTRY Q.
- IN 9042, YOU MEAN THE NETWORKING INDUSTRY; RIGHT?

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09:43:14 1	A. I DIDN'T SEE IT, BECAUSE IT EXISTED A LONG TIME BEFORE
09:43:18 2	IPV6 CAME ALONG, BUT YOU COULD COME BACK AND CHANGE YOUR
09:43:22 3	TECHNOLOGY TO AS THE V4 AND PEOPLE WOULD KNOW WHAT THAT MEANT.
09:43:25 4	Q. SO JUST SO WHEN YOU ARE GOING THROUGH AND DOING THAT
09:43:28 5	ANALYSIS ON ORIGINALITY, YOU DIDN'T OFFER ANY OPINION THAT ANY
09:43:31 6	OF THE ACTUAL COMMAND TERMS WERE FOUND IN ANY OF THESE
09:43:35 7	DOCUMENTS YOU LOOKED AT, RIGHT? THE COMMANDS THEMSELVES?
09:43:38 8	A. YOU SAID COMMAND TERMS AT FIRST, SIR?
09:43:41 9	Q. THEN I MISSPOKE, AND I SHOULD CORRECT THAT SO THAT WE HAVE
09:43:44 10	A CLEAN RECORD HERE.
09:43:47 11	YOU DIDN'T FIND THAT ANY OF THE 506 ASSERTED COMMANDS THAT
09:43:50 12	WE HAVE IN THE CASE, WERE FOUND IN ANY OF THE PRE-EXISTING
09:43:55 13	DOCUMENT; RIGHT?
09:43:56 14	A. WELL, IF YOU LOOK HERE, SOME OF THESE ARE A SINGLE WORD,
09:44:00 15	OR AT LEAST IF YOU CONSIDER THE HYPHENATION TO COMBINE THEM
09:44:04 16	INTO A SINGLE WORD, ADDRESS FAMILY, AND AGGREGATE ADDRESS, I
09:44:08 17	DID FIND, PERHAPS WITHOUT THE HYPHEN.
09:44:10 18	AND SINCE THAT'S THE ENTIRETY OF THE COMMAND, AS WRITTEN,
09:44:13 19	THEN IN THAT CASE I DID FIND THE ENTIRE COMMAND.
09:44:18 20	Q. OKAY. WITH RESPECT TO ANY OF THE OTHERS, YOU DIDN'T OFFER
09:44:23 21	ANY OPINIONS, CORRECT?
09:44:24 22	A. I DID NOT.
09:44:24 23	Q. SO WHAT YOU DID IS WENT THROUGH AND FOUND INDIVIDUAL WORDS
09:44:29 24	AND SAID HEY, THESE WORDS I'VE SEEN BEFORE; RIGHT, THAT'S THE

09:44:33 25

OWNING OPINION YOU ARE OFFERING ON THAT; RIGHT?

09:44:35	1	A. I WOULD SAY MORE THAN I'VE SEEN BEFORE, I'M SAYING THEY
09:44:39	2	ACTUALLY APPEAR, FOR THE GREEN ONES, IN THE STANDARDS
09:44:42	3	DOCUMENTS.
09:44:42	4	Q. RIGHT. BUT YOU WOULD AGREE WITH ME LET'S TAKE A BOOK,
09:44:47	5	FOR EXAMPLE. ANYBODY CAN WRITE A BOOK. IF I WENT BACK AND
09:44:50	6	LOOKED IN A DICTIONARY, I WOULD FIND ALL THOSE WORDS; RIGHT?
09:44:52	7	A. SURE, BUT WE ARE NOT LOOKING AT A DICTIONARY WHICH IS ALL
09:44:57	8	IN ENGLISH, WE ARE LOOKING AT A VERY SPECIFIC, LIMITED SET OF
09:44:59	9	INDUSTRY STANDARD DOCUMENTS.
09:45:00	10	Q. WE COULD LIMIT IT A LITTLE BIT MORE. I MEAN, WE COULD
09:45:02	11	BEING TALKING ABOUT A SPORT; RIGHT? LET'S JUST SAY IT'S A
09:45:05	12	SOCCER MATCH. THEN I HAVE A LIMITED SETS OF WORDS, BUT I COULD
09:45:08	13	PROBABLY FIND ALL OF THOSE WORDS THAT ANYBODY USES TO DESCRIBE
09:45:12	14	A SOCCER MATCH IN SOME PRE-EXISTING BOOKS; RIGHT?
09:45:15	15	A. PERHAPS.
09:45:15	16	Q. YEAH. I MEAN, USUALLY WHEN WE WRITE THINGS, WE WRITE
09:45:18	17	THINGS USING PRE-EXISTING WORDS; RIGHT?
09:45:21	18	A. RIGHT. BUT I WOULD SAY SOME OF THESE REALLY AREN'T EVEN
09:45:24	19	WORDS.
09:45:24	20	Q. WELL, RIGHT, BECAUSE SOME OF THEM YOU LEFT WHITE, WHICH
09:45:27	21	MEANS WITH THOSE COMMANDS CISCO, JUST MADE THOSE UP; RIGHT?
09:45:30	22	A. NO, THAT'S NOT WHAT IT MEANS.
09:45:32	23	Q. WELL, IT MEANS IT'S NOT COMMON; RIGHT?
09:45:37	24	A. YES.
09:45:37	25	Q. IT MEANS YOU DIDN'T FIND IT IN ANY INDUSTRY STANDARD

09:45:43	1	DOCUMENTS?
09:45:43	2	A. CORRECT.
09:45:44	3	Q. AND IT MEANS IT'S NOT A LEGACY COMMAND TERM; RIGHT?
09:45:47	4	A. CORRECT.
09:45:47	5	Q. SO NOW I WANT TO TALK A LITTLE BIT THEN, JUST SO THAT WE
09:45:51	6	ARE ALL CLEAR, TO DISTINGUISH THE, WHAT YOU TALKED ABOUT THE
09:45:58	7	USAGE OF A NUMBER OF COMMANDS; RIGHT? THAT WAS THE SECOND PART
09:46:01	8	OF YOUR TESTIMONY?
09:46:02	9	A. NOT RELEVANT TO THE SCREEN WE ARE LOOKING AT.
09:46:04	10	Q. THAT'S EXACTLY WHAT I WANT TO ESTABLISH. SO WHEN YOU
09:46:09	11	TALKED ABOUT USAGE OF COMMANDS TO OTHER FOLKS THAT ALL COMES
09:46:13	12	AFTER CISCO?
09:46:13	13	A. AFTER CISCO.
09:46:14	14	Q. SO NOBODY SHOULD GET CONFUSED THAT YOU ARE OFFERING THE
09:46:17	15	OPINION THAT ALL OF THOSE CAME BEFORE CISCO CAME UP WITH THE
09:46:20	16	COMMAND TERMS OR THE COMMAND NAMES THAT ARE AT ISSUE HERE?
09:46:24	17	A. NO, I HOPE I WAS CLEAR ON THAT POINT.
09:46:26	18	Q. OKAY. SO NOW ONE THING, YOU WERE HERE FOR SOME OF THE
09:46:32	19	TESTIMONY OF THE CISCO ENGINEERS; RIGHT?
09:46:33	20	A. YES, I WAS.
09:46:34	21	Q. AND YOU HEARD THIS IDEA ABOUT THE SEQUENCING OF THE TERMS;
09:46:39	22	RIGHT?
09:46:39	23	A. I'M VERY FAMILIAR WITH THAT IDEA, SURE.
09:46:41	24	Q. RIGHT. AND YOU DIDN'T I DIDN'T HEAR YOU ADDRESS THAT
09:46:45	25	IN YOUR DIRECT TESTIMONY?

09:48:05	1	A. AND CONSISTENCY WITH ALL THE PRECEDING CLI'S THAT DID THE
09:48:08	2	SAME THING, AND THAT'S WHAT ENGINEERS WOULD EXPECT.
09:48:11	3	Q. OKAY. WELL, THERE ARE MANY TIMES WHERE WE SAW EXAMPLES OF
09:48:16	4	HIERARCHIES THAT HAD NOTHING TO DO WITH PRE-EXISTING SYSTEMS,
09:48:19	5	CORRECT?
09:48:20	6	A. I DON'T KNOW. I WOULDN'T SAY NOTHING, BUT THEY WERE LESS
09:48:23	7	SIMILAR THAN THE SHOW COMMAND.
09:48:24	8	Q. RIGHT. AND SO YOU ARE NOT SAYING, SIR, LET'S SAY SOMEBODY
09:48:33	9	WRITES A BOOK AND IT'S GOT SOME CHARACTER IN IT; RIGHT?
09:48:36	10	A. YOU MEAN LIKE AN ALPHABETICAL CHARACTER.
09:48:38	11	Q. NO, NO, NOT THAT KIND OF CHARACTER. LIKE A BRITISH
09:48:42	12	SPY. AND HE'S MAKING MARTINIS, AND THEY ARE SHAKEN AND NOT
09:48:48	13	STIRRED, AND HE'S GOT A NUMBER LIKE 007?
09:48:51	14	A. I'M WITH YOU NOW.
09:48:52	15	Q. AND SOMEBODY, THE SAME GUY, WRITES THE SECOND BOOK IN THAT
09:49:02	16	SERIES AND HE USES THE SAME CHARACTER; RIGHT?
09:49:04	17	A. SURE.
09:49:04	18	Q. YOU ARE NOT SAYING THAT THE SECOND TIME HE WROTE THAT,
09:49:07	19	THAT HE WAS EXTERNALLY CONSTRAINED, ARE YOU?
09:49:10	20	A. I MEAN, IT'S FAIRLY HYPOTHETICAL, AND I'M NOT AN EXPERT ON
09:49:15	21	NOVELS AND SPIES, BUT I ASSUME THAT IF, YOU KNOW, YOU ARE
09:49:19	22	WRITING A BOOK, THERE'S PROBABLY A MIXTURE OF EXTERNAL
09:49:23	23	CONSTRAINTS AND INTERNAL CONSTRAINTS.
09:49:25	24	Q. BUT YOU ARE NOT OFFERING US THE OPINION THAT, IN THAT
09:49:28	25	EXAMPLE, THAT BECAUSE SOMEBODY WANTED TO BE CONSISTENT WITH

09:49:31	1	WHAT THEY HAD ALREADY DONE, THAT THERE'S NO PROTECTION FOR THE
09:49:34	2	SECOND BOOK; RIGHT?
09:49:35	3	A. I COULDN'T OFFER AN OPINION LIKE THAT.
09:49:38	4	Q. IT DOESN'T MAKE ANY SENSE?
09:49:40	5	A. IT SOUNDS LIKE A LEGAL OPINION.
09:49:42	6	Q. BUT IT DOESN'T MAKE ANY SENSE ANYWAY; RIGHT?
09:49:45	7	A. I CAN'T HELP YOU THERE, SIR.
09:49:47	8	Q. NOW I JUST WANT TO TALK ABOUT THIS SEQUENCING.
09:49:50	9	YOU HEARD THE TESTIMONY THAT PART OF THE THE SEQUENCING
09:49:57	10	WAS IMPORTANT HERE BECAUSE THAT WAS AN ATTEMPT BY THE ENGINEERS
09:50:00	11	TO DETERMINE WHETHER TO CREATE A NEW HEIRARCHY OR PUT IT INTO
09:50:03	12	AN EXISTING HIERARCHY, FOR EXAMPLE; RIGHT?
09:50:05	13	A. YES.
09:50:05	14	Q. AND YOU AGREE WITH THAT, YOU DON'T DISPUTE THAT TESTIMONY;
09:50:08	15	RIGHT?
09:50:08	16	A. THAT'S THAT ONE OF THE THINGS YOU DECIDE FOR THE NEW
09:50:12	17	COMMAND IS CHOOSING A HIERARCHY IN WHICH IT WOULD BE PLACED?
09:50:16	18	Q. OR WHETHER TO CREATE A NEW HIERARCHY; RIGHT?
09:50:21	19	A. SURE.
09:50:22	20	Q. AND THAT SEQUENCING IS IMPORTANT; RIGHT?
09:50:25	21	A. I THINK THAT YOU WANT TO CREATE A COMMAND THAT'S AS CLOSE
09:50:32	22	AS WHAT YOUR ENGINEERS, YOUR USERS ARE GOING TO EXPECT, SO
09:50:36	23	SURE.
09:50:36	24	Q. RIGHT. AND THAT SEQUENCING, YOU SAW THE PROCESS, WAS
09:50:39	25	ACTUALLY A CHOICE THAT THEY MAKE, CORRECT?

09:54:06	1	THAT'S ONE OF THE CONSIDERATIONS.
09:54:07	2	Q. THAT'S ONE OF THE EXAMPLES OF POTENTIALLY BAD COMMANDS;
09:54:11	3	RIGHT?
09:54:11	4	A. IN CERTAIN CASES, YES.
09:54:12	5	Q. BUT YOU KNOW FROM LOOKING THROUGH JUST THE COMMANDS THAT
09:54:15	6	ARE ASSERTED IN THIS CASE, THAT WAS OFTEN REJECTED BY THE
09:54:18	7	ENGINEERS, CORRECT?
09:54:20	8	A. NO, I WOULDN'T AGREE.
09:54:22	9	Q. YOU DON'T.
09:54:24	10	IF WE GO BACK TO 9042. YOU SEE HERE YOU PICKED THOSE TWO,
09:54:41	11	ADDRESS-FAMILY AND AGGREGATE-ADDRESS; RIGHT?
09:54:45	12	A. CORRECT.
09:54:45	13	Q. THAT'S NOT VERY EXTENSIBLE ANYMORE; RIGHT?
09:54:48	14	A. SO I THINK WITHOUT GOING INTO TOO MUCH HOW PARSERS WORK
09:54:54	15	AND SO FORTH, IF YOU PUT "AGGREGATE SPACE ADDRESS," THAT LEAVES
09:54:57	16	YOU ELBOW ROOM TO HAVE "AGGREGATE SPACE OTHER THINGS." BUT IF
09:55:01	17	YOU PUT AGGREGATE-ADDRESS, THEN YOU ARE SORT OF LOCKED IN. AND
09:55:05	18	I THINK THAT'S WHAT THE PARSER-POLICE DOCUMENT IS TALKING
09:55:07	19	ABOUT.
09:55:07	20	Q. RIGHT. THAT'S EXACTLY WHAT I'M SAYING.
09:55:10	21	WHAT YOU WOULD SEE HERE, THE TWO YOU PICKED OUT, THOSE
09:55:13	22	WOULD BE EXAMPLES IN THE PARSER-POLICE DOCUMENTS OF BAD
09:55:16	23	COMMANDS; RIGHT.
09:55:16	24	A. NO. I THINK IT MAKES SENSE TO TERMINATE WHAT THEY CALL
09:55:20	25	THE PARSE TREE.

09:55:21	1	IN CERTAIN CASES, I THINK THE DOCUMENT IS TALKING ABOUT
09:55:24	2	THAT AS ONE OF THE THINGS YOU HAVE TO DECIDE IF YOU GOING TO
09:55:28	3	TERMINATE OR LEAVE IT EXTENSIBLE.
09:55:30	4	Q. RIGHT. EXACTLY. ONE OF THE THINGS YOU HAVE TO DECIDE
09:55:37	5	WHERE, YOU, IS BEING AN ENGINEER CREATING THE COMMAND; RIGHT?
09:55:41	6	A. THE PROGRAMMER CREATING THE COMMAND HAS TWO CHOICES, YES.
09:55:45	7	Q. YEAH, EXACTLY.
09:55:47	8	OKAY. SO NOW I WOULD LIKE TO GO TO YOUR SLIDE 14.
09:55:57	9	A. IN MY DEMONSTRATIVES?
09:55:58	10	Q. YEAH. SO HERE YOU WERE TALKING ABOUT THE MODES AND
09:56:09	11	PROMPTS IN PRIOR SYSTEMS; RIGHT?
09:56:10	12	A. YES.
09:56:10	13	Q. AND YOU SET OUT TWO MODES, PRIVILEGE MODE AND NONPRIVILEGE
09:56:16	14	MODE; RIGHT?
09:56:17	15	A. YES.
09:56:17	16	Q. SO IN ALL OF THE THINGS YOU LOOKED THROUGH, YOU NEVER
09:56:19	17	FOUND A GLOBAL CONFIGURATION MODE, CORRECT?
09:56:21	18	A. NOT PRIOR TO CISCO.
09:56:23	19	Q. RIGHT. AND IN ALL THE THINGS YOU LOOKED FOR, YOU NEVER
09:56:26	20	FOUND AN INTERFACE CONFIGURATION MODE, CORRECT?
09:56:28	21	A. THAT'S CORRECT.
09:56:29	22	Q. AS WELL AS THE CORRESPONDING PROMPTS TO THOSE, CORRECT?
09:56:33	23	A. IF YOU CAN CLARIFY PROMPT. THE HASH SIGN IS STILL USED IN
09:56:40	24	THE MODES YOU NAMED.
09:56:40	25	Q. CORRECT. BUT THE PROMPTS FOR THOSE MODE INCLUDE THE

Case: 17-2145 Document: 96-2 BLACK CROSS-EXAM BY MR. NELSON Page: 206 Filed: 02/12/2018 2220 1 CONFIGURATION LETTERS, CORRECT? 09:56:45 THEY INCLUDE THE HOST NAME OF THE DEVICE, WHICH IS 2 09:56:47 Α. 3 CONFIGUREABLE BY THE USER, THEN IN PARENTHESES, THAT CONFIG AND 09:56:52 09:56:57 4 CONFIG-IF. 09:56:57 RIGHT. YOU DIDN'T FIND THAT PROMPT IN ANY OF THE MANY 6 DOCUMENTS THAT YOU LOOKED THROUGH FOR SYSTEMS THAT CAME BEFORE, 09:57:01 CORRECT? 09:57:04 8 THE HOST NAME WOULD BE THERE IN THOSE DOCUMENTS, BUT THAT 09:57:04 9 PARENTHETICAL, I DIDN'T FIND. 09:57:07 Q. RIGHT. 09:57:08 10 09:57:10 11 AND YOU UNDERSTAND, SIR, THAT WHAT'S BEING ASSERTED IN THE 09:57:13 12 CASE IS THAT PARTICULAR ARRANGEMENT OF THOSE FOUR MODES AND 09:57:16 13 PROMPTS; RIGHT? I ACTUALLY HAVE BEEN UNCLEAR WHAT EXACTLY CISCO IS 09:57:16 14 CLAIMING PROTECTION FOR THEIR -- I UNDERSTAND IT'S NOT THE 09:57:20 15 09:57:25 16 ACTUAL WORD INSIDE THE PARENTHESIS, MY UNDERSTANDING NOW IS IT'S THE ORDER OF THE WORDS; IS THAT CORRECT? 09:57:32 17 IT'S THE ARRANGEMENT OF THE MODES AND PROMPTS, CORRECT? 09:57:35 18 09:57:38 19 SO YOU UNDERSTAND THAT? 09:57:39 20 Α. I THINK SO. 09:57:40 21 SO TWO OF THE MODES YOU DIDN'T FIND AT ALL; RIGHT? Ο.

- I DIDN'T FIND THOSE TWO MODES YOU NAMED, YES. Α.

09:57:43 22

09:57:45 23

09:57:48 24

09:57:51 25

RIGHT. SO THEN IT GOES WITHOUT SAYING THAT THAT 0. PARTICULAR ARRANGEMENT OF THE FOUR MODES AND PROMPTS, YOU DIDN'T FIND AT ALL?

09:57:52	1	A. I DIDN'T FIND THAT ORDERING BECAUSE I DIDN'T FIND THE
09:57:55	2	MODES.
09:57:56	3	Q. RIGHT.
09:57:56	4	SO NOW I WANT TO TALK ABOUT A FEW OTHER THINGS.
09:58:09	5	SO ONE OF THE THINGS YOU HAD SAID IS YOU DIDN'T THINK THAT
09:58:16	6	THERE WAS A SUBSTANTIAL AMOUNT OF THE WORK THAT WAS TAKEN,
09:58:24	7	CORRECT?
09:58:24	8	A. I'M UNCLEAR ON WHAT YOU ARE ASKING.
09:58:28	9	Q. OKAY. SO ONE OF YOUR FAIR USE FACTORS, YOU TALKED ABOUT
09:58:31	10	THE AMOUNT OF THE WORK. YOU PUT UP A SLIDE AND SAID THERE'S
09:58:37	11	441 COMMANDS THAT ARE ACCUSED FROM IOS AND THERE'S 16,000
09:58:41	12	COMMANDS IN ALL OF IOS; RIGHT?
09:58:43	13	A. I RECALL THAT, YES.
09:58:44	14	Q. YOU DIDN'T ADDRESS THE QUALITY OF THAT THOUGH; RIGHT?
09:58:55	15	A. IN WHAT SENSE DO YOU MEAN THE "QUALITY" OF THAT?
09:58:59	16	Q. THE QUALITY OF WHAT WAS TAKEN; RIGHT?
09:59:03	17	A. NOT IN THE WAY I'M UNDERSTANDING YOUR QUESTION.
09:59:08	18	Q. RIGHT. YOU SIMPLY JUST LOOKED AT THE NUMBERS, YOU
09:59:11	19	COMPARED ONE NUMBER TO ANOTHER, CORRECT?
09:59:14	20	A. I TOOK CISCO'S NUMBER DIVIDED BY CISCO'S NUMBER.
09:59:17	21	Q. THAT'S IT?
09:59:18	22	A. THAT'S IT.
09:59:19	23	Q. OKAY. SO SIR, YOU WERE HERE FOR MR. DR. LI EXCUSE ME,
09:59:25	24	DR. LI'S TESTIMONY, CORRECT?
09:59:26	25	A. I WAS.

09:59:26	1	Q. AND HE WAS TALKING ABOUT PROCKET?
09:59:28	2	A. HE WAS.
09:59:29	3	Q. AND YOU RECALL WHEN HE SAID IT DOESN'T MAKE ANY SENSE TO
09:59:33	4	TAKE COMMANDS FOR FEATURES THAT AREN'T IN YOUR PRODUCTS?
09:59:38	5	A. I THINK HE MIGHT HAVE SAID THAT.
09:59:39	6	Q. RIGHT. AND YOU DON'T DISAGREE WITH THAT; RIGHT?
09:59:44	7	A. I DON'T GIVE AN OPINION ONE WAY OR THE OTHER IN MY REPORT,
09:59:49	8	SIR.
09:59:49	9	Q. I'M NOT ASKING YOU WHETHER YOU GAVE AN OPINION IN YOUR
09:59:52	10	REPORT, I'M JUST ASKING WHETHER YOU AGREE WITH THAT. IT MAKES
09:59:55	11	SENSE; RIGHT?
09:59:56	12	A. I MEAN, SO ARISTA IS EXTENSIBLE, ARISTA COULD TAKE AND
10:00:00	13	IMPLEMENT COMMANDS TO CREATE NEW FEATURES IF IF THERE'S NOT
10:00:06	14	A HARDWARE FEATURE IN THE DEVICE, I DON'T THINK YOU WANT TO
10:00:10	15	TAKE COMMANDS THAT DESCRIBE A FEATURE THAT'S NOT PRESENT.
10:00:12	16	Q. YEAH, THAT'S WHAT I'M SAYING.
10:00:14	17	AND YOU KNOW, WHAT YOU ARE SAYING IS THAT IF ARISTA ADDED
10:00:17	18	MORE FEATURES, THEY MAY WANT TO TAKE MORE COMMANDS; RIGHT?
10:00:21	19	A. OR INVENT THEM ON THEIR OWN DEPENDING UPON THE OUTCOME OF
10:00:25	20	THE LAWSUIT.
10:00:25	21	Q. RIGHT. WE KNOW THEY DIDN'T INVENT THEM ON THEIR OWN;
10:00:28	22	RIGHT, WE KNOW THEY TOOK THEM?
10:00:29	23	A. IT SAID THE MAJORITY OF THE COMMANDS THEY ACTUALLY DID
10:00:33	24	CREATE ON THEIR OWN.
10:00:33	25	Q. OKAY. THE 506 THAT ARE AT ISSUE IN THIS CASE, THEY TOOK

10:08:12	1	BY MR. NELSON:
10:08:12	2	Q. SO I WOULD LIKE TO GO TO THE THIRD PAGE OF THIS DOCUMENT.
10:08:16	3	AND YOU WILL SEE THAT THERE'S A SECTION THERE THAT'S CALLED CLI
10:08:19	4	USABILITY?
10:08:23	5	A. I SEE IT.
10:08:24	6	Q. AND THE FIRST STATEMENT THERE IS, "THE SYSTEM IS A VERY
10:08:30	7	CLOSE CLONE OF THE IOS CLI. THIS IS A MAJOR PLUS FOR THE
10:08:34	8	MAJORITY OF CUSTOMERS WHO HAVE ALREADY CISCO TRAINED STAFF."
10:08:38	9	DO YOU SEE THAT?
10:08:39	10	A. I SEE IT.
10:08:40	11	Q. SO YOU DON'T HAVE ANY BASIS TO DISPUTE THAT THESE
10:08:47	12	STATEMENTS LIKE THESE ARE STATEMENTS THAT ARISTA WAS MAKING TO
10:08:50	13	POTENTIAL CUSTOMERS TO SELL ITS PRODUCT, CORRECT?
10:08:52	14	A. I MEAN, I CAN VERIFY THAT I'VE READ THE WORDS YOU JUST
10:08:56	15	SPOKE, AND THIS SEEMS TO BE FROM MS. ULLAL.
10:08:59	16	Q. THAT'S WHAT I'M YOU DON'T HAVE ANY BASIS TO DISPUTE
10:09:02	17	THAT; RIGHT?
10:09:04	18	A. I MEAN, ARE YOU ASKING FOR AN OPINION ABOUT HOW I FEEL
10:09:09	19	ABOUT THIS ASSERTION, OR ARE YOU SAYING WILL I CONFIRM IT SEEMS
10:09:13	20	SHE'S SAID THIS?
10:09:14	21	Q. I'M NOT ASKING YOU TO SPECULATE, SIR. I'M ASKING THE
10:09:17	22	OPPOSITE QUESTION, WHICH IS, YOU DON'T HAVE ANY BASIS TO
10:09:20	23	DISPUTE THE STATEMENT THAT'S MADE HERE?
10:09:22	24	A. ONCE AGAIN, I THINK I DO. I DID AN INDEPENDENT ANALYSIS
10:09:26	25	THAT WOULD RUN COUNTER TO THE CLAIM MADE.

10:09:28	1	Q. THE QUESTION IS, YOU DON'T HAVE ANY BASIS TO DISPUTE THAT
10:09:31	2	ARISTA MADE THESE STATEMENTS TO POTENTIAL CUSTOMERS? THAT'S
10:09:35	3	ALL I'M SAYING?
10:09:35	4	A. THERE, I AGREE.
10:09:36	5	Q. OKAY. NOW LET'S TALK A LITTLE BIT, I WANT TO GO BACK,
10:09:46	6	THERE WAS A QUESTION I WANTED TO ASK YOU ABOUT ORIGINALITY AS
10:09:49	7	WELL.
10:09:52	8	SO YOU WERE HERE, I THINK WE'VE ALREADY ESTABLISHED, FOR
10:09:55	9	DR. LI'S TESTIMONY, CORRECT?
10:09:57	10	A. I WAS.
10:09:58	11	Q. AND HE TALKED ABOUT SOME OF THE EARLY WORK ON THE CREATION
10:10:01	12	OF JUNOS; RIGHT?
10:10:03	13	A. YES.
10:10:05	14	Q. OKAY. AND ONE OF THE THINGS HE SAID IS THEY TRIED TO USE
10:10:09	15	INDUSTRY STANDARD TERMS WHERE THEY COULD; RIGHT?
10:10:12	16	A. I BELIEVE HE SAID THAT.
10:10:13	17	Q. YET, HE ALSO SAID THAT THEY CAME UP WITH A COMPLETELY
10:10:17	18	DIFFERENT CLI FROM THE CISCO CLI; RIGHT?
10:10:22	19	A. THERE ARE SIMILARITIES, THERE ARE DIFFERENCES. I DON'T
10:10:26	20	KNOW IF HE SAID THE WORDS COMPLETELY DIFFERENT, BUT
10:10:29	21	Q. VERY DIFFERENT, SUBSTANTIAL DIFFERENCES, CORRECT?
10:10:31	22	A. I DON'T REMEMBER HIS WORDS.
10:10:32	23	Q. YOU DON'T RECALL? BUT YOU DON'T HAVE ANY BASIS TO DISPUTE
10:10:36	24	HIS TESTIMONY; RIGHT?
10:10:37	25	A. I DON'T DISPUTE ANYTHING HE SAID.

10:59:34	1	Q. I WOULD LIKE TO CLARIFY A FEW THINGS, DR. BLACK. IF WE
10:59:40	2	COULD CALL UP EXHIBIT 9041 WHILE WE ARE ON THAT SUBJECT.
10:59:58	3	AND WHY DON'T WE SCROLL SEVERAL PAGES DOWN TO, SAY, AROUND
11:00:04	4	LINE 400 OR THEREABOUTS.
11:00:21	5	SO DR. BLACK, I GUESS THE THING I WOULD LIKE TO UNDERSTAND
11:00:24	6	IS, WE SEE HERE, FOR EXAMPLE, A NUMBER OF COMMANDS FOR WHICH
11:00:29	7	YOU FOUND USE IN THE 1 AND 2 VENDOR RANGE; RIGHT?
11:00:34	8	A. YES.
11:00:34	9	Q. OKAY. IF A COMPANY, FOR EXAMPLE AT LINE 409, THERE'S A
11:00:44	10	COMMAND VRRP AUTHENTICATION; DO YOU SEE THAT?
11:00:48	11	A. I DO.
11:00:48	12	Q. AND ARE YOU FAMILIAR WITH THE VRRP PROTOCOL?
11:00:56	13	A. VIRTUAL ROUTER REDUNDANCY PROTOCOL.
11:01:01	14	Q. ALL RIGHT. AND I SEE A NUMBER OF COMMANDS IN THAT
11:01:05	15	VICINITY, 410, 411; DO YOU SEE THAT?
11:01:06	16	A. I DO.
11:01:07	17	Q. WOULD YOU EXPECT THAT A NETWORKING VENDOR WHO DIDN'T
11:01:11	18	IMPLEMENT THE VRRP PROTOCOL TO HAVE A COMMAND IN THEIR MANUAL
11:01:15	19	FOR VRRP?
11:01:17	20	A. NO, IT WOULDN'T MAKE SENSE IF THEY DON'T SUPPORT THE
11:01:20	21	PROTOCOL, THEY WOULDN'T HAVE THE COMMAND.
11:01:22	22	Q. AND WOULD THAT GO FOR OTHER PROTOCOLS, PROTOCOL FEATURES
11:01:29	23	THAT ARE AMONG THE COMMANDS THAT CISCO CHOSE TO ASSERT HERE?
11:01:34	24	FOR EXAMPLE, IF A VENDOR DIDN'T IMPLEMENT THE PTP PROTOCOL,
	0.5	NOTED HOLL TUDEOU THAT THEY HOLLD HAVE DED COLUMN TO THE

WOULD YOU EXPECT THAT THEY WOULD HAVE PTP COMMANDS IN THEIR

11:01:40 25

11:01:43	1	MANUAL?
11:01:44	2	A. I WOULDN'T EXPECT THEY WOULD.
11:01:45	3	Q. AND DOES EVERY NETWORKING COMPANY IMPLEMENT EVERY INDUSTRY
11:01:52	4	STANDARD PROTOCOL THAT EXISTS?
11:01:55	5	A. NO, THEY DON'T.
11:01:56	6	Q. WHY IS THAT?
11:01:58	7	A. I MEAN, IT'S THEIR CALL. I MEAN, IF SOMEBODY WANTS TO
11:02:02	8	OFFER SOME OF THE MORE HIGH END FEATURES, THEY CHOOSE TO IN
11:02:06	9	THEIR HIGH END PRODUCTS, USUALLY, MAYBE A LOWER END CHEAPER
11:02:12	10	INEXPENSIVE PRODUCT, THEY MIGHT NOT IMPLEMENT EVERYTHING.
11:02:14	11	Q. NOW YOU PROVIDED YOUR ANALYSIS OF THE USAGE OF COMMANDS BY
11:02:22	12	DIFFERENT VENDORS EARLIER IN THIS CASE, SOME SIX MONTHS AGO OR
11:02:26	13	SO; RIGHT?
11:02:27	14	A. AROUND JUNE, YES.
11:02:28	15	Q. AND YOU UNDERSTAND DR. ALMEROTH HAD A CHANCE TO RESPOND TO
11:02:30	16	THAT; RIGHT?
11:02:31	17	A. YES.
11:02:33	18	Q. AND DID HE EVER CONDUCT ANY SORT OF ANALYSIS THAT LOOKED
11:02:36	19	AT WHAT OTHER VENDORS IMPLEMENTED AND TRIED TO FIND OTHER
11:02:43	20	VENDORS THAT CAME UP WITH DIFFERENT COMMANDS FOR THE SAME
11:02:46	21	FEATURE; DID HE EVER PROVIDE THAT TO YOU?
11:02:48	22	A. NOT THAT I'VE SEEN, NO.
11:02:57	23	Q. OF THE COMPANIES YOU DID LOOK AT, I WANT TO ASK YOU SOME
11:03:00	24	QUESTIONS ABOUT THAT.
11:03:01	25	BROCADE, THAT WAS ONE OF THEM; RIGHT?

11:07:10	1	Q. ALL RIGHT. SO THE EXTENSIBILITY THAT'S REFERRED TO IN THE
11:07:14	2	PARSER-POLICE MANIFESTO, IS THAT THE SAME THING AS THE
11:07:18	3	EXTENSIBILITY THAT ARISTA TALKS ABOUT WITH ITS OPERATING
11:07:22	4	SYSTEM?
11:07:22	5	A. NO, THEY ARE DIFFERENT CONCEPTS.
11:07:24	6	Q. CAN YOU EXPLAIN THE DIFFERENCE?
11:07:26	7	A. SURE.
11:07:27	8	SO IN THE PARSER-POLICE MANIFESTO, WHEN IT SAYS THINK
11:07:31	9	EXTENSIBLE, THEY MEAN WHEN YOU PUT IN A HARD-CODED CHANGE TO
11:07:35	10	THE PARSER, THINK ABOUT WHAT OTHER HARD-CODED CHANGES YOU MIGHT
11:07:39	11	WANT TO PROVIDE LATER AS A CISCO ENGINEER.
11:07:43	12	WHEN ARISTA TALKS ABOUT EXTENSIBILITY, THEY ARE TALKING
11:07:46	13	ABOUT WHAT THEY PROVIDE TO THEIR CUSTOMERS SO THAT THEIR
11:07:50	14	CUSTOMERS WILL EXTEND THE PRODUCT.
11:07:51	15	Q. ALL RIGHT. AND ONE LAST AREA.
11:07:58	16	MR. NELSON ASKED YOU SOME QUESTIONS ABOUT EOS COMMANDS AND
11:08:01	17	HOW MUCH OVERLAP THERE IS. AND I THINK YOU SAID THAT THE
11:08:06	18	MAJORITY OF EOS COMMANDS ARE DIFFERENT THAN CISCO'S; DO YOU
11:08:10	19	REMEMBER THAT TESTIMONY?
11:08:11	20	A. I DO.
11:08:11	21	Q. CAN YOU TELL ME WHAT YOU MEANT BY THAT?
11:08:13	22	A. WELL, I THINK I SAID YESTERDAY THAT THERE ARE THESE 506,
11:08:18	23	AND WE LOOKED AT HOW THERE'S A LOT MORE THAN MEETS THE EYE WHEN
11:08:23	24	YOU JUST LOOK AT THE LIST. PLUS, ARISTA HAS A WHOLE BUNCH OF
11:08:26	25	FEATURES THAT THEY'VE ADDED TO THEIR PRODUCT THAT REQUIRE NEW

11:08:32	1	CLI COMMANDS, THOUSANDS OF THOSE. THEY DON'T LOOK LIKE
11:08:36	2	ANYTHING I'VE SEEN IN CISCO.
11:08:37	3	Q. DO YOU HAVE AN UNDERSTANDING OR DID YOU GET ANY
11:08:41	4	INFORMATION ABOUT HOW MANY EOS COMMANDS, ARISTA EOS COMMANDS,
11:08:45	5	THERE ARE IN TOTAL?
11:08:45	6	A. I THINK ARISTA HAS SAID 8,000, THAT NEIGHBORHOOD.
11:08:51	7	Q. OKAY. LASTLY, DID YOU EVER LOOK AT THE SUM TOTAL OF IOS
11:09:03	8	COMMANDS TO ATTEMPT TO DETERMINE HOW MANY OF THOSE COMMANDS ARE
11:09:10	9	RELEVANT OR POTENTIALLY RELEVANT TO THE PRODUCTS THAT ARISTA
11:09:14	10	SELLS, UNDERSTANDING THAT THEY ARE ALWAYS JUST ADDED TO,
11:09:19	11	NOTHING IS EVER PULLED OUT?
11:09:21	12	A. RIGHT. YES, I DID.
11:09:22	13	Q. AND WHAT DID YOU FIND THERE?
11:09:24	14	A. WELL, I MEAN, WE SAW A SLIDE THAT SAID 16K WAS THEIR
11:09:28	15	ESTIMATE. THAT WAS IN THEIR COMMAND DATABASE, I DON'T THINK
11:09:34	16	THAT'S PUBLIC ANYWHERE. BUT CISCO PUBLISHES THIS THING, THEY
11:09:37	17	CALL IT A MASTER COMMAND REFERENCE, AND THERE ARE ABOUT 18,000
11:09:41	18	COMMANDS LISTED IN THAT, WHICH DOESN'T SURPRISE ME SINCE IT'S
11:09:44	19	PROBABLY MORE RECENT THAN THE SLIDE WE SAW.
11:09:47	20	AND I DID, I SPENT ABOUT THREE EVENINGS LAST WEEK, AND I
11:09:52	21	LOOKED DOWN AND I
11:09:53	22	MR. NELSON: OBJECTION, YOUR HONOR. MOVE TO STRIKE.
11:09:54	23	THIS IS BEYOND THE SCOPE OF HIS REPORT.
11:09:57	24	MR. FERRALL: YOUR HONOR, IT'S RESPONSIVE TO THE
11:09:58	25	CROSS-EXAMINATION THAT MR. NELSON OPENED UP.

11:19:40	1	THE COURT: AND IT WILL BE ADMITTED.
11:19:42	2	(DEFENDANT'S EXHIBIT 5119 WAS ADMITTED INTO EVIDENCE.)
11:19:42	3	MR. VAN NEST: TX 5119.
11:19:47	4	THE NEXT DEPOSITION IS A LITTLE BIT LONGER. THIS IS THE
11:19:53	5	DEPOSITION OF DOUG GOURLAY. IT'S A LITTLE LONGER, IT'S
11:19:56	6	29 MINUTES.
11:19:57	7	18 MINUTES OF THAT SHOULD BE ASSESSED TO ARISTA AND
11:20:00	8	11 MINUTES TO CISCO.
11:20:15	9	(THE VIDEO DEPOSITION OF DOUGLAS GOURLAY WAS PLAYED INTO
11:50:01	10	THE RECORD.)
11:50:01	11	MR. VAN NEST: YOUR HONOR, THAT CONCLUDES
11:50:03	12	MR. GOURLAY'S DEPOSITION.
11:50:05	13	I HAVE A 15-MINUTE ONE LAST VIDEO THIS MORNING, OR I
11:50:10	14	HAVE A FIVE-MINUTE READING OF AN INTERROGATORY. AND I COULD DO
11:50:14	15	EITHER ONE, WHATEVER YOUR HONOR
11:50:16	16	THE COURT: I AM THINKING WE WILL PUSH THROUGH AND DO
11:50:19	17	THE 15-MINUTE TAPE, SINCE WE ARE DOING THOSE.
11:50:23	18	MR. PAK: WE MAY HAVE SOME EXHIBITS TO MOVE IN, BASED
11:50:26	19	ON MR. GOURLAY'S VIDEO TESTIMONY.
11:50:29	20	MR. VAN NEST: LET'S PASS THAT.
11:50:30	21	MY SHEET SAID THERE WEREN'T ANY, BUT IF YOU WANT TO MOVE
11:50:35	22	THEM IN, YOU CAN. WE WILL CONFER OVER THE LUNCH HOUR.
11:50:43	23	THIS NEXT WITNESS IS DEEPAK MALIK. THIS IS A JUST
11:50:49	24	OVER IT'S ABOUT A 15-MINUTE SEGMENT, YOUR HONOR.
11:50:51	25	TEN MINUTES SHOULD BE ATTRIBUTED TO ARISTA, AND FIVE TO

02:31:16	1	THAT?
02:31:17	2	A. YES.
02:31:17	3	Q. OKAY. BUT THERE IS NO FORMAL INDUSTRY STANDARD
02:31:22	4	ORGANIZATION, TO YOUR KNOWLEDGE, THAT RATIFIES SPECIFICATIONS
02:31:26	5	FOR A CLI USER INTERFACE FOR NETWORKING EQUIPMENT, CORRECT?
02:31:30	6	A. CORRECT.
02:31:30	7	Q. SO WHEN YOU ARE USING THE LABEL INDUSTRY STANDARD CLI IN
02:31:35	8	YOUR MARKETING DOCUMENTS, YOU ARE NOT TALKING ABOUT AN INDUSTRY
02:31:40	9	STANDARD THAT'S BEEN RATIFIED BY AN INDUSTRY STANDARD SETTING
02:31:43	10	ORGANIZATION, CORRECT?
02:31:44	11	A. CORRECT.
02:31:45	12	Q. IN FACT, I THINK YOU'VE DESCRIBED THAT AS A GENERAL WAY TO
02:31:53	13	DESCRIBE THE TYPE OF CLI THAT HP USES; IS THAT FAIR?
02:31:56	14	A. CORRECT. OVER TIME, THE INDUSTRY HAS EVOLVED TO USE A SET
02:32:01	15	OF COMMON WAYS TO ADDRESS AND CONFIGURE ROUTERS, AND THAT IS
02:32:04	16	THE INDUSTRY STANDARD.
02:32:07	17	Q. BUT YOU ARE NOT OFFERING ANY OPINIONS TODAY ABOUT WHETHER
02:32:13	18	THE CLI COMMANDS AT ISSUE HAD BEEN SUBJECT TO A RATIFICATION
02:32:17	19	PROCESS BY AN INDUSTRY STANDARD ORGANIZATION, THAT'S NOT WHAT
02:32:20	20	YOU ARE TESTIFYING ABOUT TODAY, CORRECT?
02:32:21	21	A. CORRECT.
02:32:22	22	Q. AND SIR, YOU WOULD AGREE WITH ME THAT THERE ARE MULTIPLE
02:32:25	23	WAYS TO IMPLEMENT A SPECIFIC CLI COMMAND, CORRECT?
02:32:29	24	A. YES, THERE ARE MULTIPLE WAYS.
02:32:31	25	Q. AND DIFFERENT COMPANIES CAN AND DO, IN FACT, CREATE THEIR

02:40:48	1	Q. SHOW TECH, DISPLAY DIAGNOSTIC INFORMATION?
02:40:53	2	A. YES.
02:40:55	3	Q. ISN'T IT TRUE, SIR, THAT DIFFERENT ENGINEERS, EVEN IN THE
02:40:58	4	SAME COMPANY, CAN MAKE THEIR OWN CHOICES ABOUT HOW TO CREATE
02:41:05	5	THEIR OWN CLI COMMANDS AND SYNTAX FOR THE SAME FUNCTIONALITY,
02:41:08	6	AND WE CAN SEE IT IN THESE TWO PRODUCT LINES FROM HP, CORRECT?
02:41:13	7	A. THE DESIGNERS OF THE CLI HAVE SOME COMMON DESIGN
02:41:21	8	PRINCIPLES THAT THEY USE TO STRUCTURE THE CLI WITH VARIATIONS
02:41:30	9	IN SYNTAX.
02:41:30	10	AND SO THEY TRY TO STAY CONSISTENT IN THE USAGE OF
02:41:34	11	TERMINOLOGY IN THE CONSTRUCTION OF CLI, AND DIFFERENT
02:41:40	12	COMPANIES, DIFFERENT DESIGNERS DEVELOP THE CLI DIFFERENTLY,
02:41:45	13	NAME THE COMMANDS DIFFERENTLY. IN THIS CASE, COMWARE WAS
02:41:48	14	ACQUIRED BY HP, AND DIFFERENT DESIGN GROUPS DESIGN THOSE
02:41:54	15	SYNTAX.
02:41:54	16	Q. AND HP SELLS COMWARE PRODUCTS TODAY, CORRECT?
02:41:58	17	A. THAT'S RIGHT.
02:41:59	18	Q. SO WHAT I'M GETTING AT IS, ALTHOUGH SOME OF THE TERMS
02:42:02	19	MIGHT BE THE SAME, DIFFERENT DESIGNERS, EVEN AT THE SAME
02:42:06	20	COMPANY, CAN CHOOSE DIFFERENT WORDS, DIFFERENT HIERARCHIES,
02:42:09	21	DIFFERENT SYNTAX FOR THE SAME FUNCTIONS; ISN'T THAT TRUE, SIR?
02:42:12	22	A. THAT'S TRUE.
02:42:13	23	Q. OKAY.
02:42:14	24	MR. PAK: I HAVE NO MORE QUESTIONS, YOUR HONOR.
02:42:17	25	THE COURT: REDIRECT, MS. MCCLOSKEY?

02:44:14	1	VERSUS "WRITE."
02:44:18	2	THE INTENDED BEHAVIOR BY THE ROUTERS AND SWITCHES ARE THE
02:44:23	3	SAME. AND SO THOSE CLASS OF COMMANDS, THOSE CLASS OF INTENDED
02:44:30	4	BEHAVIOR ON THE SWITCHES AND ROUTERS ARE THE SAME.
02:44:33	5	THE SYNTAX MAY VARY, BUT WHAT YOU EXPECT THE ROUTER AND
02:44:37	6	THE SWITCH TO DO IS QUITE CONSISTENT.
02:44:41	7	Q. THANK YOU.
02:44:41	8	A. AND THOSE ARE THE COMMON THINGS.
02:44:43	9	MS. MCCLOSKEY: THANK YOU.
02:44:45	10	MR. PAK: NO MORE QUESTIONS, YOUR HONOR.
02:44:47	11	THE COURT: THANK YOU.
02:44:47	12	MR. VENKATRAMAN, YOU ARE FREE TO GO. THANK YOU FOR YOUR
02:44:50	13	TESTIMONY.
02:44:51	14	THE WITNESS: THANK YOU.
02:44:57	15	MR. VAN NEST: YOUR HONOR, WE HAVE ONE MORE SHORT
02:45:00	16	VIDEO WITNESS
02:45:02	17	THE COURT: OKAY.
02:45:02	18	MR. VAN NEST: WHO IS GOING TO APPEAR.
02:45:04	19	HIS NAME GAVIN CATO, C-A-T-O. THIS IS A 16-MINUTE VIDEO,
02:45:14	20	OF WHICH NINE MINUTES WILL BE ATTRIBUTED TO ARISTA AND SEVEN
02:45:18	21	MINUTES TO CISCO.
02:45:18	22	(THE VIDEO DEPOSITION OF GAVIN CATO WAS PLAYED INTO THE
03:03:10	23	RECORD.)
03:03:10	24	MR. VAN NEST: YOUR HONOR, THAT CONCLUDES THE
03:03:11	25	TESTIMONY OF MR. CATO'S.

08:21:46	1	IN THE UNITED STATES DISTRICT COURT		
2 FOR THE NORTHERN DISTRICT OF CALIFORNIA		T OF CALIFORNIA		
	3	SAN JOSE DIVISION		SION
	4			
	5	OTOGO OVOMENO TNO	\	OT 14 5244 DID
	6	CISCO SYSTEMS, INC.,)	CV-14-5344-BLF
	7	PLAINT	TE.E.*	SAN JOSE, CALIFORNIA
	8	VS.)	DECEMBER 9, 2016
	9	ARISTA NETWORKS, INC.,)	VOLUME 12
1	. 0	DEFEND.	ANT)	PAGES 2418-2655
1	.1		SCRIPT OF PROC	
1	.2		ONORABLE BETH STATES DISTR	I LABSON FREEMAN ICT JUDGE
1	.3	APPEARANCES:	APPEARANCES:	
1	4	FOR THE PLAINTIFF:	QUINN, EMANUE BY: DAVID A.	
1	.5		500 WEST MADI	SON STREET, SUITE 2450
1	. 6	CHICAGO, IL 60661		00001
1	.7			EL, URQUHART & SULLIVAN
1	.8	BY: SEAN PAK 50 CALIFORNIA STREET, 22ND FLOOR		STREET, 22ND FLOOR
1	9		DAIN LIMINCISCO	, CALIFORNIA 94111
2	20			
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2	22	APPEARANC	ES CONTINUED	ON NEXT PAGE
2	23	OFFICIAL COURT REPORTER:		FISHER, CSR, CRR
2	24		CERTIF1	CATE NUMBER 13185
2	25	PROCEEDINGS RECORDED BY MECHANICAL STENOGRAPHY TRANSCRIPT PRODUCED WITH COMPUTER		

1	APPEARANCES (CONTINUED)		
2	FOR THE DEFENDANT: K		
3	В	BY: ROBERT ADDY VAN NEST BRIAN FERRALL	
4		DAVID J. SILBERT ELIZABETH K. MCCLOSKEY	
5		EDUARDO E. SANTACANA RYAN WONG	
6		DAVID J. ROSEN 533 BATTERY STREET	
7	5	SAN FRANCISCO, CA 94111-1809	
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10:14:51	1
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10:15:57	19
10:16:00	20
10:16:04	21
10:16:07	22
10:16:10	23
10:16:14	24
10:16:17	25

MR. DAHM, FROM MR. SADANA'S DEMONSTRATIVES.

Q. MR. SADANA, IF YOU COULD USE THIS TO HELP EXPLAIN THE CHALLENGE OF PERFORMING THAT CLOUD NETWORKING FUNCTION IN A TRADITIONAL NETWORKING ENVIRONMENT.

A. ABSOLUTELY.

IN THIS DIAGRAM, EACH OF THE SMALL BLOCKS AT THE BOTTOM IS

A GROUP OF ABOUT 500 SERVERS. SO IN TRADITIONAL NETWORKING,

YOU WOULD CONNECT THESE 500 NETWORKING SERVERS WITH JUST ONE

MORE LAYER OF SWITCHES TO AGGREGATE THEM TOGETHER.

BUT AS YOU SCALE OUT THE CLUSTER, YOU TAKE A BLOCK OF 500 SERVERS AND ANOTHER 500, YOU CONNECT IT TOGETHER WITH ONE MORE LAYER OF SWITCHES, WHICH IS THE SECOND LAYER OF SWITCHES OVER HERE ON NUMBER TWO.

THEN YOU TAKE THESE THOUSAND SERVERS AND ANOTHER THOUSAND SERVERS AND CONNECT THEM TOGETHER WITH ONE MORE LAYER OF SWITCHES, WHICH IS THE LAYER NUMBER THREE.

THEN YOU TAKE 2000 SERVERS AND ANOTHER THOUSAND AND CONNECT THEM TOGETHER WITH A FOURTH LAYER OF SWITCHES.

AND THIS RESULTS WITH A LARGE VERY EXPENSIVE HIERARCHICAL NETWORK. AND WITH CLOUD NETWORKING, WE CAN FLATTEN ALL OF THIS BY COLLAPSING THESE LAYERS INTO JUST TWO LAYERS OF SWITCHES, THE TOP OF RACK AND THE SPINE, THAT ALLOWS YOU TO SIGNIFICANTLY LOWER YOUR COST, BUT IT ALSO GIVES YOU THE PERFORMANCE TO INTERCONNECT ALL YOUR SERVERS TOGETHER TO SERVE THESE APPLICATIONS.

10:16:18	1	Q. OKAY. I WOULD LIKE TO GO BACK TO THE WELL, IF YOU
10:16:23	2	COULD LOOK AT EXHIBIT 8197 IN YOUR BINDER, MR. SADANA.
10:16:30	3	A. SURE.
10:16:30	4	Q. WHAT IS THAT?
10:16:31	5	A. THIS IS NETWORK DESIGN I HAVE DONE FOR MICROSOFT AZURE IN
10:16:37	6	THE 2009 TIMEFRAME.
10:16:40	7	MR. FERRALL: YOUR HONOR, I WOULD MOVE 8197 IN
10:16:43	8	EVIDENCE.
10:16:43	9	THE COURT: ANY OBJECTION?
10:16:44	10	MR. NELSON: I DON'T KNOW WHO DREW IT.
10:16:47	11	MR. FERRALL: MR. SADANA, WHO DREW 8197?
10:16:50	12	THE WITNESS: I DREW THIS MYSELF.
10:16:53	13	MR. NELSON: IT'S OKAY, YOUR HONOR.
10:16:54	14	THE COURT: ALL RIGHT. IT WILL BE ADMITTED.
10:16:56	15	(DEFENDANT'S EXHIBIT 8197 WAS ADMITTED INTO EVIDENCE.)
10:16:56	16	BY MR. FERRALL:
10:17:01	17	Q. SO THIS IS A LITTLE BIT LOW TECH FOR A HIGH-TECH ISSUE,
10:17:05	18	BUT CAN YOU TELL ME, MR. SADANA, WHAT YOU DREW HERE IN 2009 FOR
10:17:12	19	MICROSOFT.
10:17:12	20	A. IN 2009, MICROSOFT WAS LOOKING FOR A DESIGN TO
10:17:17	21	INTERCONNECT 4,000 COMPUTER SERVERS ON THE LEFT SIDE, YOU SEE
10:17:21	22	THAT AT THE BOTTOM, AND 500 STORAGE NODES, STORAGE SERVERS,
10:17:27	23	TOGETHER IN ONE LARGE CLUSTER.
10:17:30	24	THIS ALLOWED THEM TO FORM MICROSOFT AZURE WHICH IS WHERE
10:17:33	25	MANY COMPANIES NOW STORED THEIR FILES.

10:17:35	1	Q. AND LET ME ASK YOU TO EXPLAIN THAT BECAUSE WE ALL KNOW
10:17:39	2	MICROSOFT. BUT EXPLAIN, AGAIN, WHAT'S MICROSOFT AZURE?
10:17:44	3	A. SURE.
10:17:46	4	MICROSOFT IS A FAIRLY LARGE COMPANY, AND FOR DECADES THEY
10:17:49	5	WERE SELLING WINDOWS AND RELATED SOFTWARE. BUT STARTING IN THE
10:17:55	6	2008/2009 TIMEFRAME, THEY STARTED A CLOUD GROUP CALLED AZURE.
10:17:59	7	AND WHAT THAT APPLICATION OR GROUP DOES IS THEY BUILD
10:18:02	8	LARGE DATA CENTERS AND THEY HOST THE APPLICATIONS FROM MANY
10:18:08	9	ENTERPRISES, HUNDREDS OF THOUSANDS OF COMPANIES STORING THEIR
10:18:11	10	DATA IN THE CLOUD AS WELL AS RUNNING THEIR APPLICATIONS IN THE
10:18:16	11	CLOUD.
10:18:16	12	SO MICROSOFT IS A VERY BIG PLAYER IN THIS CLOUD SPACE, IN
10:18:19	13	THE CLOUD COMPUTING SPACE. THAT'S WHAT AZURE DOES.
10:18:23	14	Q. OKAY. SO IN 2009, YOU DREW THIS FOR MICROSOFT. AND WHAT
10:18:29	15	WAS THE POINT OF WHAT ARISTA HAD TO BRING TO MICROSOFT THAT YOU
10:18:32	16	THOUGHT WAS DIFFERENT?
10:18:33	17	A. THE COMPETITORS WERE OFFERING SIMILAR DESIGNS WITH SEVERAL
10:18:39	18	LAYERS IN THE NETWORK. ARISTA HAD THE LEAF SWITCHES AND THE
10:18:45	19	7500, WHICH YOU HAVE SEEN THE SPINE, THE FOUR BOXES IN THE
10:18:48	20	MIDDLE, THOSE WERE, AT THAT TIME, THE HIGHEST DENSITY SWITCHES
10:18:52	21	IN THE WORLD. THAT ALLOWED US TO BRING THIS NETWORK TO
10:18:56	22	MICROSOFT WHICH GAVE THEM COST SAVING AND A LOT OF POWER
10:19:01	23	SAVINGS, GIVEN THE LESSER EQUIPMENT THEY HAD TO USE.
10:19:03	24	Q. WHO WAS THE COMPETITION FOR THIS DEAL?
10:19:08	25	A. THE COMPETITION WAS PRIMARILY CISCO, CISCO WAS THE

10:19:12	1	INCUMBENT AT THE MICROSOFT AT THAT TIME, BUT DELL AND HP WERE
10:19:17	2	TRYING AS WELL, BUT THEY DID NOT HAVE SIGNIFICANT PRODUCTS AT
10:19:22	3	THAT TIME.
10:19:22	4	Q. AND WERE YOU ABLE TO WIN THIS DEAL IN 2009?
10:19:24	5	A. YES, WE WERE ABLE TO WIN THIS DEAL. THIS FIRST PROJECT
10:19:28	6	BECAME THE FOUNDATION OF OUR SUCCESS WITHIN MICROSOFT.
10:19:32	7	Q. AND CAN YOU SUMMARIZE, MR. SADANA, WHAT POINTS DID YOU
10:19:36	8	DRIVE HOME TO MICROSOFT ABOUT WHY ARISTA WOULD BE SHOULD BE
10:19:43	9	THE SWITCH OF CHOICE FOR THIS NEW DATA CENTER AZURE WAS
10:19:48	10	BUILDING?
10:19:48	11	A. AT THIS TIME, WE HAD 384 PORTS IN ONE SWITCH. THE
10:19:56	12	COMPETING PRODUCT FROM CISCO HAD ONLY 64 PORTS. SO WE COULD
10:19:59	13	COLLAPSE MULTIPLE LAYERS, AND IN THE END, THAT RESULTED IN A
10:20:04	14	SIGNIFICANT SAVING TO MICROSOFT.
10:20:07	15	IF I CAN SUMMARIZE IN A NUT SHELL, THE COST OF POWERING UP
10:20:12	16	THE CISCO GEAR FOR THIS DESIGN, AT THAT TIME, WAS MORE THAN THE
10:20:18	17	COST OF THE ARISTA PRODUCTS, THE COST OF POWERING THE ARISTA
10:20:22	18	PRODUCTS AND OPERATING IT FOR THREE YEARS.
10:20:25	19	SO JUST THE COST OF POWERING UP THE COMPETITOR PRODUCT WAS
10:20:28	20	SO HIGH THAT WE COULD BEAT THEM WITH THIS CONDENSED DESIGN.
10:20:32	21	Q. DID MICROSOFT REQUIRE A CISCO-LIKE CLI FOR THIS PROJECT?
10:20:38	22	A. NO, MICROSOFT DID NOT REQUIRE A CISCO-LIKE CLI.
10:20:42	23	Q. DID YOU PROMOTE THE SIMILARITY OF YOUR CLI TO CISCO'S IN
10:20:49	24	ATTEMPTING TO WIN THIS DEAL?
10:20:52	25	A. WE GENERALLY MENTION IT ON OUR SALES COLLATERAL, BUT THE

10:20:56	1	CLI WAS NOT A TOPIC OF DISCUSSION WITH MICROSOFT. THE FOCUS
10:21:00	2	WAS STORAGE IN AZURE TO BUILD THIS DESIGN.
10:21:02	3	Q. THERE'S BEEN SOME DISCUSSION, MR. SADANA, OF THE USE OF
10:21:06	4	AUTOMATION TOOLS BY CLOUD NETWORKING COMPANIES; ARE YOU
10:21:09	5	FAMILIAR WITH THAT, GENERALLY?
10:21:10	6	A. YES, I AM.
10:21:11	7	Q. AND HAVE YOU BECOME FAMILIAR AS PART OF YOUR DUTIES AT
10:21:15	8	ARISTA WITH THE NATURE OF AUTOMATION THAT YOUR CUSTOMERS DO
10:21:19	9	WITH ARISTA PRODUCTS?
10:21:20	10	A. YES, I DO.
10:21:22	11	Q. AND IF CLOUD COMPANIES WHO USE AUTOMATION, EMBED A CLI
10:21:32	12	COMMAND IN THE AUTOMATION TOOLS, DO YOU HAVE A SENSE ABOUT
10:21:37	13	WHETHER HAVING A FAMILIAR CLI COMMAND IS IMPORTANT TO THOSE
10:21:42	14	CUSTOMERS?
10:21:43	15	A. NO, IT'S CERTAINLY NOT. WHEN YOU EMBED A CLI COMMAND IN
10:21:49	16	AN AUTOMATION SOFTWARE, IT'S ONE COMPUTER PROGRAM TALKING TO
10:21:52	17	THE SWITCHES.
10:21:53	18	SO IT DOESN'T MATTER WHAT COMMAND YOU USE BECAUSE YOU ARE
10:21:56	19	NOT TRYING TO USE A FAMILIAR CLI WITH A HUMAN BEING. YOU COULD
10:21:59	20	HAVE ANYTHING IN THAT STRING AT THAT POINT AND THE PROGRAM WILL
10:22:03	21	STILL BE ABLE TO AUTOMATE THE NETWORK.
10:22:05	22	Q. MR. SADANA, GOING BACK TO THE 2009 TIMEFRAME, THE JURY HAS
10:22:09	23	HEARD SOME TESTIMONY FROM YOU FROM YOUR DEPOSITION. AND AMONG
10:22:13	24	THE THINGS THEY HEARD WAS THAT IN THAT TIMEFRAME, HAD ARISTA
10:22:18	25	ADOPTED A DIFFERENT CLI, IT WOULD HAVE ONLY BEEN ABLE TO SELL

IF YOU LOOK AT OUR DATA CENTER FROM MICROSOFT OR FACEBOOK, 1 10:23:59 2 EACH FACILITY IS THE SIZE OF FOUR FOOTBALL FIELDS. NO HUMAN 10:24:04 3 BEING CAN PHYSICALLY GO AND CAN CONFIGURE ITS DEVICE, IT HAS TO 10:24:08 10:24:13 4 BE AUTOMATED. 10:24:14 BUT AS THESE CLOUD COMPANIES PUBLISHED THEIR WORK ON 6 INTERNET, ON CONFERENCES AND ON VIDEOS, NEWS SPREAD QUICKLY. 10:24:17 SO MANY MORE COMPANIES, TODAY, WANT TO AUTOMATE THEIR 10:24:20 INFRASTRUCTURES. AND THERE'S A TREND IN NETWORKING, THERE'S 8 10:24:24 9 BEEN A DRAMATIC CHANGE SINCE WE STARTED OUT, WHERE MORE 10:24:27 COMPANIES ARE AUTOMATING SOFTWARE-DEFINED NETWORKING TO CHANGE 10:24:31 10 10:24:34 11 THE WAY THEY OPERATE OR MANAGE THE NETWORK. 10:24:36 12 DOES ARISTA STILL INTERACT WITH CUSTOMERS OR POTENTIAL 10:24:41 13 CUSTOMERS WHO SEEK A CISCO-LIKE CLI? THERE ARE A FEW IN THE ENTERPRISE SPACE, EVEN TODAY. 10:24:44 14 Α. NOW IN 2009, THERE WAS A STUDY DONE BY MR. DAVE HEYMAN AT 10:24:48 15 Ο. ARISTA REGARDING USABILITY; ARE YOU FAMILIAR WITH THAT? 10:25:00 16 10:25:03 17 YES, I AM. Α. AND WHAT WAS THE PURPOSE OF THAT STUDY? 10:25:04 18 Q. 10:25:09 19 THAT STUDY WAS DONE TO EDUCATE OUR SALES TEAM AND 10:25:15 20 CUSTOMERS THAT TRANSITIONING TO ARISTA PRODUCTS WAS NOT GOING 10:25:18 21 TO BE TOO HARD, THAT WAS GENERALLY A WAY CUSTOMERS WOULD HAVE 10:25:23 22 IF THEY WERE LOOKING AT NEW EQUIPMENT. 10:25:26 23 AND THAT USABILITY STUDY WAS DONE TO SHOW THAT IT IS POSSIBLE, IT'S FAIRLY EASY FOR THEM TO TRANSITION TO THE ARISTA 10:25:28 24 10:25:32 25 PRODUCT.

2504 THAT'S CORRECT. 1 10:30:34 Α. CAN YOU TELL THE JURY ABOUT A DEAL WITH FACEBOOK OF 2 Q. 10:30:35 3 10:30:39 SIGNIFICANCE? 10:30:40 4 WITH FACEBOOK WE HAD A VERY LARGE, IT WAS THE END OF 2013, 10:30:46 EARLY 2014. AND IN MID-2013 FACEBOOK HAD ISSUED AN RFP TO 6 INTERCONNECT HUNDREDS OF THOUSANDS OF SERVERS TOGETHER IN A 10:30:54 SPECIFIC DESIGN. 10:30:57 AND MR. SADANA, RFP IS A REQUEST FOR PROPOSAL? 8 10:30:58 9 THAT'S CORRECT. THIS WAS THEIR FORMAL REQUEST FOR 10:31:01 Α. PROPOSAL FOR PRODUCTS AND COSTS AND TECHNICAL REQUIREMENTS. 10:31:03 10 10:31:08 11 AND WE SUBMITTED A RESPONSE AND WE CONDUCTED A POC, A 10:31:13 12 PROOF OF CONCEPT, WITH THE CUSTOMER IN THEIR LABS. AND THIS 10:31:20 13 WAS AROUND SEPTEMBER 2013. WE DID NOT DO THAT WELL. AND TO BE CLEAR, PROOF OF CONCEPT, THAT'S WHERE YOU ARE 10:31:25 14 SORT OF TESTING AGAINST THE CUSTOMER SPECIFICATIONS? 10:31:28 15 10:31:31 16 THAT'S CORRECT. AND THE CUSTOMER IS THERE TO TEST ALONG WITH US. SO THEY ARE THERE TO TEST ALONG WITH US SO THEY CAN 10:31:34 17 VERIFY THE RESULTS ARE CORRECT. 10:31:34 18 10:31:40 19 SO SEPTEMBER 2013, WE DID NOT DO THAT WELL. BUT FACEBOOK 10:31:43 20 SAID FINE, YOU CAN COME BACK AND MAKE SOME IMPROVEMENTS, FIX YOUR PROBLEMS AND COME BACK. 10:31:48 21 WHAT FACEBOOK WAS FOCUSED ON, WAS RECONVERGENCE OF THE 10:31:51 22

NETWORK.

CAN YOU EXPLAIN WHAT RECONVERGENCE IS? ESPECIALLY, Q. PERHAPS TO A FACEBOOK USER, WHAT DOES THAT MEAN?

10:31:55 23

10:31:55 24

10:31:59 25

YES. AS YOU MAY KNOW, FACEBOOK GENERALLY DOESN'T GO DOWN. 1 10:32:01 2 IT NEEDS TO BE UP AND RUNNING 24 BY 7 BY 365. 10:32:08 3 SO WHEN YOU BUILD A DATA CENTER THAT ONE SWITCH FAILS, FOR 10:32:12 10:32:17 4 A SHORT WHILE, ALL THE OTHER SWITCHES HAVE TO SEND TRAFFIC TO A 10:32:20 DIFFERENT PATH. THEY RECALCULATE THEIR PATH. AND THAT RESULTS IN A SMALL DISRUPTION. IT CAN TAKE SOMETIMES ONE OR 10:32:25 TWO SECONDS, AND FACEBOOK WILL BE DOWN FOR ONE OR TWO SECONDS. 10:32:29 NO ONE WANTS THAT. 8 10:32:32 9 SO FACEBOOK REQUIRED THAT THE NETWORK RECONVERGE, AS 10:32:33 QUICKLY AS POSSIBLE SO THAT THE END USER DOES NOT SEE ANY DOWN 10:32:38 10 10:32:41 11 TIME. 10:32:41 12 Ο. AND HOW DID ARISTA DO IN THE SECOND TIME? 10:32:45 13 WE WORKED AROUND THE CLOCK, AND ABOUT TWO OR THREE MONTHS AFTER THAT WE RESUBMITTED A NEW VERSION OF OUR OPERATING SYSTEM 10:32:50 14 10:32:53 15 AND WE MANAGED TO RECONVERGE SIGNIFICANTLY FASTER, AND WE WERE 10:32:59 16 MORE THAN TEN TIMES FASTER THAN OUR COMPETITION AT THAT POINT, AS FOR FACEBOOK, AND THAT'S WHY THEY GAVE US THE AWARD. 10:33:05 17 DID THE SELECTION OF CLI COMMANDS COME UP IN THE 10:33:10 18 10:33:14 19 DISCUSSION WITH FACEBOOK FOR THAT PROJECT? 10:33:16 20 NO, THE CLI WAS NOT A FOCUS OF DISCUSSION, IT WAS VERY 10:33:20 21 MUCH THE DESIGN THEY WANTED WITH THE RECONVERGENCE THAT THEY 10:33:24 22 WERE LOOKING FOR. 10:33:26 23 MR. SILBERT: I HAVE NO FURTHER QUESTIONS. THANK YOU, MR. SADANA. 10:33:28 24

10:33:28 25

THE COURT: THIS WOULD BE A GOOD TIME FOR OUR MORNING

WANT TO USE, OR THE NAME OF THE HOST THAT I WANT TO USE OR SOME 1 11:20:05 2 DETAIL THAT'S BEING USED AS PART OF THE COMMAND, THOSE 11:20:09 PARAMETERS DON'T AFFECT THE FACT THAT YOU STILL HAVE THE 3 11:20:13 11:20:17 4 COMMAND. 11:20:17 IN FACT, IF YOU LOOK AT THIS EXHIBIT, IT HAS AAA 6 ACCOUNTING UNDER THE CISCO COMMAND, AND IT HAS AAA ACCOUNTING 11:20:22 UNDER THE ARISTA COMMAND. 11:20:26 AND SO IF WE SCROLL DOWN, GO TO THE NEXT PAGE, THERE'S 8 11:20:27 9 ANOTHER ONE WE SEE THERE, AAA AUTHENTICATION LOGIN AND THEN THE 11:20:34 ARISTA COMMAND AAA AUTHENTICATION LOGIN; DO YOU SEE THAT? 11:20:40 10 11:20:44 11 Α. YES. 11:20:44 12 SO WHEN YOU REVIEWED THIS EXHIBIT 9037, WHAT DID THAT 11:20:47 13 ACTUALLY TELL YOU ABOUT THE RELATIONSHIP BETWEEN THE CISCO CLI COMMANDS AND THE ARISTA CLI COMMANDS? 11:20:54 14 THAT THEY WERE THE SAME, THEY ARE THE SAME COMMANDS. 11:20:57 15 Α. AND IS THAT TRUE FOR ALL OF THE 506 COMMANDS? 11:21:00 16 Q. IT IS. 11:21:05 17 Α. NOW -- AND WHEN YOU SAY THAT THE SAME COMMANDS, DOES THAT 11:21:08 18 11:21:13 19 MEAN THEY ARE IDENTICAL? THEY ARE IDENTICAL, THAT'S CORRECT. YOU CAN LOOK THROUGH 11:21:14 20 Α. 11:21:18 21 THIS ENTIRE EXHIBIT AND YOU SEAL THOSE FIRST TWO COLUMNS PAGE 11:21:22 22 AFTER PAGE AFTER PAGE WHERE THE COMMANDS ARE IDENTICAL. 11:21:25 23 NOW I WOULD LIKE TO GO TO EXHIBIT 5, WHICH IS ALREADY IN 11:21:33 24 EVIDENCE. MR. NELSON: AND IF WE CAN GO TO THE BATES NUMBER 11:21:34 25

12:01:09	1	A. NOW THIS PART WAS FOCUSED ON THE MANUAL. AND THE REASON
12:01:13	2	WHY I DID THAT WAS TO EMPHASIZE WHETHER ARISTA WAS TEACHING TO
12:01:17	3	ITS CUSTOMERS WHAT IT THOUGHT WERE THE IMPORTANT COMMANDS
12:01:19	4	CONSISTENT WITH THE OTHER TESTIMONY I HAD SEEN ABOUT COPYING
12:01:23	5	THE CLI.
12:01:23	6	Q. BUT JUST TO BE CLEAR, YOU DID HAVE ACCESS TO THE ARISTA
12:01:26	7	SWITCH; RIGHT?
12:01:27	8	A. I DID.
12:01:28	9	Q. AND YOU HAD IT WAS AVAILABLE IN OUR OFFICE?
12:01:30	10	A. IT WAS.
12:01:31	11	Q. YOU CAME AND TESTED IT A NUMBER OF TIMES AS YOU SAID LAST
12:01:34	12	TIME?
12:01:34	13	A. YES, SIR.
12:01:35	14	Q. BUT YOU NEVER USED IT TO DETERMINE HOW MANY COMMANDS IN
12:01:38	15	TOTAL IT SUPPORTED, DO I HAVE THAT RIGHT?
12:01:40	16	A. THAT'S PARTLY CORRECT. I DIDN'T NEED TO BECAUSE THE USER
12:01:45	17	MANUAL IS DESCRIBED AS THE AUTHORITATIVE SOURCE, AND IT LISTS
12:01:50	18	THOSE COMMANDS.
12:01:50	19	Q. NOW YOU HAVE ON THE VERY BOTTOM OF THAT EOS COLUMN, 1352.
12:01:55	20	AGAIN, THOSE ARE COMMANDS COUNTED FROM THE MANUAL; RIGHT?
12:01:58	21	A. YES.
12:01:58	22	Q. AND YOU HAD ACCESS TO MR. SWEENEY'S TESTIMONY IN PREPARING
12:02:04	23	YOUR REPORT; RIGHT?
12:02:05	24	A. I DID.
12:02:05	25	Q. AND AS A MATTER OF FACT, YOUR REPORT IS CHALK FULL OF

12:02:09	1	QUOTES FROM PEOPLE AT ARISTA; RIGHT?
12:02:11	2	A. IT IS.
12:02:12	3	Q. BUT MR. SWEENEY, WHO IS THE HEAD OF SOFTWARE ENGINEERING
12:02:18	4	AT ARISTA, HE ESTIMATES THAT THERE ARE 10 TO 15,000 COMMANDS?
12:02:24	5	MR. NELSON: OBJECTION, YOUR HONOR.
12:02:25	6	MR. VAN NEST: IN EOS, RIGHT?
12:02:26	7	MR. NELSON: THOSE FACTS ARE NOT IN EVIDENCE. I
12:02:28	8	DIDN'T BRING MR. SWEENEY.
12:02:30	9	MR. VAN NEST: THIS IS FROM THE DEPOSITION TRANSCRIPT
12:02:31	10	THAT HE REVIEWED, YOUR HONOR, AS PART OF HIS REPORT.
12:02:35	11	THE COURT: WELL, YOU CAN SHOW IT TO HIM.
12:02:36	12	MR. VAN NEST: I WILL.
12:02:39	13	COULD I HAVE THE SLIDE UP WITH MR. SWEENEY'S TESTIMONY.
12:02:43	14	BY MR. VAN NEST:
12:02:44	15	Q. NOW YOU REMEMBER THAT YOU HAD ACCESS TO ALL THESE
12:02:46	16	DEPOSITIONS; RIGHT?
12:02:48	17	A. YES, SIR.
12:02:49	18	Q. AND YOU REVIEWED THEM?
12:02:50	19	A. YES.
12:02:51	20	Q. AND YOU FILLED YOUR REPORT WITH THEM?
12:02:53	21	A. YES.
12:02:53	22	Q. BUT THIS IS ONE THAT DIDN'T MAKE YOUR REPORT; RIGHT?
12:02:58	23	A. I WOULD HAVE TO GO BACK AND SEE. CERTAINLY I'M AWARE THAT
12:03:01	24	HE HAD MADE THAT STATEMENT.
12:03:04	25	Q. AND HIS STATEMENT WAS THAT WE COUNTED RECENTLY AND THERE

ARE BETWEEN 10 AND 15,000 COMMANDS IN EOS; RIGHT? 1 12:03:08 YES, AND I CERTAINLY BELIEVE THAT'S WHAT HE THINKS AND I 2 12:03:12 THINK WHEN YOU COUNT DIFFERENT PARAMETER OPTIONS, THAT YOU CAN 12:03:15 3 12:03:19 4 ADD TO THE END OF A COMMAND OR THE IDEA OF ADDING THE WORD "NO" TO THE BEGINNING OF A COMMAND, HE'S DOUBLE-COUNTED THOSE AND 12:03:23 POTENTIALLY TRIPLE-COUNTED THOSE. 12:03:28 SO I THINK WHEN YOU LOOK AT THE USER MANUAL AS THE SET OF 12:03:30 8 COMMANDS THAT ARE DESCRIBED AS AVAILABLE, MY NUMBERS FROM THE 12:03:36 9 MANUAL ARE THE MOST ACCURATE NUMBERS. 12:03:40 SO LET'S GO BACK UP TO THE CHART THAT WE HAD UP BEFORE. 12:03:43 10 Q. 12:03:46 11 SO IF THE JURY WERE TO CONCLUDE, BASED ON DR. BLACK'S TESTIMONY 12:03:50 12 OR ANY OTHER EVIDENCE, THAT THERE ARE 10,000 COMMANDS IN EOS, 12:03:55 13 YOUR PERCENTAGE NUMBER ON THE RIGHT GOES WAY DOWN FROM 37 PERCENT; RIGHT? 12:03:58 14 JUST DOING THE MATH, THAT WOULD BE CORRECT. 12:03:59 15 Α. RIGHT. JUST DOING THE MATH, THAT NUMBER WOULD BE DOWN 12:04:03 16 AROUND THREE PERCENT, 4 PERCENT; RIGHT, DR. ALMEROTH? 12:04:06 17 IF THE JURY WERE TO BELIEVE THAT THERE WEREN'T 1352 12:04:10 18 12:04:14 19 COMMANDS THAT THE MANUAL DESCRIBES, THEN THAT NUMBER WOULD GO 12:04:18 20 DOWN. AND IT WOULD GO DOWN TO ABOUT 3 PERCENT; RIGHT? 12:04:18 21 0. WELL, THE ONLY EVIDENCE THAT WE REALLY HAVE IS TO WHAT THE 12:04:21 22 Α. 12:04:27 23 ACCURATE COMMANDS ARE, IS WHAT'S IN THE MANUAL. I MEAN, IF THEY WERE TO BELIEVE THIS DEPOSITION TESTIMONY 12:04:32 24 IS TO BE ACCURATE, THEN THAT WOULD BE THE CALCULATION THAT YOU 12:04:35 25

	i
03:08:11	1
03:08:15	2
03:08:18	3
03:08:22	4
03:08:27	5
03:08:32	6
03:08:36	7
03:08:40	8
03:08:48	9
03:08:51	10
03:08:55	11
03:09:00	12
03:09:03	13
03:09:06	14
03:09:07	15
03:09:10	16
03:09:13	17
03:09:15	18
03:09:20	19
03:09:23	20
03:09:24	21
03:09:27	22
03:09:30	23
03:09:34	24
	O.E.

03:09:38 25

SOMETIMES YOU FORGET, SOMETIMES WE MAKE A MISTAKE, BUT I DON'T HOLD YOU TO SAYING YOU RESTED AND THEN SOMETHING IS JUST LEFT OUT. SO YOU HAVE AN OPPORTUNITY TO DO THAT.

WE TALKED ABOUT IDENTIFYING THE EXHIBITS THAT MAKE UP THE WORKS. AND I WOULD LIKE A COPY OF THOSE EXHIBITS EXTRACTED,
BUT I HAD ASKED THE QUESTION, AND WE MAY HAVE RESOLED THIS, BUT
WERE WE GOING TO TELL THE JURY SPECIFICALLY WHICH EXHIBITS MAKE
UP THE WORKS IN THE CASE, OR NOT?

I SAID YESTERDAY I DON'T NORMALLY CALL OUT EXHIBITS TO

THE JURY, THAT MUCH I REMEMBER. BUT IT'S CONTINUED TO NAG ME

THAT I'M TELLING THEM TO EXAMINE THE WORKS AS A WHOLE AND HOW

WILL THEY FIND THEM?

SO I NEED TO BE PERSUADED THAT I CAN EITHER LEAVE IT ALONE OR DO SOMETHING.

MR. NELSON: I THINK YOU CAN LEAVE IT ALONE.

YOU DEFINED THEM IN THE JURY INSTRUCTION AND BOTH IN THE PRELIMINARY INSTRUCTION. I THINK FOR ARGUMENT PURPOSES, WHETHER MR. VAN NEST OR MYSELF, WHEN I IDENTIFY THE PARTICULAR EXHIBITS THAT THEY SHOULD LOOK AT FOR THAT, IF THAT'S RELEVANT, THEY CAN DO THAT.

WE HAVE THOSE THINGS IN EVIDENCE AND WE CERTAINLY CAN

IDENTIFY THOSE, AT LEAST THE KEY ONES. YOU KNOW, PART OF THE

PROBLEM IS THAT WE HAD THAT ONE EXHIBIT THAT WAS ALL THE

REGISTRATIONS AND IT'S -- I MEAN, THAT WOULD TAKE PROBABLY AN

HOUR FOR YOUR HONOR TO JUST READ ALL THOSE NUMBERS. I MEAN,

03:09:42	1	MAYBE NOT, BUT CLOSE.
03:09:44	2	SO I'M NOT SURE THAT THAT'S SOMETHING THAT WE WANT TO PUT
03:09:47	3	INTO THE JURY INSTRUCTION NOR DO I THINK THAT IT
03:09:51	4	THE COURT: OKAY. WELL, HERE'S WHAT I GUESS
03:09:54	5	I'M GOING TO BE INSTRUCTING THEM ABOUT COMPARING THE WORK. I
03:09:58	6	THINK YOU NEED TO HAVE AVAILABLE FOR ME, IF I GET A QUESTION,
03:10:02	7	WHERE WOULD WE FIND THE WORK.
03:10:04	8	MR. NELSON: YOU'VE GOT IT.
03:10:06	9	THE COURT: YOU MIGHT NEVER GET THE QUESTION, BUT I
03:10:09	10	DON'T WANT YOU COMPILING IT WHEN THE QUESTION COMES OUT.
03:10:12	11	MR. NELSON: WE CERTAINLY CAN DO THAT.
03:10:14	12	THE COURT: AND AS I SAY, I NEVER CALL OUT EXHIBITS
03:10:17	13	TO THE JURY, IT'S FOR THEM TO DETERMINE WHICH ONES ARE
03:10:21	14	IMPORTANT AND WHICH ONES AREN'T. SO I WILL STICK TO MY NORMAL
03:10:23	15	TRAINING AND NOT DO THAT, BUT THAT'S A CONCERN I HAVE. SO IF
03:10:26	16	YOU CAN AT LEAST HAVE THAT AVAILABLE, THAT WOULD BE GREAT.
03:10:29	17	AND I GUESS, YOU KNOW, WE ALWAYS HOPE THERE ARE NO
03:10:31	18	QUESTIONS, THAT EVERYTHING HAS BEEN ABUNDANTLY CLEAR FOR THE
03:10:34	19	JURY.
03:10:35	20	OKAY. THAT'S FINE. AND THEY DO HAVE THE GENERAL LIST OF
03:10:38	21	EXHIBITS, SO THAT'S HELPFUL.
03:10:39	22	ALL RIGHT. THAT'S MY ONLY HOUSEKEEPING. ANY REAL
03:10:46	23	HOUSEKEEPING BEFORE WE GO TO THE MOTIONS?
03:10:48	24	MR. FERRALL: I HAVE A VERY MINOR HOUSEKEEPING WHICH
03:10:52	25	IS, I WOULD LIKE TO MARK THOSE TWO DRAWINGS AS DEMONSTRATIVES.

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THE COURT: SURE. LET'S MARK THEM NEXT IN ORDER AS 03:10:54 1 03:10:57 2 DEMONSTRATIVES. MR. FERRALL: 9082 AND 9083. 03:10:57 3 03:11:00 4 THE COURT: OKAY. (DEFENDANT'S 9082 AND 9083 WERE MARKED FOR IDENTIFICATION.) 03:11:01 5 MR. NELSON: AND I THINK I HAVE SOME GOOD NEWS ON THE 03:11:02 6 03:11:05 7 MOTIONS, YOUR HONOR. WE ARE JUST GOING TO GO AHEAD AND SUBMIT IT IN WRITING. I 03:11:05 8 DON'T KNOW IF ARISTA IS, SO THAT WILL SAVE YOUR HONOR SOME 03:11:08 9 TIME. 03:11:12 10 THE COURT: THAT'S GREAT. YOU KNOW, I HAVEN'T HAD 03:11:12 11 03:11:13 12 THAT DONE BEFORE, SO THAT'S GOOD. MR. NELSON: DON'T EXPECT THE SHAKESPEARIAN WORK, BUT 03:11:15 13 WE WILL GET IT THERE FOR YOU. 03:11:19 14 03:11:21 15 MR. VAN NEST: AND, I SHOULD WARN COUNSEL, AFTER YOUR HONOR'S REMARKS, WE DECIDED WE WOULD MAKE IT ORALLY. SO 03:11:24 16 03:11:29 17 WE ARE GOING TO DO IT ORALLY THIS AFTERNOON ON THE RECORD AND 03:11:31 18 NOT FILE A PLEADING. MS. SULLIVAN: YOUR HONOR, I'M SO SORRY, IN LIGHT OF 03:11:33 19 03:11:35 20 WHAT WE THOUGHT WAS GOING TO BE ARISTA'S PLAN TO FILE IT IN WRITING AND BECAUSE IT'S BEEN A LONG WEEK TO TRY TO SPARE THE 03:11:39 21 03:11:42 22 COURT, WE HAD PLANNED TO DO OURS IN WRITING NOW. 03:11:46 23 MR. VAN NEST: THAT'S WHAT HE JUST SAID. THAT'S 03:11:48 24 FINE. 03:11:50 25 MS. HADLOCK AND MR. ROSEN WILL PUT OUR MOTIONS ON THE

RECORD AND IT SHOULDN'T TAKE LONG. 03:11:54 1 THE COURT: YOU KNOW, I'M ABSOLUTELY GLAD DO IT, WE 03:11:55 2 FINISHED SO EARLY TODAY IT FEELS LIKE A HALF DAY. 03:11:59 03:12:03 4 AND SO I JUST WANT YOU TO HAVE THE RECORD YOU WANT, THAT'S ALL. AND SO YOU WILL SUBMIT YOURS IN WRITING AND I WILL DEEM 03:12:05 03:12:08 6 IT TO BE TIMELY. 03:12:09 7 MR. NELSON: YES. THE COURT: ALL RIGHT. THAT'S FINE. 03:12:09 8 AND MR. VAN NEST --03:12:10 9 MR. VAN NEST: MS. HADLOCK AND MR. ROSEN ARE HERE AND 03:12:12 10 THEY WILL PROCEED WHEN YOU ARE READY. 03:12:16 11 03:12:18 12 THE COURT: AND MR. NELSON, I CUT YOU OFF. MR. NELSON: I JUST MEANT WE ARE GOING TO DO IT, 03:12:19 13 03:12:21 14 OBVIOUSLY, WELL BEFORE IT GOES TO THE JURY, SO THAT'S NOT ANY 03:12:24 15 PROBLEM. THE COURT: OKAY. 03:12:25 16 MR. NELSON: I DON'T KNOW IF YOU WANT US TO FILE IT 03:12:26 17 03:12:28 18 OVER THE WEEKEND OR ON MONDAY MORNING. I GUESS WHEN WE ARE DOING IT ELECTRONICALLY, IT PROBABLY DOESN'T MATTER SO MUCH. 03:12:31 19 THE COURT: YOU KNOW, I DON'T THINK THAT'S GOING TO 03:12:34 20 BE A PROBLEM. YOU'VE MADE YOUR MOTION AND NOW IT'S A MATTER OF 03:12:36 21 FILING THE BRIEF THAT SUPPORTS IT. 03:12:40 22 03:12:42 23 MR. NELSON: THANK YOU, YOUR HONOR. THE COURT: I WILL DEEM IT TO BE TIMELY. 03:12:43 24 03:12:45 25 MR. NELSON: THANK YOU.

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THE COURT: AND YOU WILL FILE IT NO LATER THAN 03:12:45 1 03:12:47 2 MONDAY. AND THERE WILL BE NO OBJECTION TO IT BEING FILED ON 03:12:47 3 03:12:50 4 MONDAY? MR. VAN NEST: THAT'S RIGHT, YOUR HONOR. 03:12:50 5 THE COURT: THANK YOU. I THINK THAT SHOULD TAKE CARE 03:12:51 6 OF IT. 03:12:53 7 MR. NELSON: OKAY. THANK YOU. I APPRECIATE IT. 03:12:53 8 03:12:54 9 THE COURT: ALL RIGHT. AND MS. HADLOCK, MR. ROSEN, 03:12:57 10 WOULD YOU LIKE TO PRESENT THE DEFENSE MOTION? MS. HADLOCK: IT WILL BE THRILLING, YOUR HONOR, I 03:13:12 11 03:13:14 12 PROMISE. AUDREY HADLOCK FOR ARISTA NETWORKS. ARISTA MOVES FOR JUDGMENT AS A MATTER OF LAW ON ALL OF 03:13:24 13 CISCO'S CLAIMS. I WILL ADDRESS THE COPYRIGHT CLAIMS FIRST AND 03:13:27 14 03:13:30 15 MR. ROSEN WILL PRESENT THE PATENT ARGUMENTS. THE COURT: OKAY. 03:13:34 16 03:13:35 17 MS. HADLOCK: NO REASONABLE JURY COULD RETURN A 03:13:37 18 VERDICT IN CISCO'S FAVOR ON THIS RECORD BECAUSE CISCO LACKS 03:13:41 19 SUFFICIENT EVIDENCE TO PROVE THAT ANY ASSERTED ELEMENTS OF ITS WORKS ARE ORIGINAL, CREATIVE, PROTECTED EXPRESSION, OR THAT 03:13:43 20 ARISTA COPIED PROTECTABLE ELEMENTS OR COMPILATIONS FROM CISCO'S 03:13:50 21 03:13:53 22 WORKS, OR THAT WITH ANY COPYING AMOUNTS TO ELICIT OR ACTIONABLE 03:13:58 23 COPYING AND INFRINGEMENT. 03:13:59 24 CISCO EVEN LACKS SUFFICIENT EVIDENCE FOR THE JURY TO 03:14:01 25 COMPARE THE COMPLETE WORKS OR THE ASSERTED PROTECTABLE ELEMENTS

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03:14:07 1 2 03:14:10 3 03:14:16 03:14:18 4 03:14:20 03:14:23 6 03:14:31 7 03:14:34 8 03:14:39 9 03:14:42 10 03:14:46 11 03:14:50 12 03:14:55 13 03:14:58 14 03:15:02 15 03:15:06 16 03:15:11 17 03:15:16 18 03:15:22 19 03:15:25 20 03:15:30 21

03:15:35 22

03:15:39 23

03:15:43 24

03:15:47 25

AT ISSUE. BECAUSE OF THESE DEFICIENCIES IN CISCO'S EVIDENCE,

ARISTA IS ENTITLED TO JUDGMENT OF NONINFRINGEMENT, AND JUDGMENT

IN ITS FAVOR ON SEVERAL AFFIRMATIVE DEFENSES.

FIRST, AUTHORSHIP.

CISCO FAILED TO PRESENT SUFFICIENT EVIDENCE TO PROVE THAT IT AUTHORED AND OWNS THE 506 INDIVIDUAL COMMANDS AND 216 HELP DESCRIPTIONS AND THE COMMAND OUTPUTS THAT IT ASSERTS HERE OR ALL OF THE COMMANDS AND COMMAND OUTPUTS AND HELP DESCRIPTIONS IN ITS WORKS THAT IT HAS NOT ASSERTED HERE.

NEXT, ORIGINAL CREATIVE EXPRESSION. A REASONABLE JURY
COULD NOT FIND ON THIS RECORD THAT ANY OF THE CLI ELEMENTS OR
COMBINATIONS OF ELEMENTS THAT CISCO ASSERTS, INCLUDING THE
ASSERTED COMPILATIONS CONTAIN THE REQUISITE SPARK OF ORIGINAL
CREATIVE EXPRESSION, SEVERABLE FROM THEIR FUNCTIONS AND IDEAS,
AND NOT DICTATED BY INDUSTRY STANDARD TERMINOLOGY AND
CONVENTIONS, CUSTOMER NEEDS, PRIOR CISCO SYSTEMS, AND
PRACTICES, CONSISTENCY, EFFICIENCY, COMMERCIAL
INTEROPERABILITY, AND/OR OTHER NONCREATIVE CONSTRAINTS.

CONSIDERED SEPARATELY OR IN COMBINATION OR AS

COMPILATIONS, CISCO'S CLI ELEMENTS ARE UN COPYRIGHTABLE AND UN

PROTECTABLE UNDER SECTION 102-A, SECTION 102-B AND THE

DOCTRINES OR DEFENSES OF MERGER AND SCÈNES À FAIRE, AS WELL AS

THE SHORT WORDS AND PHRASES DOCTRINE AND THE RULE AGAINST

GRANTING PROTECTION BASED ON AN AUTHOR'S SWEAT-OF-THE-BROW OR

THEIR EFFORT.

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03:15:48 1 2 03:15:52 3 03:15:56 03:16:01 4 03:16:03 03:16:08 6 03:16:11 7 03:16:14 8 03:16:17 9 03:16:24 10 03:16:27 11 03:16:30 12 03:16:34 13 03:16:38 14 03:16:45 15 03:16:48 16 03:16:52 17 03:16:54 18 03:16:59 19 03:17:01 20 03:17:05 21 03:17:07 22 03:17:10 23 03:17:15 24 03:17:18 25

ON THIS RECORD, A REASONABLE JURY MUST REJECT CISCO'S CLAIMS AND FIND IN ARISTA'S FAVOR ON ALL OF THESE ISSUES THAT ANY USE BY ARISTA WAS NOT INFRINGEMENT OR WAS JUSTIFIED.

THE RECORD DOES NOT SUFFICIENTLY SUPPORT A FINDING OF ANY ORIGINAL CREATIVE EXPRESSION IN THE CLI ELEMENTS SEPARABLE FROM THEIR FUNCTION AND THE ABSTRACT IDEAS THAT THEY EXPRESS.

THE CLI ELEMENTS ASSERTED ARE ALSO UN PROTECTABLE BECAUSE CISCO LACKS SUFFICIENT EVIDENCE THAT THEY ACTUALLY APPEAR AND FUNCTION IN THE FORM ASSERTED IN CISCO'S OR ARISTA'S WORKS.

NO PROTECTABLE COMPILATIONS.

CISCO ALSO LACKS SUFFICIENT EVIDENCE OF ANY POTENTIALLY PROTECTABLE COMPILATION. CISCO LACKS EVIDENCE SUFFICIENT TO PROVE THE FULL SCOPE OR CONTENTS OF ANY LEGITIMATE COMPILATION OR COMPILATIONS OF ALL OF ITS CLI COMMANDS, ITS OUTPUTS, ITS HELP STRINGS OR ITS MODES AND PROMPTS.

NEXT, THERE'S NO ELICIT COPING ON THIS RECORD. CISCO HAS NOT INTRODUCED EVIDENCE SUFFICIENT TO PROVE COPYING OF PROTECTED MATERIAL UNDER EITHER THE EXTRINSIC OR INTRINSIC VIRTUAL IDENTITY STANDARD THAT APPLIES TO THE JURY'S DETERMINATION OR TO PROVE THAT ANY COPYING WAS ACTIONABLE OR ELICIT COPYING.

HOWEVER, THE JURY VIEWS THE RECORD EVIDENCE HERE, IT CAN ONLY CONCLUDE THAT AT MOST A SMALL FRACTION OF THE CLI AND ANY PROTECTABLE ELEMENTS WAS COPIED AND THAT NEITHER ANY PROTECTABLE ELEMENTS NOR THE WORKS AS A WHOLE, ARE VIRTUALLY

03:17:22 1 2 03:17:23 03:17:27 3 03:17:31 4 03:17:34 03:17:38 6 03:17:41 7 03:17:43 8 03:17:46 9 03:17:51 10 03:17:55 11 03:17:59 12 03:18:03 13 03:18:06 14 03:18:10 15 03:18:12 16 03:18:17 17 03:18:21 18 03:18:21 19 03:18:25 20 03:18:29 21 03:18:35 22 03:18:35 23 03:18:39 24

03:18:46 25

IDENTICAL.

CISCO LACKS SUFFICIENT EVIDENCE TO SUPPORT ANYTHING BUT THIN COPYRIGHT PROTECTION, AND NOT EVEN THAT.

AND BASED ON THIS TRIAL RECORD, NO REASONABLE JURY COULD FIND EITHER SUFFICIENT DIRECT EVIDENCE THAT ARISTA COPIED ORIGINAL OR PROTECTED MATERIAL FROM ANY OF CISCO'S COPYRIGHTED WORKS.

NEXT IS THE WORKS AS A WHOLE. YOUR HONOR ASKED A VERY GOOD QUESTION, WHERE WILL THEY FIND THE WORKS? THEY WON'T.

FOR THE NON-MANUAL CLAIMS ON THE INTERFACES, CISCO HAS

FAILED TO PUT ITS COMPLETE WORKS AT ISSUE INTO EVIDENCE OR EVEN

TO DEFINE THEM ADEQUATELY. SO THE JURY LACKS SUFFICIENT

EVIDENCE TO MAKE THE REQUIRED COMPARISONS OF THE WORK AS A

WHOLE TO DETERMINE INFRINGEMENT.

WITHOUT SUFFICIENT EVIDENCE OF THE WORKS AS A WHOLE, THE
JURY CANNOT CONCLUDE THAT CISCO HAS SATISFIED THE EXTRINSIC AND
INTRINSIC TESTS OR THAT ANY ALLEGED COPYING IS ACTIONABLE AS
INFRINGEMENT.

THE MANUALS AND COPYRIGHT REGISTRATIONS THAT CISCO HAS PUT INTO EVIDENCE ARE NOT ADEQUATE BECAUSE NEITHER IS EVIDENCE OF THE ENTIRETY OF THOSE USER INTERFACES OR CISCO'S OPERATING SYSTEMS.

THE COPYRIGHT DEPOSITS DO NOT INCLUDE THE COMPLETE SOURCE CODE, AND THAT IS NOT IN EVIDENCE. MANUALS DO NOT INCLUDE ALL COMMANDS IN THE INTERFACES EITHER.

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03:18:49 1 2 03:18:53 3 03:18:57 03:19:03 4 03:19:06 03:19:10 03:19:15 7 03:19:19 8 03:19:22 9 03:19:26 10 03:19:29 11 03:19:32 12 03:19:35 13 03:19:40 14 03:19:45 15 03:19:48 16 03:19:51 17 03:19:54 18 03:19:57 19 03:20:05 20 03:20:08 21 03:20:12 22 03:20:14 23 03:20:25 24

03:20:32 25

LIKEWISE, CISCO ALSO HAS NOT PUT ARISTA'S COMPLETE WORKS INTO EVIDENCE. AND THE JURY LACKS SUFFICIENT EVIDENCE TO COMPARE THOSE WORKS OR ANY PROTECTABLE ELEMENTS IN THEM TO CISCO'S ASSERTED WORKS.

CISCO'S INTERFACES ALSO ARE NOT SEPARATE WORKS ON THIS
RECORD. CISCO LACKS SUFFICIENT EVIDENCE TO PROVE THAT ITS USER
INTERFACES HAVE ANY SEPARATE ECONOMIC OR COPYRIGHT LIFE FROM
ITS OPERATING SYSTEMS. AND THAT IS REQUIRED UNDER
NINTH CIRCUIT LAW.

THEY ALSO LACK EVIDENCE, ANY OTHER EVIDENCE THAT THE INTERFACES COULD BE SEPARATE COPYRIGHTED WORKS.

CISCO ALSO LACKS SUFFICIENT EVIDENCE TO PROVE THAT IN THE FORM ASSERTED AS ABSTRACT CONCEPTS, DIVORCED FROM ANY SOURCE CODE, AND CONSOLIDATED ACROSS MULTIPLE VERSIONS MUCH FOUR CISCO OPERATING SYSTEMS, THEY LACK EVIDENCE THAT THESE USER INTERFACES ARE FIXED IN ANY TANGIBLE MEDIUM OF EXPRESSION AS ALSO REQUIRED FOR COPYRIGHT PROTECTION.

NEXT, DE MINIMUS COPYING OF THE MANUALS.

CISCO'S ACCUSED COPYING FROM -- ARISTA'S ACCUSED COPYING FROM CISCO'S TECHNICAL MANUALS IS FOR EACH AND EVERY MANUAL ASSERTED DE MINIMUS AND NOT ACTIONABLE INFRINGEMENT.

THE EVIDENCE IS INSUFFICIENT TO SUPPORT ANY CONTRARY

FINDING. FOR EXAMPLE, ONE, TWO, OR A FEW TINY SNIPPETS THAT

CISCO HAS ASSERTED OR COPIED FROM A TECHNICAL MANUAL HUNDREDS

OF PAGES LONG OR MORE THAN A THOUSAND PAGES LONG, THAT CANNOT

03:20:33 1 03:20:35 2 03:20:37 03:20:40 4 03:20:44 5 03:20:48 6 03:20:53 7 03:20:57 8 03:20:59 9 03:21:01 10 03:21:04 11 03:21:09 12 03:21:11 13 03:21:17 14 03:21:20 15 03:21:27 16 03:21:32 17 03:21:36 18 03:21:42 19 03:21:46 20 03:21:49 21

03:21:53 22

03:21:58 23

03:21:59 24

03:22:02 25

BE ACTIONABLE COPYING IF IT IS TRIVIAL.

CISCO ALSO LACKS ANY SUFFICIENT EVIDENCE, OR REALLY ANY EVIDENCE AT ALL, FOR A JURY TO FIND THAT ANY ASSERTED SNIPPET OR SNIPPETS FROM CISCO'S MANUALS HAVE ANY SPECIAL SIGNIFICANCE TO THOSE WORKS AS A WHOLE.

ARISTA'S ACCUSED COPYING OF CISCO'S COMMAND-LINE

INTERFACES IS ALSO DE MINIMUS AS A MATTER OF LAW WHEN PROPERLY

COMPARED TO CISCO'S ENTIRE WORKS.

THERE IS INSUFFICIENT EVIDENCE TO SUPPORT A CONTRARY

FINDING, GIVEN THE LIMITED SCOPE OF ACCUSED COPYING AND THE

SIDE OF THE WORKS. THE EVIDENCE IS EVEN MORE DEFICIENT, TAKING

INTO ACCOUNT THE VERY LIMITED SCOPE OF PROTECTION THAT IS

AVAILABLE FOR CISCO'S WORKS.

ON ARISTA'S AFFIRMATIVE DEFENSES OF MERGER AND SCÈNES À FAIRE, A REASONABLE JURY MUST FIND IN ARISTA'S FAVOR ON THIS RECORD FOR THE SAME REASONS ALREADY STATED THAT MAKE CISCO'S WORKS UNPROTECTABLE, THOSE SAME CONSTRAINTS AND LIMITATIONS PROVE ARISTA'S DEFENSES.

AS TO FAIR USE, A REASONABLE JURY MUST FIND ON THIS RECORD THAT ARISTA'S USE OF ANY AND ALL CISCO WORKS IS FAIR USE AS A MATTER OF LAW, BASED ON ANY REASONABLE APPLICATION OF THE STATUTORY FACTORS TO THIS RECORD, BOTH INDIVIDUALLY AND IN ANY COMBINATION.

THE RECORD REQUIRES THIS RESULT BASED ON ANY COMBINATION OF THE FOLLOWING EVIDENCE.

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THE DEFECTS IN PROOF OF ORIGINAL CREATIVE EXPRESSION IN 03:22:03 1 THE ELEMENTS AND WORKS AT ISSUE FOR ALL THE REASONS ALREADY 03:22:07 2 03:22:11 3 STATED: 03:22:12 4 THE LIMITED PORTIONS, EVEN ALLEGEDLY COPIED; ARISTA'S HIGHLY TRANSFORMATIVE USE OF THE CLI WITH 03:22:16 5 REVOLUTIONARY, AUTOMATED TOOLS, SOFTWARE AND HARDWARE, THAT 03:22:19 6 03:22:23 7 CREATED A NEW PARADIGM AND NEW MARKET; AND THE LONG STANDING CUSTOM AND PRACTICE IN THE INDUSTRY, 03:22:27 8 03:22:30 9 INCLUDING BY CISCO, OF PERMITTING AND PROMOTING OTHER'S USE OF CLI COMMANDS AND FEATURES IN COMMON THROUGH THE INDUSTRY; 03:22:35 10 AND ALSO, THE LACK OF ANY SUFFICIENT EVIDENCE OF MARKET 03:22:37 11 03:22:42 12 HARM OR POTENTIAL MARKET HARM. A REASONABLE COPYRIGHT OWNER WOULD HAVE ACCEPTED ARISTA'S 03:22:44 13 03:22:48 14 USE HERE, GIVEN THE COMMON PRACTICE AND EXPECTATION IN THE 03:22:52 15 INDUSTRY. AS THE RECORD PROVES, CISCO DID, ITSELF, FOR MANY YEARS BEFORE FILING THIS CASE. 03:22:57 16 ON ABANDONMENT, A REASONABLE JURY MUST FIND FOR ARISTA ON 03:22:59 17 03:23:04 18 ITS ABANDONMENT DEFENSE AS WELL BECAUSE THIS RECORD COMPELS A 03:23:10 19 FINDING THAT CISCO DEMONSTRATED ITS INTENT TO SURRENDER ANY COPYRIGHTS IN ITS CLI THROUGH ITS ACTIONS IN THE INDUSTRY. 03:23:18 20 THE TRIAL RECORD SHOWS THAT CISCO ENCOURAGED THE 03:23:23 21 WIDESPREAD INDUSTRY USE OF CISCO'S CLI ELEMENTS TO ITS 03:23:26 22 03:23:30 23 CUSTOMERS AND NEVER PROTESTED ANYONE USING ITS CLI ALONE 03:23:35 24 WITHOUT ANY SOURCE CODE. 03:23:39 25 COPYRIGHT MISUSE.

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03:23:41 1 2 03:23:44 03:23:48 3 03:23:52 4 03:23:56 03:23:58 6 03:24:00 7 03:24:05 8 03:24:12 9 03:24:15 10 03:24:19 11 03:24:24 12 03:24:31 13 03:24:33 14 03:24:36 15 03:24:43 16 03:24:47 17 03:24:49 18 03:24:54 19 03:24:59 20 03:25:06 21 03:25:10 22 03:25:12 23 03:25:16 24

03:25:21 25

THE SAME EVIDENCE THAT SUPPORTS ARISTA'S FAIR USE AND ABANDONMENT DEFENSES, AS WELL AS CISCO'S DEFICIENT PROOF OF ITS OWN CLAIMS OF COPYRIGHT INFRINGEMENT FOR ALL OTHER REASONS ALREADY GIVEN, ALSO SEPARATELY PROVE ARISTA'S DEFENSE OF COPYRIGHT MISUSE AS A MATTER OF LAW.

THE ONLY REASONABLE CONCLUSION ON THIS RECORD IS THAT
CISCO IS ATTEMPTING TO LEVERAGE ITS LIMITED COPYRIGHT CLAIMS,
IF ANY, AND ANY CLI ELEMENTS, TO STIFLE FAIR COMPETITION IN
MARKETS FOR PRODUCTS OR SWITCHES OR OPERATING SYSTEMS IN WHICH
CISCO HAS NO COPYRIGHT INTERESTS THAT IT CLAIMS WERE INFRINGED,
AND THAT IS AN ABUSE OF THE LIMITED COPYRIGHT MONOPOLY SEEKING
TO GAIN ANTICOMPETITIVE POWER NOT GRANTED BY CISCO'S
COPYRIGHTS.

THESE SAME FACTS, OF COURSE, ALSO SUPPORT THE EQUITABLE
DEFENSES THAT ARE FOR THE COURT TO DETERMINE. INCLUDING
LACHES, WAIVER AND ESTOPPEL, WHICH ARISTA WILL ADDRESS
SEPARATELY, OF COURSE.

AND FINALLY, THERE IS NO CAUSAL NEXUS HERE TO ANY DAMAGES.

CISCO HAS FAILED TO INTRODUCE SUFFICIENT EVIDENCE THAT ANY

COMMAND-LINE INTERFACE HAS ANY SEPARATE VALUE, OR THAT ANY OF

CISCO'S ALLEGED DAMAGES OR ARISTA'S PROFITS ARE ATTRIBUTABLE TO

ANY ALLEGED INFRINGEMENT.

CISCO'S DAMAGES CLAIMS FAIL BECAUSE CISCO LACKS THE SUFFICIENT EVIDENCE TO PROVE ANY CAUSAL NEXUS BETWEEN COPYING AND ITS ASSERTED DAMAGES.

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AND AS TO THE MANUALS, CISCO LACKS ANY EVIDENCE AT ALL, 03:25:23 1 LET ALONE SUFFICIENT EVIDENCE, TO LINK DAMAGES TO THE ALLEGED 03:25:28 2 COPYING FROM CISCO'S TECHNICAL MANUALS. 03:25:35 03:25:40 4 AND NO DAMAGES CAN REASONABLY BE APPORTIONED BASED ON ANY 03:25:45 5 INFRINGEMENT OF THE MANUALS. AND MR. ROSEN WILL ADDRESS THE OTHER ISSUES. 03:25:47 6 THE COURT: THANK YOU. 03:25:51 7 MR. ROSEN? 03:25:52 8 03:25:52 9 MR. ROSEN: GOOD AFTERNOON, YOUR HONOR. DAVID ROSEN FOR ARISTA. 03:26:02 10 ARISTA MOVES FOR JUDGMENT AS A MATTER OF LAW THAT NO 03:26:04 11 REASONABLE JURY COULD FIND THAT ARISTA DIRECTLY INFRINGED OR 03:26:06 12 INFRINGES THE '526 PATENT. 03:26:09 13 INFRINGEMENT MUST BE PROVEN ON AN ELEMENT BY ELEMENT 03:26:12 14 03:26:15 15 BASIS, BUT CISCO HAS NOT OFFERED SUFFICIENT EVIDENCE TO SUPPORT A FINDING OF INFRINGEMENT FOR AT LEAST THREE CLAIM LIMITATIONS. 03:26:17 16 03:26:22 17 FIRST, CISCO HAS NOT OFFERED SUFFICIENT EVIDENCE TO PROVE 03:26:25 18 THAT ARISTA'S PRODUCTS EXECUTE A PLURALITY OF MANAGEMENT 03:26:30 19 PROGRAMS OR ISSUE A PRESCRIBED COMMAND OF A SELECTED ONE OF THE 03:26:35 20 MANAGEMENT PROGRAMS. CLAIMS 1 AND 14 OF THE '526 PATENT REQUIRE ISSUING A 03:26:37 21 PRESCRIBED COMMAND OF A MANAGEMENT PROGRAM. THE COURT 03:26:42 22 03:26:45 23 CONSTRUED "MANAGEMENT PROGRAMS" AS, TOOLS OR AGENTS CONFIGURED TO EXECUTE USER-DIRECTED COMMANDS HAVING THEIR OWN RESPECTIVE 03:26:49 24 03:26:53 25 COMMAND FORMATS THAT PROVIDE MANAGEMENT FUNCTIONS.

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03:26:57 1 2 03:27:02 03:27:06 3 03:27:09 4 03:27:14 03:27:17 6 03:27:22 7 03:27:24 8 03:27:29 9 03:27:32 10 03:27:36 11 03:27:42 12 03:27:45 13 03:27:49 14 03:27:54 15 03:27:57 16 03:28:01 17 03:28:05 18 03:28:11 19 03:28:12 20 03:28:16 21 03:28:20 22 03:28:27 23 03:28:28 24 03:28:31 25

ALTHOUGH CISCO'S EXPERT, DR. JEFFAY, TESTIFIED THAT ARISTA EOS HAS AGENTS, HE DID NOT IDENTIFY A SINGLE PRESCRIBED COMMAND THAT IS EXECUTED BY A SPECIFIC AGENT.

DR. JEFFAY'S TESTIMONY ABOUT EOS AGENTS, AS WELL AS ALL OTHER EVIDENCE OFFERED BY CISCO ABOUT EOS AGENTS, IS NOT SUFFICIENT EVIDENCE UPON WHICH THE JURY COULD PROPERLY FIND THAT ARISTA'S PRODUCTS MEET THE TWO CLAIM LIMITATIONS THAT DEPEND ON THE COURT'S CONSTRUCTION OF MANAGEMENT PROGRAMS.

ALSO, CISCO HAS NOT OFFERED EVIDENCE TO PROVE THAT

ARISTA'S PRODUCTS HAVE A COMMAND PARSE TREE, HAVING ELEMENTS

EACH SPECIFYING AT LEAST ONE GENERIC COMMAND -- PARDON ME, EACH

SPECIFYING AT LEAST ONE CORRESPONDING GENERIC COMMAND

COMPONENT, AND AT LEAST ONE COMMAND ACTION VALUE.

FIRST, CISCO'S EXPERT, DR. JEFFAY, NEVER IDENTIFIED OR DEPICTED A SPECIFIC PARSE TREE IN ARISTA'S PRODUCTS.

SECOND, CISCO DID NOT OFFER SUFFICIENT EVIDENCE TO SHOW

THAT ANY PARSE TREE OR HIERARCHICAL DATA STRUCTURE IN ARISTA'S

PRODUCTS HAS ELEMENTS, EACH SPECIFYING AT LEAST ONE

CORRESPONDING GENERIC COMMAND COMPONENT.

THIRD, CISCO DID NOT OFFER SUFFICIENT EVIDENCE TO SHOW

THAT ANY PARSE TREE OR HIERARCHICAL DATA STRUCTURE IN ARISTA'S

PRODUCTS HAS ELEMENTS EACH SPECIFYING AT LEAST ONE COMMAND

ACTION VALUE.

IN FACT, DR. JEFFAY'S TESTIMONY SUPPORTS THE CONCLUSION
THAT THERE ARE ELEMENTS IN ARISTA'S PARSE TREE THAT HAVE NO

03:28:34 1 03:28:35 2 03:28:39 3 03:28:42 4 03:28:44 5 03:28:48 6 03:28:51 7 03:28:56 8 03:28:59 9 03:29:02 10 03:29:05 11 03:29:07 12 03:29:10 13 03:29:14 14 03:29:17 15 03:29:21 16 03:29:25 17 03:29:28 18 03:29:33 19

03:29:34 20

03:29:37 21

03:29:41 22

03:29:44 23

03:29:48 24

03:29:51 25

COMMAND ACTION VALUES.

ARISTA ALSO MOVES FOR JUDGMENT AS A MATTER OF LAW THAT NO REASONABLE JURY COULD FIND THAT ARISTA INDUCED INFRINGEMENT OF THE '526 PATENT.

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TO PROVE INDUCED INFRINGEMENT, CISCO MUST PROVE THAT

ARISTA KNEW THAT THE ACTS IT WAS CAUSING WOULD INFRINGE THE

PATENT OR WILLFULLY BLINDED ITSELF TO THE INFRINGING NATURE OF

THE DIRECT INFRINGER'S ACTS.

AS THE SUPREME COURT HAS RECENTLY CLARIFIED, SHOWING THAT

THE DEFENDANT HAD KNOWLEDGE OF THE PATENT IS NOT SUFFICIENT TO

PROVE INDUCED INFRINGEMENT.

CISCO OFFERED INSUFFICIENT EVIDENCE TO PROVE THAT ARISTA KNEW THAT THE ACTS IT WAS CAUSING WOULD INFRINGE THE PATENT.

CISCO'S PATENT INFRINGEMENT EXPERT, DR. JEFFAY, TESTIFIED THAT USERS OF THE EOS PERFORM STEPS THAT ALLEGEDLY INFRINGE THE PATENTS, BUT THE ONLY EVIDENCE UPON WHICH HE RELIED TO SUPPORT THE KNOWLEDGE REQUIREMENT OF INDUCEMENT, WAS THE FACT THAT CISCO HAD FILED A COMPLAINT ALLEGING THAT ARISTA INFRINGED THE '526 PATENT.

IN SUM, CISCO DID NOT IDENTIFY SUFFICIENT EVIDENCE TO SUPPORT A FINDING THAT ARISTA KNEW THAT IT WAS INDUCING INFRINGEMENT OF THE '526 PATENT.

FOR SIMILAR REASONS, ARISTA MOVES FOR JUDGMENT AS A MATTER
OF LAW THAT NO REASONABLE JURY COULD FIND THAT ARISTA
CONTRIBUTED TO INFRINGEMENT BY ANOTHER.

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03:29:53 1 2 03:29:57 3 03:30:00 03:30:05 4 03:30:06 03:30:09 6 03:30:12 7 03:30:17 8 03:30:19 9 03:30:22 10 03:30:26 11 03:30:30 12 03:30:36 13 03:30:40 14 03:30:44 15 03:30:44 16 03:30:48 17 03:30:54 18 03:30:58 19 03:31:02 20 03:31:05 21 03:31:08 22 03:31:12 23 03:31:18 24

03:31:21 25

TO PROVE CONTRIBUTORY PATENT INFRINGEMENT, CISCO MUST PROVE THAT CISCO SUPPLIED AN INFRINGING COMPONENT WITH THE KNOWLEDGE THAT THE COMPONENT WAS ESPECIALLY MADE FOR USE IN AN INFRINGING MANNER.

CISCO OFFERED THE SAME EVIDENCE TO PROVE CONTRIBUTORY INFRINGEMENT THAT IT OFFERED TO PROVE INDUCEMENT.

THE KNOWLEDGE REQUIREMENT OF CONTRIBUTORY INFRINGEMENT AND INDUCED INFRINGEMENT ARE THE SAME.

FOR THE SAME REASONS THAT CISCO'S EVIDENCE IS INSUFFICIENT TO SUPPORT A FINDING THAT ARISTA INDUCED INFRINGEMENT OF THE '526 PATENT, IT IS ALSO INSUFFICIENT TO SUPPORT A FINDING THAT ARISTA CONTRIBUTED TO THE INFRINGEMENT OF ANOTHER.

ARISTA ALSO MOVES FOR JUDGMENT AS A MATTER OF LAW THAT NO REASONABLE JURY COULD FIND THAT INFRINGEMENT OF THE '526 PATENT WAS WILLFUL.

THE COURT ALLOWED CISCO TO PRESENT AT TRIAL ITS CLAIM THAT ARISTA WILLFULLY INFRINGED THE '526 PATENT BY SELLING EOS PLUS, AFTER CISCO FILED ITS COMPLAINT, WHICH WAS THE ONLY BASIS THAT CISCO ALLEGED FOR WILFULNESS IN ITS COMPLAINT AND IN ITS PATENT LOCAL RULE DISCLOSURES.

SPECIFICALLY, THE COURT APPROVED A PATENT WILFULNESS JURY INSTRUCTION THAT REQUIRED THAT TO PROVE THAT THE SALE OF THE EOS PLUS IS AN ACT OF WILLFUL INFRINGEMENT, CISCO MUST PERSUADE YOU THAT EOS PLUS IS A NEW PRODUCT COMPARED TO EOS.

CISCO PRESENTED INSUFFICIENT EVIDENCE THAT EOS PLUS IS A

NEW PRODUCT OR THAT ARISTA WILLFULLY INFRINGED '526 PATENT BY

03:31:31 2 SELLING EOS PLUS.

03:31:32 3 ASIDE FROM THE MENTION OF EOS PLUS IN CISCO'S OPENING

03:31:36 4 STATEMENT, THERE ARE ONLY TWO MENTIONS OF EOS PLUS IN THE

03:31:38 5 ENTIRE TRIAL RECORD.

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03:31:42 7

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03:31:55 11

03:31:59 12

03:32:05 13

03:32:05 14

03:32:09 15

03:32:11 16

03:32:15 17

03:32:17 18

03:32:21 19

03:32:26 20

03:32:35 21

03:32:41 22

03:32:45 23

03:32:48 24

03:32:54 25

ONE IS A CURSORY STATEMENT BY CISCO'S PATENT INFRINGEMENT EXPERT, DR. JEFFAY, THAT HIS ANALYSIS WAS BASED ON THE SOFTWARE THAT RUNS THE ARISTA PRODUCTS, INCLUDING EOS, EOS PLUS AND VEOS.

THE OTHER INSTANCE IN THE RECORD IS A STATEMENT BY

ARISTA'S PATENT EXPERT, DR. CHASE, THAT HE WAS NOT FAMILIAR

WITH EOS PLUS AND DID NOT KNOW IF EOS PLUS WAS DISTINCT FROM

EOS.

IN SHORT, NO REASONABLE JURY COULD FIND WILLFUL INFRINGEMENT BASED ON THE EVIDENCE IN THE RECORD.

FINALLY, YOUR HONOR, ARISTA MOVES FOR JUDGMENT AS A MATTER OF LAW THAT CISCO HAS NOT PROVIDED SUFFICIENT EVIDENCE TO SUPPORT A DAMAGES AWARD FOR THE '526 PATENT.

CISCO'S EXPERT, DR. CHEVALIER, OPINED THAT CISCO WAS ENTITLED TO 2, TO \$2.2 MILLION OF DAMAGES FOR THE ARISTA'S ALLEGED INFRINGEMENT OF THE '526 PATENT.

TO ARRIVE AT HER ESTIMATE, DR. CHEVALIER RELIED ON THE OPINION OF CISCO'S PATENT INFRINGEMENT EXPERT, DR. JEFFAY, WHO ESTIMATED THAT IT WOULD TAKE 20 ENGINEERS SIX MONTHS TO DESIGN AROUND THE PATENTED TECHNOLOGY.

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DR. CHEVALIER TOOK DR. JEFFAY'S ESTIMATE OF THE NUMBER OF 03:32:55 1 ENGINEERS REQUIRED FOR HALF A YEAR, AND THEN MULTIPLIED THAT BY 2 03:32:58 THE ESTIMATED SALARY OF AN ENGINEER. THE RESULTING 2 TO 03:33:02 03:33:10 4 \$2.2 MILLION FIGURE WAS THE ONLY OPINION ON ANY ACTUAL DAMAGES NUMBER OFFERED IN THE CASE WITH RESPECT TO THE '526 PATENT. 03:33:14 HOWEVER, DR. JEFFAY'S DESIGN-AROUND OPINION DID NOT 03:33:18 6 INCLUDE ANY FACTS OR ANALYSIS CONCERNING HOW MUCH TIME IT WOULD 03:33:21 7 TAKE TO DESIGN-AROUND THE '526 PATENT ON A PER-COMMAND BASIS. 03:33:25 8 IF THE JURY ULTIMATELY CONCLUDES THAT ARISTA DOES NOT 03:33:31 9 INFRINGE ALL OF THE COMMANDS ACCUSED BY CISCO OF INFRINGEMENT 03:33:34 10 IN THIS CASE, OR IF THE COURT DECIDES THAT CISCO IS LIMITED AS 03:33:37 11 03:33:41 12 A MATTER OF LAW TO A SUBSET OF THE COMMANDS THAT IT IS ACCUSED OF INFRINGEMENT, THEN THERE IS INSUFFICIENT EVIDENCE IN THE 03:33:44 13 RECORD FOR THE JURY TO APPORTION THE 2.0 TO \$2.2 MILLION 03:33:48 14 03:33:53 15 DAMAGES FIGURE PROVIDED BY DR. CHEVALIER. ACCORDINGLY, THERE IS INSUFFICIENT EVIDENCE IN THE RECORD 03:33:56 16 TO SUPPORT A DAMAGES AWARD FOR INFRINGEMENT OF THE '526 PATENT. 03:33:58 17 03:34:03 18 THE COURT: THANK YOU. 03:34:05 19 ALL RIGHT. IS THAT EVERYTHING? THANK YOU VERY MUCH. IT IS -- HAVING LISTENED TO THE GROUNDS FOR THE DEFENSE 03:34:09 20 JMOL, I WILL DEFER RULING UNTIL AFTER THE JURY RENDERS A 03:34:13 21 VERDICT, AND OF COURSE THAT'S WITHOUT PREJUDICE TO FURTHER 03:34:19 22 03:34:21 23 MOTIONS. THE PLAINTIFF'S MOTION, I WILL SEE WHEN IT'S FILED AND 03:34:21 24 03:34:24 25 DETERMINE HOW TO RULE ON IT WHEN I SEE IT.

03:34:26	1	ALL RIGHT. IS THERE ANYTHING ELSE THIS AFTERNOON?
03:34:29	2	MR. VAN NEST: I DON'T BELIEVE SO, YOUR HONOR.
03:34:30	3	THE COURT: ALL RIGHT. I KNOW YOU HAVE A LOT OF WORK
03:34:32	4	AHEAD OF YOU, SO WE WILL BE ADJOURNED FOR THE DAY.
03:34:35	5	MR. VAN NEST: THANK YOU, YOUR HONOR.
03:34:36	6	MR. PAK: THANK YOU, YOUR HONOR.
03:34:36	7	(THE PROCEEDINGS WERE CONCLUDED AT 3:34 P.M.)
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1 2 3 4 CERTIFICATE OF REPORTER 5 6 7 8 I, THE UNDERSIGNED OFFICIAL COURT 9 REPORTER OF THE UNITED STATES DISTRICT COURT FOR 10 THE NORTHERN DISTRICT OF CALIFORNIA, 280 SOUTH 11 FIRST STREET, SAN JOSE, CALIFORNIA, DO HEREBY 12 CERTIFY: 13 THAT THE FOREGOING TRANSCRIPT, 14 CERTIFICATE INCLUSIVE, CONSTITUTES A TRUE, FULL AND 15 CORRECT TRANSCRIPT OF MY SHORTHAND NOTES TAKEN AS 16 SUCH OFFICIAL COURT REPORTER OF THE PROCEEDINGS 17 HEREINBEFORE ENTITLED AND REDUCED BY COMPUTER-AIDED TRANSCRIPTION TO THE BEST OF MY ABILITY. 18 19 20 21 22 23 24 SUMMER A. FISHER, CSR, CRR 25 CERTIFICATE NUMBER 13185 DATED: 12/9/16

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MR. NELSON: THAT'S PERFECTLY FINE, YOUR HONOR. 09:03:33 1 THE COURT: IT'S FINE WITH ME TOO, IT'S JUST -- YOU 09:03:35 2 CAN LOOK AT THESE THINGS A HUNDRED TIMES AND STILL FIND 3 09:03:38 SOMETHING ELSE THAT YOU COULD DO DIFFERENTLY. 09:03:42 4 AND THE VERDICT FORM, OF COURSE, I HAVE THAT AS WELL. 09:03:44 5 OKAY. I THINK THEN THAT'S EVERYTHING. AND IS OUR JURY 09:03:46 09:03:50 7 HERE? THE CLERK: WE ARE STILL MISSING ONE. 09:03:51 8 09:03:54 9 THE COURT: OKAY. (COURT CONVENED AT 9:05 A.M.) 09:09:17 10 09:09:17 11 THE COURT: GOOD MORNING, EVERYONE. PLEASE BE 09:09:18 12 SEATED. WE ARE ON THE RECORD AND ALL OF OUR JURORS ARE HERE. 09:09:19 13 09:09:29 14 ALL RIGHT. WHEN WE FINISHED ON FRIDAY, I TOLD YOU THAT 09:09:32 15 THE PARTIES HAD COMPLETED THE PRESENTATION OF THE EVIDENCE. AND SO TODAY WE ARE GOING TO MOVE INTO THE LAST PHASE OF THE 09:09:36 16 09:09:40 17 COURTROOM PART OF THE TRIAL. 09:09:42 18 I'M GOING TO READ TO YOU THE FINAL JURY INSTRUCTIONS. 09:09:47 19 THEY ARE RELATIVELY LONG, AND I KNOW YOU WILL LISTEN CAREFULLY. AND YOU ARE FREE TO TAKE NOTES ON THEM IF YOU WISH. 09:09:51 20 YOU WILL RECEIVE COPIES OF THE JURY INSTRUCTIONS IN THE 09:09:53 21 JURY ROOM, SO YOU DON'T HAVE TO WORRY ABOUT THEM GOING BY SO 09:09:56 22 09:10:00 23 FAST. SO IT'S COMPLETELY UP TO YOU AS TO WHETHER NOTE TAKING IS HELPFUL TO YOU AT THIS POINT. 09:10:04 24 09:10:07 25 WHEN I'M DONE READING THE JURY INSTRUCTIONS, WE WILL TAKE

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09:10:09 1 2 09:10:14 3 09:10:17 09:10:21 4 09:10:24 09:10:28 6 09:10:31 7 09:10:35 8 09:10:38 9 09:10:42 10 09:10:46 11 09:10:53 12 09:10:53 13 09:10:57 14 09:11:00 15 09:11:03 16 09:11:06 17 09:11:10 18 09:11:14 19 09:11:17 20 09:11:20 21 09:11:24 22 09:11:29 23 09:11:31 24

09:11:35 25

A SHORT BREAK. THIS IS PARTICULARLY CHALLENGING FOR OUR COURT REPORTER BECAUSE WHEN I READ THE INSTRUCTIONS, AND THEN THE LAWYERS GIVE CLOSING ARGUMENTS, SO THERE AREN'T THE NORMAL BREAKS THAT YOU GET IN QUESTIONS AND ANSWERS. AND SO IT GOES PRETTY QUICKLY AND SHE NEEDS A BREAK, AND ALL OF US DON'T MIND A LITTLE STRETCH AFTER ABOUT AN HOUR ANYWAY. AND THEN I WON'T HAVE TO INTERRUPT THE FINAL ARGUMENTS OF THE ATTORNEYS.

AND SO WHAT I'M GOING TO DO IS READ TO YOU THE INSTRUCTIONS ON THE LAW. I AM GOING TO REPEAT A FEW OF THE INSTRUCTIONS I GAVE YOU TWO WEEKS AGO WHEN WE STARTED, ABOUT THE EVIDENCE. AND IT'S JUST A TYPICAL WAY OF REORIENTING YOU INTO THE INSTRUCTIONS.

I'M GOING TO STOP RIGHT BEFORE I TELL YOU WHAT TO DO IN
THE DELIBERATION ROOM. IT MAY BE THE THING YOU ARE MOST
INTERESTED IN, BUT I'M GOING TO DO THAT RIGHT BEFORE I SEND YOU
OFF INTO THE JURY ROOM TO DELIBERATE, AND I WILL GIVE YOU
LENGTHY INSTRUCTIONS AND COMMENTS ABOUT WHAT YOU DO IN THE JURY
ROOM. SO THAT WILL COME THIS AFTERNOON WHEN THE CLOSING
ARGUMENTS ARE DONE.

AS YOU'VE SEEN THROUGHOUT THE TRIAL, THE ATTORNEYS HAVE BEEN ON A SCHEDULE. WE TALKED ABOUT THAT AND WORKED OUT A REASONABLE SCHEDULE FOR THE TRIAL, AND THE SAME GOES FOR THE CLOSING ARGUMENTS. THEY HAVE A CERTAIN AMOUNT OF TIME THAT THEY'VE REQUESTED, AND THAT I'VE AGREED TO FOR THEIR CLOSING ARGUMENTS, AND THEY WILL BE WORKING ON THAT SCHEDULE, THAT'S

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WHAT IS DONE IN ALL FEDERAL TRIALS.

AND SO I HAVE REASONABLE CERTAINTY AS TO WHEN WE WILL CONCLUDE. WE WON'T FINISH THE CLOSING ARGUMENTS BEFORE LUNCH. THERE'S JUST NOT QUITE ENOUGH TIME TO GET THAT DONE.

SO WE WILL GO UNTIL ABOUT AN HOUR TO ABOUT 10:00 WITH THIS, TAKE A SHORT BREAK. COME BACK IN, THE PLAINTIFF WILL START WITH THEIR INITIAL CLOSING ARGUMENT. WE WILL TAKE ANOTHER SHORT BREAK. WE WILL LET ARISTA BEGIN ITS CLOSING ARGUMENT, I DON'T THINK THEY WILL GET TO FINISH BEFORE LUNCH. WE WILL TAKE OUR LUNCH BREAK, COME BACK, FINISH UP, AND I EXPECT YOU WILL HAVE THIS CASE BY MID-AFTERNOON.

LET ME JUST ALSO COMMENT, AND I MAY SAY THIS AGAIN LATER,
AS I'VE SAID TO YOU BEFORE, NOTHING THE ATTORNEYS SAY IS
EVIDENCE, BUT WHAT THEY SAY TO YOU IN CLOSING ARGUMENT IS VERY
IMPORTANT. IT IS THEIR OPPORTUNITY TO DISCUSS WITH YOU THEIR
VIEW OF THE EVIDENCE AND HOW YOU MIGHT CONSIDER IT.

THEY ALSO WILL BE TALKING ABOUT CERTAIN EVIDENCE THAT THEY
FIND PARTICULARLY IMPORTANT TO THE POINTS THEY ARE TRYING TO
PERSUADE YOU ON. AND THEY MAY MENTION EXHIBITS BY NUMBER.

AS YOU NOTICED DURING THE TRIAL, THERE WERE A LOT OF EXHIBITS. YOU WILL BE RECEIVING A LIST OF EXHIBITS WITH A BRIEF DESCRIPTION OF IT, AND THE EXHIBITS I WILL EXPLAIN TO YOU, WILL BE GIVEN TO YOU ELECTRONICALLY.

YOU MIGHT FIND IT WORTH YOUR WHILE TO JOT DOWN SOME EXHIBIT NUMBERS IF WHEN YOU'RE LISTENING IF YOU FIND THAT THOSE

09:11:38

09:11:41

09:11:44

09:11:52

09:11:59

09:12:03 7

09:12:05 8

09:12:09 9

09:12:14 10

09:12:17 11

09:12:20 12

09:12:25 13

09:12:28 14

09:12:32 15

09:12:36 16

09:12:40 17

09:12:44 18

09:12:47 19

09:12:52 20

09:12:55 21

09:12:59 22

09:13:02 23

09:11:49 4

1

2

09:13:12 1 2 09:13:16 3 09:13:16 09:13:19 4 09:13:24 09:13:25 6 09:13:29 7 09:13:33 8 09:13:42 9 09:13:47 10 09:13:50 11 09:13:50 12 09:13:54 13 09:13:57 14 09:14:01 15 09:14:05 16 09:14:08 17 09:14:11 18 09:14:15 19 09:14:18 20 09:14:21 21 09:14:25 22 09:14:27 23 09:14:31 24 09:14:36 25

EXHIBITS MIGHT BE SOMETHING YOU PARTICULARLY WANT TO GO IN AND LOOK AT.

YOU WILL NOT HAVE A TRANSCRIPT OF THE LAWYER'S CLOSING ARGUMENTS. SO I JUST COMMENT THAT IT MAY BE HELPFUL TO YOU TO WRITE SOME THINGS DOWN.

BY THE SAME TOKEN, THE LAWYERS MAY MENTION SOME NUMBERS TO YOU THROUGHOUT THEIR CLOSING ARGUMENTS, AND THEY MIGHT, AS YOU'VE SEEN, THEY'VE HAD SOME NICE DISPLAYS THAT HAVE BEEN AN OPPORTUNITY FOR THEM TO ILLUSTRATE TO YOU WHAT THEY ARE SAYING WITH WORDS, AND THOSE THINGS DON'T GO INTO THE JURY ROOM EITHER.

SO IF YOU SEE THINGS WRITTEN DOWN OR YOU HEAR THINGS THAT ARE OF PARTICULAR INTEREST TO YOU, AGAIN, YOU MAY WISH TO TAKE NOTES. I JUST WOULD HATE FOR YOU TO GET TO THE JURY ROOM AND SAY, WELL, NOW WHERE ARE THOSE NICE PICTURES I SAW, ONLY TO LEARN THEY DON'T COME IN AND YOU CAN'T REMEMBER THE PRECISE STATEMENT THAT WAS MADE TO GO ALONG WITH IT.

SO JUST A SUGGESTION, BUT YOU KNOW, NOTES ARE NOT REQUIRED, YOU MIGHT NOT FIND -- YOU MIGHT FIND YOUR OWN MEMORY IS JUST EXACTLY WHAT YOU NEED AND THAT'S PERFECT. YOU MIGHT TAKE NOTES, YOU SEE ME, I TAKE NOTES ALL THE TIME. IT'S NOT THAT I READ THEM, IT'S JUST THAT IT HELPS ME TO REMEMBER IT WHILE IT'S GOING ON. IT'S JUST TECHNIQUES THAT WE ALL USE.

SO THOSE ARE MY SUGGESTIONS. I'M GOING TO HOPE MY VOICE HOLDS OUT, I THINK I'M DOING PRETTY WELL, AND GIVE YOU THESE

09:14:39 1 2 09:14:46 09:14:50 09:14:59 4 09:15:03 09:15:06 6 09:15:09 7 09:15:13 8 09:15:17 9 09:15:20 10 09:15:25 11 09:15:28 12 09:15:32 13 09:15:38 14 09:15:41 15 09:15:42 16

09:15:45 17

09:15:49 18

09:15:55 19

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09:16:13 22

09:16:17 23

09:16:24 24

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JURY INSTRUCTIONS.

MEMBERS OF THE JURY, NOW THAT YOU HAVE HEARD ALL -- I'M

GOING TO START OUT BADLY -- NOW THAT YOU HAVE HEARD THE

EVIDENCE AND WILL HEAR THE ARGUMENTS OF THE ATTORNEYS, IT IS MY

DUTY TO INSTRUCT YOU ON THE LAW THAT APPLIES TO THIS CASE.

A COPY OF THESE INSTRUCTIONS WILL BE SENT TO THE JURY ROOM FOR YOU TO CONSULT DURING YOUR DELIBERATIONS.

IT IS YOUR DUTY TO FIND THE FACTS FROM ALL THE EVIDENCE IN THE CASE. TO THOSE FACTS, YOU WILL APPLY THE LAW AS I NOW GIVE IT TO YOU. YOU MUST FOLLOW THE LAW AS I GIVE IT TO YOU WHETHER YOU AGREE WITH IT OR NOT. AND YOU MUST NOT BE INFLUENCED BY ANY PERSONAL LIKES OR DISLIKES, OPINIONS, PREJUDICES OR SYMPATHY. THAT MEANS THAT YOU MUST DECIDE THE CASE SOLELY ON THE EVIDENCE BEFORE YOU. YOU WILL RECALL THAT YOU TOOK AN OATH TO DO SO.

PLEASE DO NOT READ INTO THESE INSTRUCTIONS, OR ANYTHING
THAT I MAY HAVE SAID OR DONE, THAT I HAVE AN OPINION REGARDING
THE EVIDENCE OF WHAT YOUR VERDICT SHOULD BE.

THE EVIDENCE YOU ARE TO DECIDE THE FACTS ARE -- THE

EVIDENCE YOU ARE TO CONSIDER IN DECIDING THE FACTS CONSISTS OF,

THE SWORN TESTIMONY OF ANY WITNESS, THE EXHIBITS THAT ARE

ADMITTED INTO EVIDENCE, ANY FACTS TO WHICH THE LAWYERS HAVE

AGREED, AND ANY FACTS THAT I HAVE INSTRUCTED YOU TO ACCEPT AS

PROVED.

IN REACHING YOUR VERDICT, YOU MAY CONSIDER ONLY THE

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09:16:29 1 2 09:16:31 3 09:16:34 09:16:38 4 09:16:42 09:16:45 6 09:16:50 7 09:16:53 8 09:16:57 9 09:16:59 10 09:17:02 11 09:17:06 12 09:17:10 13 09:17:16 14 09:17:19 15 09:17:20 16 09:17:23 17 09:17:28 18 09:17:31 19 09:17:34 20 09:17:38 21 09:17:40 22 09:17:43 23 09:17:47 24

09:17:53 25

TESTIMONY AND EXHIBITS RECEIVED INTO EVIDENCE. CERTAIN THINGS

ARE NOT EVIDENCE AND YOU MAY NOT CONSIDER THEM IN DECIDING WHAT

THE FACTS ARE.

ARGUMENTS AND STATEMENTS BY LAWYERS ARE NOT EVIDENCE. THE LAWYERS ARE NOT WITNESSES. WHAT THEY HAVE SAID IN THEIR OPENING STATEMENTS AND WILL SAY IN THEIR CLOSING ARGUMENTS AND AT OTHER TIMES IS INTENDED TO HELP YOU INTERPRET THE EVIDENCE, BUT IT IS NOT EVIDENCE. IF THE FACTS AS YOU REMEMBER THEM DIFFER FROM THE WAY THE LAWYERS HAVE STATED THEM, YOUR MEMORY OF THEM CONTROLS.

QUESTIONS AND OBJECTIONS BY LAWYERS ARE NOT EVIDENCE.

ATTORNEYS HAVE A DUTY TO THEIR CLIENTS TO OBJECT WHEN THEY

BELIEVE A QUESTION IS IMPROPER UNDER THE RULES OF EVIDENCE.

YOU SHOULD NOT BE INFLUENCED BY THE OBJECTION OR BY THE COURT'S

RULING ON IT.

TESTIMONY AND EXHIBITS THAT HAVE BEEN EXCLUDED OR STRICKEN
OR THAT YOU HAVE BEEN INSTRUCTED TO DISREGARD ARE NOT EVIDENCE
AND MUST NOT BE CONSIDERED.

IN ADDITION, SOME EVIDENCE MAY BE RECEIVED ONLY FOR A LIMITED PURPOSE. WHEN I GIVE A LIMITING INSTRUCTION, YOU MUST FOLLOW IT.

ANYTHING YOU MAY HAVE SEEN OR HEARD WHEN COURT WAS NOT IN SESSION IS NOT EVIDENCE. YOU ARE TO DECIDE THE CASE SOLELY ON THE EVIDENCE RECEIVED AT THE TRIAL.

SOME WITNESSES, BECAUSE OF EDUCATION OR EXPERIENCE, ARE

09:17:55 1 09:18:00 2 09:18:03 09:18:08 4 09:18:12 5 09:18:15 6 09:18:19 7 09:18:22 8 09:18:24 9 09:18:28 10 09:18:34 11 09:18:38 12 09:18:41 13 09:18:48 14 09:18:53 15 09:18:55 16 09:18:59 17 09:19:01 18 09:19:06 19 09:19:10 20 09:19:14 21 09:19:19 22 09:19:23 23 09:19:27 24 09:19:29 25

PERMITTED TO STATE OPINIONS AND THE REASONS FOR THOSE OPINIONS.

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SUCH OPINION TESTIMONY SHOULD BE JUDGED LIKE ANY OTHER
TESTIMONY. YOU MAY ACCEPT IT OR REJECT IT, AND GIVE IT AS MUCH
WEIGHT AS YOU THINK IT DESERVES, CONSIDERING THE WITNESS'S
EDUCATION AND EXPERIENCE, THE REASONS GIVEN FOR THE OPINION AND
AUGUST THE OTHER EVIDENCE IN THE CASE.

CERTAIN CHARTS AND SUMMARIES ARE NOT ADMITTED INTO

EVIDENCE AND HAVE BEEN SHOWN TO YOU IN ORDER TO HELP EXPLAIN

THE CONTENTS OF BOOKS, RECORDS, DOCUMENTS OR OTHER EVIDENCE IN

THE CASE.

CHARTS AND SUMMARIES ARE ONLY AS GOOD AS THE UNDERLYING EVIDENCE THAT SUPPORTS THEM. YOU SHOULD, THEREFORE, GIVE THEM ONLY SUCH WEIGHT AS YOU THINK THE UNDERLYING EVIDENCE DESERVES.

CERTAIN CHARTS AND SUMMARIES HAVE BEEN ADMITTED INTO

EVIDENCE TO ILLUSTRATE INFORMATION BROUGHT OUT IN THE TRIAL.

CHARTS AND SUMMARIES ARE ONLY AS GOOD AS THE TESTIMONY OR OTHER

ADMITTED EVIDENCE THAT SUPPORTS THEM. YOU SHOULD, THEREFORE,

GIVE THEM ONLY SUCH WEIGHT AS YOU THINK THE UNDERLYING EVIDENCE

DESERVES.

WHEN A PARTY HAS THE BURDEN OF PROOF ON ANY CLAIM OR

AFFIRMATIVE DEFENSE BY PREPONDERANCE OF THE EVIDENCE, IT MEANS

YOU MUST BE PERSUADED BY THE EVIDENCE THAT THE CLAIM OR

AFFIRMATIVE DEFENSE IS MORE PROBABLY TRUE THAN NOT TRUE.

PREPONDERANCE OF THE EVIDENCE BASICALLY MEANS MORE LIKELY THAN

NOT. YOU SHOULD BASE YOUR DECISION ON ALL OF THE EVIDENCE,

09:19:36	1	REGARDLESS OF WHICH PARTY PRESENTED IT.
09:19:42	2	COPYRIGHT IS THE EXCLUSIVE RIGHT TO COPY. THIS RIGHT TO
09:19:46	3	COPY INCLUDES THE EXCLUSIVE RIGHTS TO OR TO AUTHORIZE OTHERS
09:19:51	4	TO:
09:19:52	5	1. REPRODUCE THE COPYRIGHTED WORK IN COPIES.
9:19:55	6	2. RECAST OR ADAPT THE WORK. THAT IS, PREPARE DERIVATIVE
09:20:00	7	WORKS BASED UPON THE COPYRIGHTED WORK.
09:20:04	8	3. DISTRIBUTE COPIES OF THE COPYRIGHTED WORK TO THE
09:20:09	9	PUBLIC BY SALE OR OTHER TRANSFER OF OWNERSHIP.
09:20:13	10	4. DISPLAY PUBLICLY A COPYRIGHTED WORK.
09:20:17	11	IT IS THE OWNER OF A COPYRIGHT WHO MAY EXERCISE THESE
09:20:21	12	EXCLUSIVE RIGHTS.
09:20:22	13	THE TERM "OWNER" INCLUDES THE AUTHOR OF THE WORK. IN
09:20:26	14	GENERAL, COPYRIGHT LAW PROTECTS AGAINST REPRODUCTION,
09:20:30	15	ADAPTATION, DISTRIBUTION, OR DISPLAY OF INFRINGING COPES OF THE
09:20:35	16	OWNER'S COPYRIGHTED WORK WITHOUT THE OWNER'S PERMISSION. AN
09:20:40	17	OWNER MAY ENFORCE THESE RIGHTS TO EXCLUDE OTHERS IN AN ACTION
09:20:44	18	FOR COPYRIGHT INFRINGEMENT.
09:20:51	19	THE COPYRIGHTED WORKS INVOLVED IN THIS TRIAL ARE:
09:20:55	20	1. CISCO'S FOUR USER INTERFACES FOR IOS, IOS XR, IOS XE,
09:21:03	21	AND NX-OS.
09:21:06	22	2. CISCO'S TECHNICAL MANUALS.
09:21:09	23	YOU ARE INSTRUCTED THAT A COPYRIGHT MAY BE OBTAINED IN
09:21:13	24	USER INTERFACES AND TECHNICAL MANUALS.
09:21:19	25	COPYRIGHT LAW ALLOWS THE AUTHOR OF AN ORIGINAL WORK TO

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09:21:23 1 2 09:21:28 3 09:21:32 09:21:35 4 09:21:38 09:21:42 6 09:21:45 7 09:21:51 8 09:21:58 9 09:22:04 10 09:22:08 11 09:22:12 12 09:22:16 13 09:22:17 14 09:22:21 15 09:22:24 16 09:22:29 17 09:22:33 18 09:22:42 19 09:22:47 20 09:22:48 21 09:22:51 22 09:22:54 23 09:23:01 24

09:23:05 25

STOP OTHERS FROM COPYING THE ORIGINAL EXPRESSION IN THE AUTHOR'S WORK. ONLY THE PARTICULAR EXPRESSION OF AN IDEA CAN BE COPYRIGHTED AND PROTECTED.

COPYRIGHT LAW DOES NOT GIVE THE AUTHOR THE RIGHT TO PREVENT OTHERS FROM COPYING OR USING THE UNDERLYING IDEAS CONTAINED IN THE WORK, SUCH AS ANY PROCEDURES, PROCESSES, SYSTEMS, METHODS OF OPERATION, CONCEPTS, PRINCIPLES OR DISCOVERIES.

ANYONE WHO COPIES ORIGINAL PROTECTABLE EXPRESSION FROM A COPYRIGHTED WORK DURING THE TERM OF THE COPYRIGHT WITHOUT THE OWNER'S PERMISSION INFRINGES THE COPYRIGHT.

CISCO HAS THE BURDEN OF PROVING BY A PREPONDERANCE OF THE EVIDENCE THAT:

- 1. CISCO IS THE OWNER OF A VALID COPYRIGHT.
- 2. ARISTA COPIED ORIGINAL, PROTECTABLE EXPRESSION FROM THE COPYRIGHTED WORK.

CISCO IS THE OWNER OF VALID COPYRIGHTS IN ITS FOUR USER INTERFACES FOR IOS, IOS XR, IOS XE AND NX-OS AND RELATED DOCUMENTATION IF CISCO PROVES BY A PREPONDERANCE OF THE EVIDENCE THAT:

- 1. CISCO'S WORKS ARE ORIGINAL.
- 2. CISCO IS THE AUTHOR OR CREATOR OF THE WORKS, OR THE AUTHOR OR CREATOR ASSIGNED OR EXCLUSIVELY LICENSED THE WORKS TO CISCO.

A COPYRIGHT OWNER MAY OBTAIN A CERTIFICATE OF REGISTRATION

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09:23:09 1 09:23:12 2 09:23:15 09:23:21 4 09:23:26 09:23:30 6 09:23:34 7 09:23:38 8 09:23:43 9 09:23:47 10 09:23:52 11 09:23:58 12 09:24:03 13 09:24:05 14 09:24:09 15 09:24:12 16 09:24:17 17 09:24:20 18 09:24:25 19 09:24:29 20 09:24:33 21 09:24:38 22 09:24:43 23 09:24:47 24

09:24:48 25

FROM THE COPYRIGHT OFFICE. THE EVIDENCE IN THIS CASE INCLUDES 26 CERTIFICATES OF COPYRIGHT REGISTRATION FROM THE COPYRIGHT OFFICE FOR CISCO'S COPYRIGHTED WORKS.

IF YOU FIND THAT A CERTIFICATE WAS MADE WITHIN FIVE YEARS

AFTER FIRST PUBLICATION OF THAT WORK, YOU MAY CONSIDER THAT

CERTIFICATE AS EVIDENCE OF THE FACTS STATED IN IT.

FROM THE CERTIFICATE, YOU MAY, BUT NEED NOT, CONCLUDE THAT THE WORK IS ORIGINAL AND COPYRIGHTABLE AND THAT CISCO OWNS THE COPYRIGHT IN THAT WORK.

AN ORIGINAL WORK MAY INCLUDE OR INCORPORATE ELEMENTS TAKEN FROM PRIOR WORKS, FROM THE PUBLIC DOMAIN, AND/OR WORKS OWNED BY OTHERS WITH THE OWNER'S PERMISSION. THE ORIGINAL PARTS OF PLAINTIFF'S WORK ARE THE PARTS CREATED:

- 1. INDEPENDENTLY BY THE WORK'S AUTHOR. THAT IS, THE AUTHOR DID NOT COPY IT FROM ANOTHER WORK.
 - 2. BY USE OF AT LEAST SOME MINIMAL CREATIVITY.

IN COPYRIGHT LAW, THE ORIGINAL PART OF THE WORK NEED NOT BE NEW OR NOVEL.

AN OWNER IS ENTITLED TO COPYRIGHT PROTECTION OF A COMPILATION. A "COMPILATION" IS A WORK FORMED BY THE COLLECTION AND ASSEMBLING OF PRE-EXISTING MATERIALS OR OF DATA THAT ARE SELECTED, COORDINATED, OR ARRANGED IN SUCH A WAY THAT THE RESULTING WORK AS A WHOLE CONSTITUTES AN ORIGINAL WORK OF AUTHORSHIP.

THE OWNER OF A COMPILATION MAY ENFORCE THE RIGHT TO

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09:24:53 1 2 09:24:59 09:25:05 09:25:09 4 09:25:12 09:25:13 6 09:25:16 7 09:25:19 8 09:25:23 9 09:25:31 10 09:25:35 11 09:25:39 12 09:25:40 13 09:25:43 14 09:25:49 15 09:25:53 16 09:25:57 17 09:26:02 18 09:26:04 19 09:26:08 20 09:26:12 21 09:26:18 22 09:26:20 23 09:26:23 24

09:26:26 25

EXCLUDE OTHERS IN AN ACTION FOR COPYRIGHT INFRINGEMENT.

THE CREATOR OF AN ORIGINAL WORK IS CALLED THE AUTHOR OF THAT WORK. AN AUTHOR ORIGINATES OR MASTERMINDS THE ORIGINAL WORK CONTROLLING THE WHOLE WORK'S CREATION AND CAUSING IT TO COME INTO BEING.

A COPYRIGHT OWNER IS ENTITLED TO EXCLUDE OTHERS FROM

COPYING A WORK MADE FOR HIRE. A "WORK MADE FOR HIRE" IS ONE

THAT IS PREPARED BY AN EMPLOYEE AND IS WITHIN THE SCOPE OF

EMPLOYMENT.

A COPYRIGHT OWNER IS ENTITLED TO EXCLUDE OTHERS FROM CREATING DERIVATIVE WORKS BASED ON THE OWNER'S COPYRIGHTED WORK.

THE TERM DERIVATIVE WORK REFERS TO A WORK BASED ON ONE OR MORE PRE-EXISTING WORKS, SUCH AS A TRANSLATION, MUSICAL ARRANGEMENT, DRAMATIZATION, FICTIONALIZATION, MOTION PICTURE VERSION, SOUND RECORDING, ART REPRODUCTION, ABRIDGEMENT, CONDENSATION, OR ANY OTHER FORM IN WHICH A WORK MAY BE RECAST OR ADAPTED.

ACCORDINGLY, THE OWNER OF A COPYRIGHTED WORK IS ENTITLED TO EXCLUDE OTHERS FROM RECASTING OR ADAPTING THE COPYRIGHTED WORK WITHOUT THE OWNER'S PERMISSION.

CISCO HAS THE BURDEN OF PROVING BY A PREPONDERANCE OF THE EVIDENCE THAT ARISTA COPIED ORIGINAL, PROTECTED ELEMENTS FROM CISCO'S COPYRIGHTED WORKS.

THERE ARE TWO WAYS THAT CISCO CAN MEET ITS BURDEN:

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09:26:31 1 09:26:37 2 3 09:26:42 09:26:49 4 SAW THE WORK BEING COPIED. 09:26:53 09:26:56 6 09:27:01 7 09:27:05 8 TO CISCO'S COPYRIGHTED WORKS. 09:27:10 9 09:27:12 10 09:27:17 11 09:27:25 12 09:27:29 13 TO CISCO'S COPYRIGHTED WORKS. 09:27:32 14 09:27:36 15 09:27:40 16 09:27:44 17 09:27:51 18 09:27:54 19 09:27:59 20 ELEMENTS OF THE WORKS. 09:28:02 21 09:28:08 22 09:28:12 23 09:28:17 24 09:28:22 25

FIRST, CISCO MAY ESTABLISH ARISTA'S COPYING THROUGH DIRECT EVIDENCE. AN EXAMPLE OF DIRECT EVIDENCE WOULD BE AN ADMISSION BY ARISTA THAT PART OR ALL OF THE WORK WAS COPIED. DIRECT EVIDENCE MAY ALSO BE THE CREDIBLE TESTIMONY OF A WITNESS WHO

ALTERNATIVELY, CISCO MAY SHOW THAT ARISTA COPIED FROM CISCO'S COPYRIGHTED WORKS, THROUGH INDIRECT EVIDENCE BY PROVING BY A PREPONDERANCE OF THE EVIDENCE THAT ONE, ARISTA HAD ACCESS

AND TWO, THERE IS VIRTUAL IDENTITY BETWEEN ARISTA'S WORKS AND THE ORIGINAL PROTECTED ELEMENTS OF CISCO'S WORKS.

TO ESTABLISH INDIRECT EVIDENCE OF COPYING, CISCO MUST PROVE BY A PREPONDERANCE OF THE EVIDENCE THAT ARISTA HAD ACCESS

YOU MAY FIND THAT ARISTA HAD ACCESS TO CISCO'S WORKS IF ARISTA HAD A REASONABLE OPPORTUNITY TO VIEW, READ, OR COPY CISCO'S WORKS BEFORE ARISTA'S WORK WAS CREATED.

IF YOU FIND THAT ARISTA DID NOT HAVE ACCESS TO CISCO'S WORKS, YOU MAY STILL FIND THAT ARISTA COPIED CISCO'S WORKS IF THERE ARE STRIKING SIMILARITIES BETWEEN THE PROTECTABLE

TO ESTABLISH INDIRECT EVIDENCE OF COPYING, CISCO MUST PROVE VIRTUAL IDENTITY IN TWO STEPS. VIRTUAL IDENTITY MEANS DIFFERING BY NO MORE THAN A TRIVIAL DEGREE.

FIRST, CISCO MUST PROVE THAT THERE IS VIRTUAL IDENTITY

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1 BETWEEN THE ORIGINAL PROTECTED ELEMENTS OF CISCO'S COPYRIGHTED 09:28:28 WORKS AND THE CORRESPONDING ELEMENTS OF ARISTA'S WORKS THAT 2 09:28:31 CISCO CLAIMS ARISTA COPIED. 09:28:36 3 IN MAKING THIS COMPARISON, YOU MAY FIND ANY OF THE 09:28:39 4 09:28:43 5 FOLLOWING ELEMENTS OF CISCO'S WORKS PROTECTED AS A COMPILATION IF YOU FIND THEY ARE ORIGINAL. 09:28:51 6 09:28:54 7 1. THE SELECTION AND ARRANGEMENT OF CISCO'S MULTIWORD COMMAND LINE EXPRESSIONS. 09:28:57 8 09:28:59 9 2. THE SELECTION AND ARRANGEMENT OF CISCO'S MODES AND PROMPTS. 09:29:02 10 3. THE COLLECTION OF CISCO'S SCREEN RESPONSES AND 09:29:02 11 09:29:07 12 OUTPUTS. 4. THE COLLECTION OF CISCO'S HELP DESCRIPTIONS. 09:29:07 13 5. CISCO'S USER INTERFACES AS A WHOLE AS COMPILATIONS OF 09:29:11 14 09:29:17 15 ELEMENTS 1 THROUGH 4. 6. EACH OF CISCO'S TECHNICAL MANUALS. 09:29:19 16 09:29:25 17 IN MAKING THIS COMPARISON, YOU SHOULD NOT CONSIDER THE 09:29:28 18 FOLLOWING ELEMENTS WHICH ARE NOT PROTECTABLE: 09:29:30 19 1. INDIVIDUAL WORDS USED IN ANY OF THE ASSERTED ELEMENTS. 09:29:36 20 2. ANY SINGLE MULTIWORD COMMAND. 3. THE IDEA OR METHOD OF GROUPING OR CLUSTERING COMMANDS 09:29:38 21 UNDER COMMON INITIAL WORDS, SUCH AS SHOW OR IP. 09:29:42 22 09:29:54 23 4. ANY COMMAND HIERARCHY. 5. SPECIFIC MODES AND SPECIFIC PROMPTS. 09:29:56 24 09:29:59 25 6. THE IDEA OF A SET PATH WAY THROUGH A SERIES OF MODES.

7. THE IDEA OF MAKING CERTAIN COMMANDS AVAILABLE ONLY IN 09:30:03 1 2 CERTAIN MODES. 09:30:07 3 8. USE OF COMMAND SYNTAX SUCH AS VERB, OBJECT, 09:30:12 09:30:17 4 PARAMETERS. THE CHOICE -- I'M SORRY. 09:30:17 9. THE CHOICE OF USING A TEXT-BASED USER INTERFACE. 09:30:20 6 10. THE IDEA OF USING MULTIWORD COMMAND EXPRESSIONS TO 09:30:24 7 MANAGE OR CONFIGURE A DEVICE. 09:30:28 11. THE FUNCTION OF ANY ASSERTED FEATURE. 09:30:31 9 12. THE USE OF "?" TO CALL UP HELP DESCRIPTIONS. 09:30:36 10 13. INDIVIDUAL HELP DESCRIPTION PHRASES. 09:30:42 11 14. COMMAND PREFIXES THAT THE USER INTERFACE AUTO 09:30:50 12 COMPLETES. 09:30:53 13 15. TAB COMPLETIONS. 09:30:54 14 09:30:57 15 IF CISCO PROVES VIRTUAL IDENTITY BETWEEN THE RELEVANT PROTECTED ELEMENTS, IT MUST ALSO PROVE THAT AN ORDINARY, 09:31:03 16 REASONABLE OBSERVER WOULD FIND THE TOTAL CONCEPT AND FEEL OF 09:31:07 17 09:31:11 18 ITS COPYRIGHTED WORKS AS A WHOLE TO BE VIRTUALLY IDENTICAL TO 09:31:15 19 ARISTA'S CHALLENGED WORKS AS A WHOLE. 09:31:19 20 IN MAKING THAT COMPARISON, YOU SHOULD NOT CONSIDER ELEMENTS THAT ARE NOT ORIGINAL OR ARE NOT PROTECTABLE. 09:31:22 21 AS I PREVIOUSLY INSTRUCTED YOU, CISCO'S WORKS AS A WHOLE 09:31:27 22 09:31:31 23 ARE ITS FOUR USER INTERFACES ASSOCIATED WITH ITS FOUR OPERATING SYSTEMS, AS WELL AS EACH OF CISCO'S ASSERTED TECHNICAL MANUALS. 09:31:37 24 09:31:44 25 ARISTA'S WORKS, AS A WHOLE, ARE THE USER INTERFACES FOR

09:31:47 1 2 09:31:52 09:31:58 09:32:03 4 09:32:06 5 09:32:12 6 09:32:19 7 09:32:22 8 09:32:25 9 09:32:29 10 09:32:37 11 09:32:42 12 09:32:45 13 09:32:49 14 09:32:53 15 09:32:57 16 09:33:06 17 09:33:07 18 09:33:11 19 09:33:14 20 09:33:18 21 09:33:21 22 09:33:25 23 09:33:28 24

09:33:34 25

EACH OF THE ACCUSED ARISTA OPERATING SYSTEMS AS WELL AS EACH OF ARISTA'S ACCUSED TECHNICAL MANUALS.

IF YOU CONCLUDE THAT CISCO HAS PROVEN, WHETHER BY DIRECT OR INDIRECT EVIDENCE, THAT ARISTA COPIED ORIGINAL, PROTECTED ELEMENTS OF CISCO'S WORKS, YOU MUST THEN DETERMINE WHETHER THAT COPYING WAS GREATER THAN DE MINIMUS, THAT IS MORE THAN A TRIVIAL AMOUNT OF CISCO'S WORKS AS A WHOLE.

IN MAKING THIS DETERMINATION, YOU SHOULD CONSIDER THE QUALITATIVE AS WELL AS THE QUANTITATIVE SIGNIFICANCE OF THE COPIED PORTION IN RELATION TO CISCO'S WORKS AS A WHOLE.

NOW I WILL EXPLAIN WHAT "FAIR USE" MEANS UNDER THE LAW.
FOR ARISTA'S FAIR USE DEFENSE.

ONE WHO IS NOT THE OWNER OF A COPYRIGHT MAY USE A COPYRIGHTED WORK IN A REASONABLE WAY UNDER THE CIRCUMSTANCES WITHOUT THE CONSENT OF THE COPYRIGHT OWNER IF IT WOULD ADVANCE THE PUBLIC INTEREST. SUCH USE OF A COPYRIGHTED WORK IS CALLED A FAIR USE.

THE OWNER OF A COPYRIGHT CANNOT PREVENT OTHERS FROM MAKING A FAIR USE OF THE OWNER'S COPYRIGHTED WORKS.

IN DETERMINING WHETHER THE USE MADE OF THE WORK WAS FAIR,
YOU SHOULD CONSIDER THE FOLLOWING FACTORS.

- 1. THE PURPOSE AND CHARACTER OF THE USE.
- 2. THE NATURE OF THE COPYRIGHTED WORK.
- 3. THE AMOUNT AND SUBSTANTIALITY OF THE PORTION USED IN RELATION TO THE COPYRIGHTED WORK AS A WHOLE.

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09:33:38 1 09:33:42 2 3 09:33:45 09:33:48 4 09:33:51 09:34:01 6 09:34:03 7 09:34:05 8 09:34:11 9 09:34:15 10 09:34:19 11 09:34:23 12 09:34:29 13 09:34:32 14 09:34:38 15 09:34:42 16 09:34:47 17 09:34:52 18 09:34:56 19 09:35:00 20 09:35:02 21 09:35:07 22 09:35:11 23 09:35:16 24

09:35:19 25

4. THE EFFECT OF THE USE UPON THE POTENTIAL MARKET FOR OR VALUE OF THE COPYRIGHTED WORK.

IF YOU FIND THAT ARISTA HAS PROVED BY A PREPONDERANCE OF THE EVIDENCE THAT IT MADE A FAIR USE OF CISCO'S WORK, YOUR VERDICT SHOULD BE FOR ARISTA.

THE FIRST STATUTORY FACTOR CONCERNS THE PURPOSE AND CHARACTER OF THE ACCUSED USE.

THIS FACTOR INCLUDES THREE ISSUES. WHETHER AND TO WHAT EXTENT THE ACCUSED USE SERVES A COMMERCIAL PURPOSE, WHICH WEIGHS AGAINST FAIR USE, VERSUS A NONPROFIT EDUCATIONAL PURPOSE, WHICH WEIGHS IN FAVOR OF FAIR USE;

AND TWO, WHETHER AND TO WHAT EXTENT THE ACCUSED WORK IS TRANSFORMATIVE, WHICH SUPPORTS FAIR USE.

A USE IS TRANSFORMATIVE IF IT ADDS SOMETHING NEW WITH A FURTHER PURPOSE OR DIFFERENT CHARGE, ALTERING THE FIRST USE WITH NEW EXPRESSION, MEANING, OR MESSAGE, RATHER THAN MERELY SUPERSEDING THE OBJECTS OF THE ORIGINAL CREATION.

NEW WORKS HAVE BEEN FOUND TRANSFORMATIVE WHEN THEY USE COPYRIGHTED MATERIAL FOR PURPOSES DISTINCT FROM THE PURPOSE OF THE ORIGINAL MATERIAL.

A USE IS CONSIDERED TRANSFORMATIVE ONLY WHEN THE DEFENDANT CHANGES THE PLAINTIFF'S COPYRIGHTED WORK OR USES COPYRIGHTED ELEMENTS FOR A DIFFERENT PURPOSE, SUCH AS THE ORIGINAL WORK IS TRANSFORMED INTO A NEW CREATION.

IN EVALUATING THE FIRST STATUTORY FACTOR, THE EXTENT OF

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09:35:23 1 2 09:35:26 09:35:31 3 09:35:36 4 09:35:41 09:35:45 09:35:50 7 09:35:56 09:35:59 9 09:36:03 10 09:36:07 11 09:36:12 12 09:36:16 13 09:36:17 14 09:36:22 15 09:36:26 16 09:36:33 17 09:36:37 18 09:36:41 19 09:36:47 20 09:36:51 21 09:36:55 22 09:37:00 23 09:37:09 24

09:37:13 25

THE COMMERCIAL NATURE OF THE ACCUSED WORK MUST ALSO BE

CONSIDERED. COMMERCIAL USE WEIGHS AGAINST A FINDING OF FAIR

USE. HOWEVER, THE MORE TRANSFORMATIVE THE NEW WORK, THE LESS

WILL BE THE SIGNIFICANCE OF OTHER FACTORS, LIKE COMMERCIALISM,

THAT MAY WEIGH AGAINST A FINDING OF FAIR USE.

FINALLY, ALSO RELEVANT TO THE FIRST STATUTORY FACTOR IS THE PROPRIETY OF ARISTA'S CONDUCT.

THE SECOND STATUTORY FACTOR IS THE NATURE OF THE COPYRIGHTED WORK. THIS FACTOR CONSIDERS THE EXTENT TO WHICH THE WORK IS INFORMATIONAL OR CREATIVE. THIS FACTOR WEIGHS AGAINST FAIR USE IF THE WORK IS PURELY CREATIVE AND IT WEIGHS IN FAVOR OF FAIR USE IF THE WORK IS PURELY INFORMATIONAL OR FUNCTIONAL.

BUT LIKE ALL THINGS IN LIFE, MOST CASES FALL ON A SPECTRUM
IN BETWEEN INFORMATIONAL AND CREATIVE. YOU MUST CONSIDER WHERE
ON THIS SPECTRUM THE WORKS IN THIS CASE FALL.

THE THIRD STATUTORY FACTOR IS THE AMOUNT AND

SUBSTANTIALITY OF THE PORTION USED IN RELATIONSHIP TO THE

COPYRIGHTED WORK AS A WHOLE, WHICH CONCERNS HOW MUCH OF THE

OVERALL COPYRIGHTED WORK WAS USED BY THE ACCUSED INFRINGER.

ANALYSIS OF THIS FACTOR IS VIEWED IN THE CONTEXT OF CISCO'S COPYRIGHTED WORKS, WHICH ARE THE FOUR USER INTERFACES OF IOS, IOS XR, IOS XE AND NX-OS. THE FACT, IF TRUE, THAT A SUBSTANTIAL PORTION OF AN INFRINGING WORK WAS COPIED VERBATIM, IS EVIDENCE OF THE QUALITATIVE VALUE OF THE COPIED MATERIAL,

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09:37:17 1 09:37:22 2 3 09:37:26 09:37:30 4 09:37:35 09:37:40 09:37:45 7 09:37:49 8 09:37:54 9 09:37:58 10 09:38:01 11 09:38:08 12 09:38:10 13 09:38:14 14 09:38:19 15 09:38:23 16 09:38:28 17 09:38:41 18 09:38:43 19 09:38:45 20 09:38:50 21 09:38:51 22 09:38:53 23 09:38:58 24 09:39:01 25

BOTH TO THE ORIGINATOR AND TO WHOEVER SEEKS TO PROFIT FROM MARKETING SOMEONE ELSE'S COPYRIGHTED WORK.

WHOLESALE COPYING DOES NOT PRECLUDE FAIR USE PER SE, BUT
IT MILITATES AGAINST A FINDING OF FAIR USE. EVEN A SMALL PART
MAY BE QUALITATIVELY THE MOST IMPORTANT PART OF THE WORK.

IF, HOWEVER, THE SECONDARY USER ONLY COPIES AS MUCH AS IS NECESSARY FOR A TRANSFORMATIVE USE, THEN THIS FACTOR WILL NOT WEIGH AGAINST HIM OR HER. THE EXTENT OF PERMISSIBLE COPYING VARIES WITH THE PURPOSE AND CHARACTER OF THE USE, WHICH RELATES BACK TO THE FIRST FACTOR.

IN ASSESSING THIS THIRD FACTOR, BOTH THE QUANTITY OF THE MATERIAL USED OR THE QUALITY OR IMPORTANCE OF THE MATERIAL SHOULD BE CONSIDERED.

THE FOURTH STATUTORY FACTOR IS THE EFFECT OF THE ACCUSED INFRINGER'S USE ON THE POTENTIAL MARKET FOR OR VALUE OF THE COPYRIGHTED WORK. THIS FACTOR MILITATES AGAINST FAIR USE IF THE ACCUSED USE MATERIALLY IMPAIRS THE COPYRIGHTABILITY OR VALUE OF THE COPYRIGHTED WORK.

THIS IS THE MOST IMPORTANT FACTOR, BUT IT MUST BE WEIGHED WITH ALL THE OTHER FACTORS AND IS IT NOT NECESSARILY DISPOSITIVE.

THIS FACTOR CONSIDERS WHETHER THE ACCUSED WORK IS OFFERED OR USED AS A SUBSTITUTE FOR THE ORIGINAL COPYRIGHTED WORK.

THIS FACTOR CONSIDERS NOT ONLY THE EXTENT OF ANY MARKET

HARM CAUSED BY THE ACCUSED INFRINGER'S ACTIONS BUT ALSO WHETHER

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09:39:04 1 2 09:39:08 3 09:39:12 09:39:20 4 09:39:22 09:39:27 6 09:39:32 7 09:39:37 8 09:39:39 9 09:39:43 10 09:39:48 11 09:39:55 12 09:39:59 13 09:40:02 14 09:40:03 15 09:40:08 16 09:40:13 17 09:40:19 18 09:40:23 19 09:40:31 20 09:40:33 21 09:40:37 22 09:40:40 23 09:40:44 24

09:40:53 25

UNRESTRICTED AND WIDESPREAD USE OF THE COPYRIGHTED MATERIALS OF THE SORT ENGAGED IN BY THE ACCUSED INFRINGER WOULD RESULT IN A SUBSTANTIALLY ADVERSE IMPACT ON THE POTENTIAL MARKET FOR THE COPYRIGHTED WORK.

IF THE USE OF THE COPYRIGHTED MATERIALS IS TRANSFORMATIVE,

MARKET SUBSTITUTION IS AT LEAST LESS CERTAIN, AND MARKET HARM

MAY NOT BE PRESUMED.

YOU MUST CONSIDER EACH OF THE FACTORS I HAVE JUST

IDENTIFIED TO DETERMINE WHETHER OR NOT ARISTA HAS CARRIED ITS

BURDEN OF PROVING THAT ARISTA'S USE OF CISCO'S COPYRIGHTED WORK

IS FAIR USE. NO ONE OF THESE FACTORS IS DETERMINATIVE OF THE

ISSUE OF FAIR USE BY ITSELF. SOME FACTORS MAY WEIGH IN FAVOR

OF FINDING FAIR USE AND SOME MAY WEIGH AGAINST A FINDING OF

FAIR USE.

IN ADDITION, EACH FACTOR IS NOT ALWAYS ENTITLED TO EQUAL WEIGHT. THIS IS NOT A COUNTING EXERCISE WHERE THREE FACTORS IN FAVOR OF FAIR USE ALWAYS OUTWEIGH ONE FACTOR AGAINST FAIR USE.

MOREOVER, THESE ARE NOT THE ONLY FACTORS YOU MAY CONSIDER.

IN DECIDING WHETHER TO CONSIDER ANY OTHER FACTORS BASED ON THE

EVIDENCE AND CIRCUMSTANCES PRESENTED TO YOU IN THIS CASE, YOU

SHOULD BE GUIDED BY THE POLICY UNDERLYING THE FAIR USE

DOCTRINE, WHICH IS TO PERMIT LIMITED COPYING FROM COPYRIGHTED

WORKS IN SPECIFIC CIRCUMSTANCES THAT AUTHORS REASONABLY EXPECT

AND THAT ALLOW PRODUCTIVE USE OF WORK WITHOUT UNFAIRLY

UNDERMINING THE PROTECTION AFFORDED BY COPYRIGHT LAW.

AFFIRMATIVE DEFENSE OF MERGER.

09:41:00

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09:41:27 7

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09:41:37 9

09:41:38 10

09:41:41 11

09:41:48 12

09:41:50 13

09:41:54 14

09:41:56 15

09:42:00 16

09:42:03 17

09:42:07 18

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09:42:19 20

09:42:21 21

09:42:25 22

09:42:29 23

09:42:34 24

09:42:37 25

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TO SHOW THAT CISCO'S COPYRIGHTED WORKS ARE SUBJECT TO MERGER, ARISTA MUST SHOW THAT AT THE TIME CISCO CREATED THE WORKS, CISCO HAD ONLY ONE WAY OR VERY FEW WAYS TO EXPRESS THE IDEAS UNDERLYING THE ELEMENTS OF CISCO'S COPYRIGHTED USER INTERFACES OR TECHNICAL MANUALS. MATERIAL IN AN ORIGINAL WORK, EVEN MATERIAL THAT SERVES A FUNCTION, IS NOT SUBJECT TO MERGER AS LONG AS THE AUTHOR HAD MORE THAN A FEW WAYS TO EXPRESS THE UNDERLYING IDEA.

ARISTA HAS THE BURDEN OF PROVING THIS DEFENSE BY A PREPONDERANCE OF THE EVIDENCE.

AFFIRMATIVE DEFENSE OF SCÈNES À FAIRE.

SCÈNES À FAIRE IS AN AFFIRMATIVE DEFENSE TO COPYRIGHT INFRINGEMENT.

TO SHOW THAT PORTIONS OF CISCO'S USER INTERFACES ARE SCÈNES À FAIRE MATERIAL, ARISTA MUST SHOW THAT AT THE TIME CISCO CREATED THE USER INTERFACES, NOT AT THE TIME OF ANY COPYING, EXTERNAL FACTORS OTHER THAN CISCO'S CREATIVITY DICTATED THAT CISCO SELECT, ARRANGE, ORGANIZE AND DESIGN ITS ORIGINAL FEATURES IN A MANNER IT DID.

THE SCÈNES À FAIRE DOCTRINE DEPENDS UPON THE CIRCUMSTANCES
PRESENTED TO THE CREATOR AT THE TIME OF CREATION, NOT THE
CIRCUMSTANCES PRESENTED TO THE COPIER AT THE TIME IT COPIED.

ARISTA HAS THE BURDEN OF PROVING THIS DEFENSE BY A PREPONDERANCE OF THE EVIDENCE.

9:42:40	1	AFFIRMATIVE DEFENSE OF COPYRIGHT MISUSE.
9:42:43	2	ARISTA CLAIMS IT IS NOT LIABLE FOR COPYRIGHT INFRINGEMENT
9:42:48	3	BECAUSE CISCO MISUSED ITS COPYRIGHTS.
9:42:51	4	WHILE THE COPYRIGHT ACT GIVES A COPYRIGHT OWNER A LIMITED
9:42:56	5	MONOPOLY IN A COPYRIGHTED WORK, THE OWNER'S ATTEMPTS TO EXTEND
9:42:59	6	THE SCOPE OF THIS MONOPOLY MAY NOT, UNDER CERTAIN
9:43:04	7	CIRCUMSTANCES, CONSTITUTE MISUSE.
9:43:07	8	I'M SORRY, LET ME REREAD THAT.
9:43:10	9	WHILE THE COPYRIGHT ACT GIVES A COPYRIGHT OWNER A LIMITED
9:43:12	10	MONOPOLY IN A COPYRIGHTED WORK, THE OWNER'S ATTEMPT TO EXTEND
9:43:17	11	THE SCOPE OF THIS MONOPOLY MAY, UNDER CERTAIN CIRCUMSTANCES,
9:43:21	12	CONSTITUTE MISUSE.
9:43:23	13	IF YOU FIND THAT CISCO MISUSED ITS COPYRIGHTS, IT CANNOT
9:43:27	14	ASSERT AN INFRINGEMENT CLAIM AGAINST ARISTA.
9:43:31	15	TO PREVAIL UPON ITS CLAIM THAT CISCO MISUSED ITS
9:43:36	16	COPYRIGHTS, ARISTA MUST PROVE THAT CISCO ATTEMPTED TO USE THE
9:43:41	17	EXISTENCE OF ITS COPYRIGHTS TO PREVENT ARISTA FROM USING
9:43:46	18	UNPROTECTED ELEMENTS OF THE COPYRIGHTED WORK, OR TO PREVENT
9:43:54	19	ARISTA FROM UNDER TAKING ACTIVITY SAVE GUARDED BY PUBLIC
9:43:57	20	POLICY, SUCH AS THE POLICIES SUPPORTING FAIR USE.
9:44:00	21	ARISTA HAS THE BURDEN OF PROOF TO ESTABLISH CISCO'S
9:44:02	22	COPYRIGHT MISUSE BY A PREPONDERANCE OF THE EVIDENCE.
9:44:08	23	AFFIRMATIVE DEFENSE OF ABANDONMENT.
9:44:11	24	ARISTA CONTENDS THAT A COPYRIGHT DOES NOT EXIST IN CISCO'S
9:44:15	25	WORKS BECAUSE CISCO ABANDONED THE COPYRIGHTS. CISCO CANNOT

CLAIM OWNERSHIP OF THE COPYRIGHT IF IT WAS ABANDONED. 09:44:20 1 IN ORDER TO SHOW ABANDONMENT, ARISTA HAS THE BURDEN OF 2 09:44:24 PROVING EACH OF THE FOLLOWING BY A PREPONDERANCE OF THE 3 09:44:28 09:44:32 4 EVIDENCE: 1. CISCO INTENDED TO SURRENDER RIGHTS IN THE WORK. 09:44:32 5 2. AN ACT BY CISCO EVIDENCING THAT INTENT. 09:44:37 6 MERE INACTION DOES NOT CONSTITUTE ABANDONMENT OF THE 09:44:41 7 COPYRIGHT. HOWEVER, THIS MAY BE A FACTOR FOR YOU TO CONSIDER 09:44:45 8 IN DETERMINING WHETHER CISCO HAS ABANDONED THE COPYRIGHT. 09:44:49 9 IT IS THE DUTY OF THE COURT TO INSTRUCT YOU ABOUT THE 09:44:58 10 MEASURE OF DAMAGES. BY INSTRUCTING YOU ON DAMAGES, THE COURT 09:45:01 11 09:45:05 12 DOES NOT MEAN TO SUGGEST FOR WHICH PARTY YOUR VERDICT SHOULD BE 09:45:10 13 RENDERED. IF YOU FIND FOR CISCO ON ITS COPYRIGHT INFRINGEMENT CLAIM, 09:45:11 14 09:45:16 15 YOU MUST DETERMINE CISCO'S DAMAGES. CISCO IS ENTITLED TO RECOVER THE ACTUAL DAMAGES SUFFERED 09:45:19 16 09:45:22 17 AS A RESULT OF THE INFRINGEMENT. IN ADDITION, CISCO IS ALSO 09:45:28 18 ENTITLED TO RECOVER ANY OF ARISTA'S PROFITS ATTRIBUTABLE TO THE 09:45:33 19 INFRINGEMENT, TO THE EXTENT YOU DID NOT ALREADY ACCOUNT FOR THOSE PROFITS IN DETERMINING CISCO'S ACTUAL DAMAGES. 09:45:38 20 CISCO MUST PROVE ITS DAMAGES BY A PREPONDERANCE OF THE 09:45:42 21 09:45:47 22 EVIDENCE. IT IS FOR YOU TO DETERMINE WHAT DAMAGES, IF ANY, 09:45:51 23 HAVE BEEN PROVED. YOUR AWARD MUST BE BASED UPON EVIDENCE AND 09:45:55 24 NOT UPON SPECULATION, GUESSWORK OR CONJECTURE. 09:46:05 25 CISCO IS ENTITLED TO RECOVER THE ACTUAL DAMAGES SUFFERED

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1 09:46:08 2 09:46:13 3 09:46:17 09:46:23 4 09:46:25 09:46:29 09:46:34 7 09:46:35 09:46:38 9 09:46:42 10 09:46:47 11 09:46:51 12 09:46:58 13 09:47:03 14 09:47:08 15 09:47:11 16 09:47:17 17 09:47:19 18 09:47:24 19 09:47:28 20 09:47:33 21 09:47:35 22 09:47:39 23 09:47:44 24

09:47:46 25

AS A RESULT OF ARISTA'S INFRINGEMENT. ACTUAL DAMAGES MEANS THE AMOUNT OF MONEY ADEQUATE TO COMPENSATE THE COPYRIGHT OWNER FOR THE REDUCTION IN THE FAIR MARKET VALUE OF THE COPYRIGHTED WORK CAUSED BY THE INFRINGEMENT.

ACTUAL DAMAGES MAY BE MEASURED BY THE PROFITS OF THE COPYRIGHT OWNER LOST DUE TO THE INFRINGEMENT REFERRED TO AS LOST PROFITS.

IN THIS CASE, ACTUAL DAMAGES IN THE FORM OF LOST PROFITS

ARE THE AMOUNT THAT CISCO WOULD HAVE EARNED BUT FOR ARISTA'S

INFRINGEMENT.

IN ADDITION TO ACTUAL DAMAGES, CISCO IS ENTITLED TO ANY PROFITS OF ARISTA'S ATTRIBUTABLE TO THE INFRINGEMENT. YOU MAY NOT INCLUDE IN AN AWARD OF PROFITS, ANY AMOUNT THAT YOU TOOK INTO ACCOUNT IN DETERMINING ACTUAL DAMAGES. YOU MAY MAKE AN AWARD OF ARISTA'S PROFITS ONLY IF YOU FIND THAT CISCO SHOWED A CAUSAL RELATIONSHIP BETWEEN THE PROFITS IT SEEKS AND THE COPYRIGHT INFRINGEMENT.

IN THIS CASE, BECAUSE CISCO SEEKS ONLY DIRECT PROFITS,
CISCO MAY SATISFY ITS BURDEN BY SHOWING THAT THE PROFITS IT
SEEKS TO RECOVER DERIVED DIRECTLY FROM THE SALES OF THE
INFRINGING PRODUCTS.

ARISTA'S GROSS REVENUE IS ALL OF ARISTA'S REVENUE DIRECTLY FROM THE SALE OF ANY PRODUCTS CONTAINING OR USING CISCO'S COPYRIGHTED WORKS.

CISCO HAS THE BURDEN OF PROVING ARISTA'S GROSS REVENUE BY

09:47:49 1 2 09:47:52 3 09:47:56 09:48:00 4 09:48:04 09:48:08 09:48:10 7 09:48:15 8 09:48:19 9 09:48:23 10 09:48:24 11 09:48:28 12 09:48:30 13 09:48:34 14 09:48:37 15 09:48:43 16 09:48:47 17 09:48:51 18 09:48:56 19 09:49:00 20 09:49:04 21 09:49:13 22 09:49:16 23 09:49:19 24

09:49:24 25

A PREPONDERANCE OF THE EVIDENCE.

IF CISCO ESTABLISHES A CAUSAL RELATIONSHIP BETWEEN THE PROFITS IT SEEKS AND THE INFRINGEMENT, THE BURDEN SHIFTS TO ARISTA TO PROVE DEDUCTIBLE EXPENSES AND THE PORTION OF ITS PROFITS ATTRIBUTABLE TO FACTORS OTHER THAN INFRINGING THE COPYRIGHTED WORK.

DEDUCTIBLE EXPENSES ARE THE PORTION OF ARISTA'S OPERATING COSTS, OVER HEAD COSTS, AND PRODUCTION COSTS, INCURRED BY ARISTA IN PRODUCING ARISTA'S CROSS REVENUE FROM THE INFRINGING PRODUCTS.

ARISTA HAS THE BURDEN OF PROVING ITS EXPENSES BY A PREPONDERANCE OF THE EVIDENCE.

UNLESS YOU FIND THAT A PORTION OF THE PROFITS FROM THE SALE OF A PRODUCT CONTAINING OR USING CISCO'S COPYRIGHTED WORKS IS ATTRIBUTABLE TO FACTORS OTHER THAN THE COPYRIGHTED WORKS, ALL OF THE PROFIT IS TO BE ATTRIBUTED TO THE INFRINGEMENT.

ARISTA'S PROFITS DO NOT NEED TO BE CALCULATED WITH MATHEMATICAL OR ABSOLUTE EXACTNESS BY EITHER CISCO OR ARISTA.

THE LAW REQUIRES ONLY A REASONABLE APPROXIMATION OF AN INFRINGER'S PROFITS AS A BASIS FOR DETERMINING THE PROPER AMOUNT OF DAMAGES.

I'M GOING TO MOVE ON TO THE PATENT CLAIM.

BEFORE YOU DECIDE WHETHER ARISTA HAS INFRINGED THE CLAIMS
OF THE PATENT, YOU WILL NEED TO UNDERSTAND THE PATENT CLAIMS.
THE PATENT CLAIMS ARE NUMBERED SENTENCES AT THE END OF THE

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PATENT THAT DESCRIBE THE BOUNDARIES OF THE PATENT'S PROTECTION. 09:49:27 1 IT IS MY JOB AS JUDGE TO EXPLAIN TO YOU THE MEANING OF ANY 2 09:49:33 LANGUAGE IN THE CLAIMS THAT NEEDS INTERPRETATION. 09:49:38 I HAVE INTERPRETED THE MEANING OF SOME OF THE LANGUAGE IN 09:49:42 4 THE PATENT CLAIMS INVOLVED IN THIS CASE. YOU MUST ACCEPT THOSE 09:49:45 5 INTERPRETATIONS AS CORRECT. 09:49:49 6 09:49:52 7 THESE INTERPRETATIONS WERE HANDED TO YOU AT THE START OF THE TRIAL. FOR ANY CLAIM TERM FOR WHICH I HAVE NOT PROVIDED 09:49:55 8 YOU A DEFINITION, YOU SHOULD APPLY THE PLAIN AND ORDINARY 09:50:00 9 09:50:05 10 MEANING OF THAT AS UNDERSTOOD BY ONE OF ORDINARY SKILL IN THE 09:50:10 11 ART. 09:50:11 12 MY INTERPRETATION OF THE LANGUAGE SHOULD NOT BE TAKEN AS AN INDICATION THAT I HAVE A VIEW REGARDING THE ISSUE OF 09:50:14 13 INFRINGEMENT. THE DECISION REGARDING INFRINGEMENT IS YOURS TO 09:50:18 14 09:50:22 15 MAKE. I HAVE MADE THE FOLLOWING CLAIM INTERPRETATIONS OF TERMS 09:50:23 16 09:50:27 17 FOUND IN THE ASSERTED CLAIMS. 09:50:32 18 FOR THE PHRASE "MANAGEMENT PROGRAMS" IN THE '526 PATENT 09:50:35 19 CLAIMS, I INSTRUCT YOU TO INTERPRET THAT TO MEAN THE FOLLOWING: "TOOLS OR AGENTS CONFIGURED TO EXECUTE USER-DIRECTED 09:50:40 20 COMMANDS HAVING THEIR OWN RESPECTIVE COMMAND FORMATS THAT 09:50:45 21 PROVIDE MANAGEMENT FUNCTIONS." 09:50:50 22 09:50:54 23 FOR THE PHRASE "GENERIC COMMAND" IN THE '526 PATENT 09:50:57 24 CLAIMS, I INSTRUCT YOU TO INTERPRET THAT TO MEAN THE FOLLOWING: 09:51:02 25 "COMMAND THAT PROVIDES AN ABSTRACTION OF THE TOOL-SPECIFIC Case: 17-2145 Document: 96-2 Page: 278 Filed: 02/12/2018

COMMAND FORMATS AND SYNTAX, ENABLING A USER TO ISSUE THE 09:51:07 1 COMMAND BASED ON THE RELATIVE FUNCTIONS AS OPPOSED TO THE 2 09:51:11 SPECIFIC SYNTAX FOR A CORRESPONDING TOOL." 09:51:14 09:51:19 4 FOR THE PHRASE "COMMAND PARSE TREE" IN THE '526 PATENT CLAIMS, I INSTRUCT YOU TO INTERPRET THAT TO MEAN THE FOLLOWING. 09:51:24 5 "A HIERARCHICAL DATA STRUCTURE." 09:51:29 6 09:51:32 7 THE FOLLOWING PHRASE APPEARS IN CERTAIN CLAIMS OF THE '526 PATENT. "THE COMMAND PARSE TREE HAVING ELEMENTS EACH 09:51:41 8 SPECIFYING AT LEAST ONE CORRESPONDING GENERIC COMMAND COMPONENT 09:51:43 9 AND A CORRESPONDING AT LEAST ONE COMMAND ACTION VALUE." 09:51:47 10 WITHIN THAT PHRASE, FOR THE TERM "COMMAND ACTION VALUE," I 09:51:52 11 09:51:56 12 INSTRUCT YOU TO INTERPRET THAT TO MEAN, "A VALUE THAT IDENTIFIES A PRESCRIBED COMMAND." 09:51:58 13 09:52:06 14 FOR THE LARGER PHRASE, I INSTRUCT YOU TO INTERPRET IT TO 09:52:09 15 MEAN "THE COMMAND PARSE TREE, HAVING ELEMENTS SUCH THAT EACH ELEMENT SPECIFIES AT LEAST ONE COMMAND ACTION VALUE FOR EACH 09:52:13 16 09:52:19 17 GENERIC COMMAND COMPONENT." 09:52:25 18 I WILL NOW INSTRUCT YOU ON THE RULES YOU MUST FOLLOW IN 09:52:27 19 DECIDING WHETHER CISCO HAS PROVEN THAT ARISTA HAS INFRINGED ONE OR MORE OF THE ASSERTED CLAIMS OF THE '526 PATENT. 09:52:30 20 TO PROVE INFRINGEMENT OF ANY CLAIM, CISCO MUST PERSUADE 09:52:35 21 09:52:38 22 YOU THAT IT IS MORE LIKELY THAN NOT THAT ARISTA HAS INFRINGED 09:52:48 23 THAT CLAIM. 09:52:50 24 A PATENT'S CLAIMS DEFINE WHAT IS COVERED BY THE PATENT. A 09:52:52 25 PRODUCT OR METHOD DIRECTLY INFRINGES A PATENT IF IT IS COVERED

09:52:56 1 2 09:52:59 09:53:02 09:53:06 4 09:53:11 5 09:53:15 6 09:53:16 7 09:53:21 8 09:53:25 9 09:53:29 10 09:53:33 11 09:53:36 12 09:53:39 13 09:53:43 14 09:53:47 15 09:53:50 16 09:53:54 17 09:53:58 18 09:54:01 19 09:54:05 20 09:54:10 21 09:54:11 22 09:54:14 23 09:54:17 24

09:54:24 25

BY AT LEAST ONE CLAIM OF THE PATENT.

DECIDING WHETHER A CLAIM HAS BEEN DIRECTLY INFRINGED IS A TWO-STEP PROCESS. THE FIRST STEP IS TO DECIDE THE MEANING OF THE PATENT CLAIM. I HAVE ALREADY MADE THIS DECISION AND I HAVE ALREADY INSTRUCTED YOU AS TO THE MEANING OF THE ASSERTED PATENT CLAIMS.

THE SECOND STEP IS TO DECIDE WHETHER ARISTA HAS MADE, USED, SOLD, OFFERED FOR SALE, OR IMPORTED WITHIN THE UNITED STATES, A PRODUCT OR SERVICE COVERED BY A CLAIM OF THE '526 PATENT. IF IT HAS, IT INFRINGES. YOU, THE JURY, MAKE THIS DECISION.

YOU MUST DECIDE EACH OF THE ASSERTED CLAIMS OF THE PATENT INDIVIDUALLY, AND DECIDE WHETHER ARISTA'S PRODUCTS OR SERVICES INFRINGE THAT CLAIM. YOU HAVE HEARD EVIDENCE ABOUT BOTH CISCO'S COMMERCIAL PRODUCTS AND ARISTA'S ACCUSED PRODUCTS AND SERVICES. HOWEVER, IN DECIDING THE ISSUE OF INFRINGEMENT, YOU MAY NOT COMPARE ARISTA'S ACCUSED PRODUCTS AND SERVICES TO CISCO'S COMMERCIAL PRODUCTS.

RATHER, YOU MUST COMPARE ARISTA'S ACCUSED PRODUCTS AND SERVICES TO THE CLAIMS OF THE '526 PATENT WHEN MAKING YOUR DECISION REGARDING INFRINGEMENT.

WHETHER OR NOT ARISTA KNEW ITS PRODUCTS OR SERVICES

INFRINGED OR EVEN KNEW OF THE PATENT DOES NOT MATTER IN

DETERMINING DIRECT INFRINGEMENT.

TO DECIDE WHETHER ARISTA'S PRODUCTS AND SERVICES LITERALLY

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09:54:27 1 2 09:54:33 3 09:54:37 09:54:41 4 09:54:42 5 09:54:47 6 09:54:51 7 09:54:56 8 09:55:00 9 09:55:03 10 09:55:05 11 09:55:11 12 09:55:17 13 09:55:20 14 09:55:22 15 09:55:26 16 09:55:31 17 09:55:38 18 09:55:43 19 09:55:50 20 09:55:53 21 09:55:57 22 09:56:01 23 09:56:04 24

09:56:07 25

INFRINGE A CLAIM OF THE '526 PATENT, YOU MUST COMPARE THAT

PRODUCT OR SERVICES WITH THE PATENT CLAIM AND DETERMINE WHETHER

EVERY REQUIREMENT OF THE CLAIM IS INCLUDED IN THAT PRODUCT OR

SERVICE.

IF SO, ARISTA'S PRODUCT OR SERVICE LITERALLY INFRINGES

THAT CLAIM. IF HOWEVER, ARISTA'S PRODUCT OR SERVICE DOES NOT

HAVE EVERY REQUIREMENT OF THE PATENT CLAIM, ARISTA'S PRODUCT OR

SERVICE DOES NOT LITERALLY INFRINGE THAT CLAIM.

YOU MUST DECIDE LITERAL INFRINGEMENT FOR EACH ASSERTED CLAIM SEPARATELY.

IF THE PATENT CLAIM USES THE TERM COMPRISING, THAT PATENT CLAIM IS TO BE UNDERSTOOD AS AN "OPEN CLAIM." AN OPEN CLAIM IS INFRINGED AS LONG AS EVERY REQUIREMENT IN THE CLAIM IS PRESENT IN ARISTA'S PRODUCT OR SERVICE.

THE FACT THAT ARISTA'S PRODUCT OR SERVICE ALSO INCLUDES
OTHER PARTS OR STEPS, WILL NOT AVOID INFRINGEMENT. AS LONG AS
IT HAS EVERY REQUIREMENT OF THE PATENT CLAIM.

CISCO ALSO CONTENDS THAT ARISTA HAS CONTRIBUTED TO

INFRINGEMENT BY ANOTHER. CONTRIBUTORY INFRINGEMENT MAY ARISE

WHEN SOMEONE SUPPLIES SOMETHING THAT IS USED TO INFRINGE ONE OR

MORE OF THE PATENT CLAIMS. CONTRIBUTORY INFRINGEMENT IS A FORM

OF INDIRECT INFRINGEMENT.

IN ORDER FOR THERE TO BE CONTRIBUTORY INFRINGEMENT BY ARISTA, SOMEONE OTHER THAN ARISTA MUST DIRECTLY INFRINGE A CLAIM OF THE '526 PATENT. IF THERE IS NO DIRECT INFRINGEMENT

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09:56:11 1 2 09:56:16 09:56:19 09:56:22 4 09:56:31 5 09:56:33 6 NONINFRINGING USE. 09:56:39 7 09:56:40 8 09:56:44 9 09:56:48 10 09:56:53 11 09:56:57 12 09:57:07 13 09:57:09 14 09:57:14 15 09:57:17 16 09:57:20 17 09:57:24 18 09:57:28 19 09:57:33 20 09:57:37 21 INDIRECT INFRINGEMENT. 09:57:40 22 09:57:41 23 09:57:45 24 MUST HAVE: 09:57:45 25

BY ANYONE, THERE CAN BE NO CONTRIBUTORY INFRINGEMENT.

IF YOU FIND SOMEONE HAS DIRECTLY INFRINGED THE '526 PATENT, THEN CONTRIBUTORY INFRINGEMENT EXISTS IF:

- 1. ARISTA SUPPLIED AN IMPORTANT COMPONENT OF THE INFRINGING PART OF THE PRODUCT OR SERVICE.
- 2. THE COMPONENT IS NOT A COMMON COMPONENT SUITABLE FOR NONINFRINGING USE.
- 3. ARISTA SUPPLIED THE COMPONENT WITH THE KNOWLEDGE OF
 THE '526 PATENT AND KNOWLEDGE THAT THE COMPONENT WAS ESPECIALLY
 MADE OR ADAPTED FOR USE IN AN INFRINGING MANNER.

A COMMON COMPONENT SUITABLE FOR NONINFRINGING USE IS A
COMPONENT THAT HAS USES OTHER THAN AS A COMPONENT OF THE
PATENTED PRODUCT OR OTHER THAN IN THE PATENTED METHOD, AND
THOSE OTHER USES WERE NOT OCCASIONAL, FAR-FETCHED, IMPRACTICAL
EXPERIMENTAL OR HYPOTHETICAL.

CISCO ARGUES THAT ARISTA HAS ACTIVELY INDUCED ANOTHER TO INFRINGE THE '526 PATENT. IN ORDER FOR ARISTA TO HAVE INDUCED INFRINGEMENT, ARISTA MUST HAVE INDUCED ANOTHER TO DIRECTLY INFRINGE A CLAIM OF THE '526 PATENT.

IF THERE IS NO DIRECT INFRINGEMENT BY ANYONE, THERE CAN BE NO INDUCED INFRINGEMENT. INDUCED INFRINGEMENT IS A FORM OF INDIRECT INFRINGEMENT.

IN ORDER TO BE LIABLE FOR INDUCING INFRINGEMENT, ARISTA

1. INTENTIONALLY TAKEN ACTION THAT ACTUALLY INDUCED

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09:57:49 1 2 09:57:50 3 09:57:53 09:57:57 4 09:57:58 09:58:02 6 09:58:06 7 09:58:09 8 09:58:13 9 09:58:16 10 09:58:19 11 09:58:34 12 09:58:37 13 09:58:42 14 09:58:47 15 09:58:51 16 09:58:55 17 09:58:57 18 09:59:01 19 09:59:07 20 09:59:11 21

09:59:16 22

09:59:20 23

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09:59:28 25

DIRECT INFRINGEMENT.

- 2. BEEN AWARE OF THE '526 PATENT.
- 3. KNOWN THAT THE ACTS IT WAS CAUSING WOULD INFRINGE THE PATENT.

ARISTA MAY BE CONSIDERED TO HAVE KNOWN THAT THE ACTS IT
WAS CAUSING WOULD INFRINGE THE '526 PATENT IF IT SUBJECTIVELY
BELIEVED THERE WAS A HIGH PROBABILITY THAT THE DIRECT
INFRINGER'S PRODUCT OR METHOD WAS PATENTED AND, NEVERTHELESS,
DELIBERATELY TOOK STEPS TO AVOID LEARNING THAT FACT.

IN OTHER WORDS, WILLFULLY BLINDED ITSELF TO THE INFRINGING NATURE OF THE DIRECT INFRINGER'S ACTS.

IN THIS CASE CISCO ARGUES THAT ARISTA WILLFULLY INFRINGED
THE '526 PATENT BY SELLING EOS PLUS. AFTER CISCO FILED ITS

COMPLAINT TO PROVE WILLFUL INFRINGEMENT AGAINST ARISTA, CISCO
MUST FIRST PERSUADE YOU THAT ARISTA INFRINGED A CLAIM OF

CISCO'S PATENT. THE REQUIREMENTS FOR PROVING SUCH INFRINGEMENT
WERE DISCUSSED IN MY PRIOR INSTRUCTIONS.

TO PROVE WILLFUL INFRINGEMENT OF A PATENT, CISCO MUST

PERSUADE YOU BY A PREPONDERANCE OF THE EVIDENCE THAT ARISTA HAD

KNOWLEDGE OF THE PATENT AT ISSUE AND ACTED IN BAD FAITH,

WANTONLY, MALICIOUSLY, DELIBERATELY, CONSCIOUSLY, WRONGFULLY,

FLAGRANTLY, OR WITH RECKLESS DISREGARD OF ANY OF THE ASSERTED

CLAIMS OF ANY OF THE '526 PATENT.

YOU MUST BASE YOUR VERDICT ON THE KNOWLEDGE AND ACTIONS OF ARISTA AT THE TIME THE INFRINGEMENT HAPPENED.

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09:59:33 1 2 09:59:35 3 09:59:39 09:59:42 4 09:59:47 09:59:52 09:59:55 7 09:59:58 8 10:00:01 9 10:00:05 10 10:00:11 11 10:00:13 12 10:00:18 13 10:00:25 14 10:00:27 15 10:00:32 16 10:00:36 17 10:00:41 18 10:00:44 19 10:00:49 20 10:00:53 21 10:00:58 22 10:01:01 23 10:01:06 24

10:01:10 25

INFRINGEMENT ALONE, IS NOT ENOUGH TO PROVE WILLFULNESS,

AND MERE KNOWLEDGE OF THE '526 PATENT AT THE TIME OF

INFRINGEMENT IS NOT ENOUGH TO PROVE WILFULNESS.

ADDITIONALLY, TO PROVE THAT THE SALE OF EOS+ IS AN ACT OF WILLFUL INFRINGEMENT, CISCO MUST PERSUADE YOU THAT EOS+ IS A NEW PRODUCT COMPARED TO EOS.

YOU SHOULD CONSIDER ALL THE CIRCUMSTANCES INCLUDING THE MOTIVE OR INTENT OF ARISTA IN DEVELOPING AND SELLING THE ACCUSED PRODUCTS, WHETHER ARISTA KNEW OR SHOULD HAVE KNOWN THAT ITS CONDUCT WAS UNREASONABLY RISKY AND WHETHER ARISTA HAD A REASONABLE BELIEF AT THE TIME OF THE ALLEGED INFRINGEMENT THAT ITS PRODUCTS DID NOT INFRINGE ANY OF THE ASSERTED CLAIMS OF THE '526 PATENT.

I WILL INSTRUCT YOU ABOUT THE MEASURE OF DAMAGES FOR CISCO'S PATENT CLAIM. BY INSTRUCTING YOU ON DAMAGES, I AM NOT SUGGESTING WHICH PARTY SHOULD WIN ON ANY ISSUE.

IF YOU FIND THAT ARISTA INFRINGED ANY CLAIM OF THE '526

PATENT, YOU MUST THEN DETERMINE THE AMOUNT OF MONEY DAMAGES TO

BE AWARDED TO CISCO TO COMPENSATE IT FOR INFRINGEMENT.

THE AMOUNT OF THOSE DAMAGES MUST BE ADEQUATE TO COMPENSATE CISCO FOR THE INFRINGEMENT. A DAMAGES AWARD SHOULD PUT THE PATENT HOLDER IN APPROXIMATELY THE FINANCIAL POSITION IT WOULD HAVE BEEN IN HAD THE INFRINGEMENT NOT OCCURRED. BUT IN NO EVENT MAY THE DAMAGES AWARD BE LESS THAN A REASONABLE ROYALTY.

YOU SHOULD KEEP IN MIND THAT THE DAMAGES YOU AWARD ARE

10:01:13 1 10:01:18 2 10:01:21 3 10:01:25 4 10:01:29 10:01:35 6 10:01:38 7 10:01:49 8 10:01:53 9 10:01:56 10 10:02:00 11 10:02:03 12 10:02:07 13 10:02:12 14 10:02:13 15 10:02:17 16 10:02:21 17 10:02:24 18 10:02:25 19 10:02:29 20 10:02:34 21 10:02:38 22 10:02:42 23

10:02:47 24

10:02:49 25

MEANT TO COMPENSATE CISCO AND NOT PUNISH ARISTA.

CISCO HAS THE BURDEN TO PERSUADE YOU OF THE AMOUNT OF ITS DAMAGES. YOU SHOULD AWARD ONLY THOSE DAMAGES THAT CISCO MORE LIKELY THAN NOT SUFFERED. WHILE CISCO IS NOT REQUIRED TO PROVE ITS DAMAGES WITH MATHEMATICAL PRECISION, IT MUST PROVE THEM WITH REASONABLE CERTAINTY. CISCO IS NOT ENTITLED TO DAMAGES THAT ARE REMOTE OR SPECULATIVE.

A ROYALTY IS A PAYMENT MADE TO A PATENT HOLDER IN EXCHANGE FOR THE RIGHT TO MAKE, USE, OR SELL THE CLAIMED INVENTION.

THIS RIGHT IS CALLED A LICENSE. A REASONABLE ROYALTY IS THE PAYMENT FOR THE LICENSE THAT WOULD HAVE RESULTED FROM A HYPOTHETICAL NEGOTIATION BETWEEN THE PATENT HOLDER AND THE INFRINGER TAKING PLACE AT THE TIME WHEN THE INFRINGING ACTIVITY FIRST BEGAN.

IN CONSIDERING THE NATURE OF THIS NEGOTIATION, YOU MUST
ASSUME THAT THE PATENT HOLDER AND THE INFRINGER WOULD HAVE
ACTED REASONABLY AND WOULD HAVE ENTERED INTO A LICENSE
AGREEMENT.

YOU MUST ALSO ASSUME THAT BOTH PARTIES BELIEVE THE PATENT WAS VALID AND INFRINGED. YOUR ROLE IS TO DETERMINE WHAT THE RESULT OF THAT NEGOTIATION WOULD HAVE BEEN.

THE TEST FOR DAMAGES IS WHAT ROYALTY WOULD HAVE RESULTED FROM THE HYPOTHETICAL NEGOTIATION, NOT SIMPLY WHAT EITHER PARTY WOULD HAVE PREFERRED.

ONE WAY TO CALCULATE A ROYALTY IS TO DETERMINE A ONE-TIME

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LUMP SUM PAYMENT THAT THE INFRINGER WOULD HAVE PAID AT THE TIME 10:02:54 1 OF A HYPOTHETICAL NEGOTIATION FOR A LICENSE COVERING ALL THE 2 10:02:58 SALES OF THE LICENSED PRODUCT FOR SOME PERIOD OF TIME. 10:03:03 10:03:07 4 THAT PERIOD OF TIME MAY INCLUDE BOTH PAST AND FUTURE SALES. 10:03:11 5 WHEN A ONE-TIME SUMP SUM IS PAID, THE INFRINGER PAYS A 10:03:12 6 SINGLE PRICE FOR A LICENSE COVERING BOTH PAST AND FUTURE 10:03:17 7 INFRINGING SALES. 10:03:21 8 DAMAGES THAT CISCO MAY BE AWARDED BY YOU COMMENCE ON THE 10:03:25 9 DATE THAT ARISTA HAS BOTH INFRINGED AND BEEN NOTIFIED OF THE 10:03:28 10 '526 PATENT. IN THIS CASE, CISCO AND ARISTA AGREE THAT DATE 10:03:31 11 10:03:35 12 WAS DECEMBER 5, 2014. THE COURT: ALL RIGHT. THAT'S WHERE I'M GOING TO 10:03:42 13 10:03:44 14 STOP. 10:03:45 15 THE REMAINDER OF THE INSTRUCTIONS HAVE TO DO WITH WHAT YOU DO IN THE JURY ROOM. IT TOOK JUST ABOUT THE TIME I THOUGHT IT 10:03:49 16 WOULD, AND I THINK WE COULD ALL PROBABLY USE A BREAK, AND 10:03:52 17 10:03:55 18 THERE'S A LITTLE BIT OF SET UP AS WELL. 10:03:57 19 SO LET'S TAKE A 10-MINUTE BREAK. (RECESS FROM 10:04 A.M. UNTIL 10:14 A.M.) 10:04:00 20 THE COURT: WE ARE BACK ON THE RECORD AND ALL OF OUR 10:14:18 21 10:14:21 22 JURORS ARE HERE. 10:14:22 23 ALL RIGHT. NOW I GET TO TURN THE MATTER OVER TO THE 10:14:26 24 ATTORNEYS. 10:14:27 25 MR. NELSON, WOULD YOU LIKE TO GIVE YOUR CLOSING ARGUMENT?

10:17:25 1 2 10:17:30 3 10:17:33 10:17:36 4 10:17:38 5 10:17:41 6 10:17:44 7 10:17:49 8 10:17:52 9 10:17:56 10 10:17:58 11 10:18:01 12 10:18:06 13 10:18:09 14 10:18:12 15 10:18:17 16 10:18:22 17 10:18:25 18 10:18:29 19 10:18:30 20 10:18:34 21 10:18:37 22 10:18:42 23

10:18:46 24

10:18:50 25

QUESTIONS THAT I ASKED HIM. "IT'S TRUE THAT WE USED THE SAME CLI FOR MANY OF OUR BASE OR CORE FEATURES."

"AND INTENTIONALLY COPIED THAT, RIGHT?"

"FOR THOSE CORE FEATURES, YES."

THAT'S IMPORTANT, AND YOU ARE GOING TO SEE THIS THEME

THROUGHOUT AS WE TALK ABOUT THIS, BECAUSE YOU KNOW, ARISTA SAYS

I DIDN'T TAKE A LOT. I DIDN'T TAKE A LOT OF THIS.

BUT THE BOTTOM LINE IS THEY TOOK WHAT THEY NEEDED TO TAKE.

WE HEARD EVIDENCE FROM SOME OF THE THIRD PARTIES ABOUT WHAT THE

CORE FEATURES ARE IN THE SWITCHES, WHAT PEOPLE EXPECT TO SEE.

AND THAT'S WHAT THEY TOOK. THAT'S WHAT THEY TOOK SO THEY COULD

GO OUT THERE AND THEY COULD TELL THE CUSTOMER, YOU DON'T NEED

TO RETRAIN, YOU KNOW CISCO, YOU KNOW US. YOU CAN DROP US IN,

AND WE CAN REPLACE CISCO. AND THAT'S WHY WE'RE HERE.

AND WHAT ELSE DO WE KNOW ABOUT ARISTA BEING A BLATANT VIOLATOR? WE KNOW FROM DR. BLACK'S OWN STUDY, AND WE'VE TALKED ABOUT THIS AND THERE ARE SOME ISSUES WITH RESPECT TO THAT.

THIS IS EXHIBIT 9041, I PUT THIS ONE INTO EVIDENCE, AS YOU WILL RECALL.

WE KNOW THAT A MAJORITY OF THESE COMMANDS THAT ARE AT ISSUE HERE IN THIS CASE FROM THIS COLLECTION WEREN'T USED BY THE VAST MAJORITY. I MEAN, 51 ARE USED BY NOBODY BUT ARISTA AND CISCO. ANOTHER 43 ARE USED BY ONLY ONE OTHER VENDOR. AND REMEMBER THERE WERE 18, THOSE WERE HAND-PICKED BY DR. BLACK, HAND-PICKED BY DR. BLACK,

10:29:51 1 2 10:29:56 10:29:59 10:30:03 4 10:30:06 10:30:09 6 10:30:12 7 10:30:15 8 10:30:19 9 10:30:23 10 10:30:26 11 10:30:30 12 10:30:34 13 10:30:35 14 10:30:39 15 10:30:43 16 10:30:46 17 10:30:49 18 10:30:52 19 10:30:56 20 10:31:00 21 10:31:04 22 10:31:07 23 10:31:11 24

10:31:12 25

BROKEN DOWN, IT SAYS FIRST -- ACTUALLY I SHOULD GO BACK ONE.

BECAUSE RIGHT ABOVE IT SAYS THERE ARE TWO WAYS THAT CISCO CAN

MEET ITS BURDEN, IN OTHER WORDS, OF SHOWING THE COPYING.

FIRST, CISCO MAY ESTABLISH ARISTA'S COPYING THROUGH DIRECT EVIDENCE. AN EXAMPLE OF DIRECT EVIDENCE WOULD BE AN ADMISSION BY ARISTA THAT PART OR ALL OF THE WORK WAS COPIED.

THE SECOND ONE YOU SEE IT'S INTRODUCED ALTERNATIVELY, IS
THE INDIRECT EVIDENCE, RIGHT? ACCESS, AND VIRTUAL IDENTITY.

THOSE ARE TWO DIFFERENT THINGS. AND YOU DON'T HAVE TO DO BOTH
OF THEM BECAUSE YOU KNOW WHY, THIS CASE, THIS IS A DIRECT
COPYING CASE, RIGHT? THERE'S DIRECT EVIDENCE OF COPYING HERE,
THERE ARE A MULTITUDE OF ADMISSIONS. AND I'M GOING TO GO
THROUGH THOSE THINGS.

SO YOU DON'T NEED TO GET TO THE SECOND ONE HERE. THE SECOND ONE IS SATISFIED AS WELL, YOU KNOW, IF WE WENT THROUGH THAT, BUT YOU ARE GOING TO HEAR A LOT FROM ARISTA ABOUT THAT SECOND METHOD. YOU DON'T NEED TO DO IT BECAUSE THERE'S AN OVERWHELMING AMOUNT OF DIRECT EVIDENCE OF COPYING HERE.

AND LET ME JUST TALK ABOUT SOME OF THAT.

WELL, WE STARTED THE TRIAL, I THINK THIS MIGHT HAVE BEEN

ONE OF THE FIRST THINGS I SHOWED YOU IN OPENING WHEN I TOLD YOU

THIS IS GOING TO BE A LITTLE BIT OF A STRANGE CASE FOR

COPYRIGHTS BECAUSE USUALLY THERE'S SOME DISPUTE ABOUT WHETHER

THERE WAS COPYING.

NO DISPUTE HERE. MR. DUDA, AND YOU HEARD THIS, THIS IS

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10:43:16 1 10:43:21 2 10:43:25 3 10:43:29 4 10:43:31 5 10:43:35 6 10:43:38 7 10:43:42 8 10:43:45 9 10:43:49 10 10:43:54 11 10:43:56 12 10:44:00 13 10:44:01 14 10:44:04 15 10:44:09 16 10:44:12 17 10:44:15 18 10:44:19 19 10:44:23 20 10:44:26 21 10:44:29 22 10:44:33 23 10:44:34 24

10:44:39 25

MR. FOSS, IS AN ARISTA EMPLOYEE, THAT'S ONE OF THEIR HIGH END MARKETING FOLKS, THAT SAYS, "THE CLI COMMANDS ON OUR SWITCH ARE IDENTICAL TO CISCO IOS, SO THERE SHOULD BE NO LEARNING CURVE TO GET IT CONFIGURED," RIGHT?

SO THEY TOOK WHAT THEY NEEDED SO THAT THEY COULD GO OUT

AND TELL CUSTOMERS WE ARE IDENTICAL TO IOS SO THAT YOU DON'T

NEED TO RETRAIN YOUR PEOPLE, YOU DON'T NEED TO DO ANYTHING, YOU

KNOW CISCO, YOU KNOW US.

AND AGAIN, HERE'S ANOTHER, THIS IS AN E-MAIL EXCHANGE
BETWEEN A POTENTIAL CUSTOMER, MR. DUDA, WE ARE UP TO 2010 NOW.
AND IT SAYS, THIS IS THE CUSTOMER, "YOU STATED THAT THE ARISTA
CLI IS ALMOST EXACTLY LIKE THE CISCO CLI," RIGHT? THAT'S WHAT
HE SAYS.

AND WHAT DO THEY GO ON TO SAY IN THE E-MAIL? THIS IS

EXHIBIT 185, AND I WON'T READ ALL OF THIS, BUT WHAT THE

RESPONSE IS, "OH, YEAH. AND BY THE WAY, WE DON'T HAVE OUR OWN

DOCUMENTATION YET, BUT THAT'S FINE, JUST READ THE CISCO

DOCUMENTATION, BECAUSE OUR PRODUCTS ARE EXACTLY THE SAME."

SO THEY TOOK WHAT THEY NEEDED, SO THAT THEY COULD TELL CUSTOMERS THEY ARE THE SAME, AND YOU DON'T NEED TO TRAIN, YET THEY WANT TO COME IN HERE IN COURT AND TELL YOU WE DIDN'T TAKE ANYTHING, WE DIDN'T TAKE VERY MUCH, WHAT WE TOOK WAS A TRIVIAL AMOUNT.

SO THINK ABOUT THAT WHEN YOU GO BACK INTO THE ROOM AND THINK ABOUT WHETHER THAT MAKES ANY SENSE.

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2716

10:46:20 1 10:46:23 2 10:46:27 10:46:29 4 10:46:34 10:46:38 6 10:46:42 7 10:46:45 8 10:46:49 9 10:46:52 10 10:46:55 11 10:46:59 12 10:47:02 13 10:47:05 14 10:47:09 15 10:47:16 16 10:47:19 17 10:47:22 18 10:47:25 19 10:47:30 20 10:47:35 21 10:47:37 22 10:47:42 23 10:47:46 24

10:47:51 25

SPEED TRADES AND THINGS TO, THAT'S WHAT THEY WERE FOCUSED ON.

AND I THINK MR. DUDA SAID, WELL, OUR PRODUCT HAD FEWER

FEATURES, AND MR. SADANA DID AS WELL.

WELL, THAT'S 2008, AND SURE THERE ARE LESS FEATURES AND THEREFORE LESS COMMANDS THAT THEY COPIED, BUT NOW WE ARE UP TO 2011, 2012 WHEN THEY ARE GETTING INTO THE DATA CENTER MARKET, AND WE HEARD THAT FROM MR. ULLAL, AMONG OTHER FOLKS.

AND WHAT DO WE SEE? THEY CONTINUE. AS THEY ADD THESE FEATURES FOR THE DATA CENTER MARKET, THEY CONTINUE TO COPY CISCO USER INTERFACE COMMANDS, RIGHT?

SO ON THE ONE HAND, THEY WANT TO TELL YOU IT WASN'T IMPORTANT TO US, OUR DATA CENTER, OR THE CUSTOMERS DIDN'T CARE ABOUT THIS, YET THEY CONTINUED TO COPY THESE THINGS.

AND THEN LET'S LOOK AT SOME OF THE OTHER EVIDENCE THAT WE SAW THAT'S RELEVANT TO THIS. THIS IS 2012. 2012. SO AFTER THEY ARE IN THE DATA CENTER MARKET, EXHIBIT 171, AND I WOULD REALLY LIKE YOU TO GO BACK AND TAKE A LOOK AT THIS ONE, I THINK IT'S AN IMPORTANT ONE THAT I REFERRED TO IN THE OPENING, THIS IS THE RESPONSE OF MR. DALE, AND WE HEARD FROM MR. DALE, HE TESTIFIED HERE, TALKS TO A SALES ENGINEER ABOUT HOW THEY SHOULD RESPOND TO A CUSTOMER.

AS OF 2012, ARE THEY TELLING CUSTOMERS OH, WE'VE DEVIATED, WE ARE NOT THE SAME AS CISCO ANYMORE? OF COURSE NOT. IT SAYS,

"WE WOULD BE A PRACTICAL DROP-IN REPLACEMENT FOR CISCO, GIVEN

THE 99.999 PERCENT SIMILARITY IN THE CLI."

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2717

10:47:57 1 2 10:48:01 10:48:06 3 10:48:09 4 10:48:14 5 10:48:22 6 10:48:24 7 10:48:24 8 10:48:27 9 10:48:31 10 10:48:36 11 10:48:37 12 10:48:41 13 10:48:45 14 10:48:49 15 10:48:50 16 10:48:55 17 10:48:59 18 10:49:00 19 10:49:04 20 10:49:09 21 10:49:10 22 10:49:12 23 10:49:16 24

10:49:20 25

HOW CAN IT BE THAT YOU COME IN TO COURT AND YOU SAY, I
TOOK A TRIVIAL AMOUNT, BUT YOU ARE TELLING YOUR SALES ENGINEERS
AS OF 2012 TO GO OUT AND TELL CUSTOMERS THAT WE ARE
99.999 PERCENT SIMILAR? IT DOESN'T MAKE ANY SENSE. IT CAN'T
BE THAT, I DON'T KNOW WHAT IT IS, .001% MAKES TRIVIAL FROM
NONTRIVIAL, RIGHT? THAT CAN'T BE THE CASE, THAT DOESN'T MAKE
ANY SENSE.

SO AGAIN, THEY TOOK WHAT THEY NEEDED SO THEY COULD TELL CUSTOMERS, WE'RE CISCO. AND THIS IS AS OF 2012.

IF WE GO FORWARD, THIS IS 2013 NOW, THIS ISN'T EARLY ON, THIS IS WELL AFTER THEY ARE IN THE DATA CENTER MARKET, WELL AFTER THEY ARE DOING THEIR CLOUD CUSTOMERS THAT WE HEARD A BUNCH ABOUT. AND THIS IS EXHIBIT 166 AND 166-A. THIS IS THE EXCERPT THAT WE SAW FROM MR. DALE'S PRESENTATION TO POTENTIAL CUSTOMERS AT THIS CONFERENCE.

AND WHAT DOES THIS SAY? ARISTA'S CLI COMMANDS, SAME AS CISCO IOS. SO ONCE AGAIN, 2013, STILL TELLING PEOPLE THEY ARE THE SAME.

AND IMPORTANTLY HERE, WHAT ELSE DOES HE SAY? YOU CAN ACTUALLY TAKE A CONFIG OFF A CATALYST OR NEXUS AND APPLY IT IN EXACTLY THE SAME WAY.

AND HE EXPLAINED THAT DURING HIS TESTIMONY. CATALYST AND NEXUS, THOSE ARE CISCO SWITCHES, RIGHT? SO THEY ARE TELLING POTENTIAL CUSTOMERS AT THIS CONFERENCE, TAKE YOUR CONFIG FILE OFF OF YOUR CISCO SWITCH AND DROP IT INTO YOUR ARISTA SWITCH

DR. ALMEROTH DID. HE TOLD YOU THAT. HE GAVE YOU 10:58:23 1 10:58:26 2 10:58:29 3 10:58:33 4 DIDN'T DO THAT. 10:58:37 5 10:58:39 6 10:58:44 7 10:58:47 8 10:58:52 9 IOS. 10:58:52 10 10:58:56 11 10:58:59 12 FOR THAT PRODUCT LINE. 10:59:07 13 10:59:10 14 10:59:14 15 10:59:18 16 10:59:23 17 10:59:29 18

10:59:32 19

10:59:35 20

10:59:38 21

10:59:42 22

10:59:44 23

10:59:49 24

10:59:53 25

TESTIMONY ABOUT THAT. HE TOLD YOU ABOUT THE QUALITY OF THAT WORK. SO YOU HEARD THAT FROM HIM. HE EVALUATED WHAT YOU ARE SUPPOSED TO DO, BUT DR. BLACK DID NOT, AND TOLD US THAT HE

WELL, LET'S TALK A LITTLE BIT ABOUT THIS IDEA OF QUANTITY, BECAUSE YOU'VE HEARD SOME NUMBERS TOSSED AROUND LIKE THERE MAY BE 18,000 COMMANDS OR SOMETIMES WE HEARD 16,000 COMMANDS IN

BUT REMEMBER WHAT WE HEARD AT THE BEGINNING, RIGHT? CISCO MAKES MANY, MANY PRODUCTS OUT THERE. ARISTA HAS ONLY ONE PRODUCT LINE. THAT'S ALL. AND ARISTA TOOK WHAT THEY NEEDED

AND WE KNOW HERE, THIS IS ANOTHER DOCUMENT, THIS IS, AGAIN, SOME TESTING THAT WAS DONE ON ARISTA PRODUCTS, AND THE CONCLUSION FROM THE TESTING, THIS IS AS OF 2009, EXHIBIT 278, THIS SYSTEM, IS A VERY CLOSE CLONE OF THE IOS CLI. THIS IS A MAJOR PLUS FOR THE MAJORITY OF CUSTOMERS WHO HAVE ALREADY CISCO-TRAINED STAFF.

SO AGAIN, ON THE ONE HAND THEY WANT TO COME IN AND TELL YOU WHAT WE TOOK WAS JUST A SMALL AMOUNT, WHAT WE TOOK WAS NOT IMPORTANT. BECAUSE THAT'S WHAT YOU ARE SUPPOSED TO BE EVALUATING. YET, IT'S LIKE THEY ARE TRYING TO ASK YOU TO GIVE THEM A PASS FOR TAKING WHAT THEY DIDN'T NEED, WHICH DOESN'T MAKE ANY SENSE.

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10:59:54 1 10:59:57 2 11:00:00 3 11:00:06 4 11:00:11 5 11:00:15 6 11:00:18 7 11:00:23 8 11:00:28 9 11:00:32 10 11:00:33 11 11:00:37 12 11:00:42 13 11:00:47 14 11:00:51 15 11:00:54 16 11:00:56 17 11:00:59 18 11:01:04 19 11:01:08 20 11:01:10 21 11:01:14 22 11:01:18 23 11:01:23 24 11:01:28 25

WE'VE HEARD SOME OF THAT. YOU DON'T GET A PASS FOR TAKING WHAT YOU DON'T NEED, YOU GO OUT THERE, YOU TAKE WHAT YOU NEED SO YOU CAN SAY YOU ARE 100 PERCENT -- OR EXCUSE ME, I MISSPOKE.

99.999 PERCENT SAME AND A DROP-IN REPLACEMENT, YET YOU COME INTO COURT AND SAY NO, WE DIDN'T TAKE VERY MUCH.

2725

SO LET'S TALK ABOUT THIS FOURTH FAIR USE FACTOR THAT YOU ARE GOING TO EVALUATE. AND ONE OF THE THINGS THAT THIS SAYS, THIS IS INSTRUCTION 56, FACTOR CONSIDERS WHETHER THE ACCUSED WORK IS OFFERED OR USED AS A SUBSTITUTE FOR THE ORIGINAL COPYRIGHTED WORK.

SO LET'S TALK ABOUT THAT FIRST. IT SURE WAS, RIGHT?

EXHIBIT 171. YOU ARE TELLING PEOPLE IT'S A 99.99 PERCENT

DROP-IN REPLACEMENT, THAT'S ABOUT AS MUCH AS A SUBSTITUTE FOR

THE WORK AS YOU CAN GET. SO THERE'S NO OUESTION ABOUT THAT.

NOW WHAT WE MOVE INTO IS THIS OTHER THING. BECAUSE THE WAY I HEARD IT ANYWAY, AND I MIGHT BE WRONG, AND YOU ARE GOING TO HEAR FROM ARISTA'S COUNSEL, BUT THE WAY I HEARD IS, YEAH, BUT THERE'S NO HARM TO CISCO, RIGHT? THERE'S NO HARM OUT THERE FOR US USING IT BECAUSE THERE WAS WIDESPREAD USE OF THIS USER INTERFACE BY OTHERS.

BUT AGAIN, THEY HIRED DR. BLACK TO DO THAT. AND SET

ASIDE -- I THINK THERE WAS ENOUGH TESTIMONY THAT WE WENT

THROUGH ABOUT HIS METHODOLOGY IN TERMS OF HOW HE SELECTED HIS

GROUP. SO WE WILL PUT THAT ASIDE. BUT HE EVEN SAID

EXPLICITLY, HE WASN'T OFFERING ANY OPINION ON WHETHER THERE WAS

11:10:11 1 CASE.

2

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11:10:41 10

11:10:46 11

11:10:48 12

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11:10:58 14

11:11:00 15

11:11:06 16

11:11:11 17

11:11:15 18

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11:11:26 21

11:11:29 22

11:11:32 23

11:11:36 24

DR. BLACK TOLD US THAT AT THE BEGINNING. IT MAKES SENSE.

YOU CAN'T GO AFTER EVERYBODY WITH THESE THINGS. AND THE OTHER

THING, WHAT DID WE SEE OVER AND OVER AGAIN? THE EVIDENCE HERE,

ARISTA HAS BEEN OUT THERE TELLING THEIR CUSTOMERS THEY ARE A

DROP-IN REPLACEMENT. WE ARE CISCO. WE ARE THE SAME. COPY AND

PASTE YOUR CONFIGURATION FILES, ALL OF THOSE KINDS OF THINGS.

YOU DIDN'T SEE ONE PIECE OF EVIDENCE FROM ANYONE, AND WE HAD THIRD PARTIES COME IN, THAT ANY OTHER COMPANY OUT THERE HAS EVER MADE THOSE CLAIMS. NO ONE HAS EVER SAID WE ARE THE SAME, WE ARE A DROP-IN REPLACEMENT.

SO NOW LET ME TURN TO THE UNIFIED INTERFACE PATENT. AND HERE THE UNIFIED INTERFACE PATENT, THAT'S THE '526 PATENT. HERE THE FUNCTIONALITY THAT WE ARE TALKING ABOUT IS IN THE PARSER CODE, RIGHT, IT'S IN THE SOURCE CODE.

AND WHAT WAS THE PROBLEM, AND DR. JEFFAY TALKED ABOUT THIS
A BIT AND WE SAW SOME OF THE TESTIMONY AT LEAST ON VIDEOTAPE
FROM MR. WHEELER. BASICALLY, IT WAS THIS IDEA THAT YOU MIGHT
HAVE A NUMBER OF TOOLS AND THINGS THAT YOU CAN USE IN YOUR
PRODUCT, RIGHT, THAT CAN BE ADDED TO THE OPERATING SYSTEM. AND
THOSE PEOPLE THAT MAKE THE TOOLS, THEY MIGHT USE DIFFERENT
COMMANDS. AND WE KNOW WHY BECAUSE DIFFERENT ENGINEERS MAKE
DIFFERENT CHOICES, AS TO THE COMMANDS THAT MIGHT BE THE SAME
FUNCTIONALITY.

SO WHAT DO THEY DO? THEY PROVIDED THIS UNIFIED INTERFACE

11:59:52 1 11:59:53 2 11:59:55 11:59:59 4 12:00:02 5 12:00:06 6 12:00:12 7 12:00:19 8 12:00:22 9 12:00:26 10 12:00:30 11 12:00:34 12 12:00:38 13 12:00:43 14 12:00:46 15 12:00:53 16 12:00:56 17 12:00:59 18 12:01:01 19 12:01:07 20 12:01:12 21 12:01:17 22 12:01:24 23 12:01:30 24

12:01:34 25

LITTLE BIT ABOUT HUAWEI.

COULD I SEE THE NEXT SLIDE.

THE BUSINESS MANAGER RUNNING HUAWEI TESTIFIED, THAT'S

MR. GIANCARLO, THAT HUAWEI WAS ABOUT SOURCE CODE. BUT YOU

DON'T EVEN NEED TO RELY JUST ON MR. GIANCARLO. HUAWEI HAPPENED

IN 2003. 2003. ALL OF THESE STATEMENTS THAT WE'RE TALKING

ABOUT ARE AFTER THE HUAWEI LAWSUIT WAS DONE, RIGHT?

STATEMENTS BY MR. GIANCARLO AND THE STATEMENT BY MR. VOLPI AND ALL OF THESE DATA SHEETS, THEY POST-DATE HUAWEI. THEY'VE HAPPENED SINCE THEN. HUAWEI WAS A LAWSUIT ABOUT SOURCE CODE.

IN THE HUAWEI CASE, ACTUAL ORIGINAL SOURCE CODE INSIDE THE SWITCH WAS COPIED, 29,000 LINES OF IT, APPARENTLY. THAT'S QUITE A BIT. AND AS MR. GIANCARLO SAYS, THE FOCUS WAS ON THEM STOPPING USING OUR SOURCE CODE.

THEN WHAT OTHER EVIDENCE DO YOU HAVE ABOUT WHAT HAPPENED IN THE MARKET? THIS IS TRIAL EXHIBIT 9049. IT'S -- IT WAS THE ONE INSTANCE WHEN DR. BLACK WAS ABLE TO GET HIS HANDS ON ALL THE RELEVANT MANUALS FOR ONE CUSTOMER, AND HE PRESENTED THIS EXHIBIT TO YOU, IT'S 26 PAGES OF COMMANDS THAT ARE IN COMMON BETWEEN CISCO AND DELL. 26 PAGES, 1600 COMMANDS.

SO DON'T TELL ME THAT SOMEHOW ARISTA IS AN OUTLIER OR ARISTA IS THE WORST OR ARISTA IS THE MOST BLATANT, THAT'S

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YOU TO GO BACK AND LOOK AT THE EVIDENCE, LOOK AT THE LAW, AND I 02:25:30 1 THINK RENDER A VERDICT IN OUR FAVOR BASED UPON THAT. 02:25:34 2 SO THANK YOU VERY MUCH. I REALLY DO APPRECIATE IT. 3 02:25:37 02:25:41 4 THE COURT: THANK YOU, MR. NELSON. ALL RIGHT. NOW THAT YOU'VE HEARD THE CLOSING ARGUMENTS OF 02:25:52 THE LAWYERS, I'M GOING TO READ TO YOU THE LAST OF THE JURY 02:25:56 6 02:25:59 7 INSTRUCTIONS, AND MERCIFULLY THERE ARE ONLY A FEW OF THEM. AND THEN I WANT TO TALK TO YOU A LITTLE BIT INFORMALLY ABOUT 02:26:04 8 WHETHER OR NOT IT IS GOING ON GO ON IN THE JURY ROOM. 02:26:07 9 BEFORE YOU BEGIN YOUR DELIBERATIONS, ELECT ONE MEMBER OF 02:26:10 10 THE JURY AS YOUR PRESIDING JUROR. THAT PERSON WILL PRESIDE 02:26:13 11 02:26:17 12 OVER THE DELIBERATIONS AND SERVE AS THE SPOKES PERSON FOR THE JURY IN COURT. 02:26:19 13 02:26:21 14 YOU SHALL DILIGENTLY STRIFE TO REACH AGREEMENT WITH ALL OF 02:26:26 15 THE OTHER JURORS IF YOU CAN DO SO. YOUR VERDICT MUST BE 02:26:29 16 UNANIMOUS. EACH OF YOU MUST DECIDE THE CASE FOR YOURSELF. BUT YOU 02:26:32 17 02:26:35 18 SHOULD DO SO ONLY AFTER YOU HAVE CONSIDERED ALL OF THE 02:26:38 19 EVIDENCE, DISCUSSED IT FULLY WITH THE OTHER JURORS, AND LISTENED TO THEIR VIEWS. 02:26:41 20 IT IS IMPORTANT THAT YOU ATTEMPT TO DO REACH A UNANIMOUS 02:26:43 21 VERDICT, BUT OF COURSE, ONLY IF EACH OF YOU CAN DO SO AFTER 02:26:46 22 HAVING MADE YOUR OWN CONSCIENTIOUS DECISION. 02:26:51 23 02:26:55 24 DO NOT BE UN WILLING TO CHANGE YOUR OPINION IF THE 02:26:58 25 DISCUSSION PERSUADES YOU THAT YOU SHOULD. BUT DO NOT COME TO A

02:27:02 1 2 02:27:06 02:27:09 02:27:14 4 02:27:18 02:27:22 6 02:27:25 7 02:27:29 8 02:27:35 9 02:27:39 10 02:27:42 11 02:27:43 12 13 14 15 16 17 02:28:07 18 02:28:10 19 02:28:14 20 02:28:15 21 02:28:19 22 02:28:22 23 02:28:26 24

02:28:29 25

DECISION SIMPLY BECAUSE OTHER JURORS THINK IT IS RIGHT. OR CHANGE AN HONEST BELIEF ABOUT THE WEIGHT AND EFFECT OF THE EVIDENCE SIMPLY TO REACH A VERDICT.

BECAUSE YOU MUST BASE YOUR VERDICT ONLY ON THE EVIDENCE
RECEIVED IN THE CASE, AND ON THESE INSTRUCTIONS, I REMIND YOU
THAT YOU MUST NOT BE EXPOSED TO ANY OTHER INFORMATION ABOUT THE
CASE OR TO THE ISSUES IT INVOLVES, EXCEPT FOR DISCUSSING THE
CASE WITH YOUR FELLOW JURORS DURING YOUR DELIBERATIONS. DO NOT
COMMUNICATE WITH ANYONE IN ANY WAY AND DO NOT LET ANYONE ELSE
COMMUNICATE WITH YOU IN ANY WAY ABOUT THE MERITS OF THE CASE OR
ANYTHING TO DO WITH IT.

THIS INCLUDES DISCUSSING THE CASE IN PERSON, IN WRITING,
BY PHONE OR ELECTRONIC MEANS, VIA E-MAIL, VIA TEXT MESSAGING,
OR ANY INTERNET CHAT ROOM, BLOG, WEBSITE, OR APPLICATION,
INCLUDING BUT NOT LIMITED TO FACEBOOK, YOUTUBE, TWITTER,
INSTAGRAM, LINKEDIN, SNAPCHAT, OR ANY OTHER FORMS OF SOCIAL
MEDIA.

THIS APPLIES TO COMMUNICATING WITH YOUR FAMILY MEMBERS, YOUR EMPLOYER, THE MEDIA OR PRESS, AND THE PEOPLE INVOLVED IN THE TRIAL.

IF YOU ARE ASKED OR APPROACHED IN ANY WAY ABOUT YOUR JURY SERVICE OR ANYTHING ABOUT THIS CASE, YOU MUST RESPOND THAT YOU HAVE BEEN ORDERED NOT TO DISCUSS THE MATTER AND TO REPORT THE CONTACT TO THE COURT.

DO NOT READ, WATCH, OR LISTEN TO ANY NEWS OR MEDIA

02:28:32 1 2 02:28:36 02:28:36 02:28:40 4 02:28:43 5 02:28:51 6 02:28:53 7 02:28:56 8 02:29:01 9 02:29:04 10 02:29:07 11 02:29:11 12 02:29:15 13 02:29:18 14 02:29:23 15 02:29:24 16 02:29:28 17 02:29:31 18 02:29:35 19 02:29:39 20 02:29:39 21 02:29:42 22 02:29:45 23 02:29:47 24

02:29:53 25

ACCOUNTS OR COMMENTARY ABOUT THE CASE OR ANYTHING TO DO WITH IT.

DO NOT DO ANY RESEARCH, SUCH AS CONSULTING DICTIONARIES, SEARCHING THE INTERNET, OR USING OTHER REFERENCE MATERIALS.

AND DO NOT MAKE ANY INVESTIGATION OR IN ANY OTHER WAY TRY IT LEARN ABOUT THE CASE ON YOUR OWN.

DO NOT VISIT OR VIEW ANY PLACE DISCUSSED IN THE CASE AND DO NOT USE INTERNET PROGRAMS OR OTHER DEVICES TO SEARCH FOR OR VIEW ANY PLACE DISCUSSED DURING THE TRIAL.

ALSO, DO NOT DO ANY RESEARCH ABOUT THIS CASE, THE LAW, OR THE PEOPLE INVOLVED, INCLUDING THE PARTIES, THE WITNESSES OR THE LAWYERS, UNTIL YOU HAVE BEEN EXCUSED AS JURORS.

IF YOU HAPPEN TO READ OR HEAR ANYTHING TOUCHING ON THE CASE, IN THE MEDIA, TURN AWAY AND REPORT IT TO ME AS SOON AS POSSIBLE.

THESE RULES PROTECT EACH PARTY'S RIGHTS TO HAVE THIS CASE
DECIDED ONLY ON THE EVIDENCE THAT HAS BEEN PRESENTED HERE IN
COURT. WITNESSES HERE IN COURT TAKE AN OATH TO TELL THE TRUTH
AND THE ACCURACY OF THEIR TESTIMONY IS TESTED THROUGH THE TRIAL
PROCESS.

IF YOU DO ANY RESEARCH OR INVESTIGATION OUTSIDE THE COURTROOM, OR GAIN ANY INFORMATION THROUGH IMPROPER COMMUNICATIONS, THEN YOUR VERDICT MAY BE INFLUENCED BY INACCURATE, INCOMPLETE OR MISLEADING INFORMATION THAT HAS NOT BEEN TESTED BY THE TRIAL PROCESS.

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02:29:58 1 2 02:30:02 02:30:06 3 02:30:10 4 02:30:11 5 02:30:14 6 02:30:19 7 02:30:23 8 02:30:26 9 02:30:32 10 02:30:35 11 02:30:39 12 02:30:43 13 02:30:44 14 02:30:47 15 02:30:52 16 02:30:59 17 02:31:03 18 02:31:04 19 02:31:06 20 02:31:11 21 02:31:14 22 02:31:15 23 02:31:18 24

02:31:22 25

EACH OF THE PARTIES IS ENTITLED TO A FAIR TRIAL BY AN IMPARTIAL JURY, AND IF YOU DECIDE THE CASE BASED ON INFORMATION NOT PRESENTED IN COURT, YOU WILL HAVE DENIED THE PARTIES A FAIR TRIAL.

REMEMBER, YOU HAVE TAKEN AN OATH TO FOLLOW THE RULES AND IT IS VERY IMPORTANT THAT YOU FOLLOW THESE RULES. A JUROR WHO VIOLATES THESE RESTRICTIONS JEOPARDIZES THE FAIRNESS OF THE PROCEEDINGS. IF ANY JUROR IS EXPOSED TO ANY OUTSIDE INFORMATION, PLEASE NOTIFY THE COURT IMMEDIATELY.

IF IT BECOMES NECESSARY DURING YOUR DELIBERATIONS TO

COMMUNICATE WITH ME, YOU MAY SEND A NOTE THROUGH THE MARSHAL,

SIGNED BY YOUR PRESIDING JUROR OR BY ONE OR MORE MEMBERS OF THE

JURY.

NO MEMBER OF THE JURY SHOULD EVER ATTEMPT TO COMMUNICATE WITH ME, EXCEPT BY A SIGNED WRITING. I WILL COMMUNICATE WITH ANY MEMBER OF THE -- I WILL COMMUNICATE WITH ANY MEMBER OF THE JURY ON ANYTHING CONCERNING THE CASE ONLY IN WRITING OR HERE IN OPEN COURT.

IF YOU SEND OUT A QUESTION, I WILL CONSULT WITH THE

PARTIES BEFORE ANSWERING IT, WHICH MAY TAKE SOME TIME. YOU MAY

CONTINUE YOUR DELIBERATIONS WHILE WAITING FOR THE ANSWER TO ANY

QUESTION.

REMEMBER THAT YOU ARE NOT TO TELL ANYONE, INCLUDING ME,
HOW THE JURY STANDS, NUMERICALLY OR OTHERWISE, UNTIL AFTER YOU
HAVE REACH HAPPENED A UNANIMOUS VERDICT OR HAVE BEEN

02:31:25 1 DISCHARGED.

02:31:26 2

02:31:37 4

02:31:43 6

02:31:46 7

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02:31:53 9

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02:32:00 11

02:32:03 12

02:32:06 13

02:32:07 14

02:32:10 15

02:32:15 16

02:32:15 17

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02:31:41

DO NOT DISCLOSE ANY VOTE COUNT IN ANY NOTE TO THE COURT.

A VERDICT FORM HAS BEEN PREPARED FOR YOU. AFTER YOU HAVE REACHED UNANIMOUS AGREEMENT ON A VERDICT, YOUR PRESIDING JUROR SHALL COMPLETE THE VERDICT FORM ACCORDING TO YOUR DELIBERATIONS, SIGN AND DATE IT AND ADVISE THE CLERK THAT YOU ARE READY TO RETURN TO THE COURTROOM.

ALL RIGHT. LET ME DISCUSS A NUMBER OF THINGS WITH YOU TO BE A LITTLE MORE DESCRIPTIVE OF YOUR JOB IN THE JURY ROOM.

IN JUST A FEW MINUTES, I WILL EXCUSE YOU TO THE JURY ROOM.

NOW YOU ARE FAMILIAR WITH THE ROOM, YOU HAVE BEEN THERE OVER

THE LAST TWO WEEKS AS A PLACE TO LEAVE YOUR THINGS AND TO

GATHER.

WHILE YOU ARE DELIBERATING, THE DOOR TO THE JURY ROOM WILL BE CLOSED. NO ONE MAY ENTER THE JURY ROOM EXCEPT THE EIGHT JURORS.

NOW, MS. SALINAS-HARWELL IS GOING TO BRING SOME THINGS IN TO YOU TO BEGIN WITH BECAUSE THOSE ARE THINGS YOU NEED AND SHE'S GOING TO SET UP THE EXHIBITS FOR YOU ON THE A COMPUTER. BUT OTHERWISE, YOU ARE NOT TO LET ANYONE IN THE ROOM. AND IF SOMEONE ELSE IS IN THE ROOM, INCLUDING MS. SALINAS-HARWELL, YOU ARE NOT TO DELIBERATE, DISCUSS THE CASE IN ANY WAY AMONG YOURSELVES OR ASK HER ANY OUESTIONS.

IN ADDITION TO THAT, THE UNITED STATES MARSHAL COURT SECURITY OFFICER WILL BE POSTED OUTSIDE YOUR DOOR. SO THAT HAS

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02:32:47 1 TWO EFFECTS.

2

02:32:48

02:32:51

02:33:01

02:32:55 4

02:33:03 6

02:33:08 7

02:33:12 8

02:33:18 9

02:33:23 10

02:33:27 11

02:33:30 12

02:33:33 13

02:33:37 14

02:33:41 15

02:33:45 16

02:33:50 17

02:33:54 18

02:33:58 19

02:34:01 20

02:34:04 21

02:34:08 22

02:34:09 23

02:34:13 24

FIRST, IT PROTECTS YOUR DELIBERATIONS SO NO ONE CAN COME
IN. SECOND, IT PROTECTS YOUR DELIBERATIONS SO NO ONE CAN COME
OUT. SO I NEED TO BE SURE THAT IF YOU ARE DELIBERATING, THAT
ALL OF YOU ARE IN THE ROOM.

AND SO YOU ARE IN CHARGE OF YOUR SCHEDULE. I'M GOING TO

ASK THAT YOU WORK OUR NORMAL COURT DAY, SO THAT YOU CAN MOVE

ALONG TO CONCLUDE THIS CASE IN AN EFFICIENT MANNER. BUT YOU

MAY TAKE BREAKS AND YOUR LUNCH BREAK WHENEVER IT'S APPROPRIATE.

IF SOMEONE NEEDS TO MAKE A PHONE CALL OR LOOK AT THEIR
E-MAIL, YOU HAVE TO TAKE A BREAK, IT'S COMPLETELY FINE.
EVERYONE LEAVES THE JURY ROOM. THE COURT SECURITY OFFICER
KNOWS THAT. YOU GO OUT IN THE HALLWAY, YOU TAKE YOUR BREAK,
YOU LET HIM OR HER KNOW WHEN YOU ARE COMING BACK, THAT'S FINE.

NO ELECTRONIC DEVICES CAN BE USED IN THE JURY ROOM. NOW,
MANY JUDGES CONFISCATE ELECTRONIC DEVICES DURING DELIBERATIONS.

I'VE NEVER DONE IT, AND I'VE NEVER HAD A PROBLEM. BUT I'M

GOING TO ASK EACH OF YOU TO BE AWARE OF WHAT YOUR FELLOW JURORS

ARE DOING, AND IF YOU SEE ANYONE EVEN LOOKING AT A TEXT MESSAGE

WHILE YOU ARE IN THE JURY ROOM, I NEED TO KNOW IMMEDIATELY.

AND I WILL TAKE ALL OF YOUR DEVICES AWAY FROM ALL OF YOU WHILE

YOU ARE DELIBERATING.

I HAVE BEEN DOING THIS FOR OVER 15 YEARS AND I'VE NEVER HAD TO CONFISCATE, I KNOW YOU WON'T LET ME DOWN ON THIS AND I KNOW NONE OF YOU WANTS TO BE PUTTING YOUR PHONES IN A BOX FOR

02:34:20 1 2 02:34:23 02:34:24 3 02:34:27 4 02:34:30 5 02:34:34 6 02:34:37 7 02:34:41 8 02:34:41 9 02:34:45 10 02:34:51 11 02:34:55 12 02:35:01 13 02:35:04 14 02:35:08 15 02:35:11 16 02:35:15 17 02:35:19 18 02:35:23 19 02:35:26 20 02:35:30 21 02:35:33 22

02:35:36 23

02:35:39 24

02:35:44 25

THE MARSHAL WHILE YOU ARE IN THERE, SO I'M SURE THAT WILL BE FINE.

2814

LET ME TELL YOU ABOUT THE EXHIBITS. YOU'VE NOTICED THERE ARE A FEW OF THEM HERE AND WE'VE DEALT WITH THEM IN PAPER FORM THROUGHOUT THE TRIAL FOR THE WITNESSES. YOU'VE SEEN THEM ON A SCREEN. AND I BELIEVE YOU HAVE CERTAIN EXHIBITS IN YOUR BINDERS, ALTHOUGH I DON'T HAVE A BINDER BECAUSE I DON'T NEED TO SEE THAT.

WHEN YOU ARE IN THE JURY ROOM, THERE WILL BE A COMPUTER

THAT ONLY ACCESSES THE EXHIBITS, IT'S NOT AN INTERNET-CONNECTED

COMPUTER. AND YOU WILL HAVE A LIST OF ALL OF THE EXHIBITS

ADMITTED. AND SO YOU CAN HAVE ACCESS TO ALL OF THE EXHIBITS.

IF YOU FIND THAT THERE IS AN EXHIBIT YOU WOULD LIKE TO SEE
IN PAPER FORM, PLEASE SEND ME A NOTE, BECAUSE GUESS WHAT, I'VE
GOT THEM ALL HERE, BUT IF I SEND ALL THESE EXHIBITS INTO THE
JURY ROOM YOU WON'T FIT IN THE JURY ROOM.

SO I LEAVE THAT TO YOU, DON'T HESITATE TO ASK ME FOR THAT.

NOW I ALSO MENTIONED THAT YOU ARE GOING TO HAVE THE JURY INSTRUCTIONS IN THE JURY ROOM. I GENERALLY SEND IN TWO COPIES OF THE FULL SET OF JURY INSTRUCTIONS. BUT IF YOU WANT MORE, JUST LET ME KNOW. YOU HEARD ME READ THEM, YOU KNOW IT'S A BIG

IF THERE'S A PARTICULAR INSTRUCTION YOU WANT MORE COPIES OF, YOU LET ME KNOW THAT. IT'S UP TO YOU. AND YOU'VE SEEN -- YOU'VE LISTENED TO ALL THE INSTRUCTIONS.

LIST. SO IF YOU WANT MORE COPIES, LET ME KNOW.

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2815

02:35:46 1 2 02:35:49 3 02:35:53 02:35:56 4 02:36:00 02:36:03 6 02:36:09 7 02:36:15 8 02:36:19 9 02:36:23 10 02:36:28 11 02:36:32 12 02:36:36 13 02:36:42 14 02:36:47 15 02:36:52 16 02:36:57 17 02:37:01 18 02:37:05 19 02:37:08 20 02:37:12 21 02:37:15 22 02:37:20 23 02:37:23 24

02:37:27 25

NOW, YOU REMEMBER THAT I READ SOME INSTRUCTIONS AT THE BEGINNING AND I READ SOME TODAY. SO ALTHOUGH IT'S ONE SET OF INSTRUCTIONS, YOU WILL SEE THAT THERE'S A PAGE BREAK FOR THE PRELIMINARY INSTRUCTIONS AND THE FINAL ONES. THAT JUST MEANS I READ THEM FIRST, I READ THEM LAST, THERE'S NOTHING ELSE ABOUT THAT. BUT YOU WILL HAVE ALL OF THOSE INSTRUCTIONS.

NOW LET ME TELL YOU A LITTLE BIT ABOUT THE VERDICT FORM.

BOTH OF THE LAWYERS SHOWED YOU ON THE SCREEN, PAGES AT A TIME FROM THE VERDICT FORM. IT'S A DOCUMENT, IT'S GOING TO BE STAPLED TOGETHER. AND IT HAS THE QUESTIONS THAT YOU SAW, THEY WENT BY A LITTLE BIT QUICKLY, AND BLANK SPACES FOR YOU TO MARK IT, IF AND WHEN YOU REACH A UNANIMOUS VERDICT.

NOW, WHEN YOU HAVE A QUESTION THAT IS YES OR NO, IT TAKES EIGHT VOTES TO VOTE YES, IT ALSO TAKES EIGHT VOTES TO VOTE NO.

AND IF YOU ARE DIVIDED, YOU MARK NOTHING UNTIL AND UNLESS YOU

CAN REACH EIGHT VOTES FOR ONE OR THE OTHER.

NOW THE VERDICT FORM STARTS AT NUMBER 1, THEY ALL DO, BUT THIS IS NOT RANDOM ACCESS. YOU DON'T SKIP ONE BECAUSE YOU CAN'T DECIDE AND GO TO THE NEXT. YOU STAY ON THE FIRST ONE UNTIL YOU CAN'T FINISH IT, WITH THE EXCEPTION THAT THERE'S THE COPYRIGHT QUESTIONS AND THE PATENT QUESTIONS.

SO YOU CAN DO -- IF YOU ARE UNABLE TO COMPLETE ALL OF THE QUESTIONS ON COPYRIGHT, YOU CAN STILL GO TO PATENT. IF YOU COMPLETE ALL OF THE QUESTIONS ON COPYRIGHT, YOU STILL GO TO PATENT. AND IT DESCRIBES THAT FOR YOU.

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02:37:30 1 02:37:36 2 02:37:43 02:37:47 4 02:37:54 02:38:01 6 02:38:02 7 02:38:06 8 02:38:08 9 02:38:09 10 02:38:12 11 02:38:15 12 02:38:18 13 02:38:23 14 02:38:25 15 02:38:26 16 02:38:30 17 02:38:34 18 02:38:38 19 02:38:43 20 02:38:46 21 02:38:46 22 02:38:50 23 02:38:54 24

02:38:59 25

I'M ALSO GOING TO GIVE EACH OF YOU YOUR OWN PERSONAL PAPER COPY OF THE VERDICT FORM. PLUS, THERE WILL BE THE ORIGINAL OFFICIAL VERDICT FORM THAT YOUR PRESIDING JUROR WILL TAKE CARE OF. THAT ONE IS NOT TO BE MARKED UNTIL THERE'S A UNANIMOUS VOTE. BUT I WANT EACH OF YOU TO KNOW EXACTLY WHAT YOU ARE VOTING ON.

AND I HAVE ANOTHER REASON FOR YOU HAVING YOUR OWN COPY, WHICH I WANT YOU TO BRING BACK INTO THE COURTROOM AT THE END OF THE TRIAL. THE ATTORNEYS HAVE THE RIGHT -- THE PARTIES HAVE THE RIGHT TO ASK EACH OF YOU TO STATE IN OPEN COURT HOW YOU VOTED ON EACH QUESTION.

IN EVERY CASE I'VE EVER HAD, THE PARTIES ASK FOR WHAT'S

CALLED POLLING OF THE JURY. AND SO I WANT TO BE SURE THAT WHEN

I ASK YOU THE QUESTION AND HOW YOU VOTED, THAT YOU KNOW HOW YOU

VOTED.

SO YOU CAN MARK YOUR PERSONAL ONE ANY WAY YOU WANT, BUT I WANT TO MAKE SURE THAT YOU UNDERSTAND THAT AT THE END OF THE CASE, YOU MAY BE ASKED TO STATE IN OPEN COURT HOW YOU VOTED ON EACH QUESTION, AND I WANT TO GIVE YOU THE BEST OPPORTUNITY TO BE ABLE TO ACCURATELY TELL US WHAT YOUR VOTE IS. SO THAT'S THE PURPOSE OF THAT.

BUT FOR THE ONE OF YOU WHO IS ELECTED PRESIDING JUROR,

THAT ONE WE KEEP IN, I DON'T KNOW WHETHER WE PUT IT, I THINK IN

A BINDER, DON'T MARK IT UNTIL YOU'VE GOT UNANIMOUS ON THE ONE

ANSWER OR THE OTHER.

02:39:00 1 2 02:39:04 02:39:11 3 02:39:15 4 02:39:21 02:39:24 6 02:39:28 7 02:39:30 8 02:39:33 9 02:39:38 10 02:39:42 11 02:39:45 12 02:39:48 13 02:39:51 14 02:39:54 15 02:39:56 16 02:40:00 17 02:40:02 18 02:40:05 19 02:40:10 20 02:40:11 21 02:40:13 22 02:40:17 23

02:40:24 24

02:40:25 25

AND THEN THAT ONE WILL STAY CLEAN, BUT THE OTHERS YOU CAN MARK ANY WAY THAT YOU WANT.

I THINK THAT PROBABLY TAKES CARE OF EVERYTHING. NOW, I

NEVER XEROX THIS UNTIL I SEND YOU IN BECAUSE SOMETIMES I HAVE

TO MAKE CHANGES IN THE INSTRUCTIONS AS I GO ALONG. THESE I

DIDN'T CHANGE. WE HAVE A LOT OF XEROXES TO DO, IT'S GOING TO

TAKE A LITTLE BIT OF TIME. BUT AS I SAID, IN THE JURY

INSTRUCTIONS, THE FIRST THING YOU ARE GOING TO DO IS ELECT YOUR

PRESIDING JUROR. IT'S COMPLETELY UP TO YOU, ANY ONE OF YOU MAY

SERVE AS A PRESIDING JUROR, AND IT'S THE CHOICE OF THE GROUP.

BUT LET ME MAKE A FEW SUGGESTIONS AS YOU ARE CONSIDERING IT.

THE JOB OF THE PRESIDING JURY OUR IS TO ORGANIZE THE DISCUSSION, TO MAKE SURE THAT THE DISCUSSION IS FAIR TO EVERYONE THERE.

AND BY THAT I MEAN, WE'VE ALL BEEN IN GROUPS BEFORE,
WHETHER IT WAS IN SCHOOL, SOMETIMES IT'S AT JOBS, SOMETIMES
IT'S JUST AT GATHERING WHERE PEOPLE ARE HAVING A DISCUSSION,
AND THERE ARE ALWAYS THE EAGER BEAVERS WHO ARE GOING TO SAY
WHAT'S ON THEIR MIND NO MATTER WHAT. I MEAN, THEY'VE GOT SHARP
ELBOWS, YOU KNOW THE TYPE.

BUT THEN THERE ARE PEOPLE WHO ARE VERY THOUGHTFUL AND DON'T CHOOSE TO SPEAK UNTIL IDEAS ARE REALLY FORMULATED. AND IF SOMEONE WITH SHARP ELBOWS SPEAKS UP BEFORE THEY GET TO, SOME PEOPLE SAY AH, NEVER MIND.

SO A GOOD PRESIDING JUROR IS GOING TO NOTICE WHEN THAT

02:40:28 1 2 02:40:32 02:40:36 02:40:38 4 02:40:41 02:40:45 6 02:40:47 7 02:40:52 8 02:40:55 9 02:40:55 10 02:40:58 11 02:41:02 12 02:41:07 13 02:41:11 14 02:41:15 15 02:41:19 16 02:41:22 17 02:41:26 18 02:41:28 19 02:41:29 20 02:41:33 21 02:41:36 22 02:41:41 23 02:41:44 24 02:41:46 25

QUIETER JUROR HAS MADE SOME GESTURE OF WANTING TO SPEAK AND

MAKE A NOTE OF IT AND COME BACK TO THAT PERSON TO CALL TO THAT

PERSON TO GIVE THEM THE FLOOR TO SPEAK.

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THAT IS THE KIND OF PRESIDING JUROR YOU MAY WISH TO CONSIDER. BUT IT'S COMPLETELY UP TO YOU. I JUST WANT TO MAKE SURE THAT EACH OF YOU HAS AN OPPORTUNITY TO SAY WHAT YOU WANT AND THAT THE DISCUSSION IS ORGANIZED AND THOROUGH. BUT WHAT THAT MEANS IS BEHIND YOUR CLOSED DOOR, AND I'M NOT PART OF THAT.

THE LAST THING I WANT TO TALK ABOUT ARE QUESTIONS THAT YOU MIGHT SEND OUT. TYPICALLY IN THE PACKET OF MATERIALS, I SEND YOU THREE BLANK QUESTION FORMS. SO AT THE TOP IS FOR YOUR QUESTION, WHICH I NEED IN WRITING. AND THERE ARE BLANK LINES FOR IT. PLEASE JUST GIVE ME ONE QUESTION PER PAGE. I WILL GIVE YOU GENERALLY THE ANSWER IN WRITING ON THE BOTTOM HALF.

EVERY ONCE IN A WHILE THE QUESTION REQUIRES YOU TO COME

BACK INTO THE COURTROOM, AND IF THAT'S THE CASE, THE ANSWER

WILL BE, I WOULD LIKE YOU TO RETURN TO THE COURTROOM. AND THAT

WILL BE FINE.

THE REASON I WANT THE QUESTIONS ON SEPARATE PAGES IS I
WANT THE RECORD TO BE CLEAR WHAT MY RESPONSE IS. AND I WANT TO
HAVE ENOUGH ROOM TO GIVE IT IF IT'S GOING TO BE LENGTHY.

SO THE FACT THAT I GIVE YOU THREE BLANK QUESTION FORMS DOESN'T MEAN YOU SHOULD HAVE THREE QUESTIONS, YOU MIGHT HAVE NONE, YOU MIGHT HAVE MORE. IT'S JUST MY STANDARD PACKET. I

02:41:50 1 2 02:41:53 02:41:56 02:42:00 4 02:42:04 5 02:42:07 6 02:42:10 7 02:42:14 8 02:42:18 9 02:42:23 10 02:42:29 11 02:42:32 12 02:42:33 13 02:42:37 14 02:42:40 15 02:42:43 16 02:42:45 17 02:42:49 18 02:42:52 19 02:42:56 20 02:42:59 21 02:43:04 22 02:43:07 23 02:43:11 24

02:43:14 25

DON'T MEAN ANYTHING BY IT EXCEPT TO GET YOU STARTED.

NOW THE PRESIDING JUROR CAN WRITE THE QUESTION OUT. BUT THE PRESIDING JUROR CANNOT PREVENT THE JURY FROM SENDING QUESTIONS OUT. AND YOU HEARD THAT IN THE INSTRUCTION.

SO I WANT TO BE CLEAR THAT IF THERE'S A QUESTION THAT CANNOT BE CONSIDERED AMONG YOURSELVES, ANY JUROR MAY SEND A QUESTION OUT, AND THAT CAN BE AT ANY TIME.

AS I SAID IN THE INSTRUCTION, PLEASE KEEP WORKING. THE LAWYERS NEED TO COME IN, WE NEED TO DISCUSS IT, AND SOMETIMES IT TAKES ME SOME TIME TO DEVELOP THE ANSWER PROPERLY. IT DOESN'T MEAN THE ANSWER IS GOING TO BE LONG, IT JUST MAY BE DIFFICULT. SO KEEP WORKING.

AND IF I FIND IT'S GOING TO TAKE ME SOME TIME, EVERY ONCE
IN A WHILE I REALIZE I NEED TO GIVE YOU THAT INFORMATION, I
MIGHT TELL YOU THIS IS GOING TO TAKE X AMOUNT OF TIME.

SO I WILL JUST KEEP YOU INFORMED THAT WAY. BUT I DON'T WANT YOU WAITING. AND SO YOU CAN DO THAT.

NOW, WHEN YOU TAKE YOUR BREAKS AND AS I SAID, IT'S

COMPLETELY UP TO YOU, TAKE YOUR LUNCH BREAKS, BRING YOUR LUNCH

IN, WHATEVER YOU WANT TO DO, YOU CAN'T DELIBERATE WHILE YOU ARE

OUT OF THE JURY ROOM. AND IF TWO OR THREE OF YOU GO HAVE LUNCH

TOGETHER, THAT'S GREAT, TALK AMONG YOURSELVES AS YOU HAVE BEEN

DOING, BUT YOU CAN'T DELIBERATE. YOU CAN'T TALK ABOUT THE

EVIDENT, YOU CAN'T TALK ABOUT THE CASE, JUST LIKE I'VE SAID,

EVEN THOUGH YOU ARE DELIBERATING JURORS. SO PLEASE KEEP THAT

IN MIND. 02:43:18 1 2 02:43:19 02:43:21 3 02:43:24 4 02:43:27 5 02:43:31 6 02:43:35 7 02:43:38 8 02:43:41 9 02:43:45 10 02:43:48 11 02:43:52 12 02:43:54 13 02:43:59 14 02:44:01 15 02:44:02 16 02:44:03 17 02:44:04 18 02:44:09 19 02:44:13 20 02:44:16 21 02:44:19 22 02:44:49 23 02:44:52 24 JURY. 02:44:52 25

NOW WHEN YOU ARE IN THE HALLWAYS IN THE COURT, YOU SEE
THERE ARE A LOT OF PEOPLE HERE WHO ARE INTERESTED IN THE CASE,
YOU MAY THINK YOU ARE OVERHEARING SOMETHING ABOUT THE CASE,
PLEASE WALK AWAY IF YOU THINK YOU ARE HEARING SOMETHING.

WEAR YOUR JURY BADGES PLEASE WHILE YOU ARE IN THE
COURTHOUSE SO THAT OTHERS CAN RECOGNIZE THAT YOU ARE A
DELIBERATING JUROR AND THEY SHOULD WALK AWAY FROM YOU. AND
PEOPLE UNDERSTAND THAT, BUT CLOSE QUARTERS, COLD OUTSIDE, YOU
KNOW, IT GETS TO BE SOMETIMES PEOPLE OVERHEAR THINGS THEY ARE
NOT SUPPOSED TO. SO WE WILL KEEP THAT IN MIND AS WELL.

SO WITH THAT, LADIES AND GENTLEMEN, AND COUNSEL, IF THERE'S NO REASON FOR ME NOT TO EXCUSE THE JURY TO DELIBERATIONS NOW, I WOULD LIKE TO DO THAT.

MR. VAN NEST: YOU MAY, YOUR HONOR. THANK YOU.

MR. NELSON: THAT WOULD BE GREAT, YOUR HONOR.

THE COURT: THANK YOU.

ALL RIGHT. TAKE YOUR NOTEBOOKS AND YOUR BINDERS AND YOUR BADGES. AND I WILL BE HERE ALL DAY WITH YOU, BUT YOU WON'T SEE ME UNLESS YOU COME BACK IN THE COURTROOM.

(JURY OUT AT 2:44 P.M.)

THE COURT: ALL RIGHT. PLEASE BE SEATED, EVERYONE.

WE ARE BACK ON THE RECORD OUTSIDE THE PRESENCE OF THE

ALL RIGHT. COUNSEL, I WILL BE IN TOUCH WITH YOU AS

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CISCO'S PROPOSED JURY INSTRUCTIONS, WHICH THE COURT REVIEWED 11:47:41 1 WITH COUNSEL ON NOVEMBER 22ND, THE COURT RULED THAT IT WOULD 2 11:47:45 ADOPT CISCO'S VERSION OF THE PROPOSED JURY INSTRUCTION 61. 11:47:50 3 11:47:58 4 VERSION 3, SUBMITTED BY THE PARTIES, OF THE JURY INSTRUCTIONS, INCLUDED AN IDENTICAL PROPOSAL BY CISCO FOR 11:48:01 INSTRUCTION NUMBER 61. AND THAT'S WHAT THE COURT ADOPTED. 11:48:06 6 11:48:11 7 THEREAFTER, AS THE PARTIES CONTINUED TO DISCUSS THE JURY INSTRUCTIONS, THE COURT RECEIVED, AS A FINAL JURY INSTRUCTION, 11:48:20 8 INSTRUCTION NUMBER 61 WITH SOME MINOR CHANGES IN IT THAT THE 11:48:24 9 11:48:28 10 COURT HAD NEVER BEEN ASKED TO CONSIDER. AND THEY WERE SUBMITTED BY STIPULATION OF THE PARTIES AND 11:48:30 11 ADOPTED BY THE COURT ON THAT BASIS, AND ON THE FOUNDATION OF 11:48:33 12 THE COURT APPROVING, WITHOUT MODIFICATION, CISCO'S PROPOSED 11:48:38 13 INSTRUCTION NUMBER 61. 11:48:42 14 11:48:45 15 AS TO QUESTION 2 ON THE VERDICT FORM, WITH THE EXCEPTION OF MOVING THE AFFIRMATIVE DEFENSES OF ABANDONMENT AND COPYRIGHT 11:48:49 16 MISUSE TO QUESTION NUMBER 5, THE COURT ALSO INFORMED THE 11:48:56 17 11:48:59 18 PARTIES THAT IT WOULD ADOPT CISCO'S VERSION OF THE VERDICT 11:49:04 19 FORM. I HAD DONE THAT BY AN E-MAIL TO THE PARTIES IN ADVANCE. THEREAFTER, WHEN THE PARTIES SUBMITTED TO THE COURT THE 11:49:08 20 FINAL VERDICT FORM, QUESTION 2 HAD MODIFIED, BUT IT WAS 11:49:11 21 SUBMITTED TO THE COURT BY THE STIPULATION OF THE PARTIES, AND 11:49:16 22 11:49:19 23 THE COURT ADOPTED IT AS STIPULATED AND PRESENTED IT TO THE COURT WITHOUT OBJECTION. 11:49:24 24 11:49:25 25 SO THAT IS MY RECORD, WHILE IT'S FRESH IN MY MIND, BECAUSE



EOS User Manual

Software Release 4.4.0

March 31, 2010

http://www.aristanetworks.com

email:support@aristanetworks.com



EOS User Manual

Software Release 4.0.1

April 8, 2009

http://www.aristanetworks.com

email: support@aristanetworks.com



User Manual

Arista Networks

275 Middlefield Road Menlo Park, CA 94025

www.aristanetworks.com

Arista EOS version 4.6.2 28 March 2011



User Manual

Arista Networks

www.aristanetworks.com

Arista EOS version 4.10.0 19 July 2012



User Manual

Arista Networks

www.aristanetworks.com

Arista EOS version 4.11.1 – Rev 2 22 January 2013



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Arista Networks

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Arista EOS version 4.11.2.1 1 March 2013



User Manual

Arista Networks

www.aristanetworks.com

Arista EOS version 4.12.4 16 September 2013



User Manual

Arista Networks

www.arista.com

Arista EOS version 4.13.7M 17 June 2014



User Manual

Arista Networks

www.arista.com

Arista EOS version 4.14.3F – Rev. 2 2 October 2014



User Manual

Arista Networks

www.arista.com

Arista EOS version 4.14.5F – Rev. 2 22 December 2014



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Arista EOS version 4.14.6M 19 January 2015



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Arista EOS version 4.15.0F – Rev. 2 27 April 2015



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Arista EOS version 4.13.6F 14 April 2014



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www.arista.com

Arista EOS version 4.15.4F 5 February 2016

From: Kenneth Duda <kduda@aristanetworks.com>

Sent: Tuesday, July 21, 2009 8:56 AM

To: Anshul Sadana

Cc:Sean Hafeez; Adam Sweeney; SoftwareSubject:Re: Opinions wanted on ACL cli functionality

I wanted to expand on one aspect of Anshul's comments.

Anshul is exactly right that we have decided to embrace the IOS CLI and must be consistent with that. That means we must support Cisco-style ACLs no matter how much we don't like them. Customers clearly appreciate our rigor in sticking with the industry standard here.

- > All improvements on top of Cisco's syntax are fine and will be
- > appreciated by customers.

Exactly. Nothing about this argument prevents us from doing additional work to provide an alternate model. It is worth modest investment to improve beyond the industry standard; for example, we have a boot loader where you can use wget to suck in a new image.

This was pretty easy for us to do and has won us points with some customers.

So I encourage the ACL team to look at if there is an easy way to go beyond the industry standard in the first release.

-Ken

```
On Tue, Jul 21, 2009 at 1:09 AM, Anshul
Sadana<asadana@aristanetworks.com> wrote:
> Sean,
>
>
> We are all in agreement that Cisco's user interface was not the greatest.
>
> Having a better ACL UI will not lead in a lot of additional business
> for Arista. At the same time, doing something very different adds
> additional risk and we may lose business.
>
> Hence we don't have much room to innovate here or the resources to
> duplicate our effort (and do both).
>
```

- > I wanted to reiterate the general model we have been following: We've
- > picked Cisco IOS as the CLI model for our products. JunOS may be a lot
- > better, but we decided to embrace IOS.

```
> Remember that one of our selling points against BNT is that their CLI
> is a mix of Nortel, CatOS & IOS – and that matters to customers. We
> can't go down the same path ourselves.
>
>
> All improvements on top of Cisco's syntax are fine and will be
> appreciated by customers.
> Thanks,
> Anshul
>
> From: Sean Hafeez [mailto:sah@aristanetworks.com]
> Sent: Tuesday, July 21, 2009 12:40 AM
> To: Anshul Sadana
> Cc: Adam Sweeney; Software
> Subject: Re: Opinions wanted on ACL cli functionality
> Can we please drop the line number is this type if ACL part of the
> Cisco madness? IOS ACLs are a mess and even Cisco wants to change
> them. I know of no one that likes them. Can we follow JUNOS here
> atleast? Also if we must keep line numbers fine but there is still no reason we cannot do the editor.
> Anshul I understand the business case for staying IOS like but I feel
> very strongly that this is an area we can do much better.
> Sent from my iPhone
> On Jul 21, 2009, at 1:14, "Anshul Sadana" <asadana@aristanetworks.com>
> wrote:
> Yes, picking the best of IOS, NxOS & IOS-XR will certainly work.
>
> I think customers will like the approach of not applying ACLs line by
> line as you type it in. This will be even relevant to our platform as
> we have a smaller TCAM and try to fit the new ACL before deleting the
> old one (for Atomic updates).
>
>
```

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```
> Hence if we stay with Cisco's syntax and best of breed
> features/usability, that will work well. We just want to leverage all
> the partner training that Cisco does ;-)
>
> Thanks,
>
> Anshul
> From: Adam Sweeney [mailto:asweeney@aristanetworks.com]
> Sent: Monday, July 20, 2009 9:26 PM
> To: Anshul Sadana
> Cc: Software
> Subject: Re: Opinions wanted on ACL cli functionality
>
> Thanks, Anshul.
> I don't think we'll be able to do both a good editor version and a
> good sequence number version. For now, that means we'll do a good
> sequence number version. I think we can at least consider a couple of
> things to improve the sequence number version.
> 1. The acl will not be applied until you exit acl editing mode or you
> commit it explicitly. You'll be able to abort your changes with an 'abort'
> command and see the pending changes with a 'show pending' command. If
> we get fancy, maybe we can add a diff command.
> 2. I think we can at least investigate what it would take to support
> reverting back to an old version of an acl. Someone mentioned that
> nxos has added some functionality like this, and it seems pretty
> handly. Sean tells me people mess up their acls all the time.
> The editor idea will have to become a future intern project :-).
> Adam
> On Mon, Jul 20, 2009 at 7:10 PM, Anshul Sadana
> <asadana@aristanetworks.com>
> wrote:
> Hi Adam, all,
>
>
```

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Packet Pushers Podcast, Show 45: Arista - EOS Network Software Architecture - Webinar, May 24, 2011 (54:45 - 55:46)

Available at

http://packetpushers.net/podcast/podcasts/show-45arista-eos-software-architecture/

Host 1: Why does Arista have such a progressive and adaptable OS and chose a legacy CLI interface?

Duda: Oh, that's—that's very simple. We want to minimize the transition costs to our customers. Our customers come very well trained, big staffs of people who understand that—that particular CLI, and we actually copied it slavishly.

Ya' know, it's like even the things we thought were really silly, we went ahead and copied them anyway, because we wanted it to be as seamless an experience for our customers as possible.

And something I'm still hoping an enterprise customer—an enterprising customer will do—our CLI is just—is just like the shell, right? Just like UNIX supports multiple shells, there's no reason why EOS can't have multiple CLIs. So if anybody wants to do a cool, modern CLI for EOS—hey, we're a real big fan.

Host 2: So you want to have a Cisco CLI and a Juniper CLI?

Duda: That would be—that would be a dream come true. So any volunteers to do the Juniper CLI, I have lots of milkshakes here and would be very happy to finance the activity that way.

EOS CLI Conventions and Style Guidelines

Introduction

The Arista EOS command line interface closely follows the industry standard command line interface in its syntax and behavior. This makes it easier for our customers to use an EOS device with little or no training, since most of them are already familiar with the industry standard. In many cases, the functionality we are building is already present in the industry standard, and our customers benefit when we use the same configuration and show commands. As we add more functionality to EOS, though, we have to create our own commands for configuring and managing these new features. For those, it is important that we keep the new commands consistent in style and behavior with the rest of the CLI. This consistency makes it easier for customers to use our devices and provides a more pleasant experience in doing so.

This document specifies many of the conventions we use in adding commands to our CLI. These are guidelines, not laws, though, so we still have to think as we add new commands. One rule we try hard to follow is to review new CLI commands on the cli-review@ mailing list. When you are coming up with a new set of commands for managing a new feature, please send your proposal to cli-review@. Please do this early in the process, as our experience with this is that many proposals change significantly during the discussion. See the section on sending requests to cli-review@ for some tips on how to do this successfully.

Some Philosophy

Our style of configuration CLI has a bit of a philosophy behind it. Configuration commands are attribute-oriented. The commands set attributes to values or unset them back to a default value. Much like with our attribute-oriented programming style, this means that configuration commands are named as nouns, not verbs. Just like in attribute-oriented programming, we are specifying the configuration state with our commands, not specifying how or when the switch should implement the behavior needed to be consistent with that configuration state.

The configuration CLI is also object-oriented. In many cases, we use a configuration sub-mode to create an object and configure attributes of that object. Interface mode is the most obvious example. We configure the attributes of an interface by entering interface mode using the interface name as a key and then applying commands that apply to that interface object. The alternative is to use global commands that name the object whose attribute is being assigned to a new value. There are examples in the CLI that do this, the IGMP Snooping feature is a prominent example, but we are trying to avoid that pattern and follow the object-oriented, mode-

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oriented model instead.

Conventions and Guidelines

Don't Change Existing Commands

Once a command is shipped to customers, whether a config command or a show command, we should be very reluctant to change it. For config commands, changes introduce painful compatibility issues. We have to worry about compatibility with startup config files generated by an old release and being parsed by the new release. We also have to worry about startup config files generated by the new release and being parsed by an old release after a downgrade. This is a real pain to manage, and it is almost never the case that the right answer is to change the existing configuration commands.

We used to have more flexibility with show commands. Now, though, we use our show commands as operations for the HTTP-JSON Commands EAPI, so the commands are getting hard coded into programs used to monitor our switches. Breaking those programs must be a last resort.

If you think you should change the syntax of an existing command, please try to come up with some way not to do so. Then raise the issue on cli-review@, and be very explicit about the fact that you are considering changing the syntax of an existing command. These changes must get serious consideration from multiple people before going through.

Follow the Industry Standard

The first and probably most important convention in our CLI is to follow the industry standard. If the commands for a given feature are already out there in the industry, we don't add value by coming up with another command model that is similar but different. All we accomplish in doing that is to make it harder for our customers to learn how to use our switches and routers.

In looking for industry standard models to follow, please look in the following order of preference: IOS, NX-OS, IOS-XR, JunOS.

If the industry standard CLI model is truly terrible, we can look at deviating from it. This doesn't happen very often, but like most of our rules at Arista, even this one is open to using our judgment.

Avoid "enable" and "disable" keywords

The "enable" and "disable" keywords are strongly frowned upon in industry standard style CLI. It is true that some of them have crept in over the years, but that doesn't mean we should add more. Try hard to find ways to express your configuration in a way that doesn't require an on/off switch. When one is required, the "[no] shutdown" pattern is generally the right answer.

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I think this really originated with the 'enable' keyword being redundant. You had 'foo' and 'no foo' in the CLI, so what value does 'foo enable' add? The pattern we try to follow is that you assert that something is enabled by specifying its existence in the configuration, and you disable it by removing it from the configuration.

These cases where there are attributes of the feature to be set separately from enabling the feature seem to often put us in this case where the 'enable' keyword is tempting. We have '[no] foo' and also '[no] foo attribute <value>'. The commands really configure separate attributes in the configuration, one being the enabling of the feature and the other being some parameter used by the feature. While it can be confusing when the configuration shows 'foo attribute val1' and the feature is still disabled, I don't think adding 'enable' keywords really eliminates the potential for confusion. Usually, what you need here is a better show command that clearly states that the feature is disabled. Beyond that, we have to rely on documentation and eventually our helpful customer support folks:-).

Example

Don't copy

spanning-tree bpduguard [enable]

Instead try

spanning-tree bpduguard

The extra "enable" keywords really didn't add anything.

Avoid-excessive-dashes

It is often tempting to combine multiple words together in a CLI command using dashes, "-". While combining two words that truly form a single concept can be OK, if you find yourself combining more than two words it is likely time to think more about what you are doing. There are a couple of problems with multi-word dash separated tokens in the CLI:

- They break the CLI's ability to understand token prefixes. If there are two tokens "foobar" and "foo-baz" that are valid at the same level, the CLI cannot distinguish them until the first differentiating character is typed. This reduces the user's ability to shortcut tokens in the cli by typing just a unique prefix for the token and letting the parser figure out the rest.
- These just get awkward. Objects and concepts in the CLI need good names, and multiword concoctions usually indicate that we haven't worked hard enough to come up with a good name for the thing being configured.

Example

Don't copy

ipv6 address use-link-local-only

Instead try

ipv6 address link-local

Command tokens should not be complete sentences :-).

Consistency is Good

Look for names and patterns in the existing CLI commands that match the problem you are trying to solve. By using consistent names for the same things in different features, we make it easy to understand what a command configures. By following the same patterns and structures, we make it easy to figure out how something should be configured.

Example

Don't copy

monitor link-flap enable

Instead try

monitor link-flap shutdown

I'm not trying to beat a dead horse here, but using "shutdown" for an explicit on/off switch, as awkward as it may seem at first, keeps our features consistent across a broad spectrum of features going back many years.

"no" and "default"

Typical configuration commands can be reverted to their default values by prefixing them with either the "no" or the "default" prefix. In most cases, be sure to support both of these for your new commands. There is a whole AID about this, <u>AID 986</u>, so I won't go into detail here about this topic.

Avoid New Acronyms

We try to avoid introducing new acronyms in the CLI, because only we know what they mean. Industry standard acronyms, for example "ip" and "qos", are OK, but try to avoid new ones. If we name a new feature by an acronym and document it well enough to make it a new, well known term, then we can use that, too. Be careful in doing that, though, as it can be easy to think that something is obvious when it is not.

Example

Say that you're adding a new feature "Fast Server Failure Detection", which you refer to as "FSF" internally. Instead of configuring it with:

fsf

Instead try something more spelled out:

monitor server-failure

Use Modes and Hierarchy

We are trying to avoid putting more and more commands at the global config level. When adding new commands, consider whether you are creating new configuration objects and

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setting attributes on them. If so, look at creating a new configuration sub-mode for your commands. Even if the only object involved is the singleton configuration object of your feature, try creating a singleton mode (no "key" provided on entering it) to add your new commands within.

Multiple levels of modes are OK, too. Our support for these is improving, and they help to identify the objects being configured in the naturally nested structure of many configuration models.

Example

Don't copy
ip igmp snooping vlan 10
Instead try
vlan 10
ip igmp snooping

Keep Configuration Commands Order Independent

People are often tempted to protect the user by placing ordering constraints among commands in the CLI. The thinking is that if we make it so that you can't enter command X until command Y is present, we'll prevent the user from misconfiguring the switch since command X only makes sense when command Y is present. While that's true, we also introduce an ordering constraint into the startup config when we do this. One too many of these, and we have a constraint loop that we're really not going to be happy with.

Instead, we allow users to enter commands in any order. If a given command doesn't make sense yet, we just ignore the state that it configures until something else is configured and it does make sense. We don't print a warning that this is the case either, as these get obnoxious far too easily. It is important to have good show commands displaying the current operational state of each feature, so that when something is partially configured and that configuration is inactive the user can see what is actually going on.

Avoid Printing Warnings

As described above, people are often tempted to print a warning to the command line whenever the user enters a command that seems to not make sense. In general, we try to avoid doing this. These warnings might be helpful, but they can also become irritating if the user knows what they are doing. We err towards assuming that the user knows what they are doing. Our users deploy partial configurations for many reasons, so don't assume that you know better than our users and tell them a configuration is incorrect. Instead, add output into your show commands to indicate whether the current config is fully active and consistent.

Keep Commands Independent

Just like in attribute-oriented programming, it is best if each command controls the value of a single attribute or set of attributes in the configuration and no effect on the attributes controlled by other commands. I think of this as orthogonality among commands. When a command for one configuration attribute goes and changes some other attribute, the results are usually unexpected. Surprising people in the CLI is a bad idea. This is sometimes put forward as a convenience, as in "The 'no foo' command will delete all of the foo related parameters." This is not how we like to structure things. It reduces the flexibility of the CLI in the name of convenience, which we believe is the wrong tradeoff.

Example

Today in EOS

interface eth1

switchport access vlan 5

creates vian 5 if it is not already present. It just shouldn't do this. The switchport command should not be reaching around and creating vians controlled by the vian command.

Use Conventional Command Hierarchies

When naming a new command submode, try to see if you can follow an existing pattern and use an existing naming convention. For example, we now have several flavors of **management** config modes: **management ssh, management telnet, management defaults.** Placing the configuration of features related to the management of the switch under config modes all starting with the **management** keyword makes the similar nature of these functions obvious in the CLI.

Some other common config mode prefixes are: interface, vlan, router, and monitor.

Show Command Suggestions

- 1. Make your command work with CAPI.
- 2. It is often helpful to provide show commands that display the "active configuration" of your feature in addition to its runtime status. Configuration can be inactive for a number of reasons, and making it clear in a show command that the configuration is having no effect can be very useful. This is more effective than the sometimes suggested mechanisms of log messages and warnings issued as configuration is entered.
- 3. Try to limit the text output of your commands to 79 columns, at least in the normal case.
- 4. Prefer "Interface" to "Port" for labels.
- 5. When creating columnated show screens underline the column header.
- 6. Use long names 'Ethernet1/2/3' vs short name 'Et1/2/3' when space allows.

Example

fm225# show int et1 mac
Key:

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L = Rx Local Fault Reported
R = Rx Remote Fault Reported
Last Change: Time when most recent fault status changed

	Config	Oper		MAC	Last
Interface	State	State	PHY State	Fault	Change
		NO. 100 100 100 000 000 000 100		*** *** *** ***	
Ethernet1	Up	linkUp	linkUp		4:49:02 ago

Tips for Sending Email to cli-review@

When you send your proposed new commands or command changes to cli-review@, please keep the readers of your email in mind. Also, the cli-review@ list is not for code reviews. It is for command syntax reviews. Please keep that in mind as you write your email.

- Clearly state whether the commands are industry standard or not. Don't make us look up your commands to figure this out.
- Clearly specify the new syntax. Don't hide it in a mess of CliPlugin tokens or broken down token by token with the help messages of each displayed.
- Don't send us a link to your review-board review. We don't want to go find your commands among a thousand lines of diffs.
- Don't send us only a link to your design document. A link can be handy, but please copy the new commands you need reviewed directly into the email you are sending.
- When asking about show commands, please provide sample command output directly in the email you are sending.
- Silence is not approval. If you don't get a response, please send an email asking for a response. If all else fails, poke asweeney@ or hzhong@ directly.
- If a conversation falls quiet, that does not necessarily mean that it has converged.
 People get busy. Make sure that you get a positive confirmation that your review is complete.

From: Hua Zhong [hzhong@arista.com]

Sent: 6/14/2014 2:44:49 PM

To: Kenneth Duda [kduda@arista.com]

CC: Yong Chen [chen@arista.com]; Michael Greenwald [greenwald@arista.com]; Andre Pech [apech@arista.com]; lag-

dev [lag-dev@arista.com]; eossdk-dev [eossdk-dev@aristanetworks.com]

Subject: Re: Some Lag issues (Daytona release)

Ken,

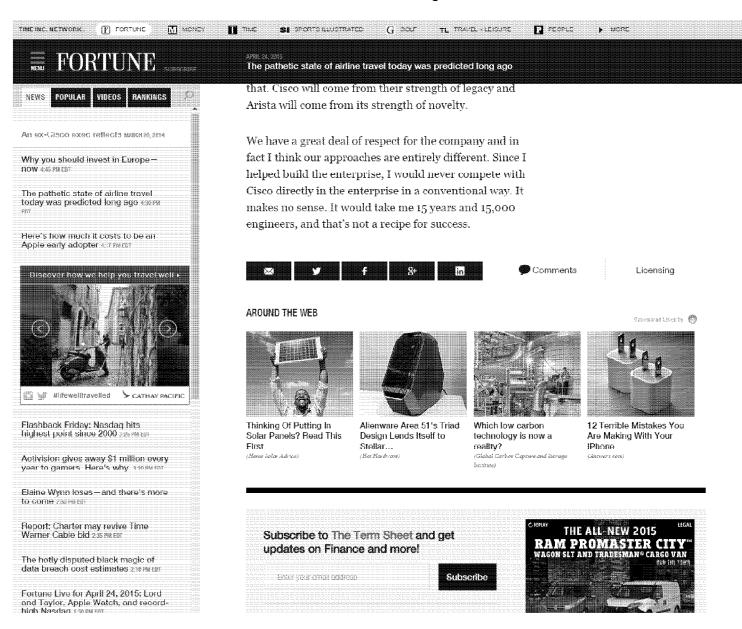
There is no confidential information here. We are just talking about the product behavior.

On Sat, Jun 14, 2014 at 7:37 AM, Kenneth Duda < kduda@arista.com> wrote:

Folks, let's please not discuss how NXOS works --- we do not need or want any cisco-confidential information.

Thanks,

-Ken



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Parser-Police Manifesto, version 1.7.1
"To Serve And Protect"
Author remaker@cisco.com
This information has been approved and recommended by the current Parser Police team. 1/13/99

PURPOSE

Parser-police is an alias for software professionals in Cisco to propose command line additions and get feedback from fellow engineers with experience to insure consistency, usability, and friendliness of the configuration interface to Cisco IOS. It is not for discussion technical coding or parse chain issues. Send those questions to "parser-questions."

AUTHORITY

The official design procedures for IOS *require* that certain classes of changes be cleared with parser-police, but in practice parser-police has no formal "clearing" criteria. It is a forum which has a history of preventing bad things (tm) from getting into the command line interface (CLI). Most of the serious abominations in IOS did not pass the parser-police.

However, since it has no specific authority, parser-police derives its authority by having good answers, level-headed discourse, and a history of successes. This does not mean it's okay to ignore comments. Generally, the people doing the reviews on parser-police have more IOS CLI experience than the people behind the submission, so this should weigh heavily in evaluating feedback on the list.

SUBMISSION

All command line interface additions, whether config, exec, or whatever, MUST be sent to parser-police for review.

- * The submitter should send the proposed syntax BEFORE writing any code, to prevent rewrites for syntax changes. "I already coded it" is not an acceptable excuse for poor syntax.
- * The submitter should submit plain text, not pointers to specs, MIME attachments, diffs or parser macros.
- * The submitter should make the message as brief as possible, and include the command syntax, what it does, and a brief reason for the choice if it seems that the command will be controversial. If there were any choices suggested which you already know you will reject, you may want to include that information and reason for rejection to preempt replies.
- * The submitter should include a pointer to a functional spec or DDTS if applicable This inclusion is IN ADDITION TO and not in place of a summary text description as described above.
- * The submitter should also include a list of target IOS versions for the new command so that the good folks in documentation can be sure that your handiwork becomes canon and not apocrypha. Far too often, a useful syntax addition becomes an undocumented command because nobody let documentation know about it.
- * The submitter should specify a DEADLINE for comments, so that the discussion is bounded. Seven days is generally accepted. A longer Page 1

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time is better. Shorter times are acceptable only in the case of high priority bugs which require adding a new command.

RESPONSE

Reply to submissions with respect. Finger pointing, value judgements, and summary dismissals are uncalled for. If there is a problem, state clearly what the problem is and OFFER AN ALTERNATIVE. If you can cite examples in other parts of the parse tree, please do so.

In general, your reply should include parser-police. You can privately send mail when it is a simple concurrence or a point of information that may not be of interest to the whole group.

Please note that precedence is not always automatic grounds for acceptance of a particular syntax, since there are a number of places in the parse tree where bad syntax has crept in (usually due to the fact that the syntax was not reviewed by parser-police!!).

If you cannot offer an alternative, say so. Remember since parser-police has no specific enforceable authority per se, the practice of conducting useful discourse ensures that the parser-police alias will remain relevant. If you have a personal issue with the submitter, take it to software-flame, off line or through your management chain.

NO REPONSE

Silence is usually a sign that the command is OK. If there is no reply after a week, please re post the message saying that you are going ahead with the proposed syntax.

NO CONSENSUS

If the discussion deadlocks, and no resolution can be reached, the submitter must post a summary of the discussion and the final decision. In practice, the submitter has the choice of how to deal with feedback, but protocol dictates that the most appropriate and professional course of action is for the submitter to take responsibility to work for consensus. The submitter and parser-police are JOINTLY responsible for developing a mutually acceptable syntax. The cumulative expertise of the parser-police is what constitutes "good" syntax. The submitter will generally be expert on the particular application, knowledge of the customer, etc. Each is responsible for educating the other in order to avoid review deadlock.

If anyone receiving the submitter's "final decision" e-mail still finds the final choice unacceptable, resolution should be pursued through appropriate management chains, which vary widely by specific situation. Sometimes it will be the submitters manager, or the division director, or even the VP. Your professional judgement is your guidance here.

SYNTAX DESIGN GUIDELINES

1) Think extensible. If you add a command, try to envision if more similar commands that may be added, and structure the parse tree not to have 'dead ends'.

BAD dnsix-dmdp GOOD dnsix dmdp

See how dnsix-dmdp, as a top level command, precludes any other dnsix related commands without making a new top level command (Which was done later, with "dnsix-nat"). If the top level keyword had been "dnsix", future dnsix settings could have been Page 2

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added to the parse chain gracefully. This also illustrates an instance of the hyphens-in-commands controversy, discussed below.

2) Hyphens should be avoided if they indicate sub-keywords are warranted. Similarly, you should not be overzealous to eliminate hyphens. However, multi-hyphens are usually a sign that keywords are too long and the concept should be re-thought. All multi-hyphen commands should be analyzed to see if they can be split into a more extensible parse chain.

BAD debug [isdn-q931 | isdn-q921] GOOD debug isdn [q921 | q931] This put logical isdn debugs under one umbrella.

GOOD ip forward-protocol spanning-tree
BAD ip forward protocol spanning tree
This creates unneeded subsets. "forward-protocol" is one
concept and not extensible, as is "spanning-tree"

BAD exec-banner, motd-banner, access-banner GOOD banner [access | motd | exec] This logically groups all banner related commands together.

BAD isdn not-end-to-end [56|64] GOOD isdn speed [56|64] incoming The not-end-to-end was a bad hack that is still in the code, and had a specific application. The command REALLY forced a speed lock regardless of the switch info. The command should have been named as such. Also, it only applies to inbound calls. In fact, it would be useful to someday have it for outbound as well, hence the final extension.

BAD all-incoming-calls-v120 GOOD force-bearer v120 The "all-incoming-calls-v120" was intended to treat all inbound calls as v120. This really just forced the treatment of the call as V120 regardless of isdn bearer info. By using a command like "force-bearer", this functionality could readily be extended to other bearer types in the future.

3) Enabling and disabling functions

BAD ppp multilink enable ppp multilink disable GOOD ppp multilink no ppp multilink
The "enable" or "disable" as keywords should be deleted. Instead, the command should stand on its own to indicate something being enabled, or with a "no" prefix if it is being disabled. Note that it is okay to have the "no" form of a command appear in the configuration when disabling something that's on by default, e.g. "no ip routing".

BAD compress use-stac
BAD compress do-stac
GOOD compress stac
The configuration should describe the behavior, not command it.

- 4) Watch for collisions. Since the parser looks for smallest unique match, be on the lookout for adding an obscure keyword that conflicts with a common one. This is also an argument for going deep, not wide with commands as requested in item (2).
- 5) The fact that a badly designed command in IOS exists does not constitute justification for another badly designed command. It is a sad fact that we have gruesome hacked commands in a number Page 3

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of areas that need fixing. We try to weed out over time, so the last thing we need is more entropy.

- 6) When naming a command, try to pick names that would be familiar to people in the industry. For example, "ip mtu 576" is better than "ip maximum-transmission-unit 576" since MTU is an accepted industry acronym. However, where the industry has not settled on a universal parlance, the longest formal name is probably better.
- 7) Do not use code names in commands. "debug whizzy-asic" or "debug walamazoo" will not be very useful to customers. If you need them and you SWEAR customers will not use them, make them hidden PROVIDED THAT you make sure the debug commands do not collide with common debug commands.
- 8) NEVER use underscores. Use dashes. This is a purely aesthetic thing, but it is important to be consistent. Some underscore commands have been jammed into the code (b_channel, and others) and should be weeded out as soon as possible.
- 9) Don't hide a command that will be useful for debugging. The way to debug robbed bit signalling in AS5200 is so ass-backwards and convoluted that I can scream. It requires 3 steps to do, when in fact it should be a simple "debug" command. The argument was that it was a hack added in for debugging that should never be seen/used by customers. In fact, CE uses it tens of times, daily. Fundamentally If there is a process that will output state information on a real time basis, tracking changes of traffic as it occurs, that should be a DEBUG command, using all of the debug protocol (eg, buginf()).
- 10)Commands should tend to be self-explanatory so that a relatively knowledgeable user can figure out the command function from the command and on-line help without having to scurry off to the manuals. What constitutes "self-explanatory" will vary by your target audience, so be prepared to defend that point. While a non-ATM user may find the command "forward-peak-cell-rate-clp1" offensively complex, the point can be made that this will be the only acceptable syntax for the ATM community based on the vocabulary and culture of that user group.

CHANGING SYNTAX

Changing an existing syntax is usually a bad idea. Once customers are already using a certain syntax, changing the syntax will frequently do more harm than good. There are at least four reasons. First, customers are trained on and familiar with existing syntax. Second, customers frequently change IOS versions, sometimes jumping up or down a major revision level. Having portions of the configuration be unrecognized could cause catastrophic failures. Third, customers may boot a text file of the config from a server, and may not update that text version to accommodate new syntax. Similar

catastrophic failures due to unrecognized commands is possible. And fourth, the fact that some platforms have a ROM based boot loader that may be several revs down would cause syntax-changed config files to generate disturbing, though innocuous, error messages.

For the above reasons, we have many examples of poor syntax that exist in the IOS which remain there indefinitely. However, there are instances where egregious misjudgments in command structure need to be corrected in order to add new functionality to the IOS

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or to reduce the number of calls to the technical assistance center.

The following chart is a guideline on how to execute a syntax change gracefully, with a minimum of disturbance. Release "0" is the major release where the change is implemented. -1 is the prior major release, (a major release is defined as 11.2, 11.3, 12.0, 12.1 etc.).

Release	Allow	Vis	ible	Write	2/NVRAM	Docs	
-1	OLD	OLD		OLD		OLD	
0	OLD+NEW		OLD+NEW		OLD		OLD+NEW
1	OLD+NEW		NEW		NEW		NEW
2	NEW	NEW		NFW	1	NFW	

This chart is a guideline. Very serious changes may call for a longer cycle. For example, when the command "address" was changed to "ip address," The old command continued to be accepted for 3 major releases since very near 100% of all Cisco customers used the command.

From: Hua Zhong <hzhong@aristanetworks.com>

Sent: Tuesday, May 08, 2012 11:51 AM

To: Kenneth Duda

Subject: Re: NX-OS presentation

Hi Ken,

Do we still want to do this at all? I'd like to get some idea about the overhead involved and whether it's worth it. Maybe we can shorten it to one talk. Based on the Cisco's doc I gave you, there seems to be plenty of stuff we can cover (I do need to track down the origin of the doc). Maybe people like Lincoln Dale can help us on this?

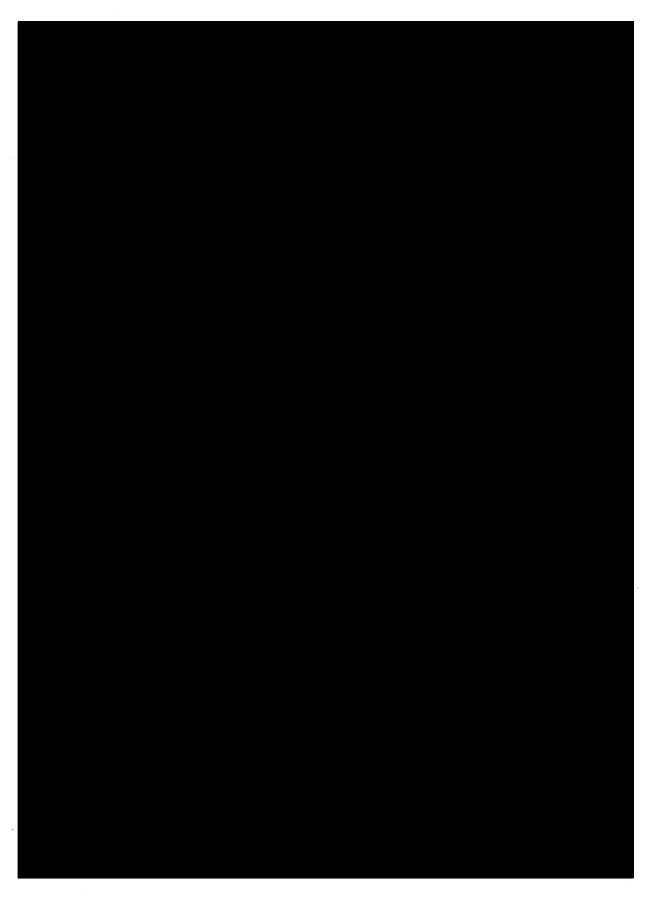
We can discuss this in more detail this afternoon.

Hua

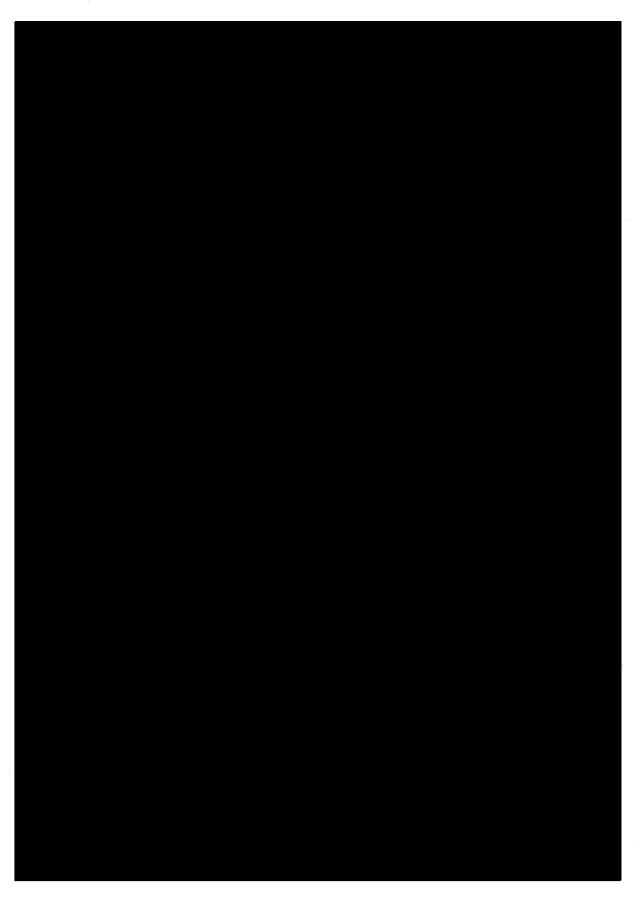
On Tue, May 8, 2012 at 9:42 AM, Kenneth Duda < kduda@aristanetworks.com > wrote:

- > Unfortunately, we will not be able to show this presentation. While
- > Arista obviously benefits tremendously from your general know-how, It
- > would not be right for Arista to make any use of any prior access you
- > might have had to any Cisco trade secrets or confidential or
- > proprietary information. We cannot and will not do that.
- >
- > I'm sorry about this. Clearly, we should have had a much more
- > specific conversation when you first came up with the idea to do this.
- > My bad.
- >
 - -Ken
- >
- > On Tue, May 8, 2012 at 9:31 AM, Prasad Koya cprasad@aristanetworks.com> wrote:
- >> Hi Ken,
- >>
- >> We have few pictures that we took from publicly available Cisco doc
- >> on NX-OS. Other than that most of material is compiled by us from our
- >> knowledge of NX-OS. Not sure if the latter would fall under
- >> Cisco-confidential category.
- >>
- >> thanks
- >> Prasad
- >>

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for so long. Our top five differentiators are all tied to our software.

The first is that we build, without using any proprietary components, active/active networks that can scale to 50,000 and 100,000 nodes. Other companies try to do that with proprietary technologies. You may be aware of Juniper's QFabric or Cisco's FabricPath and OTV [Overlay Transport Virtualization]. We are able to do it in a standards based fashion, and every one of our networks interoperates with Cisco routers, Juniper switches, NetScreen firewalls, you name it.

The second is, because of the software, we were able to bring to the data center and cloud what we call self-healing resilience. Usually, redundancy and resilience means buy two of everything and connect them in case one fails. It's great for the vendor to get two of everything. But we were able to do it right in our software. Today, you look at software agents and how they interact. If you have a memory leak in software today. and the agents talk to each other in a traditional network operating system, they do so with something called IPC, inter-process communication. But think of the cloud where you have, like we described, 100,000 of these, the multiplier effect of failure is huge with this inter-process communication. Arista chose a publish/subscribe mod el using a built-in SYSDB database, where the state of every software agent is stored. Because that's not human-generated, it's the most resilient piece of code. Let's say you have a failure. We automatically track the failure and contain it. Then we repair it. We actually spin up a new agent. Today's enterprise agent manager has no maintenance windows. So they don't have to know.

The third [differentiator] is that we are open and programmable. You hear a lot of talk about SDN these days, and one has to separate the hype from the reality. The essence of SDN to me is, first of all, build open interfaces and allow your customers to write to their applications through our APIs at the northbound level, and at the southbound level our dévices must be programmable. We didn't call it SDN back when we developed this, we called it EOS. The extensible in EOS is [in reference to the operating system being] very programmable. Every aspect of our software, whether it's at the hardware plane, at the device plane or the software plane, can be programmed. That's a huge advantage. We find ourselves in a fortunate position that as the SDN market is evolving, our network is already open and programmable and SDN-ready.

The fourth one is big data analysis. Data analysis and traffic visibility is becoming a real weakness, because, as you know, we can all talk about improving price, performance and CAPEX, but the biggest cost center in networks is OPEX. There are three ways to solve OPEX issues: Stop buying gear, outsource your gear or make your technology do better work. We believe technology to solve the problem is far better than outsourcing or throwing people at the

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problem. We call this "from A to Z analysis." We can do automation, we can do zero touch provisioning, we can do a suite of functions here because data is coming at such amazing speeds, structured and unstructured, how do you sort out what's relevant and how do you monitor, how do you tap, how do you do real-time captures at 10 gigabits and terabits when the data is moving so fast? We're not just building enterprise features. Cisco's done that really well for the last two decades, that's their market. But yet if you look at the way servers are sold today, only half of them are going into an enterprise application. The other half, which are high-performance computing and Web, are going into the cloud applications. They don't require traditional enterprise features. Just like mainframes moved to client server, enterprises are moving to more HPC and Web, and those features are much more about reducing OPEX and improving the orchestration and traffic visibility and data analysis.

The fifth and final differentiator is network visualization. What VMware did to servers with server virtualization, we believe jointly working with VMware we can do with network virtualization. VM sprawl has created network sprawl. Arista and VMware, together with a number of other vendors, Broadcom, Cisco, etc., defined to me what is one of the most breakthrough specifications in our industry — VXLAN, virtual extended LAN. The VLAN, as a unit, is something we all grew up with and invented back in the '90s. It's been with us 25 years, way too long. VLAN boundaries have plagued the deployment of virtualization because you're limited to 6,000 VLANs or 16,000 VLANs, and you've got many more virtual machines. So therefore, you've had a vi-admin manage one, the virtual network, and the command line interface or Cisco admin manage the physical network. These two worlds need to come together. Arista, working particularly closely with VMware, has been able to bridge that gap between network physical and network virtual, us ing VXLAN. VXLAN all of a sudden opens up the boundary from 16,000 to 16 million possible entries. So we're very excited with the technology we demonstrated at [the VMworld conference].

Is it deployed now in the market?

Very early. We are one of the first to come out with it. We showed it August 2012, and we showed interoperability with VMware, EMC and F5. We shipped a product based on it, the Arista 7150, in November.

Say I'm a big Cisco installation today. When would I talk to Arista? What's the need that opens the door?

It could be project-based or it could be a strategy. When it's project-based, it's usually that you're deploying high-frequency trading or you need a high-performance compute solution, usually InfiniBand and Ethernet get reviewed. Sometimes InfiniBand gets chosen because the supercomput-

er guys réally like it and other times it's highdensity 10GB. Another application is big data. Storage is no longer just a fibre-channel SAN — you will start needing 10GB storage for iSCSI or more and more Hadoop clusters with direct-attached storage. That becomes another very interesting Arista project. Virtualization, the VM sprawl. Another one we're starting to see more of is huge media rendering, and video applications that are pushing the envelope of bandwidth. Where the application intersects the network is the common theme through all the projects.

On the other hand, Arista has to walk before it runs. We've been growing at the rate of one new customer a day since we started. shipping. We now have 1,700 customers Deployments usually start small, then they get really fascinated and intrigued and appreciative of EOS, and all of its operational advantages, how open it is, how easy it is to use. The training is very easy and a Cisco CCIE expert would be able to use Arista right away, because we have similar command-line interfaces and operational look and feel. Where we don't have to invent, we don't. Where we had to invent for these specific use cases we do, so most often it's a use case or a project. Sometimes it's a data center build-up. After they use us in one project, they'll say they want to consolidate data centers. I would say 10% to 20% of them are now standardizing on Arista as their data center strategy.

You mentioned about 1,700 customers. Give me a sense of your business progress to date.

We're not supposed to [talk revenue] but the company is very young, it's only 5 years old. We've gone from 30 employees when we started to more than 500. I guess the biggest thing I'd leave you with is that in the beginning we were a market leader for financials and high-frequency trading which, as you know, is a tough customer. We've always had to go into mission-critical [environments] and we didn't have it easy ever. It wasn't like we were in a little lab somewhere. We believe we are today 70% to 80% market leaders in high-frequency trading. In 2008, 2009 and even part of 2010, that was 70% of our business. Today it's diversified nicely into three areas. The first is financials. The second is what I call Web 2.0, and the massive scale of their deployments, the cloud scale, really. The third is cloud and service providers. Every service provider is looking to be a cloud vendor. In all of these three cases we are being looked at as the innovative alternative to traditional legacy players.

You were at Cisco for a long time.

Yeah, 15 years. I intended to be there two years. But I was there 15 years, two years at a time.

So how did your experience at Cisco shape this?

I had a big hand in shaping Cisco's enterprise switching strategy, and it helped me

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dentification of Application	Cisco IOS 11.1 NAME(S) AND ADDRESS(ES in Space 4 of the basic form or Space 7 Cisco Technology, Inc.) OF COPYRIGHT CLAIMANT(S): (Give the name a pace 2 of any of the Short Forms PA, TX, or VA.) c., 170 West Tasman Drive, San Jose,	nd address of at lea	st one copyright	claimant as given
d	NAME OF AUTHOR ▼ (See Space C)	al an the analysis of the arms and the state of the state	DATES OF BIRT Year Born♥	H AND DEATI Year Di	
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IDENTIFICATION OF CONTINUATION SHEET: This sheet is a continuation of the application for copyright registration on the basic

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address:	Chy/State/ZIP ▼ Palo Alto, CA 94306	of Copyrights 3. Deposit Material www.loc.gov/copyright or call (242) MAIL TOB: Library of Congress, Copyright Office 101 Independence Avenue, S.E. Washington, D.C. 20559-6000

Case: 17-2145

Document: 96-2

Page: 354

Filed: 02/12/2018

CERTIFICATE OF REGISTRATION



This Certificate issued under the seal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

FORM CA For Supplementary Registration UNITED STATES COPYRIGHT OFFICE REGISTRATION NUMBER

TXu 1-048-569

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Case: 17-2145 Document: 96-2 Page: 355 Filed: 02/12/2018 FORM CA FORM CA RECEIVED AUG. 2 0. 200 2 **FUNDS RECEIVED DATE** AUG. 2 0, 2002 **EXAMINED BY** FOR TMS COPYRIGHT OFFICE CORRESPONDENCE D USE ONLY REFERENCE TO THIS REGISTRATION ADDED TO BASIC REGISTRATION DO NOT WRITE ABOVE THIS LINE. IF YOU NEED MORE SPACE, USE A SEPARATE CONTINUATION SHEET. Continuation of: Deart B or Part C Line Heading or Description: Previous Registration Line Number: 5 Incorrect Information as it Appears in Basic Registration: Box C unchecked Corrected Information: Box C checked Explanation of Correction: This work is a changed version. Line Heading or Description: Name of Author Line Number: 2b Incorrect Information as It Appears in Basic Registration: No entry Corrected Information: See Attached Form TX/CON for Additional Authors Explanation of Correction: Additional authors on Form TX/CON Correspondence: Give name and address to which correspondence about this application should be sent. . Antini Tu T. Tseo, Esq. Fenwick & West LLP 2 Palo Alto Square Palo Alto, CA 94306 Email ttsao@fenwick.com Fax (650) 494-1417 Phone (650) 858-7696 Deposit Account: If the registration fee is to be charged to a Deposit Account established in the Copyright Office, give name and number of Account. Account Number Certification* I, the undersigned, hereby certify that I am the: (Check only one) Downer of exclusive right(s)

Cisco Technology, Inc. Dauthor
Other copyright claimant

Oduly authorized agent of
Name of author or other copyright claimant, or owner of exclusive right(s) of the work identified in this application and that the statements made by me in this application are correct to the best of my knowledge. Typed or printed name ♥ Tu T. Tsao Handwritten signature (X) ♥ Certificate will be Susanne S. Morales, Paralegal / Fenwick & West LLP mailed in

Washington, D.C. 2009-000

***YOUR C. § 506(a): Any person who knowingly makes a false representation of a material fact in the application for copyright registration provided for by section 409, or in any written statement filed in connection with the application, shall be fined not more than \$2,500.

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Palo Alto, CA 94306

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Case: 17-2145 CERTIFICATE OF REGISTRATION

Document: 96-2

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For a Nondramatic Literary Work UNITED STATES COPYRIGHT OFFICE

This Certificate issued under the seal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

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DO NOT WRITE ABOVE THIS LINE. IF YOU NEED MORE SPACE, USE A SEPARATE CONTINUATION SHEET. TITLE OF THIS WORK \ Cisco IOS 11.2

PREVIOUS OR ALTERNATIVE TITLES ▼ Cisco IOS Release 11.2; Cisco IOS Version 11.2; Cisco Internetwork Operating System 11.2; Cisco Internetwork Operating System Release 11.2; Cisco Internetwork Operating System Version 11.2

		Issue Date ▼ On Pages ▼
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space for dates of birth and DATE AND NATION OF FIRST PUBLICATION OF THIS PARTICULAR WORK YEAR IN WHICH CREATION OF THIS

Complete this information ONLY if this work has been published. WORK WAS COMPLETED This information must be given in all cases. COPYRIGHT CLAIMANT(S) Name and address must be given even if the claimant is the same a the author given in space 2. ▼ Cisco Technology, Inc. 170 West Tasman Drive

before completing this space. TRANSFER if the claimant(s) named here in space 4 is (are) different from the author(s) named in space 2, give a brief statement of how the claimant(s) obtained ownership of the copyright.

San Jose, CA 95134 By agreement

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with the application, shall be fined not more than \$2,500.

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Case: 17-2145

Document: 96-2

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CONTINUATION SHEET FOR APPLICATION FORMS

	State Williams
•	This Continuation Sheet is used in conjunction with Forms CA, PA, SE, SR, TX, and VA, only.
1	ndicate which basic form you are continuing in the space in the upper right-hand corner.
_ (set all possible, to to fit the information called for into the spaces provided on the basic form.
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this Continuation Sheet and submit it with the basic form.

If you submit this Continuation Sheet, clip (do not tape or staple) it to the basic form and fold the two together before submitting them.

Space A of this sheet is intended to identify the basic application.

Space B is a continuation of Space 2 on the basic application. Space B is not applicable to Short forms.

Space C (on the reverse side of this sheet) is for the continuation of Spaces 1, 4, or 6 on the basic application or for the continuation of Space 1 on any of the three Short Forms PA, TX, or VA.

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DO NOT WRITE ABOVE THIS LINE. FOR COPYRIGHT OFFICE USE ONLY

IDENTIFICATION OF CONTINUATION SHEET: This sheet is a continuation of the application for copyright registre	ation on the basic
form submitted for the following work:	

• TITLE: (Give the title as given under the heading "Title of this Work" in Space 1 of the basic form.)

Cisco IOS 11.2

Identification of

• NAME(S) AND ADDRESS(ES) OF COPYRIGHT CLAIMANT(S): (Give the name and address of at least one copyright claimant as given in Space 4 of the basic form or Space 2 of any of the Short Forms PA, TX, or VA.)

Cisco Technology, Inc., 170 West Tasman Drive, San Jose, CA 95134

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CONTINUATION OF (Check which):	☐ Space 1	☐ Space 4	□ Space 6	Space 2	2b	
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Metaplex, Inc.	Yes	United States	Yes	No	Computer code	
Nano Solutions	Yes	United States	Yes	No	Documentation	
NSA Oakhill Publications/	Yes	United States	Yes	No	Documentation	
Computer Education Consulting	Yes	United States	Yes	No	Documentation	
Rick Barron	No	United States	Yes	No	Documentation	
Bey Talbott	No	United States	Yes	No	Documentation	

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November 1999-30,000

Case: 17-2145 CERTIFICATE OF REGISTRATION

Document: 96-2

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For a Nondramatic Literary Work UNITED STATES COPYRIGHT OFFICE





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CONTINUATION SHEET FOR APPLICATION FORMS

This Continuation Sheet is used in conjunction with Forms CA, PA, SE, SR, TX, and VA, only. Indicate which basic form you are continuing in the space in the upper right-hand comer.

If at all possible, try to fit the information called for into the spaces provided on the basic form.

If you do not have enough space for all the information you need to give on the basic form, use this Continuation Sheet and submit it with the basic form.

If you submit this Continuation Sheet, clip (do not tape or staple) it to the basic form and fold the two together before submitting them.

Space A of this sheet is intended to identify the basic application.

Space B is a continuation of Space 2 on the basic application. Space B is not applicable

Space C (on the reverse side of this sheet) is for the continuation of Spaces 1, 4, or 6 on the basic application or for the continuation of Space 1 on any of the three Short Forms PA, TX, or VA.

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EFFECTIVE DATE OF REGISTRATION

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Cisco Technology, Inc., 170 West Tasman Drive, San Jose, CA 95134

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CERTIFICATE OF REGISTRATION

Document: 96-2

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For Supplementary Registration UNITED STATES COPYRIGHT OFFICE

REGISTRATION NUMBER





This Certificate issued under the seal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.



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Location and Nature of Incorrect Information in Basic Registration ▼

Line Heading or Description Name of Author

Cisco Technology, Inc.

Incorrect Information as It Appears in Basic Registration ▼

Please see Space D for list of author names

Cisco Systems, Inc.

Corrected Information ▼

Cisco Systems Sales & Services, Inc.

Explanation of Correction ▼

correct name of author



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Amplified Information and Explanation of Information ▼

Please add to the following to the list of authors:

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Nature of Contribution: Computer code and documentation

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	If your answer is "Yes," why is another registration being so	ight? (Check appropriate box.) ▼		5
	first published edition of a work previously registered in unj			
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	Check only one ▶	other copyright claimant	•	X
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to this	2 Palo Alto Square		3. Deposit material MAIL TO:	1999, the
address:	City/State/ZIP ▼ Palo Alto, CA 94306		Library of Congress Copyright Office 101 Independence Avenue, S.E.	filing fee for Form TX
				is \$30.

Page: 367 Filed: 02/12/2018

Case: 17-2145 Document: 96-2

*17 U.S.C. § 506(e): Any person who knowingly makes a false representation of a material fact in the application for copyright registration provided for by section 409, or in any written statement filed in contraction with the application, shall be fined not more than \$2,500, Under 1999—200,000

WEB REV: June 1999

**U.S. GOVERNMENT PRINTING OFFICE: 1999-454-879/49

WEB REV: June 1999

Document: 96-2

Page: 368

Filed: 02/12/2018

CONTINUATION SHEET FOR APPLICATION FORMS

- This Continuation Sheet is used in conjunction with Forms CA, PA, SE, SR, TX, and VA, only.
 Indicate which basic form you are continuing in the space in the upper right-hand corner.
- If at all possible, try to fit the information called for into the spaces provided on the basic form.
- If you do not have enough space for all the information you need to give on the basic form, use this Continuation Sheet and submit it with the basic form.
- If you submit this Continuation Sheet, clip (do not tape or staple) it to the basic form and fold the
 two together before submitting them.
- Space A of this sheet is intended to identify the basic application.

 Space B is a continuation of Space 2 on the basic application. Space B is not applicable to Short forms.

Space C (on the reverse side of this sheet) is for the continuation of Spaces 1, 4, or 6 on the basic application or for the continuation of Space 1 on any of the three Short Forms PA, TX, or VA.

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Cisco IOS 12.0

IDENTIFICATION OF CONTINUATION SHEET: This sheet is a continuation of the application for copyright registration on the basic form submitted for the following work:

• TITLE: (Give the title as given under the heading "Title of this Work" in Space 1 of the basic form.)

Identification of

Application

• NAME(S) AND ADDRESS(ES) OF COPYRIGHT CLAIMANT(S): (Cive the name and address of at least one copyright claimant as given in Space 4 of the basic form or Space 2 of any of the Short Forms PA, TX, or VA.)

Cisco Technology, Inc., 170 West Tasman Drive, San Jose, CA 95134

Ь	NAME OF AUTHOR ▼ (See Space C)	DATES OF BIRTH AND DEATH Year Born♥ Year Died♥
B Continuation of Space 2	Was this contribution to the work AUTHOR'S NATIONALITY OR DOMICILE a"work made for hire"? ☐ Yes ☐ No	WAS THIS AUTHOR'S CONTRIBUTION TO THE WORK Anonymous?
	NAME OF AUTHOR ▼	DATES OF BIRTH AND DEATH Year Born♥ Year Died♥
e	Was this contribution to the work AUTHOR'S NATIONALITY OR DOMICILE a'work made for hire"? □ Yes □ No □ No □ No	WAS THIS AUTHOR'S CONTRIBUTION TO THE WORK Anonymous?
1	NATURE OF AUTHORSHIP Briefly describe nature of the material created by the NAME OF AUTHOR	DATES OF BIRTH AND DEATH Year Born♥ Year Died♥
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Case: 17-2145 Document: 96-2 Page: 369 Filed: 02/12/2018

CONTINUATION OF (Check which):	☐ Space 1	☐ Space 4	□ Space 6 🔽			
Name of Author	Work for Hire	Domicile	Anonymous	Pseudo- nymous	Nature of Contribution	Continuation
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Adecco Employment Services	Yes	United States	Yes	No	Computer code	Spaces
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I.L. Yoh Company LLC	Yes	United States	Yes	No	Computer code	
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Aquas	Yes	United States	Yes	No	Computer code	
Metaplex, Inc.	Yes	United States	Yes	No	Computer code	
Rapidigm	Yes	India	Yes	No	Computer code	
Wipro Limited Lasselle-Ramsay	Yes	United States	Yes	No	Documentation	
Oakhill Publications/	Yes	United States	Yes	No	Documentation	
Computer Education Consulting	No.	United States	Yes	No	Documentation	
Rick Barron	Yes	United States	Yes	No	Documentation	
On-Call Consultants, Inc. Judy Melanson	No	United States	Yes	No	Documentation	

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CERTIFICATE OF REGISTRATION

Document: 96-2

Page: 370

Filed: 02/12/2018

For Supplementary Registration UNITED STATES COPYRIGHT OFFICE

REGISTRATION NUMBER





This Certificate issued under the seal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

LE LOTIVE DATE OF SUPPLEMENTARY REGISTRATION

OFFICIAL SEAL

DO NOT WRITE ABOVE THIS LINE. IF YOU NEED MORE SPACE, USE A SEPARATE CONTINUATION SHEET.

prybeth Geters

REGISTER OF COPYRIGHTS

Title of Work ▼

Cisco IOS 12.0

Registration Number of the Basic Registration ▼	Year of Basic Registration ♥
TXu 1-036-064	2002
Name(s) of Author(s) ▼ Please see Space D for list of author names	Name(s) of Copyright Claimant(s) ▼ Cisco Technology, Inc.



Location and Nature of Incorrect Information in Basic Registration ♥

Line Heading or Description

Name of Author

Incorrect Information as It Appears in Basic Registration 🔻

Cisco Systems, Inc.

Corrected Information ▼

Cisco Systems Sales & Services, Inc.

Explanation of Correction ▼

correct name of author



Priorition and a con-

Location and Nature of Information in Basic Registration to be Amplified ▼

Line Number 2b and C

Line Heading or Description Name of Author

Amplified Information and Explanation of Information ▼

Please add the following to the list of authors:

Name of Author: Cisco Technology, Inc.

Work for Hire: Yes Domicile: United States Anonymous: No Pseudonymous: No

Nature of Contribution: Computer code and documentation

MORE ON BACK ▶

• Complete all applicable spaces (D-G) on the reverse side of this page.

· See detailed instructions. · Sign the form at Space F. DO NOT WRITE HERE

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U.S. Government Printing Office: 2000-461-113/20,021

Case: 17-2145 **CERTIFICATE OF REGISTRATION**

Document: 96-2

Page: 372

Filed: 02/12/2018

For a Nondramatic Literary Work UNITED STATES COPYRIGHT OFFICE



Year



"made for hire" check "Yes" in the space provided, give the employer (or other person for whom the worl was prepared) as "Author" of that part, and leave the

space for dates

death blank

□ No

MORE ON BACK ▶

This Certificate issued under the seal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.



EFFECTIVE DATE OF REGISTRATION

JUN 1 4 2002.

REGISTER OF COPYRIGHTS OFFICIAL SEAL United States of America

DO NOT WRITE ABOVE THIS LINE. IF YOU NEED MORE SPACE, USE A SEPARATE CONTINUATION SHEET. TITLE OF THIS WORK ▼ Cisco IOS 12.1

PREVIOUS OR ALTERNATIVE TITLES ▼ Cisco IOS Release 12.1; Cisco IOS Version 12.1; Cisco Internetwork Operating System 12.1; Cisco Internetwork Operating System Release 12.1; Cisco Internetwork Operating System Version 12.1

PUBLICATION AS A CONTRIBUTION If this work was published as a contribution to a periodical, serial, or collection, give information about the

	collective work in which the contribut	ion appeared. T	Title of Collective Work ▼	•	_	
	If published in a periodical or serial gi	ive: Volume ▼	Number ▼	Issue Date ▼	On Pag	ges ♥
2 a	NAME OF AUTHOR ▼ Cisco Systems, Inc.			DATES OF BIR Year Born ♥	TH AND DEATI Year Died	
NOTE	Was this contribution to the work a "work made for hire"? "Yes No NATURE OF AUTHORSHIP B New and revised computer	Name of Country OR Citizen of Domiciled in the property of th	of material created by this author i	THE WORK Anonymous? Pseudonymous?	THOR'S CONTR ☐ Yes ☑ No ☐ Yes ☑ No	RIBUTION TO If the answer to either of these questions is Yes," see detailed instructions.
Under the law, the "author" of a "work made for hire" is	NAME OF AUTHOR V See Attached Form TX/CO			DATES OF BIR Year Born ▼	TH AND DEAT Year Died	H V
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3 a	YEAR IN WHICH CREATION OF THIS WORK WAS COMPLETED This information must be given in all cases. DATE AND NATION OF FIRST PUBLICATION OF THIS PARTICULAR WO Complete this information ONLY if this work has been published.	RK
See instructions before completing this space.	COPYRIGHT CLAIMANT(S) Name and address must be given even if the claimant is the same as the author given in space 2. ▼ Cisco Technology, Inc. 170 West Tasman Drive San Jose, CA 95134 TRANSFER If the claimant(s) named here in space 4 is (are) different from the author(s) named in	
	TRANSFER If the claimant(s) named here in space 4 is (are) different from the author(s) named in space 2, give a brief statement of how the claimant(s) obtained ownership of the copyright.	

Sign the form at line 8.

By agreement

□ Yes □ No

Pseudonymous?

• Complete all applicable spaces (numbers 5-9) on the reverse side of this page.

Domiciled in

NATURE OF AUTHORSHIP Briefly describe nature of material created by this author in which copyright is claimed.

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Page: 373

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Case: 17-2145 Document: 96-2

*17 U.S.C. § 506(e): Any person who knowingly makes a false representation of a material fact in the application for copyright registration provided for by with the application, shall be fined not more than \$2,500.

June 1999—200,000

WEB REV: June 1999

☆U.S. GOVERNMENT PRINTING OFFICE: 1999-454-879/49

Case: 17-2145 Document: 96-2 Page: 374 Filed: 02/12/2018

CONTINUATION SHEET FOR APPLICATION FORMS

- This Continuation Sheet is used in conjunction with Forms CA, PA, SE, SR, TX, and VA, only. Indicate which basic form you are continuing in the space in the upper right-hand corner.
- If at all possible, try to fit the information called for into the spaces provided on the basic form.
- If you do not have enough space for all the information you need to give on the basic form, use this Continuation Sheet and submit it with the basic form.
- If you submit this Continuation Sheet, clip (do not tape or staple) it to the basic form and fold the two together before submitting them.
- Space A of this sheet is intended to identify the basic application. Space B is a continuation of Space 2 on the basic application. Space B is not applicable

Space C (on the reverse side of this sheet) is for the continuation of Spaces 1, 4, or 6 on the basic application or for the continuation of Space 1 on any of the three Short Forms PA, TX, or VA.

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UNITED STATES COPYRIGHT OFFICE
TXu 1-036-066
PAPAU SE SEG SEU SP SRUTX TXU VA VAU
EFFECTIVE DATE OF REGISTRATION
JUN 1 4 2002
(Month) (Day) (Year)
CONTINUATION SHEET RECEIVED JUN 1 4 2002
Page 3 of 4 pages

DO NOT WRITE ABOVE THIS LINE. FOR COPYRIGHT OFFICE USE ONLY

IDENTIFICATION OF CONTINUATION SHEET: This sheet is a continuation of the application for copyright registration on the basic form submitted for the following work:

• TITLE: (Give the title as given under the heading "Title of this Work" in Space 1 of the basic form.) Cisco IOS 12.1

Identification of Application

Continuation

• NAME(S) AND ADDRESS(ES) OF COPYRIGHT CLAIMANT(S): (Give the name and address of at least one copyright claimant as given in Space 4 of the basic form or Space 2 of any of the Short Forms PA, TX, or VA.)

Cisco Technology, Inc., 170 West Tasman Drive, San Jose, CA 95134

NAME OF AUTHOR ▼ (See Space C)		DATES OF BIRTH AND DEATH Year Born♥ Year Died♥		
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Use the reverse side of this sheet if you need more space for continuation of Spaces 1, 4, or 6 of the basic form or for the continuation of Space 1 on any of the Short Forms PA, TX, or VA.

CONTINUATION OF (Check which):	☐ Space 1	☐ Space 4	☐ Space 6 🔽	1 Space 2		
Name of Author	Work for Hire	Domicile	Anonymous	Pseudo- nymous	Nature of Contribution	Continual
Author ABE Staffing Services, Inc. Adecco Employment Services A.S.K. Office Personnel Solutions Computer People Cotelligent Devsoft Corporation HCL America, Inc. HCL Consulting Limited IT & E Corporation Ma Foi Management Consultants Limited Maprik Holdings Pty Ltd Metaplex, Inc. Pipelink Rapidigm Softsol Resources, Inc. Wipro Limited Lasselle-Ramsay Oakhill Publications/ Computer Education Consulting Essential Solutions Rick Barron	Yes	United States United States Australia United States United States United States United States India United States India Australia United States	Yes	No N	Computer code	of othe Spaces

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	Palo Alto, CA 94306	101 Independence Avenue, S.E. Washington, D.C. 20559-6000	

CERTIFICATE OF REGISTRATION

Document: 96-2

This Certificate issued under the seal of the Copyright

Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a

Page: 376

Filed: 02/12/2018

For Supplementary Registration UNITED STATES COPYRIGHT OFFICE

REGISTRATION NUMBER





EFFECTIVE DATE OF SUPPLEMENTARY REGISTRATION

2003 Year

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Title of Work ♥

Cisco IOS 12.1

Registration Number of the Basic Registration V Year of Basic Registration ▼ TXu 1-036-066 2002

4.30 max 6.29

Name(s) of Author(s) ▼

Please see Space D for list of author names

Name(s) of Copyright Claimant(s) Cisco Technology, Inc.



Location and Nature of Incorrect Information in Basic Registration V

part of the Copyright Office records.

Line Heading or Description Name of Author

Incorrect Information as It Appears in Basic Registration ▼

Cisco Systems, Inc.

Corrected Information V

Cisco Systems Sales & Services, Inc.

Explanation of Correction ▼

correct name of author



Location and Nature of Information in Basic Registration to be Amplified ▼

Line Number 2b and C Line Heading or Description Name of Author

Amplified Information and Explanation of Information ▼

Please add the following to the list of authors:

Name of Author: Cisco Technology, Inc.

Work for Hire: Yes Domicile: United States Anonymous: No Pseudonymous: No

Nature of Contribution: Computer code and documentation

MORE ON BACK . Complete all applicable spaces (D-G) on the reverse side of this page.

· See detailed instructions.

· Sign the form at Space F.

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Document: 96-2

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attests that registration has been made for the work identified

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"work made for hire"? ✓ Yes ☐ No	OR Citizen of Domiciled in United States	— Anonymous? — Pseudonymous?	☐ Yes Ø No ☐ Yes Ø No	of these questions is "Yes," see detailed instructions.
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as "Author" of that part, and Pseudonymous? ☐ Yes ☐ No Domiciled in≥ leave the □ No space for dates NATURE OF AUTHORSHIP Briefly describe nature of material created by this author in which copyright is claimed. ▼ of birth and death blank. DATE AND NATION OF FIRST PUBLICATION OF THIS PARTICULAR WORK YEAR IN WHICH CREATION OF THIS Complete this information Month NONLY if this work has been published. WORK WAS COMPLETED This information must be given in all cases. a

See instructions before completing

this space.

COPYRIGHT CLAIMANT(S) Name and address must be given even if the claimant is the same as the author given in space 2.

Cisco Technology, Inc. 170 West Tasman Drive San Jose, CA 95134

TRANSFER If the claimant(s) named here in space 4 is (are) different from the author(s) named in space 2, give a brief statement of how the claimant(s) obtained ownership of the copyright.

By agreement

Nation ONE DEPOSIT RECEIVED JUN. 14. 2002 TWO DEPOSITS RECEIVED **FUNDS RECEIVED**

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Complete all applicable spaces (numbers 5-9) on the reverse side of this page.

· See detailed instructions.

. Sign the form at line 8.

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*17 U.S.C § 506(e): Any person who knowingly makes a fewith the application, shall be fined not more than \$2,500. June 1999—200,000 WEB REV: June 1999

Case: 17-2145 Document: 96-2

Case: 17-2145 Document: 96-2 Page: 380 Filed: 02/12/2018

CONTINUATION SHEET FOR APPLICATION FORMS

- This Continuation Sheet is used in conjunction with Forms CA, PA, SE, SR, TX, and VA, only. Indicate which basic form you are continuing in the space in the upper right-hand corner.
- If at all possible, try to fit the information called for into the spaces provided on the basic form.
- If you do not have enough space for all the information you need to give on the basic form, use this Continuation Sheet and submit it with the basic form.
- If you submit this Continuation Sheet, clip (do not tape or staple) it to the basic form and fold the two together before submitting them.
- Space A of this sheet is intended to identify the basic application. Space B is a continuation of Space 2 on the basic application. Space B is not applicable

Space C (on the reverse side of this sheet) is for the continuation of Spaces 1, 4, or 6 on

the basic application or for the continuation of Space 1 on any of the three Short Forms PA, TX, or VA.

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Page 3 of 4 pages

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CERTIFICATE OF REGISTRATION

Document: 96-2

Page: 382

Filed: 02/12/2018

For Supplementary Registration UNITED STATES COPYRIGHT OFFICE

REGISTRATION NUMBER





EFFECTIVE DATE OF SUPPLEMENTARY REGISTRATION

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This Certificate issued under the seal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a

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Title of Work ♥

Cisco IOS 12.2

Registration Number of the Basic Registration \(\nbegar{}\)

TXu 1-036-065

Name(s) of Author(s) ▼

Please see Space D for list of name of authors

Year of Basic Registration ▼ 2002

Name(s) of Copyright Claimant(s) ▼ Cisco Technology, Inc.

Location and Nature of Incorrect Information in Basic Registration \(\nabla\)

part of the Copyright Office records.

Line Heading or Description

Name of Author

Incorrect Information as It Appears in Basic Registration ▼

Cisco Systems, Inc.

Corrected Information ▼

Cisco Systems Sales & Services, Inc.

Explanation of Correction ▼

correct name of author

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Line Number 2b and C

Line Heading or Description Name of Author

Amplified Information and Explanation of Information ▼

Please add the following to the list of author names:

Name of Author: Cisco Technology, Inc.

Work for Hire: Yes Domicile: United States Anonymous: No Pseudonymous: No

Nature of Contribution: Computer code and documentation

MORE ON BACK ▶

. Complete all applicable spaces (D-G) on the reverse side of this page.

· See detailed instructions.

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Page: 383 Filed: 02/12/2018

Case: 17-2145 Document: 96-2 Page: 384 Filed: 02/12/2018

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Marybeth Peters

FORM TX
For a Nondramatic Literary Work
UNITED STATES COPYRIGHT OFFICE

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is space	TRANSFER If the claimant(s) named here in space 4 is (are) different from the author(s) named space 2 give a brief statement of how the claimant(s) obtained ownership of the copyright ▼ By agreement	IN PUNDS RECEIVED

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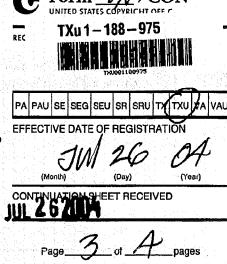
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CONTINUATION SHEET FOR APPLICATION FORMS

- This Continuation Sheet is used in conjunction with Forms CA PA SE SR TX and VA only Indicate which basic form you are continuing in the space in the upper right hand comer
- If at all possible try to fit the information called for into the spaces provided on the basic form
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 two together before submitting them
- Space A of this sheet is intended to identify the basic application.
 Space B is a continuation of Space 2 on the basic application.
 Space B is not applicable to Short Forms.

Space C (on the reverse side of this sheet) is for the continuation of Spaces 1 4 or 6 on the basic application or for the continuation of Space 1 on any of the three Short Forms PA TX or VA



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IDENTIFICATION OF CONTINUATION SHEET This sheet is a continuation of the application for copyright registration on the basic form submitted for the following work

TITLE (Give the title as given under the heading Title of this Work in Space 1 of the basic form.)
 Cisco IOS 12 3

Identification of Application

• NAME(S) AND ADDRESS(ES) OF COPYRIGHT CLAIMANT(S) (Give the name and address of at least one copyright claimant as given in Space 4 of the basic form or Space 2 of any of the Short Forms PA TX or VA)

Cisco Technology Inc 170 West Tasman Drive San Jose CA 95134 NAME OF AUTHOR ▼ DATES OF BIRTH AND DEATH Year Born**▼** Year Died▼ (See Space C) Was this contribution to the **AUTHOR S NATIONALITY OR DOMICILE** WAS THIS AUTHOR S CONTRIBUTION work a work made for hire? Name of Country TO THE WORK Citizen of D Anonymous? 🖸 Yes 🚨 No If the enswer to either of these questions is Continuation ☐ No Domiciled in Pseudonymous? Tyes No Yes see detailed instructions of Space 2 NATURE OF AUTHORSHIP Briefly describe nature of the material created by the author in which copyright is claimed. NAME OF AUTHOR ▼ DATES OF BIRTH AND DEATH Year Born▼ Year Died▼ Was this contribution to the **AUTHOR S NATIONALITY OR DOMICILE** WAS THIS AUTHOR S CONTRIBUTION work a work made for hire? TO THE WORK Q Yes Citizen of ☐ Yes ☐ No Anonymous? of these questions is O No Pseudonymous? Tyes No Domiciled in NATURE OF AUTHORSHIP Briefly describe nature of the material created by the author in which copyright is claimed. NAME OF AUTHOR W DATES OF BIRTH AND DEATH Year Born▼ Year Died♥ Was this contribution to the **AUTHOR S NATIONALITY OR DOMICILE** WAS THIS AUTHOR S CONTRIBUTION work a work made for hire? Name of Country TO THE WORK ☐ Yes Citizen of Anonymous? Yes No If the enswer to either of these questions is ☐ No Domiciled in D Pseudonymous? Tyes No Yes see detailed

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NATURE OF AUTHORSHIP Briefly describe nature of the material created by the author in which copyright is claimed.

instructions

Case: 17-2145 Document: 96-2 Page: 387 Filed: 02/12/2018

CONTINUATION OF (Check which) ☐ Space 1 ☐ Space 4 Space 6 Space 2b Name of Author Work For Domicile Nature of Contribution Continuation Anonymous Pseudoof other nymous Spaces **United States Avnisoft Corp** Yes Yes No Computer Code Bryson Technologies Inc Yes United States Yes No Documentation United States Cisco Technology Inc Yes Yes No Computer Code & Documentation Data Connection Ltd Yes **United States** Yes No Computer Code **United States** Documentation **HarveyCom** Yes Yes No **United States** Computer Code & Documentation HCL America Inc Yes Yes No HCL Consulting Limited India Computer Code Yes Yes No Yes Yes India Infosys Yes No Documentation United States Yes Documentation Lasselle Ramsay No Oakhill Publications Yes United States Yes No Computer Code Yes India Yes Documentation ODI HCL No Preferred International Yes United Kingdom Yes No Documentation Red Oak Technologies Yes United States Yes No Documentation United States Richard Barron and Assoc Yes Yes No Computer Code Tata Elxsi Limited Yes India Yes No Computer Code India **Technology Solutions** Yes Yes No Computer Code India Yes WIPRO Yes No Computer Code

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Jason Schroth Intellectual Property Department / Cisco Technology Inc Number/Street/Apt ▼ 170 West Tasman Drive City/State/ZIP ▼ San Jose CA 95134

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Case: 17-2145 Document: 96-2 Page: 388 Filed: 02/12/2018

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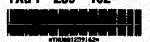


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Register of Copyrights, United States of America

For a Nondramatic Literary Work UNITED STATES COPYRIGHT OFFICE

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	PREVIOUS OR ALTERNATIVE TITLES ▼ Cisco IOS Release 12.4 Cisco IOS Version 12.4 Cisco Internetwork Operating System 12.4 Cisco							
	Internetwork Operating System Release 12.4 Cisco Internetwork Operating System Version 12.4 PUBLICATION AS A CONTRIBUTION. If this work was published as a contribution to a periodical, serial, or collection, give information about the							
	collective work in which the contribution appeared							
	If published in a periodical or serial gr	ve Volume♥ Number♥	Issue Date 🔻	On Pa	ges 🔻			
	NAME OF AUTHOR ▼		DATES OF BIRTH Year Born	AND DEAT				
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	Ø Yes □ No	OR Citizen of Domiciled in United States		□Yes Ø No □Yes Ø No	of these questions is "Yes see detailed instructions			
Œ	NATURE OF AUTHORSHIP Briefly describe nature of material created by this author in which copyright is claimed. New and revised computer code and documentation							
iaw iaw	NAME OF AUTHOR V	oge and documentation		I AND DEAT	19			
r of b	See Attached Form TX/CON	for Additional Authors	DATES OF BIRTH AND DRATH Year Born ▼ Year Died ▼					
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	Cisco Technology Inc		ONE DEPOSIT	PECENTAL P				
uctions	170 West Tasman Drive		TWO DEPOSIT	445				
ompleting e	San Jose, CA 95134 TRANSFER If the claimant(a) name	I here in space 4 is (are) different from the author(s) named in	EB					
		the claimant(s) obtained ownership of the copyright	FUNDS RECEI	VED				

MORE ON BACK

By agreement

Complete all applicable spaces (numbers 5.9) on the reverse side of this page See detailed instructions Sign the form at line 8

		EXAMINED BY	FORM TX			
		CHECKED BY				
		CORRESPONDENCE	FOR COPYRIGHT			
			OFFICE USE ONLY			
(1) Years	DO NOT WRITE ABOVE THIS LINE IF YOU NEED MORE SPACE,	USE A SEPARATE CONTINUATION SHEET				
e Yes □ No a. □ Thus us th	REGISTRATION Has registration for this work, or for an earlier version of it of it your answer is "Yes, why is another registration being sought? (Check apprie first published edition of a work previously registered in unpublished form the first application submitted by this author as copyright claimant.)	nis work, already been made in the Copyright Office?	5			
16 to N. 188 Phillips	changed version of the work, as shown by space 6 on this application. To be the previous Registration Number TXU1 188 975	Year of Registration ► 2004				
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Jason Sch Cisco Tec 170 West San Jose Area code and d	ONDENCE Give name and address to which correspondence about this applicationth chinology Inc Tasman Drive CA 95134 laytime telephone number ▶ (408) 853 7972 roth@cisco com	ation should be sent Name/Address/Apt/City/Stat Fax number ▶ (408) 853 7972	b			
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Document: 96-2

Page: 389

Filed: 02/12/2018

Case: 17-2145 Document: 96-2 Page: 390 Filed: 02/12/2018

CONTINUATION SHEET FOR APPLICATION FORMS



 This Continuation Sheet is used in conjunction with Forms CA PA SE SH TX and VA only Indicate which basic form you are continuing in the space in the upper right hand comer.

If at all possible try to fit the information called for into the spaces provided on the basic form
 If you do not have explicit space for all the information you need to give on the basic form use

If you do not have enough space for all the information you need to give on the basic form use
this Continuation Sheet and submit it with the basic form

If you submit this Continuation Sheet, clip (do not tape or staple) it to the basic form and fold the two together before submitting them

Space A of this sheet is intended to identify the basic application
Space B is a continuation of Space 2 on the basic application
Space B is not applicable to Short Forms
Space C (on the reverse side of this sheet) is for the continuation of Spaces 1 4 or 6 on the basic application or for the continuation of Space 1 on any of the three Short Forms PA TX or VA

(Month) (Day) (Year)

CONTINUATION SHEET REC EIVED

AUG 1 2 2005

Page 3 of 4 pages

EFFECTIVE DATE OF REGISTRATION

DO NOT WRITE ABOVE THIS LINE FOR COPYRIGHT OFFICE USE ONLY

IDENTIFICATION OF CONTINUATION SHEET This sheet is a continuation of the application for copyright registration on the basic form submitted for the following work

TITLE (Give the title as given under the heading Title of this Work in Space 1 of the basic form)
 Cisco IOS 12 4

Identification of Application

NAME(S) AND ADDRESS(ES) OF COPYRIGHT CLAIMANT(S) (Give the name and address of at least one copyright claimant as given in Space 4 of the basic form or Space 2 of any of the Short Forms PA TX or VA)

Cisco Technology Inc 170 West Tasman Drive San Jose CA 95134

d	NAME OF AUTHOR ▼ (See Space C)		DATES OF BIRTH AND DEATH Year Born♥ Year Diod♥				
B Continuation of Space 2	Was this contribution to the work a work made for hire? Yes No	AUTHOR S NATIONALITY OR DOMICILE Name of County OR Citizen of Domiciled in Domiciled in Domiciled	WAS THIS AUTHOR'S CONTRIBUTION TO THE WORK Anonymous? Yes No of these questions is Yes see detailed instructions				
	NATURE OF AUTHORSHIP Briefly describe nature of the material created by the author in which copyright is claimed ▼						
e	NAME OF AUTHOR ▼		DATES OF BIRTH AND DEATH Year Bom▼ Year Died▼				
	Was this contribution to the work a work made for hire? Yes No	AUTHOR S NATIONALITY OR DOMICILE Name of Country OR Citizen of Domiciled in	WAS THIS AUTHOR S CON TRIBUTION TO THE WORK Anonymous? Yes No if the answer to either of these questions is. Yes see detailed instructions				
	NATURE OF AUTHORSHIP Briefly describe nature of the material created by the author in which copyright is claimed ▼						
	NAME OF AUTHOR ▼		DATES OF BIRTH AND DEATH Year Bom ▼ Year Died ▼				
	Was thus contribution to the work a work made for hire? Yes No	AUTHOR'S NATIONALITY OR DOMICILE Name of Country OR {Citizen of } Domiciled in }	WAS THIS AUTHOR'S CONTRIBUTION TO THE WORK Anonymous? Yes No the answer to either of these questions is Pseudonymous? Yes No Yes see detailed instructions				

Use the reverse side of this sheet if you need more space for continuation of Spaces 1 4 or 6 of the basic form or for the continuation of Space 1 on any of the Short Forms PA TX or VA

Case: 17-2145 Document: 96-2 Page: 391 Filed: 02/12/2018

CONTINUATION OF (Chec	k which)	□ Space 1 □ Sp	ace 4 Spa	œ6 🔽 S∣	pace 2b	
Name of Author	Work For Hire	Domicilė	Anonymous	Pseudo- nymous	Nature of Contribution	Continuation of other Spaces
Bryson Technologies Inc	Yes	United States	Yes	No	Documentation	
Cisco Technology Inc	Yes	United States	Ycs	No	Computer Code & Documentation	n ()
Data Connection Ltd	Yes	United States	Yes	No	Computer Code	
HCL	Yes	India	Yes	No	Computer Code & Documentation	n () (
Infosys	Yes	India	Yes	No	Computer Code	OHOMESK
Lasselle Ramsay	Yes	United States	Yes	No	Documentation	
Manpower	Yes	United States	Yes	No	Computer Code	
Mindtree Consulting	Yes ,	India	Yes	No	Computer Code	
Oak Hill Corporation	Yes '	United States	Yes >	No	Documentation	
Oakhill Publications	Yes	United States	Yes	No 💎	Documentation	
PD Communications	Yes	United States	Yes	No	Documentation	
Freferred International	Yes	United Kingdom	Yes	No	Computer Code	보통 중 중 (1)
QSolv Inc	Yes	United States	Yes	No	Computer Code	
Red Oak Technologies	Yes	United States	Yes	No	Documentation	
Second Foundation Inc	Yes	United States	Yes	No	Computer Code	Mail (1) 설명 (1)
Tata Elxsi Limited	Yes	India	Yes	No	Computer Code	
Technology Solutions	Yes	India	Yes	No	Computer Code	
Varite Inc	Yes	United States	Yes	No	Computer Code	
WIPRO	Yes	India	Yes	No	Computer Code	

Name ♥ Jason Schroth Inte	allectual Prope	erty Denartmei	nt / Cisco Tec	hnology Inc		Sign your application
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San Jose CA 95	137			맛없다 (나라)		Library of Congress Copyright Offi

Document: 96-2 Case: 17-2145 Page: 392 Filed: 02/12/2018

Certificate of Registration



This Certificate issued under the seal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Register of Copyrights, United States of America

Registration Number TX 7-938-524

> Effective date of registration:

November 28, 2014

Title ·

Title of Work: Cisco IOS 15.0

Previous or Alternative Title: Cisco IOS Release 15.0

Cisco IOS Version 15.0

Cisco Internetwork Operating System 15.0

Cisco Internetwork Operating System Release 15.0 Cisco Internetwork Operating System Version 15.0

Cisco Internetwork Operating System Software Release 15.0

Cisco IOS Software Release 15.0

Completion/Publication

Year of Completion: 2009

Date of 1st Publication: October 1, 2009

Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States

Domiciled in: United States

Author: Bard na nGleann

Author Created: text

Work made for hire: Yes

Citizen of: Ireland

Domiciled in: Ireland

Author: AAP3, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United Kingdom

Domiciled in: United Kingdom

Author: Aerotek, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: HCL Technologies Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Infobahn Softworld Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Infosys Technologies Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: KForce Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Ma Foi Management Consultants Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Randstad

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Wipro Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Copyright claimant -



Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

Previous registration and year: TXu1-259-162 2005

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 12, 2014

Applicant's Tracking Number: 41593-0036

Registration #: TX0007938524
Service Request #: 1-1840007632



Kirkland & Ellis LLP Joshua L. Simmons 601 Lexington Avenue New York, NY 10022 United States

Certificate of Registration



This Certificate issued under the seal of the Copyright Office in accordance with title 17, *United States Code*, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Maria A. Pallante

Register of Copyrights, United States of America

Registration Number TX 7-938-525

Effective date of registration:

November 28, 2014

Title ·

Title of Work: Cisco IOS 15.1

Previous or Alternative Title: Cisco IOS Release 15.1

Cisco IOS Version 15.1

Cisco Internetwork Operating System 15.1

Cisco Internetwork Operating System Release 15.1

Cisco Internetwork Operating System Version 15.1

Cisco IOS Software Release 15.1

Cisco Internetwork Operating System Software Release 15.1

Completion/Publication ·

Year of Completion: 2010

Date of 1st Publication: March 26, 2010

Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

■ Author: Bard na nGleann

Author Created: text

Work made for hire: Yes

Citizen of: Ireland Domiciled in: Ireland

Author: Aerotek, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: HCL Technologies Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

■ Author: Infosys Technologies Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: KForce Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Larsen & Toubro Infotech Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Prolific Minds Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Simplion Technologies Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

■ Author: Wipro Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Cisco Technology, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Copyright claimant



Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim -

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

Previous registration and year: Pending 2014

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 12, 2014

Applicant's Tracking Number: 41593-0036

Registration #: TX0007938525 **Service Request #:** 1-1842583852



Kirkland & Ellis LLP Joshua L. Simmons 601 Lexington Avenue New York, NY 10022 United States

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Maria A. Pallante

Register of Copyrights, United States of America

Registration Number TX 7-937-159

Effective date of registration:

November 24, 2014

Title

Title of Work: Cisco IOS 15.2

Previous or Alternative Title: Cisco IOS Release 15.2

Cisco IOS Version 15,2

Cisco Internetwork Operating System 15.2

Cisco Internetwork Operating System Release 15.2

Cisco Internetwork Operating System Version 15.2

Cisco IOS Software Release 15.2

Cisco Internetwork Operating System Software Release 15.2

Completion/Publication

Year of Completion: 2011

Date of 1st Publication: July 22, 2011

Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States

Author: Bard na nGleann

Domiciled in: United States

Author Created: text

Work made for hire: Yes

Citizen of: Ireland Domiciled in: Ireland

M Author: Aerotek, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Case: 17-2145 Document: 96-2 Page: 401 Filed: 02/12/2018

Mauritius Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: Mauritius Domiciled in: Mauritius

Author: HCL Technologies Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Infosys Technologies Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

M Author: KForce Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

■ Author: Prolific Minds Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Randstad

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Tata Consultancy Services Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Wipro Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Case: 17-2145 Document: 96-2 Page: 402 Filed: 02/12/2018

Author: Cisco Technology, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Copyright claimant -

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim -

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

Previous registration and year: Pending 2014

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 12, 2014

Applicant's Tracking Number: 41593-0036

Registration #: TX0007937159 Service Request #: 1-1842634112



Kirkland & Ellis LLP Joshua L. Simmons 601 Lexington Avenue New York, NY 10022 United States

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Register of Copyrights, United States of America

Registration Number TX 7-938-341

Effective date of registration:

November 26, 2014

Title

Title of Work: Cisco IOS 15.4

Previous or Alternative Title: Cisco IOS Release 15.4

Cisco IOS Version 15.4

Cisco Internetwork Operating System 15.4

Cisco Internetwork Operating System Release 15.4

Cisco Internetwork Operating System Version 15.4

Cisco IOS Software Release 15.4

Cisco Internetwork Operating System Software Release 15.4

Completion/Publication

Year of Completion: 2013

Date of 1st Publication: November 24, 2013

Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Aricent Technologies Mauritius Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: Mauritius Domiciled in: Mauritius

* Author: China International Intellectech Corporation

Author Created: computer program

Work made for hire: Yes

Citizen of: China Domiciled in: China

Author: embedUR Systems (I) Private Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

M Author: Ensoft Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: United Kingdom Domiciled in: United Kingdom

Author: Gemtek Technology Co., Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: Chinese Taipei (Taiwan) Domiciled in: Chinese Taipei

(Taiwan)

Author: HCL Technologies Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Infosys Technologies Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

M Author: Paxterra Solutions Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Randstad

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Scarlet Wireless India Private Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India



Case: 17-2145 Document: 96-2 Page: 406 Filed: 02/12/2018

Author: Tata Consultancy Services Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Wipro Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Copyright claimant -

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

Previous registration and year: Pending 2014

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 12, 2014

Applicant's Tracking Number: 41593-0036

Case: 17-2145 Document: 96-2 Page: 407 Filed: 02/12/2018

Registration #: TX0007938341 **Service Request #:** 1-1842848742



Kirkland & Ellis LLP Joshua L. Simmons Kirkland & Ellis LLP 601 Lexington Avenue New York, NY 10022 United States Case: 17-2145 Document: 96-2 Page: 408 Filed: 02/12/2018

Certificate of Registration



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Maria A. Pallante

Register of Copyrights, United States of America

Registration Number TX 7-937-240

Effective date of registration:

November 24, 2014

Title

Title of Work: Cisco IOS XE 2.1

Previous or Alternative Title: Cisco IOS XE Release 2.1

Cisco IOS XE Version 2.1

Cisco Internetwork Operating System XE 2.1

Cisco Internetwork Operating System XE Release 2.1

Cisco Internetwork Operating System XE Version 2.1

Cisco IOS XE Software Release 2.1

Cisco Internetwork Operating System XE Software Release 2.1

Completion/Publication

Year of Completion: 2008

Date of 1st Publication: May 2, 2008 Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Bard na nGleann

Author Created: text

Work made for hire: Yes

Citizen of: Ireland Domiciled in: Ireland

Author: Adeceo USA, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Case: 17-2145 Document: 96-2 Page: 409 Filed: 02/12/2018

Author: Aerotek, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: HCL Technologies Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Infobalm Softworld Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: KForce Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Data Connection Limited dba Metaswitch Networks

Author Created: computer program

Work made for hire: Yes

Citizen of: United Kingdom Domiciled in: United Kingdom

Author: Solectron Corporation

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: WIPRO Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Zenaide Technologies, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States



Case: 17-2145 Document: 96-2 Page: 410 Filed: 02/12/2018

Author: Cisco Technology, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Copyright claimant -

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim -

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 13, 2014

Applicant's Tracking Number: 41593-0036

Case: 17-2145 Document: 96-2 Page: 411 Filed: 02/12/2018

Registration #: TX0007937240 **Service Request #:** 1-1863956851



Kirkland & Ellis LLP Joshua L. Simmons 601 Lexington Avenue New York, NY 10022 United States Case: 17-2145 Document: 96-2 Page: 412 Filed: 02/12/2018

Certificate of Registration



This Certificate issued under the seal of the Copyright Office in accordance with title 17, *United States Code*, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Maun A tallante

Register of Copyrights, United States of America

Registration Number TX 7-937-234

Effective date of registration:

November 24, 2014

Title

Title of Work: Cisco IOS XE 3.5

Previous or Alternative Title: Cisco IOS XE Release 3.5

Cisco IOS XE Version 3.5

Cisco Internetwork Operating System XE 3.5

Cisco Internetwork Operating System XE Release 3.5

Cisco Internetwork Operating System XE Version 3.5

Cisco IOS XE Software Release 3.5

Cisco Internetwork Operating System XE Software Release 3.5

Completion/Publication

Year of Completion: 2011

Date of 1st Publication: November 28, 2011 Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Bard na nGleann

Author Created: text

Work made for hire: Yes

Citizen of: Ireland Domiciled in: Ireland

Author: Adecco USA, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Case: 17-2145 Document: 96-2 Page: 413 Filed: 02/12/2018

M Author: Aerotek, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Aricent Technologies Mauritius Limted

Author Created: computer program

Work made for hire: Yes

Citizen of: Mauritius Domiciled in: Mauritius

■ Author: HCL Technologies Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Infosys Technologies Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: KForce Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Randstad

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Tata Consultancy Services Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Unilink Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: Israel Domiciled in: Israel



Case: 17-2145 Document: 96-2 Page: 414 Filed: 02/12/2018

Author: Vircon, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: WIPRO Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Cisco Technology, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Copyright claimant ·

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim -

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

Previous registration and year: Pending 2014

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 13, 2014

Applicant's Tracking Number: 41593-0036

Case: 17-2145 Document: 96-2 Page: 415 Filed: 02/12/2018

Registration #: TX0007937234 Service Request #: 1-1874302659



Kirkland & Ellis LLP Joshua L. Simmons 601 Lexington Avenue New York, NY 10022 United States

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Page: 416

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Narybeth Geters

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CONTINUATION SHEET FOR APPLICATION FORMS



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 Indicate which basic form you are continuing in the space in the upper right-hand corner.
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- Space A of this sheet is intended to identify the basic application.
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Page 7 of 9 pages

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- Cisco Technology, Inc., 170 West Tasman Drive, San Jose, CA 95134

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Case: 17-2145 Certificate of Registration

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CONTINUATION SHEET FOR APPLICATION FORMS

TXu1-270-592

Form <u>TX</u>/CON

- This Continuation Sheet is used in conjunction with Forms CA PA SE SR TX and VA only
 Indicate which basic form you are continuing in the space in the upper right hand corner
- If at all possible try to fit the information called for into the spaces provided on the basic form.
- If you do not have enough space for all the information you need to give on the basic form use this Continuation Sheet and submit it with the basic form
- if you submit this Continuation Sheet clip (do not tape or staple) it to the basic form and fold the
 two together before submitting them
- Space A of this sheet is intended to identify the basic application
 Space B is a continuation of Space 2 on the basic application
 Space B is not applicable to Short Forms
 Space C (on the reverse side of this sheet) is for the continuation of Spaces 1 4 or 6 on the basic application or for the continuation of Space 1 on any of the three Short Forms PA, TX or VA

EFFECTIVE DATE OF REGISTRATION

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CONTINUATION SHEET RECEIVED

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Page 3 of Y pages

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DO NOT WRITE ABOVE THIS LINE. FOR COPYRIGHT OFFICE USE ONLY

IDENTIFICATION OF CONTINUATION SHEET This sheet is a continuation of the application for copyright registration on the basic form submitted for the following work:

• TITLE (Give the title as given under the heading Title of this Work in Space 1 of the basic form)
Cisco IOS XR version 3 2

Identification of Application

NAME(S) AND ADDRESS(ES) OF COPYRIGHT CLAIMANT(S) (Give the name and address of at least one copyright claimant
as given in Space 4 of the basic form or Space 2 of any of the Short Forms PA, TX, or VA)

Cisco Technology Inc 170 West Tasman Drive, San Jose CA 95134

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Case: 17-2145 Document: 96-2 Page: 423 Filed: 02/12/2018

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MetaData	Yes	Canada	Yes	No	Computer Code	
Oak Hill Corporation	Yes	United States	Yes	No	Documentation	
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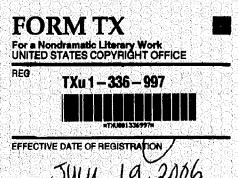
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Case; 17-2145 Document: 96-2 Page: 424 Filed: 02/12/2018

Certificate of Registration



This Certificate issued under the scal of the Copyright Office in accordance with title 17, United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.



Marybeth Geters

Register of Copyrights, United States of America

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• TITLE (Give the title as given under the heading. Title of this Work in Space 1 of the basic form.)

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• NAME(S) AND ADDRESS(ES) OF COPYRIGHT CLAIMANT(S) (Give the name and address of at least one copyright claimant as given in Space 4 of the basic form or Space 2 of any of the Short Forms PA TX or VA.)

identification of Application

Cisco Technology Inc 170 West Tasman Drive San Jose CA 95134

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Marybeth Peters
Register of Copyrights, United States of America

FORM TX

For a Nondramatic Literary Work UNITED STATES COPYRIGHT OFFICE

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CONTINUATION SHEET FOR APPLICATION FORMS

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PA PAU SE SEG SEU SRISHOTTIN TXU VALVAU

DO NOT WRITE ABOVE THIS LINE FOR COPYRIGHT OFFICE USE ONLY

IDENTIFICATION OF CONTINUATION SHEET. This sheet is a continuation of the application for copyright registration on the basic form submitted for the following work.

• TITLE (Give the title as given under the heading. Title of this Work in Space 1 of the basic form.)

Cisco IOS XR version 3 4.

Cisco IUS AR

NAME(S) AND ADDRESS(ES) OF COPYRIGHT CLAIMANT(S) (Give the name and address of at least one copyright claimant
as given in Space 4 of the basic form or Space 2 of any of the Short Forms PA TX or VA)

identification of Application

Continuati

Cisco Technology Inc 170 West Tasman Drive San Jose CA 95134

(See Space C)		Year Born♥ Year Died♥
Was this contribution to the work a work made for hire ? Yes No		WAS THIS AUTHOR S CONTRIBUTION TO THE WORK Anonymous?
NATURE OF AUTHORSHIP E	riefly describe nature of the material created by th	e author in which copyright is claimed ▼
NAME OF AUTHOR 🔻		DATES OF BIRTH AND DEATH Year Boin♥ Year Died♥
Was this contribution to the work a work made for hire? ☐ Yes ☐ No	AUTHOR S NATIONALITY OR DOMICILE Name of County OR Citizen of Domiciled in	WAS THIS AUTHOR'S CONTRIBUTION TO THE WORK Anonymous? Yes No Pseudonymous? Yes No With answer to either of these questions is yes see detailed instructions.
NATURE OF AUTHORSHIP	Briefly describe nature of the material created by th	e author in which copyright is claimed 🔻
NAME OF AUTHOR Y		DATES OF BIRTH AND DEATH Year Born♥ Year Died♥
Was this contribution to the work a work made for hire? Yes No	AUTHOR S NATIONALITY OR DOMICILE Name of Country OR Catizen of Domiciled in	WAS THIS AUTHOR'S CONTRIBUTION TO THE WORK Anonymous? Yes No of these questions in Yes No of these questions in Yes one detailed

Use the reverse side of this sheet if you need more space for continuation of Spaces 1.4 or 6 of the basic form or for the continuation of Space 1 on any of the Short Forms PA TX or VA

Case: 17-2145 Document: 96-2 Page: 431 Filed: 02/12/2018

CONTINUATION OF (Checl	c which)	☐ Space 1 ☐ Sp	ace 4 🔲 Spa	ce 6 📝 Sp	iace 2b	C
Name of Author	Work For Hire	Domicile	Anonymous	Pseudo- nymous	Nature of Contribution	Continuation of other Spaces
Cieco Technology Inc	Yes	United States	Yes	No	Computer Code & Documenta	tion
Calian Technologies	Yes	Canada	its	₩o	Perrois Life.	
Cyber Professionals Inc	Yes	United States	Yes	No >	Computer Code	
Data Connection Ltd	Yes -	United Kingdom	Yes	No	Computer Code	
Digital X Inc	Yes	United States	Yes	No)	Computer Code	
Ensoft Ltd	Yes (United Kingdom	Yes	No	Computer Code	
Pujitsu Japan	Yes	Japan	Yes	No	Computer Code	
HČL	Yes	India ()	Yes	No	Computer Code	
Jaypar	Yes	United States	Yes	No	Computer Code	
MetaData	Yes	Canada	Yes	No	Computer Code	
Oak Hill Corporation	Yes	United States	Yes	No	Documentation	
ONE ANS	Yes	Italy	Yes	No	Computer Code	
Piepeople Consulting Inc	Yes	United States	Yes	No	Computer Code	
Pure Solutions	Yes	United States	Yes	No	Computer Code	
QNX Software	Yes	United States	Yes	No	Computer Code	
OSolv Inc	Yes	United States	Yes	No	Computer Code	보다라 보신
SQLink	Yes	Israel	Yes	No	Computer Code	나라 본 수
TechOne	Yes	United States	Yes	No	Computer Code	

Name V			1732264	(12-12) Sub-	4474(4234423)	Complete II acess ly paces Sign your application
Jason Schroti	n Intellectual P	roperty Departme	nt / Cisco Tec	hnology Inc		PARAMETER CONTRACTOR
Number/Street/Apt 170 West To	▼ asman Drive					Application form Nonrefundable fee heck of money order payable i Region Coovrights
Chy/State/ZiP ▼		KSKONO		NOTE OF), Korko, Ko.	3 Deposit Material
San Jose C.	4 05134					Library of Congress, Copyright C

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Case: 17-2145 Document: 96-2 Page: 432 Filed: 02/12/2018

Certificate of Registration



This Certificate issued under the seal of the Copyright Office in accordance with title 17. United States Code, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Register of Copyrights, United States of America

Registration Number:

TXu 1-592-305

Effective date of registration:

July 17, 2007

Title

Title of Work: Cisco IOS XR version 3.5

Previous or Alternative Title: Cisco IOS XR release 3.5; Cisco Internetwork Operating System version XR

version 3.5, Cisco Internetwork Operating System XR release 3.5, IOX version 3.5, IOS NG version 3.5, IOS NG release 3.5; III ROS version 3.5, HFROS release 3.5, ENA version 3.5, ENA release 3.5; Cisco Q version 3.5,

Cisco Q release 3.5

Completion/ Publication

Year of Completion: 2007

Author

Author: Cisco Systems, Inc

Author Created: New and revised computer code and documentation

Work made for hire: Yes

Domiciled in: United States

Anonymous: No

Author; Abacus

Author Created: Computer Code

Work made for hire: Yes

Domiciled in: United States

Anonymous: Yes Pseudonymous: No

Author: Cisco Technology, Inc

Author Created: Computer Code & Documentation

Work made for hire: Yes

Domiciled in: United States

Anonymous: Yes Anonymous: No

Case: 17-2145 Document: 96-2 Filed: 02/12/2018 Page: 433 Cyber Professionals, Inc Author: Author Created: Computer Code Work made for hire: Yes Domiciled in: United States Anonymous: Yes Pseudonymous: No Author: Data Connection Ltd Author Created: Computer Códe Yes Work made for hire: Domiciled in: United Kingdom Anonymous: Pseudonymous:) No Author: Digital-X, Inc Computer Code is the Created: Work made for hire: Yes Domiciled in: United States Yes Anonymous: Pseudonymous: No Author: Ensoft Ltd. Author Created: Computer Code Work made for hire: Domiciled in: United Kingdom Anonymous: Yes Pseudonymous: No Fujitsu Japan Author: **Author Created:** Computer code Work made for hire: Yes Domiciled in: Japan Yes Anonymous: Pseudonymous: No Author HCL Author Created; Computer code Work made for hire. Yes Domiciled in: India Anonymous: Yes Pseudonymous: No MetaData Author: Computer code Author Created: Work made for hire: Yes Domicited in: Canada Anonymous: Yes Pseudonymous: No

Case: 17-2145 Document: 96-2 Page: 434 Filed: 02/12/2018 Author: ONE-ANS Author Created: Computer code Work made for hire: Yes Domiciled in: Italy kochili bilahid - 190 Bil Tolangid Anonymous: Yes Pseudonymous: No Author: Pure Solutions Author Created: Computer Code Work made for hire: Yes Domiciled in: United States Pseudonymous: No Anonymous: Yes Author: QNX Software Author Created: Computer Code Work made for hire: Yes Domiciled in: United States Anonymous: Yes Pseudonymous: No Author: Sapphire InfoTech, Inc. Author Created: Computer Code Work made for hire: Yes Domiciled in: United States Pseudonymous: No Anonymous: Yes Author: Stivant Author Created: Computer Code Work made for hire: Yes Domiciled in: United States

Anonymous: Yes

Pseudonymous: No

Author: TechOne

Author Created: Computer Code

Work made for hire: Yes

Domiciled in: United States

Anonymous: Yes

Pseudonymous: No

Copyright claimant

Copyright Claimant: Cisco Technology, Inc

170 West Tasman Drive, San Jose, CA, 95134

Transfer Statement: By written agreement

Case: 17-2145 | Document: 96-2 | Page: 435 | Filed: 02/12/2018

Limitation of copyright claim

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

Previously registered: Yes

Previous registration and year: TXu 1-344-750 2007

Basis of current registration: This is a changed version of the work.

New material included in claim: New and revised computer code and documentation

Certification

Name: Dan Lang
Date: July 17, 2007

Case: 17-2145 Document: 96-2 Page: 436 Filed: 02/12/2018 Cases: 14-cv-05344 Document: 26 Page: 436 Filed: 02/12/2018 Certificate of Registration



This Certificate issued under the seal of the Copyright Office in accordance with title 17, *United States Code*, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Maria A. Tallante

Register of Copyrights, United States of America

Registration Number TX 7-933-364

Effective date of registration:

November 14, 2014

Title

Title of Work: Cisco IOS XR version 4.3

Previous or Alternative Title: Cisco IOS XR 4.3

Cisco IOS XR Release 4.3

Cisco IOS XR Software Release 4.3 Cisco IOS XR Software Version 4.3

Cisco Internetwork Operating System version XR version 4.3

Cisco Internetwork Operating System XR release 4.3

Completion/Publication

Year of Completion: 2012

Date of 1st Publication: December 21, 2012

Nation of 1st Publication: United States

Domiciled in: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States

■ Author: Bard na nGleann

Author Created: text

Work made for hire: Yes

Citizen of: Ireland Domiciled in: Ireland

■ Author: HCL Technologies Limited

Author Created: text, computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Case: 17-2145 Document: 96-2 Page: 437 Filed: 02/12/2018 Cases: 14-cv-05344 Document: 26-2 Page: 43705/14 Pages 015

Author: Nichepro Consulting Private Limited

Author Created: text

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Innovatia, Inc.

Author Created: text

Work made for hire: Yes

Citizen of: Canada Domiciled in: Canada

■ Author: Abacus Business Solutions, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Aricent Technologies Mauritius Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: Mauritius Domiciled in: Mauritius

Author: Ensoft Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: United Kingdom Domiciled in: United Kingdom

Author: Infosys Technologies Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Wipro Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Tech Mahindra Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India



Case: 17-2145 Document: 96-2 Page: 438 Filed: 02/12/2018 Case 5: 14-cv-05344 Document 1-26 Page: 438 Filed: 02/12/2018

Author: QNX Software Systems Co.

Author Created: computer program

Work made for hire: Yes

Citizen of: Canada Domiciled in: Canada

Copyright claimant -

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

Previous registration and year: TXu1-592-305 2007

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 12, 2014

Applicant's Tracking Number: 41593-0036

Case: 17-2145 Document: 96-2 Page: 439 Filed: 02/12/2018 Case5: 14-cv-05344 Document 1-26 Filed: 12/05/14 Pages of 5

Registration #: TX0007933364 **Service Request #:** 1-1879984622



Kirkland & Ellis LLP Joshua L. Simmons 601 Lexington Avenue New York, NY 10022 United States

Certificate of Registration



This Certificate issued under the seal of the Copyright Office in accordance with title 17, *United States Code*, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Maria A. Tallante

Register of Copyrights, United States of America

Registration Number TX 7-933-353

Effective date of registration:

November 14, 2014

Title ·

Title of Work: Cisco IOS XR version 5.2

Previous or Alternative Title: Cisco IOS XR 5.2

Cisco IOS XR Release 5.2

Cisco IOS XR Software Release 5.2 Cisco IOS XR Software Version 5.2

Cisco Internetwork Operating System version XR version 5.2

Cisco Internetwork Operating System XR release 5.2

Completion/Publication

Year of Completion: 2014

Date of 1st Publication: July 5, 2014

Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

■ Author: Bard na nGleann

Author Created: text

Work made for hire: Yes

Citizen of: Ireland Domiciled in: Ireland

Author: HCL Technologies Limited

Author Created: text, computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Case: 17-2145 Document: 96-2 Page: 441 Filed: 02/12/2018

Author: Nichepro Consulting Private Limited

Author Created: text

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: Innovatia, Inc.

Author Created: text

Work made for hire: Yes

Citizen of: Canada Domiciled in: Canada

Author: Abacus Business Solutions, Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Aricent Technologies Mauritius Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: Mauritius Domiciled in: Mauritius

■ Author: Ensoft Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: United Kingdom Domiciled in: United Kingdom

Author: Infosys Technologies Ltd.

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Author: KForce Inc

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Author: Paxterra Solutions Inc.

Author Created: computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States



Case: 17-2145 Document: 96-2 Page: 442 Filed: 02/12/2018

■ Author: Tech Mahindra Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

■ Author: Wipro Limited

Author Created: computer program

Work made for hire: Yes

Citizen of: India Domiciled in: India

Copyright claimant -

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim

Material excluded from this claim: Prior works by claimant and preexisting third party computer code

Previous registration and year: Pending 2014

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 12, 2014

Applicant's Tracking Number: 41593-0036

Registration #: TX0007933353 **Service Request #:** 1-1879984863



Kirkland & Ellis LLP Joshua L. Simmons 601 Lexington Avenue New York, NY 10022 United States

Certificate of Registration



This Certificate issued under the seal of the Copyright Office in accordance with title 17, *United States Code*, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Maria A. Pallante

Register of Copyrights, United States of America

Registration Number TX 7-940-713

Effective date of registration:

November 13, 2014

Title

Title of Work: Cisco NX-OS 4.0

Previous or Alternative Title: Cisco NX-OS Software Release 4.0

Cisco NX-OS Release 4.0

Cisco NXOS 4.0 Cisco SAN-OS 4.0

Cisco SAN-OS Software Release 4.0

Cisco SAN-OS Release 4.0

Cisco SANOS 4.0

Completion/Publication

Year of Completion: 2008

Date of 1st Publication: April 2, 2008

Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States

Domiciled in: United States

Author: Cisco Technology, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States Domiciled in: United States

Copyright claimant

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim

Material excluded from this claim: previously published material and preexisting third party computer code

New material included in claim: new and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 13, 2014

Applicant's Tracking Number: 41593-0036

Correspondence: Yes



Registration #: TX0007940713 **Service Request #:** 1-1786586481



Kirkland & Ellis LLP Joshua L. Simmons Kirkland & Ellis LLP 601 Lexington Avenue New York, NY 10022 United States

Certificate of Registration



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Maua A. Tallante

Register of Copyrights, United States of America

Registration Number TX 7-940-718

Effective date of registration:

November 13, 2014

Title •

Title of Work: Cisco NX-OS 5.0

Previous or Alternative Title: Cisco NX-OS Software Release 5.0

Cisco NX-OS Release 5.0

Cisco NXOS 5.0

Completion/Publication ·

Year of Completion: 2010

Date of 1st Publication: May 24, 2010

Nation of 1st Publication: United States

Author

■ Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States

Domiciled in: United States

■ Author: Cisco Technology, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States

Domiciled in: United States

Copyright claimant

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim

Material excluded from this claim: previously published material and preexisting third party computer code

2014

Previous registration and year: Pending

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 13, 2014

Applicant's Tracking Number: 41593-0036

Correspondence: Yes



Registration #: TX0007940718 **Service Request #:** 1-1814995944



Kirkland & Ellis LLP Joshua L. Simmons Kirkland & Ellis LLP 601 Lexington Avenue New York, NY 10022 United States

Certificate of Registration



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Maria A. Pallante

Register of Copyrights, United States of America

Registration Number TX 7-940-727

Effective date of registration:

November 13, 2014

Title

Title of Work: Cisco NX-OS 5.2

Previous or Alternative Title: Cisco NX-OS Software Release 5.2

Cisco NX-OS Release 5.2

Cisco NXOS 5.2

Completion/Publication -

Year of Completion: 2011

Date of 1st Publication: July 29, 2011

Nation of 1st Publication: United States

Author -

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States

Domiciled in: United States

Copyright claimant •

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim -

Material excluded from this claim: previously published material and preexisting third party computer code

Previous registration and year: Pending 2014

New material included in claim: New and revised computer code and accompanying documentation

Certification

Name: Joshua L. Simmons, Esq.

Date: November 13, 2014

Applicant's Tracking Number: 41593-0036

Correspondence: Yes



Registration #: TX0007940727 **Service Request #:** 1-1814996028



Kirkland & Ellis LLP Joshua L. Simmons Kirkland & Ellis LLP 601 Lexington Avenue New York, NY 10022 United States

Certificate of Registration



This Certificate issued under the seal of the Copyright Office in accordance with title 17, *United States Code*, attests that registration has been made for the work identified below. The information on this certificate has been made a part of the Copyright Office records.

Maria A. Pallante

Register of Copyrights, United States of America

Registration Number TX 7-940-722

Effective date of registration:

November 13, 2014

Title ·

Title of Work: Cisco NX-OS 6.2

Previous or Alternative Title: Cisco NX-OS Software Release 6.2

Cisco NX-OS Release 6.2

Cisco NXOS 6.2

Completion/Publication -

Year of Completion: 2013

Date of 1st Publication: August 22, 2013

Nation of 1st Publication: United States

Author

Author: Cisco Systems, Inc.

Author Created: text, computer program

Work made for hire: Yes

Citizen of: United States

Domiciled in: United States

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Author: Bard na nGleann

Author Created: text

Work made for hire: Yes

Citizen of: Ireland

Domiciled in: Ireland

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Author: Trilyon Inc.

Author Created: text

Work made for hire: Yes

Citizen of: United States

Domiciled in: United States

Copyright claimant

Copyright Claimant: Cisco Technology, Inc.

170 W. Tasman Drive, San Jose, CA, 95134, United States

Transfer Statement: By written agreement

Limitation of copyright claim

Material excluded from this claim: previously published material and preexisting third party computer code

Previous registration and year: Pending 2014

New material included in claim: new and revised computer code and accompanying documentation

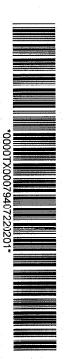
Certification

Name: Joshua L. Simmons, Esq.

Date: November 13, 2014

Applicant's Tracking Number: 41593-0036

Correspondence: Yes



Registration #: TX0007940722 Service Request #: 1-1815054342



Kirkland & Ellis LLP Joshua L. Simmons Kirkland & Ellis LLP 601 Lexington Avenue New York, NY 10022 United States

Case: 17-2145

Document: 96-2

Cisco Summary Exhibit

Modes & Prompts

Exemplary Documentary	Evidence Of Arista's	Use of Modes And	Prompts			CSI-CLI-00007473	CSI-CLI-00007244	CSI-CLI-00006858	CSI-CLI-00007841	CSI-CLI-00010517	CSI-CLI-00008985	CSI-CLI-00014141	CSI-CLI-00011973	CSI-CLI-00018146	CSI-CLI-00000084	CSI-CLI-00004616	CSI-CLI-00020575	CSI-CLI-00002332	CSI-CLI-00016001
Work(s) in Which	Command	Mode and	Prompt	Appears		EOS v. 4.0.1,	EOS v. 4.4.0,	EOS v. 4.6.2,	EOS v. 4.10.0,	EOS v. 4.11.1.2,	EOS v. 4.11.2.1,	EOS v. 4.12.4,	EOS v. 4.13.6F,	EOS v. 4.13.7M,	EOS v. 4.14.3F,	EOS v. 4.14.5F,	EOS v. 4.14.6M,	EOS v. 4.15.0F	
Copyrighted Work(s) in	Which Cisco's	Command	Mode and	Prompt	Appears	IOS 11.0	through IOS	15.4; IOS XE	2.1 through IOS	XE 3.5; IOS XR	3.0 through IOS	XR 5.2							
Arista Prompt						^													
Cisco Prompt						^													
Arista Command	Mode					EXEC													
Cisco	Mode					User EXEC													

Exemplary Documentary Evidence Of Arista's Use of Modes And Prompts	CSI-CLI-00007473 CSI-CLI-00007244 CSI-CLI-00006858 CSI-CLI-00007841 CSI-CLI-00010517 CSI-CLI-00014141 CSI-CLI-00011973 CSI-CLI-00011973 CSI-CLI-000084 CSI-CLI-000084 CSI-CLI-000084 CSI-CLI-0000875 CSI-CLI-000020575 CSI-CLI-000020575 CSI-CLI-000020575 CSI-CLI-000020575 CSI-CLI-000020575
Work(s) in Which Command Mode and Prompt Appears	EOS v. 4.0.1, EOS v. 4.4.0, EOS v. 4.10.0, EOS v. 4.11.1.2, EOS v. 4.11.2.1, EOS v. 4.12.4, EOS v. 4.13.6F, EOS v. 4.13.7M, EOS v. 4.14.3F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.5F,
Copyrighted Work(s) in Which Cisco's Command Mode and Prompt Appears	IOS 11.0 through IOS 15.4; IOS XE 2.1 through IOS XE 3.5; IOS XR 3.0 through IOS XR 5.2
Arista Prompt	#
Cisco Prompt	#
Arista Command Mode	Privileged EXEC
Cisco Command Mode	Privileged EXEC

AristaCisco PromptArista PromptCopyrightedWork(s) in Work(s) in Which Cisco's Command Mode and Prompt AppearsGlobal(config)#(config)#Hos 11.0 PromptEOS v. 4.0.1, EOS v. 4.6.2,
3.0 thro XR 5.2

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Exemplary Documentary Evidence Of Arista's Use of Modes And Prompts	CSI-CLI-00007473 CSI-CLI-00007244 CSI-CLI-00006858 CSI-CLI-00007841 CSI-CLI-00010517 CSI-CLI-00018141 CSI-CLI-00011973 CSI-CLI-00011973 CSI-CLI-00018146 CSI-CLI-00018146 CSI-CLI-000084 CSI-CLI-000084 CSI-CLI-000084 CSI-CLI-0002332 CSI-CLI-0002332 CSI-CLI-00016001
Work(s) in Which Command Mode and Prompt Appears	EOS v. 4.0.1, EOS v. 4.4.0, EOS v. 4.6.2, EOS v. 4.10.0, EOS v. 4.11.1.2, EOS v. 4.11.2.1, EOS v. 4.12.4, EOS v. 4.13.6F, EOS v. 4.13.7M, EOS v. 4.14.3F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.5F,
Copyrighted Work(s) in Which Cisco's Command Mode and Prompt Appears	IOS 11.0 through IOS 15.4; IOS XE 2.1 through IOS XE 3.5; IOS XR 3.0 through IOS XR 5.2
Arista Prompt	(config-if)#
Cisco Prompt	(config-if)#
Arista Command Mode	Interface Configuration
Cisco Command Mode	Interface Configuration

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Exemplary Documentary Evidence Of Arista's Use of Modes And Prompts	CSI-CLI-00007473 CSI-CLI-00007244 CSI-CLI-00006858 CSI-CLI-00010517 CSI-CLI-00010517 CSI-CLI-00014141 CSI-CLI-00011973 CSI-CLI-00011973 CSI-CLI-00018146 CSI-CLI-00018146 CSI-CLI-000084 CSI-CLI-000084 CSI-CLI-00008575 CSI-CLI-00020575 CSI-CLI-00020575 CSI-CLI-00020575 CSI-CLI-000020575 CSI-CLI-000020575 CSI-CLI-000020575
Work(s) in Which Command Mode and Prompt Appears	EOS v. 4.0.1, EOS v. 4.4.0, EOS v. 4.6.2, EOS v. 4.10.0, EOS v. 4.11.1.2, EOS v. 4.11.2.1, EOS v. 4.12.4, EOS v. 4.13.6F, EOS v. 4.13.7M, EOS v. 4.14.3F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.6M,
Copyrighted Work(s) in Which Cisco's Command Mode and Prompt Appears	NX-OS 4.0
Arista Prompt	^
Cisco Prompt	^
Arista Command Mode	EXEC
Cisco Command Mode	User EXEC

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Exemplary Documentary Evidence Of Arista's Use of Modes And Prompts	CSI-CLI-00007473	CSI-CLI-00007244	CSI-CLI-00006858	CSI-CLI-00007841	CSI-CLI-00010517	CSI-CLI-00008985	CSI-CLI-00014141	CSI-CLI-00011973	CSI-CLI-00018146	CSI-CLI-00000084	CSI-CLI-00004616	CSI-CLI-00020575	CSI-CLI-00002332	CSI-CLI-00016001
Work(s) in Which Command Mode and Prompt Appears	EOS v. 4.4.0,	EOS v. 4.6.2,	EOS v. 4.10.0,	EOS v. 4.11.1.2,	EOS v. 4.11.2.1,	EOS v. 4.12.4,	EOS v. 4.13.6F,	EOS v. 4.13.7M,	EOS v. 4.14.3F,	EOS v. 4.14.5F,	EOS v. 4.14.6M,	EOS v. 4.15.0F		
Copyrighted Work(s) in Which Cisco's Command Mode and Prompt Appears	NX-OS 4.0	through NX-OS	5.2											
Arista Prompt	#													
Cisco Prompt	#													
Arista Command Mode	Privileged	EXEC												
Cisco Command Mode	Privileged	EXEC												

Exemplary Documentary Evidence Of Arista's Use of Modes And Prompts	CSI-CLI-00007473 CSI-CLI-00007244 CSI-CLI-00006858 CSI-CLI-00007841 CSI-CLI-00010517 CSI-CLI-00014141 CSI-CLI-00014141 CSI-CLI-00018146 CSI-CLI-00018146 CSI-CLI-00018146 CSI-CLI-00018146 CSI-CLI-000084 CSI-CLI-000084 CSI-CLI-00020575 CSI-CLI-00020575 CSI-CLI-00020575 CSI-CLI-00016001
Work(s) in Which Command Mode and Prompt Appears	EOS v. 4.0.1, EOS v. 4.4.0, EOS v. 4.6.2, EOS v. 4.10.0, EOS v. 4.11.1.2, EOS v. 4.11.2.1, EOS v. 4.12.4, EOS v. 4.13.6F, EOS v. 4.13.7M, EOS v. 4.14.3F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.5F,
Copyrighted Work(s) in Which Cisco's Command Mode and Prompt Appears	NX-OS 5.0 through NX-OS 6.2
Arista Prompt	#
Cisco Prompt	#
Arista Command Mode	Privileged EXEC
Cisco Command Mode	EXEC

Exemplary Documentary Evidence Of Arista's Use of Modes And Prompts	CSI-CLI-00007473 CSI-CLI-00007244 CSI-CLI-00006858 CSI-CLI-00007841 CSI-CLI-00010517 CSI-CLI-00018141 CSI-CLI-00011973 CSI-CLI-00011973 CSI-CLI-00018146 CSI-CLI-000084 CSI-CLI-00008416 CSI-CLI-0000875 CSI-CLI-0002332 CSI-CLI-00002332 CSI-CLI-00016001
Work(s) in Which Command Mode and Prompt Appears	EOS v. 4.0.1 EOS v. 4.4.0, EOS v. 4.6.2, EOS v. 4.10.0, EOS v. 4.11.2.1, EOS v. 4.11.2.1, EOS v. 4.12.4, EOS v. 4.13.6F, EOS v. 4.13.7M, EOS v. 4.14.3F, EOS v. 4.14.5F,
Copyrighted Work(s) in Which Cisco's Command Mode and Prompt Appears	NX-OS 4.0 through NX-OS 6.2
Arista Prompt	(config)#
Cisco Prompt	(config)#
Arista Command Mode	Global Configuration
Cisco Command Mode	Gonfiguration

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Exemplary Documentary Evidence Of Arista's Use of Modes And Prompts	CSI-CLI-00007473 CSI-CLI-00007244 CSI-CLI-00006858 CSI-CLI-00010517 CSI-CLI-00014141 CSI-CLI-00011973 CSI-CLI-00011973 CSI-CLI-00018146 CSI-CLI-00018146 CSI-CLI-000084 CSI-CLI-000084 CSI-CLI-000084 CSI-CLI-0000875 CSI-CLI-00020575 CSI-CLI-00002332 CSI-CLI-00016001
Work(s) in Which Command Mode and Prompt Appears	EOS v. 4.0.1, EOS v. 4.4.0, EOS v. 4.6.2, EOS v. 4.11.1.2, EOS v. 4.11.1.2, EOS v. 4.11.2.1, EOS v. 4.12.4, EOS v. 4.13.6F, EOS v. 4.13.7M, EOS v. 4.14.3F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.5F, EOS v. 4.14.6M,
Copyrighted Work(s) in Which Cisco's Command Mode and Prompt Appears	NX-OS 4.0 through NX-OS 6.2
Arista Prompt	(config-if)#
Cisco Prompt	(config-if)#
Arista Command Mode	Interface Configuration
Cisco Command Mode	Interface Configuration

Summary Exhibit

Command Expression Analysis

	Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
1.	aaa accounting		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
2.	aaa accounting dot1x		IOS XE 3.5; NX-OS 4.0 through 6.2
3.	aaa authentication login		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
.4	aaa authorization config- commands		Cisco IOS 11.2 through 15.4; IOS XE 3.5
5.	aaa authorization console		Cisco IOS 12.0 through 15.4; IOS XE 3.5
6.	aaa group server radius		Cisco IOS 12.0 through 15.4; IOS XR 3.2 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
7.	aaa group server tacacs+		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
8.	address-family		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
9.	aggregate-address		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1; NX-OS 4.0 through 6.2
10.	area default-cost	OSPFv3	Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
11.	area default-cost	OSPFv2	Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
12.	area nssa	OSPFv2	Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
13.	area nssa	OSPFv3	Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
14.	area nssa default- information-originate	OSPFv2	Cisco IOS 11.0 through 15.4; NX-OS 4.0 through 6.2

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Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears

or Routing

Protocol

Cisco CLI Command Expression

applicable)

(where Mode

OSPFv3

area nssa default- information-originate

15.

OSPF_v2

OSPFv2

area nssa translate type7 always

area nssa no-summary

16.

17.

area nssa translate type7 always

18

area range

19.

area range

20.

area stub

21.

OSPFv3

OSPF_v3 OSPF_v2

Cisco IOS 11.0 through 15.4; NX-OS 4.0 through 6.2

Cisco IOS 11.0 through 15.4; NX-OS 4.0 through 6.2

Cisco IOS 15.1 through 15.4; NX-OS 4.0 through 6.2

Cisco IOS 15.1 through 15.4; NX-OS 4.0 through 6.2

Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1; NX-OS 4.0

Cisco IOS 11.1 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5

bgp client-to-client reflection

27. 28.

bfd all-interfaces

26.

banner login

24. 25.

arp timeout

23.

area stub

22.

banner motd

bgp confederation identifier

29.

bgp cluster-id

bgp confederation peers

30.

bgp listen limit

31.

Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5

through 6.2

Cisco IOS 11.1 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5

Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5

Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

OSPFv3

OSPF_v2

Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

through 6.2

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	Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
32.	bgp log-neighbor-changes		Cisco IOS 11.1 through 15.4; IOS XR 3.0 through 3.5; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
33.	bgp redistribute-internal	BGP	Cisco IOS 12.1 through 15.4; IOS XR 3.0 through 5.2; ; IOS XE 3.5
34.	boot system		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
35.	channel-group		Cisco IOS 11.3 through 15.4; IOS XR 4.3 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
36.	class-map type control-plane		NX-OS 4.0 through 6.2
37.	clear arp-cache		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
38.	clear counters		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
39.	clear ip arp		NX-OS 4.0 through 6.2
40.	clear ip bgp		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
41.	clear ip igmp group		Cisco IOS 11.0 through 15.4; IOS XE 3.5
42.	clear ip mroute		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
43.	clear ip msdp sa-cache		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
44.	clear ip nat translation		Cisco IOS 11.2 through 15.4; IOS XE 3.5
45.	clear ip ospf neighbor		Cisco IOS 11.1 through 15.4; NX-OS 4.0 through 6.2
46.	clear ipv6 neighbors		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
47.	clear ipv6 ospf force-spf		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5

	Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
63.	dot1x reauthentication		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
64.	dot1x system-auth-control		Cisco IOS 12.4 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
65.	dot1x timeout quiet-period		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
.99	dot1x timeout reauth-period		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
67.	dot1x timeout tx-period		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
.89	enable secret		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
.69	erase startup-config		Cisco IOS 11.0 through 15.4; IOS XE 2.1;
70.	errdisable detect cause link- flap		Cisco IOS 12.2 through 15.4
71.	errdisable recovery cause		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
72.	errdisable recovery interval		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
73.	flowcontrol receive		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
74.	flowcontrol send		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
75.	interface ethernet		IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
76.	interface loopback		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
77.	interface port-channel		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
78.	interface vlan		Cisco IOS 11.3 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
79.	ip access-group		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
80.	ip access-list		Cisco IOS 11.2 through 15.4; IOS XR 3.0 through 3.3; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

81. ip 8 82. ip 8		or Kouting Mode (where applicable)	
	ip access-list standard		Cisco IOS 11.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 6.2
	ip address		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
83. ip a	ip as-path access-list		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 3.3; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
84. ip c	ip community-list expanded		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
85. ip c	ip community-list standard		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
86. ip c	ip dhcp smart-relay		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 5.2 through 6.2
87. ip c	ip dhcp smart-relay global		IOS XE 3.5; NX-OS 5.2 through 6.2
88. ip c	ip dhcp snooping		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
89. ip c	ip dhcp snooping information option		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
90. ip c	ip dhcp snooping vlan		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
91. ip c	ip domain lookup		Cisco IOS 11.0 through 15.4; IOS XR 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
92. ip c	ip domain name		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
93. ip e	ip extcommunity-list expanded		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 5.0 through 6.2
94. ip e	ip extcommunity-list standard		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 5.0 through 6.2
95. ip l	ip helper-address		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
96. lp l	ip host		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
97.	ip http client source-interface		Cisco IOS 12.4 through 15.4; IOS XE 2.1 through 3.5
98.	ip icmp redirect		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
99.	ip igmp last-member-query- count		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
100.	ip igmp last-member-query- interval		Cisco IOS 12.1 through 15.4; IOS XE 3.5
101.	ip igmp query-interval		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
102.	ip igmp query-max-response- time		Cisco IOS 11.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
103.	ip igmp snooping		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
104.	ip igmp snooping querier		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
105.	ip igmp snooping vlan		Cisco IOS 12.0 through 15.4; IOS XE 3.5
106.	ip igmp snooping vlan immediate-leave		Cisco IOS 12.0 through 15.4; IOS XE 3.5
107.	ip igmp snooping vlan mrouter		Cisco IOS 12.0 through 15.4; IOS XE 3.5
108.	ip igmp snooping vlan static		Cisco IOS 12.0 through 15.4; IOS XE 3.5
109.	ip igmp startup-query- interval		NX-OS 4.0 through 6.2
110.	ip igmp startup-query-count		NX-OS 4.0 through 6.2
111.	ip igmp static-group		Cisco IOS 11.2 through 15.4; IOS XE 3.5
112.	ip igmp version		Cisco IOS 11.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
113.	ip load-sharing		Cisco IOS 11.2 through 15.4; IOS XE 2.1 through 3.5
114.	ip local-proxy-arp		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
115.	ip msdp cache-sa-state		Cisco IOS 12.0 through 15.4; IOS XE 3.5

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ip msdp default-peer		Cisco IOS 12.0 through 15.4; IOS XE 3.5
ip msdp description		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
ip msdp group-limit		NX-OS 4.0 through 6.2
ip msdp keepalive		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
ip msdp mesh-group		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
ip msdp originator-id		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
ip msdp peer		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
ip msdp sa-filter in		Cisco IOS 12.0 through 15.4; IOS XE 3.5
ip msdp sa-filter out		Cisco IOS 12.0 through 15.4; IOS XE 3.5;
ip msdp sa-limit		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
ip msdp shutdown		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
ip msdp timer		Cisco IOS 12.1 through 15.4; IOS XE 3.5
ip multicast boundary		Cisco IOS 11.1 through 15.4; IOS XE 3.5
ip multicast-routing		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
ip name-server		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
ip nat pool		Cisco IOS 11.2 through 15.4; IOS XE 3.5
ip nat translation tcp-timeout		Cisco IOS 11.2 through 15.4; IOS XE 3.5
ip nat translation udp-timeout		Cisco IOS 11.2 through 15.4; IOS XE 3.5
ip ospf authentication		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2

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	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
135.	ip ospf authentication-key		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
136.	ip ospf bfd		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
137.	ip ospf cost		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 3.3; IOS XE 3.5; NX-OS 4.0 through 6.2
138.	ip ospf dead-interval		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
139.	ip ospf hello-interval		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
140.	ip ospf message-digest-key		Cisco IOS 11.0 through 15.4; IOS XR 3.0; IOS XE 3.5; NX-OS 4.0 through 6.2
141.	ip ospf name-lookup		Cisco IOS 11.0 through 15.4; IOS XE 3.5
142.	ip ospf network		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
143.	ip ospf priority		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
144.	ip ospf retransmit-interval		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
145.	ip ospf shutdown		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
146.	ip ospf transmit-delay		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
147.	ip pim anycast-rp		NX-OS 4.0 through 6.2
148.	ip pim bfd		Cisco IOS 15.4; NX-OS 5.0 through 6.2
149.	ip pim bfd-instance		NX-OS 5.0 through 6.2
150.	ip pim bsr-border		Cisco IOS 11.3 through 15.4; IOS XE 3.5
151.	ip pim bsr-candidate		Cisco IOS 11.3 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
152.	ip pim dr-priority		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2

	Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
53.	ip pim log-neighbor-changes		Cisco IOS 12.4 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
54.	ip pim neighbor-filter		Cisco IOS 11.3 through 15.4; IOS XE 3.5
55.	ip pim query-interval		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5;
56.	ip pim register-source		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 6.2
57.	ip pim rp-address		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
58.	ip pim rp-candidate		Cisco IOS 11.3 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
59.	ip pim sparse-mode		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
.09	ip pim spt-threshold		Cisco IOS 11.1 through 15.4; IOS XR 3.0; IOS XE 3.5
61.	ip pim spt-threshold group-list		Cisco IOS 11.1 through 15.4
62.	ip pim ssm range		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
63.	ip prefix-list		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 3.3; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
64.	ip protocol		Cisco IOS 12.0 through 15.4
65.	ip proxy-arp		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
.99	ip radius source-interface		Cisco IOS 11.3 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
67.	ip rip v2-broadcast		Cisco IOS 12.1 through 15.4; IOS XE 3.5
68.	ip route		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
.69	ip routing		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
170.	ip tacacs source-interface		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
171.	ipv6 access-list		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
172.	ipv6 address		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
173.	ipv6 dhcp relay destination		Cisco IOS 12.4 through 15.4; IOS XE 2.1 through 3.5
174.	ipv6 enable		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
175.	ipv6 host		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
176.	ipv6 access-group		Cisco IOS 12.4 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
177.	ipv6 nd managed-config-flag		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
178.	ipv6 nd ns-interval		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
179.	ipv6 nd other-config-flag		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
180.	ipv6 nd prefix		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 5.2 through 6.2
181.	ipv6 nd ra interval		Cisco IOS 12.4 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
182.	ipv6 nd ra lifetime		Cisco IOS 12.4 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
183.	ipv6 nd ra suppress		Cisco IOS 12.4 through 15.4; IOS XE 2.1 through 3.5

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184. ipv6 nd reachable-time Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; 185. ipv6 nd router-preference Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; 186. ipv6 neighbor Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; 187. ipv6 ospf area Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5 188. ipv6 ospf dead-interval Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5 189. ipv6 ospf dead-interval Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5 190. ipv6 ospf network Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5 191. ipv6 ospf retransmit-interval Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5 192. ipv6 ospf retransmit-interval Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5 193. ipv6 ospf retransmit-interval Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5 194. ipv6 ospf retransmit-interval Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5 195. ipv6 orefree Instituterval Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5 196. ipv6 oreter ospf Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5;		Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
ipv6 nd router-preference ipv6 ospf area ipv6 ospf dead-interval ipv6 ospf hello-interval ipv6 ospf network ipv6 ospf retransmit-interval ipv6 ospf retransmit-delay ipv6 ospf transmit-delay ipv6 ospf transmit-delay ipv6 ospf retransmit-delay ipv6 ospf retransmit-delay ipv6 ospf transmit-delay ipv6 ipv6 ospf transmit-delay ipv6 ipv6 ipv6 ipv6 ipv6 ipv6 ipv6 ipv6	184.	ipv6 nd reachable-time		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
ipv6 neighbor ipv6 ospf area ipv6 ospf dead-interval ipv6 ospf hello-interval ipv6 ospf network ipv6 ospf retransmit-interval ipv6 ospf retransmit-delay ipv6 ospf transmit-delay ipv6 route	185.	ipv6 nd router-preference		Cisco IOS 12.4 through 15.4; IOS XE 2.1 through 3.5
ipv6 ospf area ipv6 ospf cost ipv6 ospf dead-interval ipv6 ospf hello-interval ipv6 ospf retransmit-interval ipv6 ospf retransmit-delay ipv6 ospf transmit-delay ipv6 ospf retransmit-delay ipv6 ospf transmit-delay ipv6 unicast-list ipv6 route ipv6 route ipv6 route ipv6 route ipv6 unicast-routing	186.	ipv6 neighbor		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
ipv6 ospf cost ipv6 ospf dead-interval ipv6 ospf hello-interval ipv6 ospf network ipv6 ospf retransmit-interval ipv6 ospf transmit-delay ipv6 ospf transmit-delay ipv6 prefix-list ipv6 route ipv6 route ipv6 route ipv6 router ospf ipv6 router ospf ipv6 unicast-routing isis hello-interval	187.	ipv6 ospf area		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
ipv6 ospf dead-interval ipv6 ospf hello-interval ipv6 ospf network ipv6 ospf priority ipv6 ospf retransmit-interval ipv6 ospf transmit-delay ipv6 route	188.	ipv6 ospf cost		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
ipv6 ospf hello-interval ipv6 ospf network ipv6 ospf priority ipv6 ospf retransmit-interval ipv6 ospf transmit-delay ipv6 prefix-list ipv6 route ipv6 route ipv6 route ipv6 route ipv6 route ipv6 router ospf ipv6 unicast-routing isis hello-interval	189.	ipv6 ospf dead-interval		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
ipv6 ospf network ipv6 ospf priority ipv6 ospf retransmit-interval ipv6 ospf transmit-delay ipv6 prefix-list ipv6 route ipv6 route ipv6 route ipv6 route ipv6 router ospf ipv6 unicast-routing isis hello-interval	190.	ipv6 ospf hello-interval		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
ipv6 ospf priority ipv6 ospf retransmit-interval ipv6 ospf transmit-delay ipv6 prefix-list ipv6 route ipv6 route ipv6 route ipv6 router ospf ipv6 unicast-routing isis hello-interval	191.	ipv6 ospf network		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
ipv6 ospf retransmit-interval ipv6 ospf transmit-delay ipv6 prefix-list ipv6 route ipv6 route ipv6 route ipv6 router ospf ipv6 unicast-routing isis hello-interval	192.	ipv6 ospf priority		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
ipv6 ospf transmit-delay ipv6 prefix-list ipv6 route ipv6 router ospf ipv6 unicast-routing isis hello-interval	193.	ipv6 ospf retransmit-interval		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
ipv6 prefix-list ipv6 route ipv6 router ospf ipv6 unicast-routing isis hello-interval	194.	ipv6 ospf transmit-delay		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
ipv6 route ipv6 router ospf ipv6 unicast-routing isis hello-interval	195.	ipv6 prefix-list		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
ipv6 router ospf ipv6 unicast-routing isis hello-interval	196.	ipv6 route		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
ipv6 unicast-routing isis hello-interval	197.	ipv6 router ospf		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
isis hello-interval	198.	ipv6 unicast-routing		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 6.2
	199.	isis hello-interval		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2

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	Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
200.	isis hello-multiplier		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
201.	isis lsp-interval		Cisco IOS 11.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
202.	isis metric		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
203.	isis passive		NX-OS 4.0 through 6.2
204.	isis passive interface	SI-SI	NX-OS 6.2
205.	isis priority		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
206.	is-type		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
207.	lacp port-priority		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
208.	lacp rate		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 5.2 through 6.2
209.	lacp system-priority		Cisco IOS 12.1 through 15.4; IOS XR 4.3 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
210.	link state group		Cisco IOS 15.1 through 15.4; IOS XE 3.5
211.	link state track		Cisco IOS 15.1 through 15.4; IOS XE 3.5
212.	lldp holdtime		Cisco IOS 12.2 through 15.4; IOS XR 5.2; IOS XE 3.5; NX-OS 5.0 through 6.2
213.	lldp receive		Cisco IOS 12.2 through 15.4; NX-OS 5.0 through 6.2
214.	lldp reinit		Cisco IOS 12.2 through 15.4; IOS XR 5.2; NX-OS 5.0 through 6.2
215.	lldp run		Cisco IOS 12.2 through 15.4
216.	lldp timer		Cisco IOS 12.2 through 15.4; IOS XR 5.2; IOS XE 3.5; NX-OS 5.0 through 6.2
217.	lldp tlv-select		Cisco IOS 12.2 through 15.4; IOS XR 5.2; NX-OS 5.0 through 6.2

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	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
218.	lldp transmit		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 5.0 through 6.2
219.	load interval		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 5.2 through 6.2
220.	log-adjacency-changes	OSPFv2	Cisco IOS 12.1 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 5.2
221.	log-adjacency-changes	SI-SI	IOS XR 3.0 through 5.2; NX-OS 4.0 through 6.2
222.	log-adjacency-changes	OSPFv3	Cisco IOS 15.1 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
223.	logging host		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
224.	mac access-group		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
225.	mac access-list		NX-OS 4.0 through 6.2
226.	mac address-table aging-time		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
227.	mac address-table static		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
228.	mac-address		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 6.2
229.	maximum-paths	OSPF	Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
230.	maximum-paths	OSPFv3	Cisco IOS 15.1 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
231.	neighbor activate		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5
232.	neighbor allowas-in		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5

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239. 240. 241. neighbor peer-group

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Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
neighbor default-originate		Cisco IOS 11.0 through 15.4; IOS XE 3.5
neighbor description		Cisco IOS 11.3 through 15.4; IOS XE 3.5
neighbor ebgp-multihop		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0
neighbor fall-over bfd		Cisco IOS 12.2 through 15.4; IOS XE 3.5
neighbor local-as		Cisco IOS 12.0 through 15.4; IOS XE 3.5
neighbor next-hop-self		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
neighbor password		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5
neighbor peer-group	assigning members (C)	Cisco IOS 11.0 through 15.4; IOS XE 3.5
	neighbor assignment (A)	
neighbor peer-group	creating (C)	Cisco IOS 11.0 through 15.4; IOS XE 3.5
	create (A)	
neighbor remote-as		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
neighbor remove-private-as		Cisco IOS 11.0 through 15.4; IOS XE 3.5

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	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
244.	neighbor route-map	BGP	Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
245.	neighbor route-reflector- client		Cisco IOS 11.1 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
246.	neighbor send-community		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0
247.	neighbor shutdown		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
248.	neighbor soft-reconfiguration		Cisco IOS 11.2 through 15.4; IOS XE 3.5
249.	neighbor timers		Cisco IOS 12.0 through 15.4; IOS XE 3.5
250.	neighbor transport connection-mode		Cisco IOS 12.4 through 15.4
251.	neighbor update-source		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0
252.	neighbor weight		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
253.	network area	OSPFv2	Cisco IOS 11.0 through 15.4; IOS XR 3.0; IOS XE 3.5
254.	no snmp-server		Cisco IOS 11.0 through 15.4; IOS XR 5.2; IOS XE 2.1 through 3.5
255.	ntp authenticate		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
256.	ntp authentication-key		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
257.	ntp server		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
258.	ntp source		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
259.	ntp trusted-key		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
260.	passive-interface	OSPFv2	Cisco IOS 11.0 through 15.4; NX-OS 5.2 through 6.2
261.	passive-interface	OSPFv3	Cisco IOS 15.1 through 15.4; IOS XE 3.5
262.	passive-interface default	OSPFv2	Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 6.2

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	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
263.	policy-map type control- plane		NX-OS 4.0 through 6.2
264.	policy-map type gos		IOS XR 5.2; NX-OS 4.0 through 6.2
265.	port-channel load-balance		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 5.2 through 6.2
266.	port-channel min-links		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 6.2
267.	ptp priority1	PTP	Cisco IOS 15.0 through 15.4; IOS XR 4.3 through 5.2; IOS XE 3.5; NX-OS 5.2 through 6.2
268.	ptp priority2	PTP	Cisco IOS 15.0 through 15.4; IOS XR 4.3 through 5.2; IOS XE 3.5; NX-OS 5.2 through 6.2
269.	priority-flow-control mode		NX-OS 5.2 through 6.2
270.	private-vlan		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
271.	private-vlan mapping		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
272.	ptp domain		NX-OS 5.2 through 6.2
273.	ptp sync interval		NX-OS 5.2 through 6.2
274.	radius-server deadtime		Cisco IOS 11.1 through 15.4; IOS XR 3.3 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
275.	radius-server host		Cisco IOS 11.1 through 15.4; IOS XR 4.3 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
276.	radius-server key		Cisco IOS 11.1 through 15.4; IOS XR 3.2 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
277.	radius-server retransmit		Cisco IOS 11.1 through 15.4; IOS XR 3.2 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2

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	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
278.	radius-server timeout		Cisco IOS 11.1 through 15.4; IOS XR 3.2 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
279.	redundancy force-switchover		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
280.	route-map		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 3.3; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
281.	router bgp		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
282.	router isis		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
283.	router ospf		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
284.	router rip		Cisco IOS 11.0 through 15.4; IOS XR 3.3 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
285.	router-id	OSPFv2	Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
286.	router-id	OSPFv3	Cisco IOS 15.1 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
287.	routing-context vrf		Cisco IOS 15.4; IOS XE 3.5; NX- OS 4.0 through 6.2
288.	service sequence-numbers		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5
289.	set-overload-bit		Cisco IOS 11.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
290.	show aaa method-lists		Cisco IOS 12.2 through 15.4; IOS XE 3.5

 291. show aaa sessions 292. show arp 293. show bfd neighbors 294. show clock 295. show dot1q-tunnel 296. show dot1x all summary 297. show dot1x statistics 298. show dot1x statistics 299. show environment all 300. show environment cooling 301. show environment temperature 302. show etherchannel 303. show etherchannel 	
	Cisco IOS 15.2 through 15.4; IOS XE 3.5
	Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
	Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 6.2
	Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
	Cisco IOS 12.2 through 15.4; NX-OS 5.0 through 6.2
	Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
	Cisco IOS 12.1 through 15.4; NX-OS 4.0 through 6.2
	Cisco IOS 12.2 through 15.4; IOS XE 3.5
	Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1
	Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5
	IOS XR 3.0 through 5.2; NX-OS 5.0 through 6.2
	Cisco IOS 11.2 through 12.1; IOS XR 3.0 through 5.2; IOS XE 2.1
7	Cisco IOS 12.0 through 15.4; IOS XE 3.5
304. show hostname	NX-OS 4.0 through 6.2
305. show hosts	Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
306. show interfaces	Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

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Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
show interfaces capabilities		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show interfaces description		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 6.2
show interfaces flowcontrol		IOS 12.2 through 15.4; IOS XE 3.5
show interfaces private-vlan mapping		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 6.2
show interfaces status		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 6.2
show interfaces switchport		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 6.2
show interfaces switchport backup		Cisco IOS 12.2 through 15.4; IOS XE 3.5
show interfaces transceiver		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 6.2
show interfaces trunk		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 6.2
show inventory		Cisco IOS 12.4 through 15.4; IOS XR 3.3 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show ip access-lists		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip arp		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip bgp		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 3.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show ip bgp community		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip bgp neighbors	route type	Cisco IOS 11.0 through 15.4; IOS XE 3.5
show ip bgp neighbors		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show ip bgp paths		Cisco IOS 11.0 through 15.4; IOS XE 3.5
show ip bgp peer-group		Cisco IOS 11.0 through 15.4; IOS XE 3.5

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	CISCO CLA COMMISMO EXPression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
325.	show ip bgp regexp		Cisco IOS 11.0 through 15.4; IOS XE 3.5
326.	show ip bgp summary		Cisco IOS 11.0 through 15.4; IOS XE 3.5
327.	show ip community-list		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
328.	show ip dhcp snooping		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
329.	show ip extcommunity-list		Cisco IOS 12.1 through 15.4; IOS XE 3.5; NX-OS 6.2
330.	show ip helper-address		Cisco IOS 12.4 through 15.4; IOS XE 3.5
331.	show ip igmp groups		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
332.	show ip igmp interface		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
333.	show ip igmp snooping		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
334.	show ip igmp snooping groups		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
335.	show ip igmp snooping mrouter		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
336.	show ip igmp snooping querier		Cisco IOS 12.4 through 15.4; NX-OS 4.0 through 6.2
337.	show ip interface		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
338.	show ip interface brief		Cisco IOS 12.4 through 15.4; IOS XR 3.4 through 5.2; IOS XE 3.5
339.	show ip mfib		Cisco IOS 15.0 through 15.4; IOS XE 2.1 through 3.5
340.	show ip mroute		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
341.	show ip mroute count		Cisco IOS 11.0 through 15.4; IOS XE 3.5
342.	show ip msdp mesh-group		NX-OS 4.0 through 6.2

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360. show ip rip database

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Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
show ip msdp peer		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip msdp rpf-peer		Cisco IOS 12.4 through 15.4; IOS XE 3.5
show ip msdp sa-cache		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip msdp summary		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip nat translations		Cisco IOS 11.2 through 15.4; IOS XE 3.5
show ip ospf	- /	Cisco IOS 11.0 through 15.4; IOS XR 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show ip ospf border-routers		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip ospf database database- summary		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip ospf interface		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip ospf neighbor		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show ip ospf request-list		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip ospf retransmission- list		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip pim interface		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show ip pim neighbor		Cisco IOS 11.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show ip pim rp		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip pim rp-hash		Cisco IOS 11.3 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
show ip prefix-list		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show ip rip database		Cisco IOS 12.0 through 15.4; IOS XE 3.5
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pression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
		Cisco IOS 15.1 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
		Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
		Cisco IOS 15.2 through 15.4
		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 5.0 through 6.2
		NX-OS 4.0 through 6.2
y		Cisco IOS 12.2; NX-OS 4.0 through 6.2
		NX-OS 4.0 through 6.2
		NX-OS 4.0 through 6.2
		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5
uters		Cisco IOS 12.2; IOS XE 2.1 through 3.5
		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5
		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5
		Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
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show ipv6 bgp community

367.

show ipv6 bgp

366.

show ip route summary

363.

show ipv6 access-list

365.

show ip route tag

364.

show ip rip neighbors

361.

show ip route

362.

show ipv6 bgp neighbors

368.

show ipv6 bgp summary

369.

show ipv6 interface

370.

show ipv6 ospf border- rou

373.

show ipv6 ospf

372.

show ipv6 neighbors

371.

show ipv6 ospf neighbor

375.

show ipv6 prefix-list

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show ipv6 ospf interface

	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
377.	show ipv6 route		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
378.	show ipv6 route summary		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 5.2
379.	show ipv6 route tag		Cisco IOS 15.2 through 15.4
380.	show isis database		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
381.	show isis interface		IOS XR 3.0 through 5.2; NX-OS 4.0 through 6.2
382.	show isis topology		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
383.	show lacp counters		IOS XR 3.2 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
384.	show lacp interface		NX-OS 4.0 through 6.2
385.	show lacp neighbor		NX-OS 4.0 through 6.2
386.	show link state group		Cisco IOS 15.1 through 15.4; IOS XE 3.5
387.	show lldp		Cisco IOS 12.2 through 15.4; IOS XR 4.3 through 5.2; IOS XE 3.5
388.	show 11dp neighbors		Cisco IOS 15.4; IOS XR 4.3 through 5.2; IOS XE 3.5; NX-OS 5.0 through 6.2
389.	show 11dp traffic		Cisco IOS 15.4; IOS XR 4.3 through 5.2; IOS XE 3.5; NX-OS 5.0 through 6.2
390.	show mac access-list		Cisco IOS 15.4; IOS XE 3.5; NX- OS 4.0 through 6.2
391.	show mac address-table		Cisco IOS 11.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
392.	show mac address-table aging time		Cisco IOS 15.4; IOS XE 3.5; NX- OS 4.0 through 6.2
393.	show mac address-table count		IOS XE 3.5; NX-OS 4.0 through 6.2

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or Routing

Protocol

Cisco CLI Command Expression

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Cisco IOS 12.2 through 15.4; IOS XR 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0

through 6.2

Cisco IOS 12.2 through 15.0; IOS XR 5.2; IOS XE 2.1; NX-OS 4.0 through 6.2

Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5

Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5;

Cisco IOS 12.0 through

NX-OS 6.2

NX-OS 5.0 through 6.2

show policy-map interface control-plane

show port-channel summary

401.

400.

show port-channel traffic

402.

Cisco IOS 12.2 through

show policy-map control-plane

398.

show ntp associations

396.

show ntp status

397.

show monitor session

395.

show module

394.

show policy-map interface

399.

NX-OS 5.0 through 6.2

15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2 3.5; NX- OS 4.0 through 6.2 through 6.2 15.4; IOS XE 3.5; NX-OS 6.2 NX-OS 4.0 through 6.2	
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Cisco IOS 15.4; IOS XE

IOS XE 3.5; NX-OS 4.0

show port-security interface

405.

show port-security address

404.

show port-security

403.

Cisco IOS 11.0 through

NX-OS 5.2 through 6.2

NX-OS 5.2 through 6.2

NX-OS 5.2 through 6.2

show ptp time-property

409.

show radius

410.

show ptp parent

408.

show ptp clock

407.

show privilege

406.

Cisco IOS 12.2 through

NX-OS 4.0 through 6.2

NX-OS 4.0 through 6.2

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IOS XR 3.2 through 5.2;

Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0

Cisco IOS 12.4 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2

Cisco IOS 12.4 through 15.4; IOS XE 3.5

Cisco IOS 12.4 through 15.4; IOS XE 3.5

through 6.2

Cisco IOS 11.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2

Cisco IOS 12.2 through 15.4; IOS XR 5.2; IOS XE 3.5

Cisco IOS 11.0 through 15.4; IOS XE 2.1

NX-OS 4.0 through 6.2

Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears

or Routing

Protocol

Cisco CLI Command Expression

applicable)

show redundancy states

411.

show reload

412.

show role

413.

(where Mode

	Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
	Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
	Cisco IOS 12.4 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
	Cisco IOS 12.4 through 15.4; IOS XE 3.5
	Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5
	NX-OS 5.0 through 6.2
	NX-OS 4.0 through 6.2
	Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
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show snmp source-interface

424.

show snmp user

426.

show snmp trap

425.

show snmp location

422.

show snmp mib

423.

show snmp community

show snmp chassis

416. 417.

show route-map

414.

show snmp

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show snmp engineID

419.

show snmp group

420.

show snmp host

421.

show snmp contact

Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
show snmp view		Cisco IOS 12.4 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5
show spanning-tree		Cisco IOS 12.0 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show spanning-tree blockedports		NX-OS 6.2
show spanning-tree bridge		NX-OS 4.0 through 6.2
show spanning-tree interface		NX-OS 4.0 through 6.2
show spanning-tree mst		Cisco IOS 12.2 through 15.4; IOS XR 4.3 through 5.2; IOS XE 2.1; NX-OS 4.0 through 6.2
show spanning-tree mst configuration		Cisco IOS 15.4; IOS XR 4.3 through 5.2; IOS XE 2.1; NX-OS 4.0 through 6.2
show spanning-tree mst interface		IOS XR 4.3 through 5.2; NX-OS 6.2
show spanning-tree root		NX-OS 4.0 through 6.2
show storm-control		Cisco IOS 12.2 through 15.4; IOS XE 3.5
show tacacs		Cisco IOS 11.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
show track		Cisco IOS 12.2 through 15.4; IOS XR 4.3 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show user-account		NX-OS 4.0 through 6.2
show version		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show vlan		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
show vlan private-vlan		NX-OS 4.0 through 6.2

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	Cisco CLI Command Expression	Protocol or Routing Mode	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
		(where applicable)	
443.	show vlan summary		NX-OS 6.2
444.	show vrf		Cisco IOS 12.2 through 15.4; IOS XR 3.5 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
445.	show virp		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
446.	snmp trap link-status		Cisco IOS 11.0 through 15.4; IOS XR 5.2; IOS XE 2.1 through 3.5
447.	snmp-server chassis-id		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5
448.	snmp-server community		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
449.	snmp-server contact		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
450.	snmp-server enable traps		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
451.	snmp-server engineID local		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
452.	snmp-server engineID remote		Cisco IOS 12.1 through 15.4; IOS XR 4.3 through 5.2; IOS XE 2.1 through 3.5
453.	snmp-server group		Cisco IOS 11.3 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
454.	snmp-server host		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
455.	snmp-server location		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
456.	snmp-server source-interface		Cisco IOS 12.2 through 15.4; IOS XE 2.1; NX-OS 5.0 through 6.2

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snmp-server user Cisco IOS spanning-tree bpduffilter Cisco IOS spanning-tree bpduguard Cisco IOS spanning-tree bridge assurance NX-OS 4.0 spanning-tree cost NX-OS 4.0 spanning-tree cost Cisco IOS spanning-tree guard Cisco IOS spanning-tree link-type Cisco IOS spanning-tree mode Cisco IOS spanning-tree mode Cisco IOS spanning-tree portfast bpduffilter default Cisco IOS spanning-tree portfast bpduguard default Cisco IOS spanning-tree portfast bpduguard default Cisco IOS spanning-tree port-priority Cisco IOS spanning-tree transmit hold- count Cisco IOS spanning-tree vlan Cisco IOS	or Routing Mode (where applicable)
t r default rd default	Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
t rr default rd default	Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
t r default rd default	Cisco IOS 12.2 through 15.4; NX-OS 4.0 through 6.2
t rr default rd default	Cisco IOS 12.2; NX-OS 4.0 through 6.2
ype uard default onfiguration st bpdufilter default st bpduguard default riority oit hold- count	NX-OS 4.0 through 6.2
uard default onfiguration st bpdufilter default st bpduguard default riority nit hold- count	Cisco IOS 12.0 through 15.4; NX-OS 4.0 through 6.2
uard default onfiguration st bpdufilter default st bpduguard default riority nit hold- count	Cisco IOS 12.2; NX-OS 4.0 through 6.2
uard default onfiguration st bpdufilter default st bpduguard default riority nit hold- count	Cisco IOS 12.2; NX-OS 4.0 through 6.2
onfiguration st bpdufilter default st bpduguard default riority nit hold- count	Cisco IOS 12.2; NX-OS 4.0 through 6.2
	Cisco IOS 12.2 through 15.4; NX-OS 4.0 through 6.2
	Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
	default Cisco IOS 12.2
d- count	default Cisco IOS 12.2
	Cisco IOS 12.0 through 15.4; NX-OS 4.0 through 6.2
	nt Cisco IOS 12.2
	Cisco IOS 12.0 through 15.4; IOS XE 2.1; NX-OS 4.0 through 6.2
spf-interval Cisco IOS NX-OS 4.0	Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2

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	Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
474.	statistics per-entry	ACL configurati on modes	NX-OS 4.0 through 6.2
475.	storm-control		Cisco IOS 12.2 through 15.4; IOS XR 4.3 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
476.	switchport access vlan		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
477.	switchport backup interface		Cisco IOS 12.2 through 15.4
478.	switchport mode		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
479.	switchport port-security		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
480.	switchport port-security maximum		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
481.	switchport private-vlan mapping		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
482.	switchport trunk allowed vlan		Cisco IOS 12.2 through 15.4; IOS XE 3.5; NX-OS 4.0 through 6.2
483.	switchport trunk native vlan		Cisco IOS 12.2 through 15.4; NX-OS 4.0 through 6.2
484.	switchport vlan mapping		Cisco IOS 12.2 through 15.4; IOS XE 3.5;
485.	tacacs-server host		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
486.	tacacs-server key		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
487.	tacacs-server timeout		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2

	Cisco CLI Command Expression	Protocol or Routing Mode (where	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
488.	terminal monitor		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
489.	timers basic (RIP)		Cisco IOS 11.0 through 15.4; IOS XR 3.3 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
490.	timers bgp		Cisco IOS 11.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5; NX-OS 4.0 through 6.2
491.	timers Isa arrival	OSPFv2	Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
492.	timers throttle Isa all	OSPFv2	Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5
493.	timers throttle spf	OSPFv2	Cisco IOS 12.2 through 15.4; IOS XR 3.0 through 5.2; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
494.	username sshkey		NX-OS 4.0 through 6.2
495.	vlan internal allocation policy		Cisco IOS 12.2
496.	vrf definition		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 4.0 through 6.2
497.	vrf forwarding		Cisco IOS 12.2 through 15.4; IOS XE 2.1 through 3.5; NX-OS 6.2
498.	vrrp authentication		Cisco IOS 12.0 through 15.4; IOS XE 3.5; NX-OS 6.2
499.	vrrp delay reload		Cisco IOS 15.1 through 15.4; IOS XR 3.4 through 5.2; IOS XE 3.5
500.	vrrp description		Cisco IOS 12.0 through 15.4; IOS XE 3.5
501.	ді дтіл		Cisco IOS 12.0 through 15.4; IOS XR 5.2; IOS XE 3.5
502.	vrrp ip secondary		IOS 12.0 through 15.4; IOS XE 3.5
503.	vrrp preempt		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5

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	Cisco CLI Command Expression	Protocol or Routing Mode (where applicable)	Copyrighted Work(s) in Which Cisco's CLI Command Expression Appears
504.	504. vrrp priority		Cisco IOS 12.0 through 15.4; IOS XR 3.0 through 5.2; IOS XE 3.5
505.	505. vrrp shutdown		Cisco IOS 12.4 through 15.4; IOS XE 3.5
506.	506. vrrp timers advertise		Cisco IOS 12.0 through 15.4; IOS XE 3.5

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Tunnel ID	Tunnel ID
Version number	Version number
IGMP host query interval	IGMP host query interval
Query interval in seconds	Query interval in seconds
Multicast source address	Multicast source address
Detailed interface information	Detailed interface information
Specify interface	Specify interface
VLAN ID	VLANID
Interface status and configuration	Interface status and configuration
disable the interface	Disable the interface
Specify interval for load calculation for an interface	Specify interval for load calculation for an interface
MTU (bytes)	MTU (bytes)
Interface events	Interface events
Prefix length	Prefix length
Set IPv6 Router Advertisement Interval	Set IPv6 Router Advertisement Interval
Interval in milliseconds	Interval in milliseconds
IPv6 information	IPv6 information
IPv6 interface status and configuration	IPv6 interface status and configuration
Brief output	Brief output
Set advertised NS retransmission interval	Set advertised NS retransmission interval
Time to Live value	Time to Live Value
Entry index	Entry Index
Destination IP Address	Destination Ip Address
48-bit hardware address of ARP entry	48-bit hardware address of ARP entry
IP routing table	IP routing table
MAC address	MAC address
Enable proxy ARP	Enable proxy ARP
Enable local proxy ARP	Enable local proxy ARP
route distinguisher	Route Distinguisher
Address family IPv4	Address family IPv4
Address family IPv6	Address family IPv6

Default vrf	Default vrf
Time interval in seconds	Time interval in seconds
Port Description TLV	Port Description TLV
System Name TLV	System Name TLV
System Description TLV	System Description TLV
System Capabilities TLV	System Capabilities TLV
Management Address TLV	Management Address TLV
Show the contents of logging buffers	Show the contents of logging buffers
Set buffered logging parameters	Set buffered logging parameters
all modules	All modules
Number of lines on screen (0 for no pausing)	Number of lines on screen (0 for no pausing)
Multicast Source Discovery Protocol (MSDP)	Multicast Source Discovery Protocol (MSDP)
Show detailed information	Show detailed information
Interface Name	Interface Name
Interface filter	Interface filter
TCP protocol	TCP protocol
UDP protocol	UDP protocol
Send echo messages	Send echo messages
Pv4 echo	IPv4 echo
Pv6 echo	IPv6 echo
Ping destination address or hostname	Ping destination address or hostname
Repeat count	Repeat count
datagram size	Datagram size
Timeout in seconds	Timeout in seconds
Trace route to destination	Trace route to destination
Pv4 Trace	IPv4 Trace
IPV6 Trace	IPv6 Trace
Trace route to destination address or hostname	Trace route to destination address or hostname
Open a telnet connection	Open a telnet connection
Port number	Port number
Network time protocol	Network time protocol

NTP status	NTP status
NTP associations	NTP associations
Key number	Key number
NTP version number	NTP version number
port Id	Port id
Port name	Port name
Display detailed information	Display detailed information
Host name	Host name
Sequence number	Sequence Number
next hop address	next hop address
Differentiated Services Code Point (DSCP)	Differentiated Services Code Point (DSCP
Hello interval	Hello interval
Neighbor filter	Neighbor filter
Number of MAC addresses	Number of MAC addresses
Show PTP interface information	Show PTP interface information
Set IP DSCP (DiffServ CodePoint)	Set IP DSCP (DiffServ CodePoint)
Show detailed output	Show detailed output
Time in minutes	Time in minutes
Specify a RADIUS server	Specify a RADIUS server
Radius configuration	RADIUS configuration
Next Hop	Next hop
AS Number	AS Number
BGP timers	BGP Timers
Keepalive interval	Keepalive interval
Hold Time	Hold time
Open Shortest Path First (OSPF)	Open Shortest Path First (OSPF)
Redistribution of OSPF routes	Redistribution of OSPF routes
Redistribute OSPF external routes	Redistribute OSPF external routes
Redistribute OSPF internal routes	Redistribute OSPF internal routes
Administratively shut down this neighbor	Administratively shut down this neighbor
Define an administrative distance	Define an administrative distance

BGP distance	BGP distance
Delay value (seconds)	Delay value (seconds)
IPv4 address family	IPv4 address family
Pv6 address family	IPv6 address family
IS-IS instance name	IS-IS instance name
Address Family modifier	Address family modifier
Suppress routing updates on this interface	Suppress routing updates on this interface
Detailed Output	Detailed Output
Neighbor information	Neighbor information
Process ID	Process ID
Control distribution of default information	Control distribution of default information
Distribute a default route	Distribute a default route
Metric value	Metric value
Database summary	Database summary
Advertising Router link states	Advertising Router link states
Self-originated link states	Self-originated link states
Filter by Interface Name	Filter by Interface Name
Border and Boundary Router Information	Border and Boundary Router Information
Interface information	Interface information
Neighbor list	Neighbor list
Display OSPF router ids as DNS names	Display OSPF router IDs as DNS names
Enable authentication	Enable authentication
Suppress routing updates on an interface	Suppress routing updates in an interface
Brief interface information	Brief interface information
ASBR summary link states	ASBR summary link states
External link states	External link state
Network link states	Network link states
NSSA External link states	NSSA External link states
Opaque Area link states	Opaque Area link states
Opaque AS link states	Opaque AS link states
Opaque Link-Local link states	Opaque Link-Local link states

ged node

Router link states	Router link states
Network summary link states	Network summary link states
Connected routes	Connected routes
Threshold value	Threshold value
Traffic class	Traffic class
Source MAC address	Source MAC address
Destination MAC address	Destination MAC address
SNMP statistics	SNMP statistics
Name of the group	Name of the group
Name of the user	Name of the user
Name of the view	Name of the view
SNMP community string	SNMP community string
MIB view to which the community has access	MIB view to which this community has access
String to uniquely identify this chassis	String to uniquely identify this chassis
Unique ID string	Unique ID string
Text for mib Object sysContact	Text for mib object sysContact
identification of the contact person for this managed node	Identification of the contact person for this mana
Configure a local or remote SNMPv3 engineID	Configure a local or remote SNMPv3 engineID
engineID of the local agent	EngineID of the local agent
engineID of the remote agent	EngineID of a remote agent
Text for mib Object sysLocation	Text for mib object sysLocation
The physical location of this node	The physical location of this node
Define an SNMPv2 MIB view	Define an SNMPv2 MIB view
MIB view family name	MIB view family name
MIB family is included in the view	MIB family is included in the view
MIB family is excluded from the view	MIB family is excluded from the view
Define a user who can access the SNMP engine	Define a user who can access the SNMP engine
Group to which the user belongs	Group to which the user belongs
Specify a remote SNMP entity to which the user belongs	Specify a remote SNMP entity to which the user
authentication parameters for the user	Authentication parameters for the user
Use HMAC MD5 algorithm for authentication	Use HMAC MD5 algorithm for authentication

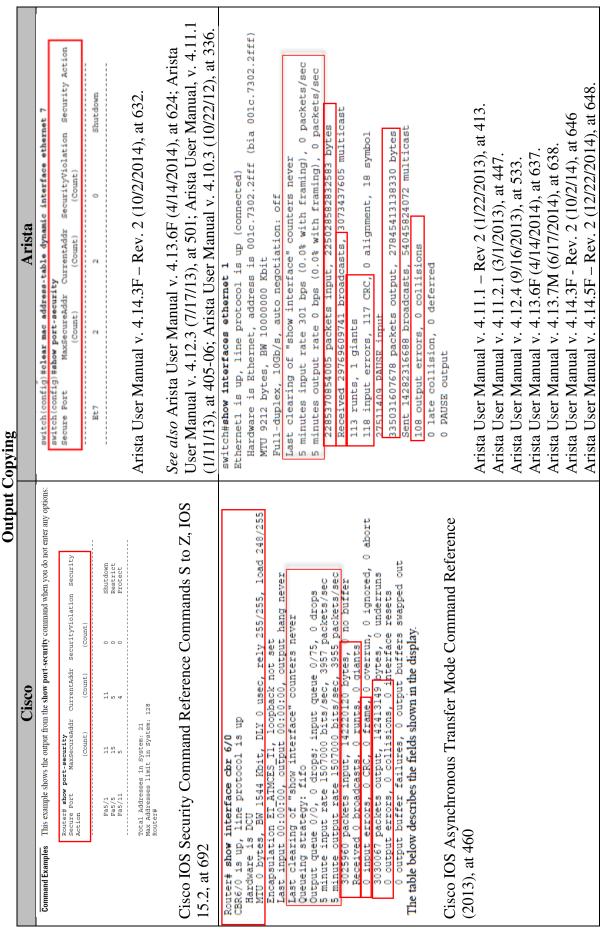
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belongs

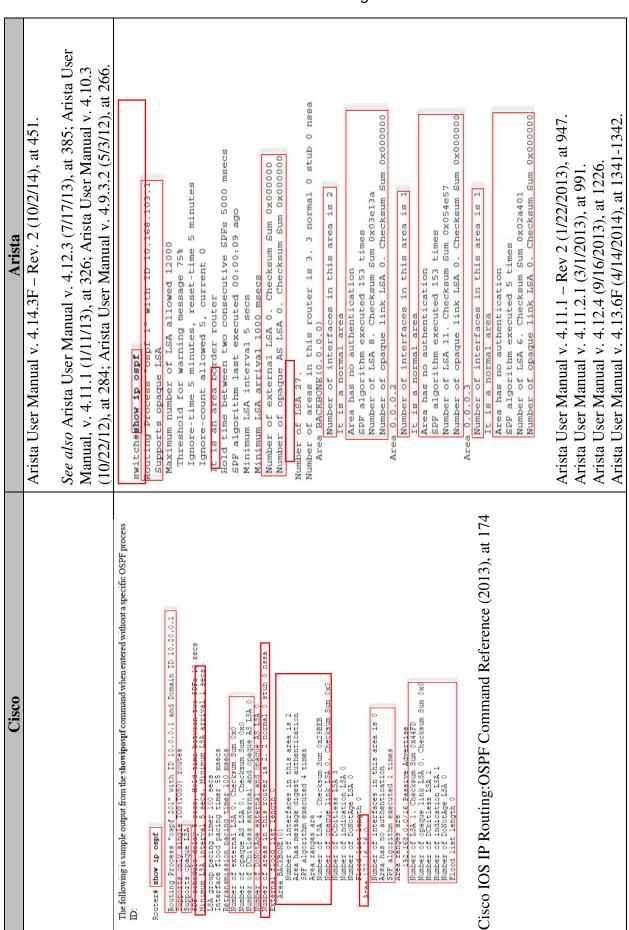
Use HMAC SHA algorithm for authentication	Use HMAC SHA algorithm for authentication
user using the v1 security model	User using the v1 security model
user using the v2c security model	User using the v2c security model
user using the v3 security model	User using the v3 security model
Define a User Security Model group	Define a User Security Model group
group using the v1 security model	Group using the v1 security model
group using the v2c security model	Group using the v2c security model
group using the User Security Model (SNMPv3)	Group using the User Security Model (SNMPv3)
Context name	Context name
read view name	Read view name
specify a write view for this group	Specify a write view for the group
write view name	write view name
specify a notify view for the group	Specify a notify view for the group
notify view name	Notify view name
Specify hosts to receive SNMP notifications	Specify hosts to receive SNMP notifications
Send Trap messages to this host	Send Trap messages to this host
Send Inform messages to this host	Send Inform messages to this host
SNMP version to use for notification messages	SNMP version to use for notification messages
Group number	Group number
Set TACACS+ encryption key	Set TACACS+ encryption key
Wait time (default 5 seconds)	Wait time (default 5 seconds)
Specify a TACACS+ server	Specify a TACACS+ server
Select an interface to configure	Select an interface to configure
User name	User name
Virtual terminal	Virtual terminal
Topology Information	Topology information
Track an interface	Track an interface
Session information	Session information
Clear platform information	Clear platform information

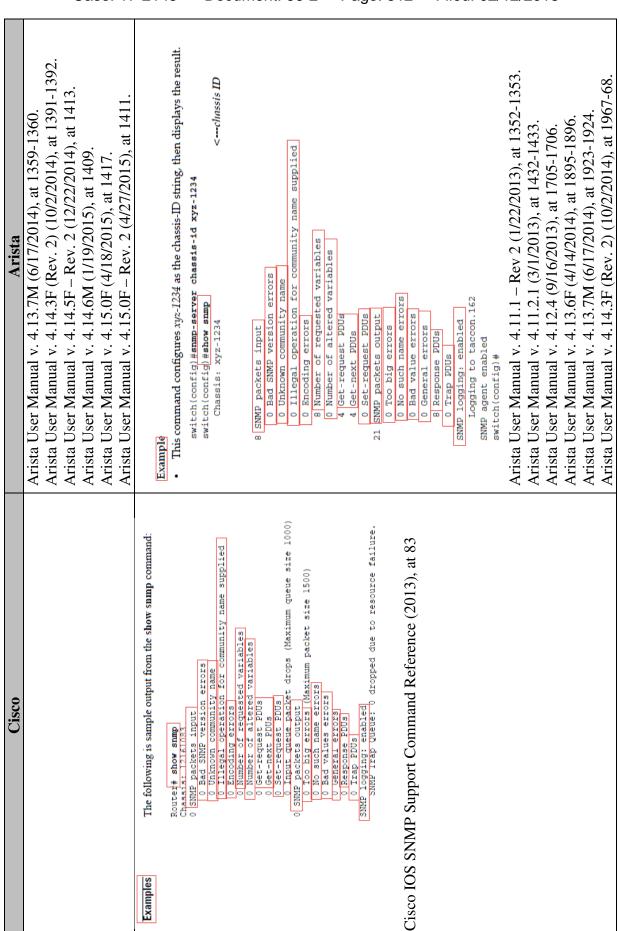
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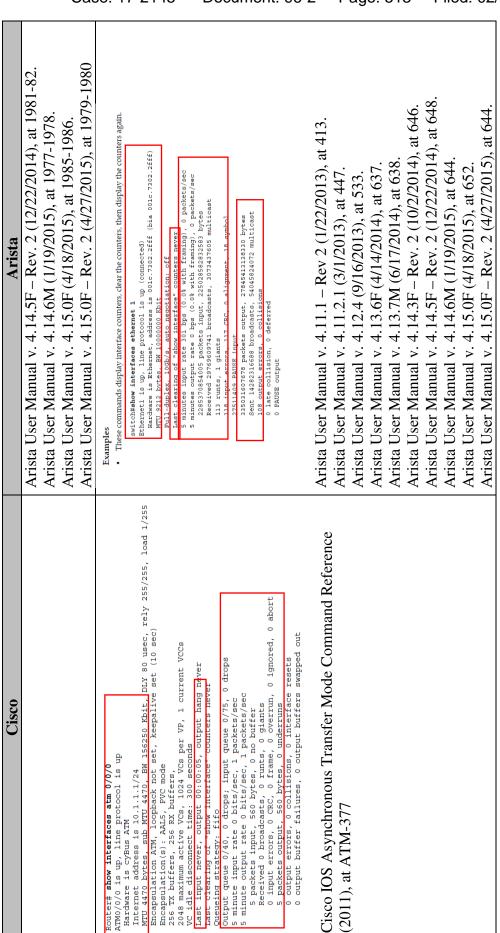
Cisco Summary Exhibit

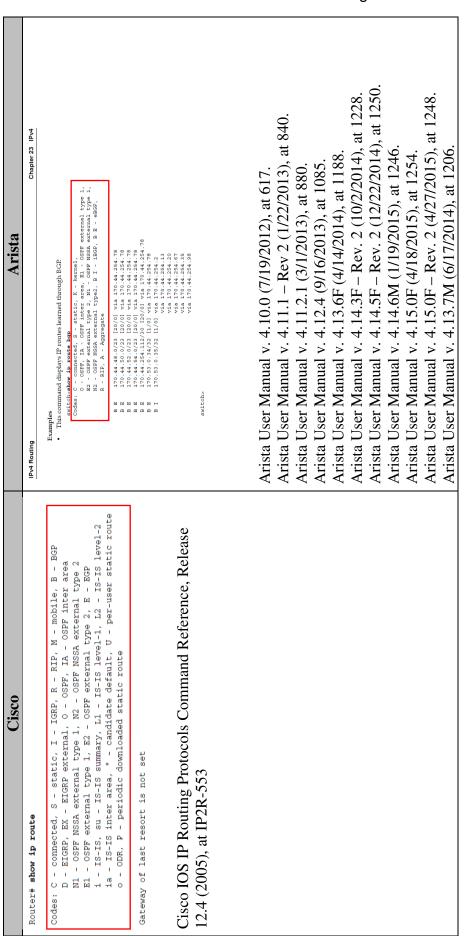


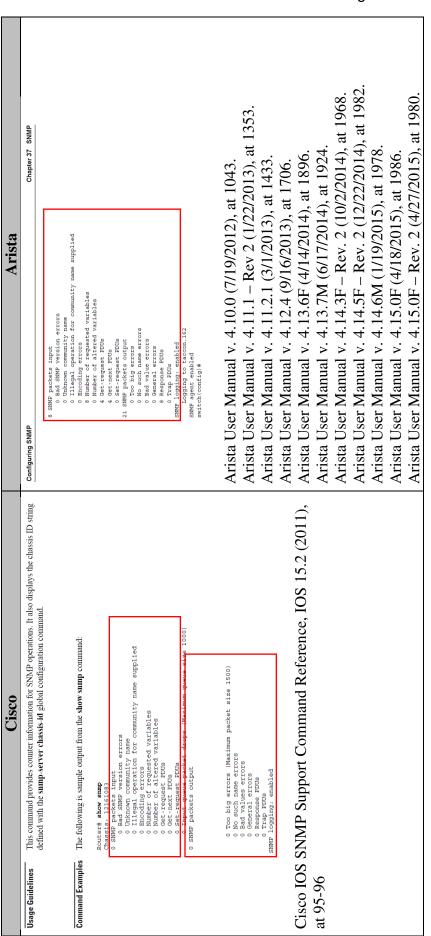
		Arista
Configuration Funds	Configuration Fundamentals Configuration Guide, Cisco IOS	Arista User Manual v. 4.14.3F – Rev. 2 (10/2/14), at 437.
Kelease 131M&1 (2013), at 8	1.5), at 81	See also Arista User Manual v. 4.12.3 (7/17/13), at 371; Arista User Manual, v. 4.11.1 (1/11/13), at 312; Arista User Manual v. 4.10.3 (10/22/12), at 270; Arista User Manual v. 4.9.3.2 (5/3/12), at 252.
The following is sample Router# show ip igmp Global IGMP Snooping	output fro	Example This command displays the switch's ICMP snooping configuration. switch.show 1p 1gmp snooping Global IGMP Snooping configuration: IGMP snooping : Rnabled Robustness variable : 2
Johr Snooping (Minimal) Report Suppression TCN solicit query TCN flood query Last Member Query Interval	(minimal) : Enabled on : Enabled on : Disabled y : Disabled count : 2	
Cisco IOS IP Multic	Cisco IOS IP Multicast Command Reference (2013), at 626	Arista User Manual v. 4.12.4 (9/16/2013), at 1559. Arista User Manual v. 4.13.6F (4/14/2014), at 1733.
		Arista User Manual v. 4.13.7 M (0/17/2014), at 1810. Arista User Manual v. 4.14.3F - Rev. 2 (10/2/14), at 1785. Arista User Manual v. 4.14.5F - Rev. 2 (12/22/2014), at 1799.
		Arista User Manual v. 4.14.6M (1/19/2015), at 1794. Arista User Manual v. 4.15.0F (4/18/2015), at 1803. Arista User Manual v. 4.15.0F – Rev. 2 (4/27/2015), at 1797.
Examples This exam	This example shows how to display transceiver information:	Examples
Router# s If device ++: high Na or N/A mA: milli Port	Router# show interfaces transceiver If device is externally calibrated, only calibrated values are printed. ++: high alarm, +: high warning,: low warning,: low alarm. NA or N/A: not applicable, IR: transmit, R: receive. m4: miliamperes, dBm: decibels (milliwatts). Optical Optical Port (Calsus) (Voltes) (MA) (dBm) (dBm)	plays transceiver data on Enterner interfaces I through Interfaces ethernet 1-4 transceiver externally calibrated, only calibrated values licable, Tx: transmit, Rx: receive. Brace, dBm: decibels (milliwatts). Ditical Optical
G11/1 G12/1 G12/2	40.6 5.09 0.4 -25.2 N/A 35.5 5.05 0.1 -29.2 N/A 49.5 3.30 0.0 7.1 -18.7	Dort (Celsius) (Volts) (MA) (dBm) (dBm) (Date Time)
Cisco IOS Interfaces	Cisco IOS Interfaces and Hardware Component Command	35.08 3.30 6.75 -2.23 -2.06 36.72 3.30 7.20 -2.02 -2.14 35.91 3.30 6.92 -2.20 -2.23
Kelerence (2013), at 1879	10/9	•





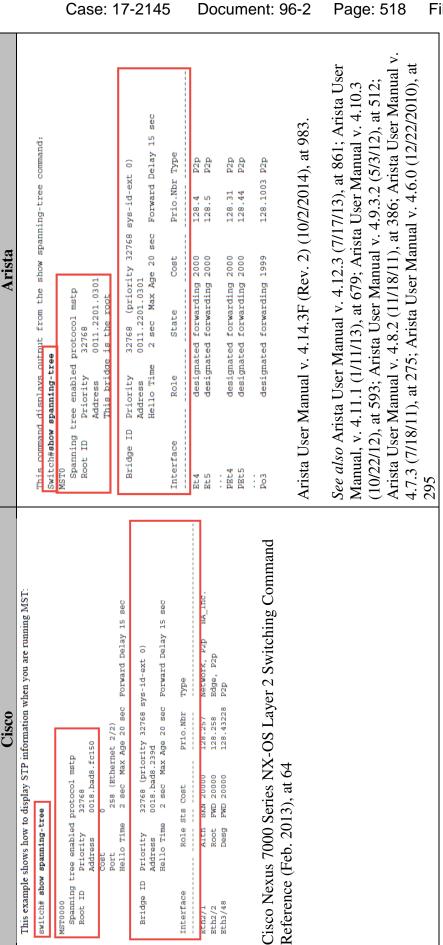


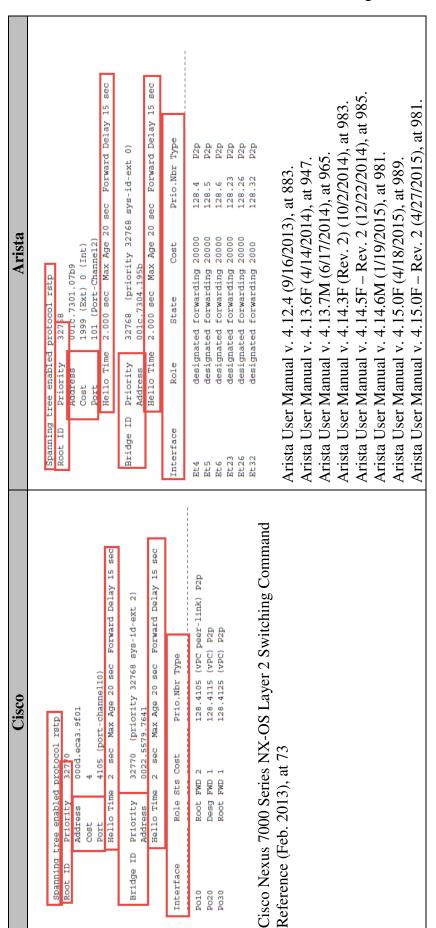


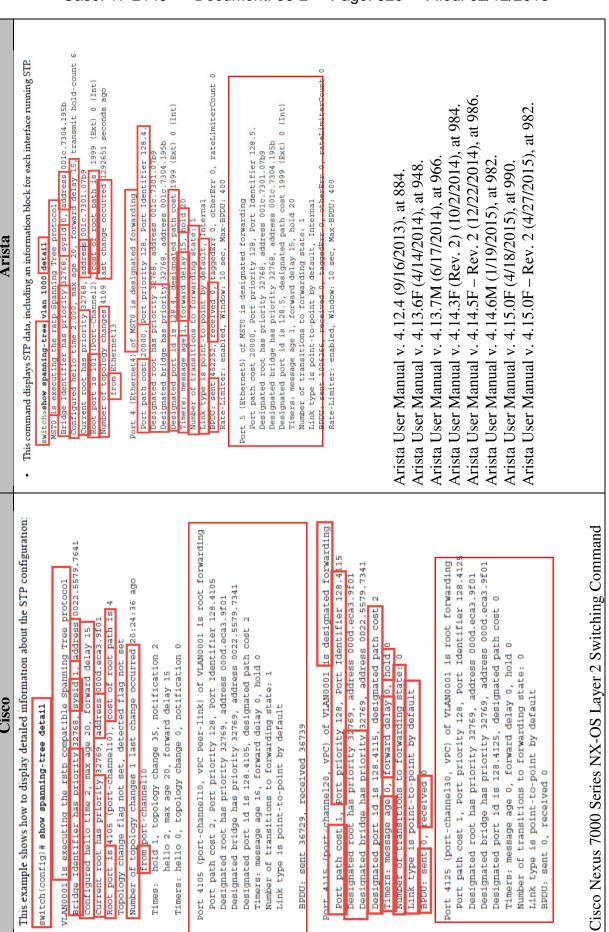


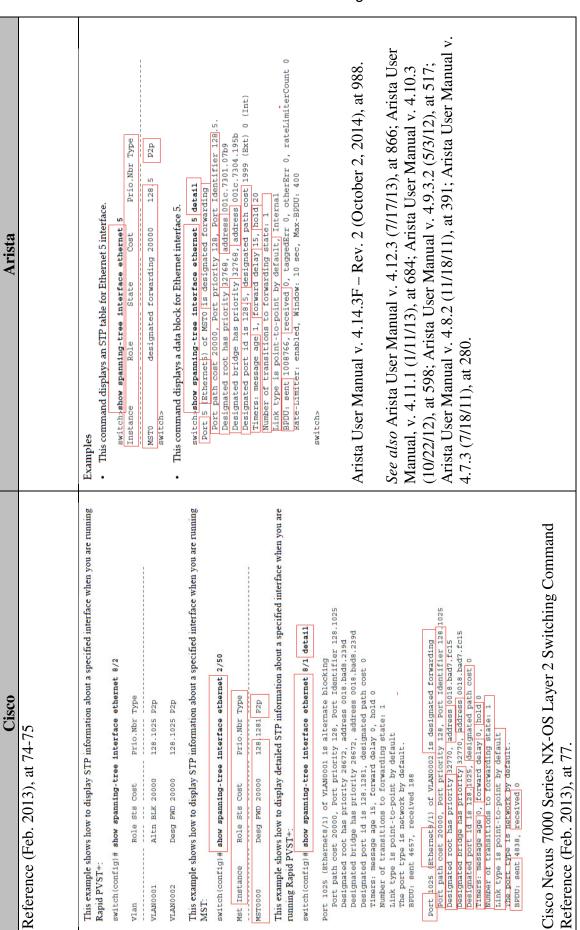
Examples

Appx51152









Appx51158

MSTO Bridge Root

Bpdus sent 1379, received 3

Desg FWD 20000

Role Sts Cost

Interface

Regional Root

01SW #####

Bridge

Operational

Configured

Desg FWD 20000 Desg FWD 20000

Eth8/1 Eth8/2

Role Sts Cost

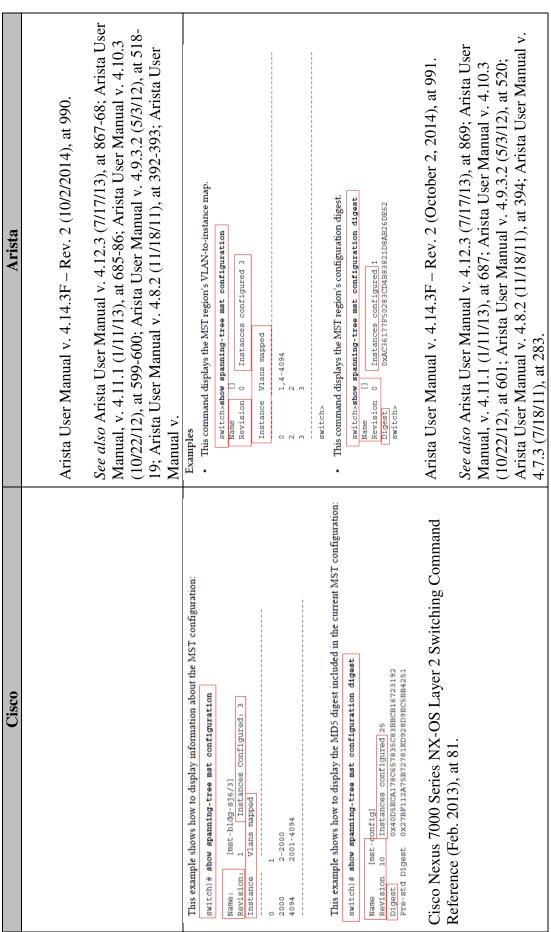
Interface

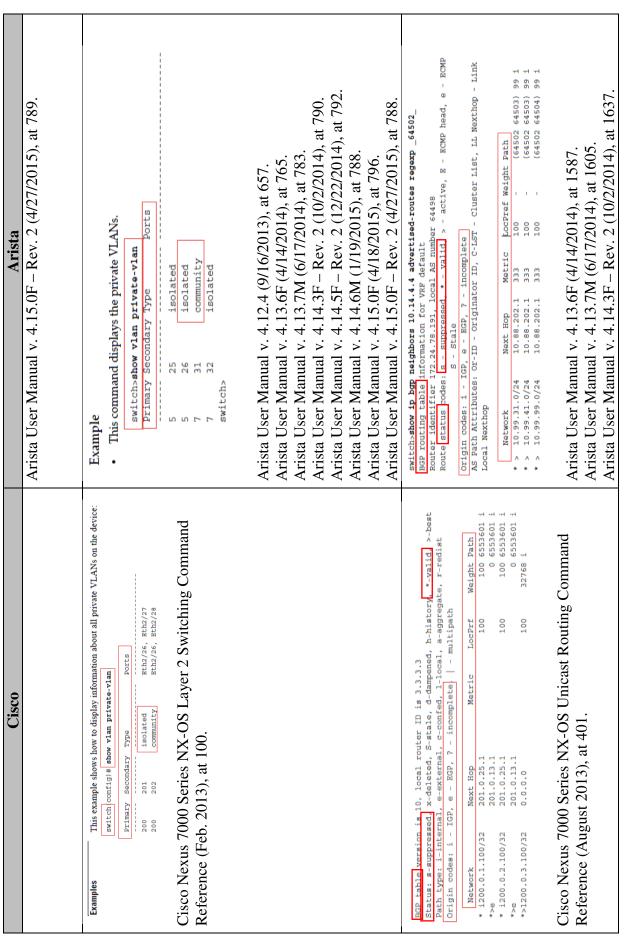
switch# show spanning-tree mst

Root t

WSIO

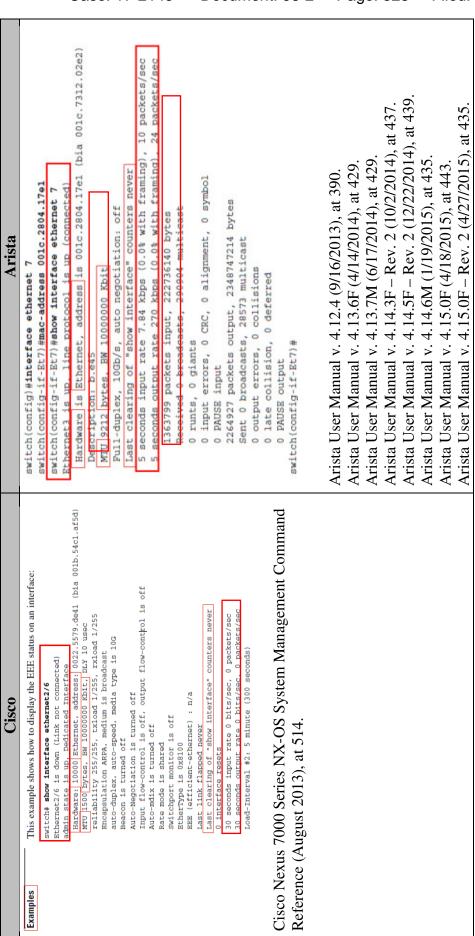
Operational Configured

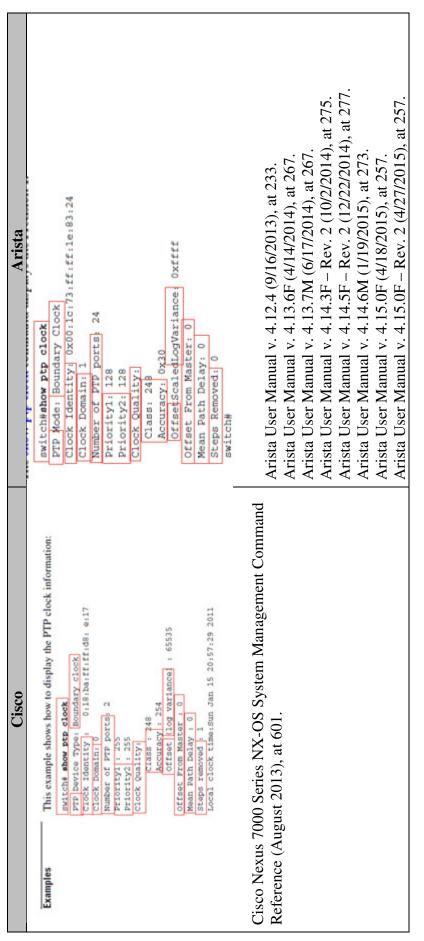




	Cas	se: 17-2145	Document: 96-2	Page: 526	Filed. 0	2/12/2018
Arista	Arista User Manual v. 4.14.5F – Rev. 2 (12/22/2014), at 1651. Arista User Manual v. 4.14.6M (1/19/2015), at 1647. Arista User Manual v. 4.15.0F (4/18/2015), at 1655. Arista User Manual v. 4.15.0F – Rev. 2 (4/27/2015), at 1649.	This command displays the querier IP address, version, and port servicing each VLAN. switch>show ip igmp snooping querier Vlan IP Address Version Port 172.17.0.37 v2 Pol	20 172.17.20.1 v2 Pol 26 172.17.20.1 v2 Cpu 2028 172.17.255.29 v2 Cpu 2028 172.17.255.29 v2 Pol 2028 Manual v. 4.12.4 (9/16/2013), at 1560. Arista User Manual v. 4.13.7M (6/17/2014), at 1755. Arista User Manual v. 4.14.3F – Rev. 2 (10/2/2014), at 1860.	Arista User Manual v. 4.14.5F – Rev. 2 (12/22/2014), at 1874. Arista User Manual v. 4.14.6M (1/19/2015), at 1870. Arista User Manual v. 4.15.0F (4/18/2015), at 1878. Arista User Manual v. 4.15.0F – Rev. 2 (4/27/2015), at 1872. Secure Port MaxGeuraAdd ChrestAdd Security Action	(Count) (Count) 2 2 2 sees in System: 1 ig)#show port-security address	Vlan Mac Address Type (mins) 10 0034.24c2.8fl1 SecureConfigured Et7 N/A 10 4464.842d.17ce SecureConfigured Et7 N/A Total Mac Addresses for this criterion: 2 switch(config)#
Cisco		how to display in	Cisco Nexus 7000 Series NX-OS Multicast Routing Command Reference (August 2013), at 50.		Examples This example shows how to use the show port-security command to view the status of the port security feature on a device: SMITCH	(court) (count)

	Case: 17-214	5 D	ocur	nent:	96-2	Page	e: 527	Filed: 02/
Arista	Arista User Manual v. 4.12.4 (9/16/2013), at 520. Arista User Manual v. 4.13.6F (4/14/2014), at 624. Arista User Manual v. 4.13.7M (6/17/2014), at 624. Arista User Manual v. 4.14.3F – Rev. 2 (October 2, 2014), at 632. Arista User Manual v. 4.14.5F – Rev. 2 (12/22/2014), at 634. Arista User Manual v. 4.14.6M (1/19/2015), at 630. Arista User Manual v. 4.15.0F (4/18/2015), at 638. Arista User Manual v. 4.15.0F – Rev. 2 (4/27/2015), at 630.	switch.show port-security address Secure Mac Address Table	Vlan Mac Address Type Ports Remaining Age (mins)	10 164f.29ae.4e14 SecureConfigured Et7 N/A 10 164f.29ae.4f11 SecureConfigured Et7 N/A 10 164f.320a.3a11 SecureConfigured Et7 N/A	Total Mac Addresses for this criterion: 3	Arista User Manual v. 4.12.4 (9/16/2013), at 581.	Arista User Manual v. 4.13.6F (4/14/2014), at 686. Arista User Manual v. 4.13.7M (6/17/2014), at 690.	Arista User Manual v. 4.14.3F – Rev. 2 (10/2/2014), at 698. Arista User Manual v. 4.14.5F – Rev. 2 (12/22/2014), at 700. Arista User Manual v. 4.14.6M (1/19/2015), at 696. Arista User Manual v. 4.15.0F (4/18/2015), at 704. Arista User Manual v. 4.15.0F – Rev. 2 (4/27/2015), at 696.
Cisco		Examples This example shows how to use the show port-security address command to view information about all MAC addresses secured by port security: SMICHE # # # # # # # # # # # # # # # # # # #	Total Secured Mac Addresses in System (excluding one mac per port) : 0 Max Addresses limit in System (excluding one mac per port) : 8192	Secure Mac Address Table Mac Address Type Ports Rem	1 0054,AAB3.770F STRITC port-channell 0 1 00EB.378A.ABCE STRITC Ethernet1/4 0 switch#	example shows how to use the show port-security address control to the port security feature on the Ethernet 1/4 interface: the show port-security address interface ethernet 1/4 Secure Mac Address Table	Vlan Mac Address Type Forts Remaining Age (mins) 1 00ES.378A.ABCE STATIC Ethernet1/4 0	Cisco Nexus 7000 Series NX-OS Security Command Reference (August 2013), at SEC-664.





Cisco Nexus 7000 Series NX-OS System Management Command Reference (August 2013), at 634. 24

Appx51167

Arista User Manual v. 4.14.5F – Rev. 2 (12/22/2014), at 1981-1982. Arista User Manual v. 4.14.3F (Rev. 2) (10/2/2014), at 1967-68

Arista User Manual v. 4.13.7M (6/17/2014), at 1923-1924. Arista User Manual v. 4.13.6F (4/14/2014), at 1895-1896.

Arista User Manual v. 4.12.4 (9/16/2013), at 1705-1706.

switch(config)#

Examples

SNMP 0

Cisco	Arista
	Arista User Manual v. 4.14.6M (1/19/2015), at 1977-1978. Arista User Manual v. 4.15.0F (4/18/2015), at 1985-1986 Arista User Manual v. 4.15.0F – Rev. 2 (4/27/2015), at 1979-1980.
This example shows how to display the SNMP engine ID:	This command displays the ID of the local SNMP engine. switchstone snmp engine1d Local SNMP EngineID: f5717f001c730436d700 switch>
Cisco Nexus 7000 Series NX-OS System Management Command Reference. Release 5 x (April 2010), at 533.	Arista Hser Manual v. 4 11 1 - Rev. 2 (1727/2013), at 1363
	Arista User Manual v. 4.11.2.1 (3/1/2013), at 1443. Arista User Manual v. 4.12.4 (9/16/2013), at 1716. Arista User Manual v. 4.13.6F (4/14/2014), at 1906. Arista User Manual v. 4.13.7M (6/17/2014), at 1934. Arista User Manual v. 4.14.3F – Rev. 2 (October 2, 2014), at 1978. Arista User Manual v. 4.14.5F – Rev. 2 (12/22/2014), at 1991. Arista User Manual v. 4.14.6M (1/19/2015), at 1987.
	Arista User Manual v. 4.15.0F (4/18/2015), at 1995. Arista User Manual v. 4.15.0F – Rev. 2 (4/27/2015), at 1989.
Switch(config)#help	localhost(config)#help
Help may be requested at any point in a command by entering a question mark '?'. If nothing matches, the help list will be empty and you must backup until entering a '?' shows the available options.	Help may be requested at any point in a command by entering a question mark '?'. If nothing matches, the help list will be empty and you must backup until entering a '?' shows the available options.
Two styles of help are provided:	Two styles of help are provided:
Full help is available when you are ready to enter a command argument (e.g. 'show ?') and describes each possible argument	1. Full help is available when you are ready to enter a command argument (e.g. 'show ?') and describes each possible argument.
Partial help is provided when an abbreviated argument is entered	Partial help is provided when an abbreviated argument is entered and

		Case: 17-2145	Document: 96-2	Page: 533	Filed: 02/12/2018	}
Arista	you want to know what arguments match the input (e.g. 'show pr?'.)	localhost#show snmp Chassis: HSH16130550 0 SNMP packets input 0 Bad SNMP version errors 0 Unknown community name 0 Illegal operation for community name 0 Encoding errors 0 Number of requested variables	0 Number of altered variables 0 Get-request PDUs 0 Get-next PDUs 0 Set-request PDUs 0 SNMP packets output 0 Too big errors 0 No such name errors	0 Bad value errors 0 General errors 0 Response PDUs 0 Trap PDUs Access Control 0 Users	1 Groups 0 Views SNMP logging: disabled SNMP agent enabled in VRFs: default 1 warnings ! Group "tech-sup" of user "tech-1" is not configured	localhost#show ip route Codes: C - connected, S - static, K - kernel, O - OSPF, IA - OSPF inter area, E1 - OSPF external type 1,
Cisco	and you want to know what arguments match the input (e.g. 'show	Switch#show snmp 0 SNMP packets input 0 Bad SNMP version errors 0 Unknown community name 0 Illegal operation for community name supplied 0 Encoding errors 0 Number of requested variables 0 Number of altered variables	0 Get-request PDUs 0 Get-next PDUs 0 Set-request PDUs 0 Input queue packet drops (Maximum queue size 1000) 0 SNMP packets output 0 Too big errors (Maximum packet size 1500) 0 No such name errors	0 Bad values errors 0 General errors 0 Response PDUs 0 Trap PDUs Chassis: CAT1552S66E	SNMP agent enabled	Switch#show ip route Codes: C - connected, S - static, R - RIP, M - mobile, B - BGP D - EIGRP, EX - EIGRP external, O - OSPF, IA - OSPF inter area

Cisco	Arista
N1 - OSPF NSSA external type 1, N2 - OSPF NSSA external type 2	E2 - OSPF external type 2, N1 - OSPF NSSA external type 1, N2 - OSPF NSSA external type 2, B I - iBGP, B E - eBGP.
E1 - OSPF external type 1, E2 - OSPF external type 2 i - IS-IS, su - IS-IS summary, L1 - IS-IS level-1, L2 - IS-IS level-2	mary,
 1a - IS-IS inter area, * - candidate default, U - per-user static route o - ODR, P - periodic downloaded static route Gateway of last resort is not set 	Gateway of last resort is not set
Switch#show ip route Codes: C - connected, S - static, R - RIP, M - mobile, B - BGP	localhost#show ip route Codes: C - connected, S - static, K - kernel,
D - EIGRP, EX - EIGRP external, O - OSPF, IA - OSPF inter area N1 - OSPF NSSA external type 1, N2 - OSPF NSSA external type	OSPF external type 1, NSSA external type 1,
2 F1 - OSPF external tyne 1 F2 - OSPF external tyne 2	N2 - OSPF NSSA external type 2, B I - iBGP, B E - eBGP, R - RIP I - ISIS A B - BGP Agoregate A O - OSPF Summary
i - IS-IS, su - IS-IS summary, L1 - IS-IS level-1, L2 - IS-IS level-2	
ia - IS-IS inter area, * - candidate default, U - per-user static route o - ODR, P - periodic downloaded static route	96-2
	Gateway of last resort is not set
Gateway of last resort is not set	
Switch#show ip igmp snooping Global IGMP Snooping configuration:	localhost#show ip igmp snooping Global IGMP Snooping configuration:
IGMP snooping : Enabled	IGMP snooping : Enabled
IGMPv3 snooping : Enabled	Robustness variable : 2
Report suppression : Enabled TCN solicit query : Disabled	Report flooding : Disabled
count	Vlan 1:
Last Member Query Interval : 1000	
Vlan 1: 	IGMP snooping : Enabled Company Company
T.	g mode: pim-dvmrp
CAPWAP enabled : Disabled IGMPv2 immediate leave : Disabled	IGMP max group limit : No limit set Recent attempt to exceed limit : No

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Arista	Report flooding : Disabled IGMP snooping pruning active : False	Flooding traffic to VLAN : True	localhost#show interface ethernet 1 Ethernet1 is down, line protocol is down (notconnect) Hardware is Ethernet, address is 444c.a88f.f7fa (bia 444c.a88f.f7fa) Ethernet MTU 9214 bytes Auto-duplex, Auto-speed, auto negotiation: on, uni-link: unknown	Down 35 seconds 2 link status changes since last clear Last clearing of "show interface" counters never 5 minutes input rate 0 bps (- with framing overhead), 0 packets/sec 6 minutes output rate 0 bps (- with framing overhead), 0 packets/sec 7 packets input, 0 bytes 8 Received 0 broadcasts, 0 multicast	0 input errors, 0 CRC, 0 alignment, 0 symbol, 0 input discards 0 packets input 0 packets output, 0 bytes Sent 0 broadcasts, 0 multicast 0 output errors, 0 collisions	0 late collision, 0 deferred, 0 output discards 0 PAUSE output
Cisco	Explicit host tracking : Enabled Multicast router learning mode : pim-dvmrp	CGMP interoperability mode : IGMP_ONLY Last Member Query Interval : 1000	Switch#show interfaces FastEthernet 1 FastEthernet1 is down, line protocol is down Hardware is Fast Ethernet for out of band management, address is c464.1342.efbf (bia c464.1342.efbf) Internet address is 10.1.1.35/24	M1U 1500 bytes, BW 100000 Kbit, DLY 100 usec, reliability 255/255, txload 1/255, rxload 1/255 Encapsulation ARPA, loopback not set Keepalive set (10 sec) Unknown duplex, Unknown Speed, 100BaseTX/FX ARP type: ARPA, ARP Timeout 04:00:00 Last input never, output never, output hang never	Input queue: 0/75/0/0 (size/max/drops/flushes); Total output drops: 0 Queueing strategy: fifo Output queue: 0/40 (size/max) 5 minute input rate 0 bits/sec, 0 packets/sec	5 minute output rate 0 bits/sec, 0 packets/sec 0 packets input, 0 bytes Received 0 broadcasts (0 IP multicasts) 0 runts, 0 giants, 0 throttles 0 input errors, 0 CRC, 0 frame, 0 overrun, 0 ignored 0 watchdog 0 input packets with dribble condition detected 0 packets output, 0 bytes, 0 underruns 0 output errors, 0 collisions, 2 interface resets 0 babbles, 0 late collision, 0 deferred

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0 lost carrier, 0 no carrier 0 output buffer failures, 0 output buffer failures, 0 output buffers swapped out

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